

C. COZENS & COMPANY LIMITED

FINANCIAL STATEMENTS

31 MARCH 1995

Company No: 682754



**C. COZENS & COMPANY LIMITED**

**FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995**

**DIRECTORS:** G. Zambra (Chairman)  
P.G. King

**SECRETARY:** J. Zambra

**REGISTERED OFFICE:** Spring Road  
Ettingshall  
Wolverhampton  
WVH 6JT

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**C. COZENS & COMPANY LIMITED****REPORT OF THE DIRECTORS**

The directors present their report with the financial statements of the company for the year ended 31 March 1995.

**STATEMENT OF DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:-

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- comply with applicable accounting standards subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**PRINCIPAL ACTIVITY**

The principal activity of the company in the year under review was that of factory equipment stockists.

**DIRECTORS**

The directors in office during the year and their beneficial interests in the issued ordinary share capital were as follows:-

	<u>1995</u>	<u>Shares held</u>	<u>1994</u>
G. Zambra	-		-
P.G. King	-		-

**AUDITORS**

The auditors, Messrs Blease Lloyd & Co., will be proposed for re-appointment in accordance with Section 384 of the Companies Act 1985.

In preparing the above report, the directors have taken advantage of special exemptions applicable to small companies.

Approved by the board on 3 August 1995  
and signed on its behalf by

.....  
G. Zambra, Secretary

**REPORT OF THE AUDITORS****TO THE MEMBERS OF C. COZENS & COMPANY LIMITED**

We have audited the financial statements on pages 3 to 9 which have been prepared following the accounting policies set out on page 5.

**RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS**

As described on page 1, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

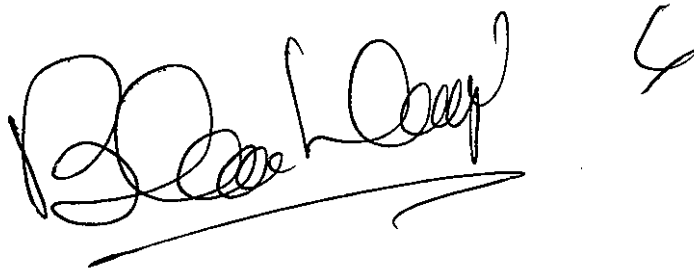
**BASIS OF OPINION**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**OPINION**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 1995 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985, applicable to small companies.



BLEASE LLOYD & CO.  
CHARTERED ACCOUNTANTS  
and Registered Auditors

Birkenhead

10 August 1995

**C. COZENS & COMPANY LIMITED****PROFIT AND LOSS ACCOUNT****FOR THE YEAR ENDED 31 MARCH 1995**

	<u>Notes</u>	£	<u>1995</u>	£	£	<u>1994</u>	£
<b>TURNOVER</b>	2			453,778			423,408
Cost of sales				266,795			253,578
<b>GROSS PROFIT</b>				186,983			169,830
Distribution costs		62,446				52,418	
Administrative expenses		110,533				119,658	
				172,979			172,076
<b>OPERATING PROFIT(LOSS)</b>				14,004			(2,246)
Profit on disposal of fixed assets				1,099			-
				15,103			(2,246)
Interest payable				659			-
<b>PROFIT(LOSS) on ordinary activities before taxation</b>	3			14,444			(2,246)
<b>TAXATION</b>				1,000			61
<b>RETAINED PROFIT(LOSS) for the year</b>	12			13,444			(2,307)

The company's turnover and expenses all relate to continuing operations.

The company has no recognised gains or losses other than the profit for the year.

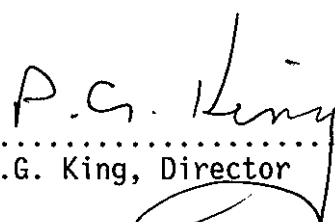
The profit for the year has been calculated on the historical cost basis.

**C. COZENS & COMPANY LIMITED****BALANCE SHEET AT 31 MARCH 1995**

	<u>Notes</u>	£	<u>1995</u>	£	£	<u>1994</u>	£
<b>FIXED ASSETS</b>							
Tangible assets	5		18,108			12,652	
Goodwill	6		940			2,190	
			<u>19,048</u>			<u>14,842</u>	
<b>CURRENT ASSETS</b>							
Stocks		70,560			66,543		
Debtors	7	103,794			89,646		
Cash in hand		19,671			14,098		
		<u>194,025</u>			<u>170,287</u>		
<b>CREDITORS: amounts falling due within one year</b>	8	<u>68,663</u>			<u>56,202</u>		
<b>NET CURRENT ASSETS</b>			<u>125,362</u>			<u>114,085</u>	
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>144,410</u>			<u>128,927</u>	
<b>CREDITORS: amounts falling due after more than one year</b>							
Hire purchase	9		<u>1,039</u>			<u>-</u>	
<b>PROVISION FOR LIABILITIES AND CHARGES</b>			<u>143,371</u>			<u>128,927</u>	
Deferred taxation	10		<u>1,242</u>			<u>242</u>	
			<u>142,129</u>			<u>128,685</u>	
<b>CAPITAL AND RESERVES</b>							
Called up share capital	11		12,000			12,000	
Profit and loss account	12		130,129			116,685	
<b>SHAREHOLDERS' FUNDS</b>	12		<u>142,129</u>			<u>128,685</u>	

The directors have taken advantage of special exemptions conferred by schedule 8 to the Companies Act 1985 applicable to small companies in the preparation of the financial statements and have done so on the grounds that in their opinion, the company is entitled to these exemptions.

Approved by the board on 3 August 1995  
and signed on its behalf by

  
.....  
P.G. King, Director

**C. COZENS & COMPANY LIMITED****NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1995****1. ACCOUNTING POLICIES****Basis of accounting**

The financial statements have been prepared under the historical cost convention.

**Turnover**

Turnover represents net invoiced sales of goods excluding value added tax.

**Goodwill**

Goodwill is the difference between the amount paid on the acquisition of a business and the aggregate fair value of its net assets. It is being written off in equal instalments over its estimated economic life of 10 years.

**Tangible fixed assets**

Depreciation is provided at the following rates in order to write off each asset over its estimated useful life:

Plant and machinery	- 12½% on reducing balance
Fixtures and fittings	- 12½% on reducing balance
Computer equipments	- 20% on reducing balance
Motor vehicles	- 25% on reducing balance

**Stocks**

Stocks have been valued at the lower of cost and net realisable value.

**Deferred taxation**

Provision has been made at current rates for taxation deferred in respect of all timing differences.

**Finance leases and hire purchase contracts**

Assets obtained under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of the capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the terms of the agreement.

**Pensions**

The company operates a defined contributions pension scheme for certain employees.

Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

**C. COZENS & COMPANY LIMITED****NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1995 (continued)****2. TURNOVER**

The company operates in the United Kingdom and all of its turnover is to the United Kingdom market.

<b>3. PROFIT(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION</b>	<u>1995</u> £	<u>1994</u> £
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This is stated after charging:

Vehicle leasing	8,560	9,016
Depreciation of owned fixed assets	1,982	2,176
Depreciation of assets held under finance leases and hire purchase contracts	2,199	-
Goodwill amortisation	1,250	1,250
Finance charges in respect of finance leases and hire purchase agreements	659	-
Pension contributions	3,350	1,710
Auditors' remuneration	3,500	3,100
	<u>          </u>	<u>          </u>

**4. DIRECTORS' EMOLUMENTS**

Directors' remuneration amounted to £19,903 (1994 - £18,708), including benefits in kind and pension contributions.

**5. TANGIBLE FIXED ASSETS**

	<u>Plant &amp; machinery</u> £	<u>Fixtures &amp; fittings</u> £	<u>Motor vehicles</u> £	<u>Total</u> £
<b>COST</b>				
At 1 April 1994	14,221	18,852	10,050	43,123
Additions	254	589	8,795	9,638
Disposals	-	-	(5,975)	(5,975)
At 31 March 1995	14,475	19,441	12,870	46,786
<b>DEPRECIATION</b>				
At 1 April 1994	9,841	10,582	10,048	30,471
Charge for the year	580	1,402	2,199	4,181
On disposals	-	-	(5,974)	(5,974)
At 31 March 1995	10,421	11,984	6,273	28,678
<b>WRITTEN DOWN VALUES</b>				
At 31 March 1995	4,054	7,457	6,597	18,108
Owned assets	4,054	7,457	1	11,512
Lease and hire purchase assets	-	-	6,596	6,596
	4,054	7,457	6,597	18,108
At 31 March 1994	4,380	8,270	2	12,652

At 31 March 1995 the company had no capital expenditure commitments.



**C. COZENS & COMPANY LIMITED****NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1995 (continued)**

<b>6. GOODWILL</b>		£
<b>COST</b>		
At 1 April 1994		12,500
Additions		-
		<hr/>
At 31 March 1995		12,500
		<hr/>
<b>AMORTISATION</b>		
At 1 April 1994		10,310
Charge for the year		1,250
		<hr/>
At 31 March 1995		11,560
		<hr/>
<b>WRITTEN DOWN VALUE</b>		
At 31 March 1995		940
		<hr/>
At 31 March 1994		2,190
		<hr/>
<b>7. DEBTORS</b>	<u>1995</u>	<u>1994</u>
	£	£
Trade debtors	102,322	87,116
Other debtors	250	250
Prepayments	1,222	2,280
	<hr/>	<hr/>
	103,794	89,646
	<hr/>	<hr/>
<b>8. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR</b>	£	£
Trade creditors	45,678	42,361
Amount owed to parent company	4,239	8,251
Hire purchase	3,829	-
Social security and other taxes	8,425	751
Other creditors	307	-
Accruals	6,185	4,839
	<hr/>	<hr/>
	68,663	56,202
	<hr/>	<hr/>
<b>9. OBLIGATIONS UNDER FINANCE LEASES AND HIRE PURCHASE AGREEMENTS</b>	£	£
The aggregate amount of the obligations is as follows:-		
Falling due within one year	3,829	-
Falling due after more than one year	1,039	-
	<hr/>	<hr/>
	4,868	-
	<hr/>	<hr/>

**C. COZENS & COMPANY LIMITED****NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1995 (continued)****10. DEFERRED TAXATION**1995  
£1994  
£

The amounts provided for were as follows:

Accelerated capital allowances	1,420	1,097
Losses available for future relief	(178)	(855)
	<u>1,242</u>	<u>242</u>

**DEFERRED TAXATION MOVEMENT**

£

At 1 April 1994	242
Transfer from profit and loss account	<u>1,000</u>
At 31 March 1995	<u>1,242</u>

**11. SHARE CAPITAL**

£

£

Authorised:		
15,000 ordinary shares of £1 each	<u>15,000</u>	<u>15,000</u>
Allotted, issued and fully paid:		
12,000 ordinary shares of £1 each	<u>12,000</u>	<u>12,000</u>

**12. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS**

	<u>Share capital</u> £	<u>Profit and loss account</u> £	<u>Total shareholders' funds</u> £
At 1 April 1993	12,000	118,992	130,992
Loss for the year	-	(2,307)	(2,307)
At 31 March 1994	12,000	116,685	128,685
Profit for the year	-	13,444	13,444
At 31 March 1995	<u>12,000</u>	<u>130,129</u>	<u>142,129</u>

**13. OTHER FINANCIAL COMMITMENTS**

At 31 March 1995 the company had the following annual commitments under non-cancellable operating leases.

	<u>1995</u>		<u>1994</u>	
	<u>Land and building</u>	<u>Other</u>	<u>Land and building</u>	<u>Other</u>
	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Operating leases which expire:				
within one year	-	1,755	-	-
Within five years	<u>3,000</u>	<u>5,134</u>	<u>3,000</u>	<u>7,932</u>
	<u>3,000</u>	<u>6,889</u>	<u>3,000</u>	<u>7,932</u>

C. COZENS & COMPANY LIMITED

NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 1995 (continued)

**14. CONTINGENT LIABILITIES**

The company has guaranteed bank facilities of the holding company and fellow subsidiary amounting to £65,744 (1994:£67,999).

The directors are confident that these liabilities will not crystallise in the foreseeable future.

**15. PARENT UNDERTAKING**

The ultimate parent company is H.A.C. (Holdings) Limited, a company registered in England and Wales.