REPORT OF THE DIRECTORS AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 OCTOBER 2003
FOR
FLEETEUROPE PLC

Benjamin Kay & Brummer Chartered Accountants Registered Auditors York House Empire Way Wembley Middlesex HA9 0QL

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COMPANY INFORMATION FOR THE YEAR ENDED 31 OCTOBER 2003

DIRECTORS:

J H Yarroll

T G Drane

SECRETARY:

S J F Judd

REGISTERED OFFICE:

Kenwood House

1 Upper Grosvenor Road

Tunbridge Wells

Kent TN1 2EL

REGISTERED NUMBER:

2712473 (England and Wales)

AUDITORS:

Benjamin Kay & Brummer Chartered Accountants Registered Auditors

York House

Empire Way Wembley

Middlesex

HA9 0QL

BANKERS:

National Wetminster Bank Plc

10 St Peter's Street

St Albans Hertfordshire AL1 3LY

SOLICITORS:

Keogh Caisley Kenwood House

1 Upper Grosvenor Road

Tunbridge Wells Kent TN1 2EL

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2003

The directors present their report with the financial statements of the company for the year ended 31 October 2003.

PRINCIPAL ACTIVITIES

The principal activities of the company in the year under review were those of vehicle hire, leasing and management.

REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

The company continues to reap the benefit of it's investment in information technology reported in previous years, this combined with greater focus upon the daily rental business and continued downsizing of its lease purchase business has enabled the company to improve efficiency and increase customer service, leading to increased margins, resulting in a significant improvement in profitability.

DIVIDENDS

No dividends will be distributed for the year ended 31 October 2003.

FUTURE DEVELOPMENTS

The directors view the current economic environment as challenging, but the outlook for the year ending 31st October 2004 remains positive and they are confident of reporting on continued good trading, with increases in both revenue and profit through continued emphasis on provision of fleet maintenance and daily rental services.

DIRECTORS

The directors during the year under review were:

J H Yarroll S H Gunn

- resigned 30.11.02

31 10 03

1 11 02

T G Drane

The beneficial interests of the directors holding office on 31 October 2003 in the issued share capital of the company were as follows:

Ordinary £1 shares	31.10.03	1.11.02
J H Yarroll	130,000	130,000
T G Drane	40,000	20,000

Mr S H Gunn resigned on 30th November 2002 and transferred his entire shareholding to Mr T G Drane.

COMPANY'S POLICY ON PAYMENT OF CREDITORS

It is the company's policy to maintain good relationships with its suppliers. Terms of payment are agreed with individual suppliers in advance and these terms are adhered to. The number of days purchases in trade creditors as at 31st October 2003 was 100 days (2002 - 118 days).

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 OCTOBER 2003

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors, Benjamin Kay & Brummer, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD:

J H Yarroll - Director

Date: 27 May 2004

REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF FLEETEUROPE PLC

We have audited the financial statements of FleetEurope Plc for the year ended 31 October 2003 on pages five to nineteen. These financial statements have been prepared under the historical cost convention (as modified by the revaluation of certain fixed assets) and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described on pages two and three the company's directors are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Report of the Directors is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinior

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 October 2003 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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Benjamin Kay & Brummer Chartered Accountants

Registered Auditors

York House Empire Way

Wembley

Middlesex

HA9 0QL

Date: 27 May 2004

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2003

	Notes	2003 £	2002 £
TURNOVER	2	2,932,483	3,056,820
Cost of sales		2,134,140	2,312,136
GROSS PROFIT		798,343	744,684
Administrative expenses		627,712	575,507
OPERATING PROFIT	4	170,631	169,177
Interest receivable and similar income		1,770	574
		172,401	169,751
Interest payable and similar charges	5	34,334	54,078
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		138,067	115,673
Tax on profit on ordinary activities	6	10,017	357
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION		128,050	115,316
RETAINED PROFIT FOR THE YEAR		128,050	115,316

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 OCTOBER 2003

	2003 £	2002 £
PROFIT FOR THE FINANCIAL YEAR	128,050	115,316
Revaluation reserve	-	12,909
		
TOTAL RECOGNISED GAINS AND LOSSES		
RELATING TO THE YEAR	128,050	128,225

BALANCE SHEET 31 OCTOBER 2003

		2003	3	2002	2
	Notes	£	£	£	£
FIXED ASSETS Tangible assets	7		604,760		710,097
CURRENT ASSETS Debtors Cash at bank and in hand	8	533,130 162,051		527,316 291,585	
		695,181		818,901	
CREDITORS Amounts falling due within one year	9	805,667		1,262,693	
NET CURRENT LIABILITIES			(110,486)		(443,792)
TOTAL ASSETS LESS CURRENT LIABILITIES			494,274		266,305
CREDITORS Amounts falling due after more than of year	one 10		(322,463)		(224,424)
PROVISIONS FOR LIABILITIES AND CHARGES	14		(1,880)		-
			169,931		41,881
CAPITAL AND RESERVES					
Called up share capital	15		170,000		170,000
Revaluation reserve	16		12,909		12,909
Profit and loss account	16		(12,978)		(141,028)
SHAREHOLDERS' FUNDS	19		169,931		41.881

ON BEHALF OF THE BOARD:

J H Yarroll - Director

Approved by the Board on 27 May 2004

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2003

		2003		2002	l
	Notes	£	£	£	£
Net cash inflow from operating activities	1		42,218		307,272
Returns on investments and servicing of finance	2		(32,564)		(53,504)
Taxation			(24)		(4,557)
Capital expenditure	2		9,464		119,695
			19,094		368,906
Financing	2		(188,111)		(312,649)
(Decrease)/Increase in cash in the pe	eriod		(169,017) =====		56,257
Reconciliation of net cash flow to movement in net debt	3				
(Decrease)/Increase in cash in the period Cash outflow		(169,017)		56,257	
from decrease in debt and lease finance	ing	188,111		312,649	
Change in net debt resulting from cash flows			19,094		368,906
Movement in net debt in the period Net debt at 1 November			19,094 (324,865)		368,906 (693,771)
Net debt at 31 October			(305,771)	•	(324,865)

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2003

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	2003 £	2002 £
Operating profit	170,631	169,177
Depreciation charges	89,699	138,760
Loss on disposal of fixed assets	6,174	23,921
Increase in debtors	(5,814)	(23,291)
Decrease in creditors	(218,472)	(1,295)
Net cash inflow from operating activities	42,218	307,272

2. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2003	2002
	£	£
Returns on investments and servicing of finance		
Interest received	1,770	574
Interest paid	(11,758)	(13,167)
Interest element of hire purchase payments	(22,576)	(40,911)
Net cash outflow for returns on investments and servicing of		
finance	(32,564)	(53,504)
Capital expenditure		
Purchase of tangible fixed assets	(134,193)	(50,519)
Sale of tangible fixed assets	143,657	170,214
Net cash inflow for capital expenditure	9,464	119,695
•		====
Financing		
New loans in year	30,000	-
Bank loan repayments	(33,739)	(38,198)
Capital repayments in year	(184,372)	(274,451)
Net cash outflow from financing	(188,111)	(312,649)
-		

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2003

3. ANALYSIS OF CHANGES IN NET DEBT

	At		At
	1.11.02	Cash flow	31.10.03
	£	£	£
Net cash:			
Cash at bank and in hand	291,585	(129,534)	162,051
Bank overdraft	(141,540)	(39,483)	(181,023)
	150,045	(169,017)	(18,972)
Debt: Hire purchase	(283,371)	183,959	(99,412)
Debts falling due	(===,=:.,	,	(, - : -,
within one year	(27,000)	(6,996)	(33,996)
Debts falling due after one year	(164,539)	11,148	(153,391)
	(474,910)	188,111	(286,799)
Total	(324,865)	19,094	(305,771)
	=======================================	=======================================	=======================================

NOTES TO THE FINANCIAL STATEMENTS

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of freehold land and buildings, and in accordance with applicable accounting standards.

Turnover

Turnover represents amounts derived from the provison of goods and services after deduction of value added tax.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property

- not provided

Plant and machinery

- 20% to 33.33% p. a. straight line basis

Motor vehicles

- two to four years straight line basis

Freehold property is not depreciated as permitted by Financial Reporting Standard 15 on the basis that the residual value of the property is not less than that reflected within the financial statements and consequently any depreciation charge will not be material.

This represents a departure from the requirement of the Companies Act 1985 to depreciate assets. This departure is considered necessary in order to present a true and fair view.

It is not practicable to quantify the effect of this policy due to the requirement to apportion the value of the property between the land and building element in order to provide an accurate basis of depreciation.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Hire purchase and leasing commitments

Assets acquired under finance leases and hire purchase contracts are capitalised as tangible assets where, the assets are sub-leased under operating leases to customers or are acquired for the use of the company. Such assets are depreciated over their estimated useful lives. Obligations under such agreements are included within creditors net of the finance charge allocated to future periods.

The finance element of the repayment is charged to the profit and loss account constantly over the period of the obligations.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable for the year are charged in the profit and loss account.

NOTES TO THE FINANCIAL STATEMENTS

2. **TURNOVER**

Turnover for the year was derived from the company's principal activities. The whole of turnover is attributable to the UK market.

Turnover includes rentals receivable in relation to operating leases amounting to £84,664 (2002 -£183,789).

Turnover also includes invoices raised in respect of managed cars at cost plus administration fees.

In the opinion of the directors the disclosure of turnover by class of business would be 'seriously prejudicial' to the company and therefore this analysis has not been disclosed.

3.

Auditors remuneration

Directors' emoluments

4

STAFF COSTS		
	2003	2002
Wages and salaries Social security costs Other pension costs	£ 369,299 52,888 4,703	£ 325,014 45,860 3,150
	426,890	374,024
The average monthly number of employees during the year was as follows:	2003	2002
Administration staff	12 ====	11
OPERATING PROFIT		
The operating profit is stated after charging:		
	2003 £	2002 £
Hire of plant and machinery Other operating leases	14,256 3,400	16,236
Depreciation - owned assets	24,516	20,869
Depreciation - assets on hire purchase contracts Loss on disposal of fixed assets	65,183 6,174	117,892 23,921
	~,	20,021

and the state of t	2003	2002
	£	£
Emoluments etc	145,153	114,383
		=-===

8,000

220,191

8,500

230,764

NOTES TO THE FINANCIAL STATEMENTS

5. INTEREST PAYABLE AND SIMILAR CHARGES

	2003 £	2002 £
Bank loan interest	11,726	13,167
Other Interest	32	-
Lease vehicle interest	22,576	40,911
	34,334	54,078

6. TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows:

	2003 £	2002 £
Current tax: UK corporation tax Prior year adjustment	8,137	24 333
Total current tax	8,137	357
Deferred tax	1,880	
Tax on profit on ordinary activities	10,017	357

UK corporation tax has been charged at 19% (2002 - 20%).

Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	2003 £	2002 £
Profit on ordinary activities before tax	138,067	115,673
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 19% (2002 - 20%)	26,233	23,135
Effects of:		
Current year tax charge	-	24
Expenses not deductible for tax purposes	1,570	5,292
Tax relief on previous years' losses	(20,663)	(24,972)
Prior year adjustment	•	333
Depreciation charge	17,043	27,752
Capital allowances	(16,046)	(31,207)
Current tax charge	8,137	357

NOTES TO THE FINANCIAL STATEMENTS

7. TANGIBLE FIXED ASSETS

TANGIBLE FIXED ASSETS				
	Freehold	Plant and	Motor	
	property	machinery	vehicles	Totals
	£	£	£	£
COST OR VALUATION				
At 1 November 2002	405,000	53,823	526,789	985,612
Additions	14,543	28,770	90,880	134,193
Disposals			(297,790)	(297,790)
At 31 October 2003	419,543	82,593	319,879	822,015
DEPRECIATION				
At 1 November 2002	•	28,517	246,998	275,515
Charge for year		17,158	72,541	89,699
Eliminated on disposal	<u> </u>	-	(147,959)	(147,959)
At 31 October 2003	-	45,675	171,580	217,255
NET BOOK VALUE	 			
At 31 October 2003	419,543	36,918	148,299	604,760
7.101 00.0501 2000	====	====	====	====
At 31 October 2002	405,000	25,306	279,791	710,097
Cost or valuation at 31 October 2003 is re	epresented by:			
	Freehold	Plant and	Motor	
	property £	machinery £	vehicles £	Totals £
Valuation in 2002	12,909	•	-	12,909
Cost	406,634	82,593	319,879	809,106
	419,543	82,593	319,879	822,015

The freehold property was revalued in July 2002. In the opinion of the directors, the market value at the year end is not materially different from that disclosed above.

NOTES TO THE FINANCIAL STATEMENTS

7. TANGIBLE FIXED ASSETS - continued

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Motor vehicles £
COST OR VALUATION At 1 November 2002 Disposals	522,994 (245,908)
At 31 October 2003	277,086
DEPRECIATION At 1 November 2002 Charge for year Eliminated on disposal	246,198 65,183 (142,629)
At 31 October 2003	168,752
NET BOOK VALUE At 31 October 2003	108,334
At 31 October 2002	276,796

The cost of fixed assets includes £277,086 (2002 - £522,994) in respect of assets acquired for the purpose of sub-leasing under operating leases.

8. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2003	2002
	£	£
Trade debtors	525,411	502,361
Other debtors	1,750	2,250
Directors' current accounts	-	13,981
Tax	4,224	4,224
Prepayments and accrued income	1,745	4,500
	533,130	527,316
		

9. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

ONEDITORIO, AMOUNTO FALLINO DOL WITTING ONL TEAR	2003	2002
	£	£
Bank loans and overdrafts (see note 11)	215,019	168,540
Hire purchase contracts (see note 12)	99,412	223,486
Trade creditors	403,145	709,672
Tax	8,137	24
PAYE and national insurance	14,591	11,448
VAT	30,887	50,720
Other creditors	12,609	11,285
Accrued expenses	21,867	87,518
	805,667	1,262,693
		

NOTES TO THE FINANCIAL STATEMENTS

10. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

Less than 1 year

instalments

11.

	2003	2002
	£	£
Bank loans (see note 11)	153,391	164,539
Hire purchase contracts (see note 12)	-	59,885
Trade creditors	169,072	
	322,463	224,424
		

Trade creditor amounting to £263,567 is repayable by way of a loan agreement at an interest rate of 2.25% above the base rate, in monthly instalments as follows:

Between 1-2 years		£169,072
	:	£263,567
LOANS		
An analysis of the maturity of loans is given below:		
Amounts falling due within one year or on demand: Bank overdrafts Bank loans - less than 1 year	2003 £ 181,023 33,996	2002 £ 141,540 27,000
	215,019	168,540
Amounts falling due between one and two years: Bank loans - 1-2 years	33,996	27,000
Amounts falling due between two and five years: Bank loans - 2-5 years	90,595	81,000
Amounts falling due in more than five years: Repayable by instalments Bank loans more than five years by		

56,539

28,800

£94,495

NOTES TO THE FINANCIAL STATEMENTS

12. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES

	Hire purchase contracts	
	2003	2002
	£	£
Net obligations repayable:		
Within one year	99,412	223,486
Between one and five years		59,885
	99,412	283,371

The following payments are committed to be paid within one year:

	' -	Operating leases	
	2003 £	2002 £	
Expiring: Between one and five years	-	17,891	

13. SECURED DEBTS

The following secured debts are included within creditors:

	2003	2002
	£	£
Bank overdraft	181,023	141,540
Bank loans	187,387	191,539
Trade Creditors	263,567	-
		
	631,977	333,079
		

The bank loans and overdrafts are secured by a fixed and a floating charge held over all current and future assets of the company under a mortgage debenture. The bank also holds a first legal mortgage debenture over the company's freehold property.

Trade creditors amounting to £263,567 are secured by way of a second legal charge over the company's freehold property.

14. PROVISION FOR LIABILITIES AND CHARGES

	2003	2002
	£	£
Deferred tax	1,880	-

NOTES TO THE FINANCIAL STATEMENTS

14. PROVISION FOR LIABILITIES AND CHARGES - continued

		apital allowances October 2003			Deferred tax £ 1,880
15.	CALLED UP	SHARE CAPITAL			
	Authorised: Number: 250,000	Class: Ordinary	Nominal value: £1	2003 £ 250,000	2002 £ 250,000
	Allotted, issue Number: 170,000	ed and fully paid: Class: Ordinary	Nominal value: £1	2003 £ 170,000	2002 £ 170,000
16.	At 1 November Retained prof	· ·	Profit and loss account £ (141,028) 128,050	reserve £	Totals £ (128,119) 128,050
	At 31 October	r 2003	(12,978)	12,909	(69)

17. TRANSACTIONS WITH DIRECTORS

The following loans to directors subsisted during the year ended 31 October 2003:

	£	
T G Drane	45 400	
Balance outstanding at start of year Balance outstanding at end of year	15,490	
Maximum balance outstanding during year	15,490	
J H Yarroll		
Balance outstanding at start of year	1,407	
Balance outstanding at end of year Maximum balance outstanding during year	-	
	1,407	

Directors' loans were repaid on 30th November 2002. No interest was charged on those loans.

NOTES TO THE FINANCIAL STATEMENTS

18. RELATED PARTY DISCLOSURES

The company is controlled by Mr J H Yarroll by virtue of a majority shareholding.

19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2003 £	2002 £
Profit for the financial year Other recognised gains and losses	128,050	115,316
relating to the year (net)		12,909
Net addition to shareholders' funds Opening shareholders' funds	128,050 41,881	128,225 (86,344)
Closing shareholders' funds	169,931	41,881
Equity interests	169,931	41,881