Strategic Report, Report of the Directors and

Financial Statements for the Year Ended 31 December 2015



Whitehead Accountants Limited
Statutory Auditor
Chartered Accountants
40 Lord Street
Stockport
Cheshire
SK13NA

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Company Information for the Year Ended 31 December 2015

DIRECTORS:

A Molloy

P Baxter

SECRETARY:

A Molloy

REGISTERED OFFICE:

6 Commonwealth Close

Leigh Business Park

Leigh Lancashire WN7 3BD

REGISTERED NUMBER:

02946493 (England and Wales)

AUDITORS:

Whitehead Accountants Limited

Statutory Auditor Chartered Accountants

40 Lord Street Stockport Cheshire SK1 3NA

Strategic Report for the Year Ended 31 December 2015

The directors present their strategic report for the year ended 31 December 2015.

REVIEW OF BUSINESS

ABOUT CORPTEL

The company was established in 1994 and trades under the brand name of Corptel and is a leading distributor of telecommunications products such as Headsets, Telephones, Audio & Video Conferencing equipment & services, installation equipment, call Recording & PC Peripherals.

BUSINESS REVIEW

This has been another successful trading period for the company, our turnover was up 9% on the previous year. We feel that our main core business of call centre/office headsets is a buoyant market especially in the Unified communications with Skype for Business roll outs.

STAFFING

Our staff are a real asset to our business and are the key to our success. Our staff retention is exceptionally high with half the staff boasting over 10 years service to the business. This is due to the fact we were already a Living Wage employer before the Government made it law, in fact we are currently paying above the London living wage for everybody over 25 years of age. As part of their overall package we offer a pension scheme over and above the Government standard requirement by law and a private health care scheme is in place.

FINANCIAL RISK

A credit insurance policy is in place for the majority of our aged debt and regular credit checks are carried out using credit report agencies. Our bad debt historically has been negligible.

FUTURE RISKS

The principle risks facing the company are customer retention, currency fluctuations and maintaining profit margins.

FUTURE PROSPECTS

The company plans to grow organically over the next financial year.

ON BEHALF OF THE BOARD:

Anthon Molla

A Molloy - Secretary

1 August 2016

Report of the Directors for the Year Ended 31 December 2015

The directors present their report with the financial statements of the company for the year ended 31 December 2015.

DIVIDENDS

Interim dividends per share were paid as follows:

2.40 1.20 1.60 1.20	7 January 20158 April 20151 July 20156 October 2015
6.40	

The directors recommend that no final dividend be paid.

The total distribution of dividends for the year ended 31 December 2015 will be £320,000.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2015 to the date of this report.

A Molloy

P Baxter

POLITICAL DONATIONS AND EXPENDITURE

During the period the company made contributions to various charities totalling £11,825 (2014 £27,358).

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Report of the Directors for the Year Ended 31 December 2015

AUDITORS

The auditors, Whitehead Accountants Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

A Molloy - Secretary Mall

1 August 2016

Report of the Independent Auditors to the Members of Corporate Direct (Europe) Limited

We have audited the financial statements of Corporate Direct (Europe) Limited for the year ended 31 December 2015 on pages seven to twenty. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

Report of the Independent Auditors to the Members of Corporate Direct (Europe) Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

All Whath

Allan Whitehead FCA (Senior Statutory Auditor) for and on behalf of Whitehead Accountants Limited Statutory Auditor
Chartered Accountants
40 Lord Street
Stockport
Cheshire
SKI 3NA

l August 2016

Statement of Comprehensive Income for the Year Ended 31 December 2015

	Notes	31.12.15 £	31.12.14 £
TURNOVER	2	9,430,623	8,672,563
Cost of sales	e e	6,556,328	6,338,411
GROSS PROFIT		2,874,295	2,334,152
Administrative expenses		2,107,284	1,883,419
OPERATING PROFIT	4	767,011	450,733
Interest receivable and similar income		5	3
		767,016	450,736
Interest payable and similar charges	3	27,731	24,298
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	ES	739,285	426,438
Tax on profit on ordinary activities	6	122,977	161,189
PROFIT FOR THE FINANCIAL YEA	AR	616,308	265,249
OTHER COMPREHENSIVE INCOM	IE	<u> </u>	
TOTAL COMPREHENSIVE INCOMFOR THE YEAR	E	616,308	265,249

Balance Sheet 31 December 2015

		31.12	.15	31.12	.14
	Notes	£	£	£	£
FIXED ASSETS			120 746	•	07.113
Tangible assets	8		138,746		97,413
CURRENT ASSETS	4				,
Stocks	. 9	1,245,670		1,184,625	
Debtors	10	2,656,286		2,668,676	
		3,901,956		3,853,301	
CREDITORS				3,033,301	
Amounts falling due within one year	11	2,699,508		2,914,849	
NET CURRENT ASSETS			1,202,448		938,452
TOTAL ASSETS LESS CURRENT					
LIABILITIES			1,341,194		1,035,865
PROVISIONS FOR LIABILITIES	14		21,584		12,563
NET ASSETS			1,319,610		1,023,302
					
CAPITAL AND RESERVES					
Called up share capital	15		50,000		50,000
Retained earnings	16		1,269,610		973,302
SHAREHOLDERS' FUNDS			1,319,610		1,023,302

The financial statements were approved by the Board of Directors on 1 August 2016 and were signed on its behalf by:

A Molloy - Director

Anthen Molly

Statement of Changes in Equity for the Year Ended 31 December 2015

	Called up share capital £	Retained earnings £	Total equity
Balance at 1 January 2014	50,000	1,168,053	1,218,053
Changes in equity	To a second seco		
Dividends		(460,000)	(460,000)
Total comprehensive income		265,249	265,249
Balance at 31 December 2014	50,000	973,302	1,023,302
Changes in equity			
Dividends	-	(320,000)	(320,000)
Total comprehensive income	<u>-</u>	616,308	616,308
Balance at 31 December 2015	50,000	1,269,610	1,319,610

Cash Flow Statement for the Year Ended 31 December 2015

	Notes		31.12.15 £	31.12.14 £
Cash flows from operating activities Cash generated from operations Interest paid Tax paid		4	852,469 (27,731) (149,257)	400,633 (24,298) (148,626)
Net cash from operating activities		**************************************	675,481	227,709
Cash flows from investing activities			(94 099)	(71.451)
Purchase of tangible fixed assets Interest received			(84,988)	(71,451) 3
Net cash from investing activities			(84,983)	(71,448)
Cash flows from financing activities			(220,000)	(460,000)
Equity dividends paid			(320,000)	(460,000)
Net cash from financing activities			(320,000)	(460,000)
Increase/(decrease) in cash and cash eq			270,498	(303,739)
Cash and cash equivalents at beginning year	2		(320,116)	(16,377)
Cash and cash equivalents at end of year	r 2		(49,618)	(320,116)

Notes to the Cash Flow Statement for the Year Ended 31 December 2015

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

Profit before taxation Depreciation charges	31.12.15 £ 739,285 43,656	31.12.14 £ 426,438 14,992
Finance costs	27,731	24,298
Finance income	(5)	(3)
•	810,667	465,725
Increase in stocks	(61,045)	(263,570)
Decrease/(increase) in trade and other debtors	12,390	(908,728)
Increase in trade and other creditors	90,457	1,107,206
Cash generated from operations	852,469	400,633

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 31 December 2015

31/12/15 f	1/1/15 £
(49,618)	(320,116)
•	
31/12/14	1/1/14
(320,116).	(16,377)
	£ (49.618) 31/12/14 £

Notes to the Financial Statements for the Year Ended 31 December 2015

1. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover represents net invoiced sales of goods and services, excluding value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Short leasehold

- Over period of lease

Plant and machinery

- 20% and 33% on cost and 15% on cost

Fixtures and fittings

- 20% and 33% on cost

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Operating leases

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

Factored debts

The gross amount of factored debts is included in the balance sheet under trade debtors. The interest element of the factor's charges and other factoring costs shall be recognised as they accrue and included in the profit and loss account with other interest charges.

2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	31.12.15 £	31.12.14 £
EU	395,543	474,780
Outside EU	214,583	176,583
UK	8,820,497	8,021,200
	9,430,623	8,672,563

Page 12 continued...

Notes to the Financial Statements - continued for the Year Ended 31 December 2015

3.	STAFF COSTS		
٠.		31.12.15	31.12.14
	Wages and salaries	£ 1,018,522	£ 963,709
	Social security costs	1,018,522	101,571
	Other pension costs	93,170	32,860
	Siller perioriti costs		
		1,216,710	1,098,140
	The average monthly number of employees during the year was as follows:		
		31.12.15	31.12.14
	Administration	9	7
	Warehouse	11	11
	Marketing	1	2
	Sales	11	11
		32	<u> </u>
4.	OPERATING PROFIT		
	The operating profit is stated after charging:		
		31.12.15	31.12.14
		£	£
	Depreciation - owned assets	43,656	14,992
	Auditors' remuneration	7,200	7,200
	Operating leases	39,987	48,307
			 ·
	Directors' remuneration	210,201	197,168
	Directors' pension contributions to money purchase schemes	77,831	20,275
	The number of directors to whom retirement benefits were accruing was as follo	ws:	
	Money purchase schemes	2	2
		==	====
	Information regarding the highest paid director for the year ended 31 December		s:
		31.12.15 £	
	Emoluments etc	138,201	
	Pension contributions to money purchase schemes	2,832	
	t distant contributions to money parentase senemes		
5.	INTEREST PAYABLE AND SIMILAR CHARGES		
		31.12.15	31.12.14
		£	£
	Bank interest	27,731	24,298

Notes to the Financial Statements - continued for the Year Ended 31 December 2015

6. TAXATION

7.

Interim

Analysis of the tax charge		
The tax charge on the profit on ordinary activities for the year was as follows:		
	31.12.15 £	31.12.14 £
Current tax:		
UK corporation tax	113,232	148,532
Adjust re prior years	724	94
Total current tax	113,956	148,626
Deferred tax	9,021	12,563
Tax on profit on ordinary activities	122,977	161,189
		. ====
Reconciliation of total tax charge included in profit and loss The tax assessed for the year is lower than the standard rate of corporation tax explained below:	x in the UK. Th	ne difference
	31.12.15	31.12.14
	£	£
Profit on ordinary activities before tax	739,285	426,438
Profit on ordinary activities multiplied by the standard rate of corporation		
tax in the UK of 20.144% (2014 - 21.072%)	148,922	89,859
Effects of:		
Expenses not deductible for tax purposes	(26,001)	72,309
Capital allowances in excess of depreciation	(9,689)	(13,636)
Adjustments to tax charge in respect of previous periods	724	94
Deferred tax	9,021	12,563
Total tax charge	122,977	161,189
DIVIDENDS		•
	31.12.15	31.12.14
	£	£
Ordinary shares of £1 each	220.000	

460,000

320,000

is

Notes to the Financial Statements - continued for the Year Ended 31 December 2015

8. TANGIBLE FIXED ASSETS

9.

TANGIBLE FIXED ASSETS			Pinton
	Short leasehold £	Plant and machinery.	Fixtures and fittings
COST At 1 January 2015 Additions	55,549	158,198 59,713	52,640 1,880
At 31 December 2015	55,549	217,911	54,520
DEPRECIATION At 1 January 2015 Charge for year Eliminated on disposal	55,549	75,396 25,528	51,216 1,306
At 31 December 2015	55,549	100,924	52,522
NET BOOK VALUE At 31 December 2015	-	116,987	1,998
At 31 December 2014	<u>-</u>	82,802	1,424
	Motor vehicles £	Computer equipment	Totals £
COST At 1 January 2015 Additions Disposals	27,619	58,312 23,395 (25,390)	352,318 84,988 (25,390)
At 31 December 2015	27,619	56,317	411,916
DEPRECIATION At 1 January 2015 Charge for year Eliminated on disposal	21,796 5,323	50,947 11,499 (25,390)	254,904 43,656 (25,390)
At 31 December 2015	27,119	37,056	273,170
NET BOOK VALUE At 31 December 2015	500	19,261	138,746
At 31 December 2014	5,823	7,365	97,414
STOCKS		31.12.15	31.12.14
Stocks		£ 1,245,670	£ 1,184,625

Notes to the Financial Statements - continued for the Year Ended 31 December 2015

Deferred tax

10.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.15	31.12.14
		£	£
	Trade debtors	1,298,251	1,355,159
	Amounts owed by group undertakings	1,290,316	1,290,316
	Prepayments and accrued income	67,719	23,201
		2,656,286	2,668,676
	Included in trade debtors are factored debts amounting to £1,006,454 (2014 £	917,483).	
11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.15	31.12.14
		£	£
	Bank loans and overdrafts (see note 12)	49,618	320,116
	Trade creditors	2,054,121	1,974,785
	Tax	113,232	148,532
	Social security and other taxes	38,661	38,155
	VAT	160,535	99,861
	Other creditors	101,341	83,400
	Accruals and deferred income	182,000	250,000
		2,699,508	2,914,849
12.	LOANS		
	An analysis of the maturity of loans is given below:		
		31.12.15	31.12.14
		£	£
	Amounts falling due within one year or on demand:	~	~
	Bank overdrafts	49,618	320,116
			====
13.	SECURED DEBTS		
	The following secured debts are included within creditors:		
		31.12.15	31.12.14
		£	£
	Bank overdrafts	49,618	320,116
	The healt leave and arounds &		
	The bank loans and overdrafts are secured by a fixed and floating charge on the	ne assets of the com	pany.
14.	PROVISIONS FOR LIABILITIES		
		31.12.15	31.12.14
		c	C

£

12,563

£

21,584

Notes to the Financial Statements - continued for the Year Ended 31 December 2015

14. PROVISIONS FOR LIABILITIES - continued

			nensive Income during year	\$		Deferred tax £ 12,563 9,021 21,584
15.	CALLED UI	P SHARE CAPITA	AL			
	Allotted issue	ed and fully paid:				
	Number:	Class:		Nominal	31.12.15	31.12.14
				value:	£	£
	50,000	Ordinary		£1	50,000	50,000
16.	RESERVES					Retained earnings £
	At I January	2015				973,302
	Profit for the					616,308
•	Dividends	•				(320,000)
	At 31 Decemb	ber 2015				1,269,610

17. ULTIMATE PARENT COMPANY

Corporate Telecommunications (UK) Limited (incorporated in England) is regarded by the directors as being the company's ultimate parent company.

18. RELATED PARTY DISCLOSURES

A Molloy

At the year end the company owed the director £3,859 (2014: £7,838).

A Molloy

During the year the director received dividends from the parent company amounting to £320,000 (2014: £460,000).

19. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is A Molloy.

20. KEY MANAGEMENT

Key personnel are the Directors.

Reconciliation of Equity 1 January 2014 (Date of Transition to FRS 102)

		UK GAAP	Effect of transition to FRS 102	FRS 102
	Notes	£	£	£
FIXED ASSETS		Ú.		
Tangible assets		40,954		40,954
CURRENT ASSETS				
Stocks		921,055	-	921,055
Debtors		1,759,948		1,759,948
		2,681,003	-	2,681,003
CREDITORS			_	,
Amounts falling due within one year		(1,503,904)	-	(1,503,904)
NET CURRENT ASSETS		1,177,099	-	1,177,099
TOTAL ASSETS LESS CURRENT		•		
LIABILITIES		1,218,053		1,218,053
NET ASSETS		1,218,053	<u> </u>	1,218,053
CAPITAL AND RESERVES				
Called up share capital		50,000	-	50,000
Retained earnings		1,168,053		1,168,053
SHAREHOLDERS' FUNDS		1,218,053	-	1,218,053

Reconciliation of Equity - continued 31 December 2014

	Notes	UK GAAP £	Effect of transition to FRS 102 £	FRS 102
FIXED ASSETS Tangible assets		97,413		97,413
taligible assets		97,413		
CURRENT ASSETS	3			
Stocks	y and the second	1,184,625	-	1,184,625
Debtors		2,668,676		2,668,676
		3,853,301	-	3,853,301
CREDITORS				
Amounts falling due within one year		(2,914,849)	-	(2,914,849)
NET CURRENT ASSETS		938,452	-	938,452
TOTAL ASSETS LESS CURRENT				
LIABILITIES		1,035,865	-	1,035,865
PROVISIONS FOR LIABILITIES		(12,563)	-	(12,563)
NET ASSETS		1,023,302	-	1,023,302
CARITAL AND DECEDARS				
CAPITAL AND RESERVES Called up share capital		50,000		50,000
Retained earnings		973,302	-	973,302
ttomine outlings				
SHAREHOLDERS' FUNDS		1,023,302		1,023,302

Reconciliation of Profit for the Year Ended 31 December 2014

TURNOVER Cost of sales	UK GAAP £ 8,672,563 (6,338,411)	Effect of transition to FRS 102 £	FRS 102 £ 8,672,563 (6,338,411)
GROSS PROFIT	2,334,152		2,334,152
Administrative expenses	(1,883,419)	· •	(1,883,419)
OPERATING PROFIT	450,733	-	450,733
Interest receivable and similar income	3	-	3
Interest payable and similar charges	(24,298)	-	(24,298)
PROFIT ON ORDINARY ACTIVITIES			
BEFORE TAXATION	426,438	-	426,438
Tax on profit on ordinary activities	(161,189)	-	(161,189)
PROFIT FOR THE FINANCIAL YEAR	265,249	•	265,249