# C K MORGAN LIMITED ANNUAL REPORT FOR THE YEAR ENDED 30 JUNE 2014

THURSDAY

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COMPANIES HOUSE

#### **COMPANY INFORMATION**

**Directors** Karan Uppal

Narankar Uppal

Secretary Deepal Purohit

Company number 5467213

Registered office Alexander House

3 Shakespeare Road

London N3 IXE

Auditors Jackson Feldman & Co.

Alexander House 3 Shakespeare Road London N3 IXE

Business address 12-14 Chase Road

Park Royal London NW10 6EZ

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 30 JUNE 2014

The directors present the strategic report and financial statements for the year ended 30 June 2014.

#### Review of the business

The results for the year and the financial position at the year end were not considered satisfactory by the directors who expect improved profitability in the current year.

Investments of cash surpluses, borrowings and derivative instruments are made through banks and companies which must fulfil credit rating criteria approved by the Board.

All customers who wish to trade on credit terms are subject to credit verification procedures. Trade debtors are monitored on an ongoing basis and provision is made for doubtful debts where necessary.

Shareholders funds decreased from £6,849,268 to £5,462,685. The decrease comprised wholly of trading losses

The company has used the following indicators of performance to assess its development against its financial objectives during the year ended 30th June 2014.

Change in revenue. This increased 23% from £27,147,013 to £33,357,995.

Profitability. Profit before taxation fell from £121,796 to a loss of £1,427,255.

Cash flow. Net funds in greased by £236,365 during the year.

By order of the board

Deepal Purblin

6 November 2014

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 30 JUNE 2014

The directors present their report and financial statements for the year ended 30 June 2014.

#### Results and dividends

The results for the year are set out on page 6.

The directors do not recommend payment of an ordinary dividend.

#### **Future developments**

The company anticipates continued growth in turnover during the current year and to continue to trade profitably.

#### **Directors**

The following directors have held office since 1 July 2013:

Karan Uppal Narankar Uppal

#### **Auditors**

Jackson Feldman & Co. are deemed to be re-appointed in accordance with an elective resolution made under section 386 of the Companies Act 1985 which continues in force under the Companies Act 2006.

#### Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2014

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

By order of the board

Deepal Furofit

Secretary

12 December 2014

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF C K MORGAN LIMITED

We have audited the financial statements of C K MORGAN LIMITED for the year ended 30 June 2014 set out on pages 6 to 15. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 2 - 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors, including APB Ethical Standard - Provisions Available for Small Entities (Revised), in the circumstances set out in note 16 to the financial statements.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2014 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF C K MORGAN LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Mr Michael Feldman (Senior Statutory Auditor) for and on behalf of Jackson Feldman & Co.

12 December 2014

Accountants
Statutory Auditor

Alexander House 3 Shakespeare Road London N3 IXE

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2014

| <u>.</u>  | Notes         | 2014<br>£        | 2013<br>£      |
|---|---------------|------------------|----------------|
| Turnover  | 2             | 33,357,995       | 27,147,013     |
| Cost of sales   |               | (30,536,168)     | (23,180,951)   |
| Gross profit  |               | 2,821,827        | 3,966,062      |
| Administrative expenses   |               | (4,248,666)      | (3,846,254)    |
| Operating (loss)/profit   | 3             | (1,426,839)      | 119,808        |
| Other interest receivable and similar income Interest payable and similar charges | <b>4</b><br>5 | 4,373<br>(4,789) | 2,760<br>(772) |
| (Loss)/profit on ordinary activities before taxation                              |               | (1,427,255)      | 121,796        |
| Tax on (loss)/profit on ordinary activities                                       | 6             | 40,672           | (22,657)       |
| (Loss)/profit for the year  | 12            | (1,386,583)      | 99,139         |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# BALANCE SHEET AS AT 30 JUNE 2014

|       | 20                | 14   | 20  | 13   |
|-------|-------------------|--|---|--|
| Notes | £                 | £  | £   | £  |
|       | •                 |  |   |  |
| 7     |                   | 326,248  |   | 452,591  |
|       |                   |  |   |  |
| 8     | 5,846,108         |  | 7,066,975   |  |
| 9     | 6,305,770         |  | 5,851,068   |  |
|       | 1,358,434         |  | 1,122,069   |  |
|       | 13,510,312        |  | 14,040,112  |  |
| 10    | (8,373,875)       |  | (7,616,359)   |  |
|       |                   | 5,136,437  |   | 6,423,753  |
|       |                   | 5,462,685  |   | 6,876,344  |
|       |                   | -  |   | (27,076)   |
|       |                   | 5,462,685  |   | 6,849,268  |
|       |                   |  |   |  |
| 11    |                   | 1  |   | 1  |
| 12    |                   | 5,462,684  |   | 6,849,267  |
| 13    |                   | 5,462,685  |   | 6,849,268  |
|       | 7<br>8<br>9<br>10 | Notes £  7  8 5,846,108 9 6,305,770 1,358,434 13,510,312  10 (8,373,875) | 7 326,248  8 5,846,108 9 6,305,770 1,358,434 13,510,312  10 (8,373,875)  5,136,437 5,462,685  5,462,685 | Notes       £       £       £         7       326,248         8       5,846,108       7,066,975         9       6,305,770       5,851,068         1,358,434       1,122,069         13,510,312       14,040,112         10       (8,373,875)       (7,616,359)         5,136,437       5,462,685         5,462,685          5,462,685          11       1         12       5,462,684 |

Approved by the Board and authorised for issue on 12 December 2014

Karan Uppal

Director

Company Registration No. 5467213

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2014

|   |          | 2014     |           | 2013        |
|---|----------|----------|-----------|-------------|
|   | £        | £        | £         | £           |
| Net cash inflow/(outflow) from operating activities                           |          | 89,426   |           | (33,727)    |
| Returns on investments and servicing of finance                               |          |          |           |             |
| Interest received   | 4,373    |          | 2,760     |             |
| Interest paid   | (4,789)  |          | (772)     |             |
|   |          |          |           |             |
| Net cash (outflow)/inflow for returns on investments and servicing of finance |          | (416)    |           | 1,988       |
| Taxation  |          | 166,404  |           | (452,816)   |
| Capital expenditure   |          |          |           |             |
| Payments to acquire tangible assets   | (19,049) |          | (344,763) |             |
| Net cash outflow for capital expenditure                                      |          | (19,049) |           | (344,763)   |
|   |          |          |           |             |
| Net cash inflow/(outflow) before management of liquid resources and financing |          | 236,365  |           | (829,318)   |
| •   |          |          |           | <del></del> |
| Increase/(decrease) in cash in the year                                       |          | 236,365  |           | (829,318)   |
|   |          |          |           |             |

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2014

| 1 | Reconciliation of operating (loss)/profit to from operating activities | o net cash (outflo | w)/inflow | 2014        | 2013         |
|---|--|--------------------|-----------|-------------|--------------|
|   | from operating activities  |                    |           | £           | £            |
|   | Operating (loss)/profit  |                    |           | (1,426,839) | 119,808      |
|   | Depreciation of tangible assets  |                    |           | 145,392     | 142,408      |
|   | Decrease/(increase) in stocks  |                    |           | 1,220,867   | (2,709,435)  |
|   | Increase in debtors  |                    |           | (607,510)   | (1,198,222)  |
|   | Increase in creditors within one year                                  |                    |           | 757,516     | 3,611,714    |
|   | Net cash inflow/(outflow) from operating                               | activities         |           | 89,426      | (33,727)     |
| 2 | Analysis of net funds  | 1 July 2013        | Cash flow | Other non-  | 30 June 2014 |
|   |  | £                  | £         | £           | £            |
|   | Net cash:  | ~                  | _         | ~           | _            |
|   | Cash at bank and in hand   | 1,122,069          | 236,365   | -           | 1,358,434    |
|   | Bank deposits  |                    |           |             |              |
|   | Net funds  | 1,122,069          | 236,365   | -           | 1,358,434    |
|   |  |                    |           | <del></del> |              |
| 3 | Reconciliation of net cash flow to movem                               | nent in net funds  |           | 2014        | 2013         |
|   |  |                    |           | £           | £            |
|   | Increase/(decrease) in cash in the year                                |                    |           | 236,365     | (829,318)    |
|   | Movement in net funds in the year                                      |                    |           | 236,365     | (829,318)    |
|   | Opening net funds  |                    |           | 1,122,069   | 1,951,387    |
|   | Closing net funds  |                    |           | 1,358,434   | 1,122,069    |
|   |  |                    |           |             |              |

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### FOR THE YEAR ENDED 30 JUNE 2014

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

| Land and buildings Leasehold   | 10% per annum straight line |
|--------------------------------|-----------------------------|
| Fixtures, fittings & equipment | 20% per annum straight line |
| Motor vehicles                 | 25% per annum straight line |

#### 1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Stock

Stock is valued at the lower of cost and net realisable value.

#### 1.7 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

#### 1.8 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 2 Turnover

#### Geographical market

|                      | Turnover   |            |  |
|----------------------|------------|------------|--|
|                      | 2014       | 2013       |  |
|                      | £          | £          |  |
| United Kingdom       | 29,652,169 | 24,027,871 |  |
| Other European Union | 3,705,826  | 3,119,142  |  |
|                      | 33,357,995 | 27,147,013 |  |
|                      |            |            |  |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2014

| 3 | Operating (loss)/profit  | 2014<br>£ | 2013<br>£ |
|---|--|-----------|-----------|
|   | Operating (loss)/profit is stated after charging:                    | <i>L</i>  | 2         |
|   | Depreciation of tangible assets                                      | 145,392   | 142,408   |
|   | Loss on foreign exchange transactions                                | 20,837    | 315,025   |
|   | Operating lease rentals  | 372,127   | 371,481   |
|   |  |           |           |
|   | Auditors' remuneration   |           |           |
|   | Fees payable to the company's auditor for the audit of the company's |           |           |
|   | annual accounts  | 12,000    | 10,000    |
|   | Bookkeeping & payroll  | 18,200    | 16,800    |
|   |  | 30,200    | 26,800    |
| 4 | Investment income  | 2014      | 2013      |
| • |  | £         | £         |
|   | Bank interest  | 4,373     | 2,760     |
|   |  | 4,373     | 2,760     |
|   |  |           |           |
| 5 | Interest payable   | 2014      | 2013      |
|   |  | 3         | £         |
|   | On bank loans and overdrafts   | 3,608     | -         |
|   | On overdue tax   | 1,181     | 772       |
|   |  | 4,789     | 772       |
|   |  |           |           |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2014

| Taxation   | 2014<br>£              | 2013<br>£      |
|--|------------------------|----------------|
| U.K. corporation tax   | (13,596)               | 13,596         |
| Total current tax  | (13,596)               | 13,596         |
| Deferred tax   |                        |                |
| Deferred tax charge/credit current year                                  | (27,076)               | 12,063         |
| Effects of changes in tax rates and laws                                 | <del>-</del>           | (3,002)        |
|  | (27,076)               | 9,061          |
| Factors affecting the tax charge for the year                            |                        |                |
| (Loss)/profit on ordinary activities before taxation                     | (1,427,255)<br>======= | 121,796<br>——— |
| (Loss)/profit on ordinary activities before taxation multiplied by stand | ard                    |                |
| rate of UK corporation tax of 20.00% (2013 - 20.00%)                     | (285,451)              | 24,359         |
| Effects.of:  |                        |                |
| Non deductible expenses  | 156                    | -              |
| Depreciation add back  | 29,078                 | 28,481         |
| Capital allowances   | . (13,591)             | (39,244)       |
| Tax losses carried forward   | 256,212<br>———         |                |
|  | 271,855                | (10,763)       |
| Current tax charge for the year  | (13,596)               | 13,596         |

The company has estimated losses of £ 1,281,058 (2013 - £ nil) available for carry forward against future trading profits.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2014

| 7 | Tangible fixed assets               |                                    | Part A                         | B.F. 4              | <b>-</b>  |
|---|-------------------------------------|------------------------------------|--------------------------------|---------------------|-----------|
|   |                                     | Land and<br>buildings<br>Leasehold | Fixtures, fittings & equipment | Motor<br>vehicles   | Total     |
|   |                                     | £                                  | £                              | £                   | £         |
|   | Cost                                |                                    |                                |                     |           |
|   | At 1 July 2013                      | 65,000                             | 761,904                        | 37,912              | 864,816   |
|   | Additions                           |                                    | 19,049                         |                     | 19,049    |
|   | At 30 June 2014                     | 65,000                             | 780,953                        | 37,912              | 883,865   |
|   | Depreciation                        |                                    |                                |                     |           |
|   | At 1 July 2013                      | 19,500                             | 354,813                        | 37,912              | 412,225   |
|   | Charge for the year                 | 6,500                              | 138,892                        |                     | 145,392   |
|   | At 30 June 2014                     | 26,000                             | 493,705                        | 37,912              | 557,617   |
|   | Net book value                      |                                    |                                |                     |           |
|   | At 30 June 2014                     | 39,000                             | 287,248                        | <u>-</u>            | 326,248   |
|   | At 30 June 2013                     | 45,500                             | 407,091                        | -                   | 452,591   |
|   |                                     |                                    |                                |                     |           |
| 8 | Stocks ,                            |                                    |                                | 2014                | 2013      |
|   |                                     |                                    |                                | £                   | £         |
|   | Finished goods and goods for resale |                                    |                                | 5,846,108<br>====== | 7,066,975 |
| 9 | Debtors                             |                                    |                                | 2014                | 2013      |
|   |                                     |                                    |                                | £                   | £         |
|   | Trade debtors                       |                                    |                                | 6,017,456           | 4,781,968 |
|   | Corporation tax                     |                                    |                                | 13,596              | 166,404   |
|   | Other debtors                       |                                    |                                | 110,645             | 760,464   |
|   | Prepayments and accrued income      |                                    |                                | 164,073             | 142,232   |
|   |                                     |                                    |                                | 6,305,770           | 5,851,068 |
|   |                                     |                                    |                                | =                   |           |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2014

| 7 6,461,879<br>1 26,015<br>5 -<br>9 39,992<br>3 1,088,473<br>-<br>5 7,616,359 |
|---|
| 1 26,015<br>5 -<br>9 39,992<br>3 1,088,473                                    |
| 5 -<br>9 39,992<br>3 1,088,473  |
| 1,088,473   |
|   |
| 5 7,616,359<br>=  |
|   |
| 4 2013  |
| ££  |
|   |
| 1 1   |
| Profit<br>and loss<br>account<br>£  |
| 6,849,267   |
| (1,386,583)   |
| 5,462,684<br>———  |
| 4 2013<br>£ £   |
| 3) 99,139   |
| 8 6,750,129   |
| 5 6,849,268   |
| 33  |

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 JUNE 2014

#### 14 Financial commitments

At 30 June 2014 the company was committed to making the following payments under non-cancellable operating leases in the year to 30 June 2015:

|                                | Land and buildings |         |  |
|--------------------------------|--------------------|---------|--|
|                                | 2014               | 2013    |  |
|                                | £                  | £       |  |
| Operating leases which expire: |                    |         |  |
| In over five years             | 371,247            | 372,147 |  |
|                                |                    |         |  |

#### 15 Employees

#### Number of employees

The average monthly number of employees (including directors) during the vear was:

| yeai was.             | 2014<br>Number | 2013<br>Number |
|-----------------------|----------------|----------------|
| Administration        | 69             | 64             |
| Directors             | 2              | 2              |
|                       | 71             | . 66           |
| Employment costs      | 2014           | 2013           |
|                       | £              | £              |
| Wages and salaries    | 1,305,048      | 1,074,814      |
| Social security costs | 97,918         | 87,586         |
|                       | 1,402,966      | 1,162,400      |
|                       |                |                |

#### 16 Auditors' Ethical Standards

In common with many businesses of our size and nature we use our auditors to prepare and submit returns to the tax authorities and assist with the preparation of the financial statements.

#### 17 Control

The ultimate controlling party is Mr. K. S. Uppal who owns the whole of the company's share capital.

#### 18 Related party relationships and transactions

#### Other transactions

Directors' current accounts referred to in note 10 are represented by an amount of £5,235 (2013 £-) owed to Mr. K. S. Uppal. It is unsecured and interest free with no fixed repayment period.