

# **Cott Beverages Limited**

Directors' report and financial statements  
for the 52 week period ended 1 January 2011

Registered number 2836071



# **Cott Beverages Limited**

## **Directors' report and financial statements for the 52 week period ended 1 January 2011**

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# **Cott Beverages Limited**

## **Directors and advisers for the 52 week period ended 1 January 2011**

### **Directors**

Mike Turner  
Steven Kitching  
Greg Leiter  
Trevor Cadden  
Jerry Hoyle  
Matthew Vernon  
Laura Jackson  
Mark Grover

### **Company Secretary**

Squire Sanders Dempsey (UK) LLP (formerly known as Hammonds Secretarial Services Limited)

### **Registered Office**

Citrus Grove  
Side Ley  
Kegworth  
Derby  
DE74 2FJ

### **Statutory Auditors**

PricewaterhouseCoopers LLP  
Donington Court  
Pegasus Business Park  
Castle Donington  
East Midlands  
DE74 2UZ

### **Bankers**

JP Morgan Chase Bank NA  
125 London Wall  
London  
EC2Y 5AJ

# **Cott Beverages Limited**

## **Directors' report for the 52 week period ended 1 January 2011**

The directors present their directors' report and the audited financial statements of Cott Beverages Limited for the 52 week period ended 1 January 2011

### **Principal activity**

The principal activity of the Company during the period was the manufacture and sale of soft drinks

### **Business review**

While the traditional Own Label carbonated soft drinks market declined in 2010 in volume terms, the broad product range offered by the Company in conjunction with new business wins has delivered revenue growth of 4.2% (2010 11.1%)

Gross margins have increased period on period to 19.9% (2010 18.5%), despite continued volatility on commodity and other input prices. This has been achieved through the growth of new formats, increases in sales of our own brands and a continued focus on input costs and operational efficiency. Our increase in Selling and Distribution expenses was caused by the increased cost of warehousing and delivering product to our customers, as well as our increased investment in our own brands.

During the year the company, as part of a group restructuring, acquired 100% of Cott Beverages Inc, a company incorporated in Georgia, USA and its subsidiaries in return for the issue of new shares in Cott Beverages Ltd. In addition the company received a cash contribution from its parent company which was invested in its subsidiaries and facilitated the acquisition of Cliffstar, a North American juice business, by a subsidiary. This acquisition was completed in August 2010 and has broadened the portfolio of products we are able to offer to our customers in North America.

The company continues to generate surplus cash and is well placed to continue to invest in growth opportunities when they arise.

The principal risk facing the business is the fluctuation of prices of key commodities, in particular those against which we cannot buy forward to give us certainty in our customer pricing. With some commodities this is further complicated by currency fluctuations. We continue to work with our key suppliers to manage this risk and wherever possible to obtain certainty in our cost prices over the short term.

### **Future developments**

The Company will continue to support and develop its core retail business, invest in and develop new distribution channels, whilst also strengthening relationships with major brand owners in the provision of co-packing services.

The Company is making further investments in capacity and flexibility at its production sites in order to allow it to continue to grow sales and to secure contracts with customers and will also make selective investments in new formats or capabilities, to meet proven customer demand, and continue to secure export opportunities that utilise the Company's existing asset base and core strengths.

The directors are committed to delivering excellent service, stringent cost control and manufacturing efficiency, whilst making selective capital investments. By delivering to the Company's customers both value and service, the directors aim to continue to increase revenue during the forthcoming year.

# **Cott Beverages Limited**

## **Directors' report**

### **for the 52 week period ended 1 January 2011 (continued)**

#### **Key performance indicators**

The key performance measures for the Company are revenue growth, profit growth and cash flow generation. Progress toward achievement of these targets is monitored on a monthly basis by comparing actual and expected volume, sales, margin, cost and working capital performance against the annual budget, periodic re-forecasts and previous periods.

#### **Financial risk management**

The Company's operations expose it to a variety of financial risks that include the effects of changes in debt market prices, credit risk, liquidity risk and interest rate cash flow risk. The Company is a participant in the Cott Corporation global credit facility which provides the Company with extra funding capacity. Management also has access to Cott Corporation's Treasury Department that assists in the monitoring and managing of financial risk.

##### ***Price risk***

The Company is exposed to commodity price risk as a result of its operations. If the Company's operations change in size of nature, the directors revisit price risk to ensure the risks are still being managed appropriately. The Company has no exposure to equity securities price risk as it holds no listed or other equity investments.

##### ***Credit risk***

The Company has implemented policies that require appropriate credit checks on potential customers before sales are made.

##### ***Liquidity risk***

The UK directors manage the UK risk through monitoring performance against forecast and have regular discussions with the ultimate parent company (Cott Corporation) to ensure appropriate funding.

##### ***Foreign exchange risk***

The company sells to a number of customers in Europe in foreign currency, however this is still a small proportion of the overall sales of Cott Beverages Limited and therefore the foreign exchange risk is considered to be immaterial to the business.

##### ***Interest rate cash flow risk***

The Company has both interest bearing assets and interest bearing liabilities. Interest bearing assets include only cash balances, all of which earn interest at floating rates. The interest bearing liabilities relate to group liabilities which are managed by a Treasury team within the ultimate parent company (Cott Corporation).

#### **Results and dividends**

The profit and loss account for the period is set out on page 7. The profit for the financial period is £8,362,000 (2010 £6,128,000).

The directors do not recommend payment of a dividend in respect of the current period (2010 £nil).

#### **Donations**

The Company made charitable donations totalling £2,520 to national charities (2010 £2,233).

# **Cott Beverages Limited**

## **Directors' report for the 52 week period ended 1 January 2011 (continued)**

### **Directors**

The directors who held office during the period and up to the date of signing these financial statements are given below

Mike Turner	
Steven Kitching	
Greg Leiter	
Trevor Cadden	
Jerry Hoyle	
Matthew Vernon	Appointed 1 April 2010
Laura Jackson	Appointed 1 April 2010
Mark Grover	Appointed 1 January 2011
Andrew Joynson	Resigned 1 April 2010
Louisa Poole	Resigned 1 April 2010

Qualifying third-party indemnity insurance was held by all the directors during the period

### **Research and development**

We continue to invest in developing new products within all markets in which the Company trades. The directors regard innovation as integral to the continuing success of the business and the ongoing growth of all our businesses. The amount spent on research and development in the period was £627,000 (2010 £613,000)

### **Employees**

Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicant concerned. All necessary assistance with initial training courses is given, and, in common with all employees, a career plan is prepared so as to maximise individual development opportunities. In the event of members of staff becoming disabled, arrangements are made where possible for retraining, to enable them to perform work identified as appropriate to their aptitudes and abilities. It is the policy of the Company that the training, career development and promotion of a disabled person should, as far as possible, be identical to that of a person who does have a disability.

Consultation with employees or their representatives has continued at all levels, through unions, staff consultation committees and at meetings with the aim of ensuring that their views are taken into account when decisions are made that are likely to affect their interests and that all employees are aware of the financial and economic performance of their business units and of the Company as a whole. Communication with employees continues through quarterly briefs and through the use of staff notice boards.

### **Payment to suppliers**

It is the Company's policy to agree terms of payment with its suppliers when agreeing the terms of a business transaction or transactions. All suppliers are aware of this procedure and the Company abides by the agreed payment terms subject to the terms and conditions being met by the suppliers. Trade creditors at the period end represented 36 days (2010 35 days) of purchases.

# **Cott Beverages Limited**

## **Directors' report for the 52 week period ended 1 January 2011 (continued)**

### **Statement of directors' responsibilities**

The directors are responsible for preparing the directors' report and financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial period. Under that law, the directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Disclosure of information to auditors**

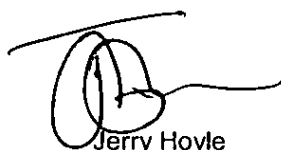
In the case of each of the persons who are directors at the time when the report is approved, the following applies:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- he/she has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

### **Independent auditors**

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office and a resolution concerning their re-appointment will be proposed at the Annual General Meeting.

By order of the board



**Jerry Hoyle  
Director**

**26 September 2011**

# **Independent auditors' report to the members of Cott Beverages Limited**

We have audited the financial statements of Cott Beverages Limited for the 52 week period ended 1 January 2011, which comprise the Profit and Loss Account, Statement of Total Recognised Gains and Losses, the Balance Sheet, and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

## **Respective responsibilities of directors and auditors**

As explained more fully in the statement of directors' responsibilities set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

## **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

## **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 1 January 2011 and of its profit for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

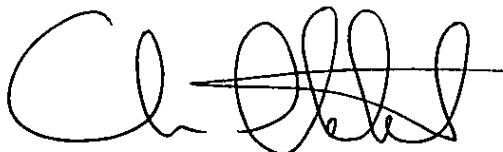
## **Opinion on other matters prescribed by the Companies Act 2006**

In our opinion, the information given in the directors' report for the financial period for which the financial statements are prepared is consistent with the financial statements.

## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the company financial statements are not in agreement with the accounting records and returns, or
- certain disclosure of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.



**Christopher Hibbs (Senior Statutory Auditor)**

For and on behalf of PricewaterhouseCoopers LLP  
Chartered Accountants and Statutory Auditors,  
East Midlands  
26 September 2011



# Cott Beverages Limited

## Profit and loss account for the 52 week period ended 1 January 2011

	Note	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
Turnover	2	238,876	229,198
Cost of sales		(191,336)	(186,831)
Gross profit		47,540	42,367
Administrative expenses		(10,404)	(9,718)
Selling & distribution expenses		(20,563)	(17,860)
<b>Profit on ordinary activities before interest and taxation</b>	3	<b>16,573</b>	<b>14,789</b>
Interest receivable and similar income	6	8	2
Interest payable and similar charges	7	(6,479)	(5,953)
Other finance (expense)	17	(86)	(215)
<b>Profit on ordinary activities before taxation</b>		<b>10,016</b>	<b>8,623</b>
Tax on profit on ordinary activities	8	(1,654)	(2,495)
<b>Profit for the financial period</b>		<b>8,362</b>	<b>6,128</b>

All items dealt with in arriving at the profit on ordinary activities before taxation relate to continuing activities

There is no difference between the profit on ordinary activities before taxation and the profit for the financial period stated above, and their historical cost equivalents

# Cott Beverages Limited

## Statement of total recognised gains and losses for the 52 week period ended 1 January 2011

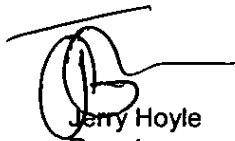
	Note	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
Profit for the financial period		8,362	6,128
Actuational losses on pension scheme	17	(355)	(614)
Current tax deductions allocated to actuational losses	8	165	57
Movement on deferred tax relating to pension deficit	16	(116)	115
<b>Total recognised gains and losses relating to the period</b>		<b>8,056</b>	<b>5,686</b>

# Cott Beverages Limited

## Balance sheet as at 1 January 2011

	Note	1 January 2011 £'000	2 January 2010 £'000
<b>Fixed assets</b>			
Intangible assets	9	666	841
Tangible assets	10	57,257	58,325
Investments	11	108,723	509
		<b>166,646</b>	<b>59,675</b>
<b>Current assets</b>			
Stock	12	12,067	10,004
Debtors	13	37,278	35,272
Cash at bank and in hand		16,723	7,521
		<b>66,068</b>	<b>52,797</b>
<b>Creditors - amounts falling due within one year</b>	14	<b>(39,034)</b>	<b>(33,594)</b>
<b>Net current assets</b>		<b>27,034</b>	<b>19,203</b>
<b>Total assets less current liabilities</b>		<b>193,680</b>	<b>78,878</b>
<b>Creditors - amounts falling due after more than one year</b>	15	<b>(81,045)</b>	<b>(82,073)</b>
Provisions for liabilities and charges	16	(3,377)	(3,679)
<b>Net assets/(liabilities) excluding pension deficit</b>		<b>109,258</b>	<b>(6,874)</b>
Net pension liabilities	17	(3,248)	(3,388)
<b>Net assets/(liabilities) including pension deficit</b>		<b>106,010</b>	<b>(10,262)</b>
<b>Capital and reserves</b>			
Called-up share capital	19	157,839	49,623
Share premium account	20	11,765	11,765
Profit and loss account	20	(63,594)	(71,650)
<b>Total shareholders' funds/(deficit)</b>	21	<b>106,010</b>	<b>(10,262)</b>

The financial statements on pages 7 to 28 were approved by the board of directors on 26 September 2011 and were signed on its behalf by

  
Jerry Hoyle  
Director

Registered company number 2836071

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011

### 1 Accounting policies

The principal accounting policies, which have been consistently applied in the preparation of these financial statements, are set out below

#### **Basis of preparation**

These financial statements are prepared on a going concern basis, under the historical cost convention, and in accordance with Companies Act 2006 and applicable accounting standards in the United Kingdom. The directors consider that the Company's accounting policies and estimation techniques are the most appropriate in accordance with FRS18.

#### **Basis of consolidation**

The company is a wholly owned subsidiary of Cott Corporation and is included in the consolidated financial statements of Cott Corporation, which are publicly available. Consequently, the company has taken advantage of the exemption from consolidating at this level under the terms of FRS 1 (revised 1996). The detail of the highest and lowest point of consolidation is listed in note 25.

#### **Cash flow statement**

Given that the company is a wholly owned subsidiary of Cott Corporation and is included in the consolidated financial statements of Cott Corporation, which are publicly available. Consequently, the company has taken advantage of the exemption from preparing a cash flow statement under the terms of FRS 1 (revised 1996).

#### **Turnover**

Turnover, which excludes value added tax, represents the invoiced amounts derived from the manufacture and sale of soft drinks after deductions have been made for trade discounts. Turnover is recognised when the goods are accepted by the customer.

#### **Research and development**

Costs incurred in respect of research and development are expensed to the profit and loss account in the period in which they are incurred.

#### **Pension costs**

The Company's defined benefit pension scheme is assessed annually in accordance with FRS 17. The accounting valuation is based on assumptions determined with independent actuarial advice. These assumptions include price inflation, pension and salary increases, the discount rate used in assessing actuarial liabilities, mortality and other demographic assumptions, and the level of contributions. Further details are included in note 17.

Since 2008, the Company has adopted the amendment to FRS 17 which requires that equity investments and bonds held in plan assets are valued at current bid-price rather than mid-price.

Payments to the Company's defined contribution schemes are charged as an expense as they fall due.

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 1 Accounting policies (continued)

#### Finance and operating leases

Costs in respect of operating leases are charged on a straight line basis over the term of the lease

Leasing arrangements which transfer to the Company substantially all the benefits and risks of ownership of an asset are treated as if the asset had been purchased outright. The assets are included in tangible fixed assets and the capital element of the leasing commitments is shown as an obligation under finance leases. The lease rentals are treated as consisting of capital and interest elements. The capital element is applied to reduce the outstanding obligations and the interest element is charged against profit in proportion to the reducing capital element outstanding. Assets held under finance leases are depreciated over the shorter of the lease terms or the useful lives of equivalent owned assets.

#### Foreign currencies

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date, or if appropriate, at the forward contract rate.

Intercompany balances denominated in foreign currencies are translated at each balance sheet date using the rates prevailing at that date. Differences are recognised within administrative gains and expenses.

#### Taxation

The charge for taxation is based on the profits for the period as adjusted for disallowable items.

Deferred taxation has been recognised as a liability or asset if transactions have occurred at the balance sheet date that give rise to an obligation to pay more taxation in future, or a right to pay less taxation in future. Deferred tax balances are not discounted and are recognised to the extent that it is regarded more than likely that there will be suitable taxable profits against which these assets can be recovered in future periods.

#### Tangible assets and depreciation

Tangible assets are stated at historic purchase cost less accumulated depreciation and any provision for impairment.

Depreciation is calculated so as to write off the cost of tangible assets, less their estimated residual values, on a straight line basis over the expected useful economic lives of the assets concerned.

The principal annual rates used for this purpose are

Freehold buildings	2.50% to 10.00%
Plant and machinery	8.33% to 25.00%
Computer equipment	33.00%
Fixtures and fittings	10.00%

Freehold land is not depreciated.

#### Capitalisation of finance costs

Financing fees in relation to the cost of raising debt are capitalised and written off on a straight line basis over the life of the financing arrangement.

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 1 Accounting policies (continued)

#### Purchased intangible assets

Intangible assets are stated at historic cost net of amortisation and any provision for impairment

#### Impairment of goodwill and tangible assets

In accordance with FRS11, the Company performs impairment reviews where there is an indication that the carrying amount of goodwill or tangible assets may not be recoverable. The impairment review involves using measurement techniques to estimate the asset's recoverable amount, based upon the higher of post-tax net realisable value and value in use, and comparing that with the carrying value of the asset.

Where it is established that an asset has been impaired, then an amount equal to the impairment is charged to the profit and loss account in the period of the impairment.

Where an impairment review has been carried out and the recoverable amount has been based on value in use, the Company monitors the results of the review of the next five periods. If, during this monitoring period, the results of the original impairment review are no longer considered to be appropriate, then a reversing credit or increased charge is made to the profit and loss account.

#### Share based payments

The company operates a share based compensation scheme where the ultimate parent company issues equity-settled share based payments to certain employees of Cott Beverages Limited. Shares issued to employees have been measured at fair value at the date of the grant. The fair value of equity settled share based payments is determined at the date of grant and is expensed on a straight-line basis over the vesting period based on the group's estimate of when shares or share options will eventually vest and adjusted for the effect of non-market conditions.

#### Investments

Investments are stated at cost less provisions for impairment.

#### Stocks

Stocks are valued at the lower of cost and net realisable value, cost being determined on the first-in, first-out (FIFO) basis and net realisable value being the sales price less costs of sale. In the case of manufactured products, cost includes all direct expenditure and production overheads based on the normal level of activity. Where necessary, provision is made for obsolete, slow moving or defective stocks.

### 2 Turnover

The directors consider there to be one class of business. The analysis by geographical area of destination of the Company's turnover is set out below.

	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
United Kingdom	227,169	219,131
Europe	10,137	9,198
Rest of the World	1,570	869
<b>Total</b>	<b>238,876</b>	<b>229,198</b>

All the Company's assets and liabilities are held in the UK.

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 3 Operating profit

	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
<b>Operating profit is stated after charging:</b>		
Wages and salaries	23,374	22,631
Social security costs	2,830	2,289
Other pension costs (see note 17)	942	843
<b>Staff costs</b>	<b>27,146</b>	<b>25,763</b>
Amortisation of intangible assets	175	179
Depreciation of tangible fixed assets		
- Owned assets	6,563	6,783
Operating lease charges		
- Plant and machinery	758	796
- Other	160	63
Hire of plant and machinery	452	485
Research and development	627	613
<b>Services provided by the company's auditor</b>		
Fees payable for the audit	165	166
Fees payable for other services - tax compliance	45	68

### 4 Directors' emoluments

	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
Aggregate emoluments	1,172	1,009
Company pension contributions to defined contribution pension schemes	41	34
Amounts receivable under long term incentive schemes	-	-
	<b>1,213</b>	<b>1,043</b>

Emoluments for the services of G Leter were paid by other subsidiaries of the Cott Corporation group of companies and accordingly his emoluments are disclosed in the financial statements of Cott Corporation. No recharge is made to Cott Beverages Limited.

Retirement benefits are accruing to six directors (2010: five) under defined contribution pension schemes. Retirement benefits are accruing to one director (2010: one) under defined benefit pension schemes. No directors exercised share options in Cott Corporation during the period (2010: none). No directors received shares under long term incentive schemes (2010: none).

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 4 Directors' emoluments (continued)

Highest paid director	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
Total amount of emoluments and amounts (excluding shares) receivable under long-term incentive schemes	428	371
Company pension contributions to defined contribution pension schemes	16	15
Amounts receivable under long term incentive schemes	-	-
	<b>444</b>	<b>386</b>

### 5 Employee information

The average monthly number of persons (including executive directors) employed by the Company during the period was

	52 week period ended 1 January 2011 Number	53 week period ended 2 January 2010 Number
<b>By activity</b>		
Production	568	572
Selling and distribution	49	49
Administration	92	86
	<b>709</b>	<b>707</b>

### 6 Interest receivable and similar income

	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
Interest receivable on bank accounts	8	2

### 7 Interest payable and similar charges

	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
Interest payable on overdrafts and bank loans	155	25
Interest payable to other group undertakings	6,193	5,736
Amortisation of financing costs	131	192
	<b>6,479</b>	<b>5,953</b>



# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 8 Tax on profit on ordinary activities

	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
Current tax		
- UK corporation tax on profits of the year	1,862	2,712
- Adjustment in respect of previous years	94	(265)
<b>Total current tax</b>	<b>1,956</b>	<b>2,447</b>
Deferred tax		
- Origination and reversal of timing differences	(218)	48
- Impact of change in tax rate	(84)	-
<b>Total deferred tax (note 16)</b>	<b>(302)</b>	<b>48</b>
<b>Tax on profit on ordinary activities</b>	<b>1,654</b>	<b>2,495</b>

The current tax charge is lower (2010: higher) than the standard effective rate of corporation tax in the UK for the period ended 1 January 2011 of 28.0% (2010: 28.0%)

The differences are explained below

	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
<b>Profit on ordinary activities before tax</b>	<b>10,016</b>	<b>8,623</b>
Profit on ordinary activities multiplied by standard rate in the UK 28% (2009: 28%)	2,804	2,414
Effects of		
- Expenses not deductible for tax purposes	165	218
- Accelerated capital allowances and other timing differences	200	80
- Group relief claimed not paid	(1,307)	-
- Adjustments to tax charge in respect of previous years	94	(265)
- Remeasurement of deferred tax-change in UK tax rate	-	-
<b>Current tax charge for the year</b>	<b>1,956</b>	<b>2,447</b>

### Tax on recognised gains and losses not included in the profit and loss account

	52 week period ended 1 January 2011 £'000	53 week period ended 2 January 2010 £'000
UK corporation tax at 28% (2009: 28%)	(96)	(172)
Impact of change in tax rate	47	-
	(49)	(172)

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 8 Tax on profit on ordinary activities (continued)

#### Factors affecting future and current tax charges

The Finance Act (No 2) 2010 was substantively enacted on 20 July 2010 and included legislation to reduce the main rate of corporation tax from 28% to 27% from 1 April 2011. These reductions have been amended by a resolution passed by Parliament on 29 March 2011 which has reduced the main rate of corporation tax to 26% from 1 April 2011. The deferred tax liability at 31 March 2011 has been re-measured accordingly and is calculated at 27%.

Further reductions to the UK corporation tax rate were announced in the Budget 2011 on 23 March 2011. These changes, which were expected to be enacted separately each year, proposed reducing the main corporation tax rate by 1% per annum to 23% by 1 April 2014. Legislation to reduce the main rate of corporation tax from 26% to 25% from 1 April 2012 is expected to be included in the Finance Act 2011.

As at the balance sheet date these further proposed changes to rates and capital allowances had not been substantively enacted and, therefore, are not recognised in these financial statements. A reduction of 1% in the main rate of corporation tax would decrease the deferred tax asset recognised in relation to the pension deficit by £44,490. This is the expected annual impact, up to 31 March 2014, on the future tax charge arising from the proposed annual reduction of 1% to the main rate of corporation tax.

Based on current capital investment plans, the Company expects to continue to be able to claim capital allowances in excess of depreciation in future years at a similar level in the current year.

Deferred tax liabilities have not been discounted.

### 9 Intangible assets

	<b>Brand £'000</b>
<b>Cost</b>	
At 1 January 2011 and 3 January 2010	1,750
<b>Accumulated amortisation</b>	
At 3 January 2010	909
Charge for the period	175
<b>At 1 January 2011</b>	<b>1,084</b>
<b>Net book amount at 1 January 2011</b>	<b>666</b>
Net book amount at 2 January 2010	841

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 10 Tangible assets

	Land and Buildings £'000	Plant and Machinery £'000	Fixtures and Fittings £'000	Assets Held for Resale £'000	Total £'000
<b>Cost</b>					
At 3 January 2010	30,535	77,906	4,830	1,808	115,079
Additions	-	5,495	-	-	5,495
Transfers	1,808	-	-	(1,808)	-
Disposals	-	(206)	-	-	(206)
<b>At 1 January 2011</b>	<b>32,343</b>	<b>83,195</b>	<b>4,830</b>	<b>-</b>	<b>120,368</b>
<b>Accumulated depreciation</b>					
At 3 January 2010	6,896	44,592	4,803	463	56,754
Transfers	463	-	-	(463)	-
Charge for the period	2,872	3,689	2	-	6,563
Disposals	-	(206)	-	-	(206)
<b>At 1 January 2011</b>	<b>10,231</b>	<b>48,075</b>	<b>4,805</b>	<b>-</b>	<b>63,111</b>
<b>Net book amount</b>					
<b>At 1 January 2011</b>	<b>22,112</b>	<b>35,120</b>	<b>25</b>	<b>-</b>	<b>57,257</b>
At 2 January 2010	23,639	33,314	27	1,345	58,325

The assets are subject to a fixed and floating charge in favour of the Company's bankers

All land and buildings relate to freehold land and buildings

Freehold land and buildings includes £6,117,000 (2010 £6,117,000) in respect of land which is not subject to depreciation

There are no assets held under finance leases and capitalised within any of the above tangible asset categories (2010 none)

The asset held for sale related to a warehouse building which is now being utilised by the business and therefore has been re-categorised within land and buildings

### 11 Fixed asset investments

	£'000
At 3 January 2010	509
Additions	108,214
<b>At 1 January 2011</b>	<b>108,723</b>

On 13 August 2010, the company acquired Cott Beverages Incorporated through the purchase of equity shares for a consideration of £60,190,000. This investment was immediately contributed to Cott US Holdings LLC in return for issuance of 60,190,000 £1 ordinary shares at par value.

A capital contribution of £48,024,000 in cash was then made to Cott Beverages Incorporated via Cott US Holdings LLC, in return for 48,024,000 of Cott US Holdings LLC £1 ordinary shares on 17 August 2010.

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 11 Fixed asset investments (continued)

Name of subsidiary	Country of incorporation	Principal activity	Description of shares held	Group ownership	Share ownership
Cott Nelson (Holdings) Limited *	England and Wales	Dormant	Ordinary shares	100%	100%
Cott (Nelson) Limited	England and Wales	Dormant	Ordinary shares	100%	100%
Cott Private Label Limited *	England and Wales	Dormant	Ordinary shares	100%	100%
Cott US Holdings LLC *	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Cott Holdings Incorporated	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Cott USA Corporation	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Cott Beverages Incorporated	Georgia, United States of America	Manufacture of soft drinks	Ordinary shares	100%	100%
CB Nevada Capital Inc	Nevada, United States of America	Holding Company	Ordinary shares	100%	100%
Cott US Acquisition LLC	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Cott UK Acquisition Limited	England and Wales	Holding Company	Ordinary shares	100%	100%
Cott Acquisition Limited	England and Wales	Holding Company	Ordinary shares	100%	100%
Cott Acquisition LLC	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Cliffstar LLC	Delaware, United States of America	Manufacture of fruit juice drinks	Ordinary shares	100%	100%
Star Real Property LLC	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Intenm BCB LLC	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Cott IP Holdings Corporation	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Cott Vending Incorporated	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Northeast Finco Incorporated	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Cott NE Holdings Incorporated	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%
Northeast Retailer Brands Incorporated	Delaware, United States of America	Holding Company	Ordinary shares	100%	100%

\* indicates direct subsidiary

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 12 Stock

	1 January 2011 £'000	2 January 2010 £'000
Raw materials	3,205	3,860
Finished goods	8,862	6,144
	<b>12,067</b>	<b>10,004</b>

### 13 Debtors

	1 January 2011 £'000	2 January 2010 £'000
Trade debtors	34,724	32,856
Amounts owed by group undertakings	539	541
Other debtors	345	401
Prepayments and accrued income	1,670	1,474
	<b>37,278</b>	<b>35,272</b>

The amounts owed by group undertakings shown as falling due within one year are unsecured, payable on demand and non-interest bearing

### 14 Creditors – amounts falling due within one year

	1 January 2011 £'000	2 January 2010 £'000
Trade creditors	21,041	17,976
Amounts owed to group undertakings	2,888	829
Corporation tax	808	1,275
Taxation and social security	3,563	3,321
Accruals and deferred income	10,734	10,193
	<b>39,034</b>	<b>33,594</b>

The amounts owed to group undertakings are unsecured, payable on demand and are non-interest bearing

### 15 Creditors – amounts falling after more than one year

	1 January 2011 £'000	2 January 2010 £'000
Amounts owed to group undertakings	81,043	82,071
Redeemable preference shares	2	2
	<b>81,045</b>	<b>82,073</b>

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 15 Creditors – amounts falling after more than one year (continued)

Included within amounts due to other group companies is an amount of £68m (2010 £68m) which represents a bond listed on the Channel Island Stock Exchange which is owned entirely by other group companies. Interest is charged on this bond at a fixed rate of 8.3% (2010 8.3%) and the bond is redeemable at par on 31 March 2012. The directors have assessed the fair value of the bond and deem that this is not different from the carrying value stated.

Apart from the loan arrangement noted in the contingent liabilities note, all amounts owed to group undertakings are unsecured with an effective rate of unwinding of 8.3% in 2010 and are redeemable on 31 March 2012. However, the directors have received written confirmation from the ultimate parent undertaking that the amounts will not have to be repaid within one year.

The redeemable (at par) preference shares are undated and are eligible to receive a fixed cumulative dividend of 0.5% payable bi-annually on 25 March and 29 September on the nominal value of the shares. The shares are non-voting and have a preferential right to return of capital upon winding-up of the Company. Since these shares were acquired by Cott Retail Brands Limited, the rights to these dividends have been waived.

### 16 Provisions for liabilities and charges

Excluding deferred tax on pension liability.

	£'000
At 3 January 2010	3,679
Charged to the profit and loss account	(302)
<b>At 1 January 2011</b>	<b>3,377</b>

Deferred taxation provided in the financial statements is as follows

	£'000
<b>Tax effect of timing differences because of:</b>	
Excess of capital allowances over depreciation	3,444
Other timing differences	(67)
Deferred tax liability excluding the asset relating to pension liability	3,377
Deferred tax asset on pension scheme liability (note 17)	(1,201)
<b>Net deferred tax liability</b>	<b>2,176</b>

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 17 Pension commitments

The Company operates a number of defined contribution schemes

The assets of these schemes are held separately from those of the Company in independently administered funds. The pension charge represents contributions payable by the Company, and amounted to £709,000 (2010 £711,000) for the period

#### Defined benefit schemes

The Company operates a defined benefit pension scheme in the UK, the Cott Beverages Limited Retirement and Death Benefit Scheme. The assets of the scheme, which is a funded scheme, are held in a separate trustee administered fund and employees are entitled to retirement benefits based on their final pensionable salaries and length of service.

The valuation of the scheme is based on the most recent actuarial valuation as at 1 May 2009, updated by the scheme actuary to 1 January 2011.

The disclosures set out below are based on calculations carried out as at 1 January 2011 by a qualified independent actuary.

The scheme assets are held in a separate trustee administered fund to meet long-term pension liabilities to past and present employees. The Trustees of the scheme are required to act in the best interest of the fund's beneficiaries. The appointment of Trustees to the scheme is determined by the scheme's trust documentation.

The liabilities of the defined benefit scheme are measured by discounting the best estimate of future cash flows to be paid out of the scheme using the projected unit method. This amount is reflected in the deficit in the balance sheet. The projected unit method is an accrued benefits valuation method in which the scheme liabilities make allowance for the projected earnings.

As at 1 January 2011, contributions are payable to the scheme by the Company at the rates set out in the Schedule of Contributions dated 27 May 2010.

The employer contributions expected to be made in the year commencing 2 January 2011 are £1,055,000. Employee contributions are expected at £82,000 (2010 £74,000).

At 1 January 2011, no contributions were due to the pension scheme (2010 none).

#### Principal assumptions

The principal actuarial assumptions at the balance sheet date were

	1 January 2011 %	2 January 2010 %	27 December 2008 %	29 December 2007 %
Rate of increase in salaries	3.70%	3.70%	3.10%	3.35%
Expected return on scheme assets	6.90%	7.20%	6.90%	7.20%
Discount rate	5.40%	5.80%	6.40%	5.90%
Rate of inflation	3.70%	3.70%	3.10%	3.35%

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 17 Pension commitments (continued)

The assumptions used by the actuary are the best estimates chosen from a range of possible actuarial assumptions which, due to the timescale covered, may not necessarily be borne out in practice

Mortality assumptions used were as follows

	1 January 2011 Years	2 January 2010 Years
Longevity at age 65 for current pensioners		
- Men	21.60	21 50
- Women	23 80	24 00
Longevity at age 65 for future pensioners		
- Men	23.40	23 50
- Women	25.70	25 90

### Scheme assets

The fair value of the scheme's assets, which are not intended to be realised in the short term and may be subject to significant change before they are realised and the present value of the scheme's liabilities, which are derived from cash flow projections over long periods and thus inherently uncertain are

	Long-term rate of return expected at 1 January 2011 %	Value at 1 January 2011 £'000	Long-term rate of return expected at 2 January 2010 %	Value at 2 January 2010 £'000	Long-term rate of return expected at 27 December 2008 %	Value at 27 December 2008 £'000
Equities	7.7%	9,416	8.00%	7,885	7.95%	5,512
Bonds	5.4%	4,926	5.80%	4,125	5.40%	3,736
Cash	0.5%	145	2.00%	121	2.00%	93
Total market value of assets		14,487		12,131		9,341
Present value of scheme liabilities		(18,936)		(16,836)		(13,636)
Deficit in scheme		(4,449)		(4,705)		(4,295)
Related deferred tax asset		1,201		1,317		1,202
Net pension deficit		(3,248)		(3,388)		(3,093)

The Company adopted the amendment to FRS 17 "Retirement benefits" in 2008 which requires that equity investments and bonds held in plan assets are valued at current bid price rather than mid price. This has not had a material impact on the results or balances at 1 January 2011 or 2 January 2010 and consequently no restatement is required.



# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 17 Pension commitments (continued)

#### Change in plan assets

	1 January 2011 £'000	2 January 2010 £'000
Opening value	12,131	9,341
Expected return on scheme assets	899	653
Actuarial gains	708	1,866
Benefits paid	(263)	(354)
Contributions paid by employees	82	74
Contributions paid by employer	930	551
<b>Closing value</b>	<b>14,487</b>	<b>12,131</b>

The expected return on scheme assets is determined by considering the expected returns available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at the balance sheet date. Expected returns on equity investments reflect long-term real rates of expected return experienced in the respective markets.

The actual return on scheme assets in the year was a gain of £1,607,000 (2010 gain of £2,519,000).

#### Change in plan liabilities

	1 January 2011 £'000	2 January 2010 £'000
Opening cost	(16,836)	(13,636)
Current service cost	(233)	(132)
Past service cost	-	-
Interest cost	(985)	(868)
Employee contributions	(82)	(74)
Benefits paid	263	354
Actuarial loss	(1,063)	(2,480)
<b>Closing cost</b>	<b>(18,936)</b>	<b>(16,836)</b>

#### Analysis of service costs and the amount charged to other finance income

	1 January 2011 £'000	2 January 2010 £'000
Current service cost	233	132
Past service cost	-	-
Expected return on pension scheme assets	(899)	653
Interest on pension scheme liabilities	985	(868)
<b>Total</b>	<b>319</b>	<b>(83)</b>

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 17 Pension commitments (continued)

Analysis of the amounts recognised in statement of total recognised gains and losses (STRGL)

	52 week period ended 1 January 2011 £'000
Actuarial gains/(losses) on assets	708
Experience gains/(losses) on liabilities	(111)
(Loss)/gains on change of assumptions	(952)
<b>Total loss recognised in the STRGL before adjustment for tax</b>	<b>(355)</b>
<b>Cumulative actuarial (loss) recognised in STRGL</b>	<b>(201)</b>

History of experience gains and losses

	Jan 2011	2010	2008	2007	2006
Defined benefit obligation	(18,936)	(16,836)	(13,636)	(14,827)	(14,644)
Plan assets	14,487	12,131	9,341	12,037	11,253
(Deficit)	(4,449)	(4,705)	(4,295)	(2,790)	(3,391)
Experience adjustments on plan assets					
Amount	708	1,866	(3,750)	(304)	601
(Loss)/gain from changes in the assumptions on the value of plan liabilities					
Amount	(952)	(2,954)	1,933	943	1,545
Experience adjustments on plan liabilities					
Amount	(111)	474	(71)	(438)	(50)
<b>Total amount recognised in the statement of total recognised gains and losses</b>	<b>(355)</b>	<b>(614)</b>	<b>(1,888)</b>	<b>201</b>	<b>2,096</b>

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 18 Share based payments

At 1 January 2011, Cott Corporation had the following types of share-based payments in issuance to Cott Beverages Limited employees

Cott Corporation issued the following awards related to common shares to certain Cott Beverages Limited directors and other eligible employees, pursuant to the restricted stock units ('RSU') and performance shares ('PSU')

RSUs are granted with a \$nil exercise price. The awards have a three year vesting period and employees must remain in the employment of Cott Beverages Limited for the full three year vesting period to achieve the award. The holder of a RSU is entitled to receive one common share for each vest RSU, with awards considered exercised once vested. In 2010 Cott Corporation granted 216,384 RSU awards to Cott Beverages Limited employees. The RSUs were granted with a \$nil exercise price and the market price of the underlying shares at the date of grant was \$5.75

PSUs are granted with a \$nil exercise price. The awards vest over the estimated expected achievement of projected financial targets established at the time of grant with a condition being that the employees are still employed when the targets are met. The holder of a PSU is entitled to receive one common share for each vest PSU, subject to the achievement of pre-determined performance targets, with awards considered exercised once vested. In 2010 Cott Corporation granted 216,384 PSU awards to Cott Beverages Limited employees. The PSUs were granted with a \$nil exercise price and the market price of the underlying shares at the date of grant was \$5.75

Cott Beverages Limited accounts for the above as equity-settled share based payment transactions as the employees are entitled to shares in the ultimate parent company if the vesting conditions are met. The total charge recognised during the period is £309,947 (2010: £nil). These amounts are recharged to the company directly from the ultimate parent company and therefore a capital contribution is not recognised for these transactions.

All share price values relating to share-based payments have been disclosed in US Dollars. This is due to the fact that all shares issued to Cott Beverages Limited employees are issues from the ultimate parent company, being Cott Corporation, a company incorporated within Canada and listed on the New York Stock Exchange.

The fair value of each RSU and PSU granted in 2010 was determined based on an observable market price at the date of grant.

The following reconciles the outstanding RSUs and PSUs granted at the end of the financial period

	£'000
Balance at the beginning of the financial period	-
Granted during the financial period	432,768
Forfeited during the financial period	-
Exercised during the financial period	-
Outstanding at 1 January 2011	(432,768)
Exercisable at 1 January 2011	-

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 19 Called up share capital

	£'000
<b>Allotted and fully paid up</b>	
49,623,000 shares of £1 each as at 3 January 2010	49,623
Issue of 60,190,000 shares of £1 each on 13 August 2010	60,190
Issue of 48,026,000 shares of £1 each on 17 August 2010	48,026
<b>157,839,000 shares of £1 each as at 1 January 2011</b>	<b>157,839</b>

On 13 August 2010, the company issued 60,190,000 ordinary shares of £1 each to Cott Retail Brands Limited at par value in return for the investment in Cott Beverages Incorporated

On 17 August 2010, the company issued 48,026,000 ordinary shares following a capital contribution receipt of cash of £48,026,000 from Cott Retail Brands Limited

### 20 Reserves

	Share premium account £'000	Profit and loss reserve £'000
3 January 2010	11,765	(71,650)
Retained profit for the financial year	-	8,362
Actuarial losses on pension scheme	-	(306)
<b>1 January 2011</b>	<b>11,765</b>	<b>(63,594)</b>
Pension deficit	-	(3,248)
Profit and loss reserve excluding pension deficit	-	(60,346)

### 21 Reconciliation of movements in shareholders' deficit

	1 January 2011 £'000	2 January 2010 £'000
Profit for the financial year	8,362	6,128
Issue of share capital	108,216	-
Actuarial losses on pension scheme net of tax	(355)	(614)
Movement on deferred tax relating to actuarial loss	(116)	115
Movement on current tax relating to pension deficit	165	57
<b>Total movements</b>	<b>116,272</b>	<b>5,686</b>
Opening shareholders' funds	(10,262)	(15,948)
<b>Closing shareholders' funds</b>	<b>106,010</b>	<b>(10,262)</b>

# Cott Beverages Limited

## Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)

### 22 Contingent liabilities

On 31 March 2008, Cott Corporation entered into a secured asset-based lending (ABL) facility with various lenders led by JP Morgan Chase Bank, N A. The ABL facility is a five year revolving facility of up to \$225million that expires in March 2013. The borrowing base comprises of certain Cott Corporation group assets – namely eligible stock, debtors and fixed assets. Interest on the facility is set at 3.5% above LIBOR rate. The facility covers Cott Corporation and its subsidiaries which includes Cott Beverages Limited.

Cott Corporation's senior unsecured notes due in 2011 were due on 15 December 2011. However of the principal amount, \$257.8million was repurchased in 2009 and the remaining \$11.1million was redeemed during the current period on 1 February 2010.

Cott Corporation's senior unsecured notes of \$215.0million due in 2017 are due on 15 November 2017, and the interest is payable semi-annually on 15 May and 15 November each year from 15 May 2010. The issuer of these notes is Cott Beverages Inc., but Cott Corporation and most of Cott Corporation's U.S., Canadian and U.K. subsidiaries guarantee these notes.

### 23 Financial commitments

At 1 January 2011, annual commitments under non-cancellable operating leases were as follows:

	1 January 2011 £'000	2 January 2010 £'000
Within one year	644	281
Within two to five years	625	24
After five years	-	457
	1,269	762

All operating leases relate to plant, machinery and office equipment.

### 24 Capital commitments

Capital expenditure contracted but not provided for in the financial statements amounts:

	1 January 2011 £'000	2 January 2010 £'000
Contracts placed for future capital expenditure not provided in the financial statements	2,805	1,640

### 25 Related party disclosures

Transactions with other wholly owned companies within the Cott Corporation group are not disclosed as the company has taken advantage of the exemption available under Financial Reporting Standard No. 8 ("FRS8") 'Related party disclosures' as the consolidated financial statements of Cott Corporation, in which the company is included, are publicly available.

# **Cott Beverages Limited**

## **Notes to the financial statements for the 52 week period ended 1 January 2011 (continued)**

### **26 Ultimate parent company and controlling party**

The immediate parent undertaking is Cott Retail Brands Limited, a company registered in England and Wales

The ultimate parent undertaking and controlling party is Cott Corporation, which is the parent undertaking of the smallest and largest group to consolidate these financial statements. Copies of Cott Corporation consolidated financial statements can be obtained from the Company Secretary at 6525 Viscount Road, Mississauga, Ontario, L4V 1H6, Canada