

Directors' report and financial statements

For the year ended 30 June 1995

Registered number 98606

### Directors' report and financial statements

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### Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 June 1995.

### Principal activity

The company acts as a holding company for the companies listed in note 14 to the financial statements.

### Results and state of affairs

The financial statements show the profit of the group for the year after taxation and the state of affairs at 30 June 1995. On 2 September 1994 the company disposed of its 100% shareholding in Rudge Littley Limited.

#### Future prospects

The directors continue to seek opportunities to strengthen the group balance sheet to the benefit of all shareholders.

### Dividends and transfers to reserves

The final dividend paid during the year was £44,831 (1994: £Nil), an interim dividend of £44,832 was also paid (1994: £Nil). The retained profit of £698,655 (1994: profit of £347,238) has been transferred to reserves.

### Fixed assets

Changes in the fixed assets of the group and of the company are set out in notes 12 to 14 of the financial statements.

The directors are of the opinion that the aggregate market value of properties at 30 June 1995 was in excess of their book value at that date.

### **Employees**

The group makes every effort to ensure that disabled people receive equal opportunities and are not discriminated against on the grounds of their disability.

The group recognises the benefits of keeping employees informed of the progress of the business and of involving them in its performance.



Directors' report (continued)

#### Directors and directors' interests

The directors of the company who served during the year were as follows:

FB Williams (chairman)

RT Stokes

EJ Webster

The director retiring by rotation is Mr FB Williams who, being eligible, offers himself for reelection. Mr EJ Webster resigned as a director on 31 October 1995.

The interests of the directors in the 25p ordinary shares of the company were as follows:

	At:	At 30 June 1995		June 1994
	Beneficial	Trustee	Beneficial	Trustee
FB Williams	35,194	246,987	35,194	246,987

No director is beneficially interested in the share capital of any subsidiary undertaking.

### **Auditors**

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG as auditors of the company, is to be proposed at the forthcoming Annual General Meeting.

By order of the board

гь wшад Chairman

### Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.





2 Cornwall Street Birmingham B3 2DL

### Auditors report to the members of Edward Williams Holdings Limited

We have audited the financial statements on pages 5 to 27.

Respective responsibilities of the directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 30 June 1995 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

STH MARCH 1996

**KPMG** 

Chartered Accountants Registered Auditors

KPMG

Consolidated profit and loss account for the year ended 30 June 1995

		Note	1995 £	1994 £
Turnover	- continuing operations	2,3	5,122,307	2,090,484
	- discontinued operations	2,3	1,022,904	5,200,373
			6,145,211	7,290,857
Cost of sales			(4,538,166)	(5 001 211)
Gross profit			1,607,045	(5,801,311) 1,489,546
Other operating e	xpenses		(702,131)	(1,175,767)
Operating profit	- continuing operations	3	822,847	280,897
	- discontinued operations	3	82,067	32,882
			904,914	313,779
	usiness - discontinued operations	4	(16,517)	-
	r fixed asset investments		39,230	27,783
	eivable and similar income nd similar charges	6	74,857	53,011
interest payable a	nd shintar charges	O	(6,412)	(10,596)
<del>-</del>	activities before taxation	7	996,072	383,977
Tax on profit on o	ordinary activities	9	(207,754)	(36,499)
Profit on ordinary Minority interests	activities after taxation		788,318	347,478
wimorny interests			-	(240)
Profit for the fina	ncial year	10	788,318	347,238
Dividends paid		11	(89,663)	
Retained profit			698,655	347,238
_				

A statement of movement on reserves is given in note 21 on page 24.

Consolidated profit and loss account for the year ended 30 June 1995 (continued)

### Consolidated statement of total recognised gains and losses

There were no recognised gains or losses in either the current or preceding years other than those disclosed in the consolidated profit and loss account.

### Note of consolidated historical cost profits and losses

In both the current and preceding years there was no material difference between the profit reported in the consolidated profit and loss account and the profit on an unmodified historical cost basis.



Consolidated balance sheet at 30 June 1995

ai 30 June 1993	Note	19	995	10	994
		£	£	£	£
Fixed assets				<del>-</del> ,	_
Tangible assets	12	1,368,716		1,406,667	
Investment property	13	400,000		400,000	
Investments	14	974,356		449,998	
			2,743,072		2,256,665
Current assets					•
Stocks	15	773,322		905,590	
Debtors	16	1,170,404		2,210,994	
Cash at bank and in hand		1,459,298		989,627	
Creditors: amounts falling due within		3,403,024		4,106,211	
one year	17	(1,046,007)		(1,968,331)	
Net current assets			2,357,017	<del></del>	2,137,880
Total assets less current liabilities			5,100,089		4,394,545
Creditors: amounts falling due after more than one year	18		(38,434)		(26,745)
Net assets			5,061,655		4,367,800
Capital and reserves					
Called up share capital	20		373,595		373,595
Revaluation reserve	21		573,243		573,243
Capital reserve	21		307,382		307,382
Capital redemption reserve	21		27,088		27,088
Profit and loss account	21		3,780,347		3,081,692
Equity shareholders' funds	22		5,061,655		4,363,000
Minority interest			-		4,800
			5,061,655		4,367,800

These financial statements were approved by the board of directors on behalf by:

and were signed on its

FB Williams

Chairman

### Edward Williams Holdings Limited

### Balance sheet at 30 June 1995

	Note	1995		1994	
		£	£	£	£
Fixed assets					
Tangible assets	12	1,183,068		1,151,658	
Investment property	13	400,000		400,000	
Investments	14	1,224,359		913,995	
			2,807,427		2,465,653
Current assets					_,,,,,,,
Debtors	16	380,949		532,430	
Cash at bank and in hand		1,165,829		210,175	
		1,546,778		742,605	
Creditors: amounts falling due within				•	
one year	17	(380,324)		(87,428)	
Net current assets			1,166,454		655,177
Net assets			3,973,881		3,120,830
Control of					
Capital and reserves					
Called up share capital	20		373,595		373,595
Capital redemption reserve	21		27,088		27,088
Profit and loss account	21		3,573,198		2,720,147
Equity shareholders' funds	22		3,973,881	,	3,120,830

STH MARCH 1996

These financial statements were approved by the board of directors on behalf by:

and were signed on its

FB Williams Chairman



### Consolidated cash flow statement for the year ended 30 June 1995

	Note	1995		1994	
		£	£	£	£
Net cash inflow from operating activities	27		275,786		136,826
Returns on investments and servicing of finance					
Interest received Interest paid		74,857 (1,861)		53,011 (7,066)	
Dividends paid Interest element of finance leases		(89,663) (4,551)		(240)	
Net cash (outflow)/inflow from returns on investment and servicing of finance			(21,218)		42,175
Taxation Corporation tax (paid)/recovered (including ACT)			(21,735)		14,099
Investing activities  Payments to acquire tangible fixed assets and listed investments		(572,383)		(313,834)	
Receipts from sales of tangible fixed assets and listed investments Receipt on sale of business		83,517 775,200		92,793	
Net cash inflow/(outflow) from investing activities			286,334		(221,041)
Net cash inflow/(outflow) before financing			519,167		(27,941)
Financing Movement in creditors amounts falling due					
after more than one year Capital element of finance lease rental		-		(81,107)	
payments		(18,942)		(8,023)	
Net cash outflow from financing			(18,942)	-	(89,130)
Movement in cash and cash equivalents	28		500,225		(117,071)



### Notes

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the group's financial statements:

### (a) Basis of preparation

The financial statements are prepared in accordance with applicable accounting standards and under the historical cost convention, modified to include the revaluation of freehold land and buildings and the inclusion of investment properties at open market value.

#### (b) Basis of consolidation

The consolidated financial statements incorporate those of the parent and subsidiary undertakings. The financial statements are all made up to 30 June each year.

A separate profit and loss account, dealing with the results of the company only, has not been presented under the exemption provided in section 230(4) of the Companies Act 1985.

Any goodwill arising on consolidation is written off immediately against reserves.

### (c) Depreciation and amortisation

Subject to retaining a nominal value, the annual rates of depreciation applied to cost or valuation less estimated residual value on a straight line basis are as follows:

Freehold buildings Plant and machinery

2% 10% to 100%

No depreciation or amortisation is charged in respect of freehold investment properties in accordance with Statement of Standard Accounting Practice No. 19. This treatment may be a departure from the requirements of the Companies Act 1985 concerning depreciation of fixed assets. However, these properties are not held for consumption but for investment and the directors consider that systematic annual depreciation would be inappropriate. The accounting policy adopted is therefore necessary for the financial statements to give a true and fair view.

### (d) Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value. Work in progress is valued at cost, plus direct production overheads, less progress payments received.

#### (e) Profit on contracts

Profit on contracts is brought into account by reference to the sales invoices rendered in the financial year.



### Notes (continued)

### 1 Principal accounting policies (continued)

#### (f) Foreign exchange

Transactions denominated in foreign currencies are translated into sterling and recorded at the rate of exchange ruling at the date of the transaction. Balances denominated in a foreign currency are translated into sterling at the exchange rate ruling on the balance sheet date.

#### (g) Pensions

The group operates three defined benefit pension schemes, the assets being held in independently administered funds. The group's contributions to its pension schemes are charged to the profit and loss account so as to spread the cost of pensions over the employees' working lives within the group.

#### (h) Deferred taxation

Deferred taxation is provided using the liability method in respect of the taxation effect of all timing differences to the extent that it is probable that liabilities will crystallise in the foreseeable future.

#### (i) Leasing and hire purchase

Where plant and machinery is acquired under finance lease or hire purchase arrangements which give rights approximating to ownership, the fair value of such assets is included in tangible assets. Depreciation is provided at the rates set out in 1(c). The capital element of the future obligation to the finance companies is treated as a liability and the interest element is charged to the profit and loss account over the period of the finance lease or hire purchase agreement.

Operating lease rental costs are charged to the profit and loss account as incurred.

#### 2 Turnover

Turnover represents amounts invoiced by the group in respect of goods and services provided during the year, less returns and allowances, excluding value added tax.

Turnover is analysed between the following markets:

	1995	1994
	£	£
UK	4,991,501	6,868,874
The Americas	763,713	377,246
Europe	75,657	43,824
Other	314,340	913
	6,145,211	7,290,857



Notes (continued)

### 3 Operating profit

		1995			1994	
	Continuing	Discontinued	Total	Continuing	Discontinued	Total
	£	£	£	£	£	£
Turnover	5,122,307	1,022,904	6,145,211	2,090,484	5,200,373	7,290,857
Cost of sales	(3,671,346)	(866,820)	(4,538,166)	(1,267,904)	(4,533,407)	(5,801,311)
Gross profit	1,450,961	156,084	1,607,045	822,580	666,966	1,489,546
Net operating expenses:						
Distribution costs	(97,578)	(17,914)	(115,492)	(65,032)	(87,478)	(152,510)
Administration expenses	(644,753)	(57,845)	(702,598)	(494,409)	(552,763)	(1,047,172)
Other operating income	114,217	1,742	115,959	17,758	6,157	23,915
	(628,114)	(74,017)	(702,131)	(541,683)	(634,084)	(1,175,767)
Operating profit	822,847	82,067	904,914	280,897	32,882	313,779

The amounts shown for discontinued operations comprise the turnover and operating profits of Rudge Littley Limited which was sold on 2 September 1994.

### 4 Loss on sale of business

The loss on the sale of Rudge Littley Limited was generated as follows:

	£
Debtors due within one year	4,920
Debtors due outside one year	1,087,097
Creditors due within one year	(300)
	1,091,717
Loss on disposal	(16,517)
Consideration received	1,075,200
Satisfied by:	
Cash	675,200
Loan	400,000
	1,075,200



Notes (continued)

#### 4 Loss on sale of business (continued)

At 30 June 1995 £100,000 of the loan had been repaid.

The loss on disposal is calculated excluding goodwill previously written off on the acquisition of Rudge Littley Limited. This is because the company has been acquired piecemeal over many years and the exact amounts paid for shares are unknown.

The subsidiary undertaking sold during the year generated a cash outflow of £194,609 (1994: £228,867).

### 5 Staff numbers and costs

The average number of persons employed by the group (including directors) during the year, analysed by category, was as follows:

	Number of employees	
	1995	1994
Production	113	219
Selling and distribution	8	9
Management and administration	32	43
	153	271
The aggregate payroll costs of these persons were as follows:		
	1995	1994
	£	£
Wages and salaries	2,082,033	3,241,721
Social security	183,323	265,161
Other pension costs	25,730	52,191
	2,291,086	3,559,073



Notes (continued)

6	Interest payable and similar charges		
		1995	1994
		£	£
	On bank loans, overdrafts and other loans repayable		
	within five years	1,621	631
	Hire purchase and finance lease interest	4,551	3,530
	Other	240	6,435
		6,412	10,596
7	Profit on ordinary activities before taxation		
		1995	1994
		£	£
	Profit on ordinary activities before taxation is stated after charging/(crediting)		
	Depreciation of tangible fixed assets	96,269	142,577
	Auditors' remuneration and expenses:		
	- audit	39,541	32,325
	- other services	4,550	2,900
	Profit on disposal of tangible fixed assets and investments	(18,291)	3,007
	Operating lease rentals in respect of:		
	Plant and machinery	10,073	22,590
	Rents receivable	-	(3,801)
	Research and development expenditure	-	23,376
	Hire of plant and machinery	-	465
	Exchange (gain)/loss	(20,730)	(183,650)
		-	

The total amount charged to revenue for the hire of plant and machinery amounted to £22,697 (1994: £29,715). This comprises rentals payable under operating leases as well as depreciation and finance charges in respect of plant and machinery held under hire purchase agreement.



Notes (continued)

### 8 Emoluments of directors and senior employees

- (a) The total emoluments of the directors of the company for the year comprised remuneration of £158,623 (1994: £148,464) and pension contributions of £Nil (1994: £Nil).
- (b) The total emoluments of the chairman were £94,883 (1994: £87,835) including pension contributions of £Nil (1994: £Nil). The emoluments of the directors excluding pension contributions, were within the following ranges:

			Number of directors	
			1995	1994
£15,001	-	£20,000	1	1
£40,001	-	£45,000	0	1
£45,001	-	£50,000	1	0
£85,001	-	£90,000	0	1
£90,001	-	£95,000	1	0
			<del></del>	

### 9 Tax on profit on ordinary activities

	1995 £	1994 £
United Kingdom corporation tax at 33% (1994: 33%) Adjustments in respect of prior years	207,754	70,993 (34,494)
	207,754	36,499

### 10 Profit for the financial year

Of the group profit for the financial year amounting to £788,318 (1994: profit £347,238), a profit of £942,714 (1994: £462,176) has been dealt with in the financial statements of the holding company.

### 11 Dividends paid

	1995	1994
Interim	44,832	-
Final	44,831	-
	89,663	-



Notes (continued)

12 Tangible fixed assets

(a)	The	<b>2TOUD</b>

The group	Freehold land and buildings	Plant and machinery	Total
	£	£	£
Cost or valuation			
At beginning of year	1,288,183	1,915,009	3,203,192
Additions	-	177,423	177,423
Disposals		(1,172,306)	(1,172,306)
At end of year	1,288,183	920,126	2,208,309
Depreciation and amortisation			
At beginning of year	136,525	1,660,000	1,796,525
Charge for the year	9,417	86,852	96,269
Disposals	<u> </u>	(1,053,201)	(1,053,201)
At end of year	145,942	693,651	839,593
Net book value			
At 30 June 1995	1,142,241	226,475	1,368,716
At 30 June 1994	1,151,658	255,009	1,406,667

The gross book value of tangible fixed assets on which depreciation has been provided amounts to £1,290,985 (1994: £2,385,868).

The net book value of land and buildings, determined according to the historical cost accounting rules, is £883,428 (1994: £883,428).



### Notes (continued)

12 Tangible fixed assets (continued)

### (a) The group (continued)

Included in plant and machinery above are assets held under finance leases and hire purchase agreements. These amount to £39,370 net book value at the year end (1994: £11,864) after deprecation charged of £12,624 for the year (1994: £6,660).

The land and buildings were revalued in 1984.

### (b) The company

▼	
£	£
.83 113,684	1,401,867
- 54,436	54,436
- (28,034)	(28,034)
140,086	1,428,269
113,684	250,209
13,609	23,026
- (28,034)	(28,034)
99,259	245,201
241 40,827	1,183,068
558 -	1,151,658
	183 113,684 - 54,436 - (28,034) - 183 140,086 525 113,684 417 13,609 - (28,034) - (28,034) - 99,259

The gross book value of tangible fixed assets on which depreciation has been provided amounts to £610,945 (1994: £584,543).



Notes (continued)

### 13 Investment property

Group and Company

Freehold land and buildings at valuation At beginning and end of year

400,000

The freehold investment property was valued by the directors at open market value on 30 June 1989.

### 14 Investments

	Loans to related undertakings	Shares in related undertakings	Listed investments	Total
Group	£	£	£	£
Cost or valuation				
At beginning of year	-	10,000	482,508	492,508
Additions	33,000	-	507,036	540,036
Disposals	-	-	(11,837)	(11,837)
At end of year	33,000	10,000	977,707	1,020,707
Provisions				
At beginning of year	<del>-</del>	10,000	32,510	42,510
Movement during the year	-	-	3,841	3,841
	<del></del>			
At end of year	-	10,000	36,351	46,351
			-	
Net book value				
At 30 June 1995	33,000	· <u>-</u>	941,356	974,356
At 30 June 1994	_	_	449,998	449,998



Notes (continued)

### 14 Investments (continued)

	Investment in group undertakings	Investment related undertakings	Listed investments	Total
Company	£	£	£	£
Cost				
At beginning of year	445,839	10,000	482,508	938,347
Additions		-	507,035	507,035
Disposals	(217,326)	-	(11,837)	(229,163)
At end of year	228,513	10,000	977,706	1,216,219
Loan to subsidiary undertaking (1994: £79,998)	249,998	-	•	249,998
Loan to related undertaking (1994: £Nil)	<del></del>	33,000	<u>.</u>	33,000
	478,511	43,000	977,706	1,499,217
Provisions				
At beginning of year	61,840	10,000	32,510	104,350
Movement during the year	166,667		3,841	170,508
At end of year	228,507	10,000	36,351	274,858
Net book value				
At 30 June 1995	250,004	33,000	941,355	1,224,359
At 30 June 1994	463,997	-	449,998	913,995

#### Listed investments

At 30 June 1995, investments with a cost of £977,706 (1994: £482,958) were listed on The Stock Exchange. The market value of these listed investments at 30 June 1995 was £1,004,210 (1994: £509,875).



Notes (continued)

### 14 Investments (continued)

### Shares in group undertakings

The shares at cost represent 100%, unless otherwise stated, of the issued £1 ordinary shares of the following companies which are incorporated in England:

#### Trading companies **Activities** Edward Williams Manufacturing Company Limited Cold heading Associated British Machine Tool Makers (Holdings) Limited Holding company **ABMTM Limited** Marketing of Associated British Machine Tool Makers engineering products (Pakistan) Limited Souter Shipyard Limited Building and repair of ships and other marine craft Souter Copland Composites Limited Building and repair of ships and other marine craft Heat Win Limited (40%) Development of heat retaining equipment

#### Non-trading companies

Associated British Marine Limited Associated British Machine Tool Makers (India) Limited



Notes (continued)

### 15 Stocks and work in progress

				Group
			1995	1994
			£	£
Raw materials and consumables			178,749	296,391
Work in progress			1,624,644	1,041,929
Finished goods and goods for resale			236,264	390,986
		2	2,039,657	1,729,306
Payments on account			1,266,335)	(823,716)
			773,322	905,590
16 Debtors				
		Group		Company
	1995	1994	1995	1994
	£	£	£	£
Trade debtors	746,047	2,056,218	-	-
Amounts owed by group undertaking	<b>-</b>	-	34,782	166,957
Other debtors	353,548	44,776	315,022	350,000
Prepayments and accrued income	43,149	95,218	3,485	751
Taxation recoverable	27,660	14,782	27,660	14,722
	1,170,404	2,210,994	380,949	532,430



Notes (continued)

### 17 Creditors: amounts falling due within one year

		Group		Company
	1995	1994	1995	1994
	£	£	£	£
Bank loans and overdrafts	-	30,554	-	+
Payments received on account	83,123	34,503	-	-
Trade creditors	504,121	1,416,864	38	-
Amounts owed to group undertaking	-	-	312,342	52,917
Other creditors including				
taxation and social security	278,910	352,479	54,694	21,261
Accruals and deferred income	179,853	133,931	13,250	13,250
	1,046,007	1,968,331	380,324	87,428
Other creditors including taxation and social security comprises:				
Advance corporation tax	11,208	-	11,208	-
Corporation tax	172,540	29,191	32,209	14,100
Other taxes	17,367	179,701	118	7,161
Social security	59,146	93,994	11,159	-
Obligations under finance leases	260,261	302,886	54,694	21,261
and hire purchase agreements	15,991	6,492	_	
Other creditors	2,658	43,101	_	-
	278,910	352,479	54,694	21,261



Notes (continued)

### 18 Creditors: amounts falling due after more than one year

	1995 £	<b>Group</b> 1994 £
Trade creditors	25,000	25,000
Obligations under finance leases and hire purchase agreements (all falling due within five years)	13,434	1,745
	38,434	26,745

### 19 Provisions for liabilities and charges

The full potential liability for deferred taxation calculated at 33% (1994: 33%) is set out below:

			Grou	p	
		199	5	1994	
		Full potential liability	Amount unprovided	Full potential liability	Amount unprovided
		£	£	£	£
	Accelerated capital allowances and other timing differences  Taxation losses	4,203 (4,203)	4,203 (4,203)	10,350 (10,350)	10,350 (10,350)
	Taxation rosses				
				<del>-</del>	
20	Called up share capital			1995	1994
				£	£
	Authorised			400 000	400 000
	1,680,000 ordinary shares of 25p each			420,000	420,000
	Allotted, called up and fully paid				
	1,494,382 ordinary shares of 25p each			373,595	373,595
	•				



Notes (continued)

21	Reserves			
(a)	Revaluation reserve			
		Investment properties	Others	Total
	Conservation	£	£	£
	Group At beginning and end of year	350,129	223,114	573,243
(b)	Capital reserve			
,,	•			Group £
	At beginning and end of year			307,382
(c)	Capital redemption reserve			
				Group and company £
	At beginning and end of year			27,088
(d)	Profit and loss account			
			Group £	Company £
	At beginning of year		3,081,692	2,720,147
	Retained profit for the financial year		698,655	853,051
	At end of year		3,780,347	3,573,198



Notes (continued)

#### 22 Reconciliation of movements in shareholders' funds

	1995 £	<b>Group</b> 1994 £	1995 £	<b>Company</b> 1994 £
At beginning of year Profit for the year after taxation	4,363,000 698,655	4,015,762 347,238	3,120,830 853,051	2,658,654 462,176
At end of year	5,061,655	4,363,000	3,973,881	3,120,830

#### 23 Guarantees

At 30 June 1995, there were guarantees arising on the following items, all of which were incurred in the normal course of business:

### (a)

(a)	The company, together with a subsidiary undertaking		
		1995	1994
		£	£
	Guarantees jointly given in respect of the financing arrangements of certain export		
	contracts	44,671	48,159
(b)	Subsidiary undertakings		
	•	1995	1994
		£	£
	Counter indemnities relating to guarantees given by a bank on behalf of subsidiary		
	undertakings	44,671	48,159



Notes (continued)

### 24 Capital commitments

There were no capital commitments at 30 June 1995 (1994: £Nil).

#### 25 Lease commitments

The group's annual commitments in respect of operating leases are as follows:

	1995		1994	
	Land and buildings	Plant and machinery	Land and buildings	Plant and machinery
	£	£	£	£
Lease expires:				
Within one year	-	1,248	_	1,252
Between one and five years	-	-	-	4,442
	-	1,248	-	5,694
		<del></del>	<del></del>	<del></del>
The obligation of the group under finar	nce leases is	as follows:		
			1995	1994
			£	£
Within one year			15,991	6,492
Between one and five years			13,434	1,745
			29,425	8,237

#### 26 Pension schemes

The three pension schemes operated by the group are of the defined benefit type, the assets of which are held in trustee administered funds separate from those of the group.

A valuation of the schemes is undertaken by independent qualified actuaries every three years and the annual contributions are paid in accordance with their recommendation. At the dates of the latest actuarial valuations, 7 April 1990 and 30 September 1991 respectively, the combined market value of the assets was £3.0 million which was materially in excess of the amount required to cover the benefits that had accrued to members after allowing for expected future increases in earnings.



Notes (continued)

### 27 Reconciliation of operating profit to net cash inflow from operating activities

	1995	1994	
	£	£	
Operating profit	904,914	313,779	
Depreciation charges and provision for diminution in		-	
value of investments	100,110	166,730	
Profit on sale of fixed assets and investments	(18,291)	3,007	
(Increase)/decrease in stocks	132,268	(242,668)	
Decrease in debtors	261,751	402,130	
(Decrease) in creditors	(1,104,966)	(506,152)	
		<del></del>	
Net cash inflow from operating activities	275,786	136,826	
	<del></del>		

### 28 Analysis of cash and cash equivalents

	1995 1994 Change in year		
	£	£	£
Cash at bank and in hand	1,459,298	989,627	469,671
Overdraft		(30,554)	30,554
	1,459,298	959,073	500,225



### Edward Williams Holdings Limited

### Profit and loss account

for the year ended 30 June 1995

	1995	1994
	£	£
Turnover	_	_
Cost of sales	-	<u>-</u>
	<del></del>	
Gross profit	-	_
Administrative expenses	(150,100)	(193,193)
Other operating income and income from fixed asset investments	4-4	
asset investments	181,352	336,271
Operating (loss)/profit	01.050	
Exceptional credit	31,252	143,078
<del>-</del>	919,714	-
Income from shares in group undertakings	170,000	350,000
Income from other fixed asset investments	39,230	27,783
Amounts written off investments	(232,349)	(24,153)
Other interest receivable and similar income	60,229	13,924
Profit on ordinary activities before taxation	099.076	510, 622
Taxation on profit on ordinary activities	988,076	510,632
Taxación on pront on ordinary activities	(45,362)	(48,456)
Profit on ordinary activities after taxation	942,714	462,176
Dividends paid	(89,663)	-
Retained profit for the financial year	853,051	462,176

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and signed on its

This profit and loss account was approved by the board of directors on

behalf by:

FB Williams
Chairman