#### **COMPANY NUMBER: 1443880**

## P C SHANN MANAGEMENT & RESEARCH LIMITED DIRECTORS' REPORT AND ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

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## P C SHANN MANAGEMENT & RESEARCH LIMITED INDEX TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

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#### REPORT OF THE DIRECTORS

The directors present their report and the abbreviated accounts for the year ended 31 August 1995.

#### PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The principal activities of the company during the year were those of the general provision of management services and research consultancy and of general dealers.

The directors are satisfied with the results of the company for the year and view the future with optimism. During the year 140,000 ordinary shares were issued at a premium of £558,651 as part of a re-structuring of the group's finances.

The directors are pleased to announce the sale of one of the company's freehold properties for £330,000 subsequent to the year end. Accordingly this property has been written down in these accounts to its realisable value. The provision made amounts to £497,137.

#### RESULTS AND DIVIDENDS

The results for the year are set out on page 5.

The directors do not recommend payment of a dividend.

It is proposed that the Loss of £423,853 is transferred to reserves.

#### FIXED ASSETS

Details of movements in fixed assets during the year are set out in notes 8 and 9 to the accounts.

#### RESEARCH AND DEVELOPMENT

Further research and development was carried out during the year to benefit the activities of the group. Expenditure amounted to £10,790 (1994: £50,342).

#### DIRECTORS AND THEIR INTERESTS

The directors who served during the year and their interests in the company were as stated below.

nere as stated below.	Class of share	Number of shares 1995 1994
P C Shann W Reipold (appointed 1 Septemb	Ordinary shares Ordinary shares er 1994)	<b>7,599</b> 7,599

#### **AUDITORS**

In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Garbutt & Elliott be reappointed as auditors of the company will be put to the Annual General Meeting.

#### REPORT OF THE DIRECTORS (continued)

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently:

- make judgments and estimates that are reasonable and prudent;

- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By Order of the Board

J C Hudson Secretary 12 March 1997

## AUDITORS' REPORT TO P C SHANN MANAGEMENT & RESEARCH LIMITED PURSUANT TO PARAGRAPH 24 OF SCHEDULE 8 TO THE COMPANIES ACT 1985

We have examined the abbreviated accounts on pages 5 to 15 together with the financial statements of P C Shann Management & Research Limited prepared under section 226 of the Companies Act 1985 for the year ended 31 August 1995.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Schedule 8 to the Companies Act 1985. It is our responsibility to form an independent opinion as to the company's entitlement to the exemptions claimed in the directors' statement on page 6 and whether the abbreviated accounts have been properly prepared in accordance with that Schedule.

#### Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

#### **Opinion**

In our opinion the company is entitled under sections 246, 247 and 249 of the Companies Act 1985 to the exemptions conferred by Section B of Part III of Schedule 8 to that Act, in respect of the year ended 31 August 1995, and the abbreviated accounts on pages 5 to 15 have been properly prepared in accordance with that Schedule.

#### Other information

On 7 March 1997 we reported, as auditors of P C Shann Management & Research Limited, to the members on the financial statements prepared under section 226 of the Companies Act 1985 for the year ended 31 August 1995, and our audit report was as follows:

'We have audited the financial statements on pages 4 to 14 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on page 6.

#### Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## AUDITORS' REPORT TO P C SHANN MANAGEMENT & RESEARCH LIMITED PURSUANT TO PARAGRAPH 24 OF SCHEDULE 8 TO THE COMPANIES ACT 1985 (CONTINUED)

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 August 1995 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.'

Gulant + Quot

GARBUTT & ELLIOTT Chartered Accountants Registered Auditors

YORK

12 March 1997

## ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 AUGUST 1995

	Notes	1995 £	1994 £
GROSS PROFIT		260,000	301,850
ADMINISTRATIVE EXPENSES PROFIT ON SALE OF FIXED ASSETS	i	(146,397) 6,076	(244,822) 45,518
OPERATING PROFIT	3	119,679	102,546
Other interest receivable and similar income Amount written off freehold	4	-	65
property	5	(497,137)	-
Interest payable and similar charges	6	(46,395)	(29,479)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		(423,853)	73,132
Tax on loss on ordinary activities	7		
RETAINED LOSS FOR THE FINANCIAL YEAR	18	£(423,853)	£ 73,132

There are no recognised gains and losses other than those passing through the profit and loss account and there were no acquisitions or discontinued operations during the year or the preceding year.

The above profit is stated after charging £17,925 (1994 : £17,925) of depreciation on the revalued element of the property.

#### P C SHANN MANAGEMENT & RESEARCH LIMITED ABBREVIATED BALANCE SHEET **AS AT 31 AUGUST 1995**

•		1	L <b>99</b> 5		1994
	Notes	£	£	£	£
FIXED ASSETS Tangible assets Investments	8 9		882,548 141,703		1,436,007
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	10 11	18,058 262,697	1,024,251	25,282 75,000 6,364	1,596,494
CREDITORS: amounts falling due within one year	12	280,755 (433,815)		106,646 1,404,249)	
NET CURRENT LIABILITIES	12,	(433,613)	(153,060)	· · · · · · · · · · · · · · · · · · ·	(1,297,603)
TOTAL ASSETS LESS CURRENT LIABILITIES			871,191		298,891
CREDITORS: amounts falling due after more than one year	13	£	(297,502) 573,689	i	298,891
CAPITAL AND RESERVES Called up share capital Share premium account Revaluation reserve Other reserves Profit and loss account	15 16 17 18	(	150,000 1,016,251 398,262 99,100 (1,089,924)		10,000 457,600 416,187 99,100 (683,996)
SHAREHOLDERS' FUNDS	19	£	573,689	1	298,891

In preparing these abbreviated accounts:

(a) Advantage has been taken of the exemptions conferred by

Section B of Part III of Schedule 8 to the Companies Act 1985, and
(b) In the directors' opinion the company is entitled to these exemptions as a medium-sized company.

The financial statements were approved by the Board on 12 March 1997.

P C Shann Director

#### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

#### 1. ACCOUNTING POLICIES

#### 1.1 ACCOUNTING CONVENTION

The financial statements are prepared under the historical cost convention modified to include the revaluation of certain freehold land and buildings and include the results of the company's operations as indicated in the directors' report, all of which are continuing.

#### 1.2 COMPLIANCE WITH ACCOUNTING STANDARDS

The directors consider that the company is not required to produce a cash flow statement under Financial Reporting Standard Number One.

#### 1.3 CONSOLIDATION

The company and its subsidiaries comprise a medium-sized group as defined by section 249 of the Companies Act 1985. The company has therefore taken advantage of the exemption provided by section 248 of the Companies Act 1985 and has not prepared consolidated accounts. Accordingly, these financial statements present information about the company as an individual undertaking and not about its group.

#### 1.4 RESEARCH AND DEVELOPMENT

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

#### 1.5 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Buildings - 4% Straight line Research equipment - 15% Straight line

Fixtures, fittings

and equipment - 15% Reducing balance Motor vehicles - 25% Reducing balance

No depreciation is provided in respect of freehold land.

#### 1.6 INVESTMENTS

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.7 STOCK

Stock is valued at the lower of cost and net realisable value.

## NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

#### 2. TURNOVER

The total turnover of the company for the year has been derived from its principal activity of management services which were wholly performed in the U.K. In 1994 turnover included £14,350 of consultancy work performed in Africa.

3.	OPERATING PROFIT		1995	1994
	Operating profit is stated after charging:		£	£
	Depreciation of tangible assets Research and development		62,790	64,381
	- current year's expenditure Auditors' remuneration	:	10,790 5,000	50,342 4,500
4.	OTHER INTEREST RECEIVABLE AND SIMILAR INCOME		1995 £	1994 £
	Bank interest receivable	£	<u> </u>	65
5.	AMOUNTS WRITTEN OFF FREEHOLD PROPERTY		1995 £	1994 £
	Permanent diminution in value	=	497,137	
6.	INTEREST PAYABLE AND SIMILAR CHARGES		1995 £	1994 £
	Bank loan and overdraft Other loans wholly repayable within 5 years		46,395	16,721 12,758
		£	46,395 £	29,479
		=		

#### 7. TAXATION

There are losses for taxation purposes avaliable of £185,000 (1994:£305,000) at the balance sheet date together with capital losses of £95,000 (1994:£95,000).

### NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

#### 8. TANGIBLE ASSETS

Wilder Hooking	Freehold land and buildings		Fixtures, fittings & equipment	Motor vehicles	Total
	£	£	£	£	£
Cost or valuation At 1 September 1994 Additions Provision for permanent diminution	1,519,666	139,622 6,468	24,075 -	98,368	1,781,731 6,468
in value	(497,137)	-	-	-	(497,137)
At 31 August 1995	1,022,529	146,090	24,075	98,368	1,291,062
<b>Depreciation</b> At 1 September 1994 Charge for year	167,769 41,200	87,639 14,143	18,225 878	72,091 6,569	345,724 62,790
At 31 August 1995	208,969	101,782	19,103	78,660	408,514
Net book values					
At 31 August 1995	813,560	£ 44,308	£ 4,972	£ 19,708	£ 882,548
At 31 August 1994 4	£1,351,897	£ 51,983	£ 5,850	£ 26,277	£1,436,007

The valuation of the works complex at Sanquhar was carried out by Fuller Peiser, Chartered Surveyors, as at 20 December 1988. The open market value was determined by reference to the Depreciated Replacement cost of the property.

Cost or valuation of buildings comprises:-	
Cost Revaluation	515,222 507,307
	· · · · · · · · · · · · · · · · · · ·
	£1,022,529
Accumulated depreciation comprises:-	
On cost	104,539
On revaluation	104,430
	£ 208,969
	·

The historical cost element of the depreciation charge for this year on property amounts to £23,275.

The amount of land included above not being depreciated amounts to £477,137 (1994:£477,137).

## NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

	•			
9.	FIXED ASSET INVESTMENTS		1995 £	1994 £
	Subsidiary undertakings Other investments		110,177 31,526	110,177 50,310
			£ 141,703	£ 160,487
	Investment in subsidiary undertakings			Shares
	Cost At 1 September 1994 & at 31 August 1995			£ 110,177
	Net Book Values			·
	At 31 August 1995		:	£ 110,177
	At 31 August 1994		;	£ 110,177
	In the opinion of the directors the aggregativestment in subsidiary undertakings and ithan the amount included in the balance she	in other inve	the compan stments is	y's not less
		Capital ar reserves	nd (	(Loss)/ Profit for the year
	Explosive Developments Limited Chemical Equipment Development Limited Explosive Developments (Scotland) Limited Stepney Shann Chemical Products Limited Brocks Explosives Limited	£ (697,557) £ 30,823 £ 1,658 £ 189,058 £1,098,127		E(208,924) Dormant Dormant Dormant E 268,726
	Other investments			Other
	Cost At 1 September 1994 Disposals			£ 50,310 (18,784)
	At 31 August 1995			31,526
	Net Book Values	·		
	At 31 August 1995		f	31,526

£ 50,310

At 31 August 1994

## NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

10.	STOCKS	<b>1995</b> 1994 £ £
	Raw materials and consumables	£ 18,058 £ 25,282
11.	DEBTORS  Amounts owed by group undertaking Amounts owed by related undertakings	1995 1994 £ £ 114,572 - 148,125 75,000 £ 262,697 £ 75,000
12.	CREDITORS: amounts falling due within one year  Bank loan and overdraft Amounts owed to group undertakings Taxes and social security costs Directors' current accounts Other creditors Accruals and deferred income	1995 1994 £ £ 51,981 126,564 315,303 1,216,260 18,590 27,719 9,754 - 23,276 38,187 10,430 £ 433,815 £1,404,249

The Royal Bank of Scotland plc holds a debenture over the assets of the company as security for the bank loan and overdraft. The bank also holds legal charges over certain of the company's freehold property.

## NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

13.	CREDITORS: amounts falling due after more than one year	1995 £	1994 £
	Bank loan	£ 297,502 £	_
	Analysed as follows:		
	Repayable in less than one year Repayable in one to two years Repayable in two to five years	42,498 56,664 240,838	126,564
	Included in current liabilities	340,000 (42,498)	126,564 (126,564)
		£ 297,502 £	_

The bank loan which is repayable wholly within five years is secured on the same basis as the bank overdraft.

#### 14. PENSION COSTS

The company operates pension arrangements for the benefit of senior employees which are in the nature of defined contribution schemes.

The assets of the scheme are held separately from those of the company, being invested with an insurance company and in a small self-administered pension fund.

The charge to the profit and loss account represents contributions payable by the company as follows.

Defined contribution scheme	1995 £		1994 £
<ul><li>insured</li><li>small self-administered</li></ul>		- -	730 -
	£	. £	730

## NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

15.	SHARE CAPITAL	1995	1994
	Authorised	£	£
	150,000 Ordinary shares of £1 each	£ 150,000 £	10,000
	Allotted, called up and fully paid		
	150,000 Ordinary shares of £1 each	£ 150,000 £	10,000
	During the year the company increased its authorissued 140,000 ordinary shares by way of capital group's borrowings. The shares were issued at a	lising part of	the
16.	SHARE PREMIUM ACCOUNT	1995 £	1994 £
	Balance brought forward at 1 September 1994 Premium on shares issued during the year	457,600 558,651	457,600 -
	Balance carried forward at 31 August 1995	£1,016,251 £	457,600
17.	REVALUATION RESERVE	1995 £	1994 £
	Balance brought forward at 1 September 1994 Depreciation written back	416,187 (17,925)	434,112
	Balance carried forward at 31 August 1995	£ 398,262 £	416,187
18.	PROFIT AND LOSS ACCOUNT	1995 £	1994 £
	Accumulated losses at 1 September 1994 Loss for the financial year Transfer from reserves	(683,996) (423,853) 17,925	(775,053) 73,132 17,925
	Accumulated losses at 31 August 1995	£(1,089,924)£	(683,996)

## NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

## 19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	· OILD	1995 £	1994 £
Loss for the financial year Proceeds of issue of equity shares		(423,853) 698,651	73,132
Net increase in shareholders' funds Opening shareholders' funds	•	274,798 298,891	73,132 225,759
Closing shareholders' funds	£	<b>573,689</b> £	298,891

#### 20. CONTINGENT LIABILITIES

There is an unlimited cross guarantee in respect of group borrowings, in favour of The Royal Bank of Scotland plc, between the company and it's subsidiary undertakings, which amounted to £464,976 (1994 £975,519) at the balance sheet date.

# 21. DIRECTORS Remuneration Emoluments 1995 £ £ 59,445 £ 72,250

The emoluments are all in respect of Mr Shann.

## NOTES TO THE ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 AUGUST 1995

#### 22. EMPLOYEES

#### Number of employees

The average weekly number of employees (including directors) during the year was:

	1995 Number	1994 Number
Management and research Administration	1 1	1 1
	2	2
Employment costs		
	£	£
Wages and salaries Social security costs Other pension costs	52,445 5,182	72,317 7,710 730
	£ 57,627 £	80,757

#### 23. ULTIMATE PARENT COMPANY

The directors regard Explohandels AG, a company based in Switzerland, as this company's parent company.

#### 24. POST BALANCE SHEET EVENT

A freehold property has been sold subsequent to the year end, for  $\pounds 330,000$  and accordingly a provision has been made in the accounts to reflect the diminution in value.