

1041761

**COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)**

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2011**

Charity Registered Number 264278



COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

FINANCIAL STATEMENTS

30 SEPTEMBER 2011

CONTENTS

	Page
Legal and administration details	1
Report of the trustees	2 - 6
Report of the auditors	7 - 8
Statement of financial activities	9
Income and expenditure account and statement of total recognised gains and losses	10
Balance sheet	11
Notes to the financial statements	12 - 20

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

COMPANY INFORMATION

LEGAL AND ADMINISTRATION DETAILS

Counties is a company limited by guarantee and not having a share capital.
The company registration number is 1041761.

The governing document is the company's memorandum and articles of association.

The company is a registered charity, the registration number being 264278.

TRUSTEES:	G J Davies (Chairman) W B Adams S R Bennett R J Brind R E Canham K A Cardy B J Chapman J K Hyde P A Jack V A Naylor
CHIEF EXECUTIVE OFFICER	J Wilkes
REGISTERED OFFICE	30 Haynes Road Westbury Wiltshire BA13 3HD
BANKERS	Barclays Bank plc 32 Market Place Warminster Wiltshire BA12 9AR
SOLICITORS	Loosemores Alliance House 18/19 High Street Cardiff CF10 1PT
AUDITORS	Lentells Ltd Chartered Accountants and Registered Auditor Ash House, Cook Way Bindon Road Taunton Somerset TA2 6BJ
INVESTMENT BROKERS AND ADVISERS	Brewin Dolphin Securities Ltd 12 Smithfield Street London EC1A 9BD

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2011

The Trustees, who are also Directors for the purposes of the Companies Act, submit their Annual Report and the audited financial statements for the year ended 30 September 2011. The Trustees have adopted the provisions of the Statement of Recommended Practice (SORP 2005) Accounting and Reporting by Charities in preparing the annual report. The financial statements have been prepared in accordance with the accounting policies set out on pages 12 and 13 and comply with the charity's governing documentation, applicable law and the requirements of the SORP.

Constitution

The charity is a charitable company, Counties (formerly Counties Evangelistic Work), number 1041761, but is known publicly as Counties. The charity, which was set up as a company on 9 February 1972, is limited by guarantee. It is governed by the Memorandum and Articles of Association and the company is also a registered charity, number 264278.

Objects

The object of the charity is to communicate the Christian faith in the U.K. through evangelism, training and resources and to assist Churches in evangelism.

Structure, Governance and Management

The charity does not have share capital and is limited by guarantee of the members. All Trustees are members along with the chair, secretary and treasurer of each Counties Link Group, where such offices are filled. Members meet annually at the AGM when the affairs of the charity and detailed reports are presented on various activities.

The Trustees meet quarterly and control the overall administration and policy decisions. There are currently ten Trustees, this being within the permitted maximum of fifteen. Every effort is made to ensure that the Trustees, all of whom are committed Christians with an interest in the promotion of the Christian faith, includes Trustees of varied professional skills, qualifications and experience who are drawn from various parts of England and Wales. Due regard is given to the recruitment of new Trustees who will ensure continuity. The Trustees, from time to time, appoint sub-committees to deal with specific areas of the work. These constitute one or more Trustees, administrative staff and other suitably qualified individuals who usually form part of the general charitable body.

Potential new Trustees are nominated and if selected are interviewed by representative(s) of the Trustees, with their appointment being confirmed by the AGM. All new Trustees are provided with a portfolio of papers giving appropriate information such as policies and procedures, together with Charity Commission publications. They are also provided with training as appropriate. All Trustees serve for a three year period but may stand for re-election. Trustees have to retire at their 70th birthday.

There is a small salaried staff to look after the administration of the charity and the office is located at 30 Haynes Road, Westbury, Wiltshire, BA13 3HD. Day to day management of the charity is in the hands of the CEO, John Wilkes, who works at the charity's office.

Related Parties and Relationships with other Charities

The Trustees, who are all Directors, received no remuneration as a result of their office during the year. No Trustee or other person related to the charity, apart from as detailed in note 13, had any personal interest in any contract or transaction entered into by the charity during the year.

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2011

In the furtherance of its objects, the charity has entered into strategic alliances with other charities.

The Church Planting Initiative, charity 1085172 and registered company number 3928850, seeks to advance the Christian faith and this is currently being put into effect by facilitating the planting of local independent evangelical churches. The Trustees comprise two representatives from the member charities, which are Counties, Gospel Literature Outreach (Scottish registered charity SCO07355), and Partnership (registered charity 802564) and Church Growth Fund (registered charity 234714) - formerly part of Stewardship Services (UKET) Limited.

N.able operates an 'on the job' training scheme which includes an evangelist's training programme, a Church Leadership Training Scheme and a Missions Training Programme. N.able operates under a Memorandum of Understanding dated January 2001 and updated 15th June 2005. The members are Counties, Partnership and Tilsley College which is part of Gospel Literature Outreach.

Review of Developments during the year

The following summarises the main developments during 2010/11, within the three prime areas of the charity's focus i.e. Evangelists, Training and Resources. The Trustees meet during the year to review the Strategy programme for 2011-2014. The Trustees, annually in July, set specific goals for the following year and reviews performance against the aims set for the previous year.

- Evangelists
 - The number of evangelists supported at the year end was 50. This included Seniors, Widows, three Trainees, and three Church Planters. This figure does not include spouses, many of whom are also very active in the work.
 - During the year two new couples joined the Training programme: James & Naomi Richards (November 2010) and Ian & Sally Carr (January 2011); no Evangelists completed the training programme, and Richard Hawkes resigned from Counties (November 2010).
 - Linked to the Church Planting Initiative (CPI), three people were associated with Counties at the year-end.

The Evangelists, in seeking to fulfill the objects, are involved in a host of initiatives such as holiday clubs for children and seniors, training, drop in centre for marriage crisis, parenting and money/debt, youth camps, focus groups for men, children's holiday clubs, door-to-door, street evangelism, small groups, school visits, Christian education and preaching. Some Evangelists cover all ages and backgrounds, whilst others have a specific focus such as on international students, teenagers, children, men, women, migrants or other communities. Some of the more experienced evangelists are involved in mentoring other evangelists or working with churches to help them develop teaching and evangelistic programmes. Whilst some evangelists are technically 'retired', many still provide valuable contributions to many of the areas listed.

- Training
 - Two training days were organized for Trainees during the year, and two for all Evangelists. Depending upon the topic of these occasions, these are sometimes also attended by members of the public.
 - Across the country many of the Evangelists themselves were involved in training for Christian discipleship, church leadership, faith sharing and subjects like family budgeting, marriage and debt issues.

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2011

- Resources
 - Counties' policy is to encourage and provide some financial investment for evangelists to develop resources which can be used by others and during the year investments have continued in two initiatives.
 - The 'LIFE' Exhibition aims to show that Jesus Christ is relevant in 21st century. It is a resource for groups of Christians and churches to use. The main focus of this resource is currently with primary schools, but the full time Co-ordinator continues to develop its use for the wider community.
 - GSUS Live – the two mobile, multi-media classrooms continue to visit secondary schools, introducing Key Stage 3 students to Jesus' teaching on the issues of fear, rejection and forgiveness. The trailers visit over 60 secondary schools each year. Bookings are now being taken into 2015, with many schools visited asking for a return visit.
- General Public Benefit
 - The Trustees acknowledge the guidance of the Charity Commission in respect of Public Benefit and the Advancement of Religion and have paid due regard to it in the affairs of the charity. Through the varied ministries of the evangelists and our resources we see
 - individuals of all ages finding friendship, hope and healing,
 - families being reordered and brought into stability,
 - communities being served with practical help,
 - cultivating personal responsibility and mutual acceptance,
 - bringing new believers into local communities

Christian belief offers people a set of values by which to live and make moral decisions, and how to interact with one another. The majority of these events and services are open to the public and these benefits have helped to meet religious, spiritual and educational needs, as well as supporting and helping individuals irrespective of background and status.

Reserves and Investment Policy

The Charity holds free reserves, being those unrestricted funds not held as tangible fixed assets, designated for specific purposes or otherwise committed. At the balance sheet date the free reserves were £918,464. The majority of reserves are held in investments which generate an income towards meeting the Charity's commitments and also help cover the timing differences between income and expenditure.

The Charity is reliant on voluntary and investment income which has fluctuated significantly in the past.

The Trustees aim to hold sufficient unrestricted reserves to meet the following needs:

- Fund the fixed and working capital needs of the charity;
- Enable the charity to consistently deliver its aims and objectives over the medium term even though its income may fluctuate;
- Facilitate a restructuring or orderly winding up process if the need arose.

The Trustees intend to continue to use legacies to help cover the shortfalls that arise, so that the charity can deliver a consistent quality of work over the years.

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2011

The charity is advised on investments by Brewin Dolphin Securities Limited and regular contact is maintained with them by means of reports and an annual visit. They have complete discretion, within stated guidelines, over investment decisions and changes in investment holdings have taken place during the year. Their performances are measured against relevant benchmark portfolios. An Investment Policy is documented and reviewed annually by the Trustees. Whilst all major investments are available to the charity, in keeping with the nature of the charity and the views of the Trustees, no investments are made in companies in which a turnover of 50% or more arises from alcohol, gambling, pornography, tobacco or the armaments industries.

Day to day financial management is the responsibility of the Office Manager, Jonathan Brooks-Martin, who circulates to the Finance Sub Committee quarterly valuations, reports outlining performance against benchmarks, a summary of market performance and an investment strategy outlook. The Finance Committee, which comprises four Trustees, the CEO and the Office Manager, meets twice a year and keep all Trustees informed at meetings. The full body of Trustees has to approve any policies.

Risk

The Trustees have assessed the major risks to which the charity is exposed and the Trustees confirm that changes are made and systems established to mitigate any known risks. A review is undertaken by the Trustees on an annual basis. The Office Manager carries responsibility as the Risk Assessment Manager.

Results and Financial Review

Income and expenditure and the overall result for the year are shown in the Statement of Financial Activities on page 9. Movements on individual funds are summarised in note 10.

Unrestricted Funds shows net incoming resources, after transfer to LIFE Fund, of £221,941. Gains on investment disposals of £1,529 are added and losses on investments revaluation of £32,090 deducted to give a total surplus for the year of £191,380. The revaluation of investment loss is unrealised and should not be regarded as an actual expense during the year. Income included the legacies total of £70,542, and an exceptional receipt arising from a distribution from a Church Trust. This income cannot be regarded as regular and without it the Unrestricted Funds would have shown net outgoing resources of £98,601.

The Restricted Funds are the GSUS Live Fund and the LIFE Fund. All GSUS Live costs are met by donations and gifts. During the year there was a £26,567 operating shortfall on LIFE donations which has been covered by transfers from the General Fund and GSUS Live Fund. The remaining £30,857 deficit represents development expenditure and depreciation which are both covered by past donations.

In common with many other Christian Charities, at the start of this year it appeared that we faced some financial challenges. However, due to unexpected income from legacies and particularly a church closure, we have been able to reinstate certain evangelist grants, reduce the amount drawn from investments and share an additional gift with the Evangelists. This additional income has been seen as God's provision, and the Trustees clearly felt that this gave them an opportunity to review how to strategically use the majority of these financial resources to expand the work of Counties and further the charitable objectives. For example we are looking at the possibilities of placing evangelists in new areas and promoting new projects.

The economic crisis continues to have a significant impact on the funds and income of Counties. The Trustees are thankful for the Lord's provision and the ongoing commitment of those who have faithfully supported Counties over the years. The Trustees and Management continue to actively seek ways of diversifying and increasing the incoming resources so that we are not as reliant on the historic mainstays for funding. We are already seeing encouraging signs of increasing income from churches and individuals; we hope this trend continues in the future. In the coming year we anticipate a shortfall in income, and therefore the Trustees have decided to commit reserves in the short term to enable the charitable activities to continue unless new and additional funding is forthcoming.

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

REPORT OF THE TRUSTEES FOR THE YEAR ENDED 30 SEPTEMBER 2011

Responsibilities of the Trustees

Company law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the charitable company as at the balance sheet date and of its incoming resources and application of resources, including income and expenditure, for the financial year. In preparing these financial statements, the management committee seeks to follow best practice and:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to assume that the company will continue on that basis.

The Trustees are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006. The Trustees are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Trustees

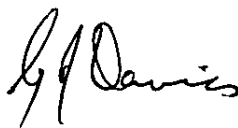
Trustees, who are Directors for the purpose of company law and Trustees for the purpose of charity law, who served during the year and up to the date of this report are given on page 1. In accordance with company law, as the Company's Directors, we certify that:

- so far as we are aware, there is no relevant audit information of which the company's auditors are unaware; and
- as the directors of the company we have taken all the steps that we ought to have taken in order to make ourselves aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

This report has been prepared in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities (issued in March 2005) and in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

Approved by the Board of Trustees and signed on its behalf by

G J Davies
Chairman



Date: 12th January 2012

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

INDEPENDENT AUDITOR'S REPORT TO THE TRUSTEES OF COUNTIES

We have audited the financial statements of Counties for the year ended 30 September 2011 which comprise the Statement of Financial Activities, the Summary Income and Expenditure Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Respective responsibilities of trustees and auditor

As explained more fully in the Trustees' Responsibilities Statement set out on page 6, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

The trustees have elected for the financial statements to be audited in accordance with the Charities Act 1993 rather than the Companies Act 2006. Accordingly we have been appointed as auditor under section 43 of the Charities Act 1993 and report in accordance with regulations made under section 44 of that Act.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the trustees and the overall presentation of the financial statements.

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

INDEPENDENT AUDITOR'S REPORT TO THE TRUSTEES OF COUNTIES

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 30 September 2011, and of its incoming resources and application of resources, including its income and expenditure, for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities Act 1993 requires us to report to you if, in our opinion

- the information given in the Trustees' Annual Report is inconsistent in any material respect with the financial statements or
- the charitable company has not kept adequate accounting records or
- the financial statements are not in agreement with the accounting records and returns or
- we have not received all the information and explanations we require for our audit.

Lentells Limited

Lentells Ltd
Chartered Accountants
Registered Auditor
Ash House
Cook Way
Bindon Road
TAUNTON
Somerset TA2 6BJ

Date: *7.2.2012*

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

**STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 30 SEPTEMBER 2011**

	Note	Unrestricted Funds (Note 10a) £	Restricted Funds (Note 10b) £	2011 Total £	2010 Total £
Incoming resources					
Incoming resources from generated funds					
Voluntary income					
Donations and gifts		435,624	122,674	558,298	538,693
Legacies		70,542		70,542	105,777
Distribution from church trust		250,000		250,000	0
Resources and sundry		1,416		1,416	607
Investment income	3	30,099		30,099	28,021
Total incoming resources		787,681	122,674	910,355	673,098
Resources expended					
Cost of generating funds					
Investment management costs		1,959		1,959	1,775
Charitable activities:					
Gifts to evangelists		366,633		366,633	346,123
Direct costs	4 a)	4,019	175,598	179,617	213,939
Support costs	4 a)	151,251		151,251	135,671
Governance costs	4 b)	19,811		19,811	20,063
Total resources expended		543,673	175,598	719,271	717,571
Net incoming/(outgoing) resources before transfers		244,008	(52,924)	191,084	(44,473)
Net transfers		(22,067)	22,067	0	0
Net incoming/(outgoing) resources before other recognised gains and losses		221,941	(30,857)	191,084	(44,473)
Other recognised gains & losses					
Surplus on fixed asset disposal				0	15,239
Gains on investment disposals	6 b)	1,529		1,529	9,472
(Loss)/gain on investments revaluation		(32,090)		(32,090)	48,661
Net movement in funds		191,380	(30,857)	160,523	28,899
Reconciliation of funds					
Total funds brought forward		820,006	52,838	872,844	843,945
Total funds carried forward	10	1,011,386	21,981	1,033,367	872,844

The Statement of Financial Activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing activities

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

**INCOME AND EXPENDITURE ACCOUNT
FOR THE YEAR ENDED 30 SEPTEMBER 2011**

	2011	2010
	£	£
Gross income		
Donations and gifts	558,298	538,693
Legacies	70,542	105,777
Distribution from church trust	250,000	0
Investment income	30,099	28,021
Resources and sundry	1,416	607
Surplus on fixed asset disposal	0	15,239
Surplus on investment disposals	1,529	9,472
	<u>911,884</u>	<u>697,809</u>
Expenditure	(719,271)	(717,571)
Surplus/(deficit) of income over expenditure	<u>192,613</u>	<u>(19,762)</u>

**STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES
FOR THE YEAR ENDED 30 SEPTEMBER 2011**

Surplus/(deficit) for the financial year	192,613	(19,762)
Unrealised (loss)/ surplus on revaluation of fixed asset investments	(32,090)	48,661
Net income for the year	<u>160,523</u>	<u>28,899</u>

There were no acquisitions or discontinued operations in the year.

COUNTIES
(FORMERLY COUNTIES EVANGELISTIC WORK)

BALANCE SHEET AS AT 30 SEPTEMBER 2011


	Note	£	2011 £	£	2010 £
FIXED ASSETS					
Tangible assets	5		92,922		123,466
Investments	6		622,504		626,188
TOTAL FIXED ASSETS			<u>715,426</u>		<u>749,654</u>
CURRENT ASSETS					
Stocks		9,080		7,146	
Debtors	7	37,057		94,372	
Cash and bank balances		287,352		35,971	
TOTAL CURRENT ASSETS			<u>333,489</u>	<u>137,489</u>	
CREDITORS: Amounts falling due within one year	8	15,548		14,299	
NET CURRENT ASSETS			<u>317,941</u>		<u>123,190</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>1,033,367</u>		<u>872,844</u>
INCOME FUNDS					
Unrestricted income funds			1,079,255		841,170
Investments revaluation deficit			(67,869)		(21,164)
Total unrestricted funds	10		<u>1,011,386</u>		<u>820,006</u>
Restricted funds	10		21,981		52,838
	11		<u>1,033,367</u>		<u>872,844</u>

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime within part 15 of the Companies Act 2006.

Approved by the Board of Trustees and Directors and signed on its behalf by



G J Davies


S R Bennett

)
)
)
)
)

Trustees

Date 12 November 2011

Company number 1041761

COUNTIES (FORMERLY COUNTIES EVANGELISTIC WORK)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 SEPTEMBER 2011

1 ACCOUNTING POLICIES

The principal accounting policies are summarised below. The accounting policies have been applied consistently throughout the year and in the preceding year.

a) Basis of Accounting

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of investments and in accordance with the Companies Act 2006 and the Statement of Recommended Practice, 'Accounting and Reporting by Charities (SORP 2005) issued March 2005.

b) Fund Accounting

Funds held by the charitable company are either:-

- Unrestricted funds - these funds can be used in accordance with the charitable objects at the discretion of the trustees.
- Restricted funds - these funds can only be used for the specific purpose designated by the donor

c) Incoming Resources

All incoming resources are included in the Statement of Financial Activities when the charity is entitled to the income and the amount can be quantified with reasonable accuracy.

The following specific policies are applied to particular categories of income:

- Other than legacies, all income is included when it is receivable.
- Legacies are not included in the financial statements until they have been received, or the amount receivable is known and confirmed

d) Resources Expended

Resources expended are included in the Statement of Financial Activities on an accruals basis, inclusive of any VAT which cannot be recovered.

- Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.
- Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include the audit fees and costs linked to the strategic management of the charity

Costs have been allocated on the basis of staff time or the estimated use of facilities.

e) Stock

Stock is included at the lower of cost and net realisable value, except for consumable stock which is valued at cost.

COUNTIES (FORMERLY COUNTIES EVANGELISTIC WORK)**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2011****1 ACCOUNTING POLICIES (continued)****f) Tangible Fixed Assets**

Expenditure on assets with an estimated economic life of more than twelve months is capitalised

Depreciation is provided on tangible fixed assets at rates calculated to write off the cost less residual value of each asset over its expected useful life. No depreciation is charged on freehold land.

Annual depreciation rates are as follows:

Freehold buildings	Commercial: Over 50 years from January 1999
	Residential: Over 50 years
Office equipment	20% on written down value
Computer equipment	33% straight line
GSUS Live Exhibitions	20% straight line on original cost
	33% straight line on update costs
LIFE Exhibition	20% straight line on original cost

g) Fixed Asset Investments

Fixed asset investments are included at their market value. Realised and unrealised gains and losses on revaluation are included separately in the Statement of Financial Activities on page 9.

h) Income and Expenditure Account

The layout of the income and expenditure account has been amended slightly from the standard format in the Companies Act 2006. This has been done so that the financial statements will better give a true and fair view of the activities during the year.

2 INCOME

The income is attributable to the principal activities of the charity and represents the total income for the year, including gross donations, legacies receivable, investment income and income tax recoverable.

3 INVESTMENT INCOME

	2011	2010
	£	£
Quoted investments	30,078	27,994
Interest	21	27
	<u>30,099</u>	<u>28,021</u>

All investment income arises from assets held in the UK.

COUNTIES (FORMERLY COUNTIES EVANGELISTIC WORK)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2011

4 ANALYSIS OF RESOURCES EXPENDED

	Unrestricted Funds £	Restricted Funds £	2011 Total £	2010 Total £
a) Charitable activities				
Direct costs				
Resources	121		121	438
Payments to workers		2,907	2,907	5,782
Salaries and pension premiums	3,898	48,707	52,605	50,968
Equipment repairs and maintenance		13,305	13,305	14,540
Depreciation		28,776	28,776	60,560
Haulage, motor, travel and generator fuel		53,542	53,542	55,818
Consumables		9,409	9,409	10,845
Insurance		5,960	5,960	6,988
Other costs		12,992	12,992	8,000
	<u>4,019</u>	<u>175,598</u>	<u>179,617</u>	<u>213,939</u>
Support costs				
Pastoral costs	8,747		8,747	8,127
Salaries, pension premiums and office assistance	69,880		69,880	64,281
News magazine (inc postage)	13,940		13,940	14,960
Promotion and publicity	6,023		6,023	2,296
Annual conference	16,694		16,694	15,709
Counties Day	2,240		2,240	
Motor and travel	7,289		7,289	6,690
Equipment repairs and hire	3,629		3,629	4,731
Property repairs	0		0	42
Depreciation	1,558		1,558	1,558
Projects	1,821		1,821	1,839
Training	3,882		3,882	1,480
Insurance	2,271		2,271	2,357
Printing, stationery and postage	3,952		3,952	4,267
Telephone and internet	3,040		3,040	2,262
Other costs	6,285		6,285	5,072
	<u>151,251</u>	<u>0</u>	<u>151,251</u>	<u>135,671</u>
b) Governance costs				
Salaries, pension premiums and office assistance	7,567		7,567	7,379
Audit and accountancy	6,500		6,500	6,372
Professional fees	1,991		1,991	0
Equipment repairs and hire	403		403	460
Depreciation	210		210	210
Other costs	3,140		3,140	5,642
	<u>19,811</u>	<u>0</u>	<u>19,811</u>	<u>20,063</u>

COUNTIES (FORMERLY COUNTIES EVANGELISTIC WORK)**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2011****4 ANALYSIS OF TOTAL RESOURCES EXPENDED (cont)**

- c) Counties supports a number of evangelists and monthly grants are made to them of varying amounts, plus occasional one-off payments towards specific items. The average number of evangelists financially supported during the year was 46.

The average number of employees during the year was 6 (2010 - 5). Salary costs, other than direct charitable, have been allocated as to:

	2011	2010
Charitable activities	90%	90%
Governance costs	10%	10%
Total emoluments were.	£	£
Salaries	107,965	104,993
Employer's NIC	11,175	10,941
Pension premiums	3,857	3,314
Benefits in kind	7,925	8,866
	<u>130,922</u>	<u>128,114</u>

There were no employees with total emoluments of £60,000 or over.

No remuneration has been paid to the Trustees.

Expenses include the following.	2011	2010
Management & Administration	£	£
Reimbursement of Trustees' travel and subsistence expenses:		
For Trustees' meetings (3 Trustees)	850	405
For other meetings and duties (2 Trustees)	712	1,394
Audit fees	4,300	4,222
Accountancy	2,200	2,150
	<u> </u>	<u> </u>

COUNTIES (FORMERLY COUNTIES EVANGELISTIC WORK)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2011**

5 TANGIBLE FIXED ASSETS

	Total £	Freehold property £	GSUS Live Exhibitions £	LIFE Exhibition £	Fixtures, and equipment £
Cost or valuation					
At 1 October 2010	879,000	113,250	447,151	287,761	30,838
At 30 September 2011	<u>879,000</u>	<u>113,250</u>	<u>447,151</u>	<u>287,761</u>	<u>30,838</u>
Depreciation					
At 1 October 2010	755,534	19,640	447,151	258,985	29,758
Charge for year	30,544	1,394	0	28,776	374
At 30 September 2011	<u>786,078</u>	<u>21,034</u>	<u>447,151</u>	<u>287,761</u>	<u>30,132</u>
Net book value					
At 30 September 2011	<u>92,922</u>	<u>92,216</u>	<u>0</u>	<u>0</u>	<u>706</u>
At 30 September 2010	<u>123,466</u>	<u>93,610</u>	<u>0</u>	<u>28,776</u>	<u>1,080</u>

6 FIXED ASSET INVESTMENTS

	2011 £	2010 £
a) Listed Investments		
(UK investments - quoted on the London Stock Exchange)		
Cost		
At 1 October 2010	647,352	628,393
Purchases	<u>154,557</u>	<u>73,726</u>
	801,909	702,119
Disposals	<u>(111,536)</u>	<u>(54,767)</u>
At 30 September 2011	690,373	647,352
Revaluation (deficit)/surplus		
Brought forward	(21,164)	(72,380)
Movement in year	<u>(46,705)</u>	<u>51,216</u>
	(67,869)	(21,164)
Market value at 30 September 2011	<u>622,504</u>	<u>626,188</u>

b) Investments have been disposed of during the year with a realised net surplus on cost of £16,144. The market value of these investments at 1 October 2010 was £14,615 above cost and this surplus has been recognised in previous years, leaving a recognised surplus on disposals this year of £1,529 as shown in the Statement of Financial Activities on page 9.

COUNTIES (FORMERLY COUNTIES EVANGELISTIC WORK)**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2011**

	2011	2010
	£	£
7 DEBTORS: Amounts receivable within one year		
Legacies receivable	0	47,721
Other debtors	24,363	33,413
Prepayments	5,405	5,853
Investment income and tax refunds	7,289	7,385
	<u>37,057</u>	<u>94,372</u>
8 CREDITORS: Amounts falling due within one year		
Other creditors	8,128	8,006
Accruals	7,420	6,293
	<u>15,548</u>	<u>14,299</u>

9 INFORMATION ON INDIVIDUAL FUNDS**a) General Fund**

This is the main fund of the charity, which receives donations, investment and other income not received specifically for one of the designated funds. The fund provides support for the evangelists and also finances publicity and development and the overall running of the charity.

With regard to the General Fund, if donations are received with an expressed wish to be used for a specific purpose, the trustees would use their discretion to review such donations. If they felt that the expressed wish was consistent with the charity objectives and normal charitable activities, then the gift is approved. The amount received for specified evangelists and paid to them included in these accounts was £74,904.

In the circumstances, all amounts received within the General Fund have been treated as unrestricted income.

b) GSUS Live Fund

The fund exists to finance the development and running costs of the GSUS Live units.

c) LIFE Exhibition Fund

The fund exists to finance the development and running costs of the LIFE exhibition. Any shortfall in the fund is covered by a transfer from unrestricted funds.

COUNTIES (FORMERLY COUNTIES EVANGELISTIC WORK)**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2011****10 MOVEMENT ON FUNDS**

	Balance 1.10.10	Income	Expenses & Allocations	Realised Gains on Investment disposals	Unrealised Loss on Investments revaluation	Transfers	Balance 30.09.11
	£	£	£	£	£	£	£
a) Unrestricted Funds							
General Fund	820,006	787,681	(543,673)	1,529	(32,090)	(22,067)	1,011,386
	<u>820,006</u>	<u>787,681</u>	<u>(543,673)</u>	<u>1,529</u>	<u>(32,090)</u>	<u>(22,067)</u>	<u>1,011,386</u>
b) Restricted Funds							
GSUS Live Fund	0	95,025	(90,525)			(4,500)	0
LIFE Exhibition Fund	52,838	27,649	(85,073)			26,567	21,981
	<u>52,838</u>	<u>122,674</u>	<u>(175,598)</u>	<u>0</u>	<u>0</u>	<u>22,067</u>	<u>21,981</u>

c) Transfers between funds:

£22,067 was transferred from General Fund to the LIFE Exhibition Fund

£4,500 was transferred from the GSUS Live Fund to the LIFE Exhibition Fund with the agreement of the donor.

11 ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Unrestricted Funds £	Restricted Funds £	Total £
Tangible fixed assets	92,922	0	92,922
Investments	622,504	0	622,504
Current assets	309,774	23,715	333,489
Current liabilities	(13,814)	(1,734)	(15,548)
	<u>1,011,386</u>	<u>21,981</u>	<u>1,033,367</u>

Unrestricted Funds include £4,618 in current assets and current liabilities for payment to specified evangelists.

COUNTIES (FORMERLY COUNTIES EVANGELISTIC WORK)**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2011****12 TAXATION**

The company is registered as a charity and is therefore not liable to corporation tax on its charitable income. It is not considered there are any activities giving rise to a tax liability

The recoverable tax in respect of Gift Aid which is outstanding has been included in the financial statements. The amount due at 30 September 2011 is £3,667 (2010 £4,239)

13 TRUSTEE REMUNERATION AND RELATED PARTY TRANSACTIONS

The directors who are all trustees have received no remuneration as a result of their office during the year. Travel and subsistence expenses amounting to £1,562 have been reimbursed to 3 trustees during the year.

M Jack who is the wife of one of the trustees, P A Jack, provides office assistance to the charity. The total amount charged for the year was £3,126 and charges are on normal commercial terms

V Jack, one of the evangelists supported by Counties, is the brother of P A Jack. Payments made to V Jack are on the same basis as for all other evangelists.

Apart from the above persons, no trustee or other person related to the charity, had any personal interest in any contract or transaction entered into by the charity during the year (2010 – none)

14 PENSION SCHEME

A defined contribution pension scheme is in force to provide a retirement pension for three of the staff members. The amount paid during the year ended 30 September 2011 was £3,857 (2010 £3,314).

15 CAPITAL COMMITMENTS

There were no capital commitments at the year end.

COUNTIES (FORMERLY COUNTIES EVANGELISTIC WORK)**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2011****16 FINANCIAL COMMITMENTS**

At the year end commitments under operating leases for vehicles and equipment for the forthcoming year were :	£
expiring within one year	0
expiring in two to five years	13,353
	<u>13,353</u>
 Total payments under operating leases for vehicles and equipment in the year ended 30 September 2011 were :	 <u>12,758</u>

17 SHARE CAPITAL

The Company is limited by guarantee and does not have a share capital. The members' liability is limited to £1 each.

18 ULTIMATE CONTROLLING PARTY

In the opinion of the directors the trustees are the ultimate controlling party.