FM INSURANCE COMPANY LIMITED ACCOUNTS - 31 DECEMBER 1986

CLASCIDATE 11 SEP 1987 CRO

# ACCOUNTS - 31 DECEMBER 1986

## DIRECTORS

J.G.M. Janus C.W. Anderson F.J. Bumpus J.J. Carey D.E. Johnson P.E. Ray G.R. West	Chairman and Managing Director (U.S.A.) (U.S.A.) (U.S.A.) (U.S.A.) (U.S.A.) (U.S.A.) (U.S.A.)
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# SECRETARY

M.L. French, F.C.A.

# REGISTERED OFFICE

Southside 105 Victoria Street London SWIE 6QT

# AUDITORS

Coopers & Lybrand, London

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## REPORT OF THE DIRECTORS

# FOR THE YEAR ENDED 31 DECEMBER 1986

 The directors present herewith the audited accounts of the company for the year ended 31 December 1986.

#### 2. Results

The profit and loss account for the year and statement of retained profits are set out on page 6.

#### 3. <u>Dividends</u>

The directors do not recommend the payment of a dividend.

## 4. Principal Activities

The principal activity of the company consists of underwriting property insurance risks, and has not changed during the year.

The company operates in the UK, and through branches in Australia, Belgium, Eire, France and West Germany, and through subsidiary companies in Italy and Brazil.

Liability, marine, aviation and transport business, which the company ceased to write twenty years ago, is still "running off" but is wholly reinsured.

The company is wholly owned by and places substantial reinsurance with the companies of the Factory Mutual System in the U.S.A.

These were at 31 December 1986:

Arkwright Mutual Insurance Company (Johnston RI)
Arkwright Mutual Insurance Company (Waltham MA)
Protection Mutual Insurance Company (Park Ridge IL).

# 5. Changes in Fixed Assets

The movements in fixed assets during the year are set out in note 7 to the accounts.

## 6. <u>Issue of Shares</u>

During the year, to increase solvency, the Company increased its issued share capital to £ 8,000,000 by the issue of 2,000,000 £ 1 ordinary shares at par to the existing shareholders. The issue was paid for by capitalising current account balances with shareholders.

#### 7. Directors

The directors of the company at 19 May 1987 are listed on page one and all held office for the whole year.

In accordance with the Articles of Association, Mr C.W. Anderson and Mr J.J. Carey retire by rotation and, being eligible, offer themselves for re-election.

#### 8. Directors' Interests in Shares of the Company

None of the directors had interests in the share capital of the company at any time during the year.

#### 9. Directors' Interests in Contracts

Except as set out in Note 7 none of the directors had a material interest in any contract of significance to which the company was a party during the financial year.

#### 10. Average Number of Employees and their Remuneration (Including Directors)

The average number of employees in the United Kingdom during the year ended 31 December 1986 was 165 and the aggregate remuneration paid or payable in respect of the year was £2,441,655.

#### 11. Charitable Contributions

Contributions made by the company during the year for charitable purposes amounted to £ 695.

#### 12. Auditors

A resolution to re-appoint the auditors, Coopers & Lybrand, will be proposed at the Annual General Meeting.

BY ORDER OF THE BOARD

M. L. French Secretary

London, 19 May 1987

## AUDITORS' REPORT TO THE MEMBERS OF FM INSURANCE COMPANY LIMITED

We have audited the accounts on pages 5 to 18 in accordance with approved Auditing Standards.

In our opinion the accounts give a true and fair view of the state of affairs of the company at 31 December 1986 and of its loss and source and application of funds for the year then ended and comply with the Companies Act 1985 as applicable to insurance companies.

LONDON, 19 May 1987

COOPERS & LYBRAND Chartered Accountants

# REVENUE ACCOUNT FOR

# THE YEAR ENDED 31 DECEMBER 1986

	Notes	1986	<u>1985</u>
		£	£
PREMIUM EARNED	1,2&3	<del></del>	,
Premiums Recorded Reinsurance Ceded		66,822,163 (60,193,554)	48,354,307 (44,437,965)
		6,628,609	3,916,342
Increase in Net Unearned Premiums	<b>;</b>	(711,253) 5,917,356	(293,409) 3,622,933
CLAIMS	1 & 4		
Claims Incurred Reinsurance Recoveries		(25,533,149) 24,107,222 (1,425,927)	(30,898,059) 28,660,119 (2,237,940)
EXPENSES AND COMMISSION			
Management Expenses	1 & 5	(14,206,212)	(12,587,636)
Commission Received, Less Paid	1	7,504,038	9,537,788
		(6,702,174)	(3,049,848)
UNDERWRITING LOSS		£ (2,210,745)	£ (1,664,855)

The notes on pages 9 to 18 form part of these accounts Auditors' report - page 4

# FM INSURANCE COMPANY LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1986

	<u>Notes</u>	<u>1986</u> £	<u>1985</u> £
UNDERWRITING LOSS INVESTMENT AND INTEREST INCOME	1	(2,210,745) 2,288,485	(1,664,855) 1,558,267
PROFIT (LOSS) BEFORE TAXATION TAXATION RETAINED (LOSS) FOR THE YL .T'	6	77,740 (409,130) £(331,390)	(106,588) (24,862) ————————————————————————————————————
STATEMENT OF RETAINED PROFITS Retained Profits at 1 January		112,012	410,087
Exchange difference arising from the retranslation of opening net investm in overseas branches  Retained (Loss) for the year	ent 10	348,693 (331,390)	(166,625) (131,450)
Retained Profits at 31 December	10	£ 129,315	£ 112,012

The notes on pages 9 to 18 form part of these accounts Auditors' report - page 4

#### BALANCE SHEET - 31 DECEMBER 1986

	Notes	1986	1985
		£	£
EMPLOYMENT OF CAPITAL			
FIXED ASSETS	1 & 7	1,058,142	934,677
INVESIMENTS	1 & 8	10,048,494	11,461,089
SUBSIDIARY COMPANIES	14	143,153	88,199
OTHER ASSETS		1	1
Amounts due from Agents and Others Bank Balances Taxation	12	25,658,254 15,894,725	16,334,015 7,783,010 25,420
		41,552,979	24,142,445
TOTAL ASSETS	•	52,802,768	36,626,410
Less:			
LIABILITIES AND PROVISIONS		1	
Amounts due to Reinsurers Amounts due to Agents and Others Bank Overdraft		34,308,305 7,242,750 750	23,990,382 3,960,143
Taxation Deferred Taxation	12 1 & 11	560,554	-
INSURANCE FUNDS		42,112,359	27,950,525
Unearned Premiums Outstanding Claims	1 & 3 1 & 4	1,612,698 948,396	806,348 1,757,525
		2,561,094	2,563,873
TOTAL LIABILITIES		44,673,453	30,514,398
		£ 8,129,315	£ 6,112,012
CAPITAL EMPLOYED			
SHARE CAPITAL	9	8,000,000	6,000,000
RETAINED PROFITS	10	129,315	112,012
SHAREHOLDERS' FUNDS		£ 8,129,315	£ 6,112,012
77			

J. G. M. JANUS J. Larry DIRECTORS

J. J. CAREY John Carry DIRECTORS

The notes on pages 9 to 18 form part of these accounts

Auditors' report - page 4

# STATEMENT OF SOURCE AND APPLICATION OF FUNDS

# FOR THE YEAR ENDED 31 DECEMBER 1986

FOR THE YEAR ENDED 31 DECEMBER	<u> </u>		
	<u> 1986</u>		<u>1985</u>
	£		٤
FUNDS GENERATED BY OPERATIONS			
	77,740		(106,588)
Profit/(Loss) before taxation	3		
Adjusted for items not involving the movement of fund	15:		
Depreciation	654,244		579,001
- Foreign Exchange Adjustments on overseas	(30,590)		61,477
fixed assests - Exchange difference arising from the			
retranslation of opening net livestment in	546,970		(310,000)
overseas branches	1,248,364		223,890
	1,240,504		
ADDITIONAL SOURCES			
Issue of Shares	2,000,000		956 <b>,</b> 921
Increase in insurance funds Increase in amounts due to reinsurers	10,317,923		9,946,333
Increase in amounts due to agents and others	3,282,607		217,434
			14 244 579
TOTAL SOURCE OF FUNDS	16,848,894		11,344,578
APPLICATION OF FUNDS			
Purchase, less disposal of fixed assets	(747,119)		(862,149)
marakian naid	(21,433) (54,954)		(102,371) (42,366)
Increase in investment in subsidiary companies Decrease in insurance funds	(2,779)		(4,780,199)
Decrease in insurance rulus Increase in amounts due from agents and others	(9,324,239)		(4,/80,199)
			E SE7 493
INCREASE IN FUNDS	6,698,370	£	5,557,493
REPRESENTED BY:			
(Decrease)/Increase in investments	(1,412,595)		4,157,952
	8,110,965		1,399,541
Increase in bank balances	571.5755		
£	6,698,370	٤	5,557,493
±			

# NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

# 1. Accounting Policies

## a. Basis of preparation

These accounts have been prepared in compliance with section 258 of, and Schedule 9 to the Companies Act 1985, and in accordance with the historical cost convention.

#### b. Revenue Account

The results are determined after taking into account premiums, less reinsurance, recorded during the year, the unearned proportion of premiums, paid and outstanding claims and expenses. The methods used for determining unearned premiums and outstanding claims are set out in (c) and (d) below.

## c. Unearned Premiums

The provision for unearmed premiums represents the proportion of premiums recorded, less reinsurance, which relates to periods of risk expiring after the balance sheet date. Premiums incepting on December 31 but not earning in the year, are recorded in the following year's accounts.

# d. Outstanding Claims

Full provision is made for all claims reported to the company, less reinsurance recoveries.

#### e. Foreign Currencies

Assets and liabilities in foreign currencies have been translated at rates ruling at the end of the financial year.

Revenue items arising from insurance operations in foreign currencies are translated at rates ruling at the end of the financial year. Revenue items arising from non insurance operations have been translated at the rates ruling at date of transaction.

Differences on exchange arising from the retranslation of the opening net investment in overseas branches are taken to reserves.

#### f. <u>Investments</u>

Investments in aggregate are stated at cost, or at market value if less than cost if there has been a permanent diminution in the value. Any gains or losses on disposal are taken up in the accounts in the year of realisation.

#### NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

#### g. Investment and Interest Income

Investment and interest income is included gross in the profit and loss account on an accruals basis.

#### h. Commissions

Commissions received from reinsurers, less commissions paid to brokers and ceding companies, are considered to be fully earned and are included in the accounts without any adjustment for commissions incurred in respect of unearned premiums at the end of the year.

#### i. Deferred taxation

Provision is made under the liability method for deferred taxation on all material timing differences, to the extent that it is probable that a liability or asset will crystallise.

#### j. Depreciation

Depreciation is charged on the cost of all fixed assets so as to write off the cost over the expected useful lives of the assets concerned, a full year's charge being applied in the year of purchase. The rates used are as follows:

	<u>Asset</u>		Rate of Depreciation
1.	Office Furniture and Equipment	] ] ]	30% of cost in Year 1 20% of cost in Years 2-4 10% of cost in Year 5
2.	Computer Equipment	]	50% of cost in Year 1 30% of cost in Year 2 20% of cost in Year 3
3.	Motor Vehicles	]	25% or 22.50% of the net book value each year
4.	Leasehold Property	]	2% p.a. from 1 January 1986

#### NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

#### 2. Turnover

The turnover for the year, consisting of gross aggregate premiums recorded, amounted to £ 66,822,163 (1985 - £48,354,307).

3.	Net Unearned Premiums	<u>19</u>	986	<u>19</u>	985
	•	£	£	£	£
	Unearned premiums at 1 January Exchange difference Unearned premiums 1 January, revalued Unearned premiums at 31 December	806,348 95,097	901,445 (1,612,698)	542,016 (29,077)	512,939 (806,348)
	Increase in net unearmed premiums		£ (711,253)	3	E (293,409)
4.	Net Claims Incurred	_	<u>986</u>	<u>1:</u> £	985 £
		£	£	£	_
	Claims paid net of recoveries Claims outstanding less recoverables		(2,381,372)		(1,491,033)
	at 31 December		(948,396)		(1,757,525)
			(3,329,768)		(3,248,558)
	Less: Claims outstanding less recoverables at 1 January Exchange difference Claims outstanding 1 January, revalued	1,757,525 146,316		1,064,936 (54,318)	1,010,618
			E <u>(1,425,927)</u>		E <u>(2,237,940)</u>

## NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

#### 5. Management Expenses

#### a. Directors' emoluments

The total directors' emoluments (inclusive of pension contributions) in respect of management services amounted to £ 75,780 (1985 - £100,391)

Emoluments, (excluding pension contributions)	<u>1986</u> £		1985 £
As Chairman - Mr J.G.M. Janus Mr R.H. Bosman	72,692		81,241 5,200
	72,692		86,441
As Director - Mr J.G.M. Janus			11,545
	72,692	£	97,986

No other directors received emoluments for services performed in the UK.

#### b. Employees' emoluments

U.K. employees, other than directors, who discharged their duties wholly or mainly in the United Kingdom, received emoluments in excess of £30,000 on the following scale:-

		<u>1986</u>		<u> 1985</u>
	£30,000 to £35,000 £35,001 to £40,000 £40,001 to £45,000 £45,001 to £50,000	2 1 3 -		- 3 1 -
C.	Auditors' remuneration			
		<u>1986</u>		<u> 1985</u>
	United Kingdom and Overseas	£		£
	- charge for 1986	72,910		65,550
	- charge for 1985	1,024		1,795
		£ 73,934	£	67,345
				<del></del>

## NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

# 5. d. Operating Lease Rentals

(i)	Operating lease rentals charged as an	expense are as 1986	follows: 1985
		ε	£
	In respect of plant and machinery	-	***
	In respect of other operating leases	1,476,540	1,145,723
		1,476,540	1,145,723

(ii) Operating lease rental commitments during 1997 are as follows:-

		<u>Buildings</u> £	Other Operating <u>Leases</u> £
	Leases expiring next year	83,136	225,365
	Leases expiring within 2-5 Years	361,015	127,235
	Leases expiring over 5 years	593,648	12,000
		1,037,799	364,600
€.	Other Income/(Expenses)	1986	1985
	Management Expenses are inclusive of:	£	£
	Profit/(Loss) on foreign exchange Profit on sale of investments Profit/(Loss) on sale of fixed assets Depreciation of fixed assets Stamp duty on increase in share capital Bank interest on overdrafts	1,180,114 172,186 10,142 (654,244) (22,516) (2,730)	(1,346,826) 215,385 (2,926) (579,001) - (690)

#### NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

#### 6. Taxation

The charge for taxation is made up as follows:	<u> 1986</u>	<u>1985</u>
	£	£
On the Profit/(Loss) of the year:		
United Kingdom corporation tax		
at 36.25% (1985 - 46.25%)	476,941	(1,943)
Relief for overseas taxation	(101,941)	(23,852)
	375,000	(25,795)
Overseas taxation	251,637	59,278
	626,637	33,483
Prior year items:		
UK corporation tax	(2,336)	(8,548)
Overseas taxation	(16,894)	(73)
Deferred taxation	-	-
	(19,230)	(8,621)
	£ 607,407	£ 24,862

The above Corporation Tax provision includes a charge of £ 198,277 in respect of the retranslation of opening net investment in overseas branches, which went directly to reserves.

#### NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

7.	Fixed Assets	Office Furniture and Equipment	Motor Vehicles	Leasehold Property	<u>Total</u>
	<u>Cost</u>	£	£	£	£
	At 1 January 1986 Additions during year Disposals Exchange adjustments	2,213,736 520,776 (56,366) 143,292	731,038 387,851 (329,024) (6,904)	75,000 856 - -	3,019,774 909,483 (385,390) 136,388
	At 31 December 1986	2,821,438	782,961	75,856	3,680,255
	Aggregate Depreciation				
	At 1 January 1986 Charge for year Disposals Exchange adjustments	1,790,569 495,488 (47,826) 108,089	294,528 157,238 (175,200) (2,291)	1,518	2,085,097 654,244 (223,026) 105,798
	At 31 December 1986	2,346,320	274,275	1,518	2,622,113
	Net book value at 31 Dec 86	£ 475,118	£ 508,686	£ 74,338 £	1,058,142
	Net book value at 31 Dec 85	£ 423,167	£ 436,510	£ 75,000 £	934,677

## Particulars of Transactions Involving Directors

On 23 December 1985 the company and a director, Mr J. G. M. Janus entered into a contract, which continued in force throughout 1986, with the vendors of a long leasehold interest in a flat, whereby, as joint lessees, the company and Mr J. G. M. Janus purchased one third and two thirds of the leasehold interest respectively for a total consideration of E 225,000.

# NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

8.	Investments	COST		MARKET VALUE		
		1986	1985	1986		1985
	Investments comprise:	£	£	£		£
	Overseas listed investments	9,868,945	10,564,063	10,558,571	10,	717,111
	Overseas fixed loans	179,549	896,226	179,549		896,226
	Unlisted investments - At cost - Directors' valuation	-	800	-		800
	£ ·	10,048,494	£11,461,089	£10,738,120	£11,	614,137
In the opinion of the directors, there has been no permanent diminution in the value of the investments.						in
9.	Share Capital - Ordinary shares			1986		1985
	Authorised: 10,000,000 shares of E1 each			£ £10,000,000	£10,	£ 000,000
	Issued and fully paid: 8,000,000 shares of £1 each			£ 8,000,000	£ 6,	000,000
	Issued during the year: 2,000,000 ordinary shares of E1 ea	ach		£ 2,000,000	£	_
10.	Retained profits			***************************************	<del></del>	
	The movements in these reserves we	ere as foll	ows:			
			1986			<u>1985</u>
			£	£	£	£
	Balance at 1 January Exchange difference arising from the retranslation of opening net investing overseas branches Less attributable taxation	the	1	12,012		410,087
			546,970 1 <u>98,277)</u>		0,000 3,375	_
	Transfer to/from profit and loss a	account		31,390)		(166,625) (131,450)
			£ 1	29,315		E 112,012
			**************************************			

# NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

# 11. Deferred taxation

Analysis of provision and potential liability

	1986		1985	
	Full Potential Liability/ (asset) E	Provision made £	Full Potential Liability/ (asset) £	Provision made £
Overseas branches' technical reserves less available car forward tax losses	l ried (380,000)	-	316,000	<del></del>
Depreciation in excess of capital allowances	(38,000)	-	(161,000)	-
Other timing differences	(140,000)	***	120,000	
	£(558,000)	£ -	£ 275,000	£ -
12. Current taxation payable/(r	recoverable)	<u>1986</u> £ 346,0		· <del></del>
Current taxation - UK - Overseas	3	£ 560,5	58 17	,522 ,420)

#### NOTES TO THE ACCOUNTS - 31 DECEMBER 1986

#### 13. Pension Schemes

The company has pension schemes covering substantially all its employees in all the branches. The nature of the schemes vary according to local statutory requirements and practices. Details of the major schemes are as follows:-

In the UK, Germany and Australia, the company participates in three separate, defined benefit, contributory pension schemes. Payments made to these schemes comprise current service contributions and back service contributions. There are no unfunded liabilities in any of these schemes based on the latest actuarial valuations, which in the UK and Australia were based on the projected benefit method and in Germany, on local statute.

In France the company participates in an industry pension scheme designed to supplement the social security system.

144.	Subsidiary Companies	1986	1985
		£	£
	Shares at Cost		
	FM do Brasil Servicos de Prevencao de Perdas Ltda	46,116	45,833
	Factory Mutual International Italia S.r.l	7,542	7,542
	Current Balance Receivable	53,658 89,495	53,375 <u>34,824</u>
		£143,153	£ 88,199

During 1982, FM do Brasil Servicos de Prevencao de Perdas Ltda (99% owned by the Company) was incorporated in Brazil and during 1985 Factory Mutual International Italia S.r.l (95% owned by the Company) was incorporated in Italy.

The directors are of the opinion that consolidated accounts would be of no real value to the members of FM Insurance Company Limited in view of the amounts involved.