REPORT OF THE DIRECTORS AND

CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 SEPTEMBER 2003

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## COMPANY INFORMATION FOR THE YEAR ENDED 30 SEPTEMBER 2003

**DIRECTORS:** 

K Austin

Mrs J A Austin M J Hurney O Durkin R J Kendle B Wolfe

- appointed 3 November 2003

**SECRETARY:** 

Mrs J A Austin

**REGISTERED OFFICE:** 

Darland House 44 Winnington Hill

Northwich Cheshire CW8 1AU

REGISTERED NUMBER:

2138358 (England and Wales)

**AUDITORS:** 

Murray Smith

Chartered Accountants Registered Auditors Darland House 44 Winnington Hill

Northwich

Cheshire CW8 1AU

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 SEPTEMBER 2003

The directors present their report with the financial statements of the company and the group for the year ended 30 September 2003.

#### PRINCIPAL ACTIVITIES

The principal activities of the group in the year under review were the provision of technical consultancy services and the development and marketing of interactive software applications.

#### EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements.

#### **DIRECTORS**

The directors during the year under review were:

K Austin

Mrs J A Austin

B Androlia - resigned 3 October 2002

M J Hurney

J Wyndham - appointed 3 October 2002
- deceased 23 May 2003

O Durkin

R J Kendle - appointed 3 October 2002

The beneficial interests of the directors holding office on 30 September 2003 in the issued share capital of the company were as follows:

company were as follows:	30 September 2003	1 October 2002 or date of appointment if later
Ordinary shares of £0.001 each		
K Austin	189,697	189,697
Mrs J A Austin	60,453	60,453
M J Hurney	160,507	160,507
R J Kendle	52,497*	52,497*
Deferred shares of £0.999 each		
K Austin	124,813	124,813
Mrs J A Austin	31,203	31,203
M J Hurney	15,510	15,510
'B' Deferred shares of £0.7212615 each		
M J Hurney	87,550	87,550
R J Kendle	34,118*	34,118*
'D' Deferred shares of £0.009 each		
K Austin	47,512	47,512
Mrs J A Austin	11,878	11,878
M J Hurney	32,661	32,661
R J Kendle	18,379*	18,379*
Redeemable preference shares of £0.001 each		
M J Hurney	-	108,300

<sup>\*</sup> All shares are beneficially held by Mrs C Kendle, wife of R J Kendle.

Under the terms of a Subscription Agreement dated 13 September 2002, K Austin and Mrs J A Austin were granted options to subscribe for 27,793 Ordinary shares of £0.001 per share, in aggregate at £3.59803 per share. The option is now exercisable at any time.

Continued on page 3

#### REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 SEPTEMBER 2003 (Continued)

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the company and the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **AUDITORS**

Messrs Murray Smith have expressed their willingness to continue in office as auditors and a resolution for their re-appointment will be proposed at the forthcoming Annual General Meeting.

The above report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

#### ON BEHALF OF THE BOARD:

Date: 26 July 2004

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF 4TV LIMITED

We have audited the consolidated financial statements of 4TV Limited for the year ended 30 September 2003 on pages five to fourteen. These financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002), under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As described on page three the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

#### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Going concern

In forming our opinion, we have considered the adequacy of the disclosures made in note one to the financial statements concerning the going concern basis of preparation of the financial statements. Our opinion is not qualified in this respect.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 30 September 2003 and of the loss of the company and the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Murray Smith
Chartered Accountants
Registered Auditors
Darland House
44 Winnington Hill
Northwich
Cheshire CW8 1AU

Date: 27 July 2004

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2003

	Notes	2003 £	2002 £
TURNOVER		480,613	525,983
Cost of sales		(84,784)	(169,255)
GROSS PROFIT		395,829	356,728
Administrative expenses		(1,414,320)	(1,135,931)
OPERATING LOSS	2	(1,018,491)	(779,203)
Interest receivable and similar income		1,479	65
		(1,017,012)	(779,138)
Interest payable and similar charges	3	(18,956)	(31,857)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(1,035,968)	(810,995)
Tax on loss on ordinary activities	4		
LOSS FOR THE FINANCIAL YEAR AFTER TAXATION	12	(1,035,968)	(810,995)

# COMPANY PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 2003

	Notes	2003 £	2002 £
TURNOVER		480,613	525,983
Cost of sales		(84,784)	(169,255)
GROSS PROFIT		395,829	356,728
Administrative expenses		(1,414,320)	(1,135,931)
OPERATING LOSS	2	(1,018,491)	(779,203)
Interest receivable and similar income		1,479	65
		(1,017,012)	(779,138)
Interest payable and similar charges	3	(18,956)	(31,857)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(1,035,968)	(810,995)
Tax on loss on ordinary activities	4	<del></del>	
LOSS FOR THE FINANCIAL YEAR AFTER TAXATION	12	(1,035,968)	(810,995)

## CONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER 2003

		2003	2002
	Notes	£	£
FIXED ASSETS			
Tangible assets	5	100,975	48,331
CURRENT ASSETS			
Debtors	7	49,208	64,144
Cash at bank and in hand	·	317	106,203
		<del></del>	
		49,525	170,347
CREDITORS: Amounts falling			
due within one year	8	(1,922,912)	(534,908)
NET CURRENT LIABILITIES		(1,873,387)	(364,561)
THE CORRECT ELIBITITIES		(2,675,561)	(001,001)
TOTAL ASSETS LESS CURRENT			
LIABILITIES		(1,772,412)	(316,230)
CDEDIFORC. A (.11)			
CREDITORS: Amounts falling due after more than one year	9	(78,076)	(998,290)
due after more man one year	,	(78,070)	(998,290)
		(1,850,488)	(1,314,520)
CAPITAL AND RESERVES	11	529.204	E20 10E
Called up share capital	11	538,324 3,053,577	538,185 2,553,716
Share premium account	12		
Profit and loss account	12	(5,442,389)	(4,406,421)
SHAREHOLDERS' FUNDS		(1,850,488)	(1,314,520)
· · · · · · · · · · · · · · · · · · ·		<u> </u>	

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective June 2002).

ON BEHALF OF THE BOARD:

K Austin - Director

Mrs J A Austin - Director

Approved by the Board on 26 July 2004

# COMPANY BALANCE SHEET AS AT 30 SEPTEMBER 2003

		2003	2002
	Notes	£	£
FIXED ASSETS			
Tangible assets	5	100,975	48,331
Investments	6	2	2
		100,977	48,333
CURRENT ASSETS			
Debtors	7	442,913	457,849
Cash at bank and in hand		317	106,203
		443,230	564,052
CREDITORS: Amounts falling			<b>,</b>
due within one year	8	(2,316,616)	(928,612)
•			
NET CURRENT LIABILITIES		(1,873,386)	(364,560)
TOTAL ASSETS LESS CURRENT	r		
LIABILITIES	•	(1,772,409)	(316,227)
			, , ,
CREDITORS: Amounts falling	_	4-0.0 <b>-</b> 11	<i>(</i>
due after more than one year	9	(78,076)	(998,290)
		(1,850,485)	(1,314,517)
			<del></del>
CARTELL AND DECEDIES			
CAPITAL AND RESERVES	11	538,324	538,185
Called up share capital	11 12	3,053,577	2,553,716
Share premium account Profit and loss account	12	(5,442,386)	(4,406,418)
FIORE and loss account	14	(3,442,300)	<u>(4,400,410</u> )
SHAREHOLDERS' FUNDS		(1,850,485)	(1,314,517)
		<del></del>	

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective June 2002).

ON BEHALF OF THE BOARD:

K Austin - Director

Mrs JA Austin Director

Approved by the Board on 26 July 2004

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2003

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective June 2002).

The financial statements have also been prepared on the going concern basis. In support of this, as referred to in note 14, the company raised £2,026,097 by way of additional share capital and loans after the year end for the purposes of working capital. Following this the directors consider that the company has sufficient capital to enable them to continue developing the business. However, they recognise the inherent uncertainty if further capital is required and, in these circumstances, in adopting the accounting treatment they will rely on the continuing support of the loan creditors. The financial statements do not include any adjustments that would result if further finances are required which cannot be secured.

#### **Basis of consolidation**

The consolidated financial statements include the company and all its significant subsidiary undertakings, after eliminating intra-group balances and transactions.

#### Turnover

Turnover represents net invoiced work done and goods sold, excluding Value Added Tax.

#### Depreciation

Depreciation is provided for at the following annual rates in order to write off the cost of each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Plant and equipment 25% straight line
Motor vehicles 25% reducing balance
Computer equipment 25% straight line

A proportion only of the annual figure is charged during the period of acquisition, the proportion being calculated on the number of months of ownership.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

## Hire purchase commitments

Tangible fixed assets acquired under hire purchase contracts are capitalised and depreciated over their estimated useful lives. The corresponding obligations are treated in the balance sheet as liabilities. Finance charges are allocated to accounting periods on a straight line basis over the terms of the contracts.

#### **Operating leases**

Rentals applicable to operating leases where substantially all the benefits and risks of ownership remain with the lessor are charged to the profit and loss account on a straight line basis.

#### Pension costs

The company operates a defined contribution pension scheme, the assets of which are held separately from those of the company in an independently administered fund. The company also makes contributions to employees' personal pension schemes. The pension cost for the year represents total contributions payable by the company to the various schemes.

#### Investments

Investments are valued at the lower of cost and market value.

#### Research and development

Expenditure on research and development is written off in the year in which it is incurred.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2003

#### 2. OPERATING LOSS

The operating	loss is	stated	after	charging:
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2003	2002
£	£
14,461	14,314
4,414	5,886
3,000	2,800
<u>26,804</u>	19,407
198,582	<u>173,241</u>
7,658	16,938
8,760	12,192
2,538	2,727
18,956	31,857
	£ 14,461 4,414 3,000 26,804  198,582  7,658 8,760 2,538

#### 4. TAXATION

3.

### Analysis of the tax charge

No liability to UK corporation tax arose on ordinary activities for the year ended 30 September 2003 nor for the year ended 30 September 2002.

### Factors affecting the tax charge

The tax assessed for the year is higher than the small companies rate of corporation tax in the UK and the difference is explained below:

	2003 £	2002 £
Loss on ordinary activities before tax	(1,035,968)	(810,995)
Loss on ordinary activities multiplied by		
the small companies rate of corporation tax in the UK of 19% (2002 - 19% and 20%)	(196,834)	(158,144)
Effects of:		
Expenses not deductible for tax purposes	2,412	7,778
Excess capital allowances over depreciation	(6,147)	(243)
Losses carried forward	200,569	150,609
Current tax charge	<del></del>	_

#### Factors that may affect future tax charges

Tax losses of £4,888,129 have been carried forward to future periods. These losses have not been recognised as a deferred tax asset as there is insufficient evidence that the asset will be recoverable against future trading profits.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2003

#### 5. TANGIBLE FIXED ASSETS

Group and compa
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Group and company	<b>701</b> . 1	* * .		
	Plant and	Motor	Computer	
	machinery	vehicles	equipment	Total
	£	£	£	£
COST				
At 1 October 2002	44,008	41,272	59,962	145,242
Additions	6,562	41,850	36,349	84,761
Disposals	-	(41,272)	-	(41,272)
Reclassification	(7,000)	<del></del>	7,000	
At 30 September 2003	43,570	41,850	103,311	188,731
DEPRECIATION				
At 1 October 2002	28,563	23,616	44,732	96,911
Charge for the year	2,850	4,414	11,611	18,875
Eliminated on disposals		(28,030)	<u>-</u>	(28,030)
At 30 September 2003	31,413	<del></del>	56,343	87,756
NET BOOK VALUE				
At 30 September 2003	<u>12,157</u>	41,850	46,968	100,975
At 30 September 2002	<u>15,445</u>	17,656	15,230	48,331

The net book value of tangible fixed assets includes £41,850 (2002 - £17,656) in respect of assets held under hire purchase contracts.

### 6. FIXED ASSET INVESTMENTS

Comp	oanv
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	Shares in subsidiary undertakings £
COST At 1 October 2002 and 30 September 2003	2
NET BOOK VALUE At 30 September 2003	2
At 30 September 2002	2

The company is the beneficial owner of all the issued ordinary share capital of Danmere Technologies Limited, a dormant company registered in England and Wales.

The company is also the beneficial owner of all the issued share capital of Danmere USA Inc, a dormant company registered in the United States of America.

Investments are all unlisted.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2003

#### 7. **DEBTORS**

	Gro	oup	Com	pany
	2003	2002	2003	2002
	£	£	£	£
Trade debtors	38,320	34,750	432,025	428,455
Prepayments	10,888	29,394	10,888	29,394
	49,208	64,144	442,913	457,849

In preparing the company's financial statements full provision has been made against amounts totalling £338,314 (2002 - £338,314) (net) due from its subsidiary undertaking, Danmere Technologies Limited.

## 8. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2003	2002	2003	2002
	£	£	£	£
Bank loan and overdraft (secured)	471,642	55,555	471,642	55,555
Other loans (secured)	896,438	-	896,438	-
Net obligations under hire purchase				
contracts (secured)	5,072	19,932	5,072	19,932
Trade creditors	300,638	248,411	300,638	248,411
Social security and other taxes	190,087	31,095	190,087	31,095
Other creditors	-	50,000	70,693	120,693
Accruals	59,035	129,915	382,046	452,926
	1,922,912	534,908	2,316,616	928,612

### 9. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group		Company	
	2003	2002	2003	2002
	£	£	£	£
Bank loan (secured)	46,297	101,852	46,297	101,852
Other loans (secured)	-	896,438	-	896,438
Net obligations under hire purchase				
contracts (secured)	<u>31,779</u>		_31,779	
	78,076	998,290	78,076	998,290

#### 10. OPERATING LEASE COMMITMENTS

The following payments are committed to be paid within one year:

Group		Company	
2003 £	2002 £	2003 £	2002 £
7,087	10,883	7,087	10,883
37,839	41,635	37,839	<u>30,752</u> 41,635
	2003 £ 7,087 30,752	2003 2002 £ £ 7,087 10,883 30,752 30,752	2003 2002 2003 £ £ £ £ 7,087 10,883 7,087 30,752 30,752 30,752

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2003

## 11. CALLED UP SHARE CAPITAL

Authorised:				
Number	Class	Nominal	2003	2002
		value	£	£
1,424,459	Ordinary	£0.001	1,424	1,424
358,048	Deferred	£0.999	357,690	357,690
242,636	'B' Deferred	£0.7212615	175,004	175,004
415,564	'D' Deferred	£0.009	3,740	3,740
500,000	Redeemable Preference	£0.001	500	500
			538,358	538,358
Allotted, issu	ed and fully paid:			
Number:	Class:	Nominal		
		value		
1,389,717	Ordinary	£0.001	1,390	1,251
(2002 - 1,250)	),746)			
358,048	Deferred	£0.999	357,690	357,690
242,636	'B' Deferred	£0.7212615	175,004	175,004
415,564	'D' Deferred	£0.009	3,740	3,740
500,000	Redeemable Preference	£0.001	500	500
			538,324	538,185

138,971 Ordinary shares of £0.001 each were allotted and fully paid during the year at £3.5978729 per share.

### 12. RESERVES

### Group

	Profit and loss	Share premium	
	account	account	Total
	£	£	£
At 1 October 2002	(4,406,421)	2,553,716	(1,852,705)
Loss for the year	(1,035,968)	-	(1,035,968)
On shares issued during the year		499,861	499,861
At 30 September 2003	(5,442,389)	3,053,577	(2,388,812)
Company			
At 1 October 2002	(4,406,418)	2,553,716	(1,852,702)
Loss for the year	(1,035,968)	_	(1,035,968)
On shares issued during the year	<del></del>	499,861	499,861
At 30 September 2003	(5,442,386)	3,053,577	(2,388,809)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2003

#### 13. RELATED PARTY DISCLOSURES

No single individual or entity controls the company.

During the year the company received/(supplied) services, on normal commercial terms from/(to) related parties as follows:

	Value	Amount owing at 30 September 2003
N3 Trading Limited	£	£
(a company of which M J Hurney is a director)	16,650	3,917
Setpal Limited - formerly Novapal Limited (a major shareholder)	<u>(90,234</u> )	<u>-</u>

There subsisted throughout the year a secured loan from a director, M J Hurney and the amount outstanding at the year end was £192,168.

There also subsisted throughout the year a secured loan from Mrs C Kendle, the wife of a director, R J Kendle and the amount outstanding at the year end was £77,796.

Bank guarantees in the sum of £200,000 each have been given by Bell Holdings Limited and 3i Group Plc.

Under the terms of a Loan and Subscription Agreement dated 13 September 2002, share options were exercised, by Setpal Limited, during the year and the company allotted 138,971 Ordinary share of £0.001 each for an aggregate amount of £500,000.

#### 14. POST BALANCE SHEET EVENTS

The following events took place after the year end:

- 1. Under the terms of a Loan and Subscription Agreement dated 3 November 2003:
  - a) the company received a secured medium term loan facility of £600,000
  - the lenders agreed to defer repayment of 'Other loans' (as referred to in note 8) until 31 October 2006
  - c) Ordinary shares of £0.001 were allotted and issued at par to the lenders, 320,000, on 3 November 2003 and a further 280,000 on 12 March 2004
  - d) K Austin and Mrs J A Austin were granted options to subscribe for 113,750 and 36,250 Ordinary shares of £0.001, respectively, at £1.40 per share. These options can be exercised at any time up to 3 November 2008.
- 2. Under the terms of a Loan Agreement dated 12 March 2004 the company received a secured medium term loan facility of £650,000.
- 3. On 17 June 2004 the lenders agreed to capitalise all amounts due to them pursuant to previous Loan Agreements and all securities were released and discharged. In exchange the company created 2,146,438 Redeemable Preference shares of £0.001 each and issued them at £1 per share.
- 4. On 17 June 2004 the company created and allotted £775,000 of Secured 7% Loan Notes 2006. In consideration of the subscription for the Notes, the company allotted and issued 497,429 Ordinary shares of £0.001 each, at par, to the lenders.