

EFFICACY SOLUTIONS LIMITED

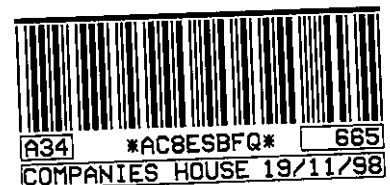
FINANCIAL STATEMENTS

31ST JANUARY 1998

Registered number: 3023537

Limelight Business Support Ltd

60 Midhurst Road
Liphook
Hampshire
GU30 7DY



EFFICACY SOLUTIONS LIMITED

FINANCIAL STATEMENTS

for the year ended 31st January 1998

CONTENTS

	Page
Company information	1
Directors' report	2
Accountants' report	3
Profit and loss account	4
Balance sheet	5
Notes	6 to 9

The following page does not form part of the statutory accounts

Detailed trading and profit and loss account	Appendix 1
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EFFICACY SOLUTIONS LIMITED

COMPANY INFORMATION

31st January 1998

INCORPORATED	in England & Wales on 17 February 1995
NUMBER	3023537
DIRECTORS	Mr F K Carver Mrs M E Carver Mrs P Carver
SECRETARY	Mr F K Carver
REGISTERED OFFICE	62 Tomline Road Ipswich Suffolk IP3 8DB
ACCOUNTANTS	Limelight Business Support Ltd 60 Midhurst Road Liphook Hampshire GU30 7DY

EFFICACY SOLUTIONS LIMITED

DIRECTORS' REPORT

31st January 1998

The directors present their report and the financial statements for the year ended 31st January 1998.

Principal activity

The principal activity of the company is computer software consultancy and publishing.

Directors

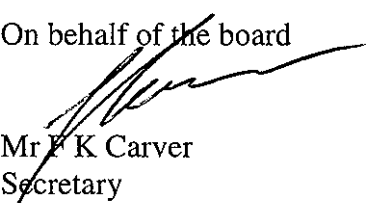
The directors of the company during the year and their interests in the shares of the company as recorded in the register of directors' interests were as follows

	31st January 1998 Ordinary shares	1st February 1997 Ordinary shares
Mr F K Carver	6	6
Mrs M E Carver	4	4
Mrs P Carver	-	-

Small company exemptions

Advantage has been taken in the preparation of this report of special exemptions applicable to small companies provided by Part II of Schedule 8 to the Companies Act 1985.

On behalf of the board


Mr F K Carver
Secretary

62 Tomline Road
Ipswich
Suffolk IP3 8DB

EFFICACY SOLUTIONS LIMITED**PROFIT AND LOSS ACCOUNT**

for the year ended 31st January 1998

	Note	1998 £	1997 £
Turnover	2	53,014	56,417
Net operating expenses			
Administrative expenses		(17,755)	(14,908)
Other operating income		798	769
Profit on ordinary activities before taxation		36,057	42,278
Taxation		(8,751)	(10,115)
Profit on ordinary activities after taxation		27,306	32,163
Dividends	5	(26,500)	(27,200)
Retained profit for the year	11	806	4,963

Movements in reserves are shown in note 11.

None of the company's activities were acquired or discontinued during the above two financial years.

There are no recognised gains and losses in 1998 or 1997 other than the profit for the year.

EFFICACY SOLUTIONS LIMITED

BALANCE SHEET

at 31st January 1998

	Note	1998		1997	
		£	£	£	£
Fixed assets					
Tangible assets	6		6,026		8,083
Current assets					
Debtors	7	8,125		9,686	
Cash at bank and in hand		9,992		11,250	
		<u>18,117</u>		<u>20,936</u>	
Creditors: amounts falling due within one year	8	(16,882)		(22,564)	
Net current assets/(liabilities)			1,235		(1,628)
Total assets less current liabilities			<u>7,261</u>		<u>6,455</u>
Capital and reserves					
Called up share capital	10		10		10
Profit and loss account	11		7,251		6,445
Total shareholders' funds	9		<u>7,261</u>		<u>6,455</u>

continued

EFFICACY SOLUTIONS LIMITED

BALANCE SHEET

(continued)

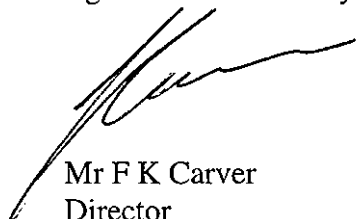
at 31st January 1998

The directors consider that for the year ended 31st January 1998 the company was entitled to exemption under subsection 1 of section 249A of the Companies Act 1985. No member or members have deposited a notice requesting an audit for the current financial year under subsection 2 of section 249B of the Act.

The directors acknowledge their responsibilities for ensuring that the company keeps accounting records which comply with section 221 of the Companies Act 1985 and preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the financial year in accordance with the requirements of section 226, and which otherwise comply with the requirements of the Act relating to financial statements, so far as applicable to the company.

The directors have taken advantage in the preparation of these financial statements of special exemptions provided by Part I of Schedule 8 to the Companies Act 1985 on the basis that the company qualifies as a small company.

The financial statements on pages 4 to 9 were approved by the board of directors on _____ and signed on its behalf by:

A handwritten signature in black ink, appearing to read 'F K Carver', is written over a horizontal line.

Mr F K Carver
Director

EFFICACY SOLUTIONS LIMITED
NOTES ON FINANCIAL STATEMENTS

31st January 1998

1 Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost accounting rules.

The company has taken advantage of the exemption from preparing a cash flow statement conferred by Financial Reporting Standard No. 1 on the grounds that it is entitled to the exemptions available in Sections 246 to 247 of the Companies Act 1985 for small companies.

Turnover

Turnover represents the amount derived from the provision of goods and services falling within the company's activities after deduction of trade discounts and value added tax.

Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Plant and machinery	25% on cost
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Deferred taxation

Deferred taxation is provided on the liability method in respect of the taxation effect of all timing differences to the extent that tax liabilities are likely to crystallise in the foreseeable future.

2 Turnover

In the opinion of the directors, none of the turnover of the company is attributable to geographical markets outside the UK. (1997 nil)

3 Operating profit

	1998	1997
	£	£
Operating profit is stated after crediting		
Interest receivable	798	769
	<u> </u>	<u> </u>
and after charging		
Depreciation of tangible fixed assets (note 6)		
owned assets	2,176	1,828
	<u> </u>	<u> </u>

EFFICACY SOLUTIONS LIMITED
NOTES ON FINANCIAL STATEMENTS

31st January 1998

4 Directors

	1998	1997
	£	£
Directors' emoluments	11,763	8,498

5 Dividends

	1998	1997
	£	£
Equity - ordinary/interim	26,500	27,200

6 Tangible fixed assets

	Plant and Machinery etc £
Cost	
1 st February 1997	10,632
Additions	119
31st January 1998	10,751
Depreciation	
1st February 1997	2,549
Charge for year	2,176
31st January 1998	4,725
Net book amount	
31st January 1998	6,026
1st February 1997	8,083

EFFICACY SOLUTIONS LIMITED
NOTES ON FINANCIAL STATEMENTS

31st January 1998

7 Debtors

	1998	1997
	£	£
Amounts falling due within one year		
Trade debtors	1,500	2,886
Other debtors	6,625	6,800
	<u>8,124</u>	<u>9,686</u>

8 Creditors: amounts falling due within one year

	1998	1997
	£	£
Trade creditors	191	1,748
Corporation tax	8,751	10,115
Other taxation and social security	7,110	8,837
Other creditors	830	1,864
	<u>16,882</u>	<u>22,564</u>

9 Reconciliation of movements in shareholders' funds

	1998	1997
	£	£
Profit for the financial year	27,306	32,163
Dividends	(26,500)	(27,200)
Net addition to shareholders' funds	<u>806</u>	<u>4,963</u>
Opening shareholders' funds	6,455	1,492
Closing shareholders' funds	<u>7,261</u>	<u>6,455</u>

EFFICACY SOLUTIONS LIMITED
NOTES ON FINANCIAL STATEMENTS

31st January 1998

10 Called up share capital

	1998		1997	
	Number of		Number of	
	shares	£	shares	£
Authorised				
Authorised share capital				
- ordinary shares of £1 each	1,000	1,000	1,000	1,000
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Allotted called up and fully paid				
Authorised share capital				
- ordinary shares of £1 each	10	10	10	10
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

11 Profit and loss account

	1998
	£
1st February 1997	6,445
Retained profit for the year	806
	<u> </u>
31st January 1998	7,251
	<u> </u>