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Report of the Directors and

Financial Statements for the Year Ended 31 December 2006

for

Chiltern Insurance Consultants Limited

18/04/2007 COMPANIES HOUSE

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Company Information for the Year Ended 31 December 2006

DIRECTORS.

G M Owen

F J Owen

S J Madeley

SECRETARY:

F J Owen

REGISTERED OFFICE.

4 Reading Road Pangbourne

Reading Berkshire RG8 7LY

REGISTERED NUMBER

3416231 (England and Wales)

ACCOUNTANTS:

Geoffrey Cole & Co Chartered Accountants

4 Reading Road Pangbourne Berkshire RG8 7LY

BANKERS:

National Westminster Bank plc

13 Market Place

Reading Berkshire RG1 2EP

Report of the Directors for the Year Ended 31 December 2006

The directors present their report with the financial statements of the company for the year ended 31 December 2006

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of general insurance brokers

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements

DIVIDENDS

No dividends will be distributed for the year ended 31 December 2006

DIRECTORS

The directors during the year under review were

G M Owen

F J Owen

S J Madeley

- appointed 1 8 2006

The beneficial interests of the directors holding office on 31 December 2006 in the issued share capital of the company were as follows

A Ordinary £1 shares	31 12 06	1 1 06 or date of appointment if later
G M Owen	760	760
F J Owen	-	-
S J Madeley	-	-
B Ordinary £1 shares		
G M Owen	190	190
F J Owen	50	50
S J Madeley	-	-

ON BEHALF OF THE BOARD

F J Owen - Secretary

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12/4/07

Profit and Loss Account for the Year Ended 31 December 2006

4	lotes	2006 £	2005 £
TURNOVER		320,045	280,014
Administrative expenses		327,159	276,073
		(7,114)	3,941
Other operating income		2,353	5,350
OPERATING (LOSS)/PROFIT	3	(4,761)	9,291
Interest receivable and similar income		2,187	1,591
		(2,574)	10,882
Interest payable and similar charges	4	6,513	5,182
(LOSS)/PROFIT ON ORDINARY ACTIV BEFORE TAXATION	TITIES	(9,087)	5,700
Tax on (loss)/profit on ordinary activities	5	(554)	1,304
(LOSS)/PROFIT FOR THE FINANCIAL AFTER TAXATION	YEAR	(8,533)	4,396

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the loss for the current year and the profit for the previous year

Balance Sheet 31 December 2006

		2006	i	2005	
	Notes	£	£	£	£
FIXED ASSETS	_				
Intangible assets	7		69,315		75,367
Tangible assets	8		25,085		30,226
			94,400		105,593
CURRENT ASSETS					
Debtors	9	102,907		115,630	
Cash at bank and in hand	_	129,564		95,872	
					
COEDITORS		232,471		211,502	
CREDITORS Amounts falling due within one year	10	275,751		281,203	
Amounts failing due within one year	10	2/3,/31		201,203	
NET CURRENT LIABILITIES			(43,280)		(69,701)
TOTAL ASSETS LESS CURRENT					
LIABILITIES			51,120		35,892
CREDITORS					
Amounts falling due after more than of	ne				
year	11		53,361		29,600
NET (LIABILITIES)/ASSETS			(2,241)		6,292
(====
CAPITAL AND RESERVES					
Called up share capital	15		1,000		1,000
Profit and loss account	16		(3,241)		5,292
SHAREHOLDERS' FUNDS	18		(2,241)		6,292

Balance Sheet - continued 31 December 2006

The company is entitled to exemption from audit under Section 249A(1) of the Companies Act 1985 for the year ended 31 December 2006

The members have not required the company to obtain an audit of its financial statements for the year ended 31 December 2006 in accordance with Section 249B(2) of the Companies Act 1985

The directors acknowledge their responsibilities for

- (a) ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985 and
- preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Section 226 and which otherwise comply with the requirements of the Companies Act 1985 relating to financial statements, so far as applicable to the company

The financial statements were approved by the Board of Directors on signed on its behalf by

12007 and were

G M Owen - Director

Cash Flow Statement for the Year Ended 31 December 2006

	Notes	2006 £	£	2005 £	£
Net cash inflow	Notes	τ.	Ł	Ł	L
from operating activities	1		10,607		37,895
Returns on investments and					
servicing of finance	2		(4,326)		(3,591)
Taxation			(1,660)		-
Capital expenditure	2		(2,997)		(13,798)
Equity dividends paid			-		(2,000)
			1,624		18,506
Financing	2		28,160		(18,549)
Increase/(Decrease) in cash in t	he period		29,784		(43)
Reconciliation of net cash flow	3				
to movement in net funds	3				
Increase/(Decrease)		00.704		(10)	
in cash in the period Cash (inflow)/outflow		29,784		(43)	
from (increase)/decrease in debt a	and	(00.400)		17.510	
lease financing		(2 9 ,160)		17,549	
Change in net funds resulting					
from cash flows			624		17,506
Movement in net funds in the pe	eriod		624		17,506
Net funds at 1 January			32,298		14,792
Net funds at 31 December			32,922		32,298

Notes to the Cash Flow Statement for the Year Ended 31 December 2006

1 RECONCILIATION OF OPERATING (LOSS)/PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2006	2005
	£	£
Operating (loss)/profit	(4,761)	9,291
Depreciation charges	14,190	16,666
Loss on disposal of fixed assets	-	854
Decrease/(Increase) in debtors	15,296	(27,090)
(Decrease)/Increase in creditors	(14,118)	38,174
Net cash inflow from operating activities	10,607	37,895

2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2006 £	2005 £
Returns on investments and servicing of finance		
Interest received	2,187	1,591
Interest paid	(5,388)	(3,320)
Interest element of hire purchase payments	(1,125)	(1,862)
Net cash outflow for returns on investments and servicing of		
finance	(4,326) ———	(3,591) =====
Capital expenditure		
Purchase of tangible fixed assets	(2,997)	(18,998)
Sale of tangible fixed assets	-	5,200
Net cash outflow for capital expenditure	(2,997)	(13,798)
Financing		
New loans in year	65,500	-
Loan repayments in year	(29,991)	(18,069)
Capital repayments in year	(6,349)	520
Amount withdrawn by directors	(1,000)	(1,000)
Net cash inflow/(outflow) from financing	28,160	(18,549)

Notes to the Cash Flow Statement for the Year Ended 31 December 2006

3 ANALYSIS OF CHANGES IN NET FUNDS

			At
	At 1 1 06	Cash flow	31.12.06
	£	£	£
Net cash			
Cash at bank and in hand	95,872	33,692	129,564
Bank overdraft	(18,134)	(3,908)	(22,042)
	77,738	29,784	107,522
Debt			
Hire purchase Debts falling due	(20,355)	6,349	(14,006)
within one year Debts falling due	(20,529)	1,215	(19,314)
after one year	(4,556)	(36,724)	(41,280)
	(45,440)	(29,160)	(74,600)
Total	32,298	624	32,922
12.	=====		=====

Notes to the Financial Statements for the Year Ended 31 December 2006

1 ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention

Turnover

Turnover represents commission and fee income receivable

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 1998, is being amortised evenly over its estimated useful life of twenty years

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Plant and machinery - 25% on reducing balance
Fixtures and fittings - 25% on reducing balance
Motor vehicles - 25% on reducing balance
Computer equipment - 33% on cost

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

Pensions

The company operates a defined contribution pension scheme. Contributions payable for the year are charged in the profit and loss account

2 STAFF COSTS

	2006	2005
	£	£
Wages and salaries	176,577	135,604
Social security costs	19,470	14,553
Other pension costs	6,431	5,964
	202,478	156,121
The average monthly number of employees during the year was as follows	2006	2005
	2000	2000
Sales and administration	8	7
		===

Notes to the Financial Statements - continued for the Year Ended 31 December 2006

3 OPERATING (LOSS)/PROFIT

The operating loss (2005 - operating profit) is stated after charging

	2006	2005
	£	£
Hire of plant and machinery	3,030	1,941
Other operating leases	22,000	22,000
Depreciation - owned assets	5,241	3,669
Depreciation - assets on hire purchase contracts	2,896	6,945
Loss on disposal of fixed assets Goodwill amortisation	- - 0-2	854
Goodwiii amortisation	6,052	6,052
Directors' emoluments	68,917	46,000
		
4 INTEREST PAYABLE AND SIMILAR CHARGES		
THE TENEST I ATABLE AND DIMILAR STIARGES	2006	2005
	£	£
Bank interest	890	1,197
Bank loan interest	3,898	1,403
Other interest	600	720
Hire purchase	1,125	1,862
	6,513	5,182
5 TAXATION Analysis of the tax (credit)/charge The tax (credit)/charge on the loss on ordinary activities for the year was	as follows 2006	2005
	£	
		£
Current tax		£
Current tax UK corporation tax	(554)	£ 1,659
UK corporation tax Deferred tax	(554)	1,659
UK corporation tax		1,659
UK corporation tax Deferred tax Tax on (loss)/profit on ordinary activities	(554)	1,659
UK corporation tax Deferred tax Tax on (loss)/profit on ordinary activities UK corporation tax was charged at 19% in 2005	(554)	1,659
UK corporation tax Deferred tax Tax on (loss)/profit on ordinary activities	(554) - (554)	1,659 (355) 1,304
UK corporation tax Deferred tax Tax on (loss)/profit on ordinary activities UK corporation tax was charged at 19% in 2005	(554) - (554) ===================================	1,659 (355) 1,304 =
UK corporation tax Deferred tax Tax on (loss)/profit on ordinary activities UK corporation tax was charged at 19% in 2005 DIVIDENDS	(554) - (554)	1,659 (355) 1,304
UK corporation tax Deferred tax Tax on (loss)/profit on ordinary activities UK corporation tax was charged at 19% in 2005	(554) - (554) ===================================	1,659 (355) 1,304 =

Notes to the Financial Statements - continued for the Year Ended 31 December 2006

7 INTANGIBLE FIXED ASSETS

At 1 January 2006

At 31 December 2006

NET BOOK VALUE At 31 December 2006

At 31 December 2005

Charge for year

8

INTANGIBLE FIXED ASSI	E18				Goodwill £
COST At 1 January 2006 and 31 December 2006					121,041
AMORTISATION At 1 January 2006 Amortisation for year					45,674 6,052
At 31 December 2006					51,726
NET BOOK VALUE At 31 December 2006					69,315
At 31 December 2005					75,367
TANGIBLE FIXED ASSET	S	- .			
	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Computer equipment £	Totals £
COST					-
At 1 January 2006 Additions	19,343	5,362 	38,236 -	23,085 2,997	86,026 2,997
At 31 December 2006	19,343	5,362	38,236	26,082	89,023
DEPRECIATION					

1,816

2,703

2,659

3,546

887

14,872

20,712

17,524

23,364

5,840

16,886

17,191

2,152

2,457

305

22,227

1,105

23,332

2,750

858

55,801

63,938

25,085

30,225

8,137

Notes to the Financial Statements - continued for the Year Ended 31 December 2006

8 TANGIBLE FIXED ASSETS - continued

	Fixed assets, included in the above, which are held under hire purchase of	contracts are as	follows Motor vehicles £
	COST		~
	At 1 January 2006		
	and 31 December 2006		38,236
	DEPRECIATION		
	At 1 January 2006		14,872
	Charge for year		2,896
	At 31 December 2006		17,768
	NET BOOK VALUE		
	At 31 December 2006		20,468
	At 31 December 2005		23,364
0	DEDTORS, AMOUNTS FALLING DUE WITHIN ONE YEAR		
9	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2006	2005
		£	2003 £
	Trade debtors	58,018	73,977
	Corporation tax	2,571	-
	Accrued income	34,728	35,334
	Prepayments	7,590	6,319
		102,907	115,630
10	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2006	2005
		£	£
	Bank loans and overdrafts (see note 12)	41,356	38,663
	Hire purchase contracts (see note 13)	11,923	7,309
	Trade creditors Tax	201,582	217,953 (357)
	Social security and other taxes	6,350	3,853
	Other creditors	350	-
	Directors' current accounts	1,851	2,851
	Accrued expenses	12,339	10,931
		275,751	281,203
11	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE		
, ,	YEAR		
		2006	2005
	Ponk loans (see note 12)	£ 44.290	£
	Bank loans (see note 12) Hire purchase contracts (see note 13)	41,280 2,083	4,556 13,046
	Other creditors	9,998	11,998
		53,361	29,600
			=

Notes to the Financial Statements - continued for the Year Ended 31 December 2006

11 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR - continued

The amounts due under finance leases and hire purchase creditors are secured on the assets to which they relate

12 LOANS

An analysis of the maturity of loans is given below

	2006	2005
	£	£
Amounts failing due within one year or on demand		
Bank overdrafts	22,042	18,134
Bank loans	19,314	20,529
	41,356	38,663
Amounts falling due between two and five years		
Bank loans - 2-5 years	41,280	4,556
·		

13 OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

Hire purchase contracts	
2006	2005
£	£
•	7,309
2,083	13,046
14,006	20,355
	purch contr 2006 £ 11,923 2,083

The following operating lease payments are committed to be paid within one year

		Land and buildings	
	2006 £	2005 £	
Expiring			
Within one year	22,000	-	
Between one and five years		22,000	
	22,000	22,000	

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Notes to the Financial Statements - continued for the Year Ended 31 December 2006

14 SECURED DEBTS

The following secured debts are included within creditors

	2006	2005
	£	£
Bank overdrafts	22,042	18,134
Bank loans	60,594	25,085
	82,636	43,219

Bank loans and overdraft are secured on the personal property of G M Owen, a director

15 CALLED UP SHARE CAPITAL

Authorised Number	Class	Nominal	2006	2005
500,000	A Ordinary	value £1	£ 500,000	£ 500,000
500,000	B Ordinary	£1	500,000	500,000
			1,000,000	1,000,000
	ued and fully paid			
Number	Class	Nominal value	2006 £	2005 £
760	A Ordinary	£1	760	760
240	B Ordinary	£1		240
			1,000	1,000

The two types of shares rank pari passu in all respects

16 **RESERVES**

RESERVES	Profit and loss account £
At 1 January 2006 Deficit for the year	5,292 (8,533)
At 31 December 2006	(3,241)

17 TRANSACTIONS WITH DIRECTORS

Included in other creditors due after more than one year is an amount owing to F J Owen, a director, of £9,998 (2005 £11,998) During the year, the company accrued interest of £599 (2005 £719) on F J Owen's loan As at 31 December 2006, included in Accruals is £7,488 (2005 £6,888)

As at 31 December 2006, the company owed G M Owen, a director, £1,851 (2005 £2,851)

Notes to the Financial Statements - continued for the Year Ended 31 December 2006

18 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2006	2005
	£	£
(Loss)/Profit for the financial year	(8,533)	4,396
Dividends	•	(2,000)
		
Net (reduction)/addition to shareholders' funds	(8,533)	2,396
Opening shareholders' funds	6,292	3,896
Closing shareholders' funds	(2,241)	6,292
	===	

Chartered Accountants' Report to the Board of Directors on the Unaudited Financial Statements of Chiltern Insurance Consultants Limited

In accordance with our terms of engagement and in order to assist you to fulfil your duties under the Companies Act 1985, we have compiled the financial statements of the company for the year ended 31 December 2006 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes from the accounting records and information and explanations you have given to us

This report is made to the company's Board of Directors, as a body, in accordance with the terms of our engagement. Our work has been undertaken so that we might compile the financial statements that we have been engaged to compile, report to the company's Board of Directors that we have done so, and state those matters that we have agreed to state to them in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's Board of Directors, as a body, for our work or for this report.

We have carried out this engagement in accordance with technical guidance issued by the Institute of Chartered Accountants in England & Wales and have complied with the ethical guidance laid down by the Institute relating to members undertaking the compilation of financial statements

You have acknowledged on the Balance Sheet as at 31 December 2006 your duty to ensure that the company has kept proper accounting records and to prepare financial statements that give a true and fair view under the Companies Act 1985. You consider that the company is exempt from the statutory requirement for an audit for the year.

We have not been instructed to carry out an audit of the financial statements. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the financial statements.

Geoffrey Cole & Co Charter of Accountants

4 Reading Road Pangbourne Berkshire RG8 7LY

16 April 2007