

# Directors' Report And Financial Statements For the year ended 31 December 2013



Company Registration No 01567452 (England and Wales)

#### **COMPANY INFORMATION**

Directors R N G Mathias

M Bezemer (Appointed 5 September 2013)

Secretary I Chaplin

Company number 01567452

Registered office Axis Two Brunel Way

Severalls Business Park

Colchester Essex C04 9QX

Auditors Kingston Smith LLP

Orbital House 20 Eastern Road

Romford Essex RM1 3PJ

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#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report and financial statements for the year ended 31 December 2013

#### Principal activities

The principal activity of the company continued to be that of the production of sales and marketing materials for use in the horticulture and allied trades

#### **Directors**

The following directors have held office since 1 January 2013

P H Van Niekerk

(Resigned 5 September 2013)

R N G Mathias

M Bezemer

(Appointed 5 September 2013)

#### **Auditors**

In accordance with the company's articles, a resolution proposing that Kingston Smith LLP be reappointed as auditors of the company will be put at a General Meeting

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006

On behalf of the board

R N G Mathias

Director

24 January 2014

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FLORAMEDIA (UK) LIMITED

We have audited the financial statements of Floramedia (UK) Limited for the year ended 31 December 2013 which comprise the Profit and Loss Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF FLORAMEDIA (UK) LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report

Brian Pope (Senior Statutory Auditor) for and on behalf of Kingston Smith LLP

24 January 2014

Chartered Accountants Statutory Auditor

Orbital House 20 Eastern Road Romford Essex RM1 3PJ

#### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2013

		2013	2012
	Notes	£	£
Turnover	2	3,996,361	5,196,303
Cost of sales		(2,474,195)	(3,360,931)
Gross profit		1,522,166	1,835,372
Administrative expenses		(1,489,695)	(1,682,923)
Operating profit	3	32,471	152,449
Other interest receivable and similar			
income	4	83	212
Other finance income	4		42,779
Profit on ordinary activities before			
taxation		32,554	195,440
Tax on profit on ordinary activities	5	(14,841)	(55,896)
Profit for the year	14	17,713	139,544

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

#### BALANCE SHEET AS AT 31 DECEMBER 2013

		20	13	20	12
	Notes	£	£	£	£
Fixed assets					
Intangible assets	7		8,372		9,042
Tangible assets	8		196,933		269,098
			205,305		278,140
Current assets					
Stocks		507,002		505,188	
Debtors	9	1,158,222		1,174,326	
Deferred tax asset	9	33,409		39,047	
Cash at bank and in hand		69,922		62,866	
		1,768,555		1,781,427	
Creditors amounts falling due within	10				
one year		(1,032,826)		(1,136,246)	
Net current assets			735,729		645,181
Total assets less current liabilities			941,034		923,321
Capital and reserves					
Called up share capital	13		500,000		500,000
Profit and loss account	14		441,034		423,321
Shareholders' funds	15		941,034		923,321

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime

Approved by the Board and authorised for issue on 24 January 2014

R N G Mathias

Director

Company Registration No 01567452

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention

#### 1 2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 13 Turnover

Turnover represents the total invoice value, excluding value added tax, of sales made during the year Turnover is recognised upon dispatch of products or when the right to income is earned

#### 14 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life of 5 years

#### 1.5 Intangible assets

Intangible assets other than goodwill are valued at cost less accumulated amortisation. Amortisation is calculated to write off the cost in equal annual instalments over their estimated useful lives of 20 years.

#### 1.6 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Land and buildings

Straight line over the life of the lease

Plant and machinery

20% and 33 3% straight line

#### 1.7 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 18 Stock

Stock is valued at the lower of standard cost and net realisable value, after making due allowance for obsolete and slow moving items

#### 19 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.10 Deferred taxation

In accordance with FRS 19, deferred tax is recognised as a liability or asset if transactions or events that give the company the obligation to pay more tax in future or a right to pay less tax in future have occurred by the balance sheet date

#### 2 Turnover

In the year to 31 December 2013 6% (2012 - 6%) of the company's turnover was to markets outside the United Kingdom

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

3	Operating profit	2013	2012
		£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets and amortisation of intangible assets	87,299	77,129
	(Profit)/loss on foreign exchange	(4,109)	3,208
	Auditors' remuneration	18,700	14,000
	Directors' remuneration	118,301	132,038
	Loss on disposal of tangible assets	3,735	4,035
4	Investment income	2013 £	2012 £
	Bank interest	83	212
	Interest receivable from group company	_	42,779
		83	42,991

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

5	Taxation	2013 £	2012 £
	Domestic current year tax	_	_
	U K corporation tax	9,203	47,166
	Total current tax	9,203	47,166
	Deferred tax		
	Deferred tax charge current year	5,638	8,730
		14,841	55,896
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	32,554	195,440
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 23 00% (2012 - 24 00%)	7,487	46,906
	Effects of		
	Non deductible expenses and provision movements	(2,160)	8,304
	Capital allowances and depreciation	3,778	(9,001)
	Change of tax rate	98	957
		1,716	260
	Current tax charge for the year	9,203	47,166
6	Dividends	2013 £	2012 £
	Ordinary final paid	-	2,300,000

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

7	Intangible fixed assets			
		Databases	Goodwill	Total
		£	£	£
	Cost	40.004	007.504	740 505
	At 1 January 2013 & at 31 December 2013	13,061	697,534	710,595
	Amortisation			
	At 1 January 2013	4,019	697,534	701,553
	Charge for the year	670	-	670
	At 31 December 2013	4,689	697,534	702,223
	Net book value			
	At 31 December 2013	8,372	<u> </u>	8,372
	At 31 December 2012	9,042	<u> </u>	9,042
8	Tangible fixed assets	Land and buildings	Plant and machinery etc	Total
		£	£	£
	Cost			
	At 1 January 2013	273,513	368,534	642,047
	Additions	11,987	6,242	18,229
	Disposals	(11,296)	(11,263)	(22,559)
	At 31 December 2013	274,204	363,513	637,717
	Depreciation			
	At 1 January 2013	75,551	297,398	372,949
	On disposals	(7,530)	(11,264)	(18,794)
	Charge for the year	53,458	33,171	86,629
	At 31 December 2013	121,479	319,305	440,784
	Net book value			
	At 31 December 2013	152,725	44,208	196,933
	At 31 December 2012	197,962	71,136	269,098

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

9	Debtors	2013	2012
		£	£
	Trade debtors	772,817	1,094,829
	Amounts owed by group undertakings and undertakings in which the company has a participating interest	328,983	2,727
	Other debtors	56,422	76,770
	Deferred tax asset (see note 11)	33,409	39,047
		1,191,631	1,213,373
10	Creditors amounts falling due within one year	2013	2012
		£	£
	Trade creditors	158,478	245,215
	Amounts owed to group undertakings and undertakings in which the company has a participating interest	617,014	457,143
	Taxation and social security	141,847	235,529
		141,847 115,487	235,529 198,359

Included within trade creditors is a balance of £88 (2012 £40) due to a director. No interest has been charged on this amount.

Included within other creditors is a balance of £42,664 (2012 £30,268) due to the personal pension scheme of a director

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

11	Provisions for liabilities		
	The deferred tax asset (included in debtors, note 9) is made up as follows		
		2013 £	
	Balance at 1 January 2013 Profit and loss account	(39,047) 5,638	
	Balance at 31 December 2013	(33,409)	
		2013 £	2012 £
	Decelerated capital allowances  Accruals for pension costs and other post-retirement benefits	(24,450)	(26,707)
	that will be deductible for tax purposes only when paid Other timing differences	(8,959) -	(6,962) (5,378)
		(33,409)	(39,047)
12	Pension and other post-retirement benefit commitments Defined contribution		
		2013 £	2012 £
	Contributions payable by the company for the year	26,054	25,461
13	Share capital	2013 £	2012 £
	Allotted, called up and fully paid 500,000 Ordinary shares of £1 each	500,000	500,000

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

14	Statement of movements on profit and loss account		
	·		Profit and loss account £
	Balance at 1 January 2013 Profit for the year		423,321 17,713
	Balance at 31 December 2013		441,034
15	Reconciliation of movements in shareholders' funds	2013 £	2012 £
	Profit for the financial year Dividends	17,713 -	139,544 (2,300,000)
	Net addition to/(depletion in) shareholders' funds Opening shareholders' funds	17,713 923,321	(2,160,456) 3,083,777
	Closing shareholders' funds	941,034	923,321

#### 16 Financial commitments

At 31 December 2013 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2014

	Land and buildings		Oth	er
	2013	2012	2013	2012
	£	3	£	£
Operating leases which expire				
Within one year	-	50,962	3,049	4,928
Between two and five years	-	-	44,967	33,748
In over five years	60,000	59,333		-
	60,000	110,295	48,016	38,676

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2013

#### 17 Control

The company's immediate controlling party and parent undertaking is Mercurius Media BV, a corporation organised and existing under the laws of the Netherlands

Mercurius Media Groep BV, a corporation organised and existing under the laws of the Netherlands has a 100% interest in Mercurius Media BV

Mercurius Groep Holding BV, a corporation organised and existing under the laws of the Netherlands, has a 95% interest in the Mercurius Media Groep BV

HAL Investments BV, a corporation organised and existing under the laws of the Netherlands, has a 100% interest in Mercurius Groep Holding BV

HAL Investments BV is the European investment subsidiary of HAL Holding NV, an international investment company based in Curação. All shares of HAL Holding NV are held by HAL Trust, a trust under Bermuda law and subject to a trust deed. The shares of the Trust are admitted to the official listing of Europext Amsterdam NV.

The directors regard the company as being under the ultimate control of HAL Trust

#### 18 Related party relationships and transactions

As a wholly owned subsidiary of Mercurius Media BV, the company is exempt from the requirements of FRS 8 to disclose transactions with other members of that group headed by Mercurius Media Groep BV