DANMERE LIMITED GROUP REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998



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COMPANY INFORMATION FOR THE YEAR ENDED 30 SEPTEMBER 1998

DIRECTORS:

K Austin Mrs J A Austin B Androlia

SECRETARY:

Mrs J A Austin

REGISTERED OFFICE:

Darland House 44 Winnington Hill

Northwich Cheshire CW8 1AU

REGISTERED NUMBER:

2138358 (England and Wales)

AUDITORS:

Murray Smith

Chartered Accountants Registered Auditors Darland House 44 Winnington Hill

Northwich

Cheshire CW8 1AU

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 30 SEPTEMBER 1998

The directors present their report with the financial statements of the company and the group for the year ended 30 September 1998.

PRINCIPAL ACTIVITY

The principal activity of the group is the provision of technical consultancy services and the supply and marketing of computer peripherals.

DIRECTORS

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The directors who served during the year and their beneficial interests in the company's share capital were as follows:-

	Ordinary shares		
	30 September 1998	1 October 1997	
K Austin	156,016	156,016	
Mrs J A Austin	39,004	39,004	
B Androlia (appointed 30 October 1997)	-	* _	

^{*} At date of appointment

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

TAXATION STATUS

The directors are advised that the group companies are 'close companies' under the provisions of the Income and Corporation Taxes Act 1988.

AUDITORS

Messrs Murray Smith have expressed their willingness to continue in office as auditors and a resolution for their re-appointment will be proposed at the forthcoming Annual General Meeting.

The above report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

ON BEHALF OF THE BOARD:

Mrs J A Austin - SECRETARY

Dated: 20 July 1999

REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF DANMERE LIMITED GROUP

We have audited the financial statements on pages four to thirteen which have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective March 1999), under the historical cost convention and the accounting policies set out on page seven.

Respective responsibilities of directors and auditors

As described on page two the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's and the group's affairs as at 30 September 1998 and of the group's loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants
Registered Auditors
Darland House

44 Winnington Hill

Northwich

Cheshire CW8 1AU

Dated: 23 July 1999

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CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 SEPTEMBER 1998

	Note	1998 £	1997 £
TURNOVER	2	215,731	318,741
Cost of sales		251,821	<u>191,732</u>
GROSS (LOSS)/PROFIT		(36,090)	127,009
Administrative expenses		812,256	367,000
OPERATING LOSS	3	(848,346)	(239,991)
Interest receivable and similar income		10,865	4,229
Interest payable and		(837,481)	235,762
similar charges		2,649	<u>6,019</u>
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(840,130)	(241,781)
Tax on loss on ordinary activities	4	14,477	1,403
LOSS ON ORDINARY ACTIVITIES AFTER TAXATION		(854,607)	(243,184)
Dividends	5	<u>56,181</u>	<u>15,000</u>
RETAINED LOSS TRANSFERRED FROM RESERVES	15	<u>(910,788)</u>	(258,184)

The notes form part of these financial statements

CONSOLIDATED BALANCE SHEET AS AT 30 SEPTEMBER 1998

	Note		1998		1997
		£	£	£	£
FIXED ASSETS					
Tangible assets	7		<i>7</i> 7,245		63,075
Investments	8		6,407		6,000
			83,652		69,075
CTTP TTN A CCTTPC					
CURRENT ASSETS		101.000		00.507	
Stocks		101,230		82,736	
Debtors	9	74,240		154,006	
Cash at bank and in hand		<u>95,774</u>		<u>398,247</u>	
		271,244		634,989	
		2/1,277		034,989	
CREDITORS: Amounts falling					
due within one year	10	267,119		<u>261,680</u>	
·					
NET CURRENT ASSETS			<u>4,125</u>		<u>373,309</u>
TOTAL ASSETS LESS CURRENT					
LIABILITIES			<u>87,777</u>		442,384
CAPITAL AND RESERVES					
	12	•	254 092		200.021
Called up share capital	13		354,982		300,031
Share premium account Profit and loss account	14		940,038		494,989
FIGHT and loss account	15		(1,207,243)		(352,636)
Shareholders' funds			87,777		442,384
Cant Arrange Through					

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and the Financial Reporting Standard for Smaller Entities (effective March 1999).

ON BEHALF OF THE BOARD:

K Austin - DIRECTOR

Approved by the Board on 20 July 1999

Mrs I A Austin - Director

The notes form part of these financial statements

DANMERE LIMITED BALANCE SHEET AS AT 30 SEPTEMBER 1998

	Note		1998		1997
		£	£	£	£
FIXED ASSETS					
Tangible assets	7		77,245		63,075
Investments	8		6,409		6,002
			83,654		69,077
CURRENT ASSETS					
Stocks		101,230		82,736	
Debtors	9	397,251		738,537	
Cash at bank and in hand		95,774		<u>398,247</u>	
		594,255		1,219,520	
CREDITORS: Amounts falling					
due within one year	10	589,380		_503,092	
ŕ					
NET CURRENT ASSETS			4,875		<u>716,428</u>
TOTAL ASSETS LESS CURRENT					
LIABILITIES			<u>88,529</u>		<u>785,505</u>
CAPITAL AND RESERVES					
Called up share capital	13		354,982		300,031
Share premium account	14		940,038		494,989
Profit and loss account	15		(1,206,491)		(9,515)
Shareholders' funds			<u>88,259</u>		<u>785,505</u>

The financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and the Financial Reporting Standard for Smaller Entities (effective March 1999).

ON BEHALF OF THE BOARD:

K Austin - DIRECTOR

Mrs J A Austin - DIRECTOR

Approved by the Board on 20 July 1999

The notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective March 1999).

Basis of consolidation

The consolidated financial statements include the company and all its significant subsidiary undertakings, after eliminating intra-group balances and transactions.

Turnover

Turnover represents net invoiced work done and goods sold, excluding Value Added Tax.

Depreciation

Depreciation is provided for at the following annual rates in order to write off the cost of each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is shorter.

Computer equipment	25%	straight line
Plant and equipment	25%	straight line
Motor vehicles	25%	reducing balance

A proportion only of the annual figure is charged during the period of acquisition, the proportion being calculated on the number of months of ownership.

Investments

Investments are valued at the lower of cost and market value.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Hire purchase commitments

Tangible fixed assets acquired under hire purchase contracts are capitalised and depreciated over their estimated useful lives. The corresponding obligations are treated in the balance sheet as liabilities. Finance charges are allocated to accounting periods on a straight line basis over the term of the contracts.

Operating leases

Rentals applicable to operating leases where substantially all the benefits and risks of ownership remain with the lessor are charged to the profit and loss account on a straight line basis.

Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Research and development

Expenditure on research and development is written off in the year in which it is incurred.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

2. TURNOVER

During the year 20% (1997 - 36%) of total turnover related to exports.

		1998	1997
		£	£
3.	OPERATING LOSS		
	The operating loss is stated after charging:		
	Depreciation of tangible fixed assets		
	- Owned by the company	20,281	10,798
	- Held under hire purchase contracts	2,143	8,572
	Provision for write down of investment in		
	Danmere USA Inc	60,983	-
	Provision for write down of loan to		
	Danmere USA Inc	29,021	-
	Directors' emoluments and other benefits, etc.	112,104	29,976
	Auditors' remuneration	<u>2,250</u>	<u>1,950</u>
4.	TAXATION		
	The tax charge on the loss on ordinary activities for the year is as follows:-		
	Complete ACT conitton off	14,477	
	Surplus ACT written off Underprovision in previous years	14,477	1,403
	Onderprovision in previous years		1,405
		<u>14,477</u>	<u>1,403</u>
5.	DIVIDENDS		
	Ordinary shares of £1 each	_	15,000
	'A' Ordinary shares of £1 each	43,282	-
	Preference shares of £0.001	12,899	-
	1 101010100 DIMITOD OI WO,OO I	12,077	
		<u>56,181</u>	<u>15,000</u>

The Preference shares and the 'A' Ordinary shares carry the right to a fixed dividend at the rates of 11% and 6% respectively per annum on the issue price and these have been appropriated through the profit and loss account. However, the liability to pay dividends only accrues from 30 September 1999 and the company does not at present have sufficient distributable reserves to pay these dividends. Therefore the dividends have been credited back to the profit and loss account as shown in note 15.

6. LOSS ATTRIBUTABLE TO THE PARENT COMPANY

As permitted by Section 230 of the Companies Act 1985, the parent undertaking's profit and loss account is not included in these financial statements. Its loss for the year was £1,253,157 (1997 - £18,025) after deducting dividends of £56,181 (1997 - £15,000).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

7. TANGIBLE FIXED ASSETS

THE GROUP AND THE COMPANY

	Computer equipment £	Plant and equipment £	Motor vehicles £	Total £
COST				
At 1 October 1997	28,743	26,099	69,059	123,901
Additions	<u>31,892</u>	<u>4,702</u>	<u></u>	<u>36,594</u>
At 30 September 1998	<u>60,635</u>	<u>30,801</u>	<u>69,059</u>	<u>160,495</u>
DEPRECIATION				
At 1 October 1997	8,856	8,625	43,345	60,826
Charge for the year	<u>9,982</u>	6,013	<u>6,429</u>	22,424
At 30 September 1998	<u>18,838</u>	14,638	<u>49,774</u>	<u>83,250</u>
NET BOOK VALUE				
At 30 September 1998	<u>41,797</u>	<u>16,163</u>	<u>19,285</u>	<u>77,245</u>
At 30 September 1997	<u>19,887</u>	<u>17,474</u>	<u>25,714</u>	<u>63,075</u>

The net book value of tangible fixed assets includes £Nil (1997 - £25,714) in respect of assets held under hire purchase contracts or finance leases.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

8. FIXED ASSET INVESTMENTS

	Shares in	Other	Total
	subsidiary	investments	
	undertakings	_	_
	£	£	£
THE GROUP			
Cost and net book value			
at 1 October 1997	-	6,000	6,000
Additions at cost	60,983	407	61,390
Provision for write down	(60,983)		(60,983)
Net book value at 30 September 1998		<u>.6,407</u>	<u>6,407</u>
THE COMPANY			
Cost and net book value			
at 1 October 1997	2	6,000	6,002
Additions at cost	60,983	407	61,390
Provision for write down	<u>(60,983)</u>	-	(60,983)
Net book value at 30 September 1998	2	<u>6,407</u>	<u>6,409</u>

The company is the beneficial owner of all the issued ordinary share capital of the following company, which is registered in England and Wales:

Name of company Nature of business

Danmere Technologies Limited Marketing of computer peripherals

During the year the company also became the beneficial owner of all the issued share capital of Danmere USA Inc, a company registered in the United States of America. This company traded for a short time only, no financial statements have been prepared and the results are not included in the group financial statements. The principal activity of this company is the marketing of computer peripherals.

Other investments relate to shares held in Systolix Limited and are valued at cost.

Investments are all unlisted.

		THE GROUP		THE COMPANY	
		1998	1997	1998	1997
		£	£	£	£
9.	DEBTORS				
	Trade debtors	44,379	86,649	367,390	614,421
	Amounts owed by group undertakings				
	- Danmere Technologies Limited	-	-	-	56,759
	Taxation	-	4,474	-	4,474
	ACT recoverable	-	14,477	-	14,477
	Other debtors	27,507	28,018	27,507	28,018
	Prepayments	<u>2,354</u>	20,388	_2,354	20,388
		<u>74,240</u>	<u>154,006</u>	<u>397,251</u>	<u>738,537</u>

Factored debts due to the company and the group at 30 September 1998 amounted to £66,106 (1997 - £62,380).

In preparing the company's financial statements full provision has been made against amounts totalling £341,977 (net) due from its subsidiary undertaking, Danmere Technologies Limited.

Accelerated capital allowances

Accelerated capital allowances

Losses carried forward

Losses carried forward

THE COMPANY

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

		THE	GROUP	THE C	OMPANY
		1998	1997	1998	1997
		£	£	£	£
10.	CREDITORS: AMOUNTS FALLINGUE WITHIN ONE YEAR	G			
	Net obligations under hire purchase				
	contracts (secured)	-	3,967	-	3,967
	Trade creditors	146,657	171,002	146,657	171,002
	ACT payable	-	5,500	-	5,500
	Social security and other taxes	20,563	13,145	20,563	13,145
	Directors' loan accounts	1,081	2,102	1,081	2,102
	Other creditors	70,026	45,247	70,026	45,247
	Accruals	<u>28,792</u>	<u>20,717</u>	<u>351,053</u>	<u>262,129</u>
		<u>267,119</u>	<u>261,680</u>	<u>589,380</u>	<u>503,092</u>
11.	OPERATING LEASE COMMITM	ENTS			
	The following payments are committee paid within one year:	d to be			
	Expiring:	2.644		0.000	
	Between one and five years	<u>3,566</u>		<u>3,566</u>	
12.	PROVISIONS FOR LIABILITIES	AND CHARGI	CS		
	The amounts for which no provision h	as been made in	respect of deferre	d taxation, are as t	follows:
				1998	1997
				£	£
	THE GROUP				•

(1,567)

(<u>292,998</u>)

(<u>294,565</u>)

(1,567)

(239,928)

(<u>241,495</u>)

(3,288)

(53, 153)

(<u>56,441</u>)

(3,288)

(3,288)

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

		1998	1997
13	CALLED UP SHARE CAPITAL	£	£
10.	CALLED OF SHARE CALLARE		
	Authorised:		
	Ordinary shares of £1 each	840,038	894,989
	'A' Ordinary shares of £1 each Preference shares of £0.001 each	159,562	105,011
	Preference shares of £0.001 each	400	-
		1,000,000	1,000,000
	Allotted, issued and fully paid:		
	Ordinary shares of £1 each	195,020	195,020
	'A' Ordinary shares of £1 each	159,562	105,011
	Preference shares of £0.001 each	400	
		<u>354,982</u>	<u>300,031</u>
	During the year 54,551 'A' Ordinary shares of £1 each were issued of £0.001 each were issued at £1 each. Each issue was fully paid	at £1.83 each and 400,000 l in cash.	Preference shares
		1998	1997
		£	£
14.	SHARE PREMIUM ACCOUNT		
	THE GROUP AND THE COMPANY		
	At 1 October	494,989	_
	Arising on the issue of:	,,, ,,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	'A' Ordinary shares	45,449	494,989
	Preference shares	<u>399,600</u>	_
	At 30 September	940,038	404.090
	71. 30 Deptomoor	<u>940,038</u>	<u>494,989</u>
15.	PROFIT AND LOSS ACCOUNT		
	THE GROUP		
	Retained loss for the year	(910,788)	(258,184)
	Share appropriations (note 5)	56,181	(230,104)
	Accumulated loss at 1 October	(352,636)	(94,452)
			
	Accumulated loss at 30 September	(<u>1,207,243</u>)	<u>(352,636)</u>
	THE COMPANY		
	Retained loss for the year	(1,253,157)	(18,025)
	Share appropriations (note 5)	56,181	(10,045)
	(Accumulated loss)/retained profit at 1 October	(9,515)	8,510
	- -		
	Accumulated loss at 30 September	(<u>1,206,491</u>)	<u>(9,515)</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 1998

16. RELATED PARTY TRANSACTIONS

The company is controlled by the directors, K Austin and Mrs J A Austin.

3i Group plc have a significant equity and non-equity interest in the company and during the year this company provided monitoring services amounting to £6,929. No amounts were owing at the year end.