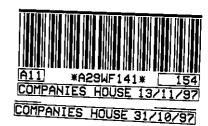
Registered Number: 02667268

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

HOUGHTON STONE

REGISTERED AUDITORS



#### FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 1996

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# The following page does not form part of the statutory accounts

Detailed trading and profit and loss account Appendix 1

#### COMPANY INFORMATION

#### FOR THE YEAR ENDED 31 DECEMBER 1996

REGISTERED NUMBER

02667268

DIRECTORS

P Bissey
J M Spencer
E D'Huimieres

SECRETARY

J-L Guillerm

REGISTERED OFFICE

The Conifers
Filton Road
Hambrook

Bristol BS16 1QG

BANKERS

Lloyds Bank plc 64 Fore Street Trowbridge Wilts

AUDITORS

Houghton Stone The Conifers Filton Road Hambrook Bristol BS16 1QG

#### DIRECTORS' REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 1996

The directors present their report and the audited financial statements for the year ended 31 December 1996.

#### Present directors

P Bissey

J M Spencer

E D'Huimieres

The directors of the company during the year ended 31 December 1996 were those listed above.

#### Principal activity

The principal activity of the company is wholesale of French soft cheeses.

#### Directors

The directors who served during the year and their beneficial interests in the company's issued share capital were as follows:

	31 December 1996 Ordinary shares	1 January 1996 Ordinary shares
P Bissey	-	-
J M Spencer	-	-
E D'Huimieres	-	-

The interests of the directors in the shares of the parent company are disclosed in the accounts of that company.

#### Auditors

In accordance with section 385 of the Companies Act 1985 a resolution proposing the re-appointment of Houghton Stone as auditors to the company will be put to the annual general meeting.

#### Small company exemptions

In preparing this report advantage has been taken of the special exemptions applicable to small companies.

Signed on behalf of the directors,

J-L Guillerm Secretary

Date

8/10/97.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

We are required under company law to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements we are required to:

- select suitable accounting policies and apply them consistently;
- make reasonable and prudent judgements and estimates;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

We are also responsible for keeping proper accounting records which disclose with reasonable accuracy, at any time, the financial position of the company and enable us to ensure that the financial statements comply with the Companies Act 1985.

We are also responsible for safeguarding the assets of the company and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed on behalf of the board:

J-L Guillerm Secretary Date

8/10/87

#### AUDITORS' REPORT

#### Auditors' report to the members of

#### Laita UK Limited

We have audited the financial statements on pages 5 to 12 which have been prepared under the accounting policies set out on page 8.

#### Respective responsibilities of directors and auditors

As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error or other irregularity. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1996 and of its profit for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.

•••

HOUGHTON STONE
Registered Auditors
The Conifers
Filton Road
Hambrook
Bristol
BS16 1QG

#### PROFIT AND LOSS ACCOUNT

#### for the year ended 31 December 1996

	Note	1996 £	1995 £
Turnover		3,596,935	2,515,132
Cost of sales		(3,427,856)	(2,399,854)
Gross profit		169,079	115,278
Net operating expenses			
Administrative expenses Other operating income		(163,234) 6,504	(121,045) 5,014
Operating profit/(loss)	2	12,349	(753)
Taxation	3	(2,956)	242
Profit/(loss) on ordinary activities after taxation	s	9,393	(511)
Dividends		(8,000)	
Retained profit/(loss) for the year	10	1,393	(511)

Movements in reserves are snown in note 1.0.

None of the company's activities were acquired or discontinued during the above two financial years.

There are no recognised gaits and losses in 1996 or 1995 other than the profit/(loss) for the year.

#### BALANCE SHEET

#### AT 31 DECEMBER 1996

•		:	1996		1995	
	Note	£	£	£	£	
Fixed assets						
Tangible assets	4		2,096		2,045	
Current assets			•			
Stocks	5	28,073		4,707		
Debtors	6	700,977		622,871		
Cash a': bank and in hand		371,873		49,092		
	Ī	L,100,923		676,670		
Creditors: amounts falling due						
within one yea.	7 (1	2,095,981)		(473,070)		
Net current assets		_	4,942		3,60ა	
Total assets less cucrent liabiliti	.es		7,038		5,643	
Capital and reserves		<del>-</del>		;		
Call-d up share capital	9		5,000		5,000	
Profit and loss account	10	_	2,038		645	
Total shareholders' funds	8		7,038		5,645	
		=	<del></del>	=		

The directors have taken advantage in the preparation of these financial statements of special exemptions provided by Part I of Schedule 8 to the Companies Adt 1935 on the basis that the company qualifies as a small company.

P Bissey Director

15/10/17

The notes on pages 8 to 12 form part of these financial statements.

# ···· LAITA UK LIMITED

#### CASH FLOW STATEMENT

# FOR THE YEAR ENDED 31 DECEMBER 1996

		1996		1995
Net cash inflow/(outflow) from operating activities	£	£ 323,538	£	£ (105,782)
Returns on investments and servicing of finance		,		
Dividends paid	_		(8,000)	
Net cash (outflow) from returns on investments and servicing of finance		-	-	(8,000)
Taxation				
Corporation tax paid (including ACT)	(7)		(2,604)	
Tax paid		(7)		(2,604)
Investing activities				
Payments to acquire: Tangible fixed assets Net cash (outflow)	(750) ——		(1.65)	••
from investing activities		(750)		(165)
Net cash inflow/(outflow) before financing		322,781		(116,551)
Financing		-		
Increase/(decrease) in cash and cash equivalent	: <b>s</b>	322,781		(116,551)

See Note 13 for the notes to this statement.

#### FOR THE YEAR ENDED 31 DECEMBER 1996

# 1 Accounting policies

#### Basis of accounting

The financial statements have been prepared under the historical cost accounting rules.

#### Depreciation

Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

Fixtures and fittings

25% reducing balance

#### Foreign Currency

Assets, liabilities, revenues and costs expressed in foreign currencies are translated into sterling at rates of exchange ruling on the date on which transactions occur, except for:

- (i) monetary assets and liabilities which are translated at the rate ruling at the balance sheet date (other than those in (ii) below); and
- (ii) transactions to be settled at a contracted rate and trading transactions covered by a related or matching forward contract which are translated at those contracted rates.

Differences arising on the translation of such items are dealt with in the profit and loss account.

#### Stocks

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Stocks are valued at the lower of cost and net realisable value. Cost is computed on a first in first out basis. Net realisable value is based on estimated selling price less the estimated cost of disposal.

#### 2 Operating profit/(loss)

	1996 · £	1995 £
Operating profit/(loss) is stated af	ter crediting	
Interest receivable	6,504	5,014
and after charging		
Staff costs	7,229 -	6,562
Auditors' remuneration	4,000	4,000
Depreciation of tangible fixed asset	s `699	681
(note 4) owned assets		
3 Taxation		•
,	1996	1995
	£	£
Corporation tax on profit on ordinary	y activities	
at 24% (1995 25%)	2,956	(242)
	2,956	(242)

# FOR THE YEAR ENDED 31 DECEMBER 1996

# 4 Tangible fixed assets

			Fixtures and
	Cost		<b>Fittings</b> £
	1 January 1996	•	3,580
	Additions		750
	31 December 1996		4,330
	Depreciation		<del></del>
	1 January 1996		1,535
	Charge for year		699
	31 December 1996		2,234
	Net book amount		
	31 December 1996		2,096
			<del></del>
	1 January 1996		2,045
5	Stocks		
		1996 £	1995 £
		. <del>~</del>	L
	Stocks	28,073	4,707
		<del></del>	<del></del>
6	Debtors		
		1996	1995
	Amounts falling due within one year	£	£
	Amounts latting due within one year		
	Trade debtors	687,515	613,665
	Other debtors	13,462	9,206
		700,977	622,871
		<del></del>	

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#### FOR THE YEAR ENDED 31 DECEMBER 1996

7	Creditors:	amounts	falling	due
	within one	year		

Allotted called up and fully paid

£1 ordinary shares

Equity shares

and the amount of the section of the contraction of

•	within one year	·			
	<del>-</del>		1	996	1995
				£	£
	Trade creditors		272,	027	175,946
	Amounts owed to group under	takings	777,	005	457,840
	Other creditors		46,	949	39,284
			1,095,	981	673,070
			<del></del>	<del></del>	
8	Reconciliation of movements	in shareholder			
			15	996	1995
				£	£
	Profit/(loss) for the finance	cial year	9,3	393	(511)
	Dividends		(8,0	000)	-
	Net addition to/(subtraction	n from)	·		
	shareholders' funds		1,3	93	(511)
	Opening shareholders' funds		5,6	45	6,156
	Closing shareholders' funds		7,0	38	5,645
			<del></del>	<del></del>	
9	Called up share capital				
		199	6	19:	95
		Number of		Number of	
		shares	£	shares	£
	Authorised				
	Equity shares		·		
	£1 ordinary shares	5,000	5,000	5,000	5,000

5,000

5,000 5,000

5,000

# FOR THE YEAR ENDED 31 DECEMBER 1996

# 10 Profit and loss account

	1996
	£
1 January 1996 Retained profit for the year	645 1,393
	±,393
31 December 1996	2,038

# 11 Directors' interests and loans

During the year the company employed the services of Western Phoenix Limited on normal commercial terms. J M Spencer is a director of Western Phoenix Limited. Transactions during the year with the above company totalled £91,678 (1995 £63,813). Accruals include an amount of £13,379 in respect of the above transactions.

#### 12 Ultimate parent undertaking

<mark>en de la composition della co</mark>

The company's ultimate parent undertaking at the balance sheet date was Laita S.A., a company incorporated in France.

Purchases totalling £2,221,040 were made from the parent company during the period.

FOR THE YEAR ENDED 31 DECEMBER 1996

# 13 Notes to the cash flow statement

Reconciliation of operating profit/(loss) to net cash inflow/(outflow) from operating activities

Operating profit/(loss)  Depreciation charges  (Increase) in stocks (Increase) in debtors (Increase) in debtors (Increase) in creditors  Net cash inflow/(outflow) from operating activities  Analysis of changes in cash and cash equivalents as shown in the balance sheet  Balance at 1 January 1996 Net cash inflow/(outflow)  Balance at 31 December 1996  Analysis of the balances of cash and cash equivalents as shown in the balance sheet  Change 1996  1995  1995  1995  1995  1995  1995  1995  1996  1995  1996  1997  1996  1997  1996  1997  1998				
Operating profit/(loss)  Depreciation charges  (Increase) in stocks (Increase) in debtors (Increase) in debtors (Increase in creditors  Net cash inflow/(outflow) from operating activities  Analysis of changes in cash and cash equivalents as shown in the balance sheet  Balance at 1 January 1996 Net cash inflow/(outflow)  Balance at 31 December 1996  Analysis of the balances of cash and cash equivalents as shown in the balance sheet  Change in year for the park and in hard.	·		1996	1995
Depreciation charges (Increase) in stocks (Increase) in debtors (Increase) in debtors (Increase) in creditors (Increase) in debtors			£	£
Depreciation charges (Increase) in stocks (Increase) in debtors (Increase) in debtors (Increase) in debtors (Increase) in creditors (Increase) in debtors (I		,	12.349	(753)
(Increase) in stocks (Increase) in debtors (			•	681
(Increase) in debtors Increase in creditors  (78,349) (285,01: 412,205 184,016  Net cash inflow/(outflow) from operating activities 323,538 (105,786  Analysis of changes in cash and cash equivalents as shown in the balance sheet  Balance at 1 January 1996 Net cash inflow/(outflow)  Balance at 31 December 1996  Analysis of the balances of cash and cash equivalents as shown in the balance sheet  Change in year f			(23,366)	<del>-</del>
Increase in creditors  A12,205  184,016  Net cash inflow/(outflow) from operating activities  323,538  (105,786)  Analysis of changes in cash and cash equivalents as shown in the balance sheet  Balance at 1 January 1996  Net cash inflow/(outflow)  Balance at 31 December 1996  Analysis of the balances of cash and cash equivalents as shown in the balance sheet  Change in year for the park and in hard.				
Analysis of changes in cash and cash equivalents as shown in the balance sheet  Balance at 1 January 1996 Net cash inflow/(outflow)  Balance at 31 December 1996  Analysis of the balances of cash and cash equivalents as shown in the balance sheet  Change in year for the bark and in hard.	Increase in creditors			184,018
Balance at 1 January 1996 Net cash inflow/(outflow)  Balance at 31 December 1996  Analysis of the balances of cash and cash equivalents as shown in the balance sheet  Change  1996 1995 in year £  Cash at bank and in hand	Net cash inflow/(outflow) from operating a	ctivities	323,538	(105,780)
Net cash inflow/(outflow)  Balance at 31 December 1996  Analysis of the balances of cash and cash equivalents as shown in the balance sheet  Change in year f				
Net cash inflow/(outflow)  Balance at 31 December 1996  Analysis of the balances of cash and cash equivalents as shown in the balance sheet  Change in year for the bark and in hand	Balance at 1 January 1996		49.092	165.643
Analysis of the balances of cash and cash equivalents as shown in the balance sheet  Change  £ £ £ £ £ £	Net cash inflow/(outflow)			(116,551)
equivalents as shown in the balance sheet  Change 1996 1995 in year £ £ £	Balance at 31 December 1996		371,873	49;092
Change 1996 1995 in year £ £ £				
1996 1995 in year £ £ £				Change
£ £ £		1996	1995	_
Cash at bank and in hand 371,873 49,092 322 781		£	£	_
	Cash at bank and in hand	371,873	49,092	322,781