Directors' report and financial statements

For the year ended 30 June 1996

Registered number 98606



Directors' report and financial statements

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Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 June 1996.

Principal activity

The company acts as a holding company for the companies listed in note 14 to the financial statements.

Results and state of affairs

The financial statements show the profit of the group for the year after taxation and the state of affairs at 30 June 1996.

Future prospects

The directors continue to seek opportunities to strengthen the group balance sheet to the benefit of all shareholders.

Dividends and transfers to reserves

The final dividend paid during the year was £89,663 (1995: £44,831). No interim dividend was paid (1995: £44,832).

Creditor payments policy

The company does not follow a specific code or standard on payment practice - it is the company's policy to agree the terms of payment with its suppliers in respect of each transaction. The terms of payment are documentated in the purchase order and are adhered to as a contractual commitment.

Fixed assets

The directors are of the opinion that the aggregate market value of properties at 30 June 1996 was in excess of their book value at that date.

Employees

The group makes every effort to ensure that disabled people receive equal opportunities and are not discriminated against on the grounds of their disability.

The group recognises the benefits of keeping employees informed of the progress of the business and of involving them in its performance.



Directors' report (continued)

Directors and directors' interests

The directors of the company who served during the year were as follows:

FB Williams (chairman)

RT Stokes

EJ Webster

The director retiring by rotation is Mr R T Stokes who, being eligible, offers himself for reelection. Mr EJ Webster resigned as a director on 31 October 1995.

The interests of the directors in the 25p ordinary shares of the company were as follows:

| | At 30 | At 30 June 1996 | | At 30 June 1996 At 30 Jun | | June 1995 |
|-------------|------------|-----------------|------------|----------------------------------|--|-----------|
| | Beneficial | Trustee | Beneficial | Trustee | | |
| FB Williams | 35,194 | 246,987 | 35,194 | 246,987 | | |

No director is beneficially interested in the share capital of any subsidiary undertaking.

Auditors

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company, is to be proposed at the forthcoming annual general meeting.

By order of the board

FB Williams

Chairman

19 December 1996

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.





2 Cornwall Street Birmingham **B3 2DL**

Auditors report to the members of Edward Williams Holdings Limited

We have audited the financial statements on pages 5 to 27.

Respective responsibilities of the directors and auditors

As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 30 June 1996 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG

-6UP

19 December 1996

Chartered Accountants Registered Auditors



Consolidated profit and loss account for the year ended 30 June 1996

| | Note | 1996 £ | 1995 £ |
|--|------------|-----------------------------|---|
| Turnover - continuing operations Cost of sales | 2 | 5,314,899 (4,616,993) | 6,145,211 (4,538,166) |
| Gross profit | | 697,906 | 1,607,045 |
| Other operating expenses | | (588,639) | (702,131) |
| Operating profit - continuing operations | 3 | 109,267 | 904,914 |
| Loss on sale of business - discontinued operations Income from other fixed asset investments Other interest receivable and similar income Interest payable and similar charges | <i>4 6</i> | 53,241 92,867 (5,453) | (16,517) 39,230 74,857 (6,412) |
| Profit on ordinary activities before taxation | 7 | 249,922 | 996,072 |
| Tax on profit on ordinary activities | 9 | (42,172) | (207,754) |
| Profit on ordinary activities after taxation | | 207,750 | 788,318 |
| Profit for the financial year | 10 | 207,750 | 788,318 |
| Dividends paid | 11 | (89,663) | (89,663) |
| Retained profit | 21 | 118,087 | 698,655 |

A statement of movement on reserves is given in note 21 on page 24.



Consolidated profit and loss account for the year ended 30 June 1996 (continued)

Consolidated statement of total recognised gains and losses

There were no recognised gains or losses in either the current or preceding years other than those disclosed in the consolidated profit and loss account.

Note of consolidated historical cost profits and losses

In both the current and preceding years there was no material difference between the profit reported in the consolidated profit and loss account and the profit on an unmodified historical cost basis.



Consolidated balance sheet as at 30 June 1996

| | Note | 1996 | | 19 | 95 |
|--|-----------------|-----------|-----------|-------------|-------------|
| | | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 12 | 1,331,660 | | 1,368,716 | |
| Investment property | 1,13 | 400,000 | | 400,000 | |
| Investments | 14 | 1,070,532 | | 974,356 | |
| | | | 2,802,192 | | 2,743,072 |
| Current assets | | | | | |
| Stocks | 15 | 713,874 | | 773,322 | |
| Debtors | 16 | 699,934 | | 1,170,404 | |
| Cash at bank and in hand | | 1,942,347 | | 1,459,298 | |
| | | 3,356,155 | | 3,403,024 | |
| Creditors: amounts falling due within | | | | | |
| one year | 17 | (943,890) | | (1,046,007) | |
| Net current assets | | | 2,412,265 | | 2,357,017 |
| Total assets less current liabilities | | | 5,214,457 | | 5,100,089 |
| Creditors: amounts falling due after | | | | | |
| more than one year | 18 | | (24,715) | | (38,434) |
| Provisions for liabilities and charges | 19 | | (10,000) | | |
| Net assets | | | 5,179,742 | | 5,061,655 |
| Capital and reserves | | | | | _ |
| Called up share capital | 20 | | 373,595 | | 373,595 |
| Revaluation reserve | 21 | | 573,243 | | 573,243 |
| Capital reserve | $\overline{2I}$ | | 307,382 | | 307,382 |
| Capital redemption reserve | 21 | | 27,088 | | 27,088 |
| Profit and loss account | 21 | | 3,898,434 | | 3,780,347 |
| Equity shareholders' funds | 22 | | 5,179,742 | | 5,061,655 |
| | | | | | |

These financial statements were approved by the board of directors on 19 December 1996 and were signed on its behalf by:

FB Williams

KPMG

Edward Williams Holdings Limited

Company balance sheet as at 30 June 1996

| | <i>Note</i> 1996 19 | | 1996 | | 995 |
|--|----------------------------|-----------|-----------|-----------|-----------|
| | | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 12 | 1,187,190 | | 1,183,068 | |
| Investment property | 1,13 | 400,000 | | 400,000 | |
| Investments | 14 | 1,320,536 | | 1,224,359 | |
| | | | 2,907,726 | | 2,807,427 |
| Current assets | | | | | |
| Debtors | 16 | 133,934 | | 380,949 | |
| Cash at bank and in hand | | 1,357,197 | | 1,165,829 | |
| G. Personal Cilian des miskin | | 1,491,131 | | 1,546,778 | |
| Creditors: amounts falling due within one year | 17 | (444,891) | | (380,324) | |
| Net current assets | | | 1,046,240 | | 1,166,454 |
| Provisions for liabilities and charges | 19 | | (10,000) | | |
| Net assets | | | 3,943,966 | | 3,973,881 |
| Capital and reserves | | | | | |
| Called up share capital | 20 | | 373,595 | | 373,595 |
| Capital redemption reserve | 21 | | 27,088 | | 27,088 |
| Profit and loss account | 21 | | 3,543,283 | | 3,573,198 |
| Equity shareholders' funds | 22 | | 3,943,966 | | 3,973,881 |

These financial statements were approved by the board of directors on 19 December 1996 and were signed on its behalf by:

FB Williams Chairman

Consolidated cash flow statement for the year ended 30 June 1996

| | Note 1996 | | | | 95 |
|---|-----------|-----------|-----------|-----------|--------------|
| | | £ | £ | £ | £ |
| Net cash inflow from operating activities | 27 | | 721,429 | | 236,556 |
| Returns on investments and servicing of | | | | | |
| finance Interest received | | 92,867 | | 74,857 | |
| Interest received | | (415) | | (1,861) | |
| Dividends paid | | (89,663) | | (89,663) | |
| Interest element of finance leases | | (5,028) | | (4,551) | |
| Income from fixed asset investments | | 53,241 | | 39,230 | |
| medite from fixed asset investments | | | | | |
| Net cash inflow from returns on investment and | | | | | |
| servicing of finance | | | 51,002 | | 18,012 |
| Taxation | | | | | |
| Corporation tax (paid)/recovered (including | | | | | |
| ACT) | | | (190,874) | | (21,735) |
| Investing activities | | | | | - |
| Payments to acquire tangible fixed assets and | | | | | |
| listed investments | | (816,690) | | (572,383) | |
| Receipts from sales of tangible fixed assets and | | | | | |
| listed investments | | 645,126 | | 83,517 | |
| Receipt on sale of business | | _ | | 775,200 | |
| | | | | | |
| Net cash inflow/(outflow) from investing activities | | | (171,564) | | 286,334 |
| activities | | | | | |
| Net cash inflow/(outflow) before financing | | | 409,993 | | 519,167 |
| Financing | | | | | |
| Capital element of finance lease rental | | | | | |
| payments | | (10,264) | | (18,942) | |
| | | | | | |
| Net cash outflow from financing | | | (10,264) | | (18,942) |
| | | | | | |
| Movement in cash and cash equivalents | 28 | | 399,729 | | 500,225 |
| | | | | | |



Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the group's financial statements:

(a) Basis of preparation

The financial statements are prepared in accordance with applicable accounting standards and under the historical cost convention, modified to include the revaluation of freehold land and buildings and the inclusion of investment properties at open market value.

(b) Basis of consolidation

The consolidated financial statements incorporate those of the parent and subsidiary undertakings. The financial statements are all made up to 30 June each year.

A separate profit and loss account, dealing with the results of the company only, has not been presented under the exemption provided in section 230(4) of the Companies Act 1985.

Any goodwill arising on consolidation is written off immediately against reserves.

(c) Depreciation and amortisation

Subject to retaining a nominal value, the annual rates of depreciation applied to cost or valuation less estimated residual value on a straight line basis are as follows:

Freehold buildings 2%
Plant and machinery 10% to 100%

No depreciation or amortisation is charged in respect of freehold investment properties in accordance with Statement of Standard Accounting Practice No. 19. This treatment may be a departure from the requirements of the Companies Act 1985 concerning depreciation of fixed assets. However, these properties are not held for consumption but for investment and the directors consider that systematic annual depreciation would be inappropriate. The accounting policy adopted is therefore necessary for the financial statements to give a true and fair view.

(d) Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value. Work in progress is valued at cost, plus direct production overheads, less progress payments received.

(e) Profit on contracts

Profit on contracts is brought into account by reference to the sales invoices rendered in the financial year.



Notes (continued)

1 Principal accounting policies (continued)

(f) Foreign exchange

Transactions denominated in foreign currencies are translated into sterling and recorded at the rate of exchange ruling at the date of the transaction. Balances denominated in a foreign currency are translated into sterling at the exchange rate ruling on the balance sheet date.

(g) Pensions

The group operates three defined benefit pension schemes, the assets being held in independently administered funds. The group's contributions to its pension schemes are charged to the profit and loss account so as to spread the cost of pensions over the employees' working lives within the group.

(h) Deferred taxation

Deferred taxation is provided using the liability method in respect of the taxation effect of all timing differences to the extent that it is probable that liabilities will crystallise in the foreseeable future.

(i) Leasing and hire purchase

Where plant and machinery is acquired under finance lease or hire purchase arrangements which give rights approximating to ownership, the fair value of such assets is included in tangible assets. Depreciation is provided at the rates set out in 1(c). The capital element of the future obligation to the finance companies is treated as a liability and the interest element is charged to the profit and loss account over the period of the finance lease or hire purchase agreement.

Operating lease rental costs are charged to the profit and loss account as incurred.

2 Turnover

Turnover represents amounts invoiced by the group in respect of goods and services provided during the year, less returns and allowances, excluding value added tax.

Turnover is analysed between the following markets:

| | 1996 | 1995 |
|--------------|-----------|-----------|
| | £ | £ |
| UK | 4,947,255 | 4,991,501 |
| The Americas | - | 763,713 |
| Europe | 771 | 75,657 |
| Other | 366,873 | 314,340 |
| | 5,314,889 | 6,145,211 |



Notes (continued)

| Sportaning promi | 1996 £ | 1995 £ |
|---|----------------------------------|-----------------------------------|
| Turnover Cost of sales | 5,314,899 (4,616,993) | 6,145,211 (4,538,166) |
| Gross profit | 697,906 | 1,607,045 |
| Net operating expenses: Distribution costs Administration expenses Other operating income | (96,345) (618,721) 126,427 | (115,492) (702,598) 115,959 |
| | (588,639) | (702,131) |
| Operating profit | 109,267 | 904,914 |

4 Loss on sale of business

The loss on the sale of Rudge Littley Limited, which was sold on 2 September 1995, was generated as follows:

| Soliciation at 1940 her | £ |
|-------------------------------|-----------|
| Debtors due within one year | 4,920 |
| Debtors due outside one year | 1,087,097 |
| Creditors due within one year | (300) |
| | 1,091,717 |
| Loss on disposal | (16,517) |
| Consideration received | 1,075,200 |
| Satisfied by: | |
| Cash | 675,200 |
| Loan | 400,000 |
| | 1,075,200 |
| | |



Notes (continued)

4 Loss on sale of business (continued)

At 30 June 1996 all of the loan had been repaid.

The loss on disposal is calculated excluding goodwill previously written off on the acquisition of Rudge Littley Limited. This is because the company has been acquired piecemeal over many years and the exact amounts paid for shares are unknown.

The subsidiary undertaking sold during the previous year generated a cash outflow of £194,609.

5 Staff numbers and costs

The average number of persons employed by the group (including directors) during the year, analysed by category, was as follows:

| | Number of employees | | |
|---|---------------------|-----------|--|
| | 1996 | 1995 | |
| Production | 92 | 113 | |
| Selling and distribution | 1 | 8 | |
| Management and administration | 31 | 32 | |
| | 124 | 153 | |
| | | | |
| The aggregate payroll costs of these persons were as follows: | | | |
| | £ | £ | |
| Wages and salaries | 1,882,057 | 2,082,033 | |
| Social security | 229,734 | 183,323 | |
| Other pension costs | (435) | 25,730 | |
| | 2,111,356 | 2,291,086 | |
| | | | |



Notes (continued)

| 6 | Interest payable and similar charges | | |
|---|--|-----------|-----------|
| | | 1996 | 1995 |
| | | £ | £ |
| | On bank loans, overdrafts and other loans repayable | | |
| | within five years | 407 | 1,621 |
| | Hire purchase and finance lease interest | 5,028 | 4,551 |
| | Other | 18 | 240 |
| | | 5,453 | 6,412 |
| 7 | Profit on ordinary activities before taxation Profit on ordinary activities before taxation is stated after charging/(crediting) | 1996 £ | 1995 £ |
| | Depreciation of tangible fixed assets | 107,255 | 96,269 |
| | Auditors' remuneration and expenses: | | |
| | Audit (including £9,250 (1995: £9,000) for parent company) | 32,645 | 39,541 |
| | Other services | 5,050 | 4,550 |
| | Profit on disposal of tangible fixed assets and investments | 294 | (18,291) |
| | Operating lease rentals in respect of: | | · / / |
| | Plant and machinery | 1,711 | 10,073 |
| | Rents receivable | (80,230) | _ |
| | Exchange (gain)/loss | - - | (20,730) |

The total amount charged to revenue for the hire of plant and machinery amounted to £17,579 (1995: £22,697). This comprises rentals payable under operating leases as well as depreciation and finance charges in respect of plant and machinery held under hire purchase agreement.



Notes (continued)

8 Emoluments of directors

- (a) The total emoluments of the directors of the company for the year comprised remuneration of £135,450 (1995: £158,623) and pension contributions of £Nil (1995: £Nil).
- (b) The total emoluments of the chairman were £88,975 (1995: £94,883) including pension contributions of £Nil (1995: £Nil). The emoluments of the directors excluding pension contributions, were within the following ranges:

| | | | Number | Number of directors | |
|---------|---|---------|--------|---------------------|--|
| | | | 1996 | 1995 | |
| | | | | | |
| £0 | - | £5,000 | 1 | - | |
| £15,001 | - | £20,000 | - | 1 | |
| £40,001 | - | £45,000 | 1 | - | |
| £45,001 | - | £50,000 | - | 1 | |
| £85,001 | - | £90,000 | 1 | 1 | |
| £90,001 | - | £95,000 | - | 1 | |
| | | | - | | |
| | | | | | |
| | | | | | |

9 Tax on profit on ordinary activities

| | 1996 £ | 1995 £ |
|---|-----------|-----------|
| United Kingdom corporation tax at 33% (1995: 33%) | 42,172 | 207,754 |

10 Profit for the financial year

Of the group profit for the financial year amounting to £207,750 (1995: profit £788,318), a profit of £59,748 (1995: £942,714) has been dealt with in the financial statements of the holding company.

11 Dividends paid

| | 1996 | 1995 |
|---------|-------------|--------|
| Interim | - | 44,832 |
| Final | 89,663 | 44,831 |
| | | |
| | 89,663 | 89,663 |



Notes (continued)

12 Tangible fixed assets

(a) The group

| Zwo Bronk | Freehold land and buildings | Plant and machinery | Total |
|-------------------------------|---|---------------------------------------|-----------|
| | £ | £ | £ |
| Cost or valuation | | | |
| At beginning of year | 1,288,183 | 920,126 | 2,208,309 |
| Additions | - | 82,104 | 82,104 |
| Disposals | - | (33,450) | (33,450) |
| At end of year | 1,288,183 | 968,780 | 2,256,963 |
| Depreciation and amortisation | | | |
| At beginning of year | 145,942 | 693,651 | 839,593 |
| Charge for the year | 9,417 | 97,838 | 107,255 |
| Disposals | | (21,545) | (21,545) |
| At end of year | 155,359 | 769,944 | 925,303 |
| Net book value | | | |
| At 30 June 1996 | 1,132,824 | 198,836 | 1,331,660 |
| At 30 June 1995 | 1,142,241 | 226,475 | 1,368,716 |
| | • | · · · · · · · · · · · · · · · · · · · | |

The gross book value of tangible fixed assets on which depreciation has been provided amounts to £1,439,640 (1995: £1,290,985).

The net book value of land and buildings, determined according to the historical cost accounting rules, is £879,400 (1995: £883,428).

Included in plant and machinery above are assets held under finance leases and hire purchase agreements. These amount to £28,530 net book value at the year end (1995: £39,370) after deprecation charged of £10,840 for the year (1995: £12,624).

The land and buildings were revalued in 1984.



Notes (continued)

12 Tangible fixed assets (continued)

| (b) | The | company |
|-----|-----|----------|
| (0) | | COMPANY. |

| | Freehold land and buildings | Plant and machinery | Total |
|-------------------------------|-----------------------------------|---------------------|-----------|
| | £ | £ | £ |
| Cost | | | |
| At beginning of year | 1,288,183 | 140,086 | 1,428,269 |
| Additions | - | 43,197 | 43,197 |
| Disposals | | (17,000) | (17,000) |
| At end of year | 1,288,183 | 166,283 | 1,454,466 |
| Depreciation and amortisation | | | |
| At beginning of year | 145,942 | 99,259 | 245,201 |
| Charge for the year | 9,417 | 21,783 | 31,200 |
| Disposals | _ | (9,125) | (9,125) |
| At end of year | 155,359 | 111,917 | 267,276 |
| Net book value | | | |
| At 30 June 1996 | 1,132,824 | 54,366 | 1,187,190 |
| At 30 June 1995 | 1,142,241 | 40,827 | 1,183,068 |
| | | | |

The gross book value of tangible fixed assets on which depreciation has been provided amounts to £637,142 (1995: £610,945).

13 Investment property

| | Group and |
|---|-------------|
| | Сотрапу |
| | £ |
| Freehold land and buildings at valuation: | |
| At beginning and end of year | 400,000 |
| | |

The freehold investment property was valued by the directors at open market value on 30 June 1989.



Notes (continued)

| 1 / | Investments |
|-----|-------------|
| | |

| | Loans to related undertakings | Shares in related undertakings | Listed investments | Total |
|--------------------------|-------------------------------------|--------------------------------|--------------------|-----------|
| Group | £ | £ | £ | £ |
| Cost or valuation | | | | |
| At beginning of year | 33,000 | 10,000 | 977,706 | 1,020,706 |
| Additions | 56,250 | - | 614,487 | 670,737 |
| Disposals | | <u>-</u> | (590,050) | (590,050) |
| At end of year | 89,250 | 10,000 | 1,002,143 | 1,101,393 |
| Provisions | | | | |
| At beginning of year | - | 10,000 | 36,350 | 46,350 |
| Movement during the year | | | (15,489) | (15,489) |
| At end of year | _ | 10,000 | 20,861 | 30,861 |
| Net book value | | | | |
| At 30 June 1996 | 89,250 | | 981,282 | 1,070,532 |
| At 30 June 1995 | 33,000 | - | 941,356 | 974,356 |



Notes (continued)

14 Investments (continued)

| | Investment in group undertakings | Investment related undertakings | Listed investments | Total |
|---|--|---------------------------------------|--------------------|-----------|
| Company | £ | £ | ${f \pounds}$ | £ |
| Cost | | | | |
| At beginning of year | 228,513 | 10,000 | 977,706 | 1,216,219 |
| Additions | - | - | 614,487 | 614,487 |
| Disposals | | - | (590,050) | (590,050) |
| At end of year | 228,513 | 10,000 | 1,002,143 | 1,240,656 |
| Loan to subsidiary undertaking (1995: | 249,998 | | | 249,998 |
| £249,998) | 247,770 | - | - | 249,990 |
| Loan to related undertaking (1995: £33,000) | | 89,250 | <u>-</u> | 89,250 |
| | 478,511 | 99,250 | 1,002,143 | 1,579,904 |
| Provisions | | | | |
| At beginning of year | 228,507 | 10,000 | 36,351 | 274,858 |
| Movement during the year | | - | (15,490) | (15,490) |
| At end of year | 228,507 | 10,000 | 20,861 | 259,368 |
| Net book value | | | | |
| At 30 June 1996 | 250,004 | 89,250 | 981,282 | 1,320,536 |
| At 30 June 1995 | 250,004 | 33,000 | 941,355 | 1,224,359 |

Listed investments

At 30 June 1996, investments with a cost of £1,002,143 (1995: £977,706) were listed on The Stock Exchange. The market value of these listed investments at 30 June 1996 was £1,083,341 (1995: £1,004,210).



Notes (continued)

14 Investments (continued)

Shares in group undertakings

The shares at cost represent 100%, unless otherwise stated, of the issued £1 ordinary shares of the following companies which are incorporated in England:

| Trading companies | Activities |
|---|---|
| Edward Williams Manufacturing Company Limited | Cold heading and driers |
| Associated British Machine Tool Makers (Holdings) Limited | Holding company |
| ABMTM Limited | Marketing of engineering products |
| Souter Shipyard Limited | Building and repair of ships and other marine craft |
| Souter Copland Composites Limited | Building and repair of ships and other marine craft |
| Heat Win Limited (40%) | Development of heat retaining equipment |

Non-trading companies

Associated British Tool Makers (Pakistan) Limited Associated British Marine Limited Associated British Machine Tool Makers (India) Limited



Notes (continued)

| <u> </u> | Group | | |
|-------------------------------------|-----------|-------------|--|
| | 1996 | | |
| | £ | £ | |
| Raw materials and consumables | 128,689 | 178,749 | |
| Work in progress | 992,197 | 1,624,644 | |
| Finished goods and goods for resale | 281,751 | 236,264 | |
| | 1,402,637 | 2,039,657 | |
| Payments on account | (688,763) | (1,266,335) | |
| | 713,874 | 773,322 | |

16 **Debtors**

| | Group | | Company | |
|------------------------------------|---------|-----------|---------|---------|
| | 1996 | 1995 | 1996 | 1995 |
| · | £ | £ | £ | £ |
| Trade debtors | 600,602 | 746,047 | _ | - |
| Amounts owed by group undertakings | - | - | 77,615 | 34,782 |
| Other debtors | 21,910 | 353,548 | 4,546 | 315,022 |
| Prepayments and accrued income | 61,857 | 43,149 | 20,890 | 3,485 |
| Taxation recoverable | 15,565 | 27,660 | 30,883 | 27,660 |
| | 699,934 | 1,170,404 | 133,934 | 380,949 |



Notes (continued)

| | Gro | up | Comp | anv |
|--|--------------------------------------|---|----------------------|-------------------------|
| | 1996 | 1995 | 1996 | 1995 |
| | £ | £ | £ | £ |
| Bank loans and overdrafts | 83,320 | - | - | - |
| Payments received on account | 130,320 | 83,123 | - | - |
| Trade creditors | 375,985 | 504,121 | 106 | 38 |
| Amounts owed to group undertaking | _ | - | 346,148 | 312,342 |
| Other creditors including | | 270 010 | 06.400 | 54.604 |
| taxation and social security | 122,583 | 278,910 | 26,492 | 54,694 |
| Accruals and deferred income | 231,682 | 179,853 | 72,145 ——— | 13,250 |
| | 943,890 | 1,046,007 | 444,891 | 380,324 |
| Other creditors including taxation | | | | |
| Other creditors including taxation and social security comprises: | | 44.000 | | 11.200 |
| and social security comprises: Advance corporation tax | - | 11,208 | - | 11,208 |
| and social security comprises: Advance corporation tax Corporation tax | 22,951 | 172,540 | - 21,851 | 32,209 |
| and social security comprises: Advance corporation tax Corporation tax Other taxes | 24,598 | 172,540 17,367 | - | 32,209 118 |
| and social security comprises: Advance corporation tax Corporation tax | • | 172,540 | 21,851 - 4,641 | 32,209 |
| and social security comprises: Advance corporation tax Corporation tax Other taxes | 24,598 | 172,540 17,367 | - | 32,209 118 |
| and social security comprises: Advance corporation tax Corporation tax Other taxes Social security Obligations under finance leases | 24,598 50,134 97,683 | 172,540 17,367 59,146 ———————————————————————————————————— | 4,641 | 32,209 118 11,159 |
| and social security comprises: Advance corporation tax Corporation tax Other taxes Social security Obligations under finance leases and hire purchase agreements | 24,598 50,134 97,683 10,580 | 172,540 17,367 59,146 260,261 15,991 | 4,641 | 32,209 118 11,159 |
| and social security comprises: Advance corporation tax Corporation tax Other taxes Social security Obligations under finance leases | 24,598 50,134 97,683 | 172,540 17,367 59,146 ———————————————————————————————————— | 4,641 | 32,209 118 11,159 |



Notes (continued)

18 Creditors: amounts falling due after more than one year

| Citations. annumes manage due after more diam one you | | |
|---|-------------|--------|
| | Group | |
| | 1996 | 1995 |
| | £ | £ |
| Trade creditors | - | 25,000 |
| Obligations under finance leases and hire purchase agreements (all falling due within five years) | 24,715 | 13,434 |
| | 24,715 | 38,434 |
| | | |

19 Provisions for liabilities and charges

The full potential liability for deferred taxation calculated at 33% (1995: 33%) is set out below:

| | | Group and Company | | | |
|----|---|--------------------------------|-------------------|--------------------------------|-------------------|
| | | 1996 | | 1995 | |
| | | Full potential liability | Amount unprovided | Full potential liability | Amount unprovided |
| | Accelerated capital allowances | £ | £ | £ | £ |
| | and other timing differences | 10,000 | - | 4,203 | 4,203 |
| | Taxation losses | | | (4,203) | (4,203) |
| | | 10,000 | <u></u> | <u>-</u> | - |
| 20 | Called up share capital | | | 1996 | 1995 |
| | | | | £ | £ |
| | Authorised: 1,680,000 ordinary shares of 25p each | | | 420,000 | 420,000 |
| | Allotted, called up and fully paid: 1,494,382 ordinary shares of 25p each | | | 373,595 | 373,595 |



Notes (continued)

| 21 | Reserves | | | |
|-----|---|-----------------------|----------------------|-----------------------|
| (a) | Revaluation reserve | Investment properties | Others | Total |
| | Group | £ | £ | £ |
| | At beginning and end of year | 350,129 | 223,114 | 573,243 |
| (b) | Capital reserve | | | Group £ |
| | At beginning and end of year | | | 307,382 |
| (c) | Capital redemption reserve | | | Group and company |
| | At beginning and end of year | | | 27,088 |
| (d) | Profit and loss account | | Group £ | Company £ |
| | At beginning of year Retained profit/(loss) for the financial year | | 3,780,347 118,087 | 3,573,198 (29,915) |
| | At end of year | | 3,898,434 | 3,543,283 |



Notes (continued)

22 Reconciliation of movements in shareholders' funds

| | Group | | Com | pany |
|--|-----------|-----------|-----------|-----------|
| | 1996 | 1995 | 1996 | 1995 |
| | £ | £ | £ | £ |
| At beginning of year | 5,061,655 | 4,363,000 | 3,973,881 | 3,120,830 |
| Retained profit/(loss) for the year after taxation | 118,087 | 698,655 | (29,915) | 853,051 |
| At end of year | 5,179,742 | 5,061,655 | 3,943,966 | 3,973,881 |

23 Guarantees

(b)

At 30 June 1996, there were guarantees arising on the following items, all of which were incurred in the normal course of business:

(a) The company, together with a subsidiary undertaking

| | 1996 | 1995 |
|---|--------|--------|
| | £ | £ |
| Guarantees jointly given in respect of the financing arrangements of certain export contracts | 44,671 | 44,671 |
| Subsidiary undertakings | 1996 | 1995 |
| | £ | £ |
| Counter indemnities relating to guarantees given by a bank on behalf of subsidiary undertakings | 44,671 | 44,671 |

24 Capital commitments

There were no capital commitments at 30 June 1996 (1995: £Nil).



Notes (continued)

25 Lease commitments

The group's annual commitments in respect of operating leases are as follows:

| | 1996 | | 19 | 995 |
|--|-----------------|-------------|-------------------------------|-------------------------------|
| | Land and | Plant and | Land and | Plant and |
| | buildings | machinery | buildings | machinery |
| | £ | £ | £ | £ |
| Lease expires: | | | | |
| Within one year | - | 582 | - | 1,248 |
| Between one and five years | - | 1,002 | - | - |
| Over five years | _ | 1,522 | - | - |
| • | | | | |
| | _ | 3,106 | - | 1,248 |
| | | | | |
| The obligation of the group under fir Within one year | nance leases is | as follows: | 1996 £ 10,580 24,715 | 1995 £ 15,991 13,434 |
| Between one and five years | | | 24,713 | 15,434 |
| | | | 35,295 | 29,425 |

26 Pension schemes

The defined benefit pension schemes operated by the group were wound up in the year. Personal pension plans were established for all scheme members with transfer values from the schemes calculated by the scheme actuaries prior to being paid into each individual's personal pension plans.



Notes (continued)

27 Reconciliation of operating profit to net cash inflow from operating activities

| | | 1996 | 1995 |
|--|---|--|---|
| | | £ | £ |
| Operating profit | | 109,267 | 904,914 |
| Depreciation charges and provision for diminu | ition in | | |
| value of investments | | 91,765 | 100,110 |
| Profit on sale of fixed assets and investments | | (43,169) | (18,291) |
| (Increase)/decrease in stocks | | 59,448 | 132,268 |
| Decrease in debtors | | 458,375 | 261,751 |
| Increase/(decrease) in creditors | | 45,743 | (1,144,196) |
| Net cash inflow from operating activities | | 721,429 | 236,556 |
| Analysis of cash and cash equivalents | | | |
| • | 1996 | 1995 | Change in year |
| | £ | £ | £ |
| Cash at bank and in hand | 1,942,347 | 1,459,298 | 483,049 |
| Overdraft | (83,320) | - | (83,320) |
| | 1,859,027 | 1,459,298 | 399,729 |
| | Depreciation charges and provision for diminivalue of investments Profit on sale of fixed assets and investments (Increase)/decrease in stocks Decrease in debtors Increase/(decrease) in creditors Net cash inflow from operating activities Analysis of cash and cash equivalents Cash at bank and in hand | Depreciation charges and provision for diminution in value of investments Profit on sale of fixed assets and investments (Increase)/decrease in stocks Decrease in debtors Increase/(decrease) in creditors Net cash inflow from operating activities Analysis of cash and cash equivalents 1996 £ Cash at bank and in hand Overdraft 1,942,347 (83,320) | Operating profit Operating profit Depreciation charges and provision for diminution in value of investments Profit on sale of fixed assets and investments (Increase)/decrease in stocks Decrease in debtors Increase/(decrease) in creditors Net cash inflow from operating activities Telephone Analysis of cash and cash equivalents E Cash at bank and in hand Overdraft 109,267 109,267 109,765 43,169) (43,169) (43,169) 458,375 Increase/(decrease) in creditors 458,375 Telephone Telephone E £ £ Cash at bank and in hand 1,942,347 1,459,298 Overdraft (83,320) |



Edward Williams Holdings Limited

Profit and loss account

for the year ended 30 June 1996

| | 1996 | 1995 |
|--|-----------|-----------|
| | £ | £ |
| Turnover | - | - |
| Cost of sales | - | - |
| | ş | |
| Gross profit | - | - |
| Administrative expenses | (272,264) | (150,100) |
| Other operating income and income from fixed asset investments | 206,227 | 181,352 |
| Operating (loss)/profit | (66,037) | 31,252 |
| Exceptional credit | - | 919,714 |
| Income from shares in group undertakings | - | 170,000 |
| Income from other fixed asset investments | 53,241 | 39,230 |
| Amounts written off investments | 15,490 | (232,349) |
| Other interest receivable and similar income | 77,654 | 60,229 |
| Profit on ordinary activities before taxation | 80,348 | 988,076 |
| Taxation on profit on ordinary activities | (20,600) | (45,362) |
| Profit on ordinary activities after taxation | 59,748 | 942,714 |
| Dividends paid | (89,663) | (89,663) |
| Retained (loss)/profit for the financial year | (29,915) | 853,051 |

This profit and loss account was approved by the board of directors on 19 December 1996 and signed on its behalf by:

FB Williams

Chairman

