

**Company Registration No. 00711079 (England and Wales)**

**FOWLERS OF BRISTOL LIMITED**  
**ANNUAL REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2013**

SATURDAY



\*A3HBO60W\*

A39

27/09/2014

#185

COMPANIES HOUSE

# **FOWLERS OF BRISTOL LIMITED**

## **COMPANY INFORMATION**

---

<b>Directors</b>	L D Fowler F R Hart S L Fowler G H Johnson N Bennett
<b>Secretary</b>	N Bennett
<b>Company number</b>	00711079
<b>Registered office</b>	2 -12 Bath Road Bristol BS4 3DR
<b>Independent Auditors</b>	Saffery Champness St Catherine's Court Berkeley Place Clifton Bristol BS8 1BQ
<b>Bankers</b>	Barclays Bank plc Bath and Salisbury Business Centre P.O.Box 2156 1 Manvers Street Bath BA1 1YS  Handelsbanken 3rd Floor Upper Borough Court Upper Borough Walls Bath BA1 1RG

---

# **FOWLERS OF BRISTOL LIMITED**

## **CONTENTS**

---

	<b>Page</b>
Strategic report	1 - 3
Directors' report	4 - 5
Independent auditors' report	6 - 7
Profit and loss account	8
Statement of total recognised gains and losses	9
Balance sheet	10 - 11
Cash flow statement	12
Notes to the financial statements	13 - 26

---

## **FOWLERS OF BRISTOL LIMITED**

### **STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2013**

---

The directors present their strategic report for the year ended 31 December 2013.

#### **Review of the business**

2013 proved to be a year of mixed fortunes. Inclement weather in the first four months of the year had a huge negative impact on trading, however the following eight months saw a considerable improvement in both the weather and the economy, as a result of which the group turnover for the year increased by 9.7% to £29.4m (2012: £26.8m).

Wholesale parts increased revenue in 2013 by £0.5m, up 3.8% on 2012 with wholesale accessories also up £0.5m, an increase of nearly 17%. Overall trade turnover increased therefore by £1m, an increase of 6.6% on 2012.

Our retail business performed even better with an increase in revenue of £1.6m, up 13.1% on 2012. The bulk of this increase came from increased motorcycle sales with workshops and accessories remaining fairly stagnant.

Overall motorcycle unit sales increased in 2013 up 19.4% on 2012. This was mainly driven by increased focus on both the commuter market and our used motorcycle department.

Both the retail workshop and clothing and accessories remained fairly static in 2013 with revenue falling slightly by 0.9 % on 2012.

Overall gross profit increased by 7.8% to £6.2m as a result of the increase in revenue, however the overall margin decreased by 0.4% to 21.2 % due to the large increase in lower margin motorcycle sales.

Whilst net operating expenses increased to £5.9m, up 3.6% on 2012, they remain firmly under control at 20.2% of turnover, a decrease of 1.2% on 2012 expenses (21.4%).

Overall operating profit improved by 147% to £289k, up £172k on 2012 with a small increase in interest charges leading to an increase in profit before tax of £170k.

The cash balance at year end increased by £846k with cash inflow from operating activities increasing to £1.15m (2012: £0.5m) offset by £225k (2012: £93k) of capital improvements as we continue to invest heavily in key areas of our business.

## **FOWLERS OF BRISTOL LIMITED**

### **STRATEGIC REPORT (continued) FOR THE YEAR ENDED 31 DECEMBER 2013**

---

#### **Trade distribution**

Our current and ongoing strategy for distribution focuses on four key areas:-

1. Continued development of our online offering with investment in people, hardware and software. Our investment in 2013 has grown our online trade sales to in excess of 10% of total trade turnover (2012: less than 1%). Our long term strategy through continuing investment is to grow this to in excess of 40% of total trade turnover by 2020, not only helping to grow our revenue but also providing long term operating efficiencies.
2. Continued focus on our stock ordering and stock holding to maximise sales but minimise investment. This focus has generated circa £250k and is expected to generate a further £500k over the next two years.
3. After a complete review of our warehousing facilities in 2012 we completed the refurbishment of an existing warehouse in early in 2013 to which we relocated our Trade Accessory business. In 2014 /2015 we propose to invest heavily in our second warehouse facility to facilitate the whole of our parts distribution business thus relinquishing our third warehouse facility in early 2015 saving circa £150k in establishment costs from 2016 onwards.
4. In line with the warehouse move and the focus in stock management we propose during 2014/2015 to invest a significant sum in warehousing software, hand held bar code readers and mechanical warehousing equipment. This will not only lead to improved customer service but will generate considerable operating efficiencies and long term reduction in cost.

#### **Retail**

In our retail business, strategy revolves around four key areas:-

1. As with our trade business we continue to invest heavily in our online presence. Our sales of clothing and accessories online currently represent less than 1% of the turnover of that area of our business and we propose to invest heavily during 2014 to grow this business to double figures in the next two years.

With our online motorcycle web sites we have focused on developing each of the brands we represent and have also invested heavily in our used motorcycle offering. This has helped generate an increase in 2013 of circa 25% on used sales and 15% on new sales.

2. During late 2012 we indentified used motorcycles as a major opportunity and we invested heavily in stock, staff, marketing and web presence during 2013 which helped generate the 25% increase identified above. We propose to continue this focus with the aim of doubling our sales over the next 5 years (from 2012 levels).

# **FOWLERS OF BRISTOL LIMITED**

## **STRATEGIC REPORT (continued) FOR THE YEAR ENDED 31 DECEMBER 2013**

---

### **Retail (continued)**

3. In the off road market we represent 3 of the major brands and motorbikes sales represent approximately 10% of our total sales. Recognising this as an opportunity in both unit sales and aftermarket products we decided in late 2013 to build a dedicated Off-Road Centre by extending our existing showroom facility. This is expected to be opened in Autumn 2014.

4. The other major focus in 2013 and moving forward into 2014 and beyond is continued improvement in both customer satisfaction and customer retention. In 2013 our loyalty card scheme went live and will be added to our online offerings over 2014 and 2015. During 2014 we also plan to invest heavily in keeping our customers informed through both e-mail and social media.

On behalf of the board



.....  
N Bennett

**Director**

4.1.9.114.....

## **FOWLERS OF BRISTOL LIMITED**

### **DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2013**

---

The directors present their report and financial statements for the year ended 31 December 2013.

#### **Principal activities**

The principal activity of the company continued to be that of selling and repairing motorcycles as well as the sale of motorcycle spares and accessories.

#### **Results and dividends**

The results for the year are set out on page 8.

The directors' report does not include a fair review of the business, details of the risks and uncertainties and future developments, as this information is documented within the Strategic Report as required under s414C(11).

#### **Directors**

The following directors have held office since 1 January 2013:

L D Fowler  
F R Hart  
S L Fowler  
G H Johnson  
N Bennett

#### **Auditors**

Saffery Champness have expressed their willingness to remain in office as auditors of the company.

## **FOWLERS OF BRISTOL LIMITED**

### **DIRECTORS' REPORT (continued) FOR THE YEAR ENDED 31 DECEMBER 2013**

---

#### **Statement of directors' responsibilities**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

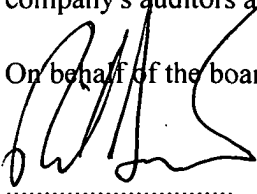
- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Statement of disclosure to auditors**

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board



.....  
N Bennett

Director

4/9/14.....



## **FOWLERS OF BRISTOL LIMITED**

### **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF FOWLERS OF BRISTOL LIMITED**

---

We have audited the financial statements of Fowlers of Bristol Limited for the year ended 31 December 2013 set out on pages 8 to 26. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on pages 4 - 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**FOWLERS OF BRISTOL LIMITED**

**INDEPENDENT AUDITORS' REPORT (continued)  
TO THE MEMBERS OF FOWLERS OF BRISTOL LIMITED**

---

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

*Saffery Champness*

**David Lemon (Senior Statutory Auditor)  
for and on behalf of Saffery Champness**

*24 September 2014*

**Chartered Accountants  
Statutory Auditors**

St Catherine's Court  
Berkeley Place  
Clifton  
Bristol  
BS8 1BQ

**FOWLERS OF BRISTOL LIMITED****PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 31 DECEMBER 2013**

	Notes	2013 £	2012 £
<b>Turnover</b>	<b>2</b>	29,384,569	26,758,766
Cost of sales		(23,144,838)	(20,972,301)
<b>Gross profit</b>		6,239,731	5,786,465
Distribution costs		(240,814)	(236,436)
Administrative expenses		(5,713,535)	(5,500,168)
Other operating income		3,424	67,165
<b>Operating profit</b>	<b>3</b>	288,806	117,026
Other interest receivable and similar income	<b>4</b>	28	3,541
Interest payable and similar charges	<b>5</b>	(6,843)	(8,543)
<b>Profit on ordinary activities before taxation</b>		281,991	112,024
Tax on profit on ordinary activities	<b>6</b>	105,700	(62,517)
<b>Profit for the year</b>	<b>16</b>	387,691	49,507

The profit and loss account has been prepared on the basis that all operations are continuing operations.

The notes on pages 13 to 26 form part of these financial statements.

**FOWLERS OF BRISTOL LIMITED****STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES  
FOR THE YEAR ENDED 31 DECEMBER 2013**

---

	<b>2013</b>	<b>2012</b>
	<b>£</b>	<b>£</b>
<b>Profit for the financial year</b>	387,691	49,507
Unrealised surplus on revaluation of properties	-	18,500
<b>Total recognised gains and losses relating to the year</b>	387,691	68,007

---

---

# FOWLERS OF BRISTOL LIMITED

## BALANCE SHEET AS AT 31 DECEMBER 2013

		2013		2012	
	Notes	£	£	£	as restated £
<b>Fixed assets</b>					
Tangible assets	7		951,144		5,367,938
Investments	8		958,961		958,961
			<u>1,910,105</u>		<u>6,326,899</u>
<b>Current assets</b>					
Stocks	9	8,472,983		8,455,715	
Debtors	10	7,637,213		2,543,854	
Cash at bank and in hand		879,498		38,135	
		<u>16,989,694</u>		<u>11,037,704</u>	
<b>Creditors: amounts falling due within one year</b>	11	(4,349,239)		(3,019,305)	
<b>Net current assets</b>			<u>12,640,455</u>		<u>8,018,399</u>
<b>Total assets less current liabilities</b>			<u>14,550,560</u>		<u>14,345,298</u>
<b>Creditors: amounts falling due after more than one year</b>	12		(1,237,428)		(1,237,428)
<b>Provisions for liabilities</b>	13		(140,571)		(323,000)
			<u>13,172,561</u>		<u>12,784,870</u>
<b>Capital and reserves</b>					
Called up share capital	15		13,200		13,200
Revaluation reserve	16		-		401,979
Other reserves	16		534,950		534,950
Profit and loss account	16		12,624,411		11,834,741
<b>Shareholders' funds</b>	17		<u>13,172,561</u>		<u>12,784,870</u>

The notes on pages 13 to 26 form part of these financial statements.

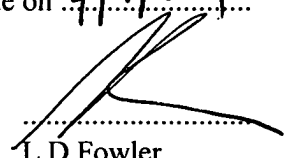
**FOWLERS OF BRISTOL LIMITED**

**BALANCE SHEET (continued)**  
**AS AT 31 DECEMBER 2013**

---

Approved by the Board and authorised for issue on 4/9/2014

  
.....  
S L Fowler  
Director

  
.....  
L D Fowler  
Director

**Company Registration No. 00711079**

**FOWLERS OF BRISTOL LIMITED**

**CASH FLOW STATEMENT  
FOR THE YEAR ENDED 31 DECEMBER 2013**

	Notes	£	2013 £	£	2012 £
<b>Net cash inflow from operating activities</b>	<b>23</b>		1,147,794		(703,566)
<b>Returns on investments and servicing of finance</b>					
Interest received		28		3,541	
Interest paid		(6,843)		(8,543)	
<b>Net cash outflow for returns on investments and servicing of finance</b>			(6,815)		(5,002)
<b>Taxation</b>			(70,277)		(45,078)
<b>Capital expenditure</b>					
Payments to acquire tangible assets		(225,157)		(94,425)	
Receipts from sales of tangible assets		-		1,400	
<b>Net cash outflow for capital expenditure</b>			(225,157)		(93,025)
<b>Net cash inflow before management of liquid resources and financing</b>			845,545		(846,671)
<b>Financing</b>					
Other new long term loans		1,237,428		1,237,428	
<b>Net cash inflow/(outflow) from financing</b>			1,237,428		1,237,428
<b>Increase in cash in the year</b>	<b>24, 25</b>		845,545		(846,671)

# **FOWLERS OF BRISTOL LIMITED**

## **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013**

---

### **1 Accounting policies**

#### **1.1 Accounting convention**

The financial statements are prepared under the historical cost convention.

The financial statements present information about the company as an individual undertaking and not about its group. The company has not prepared group accounts as it is exempt from the requirement to do so by section 400 of the Companies Act 2006 as it is a subsidiary undertaking of St James Parade (107) Limited, a company incorporated in England and Wales, and is included in the consolidated accounts of that company.

#### **1.2 Compliance with accounting standards**

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### **1.3 Turnover**

Turnover represents amounts receivable, net of VAT and trade discounts, for the retail and wholesale of motorcycles, associated goods and accessories, parts, and servicing.

##### **Online sales**

Revenue is recognised when the transaction is completed and payment is received. There is no credit available for online sales.

##### **Motorcycles, goods and accessories sales**

Revenue is recognised at the earlier of when the item is despatched, or when the item is paid for in full.

##### **Parts sales**

Revenue on parts not used in servicing is recognised at the earlier of when the items are despatched, or when the items are paid for in full.

##### **Servicing sales**

Revenue from servicing and parts used in servicing is recognised when the motorcycle is collected by customer.

#### **1.4 Tangible fixed assets and depreciation**

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land & buildings freehold/long leasehold	50 to 75 years
Plant and machinery	2-33% straight line
Investment properties	Not depreciated
Motor vehicles	25% straight line



## **FOWLERS OF BRISTOL LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2013**

---

#### **1 Accounting policies**

**(continued)**

The part of the annual depreciation charge on revalued assets which relates to the revaluation surplus is transferred from the revaluation reserve to the profit and loss account.

##### **1.5 Leasing**

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable/receivable under operating leases are charged/credited against income on a straight line basis over the lease term.

##### **1.6 Investments**

Fixed asset investments are stated at cost less provision for diminution in value.

##### **1.7 Stock and work in progress**

Stock consists of motorcycles, parts and accessories which are valued at the lower of cost and net realisable value.

Stock items are reviewed for obsolescence annually and provisions are raised for slow moving stock on the following basis:

The parts are provided for at a rate of 25%, 50%, 75% and 100% for non-movements in 3, 6, 9 and 12 months respectively.

Used motorcycles are provided for after being held for more than 90 days, this is at a rate of 2% for every month they have been in stock.

New Motorcycles are provided for after being held for more than twelve months at rates from 15% to 40% dependant on period for which they have been held in stock.

Demo motorcycles and courtesy bikes are written down over 36 - 48 months depending on mileage. At end of use all demos and courtesy bikes are re-valued at bottom book before transferring into used stock.

##### **1.8 Pensions**

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

##### **1.9 Deferred taxation**

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

# FOWLERS OF BRISTOL LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2013

### 1 Accounting policies

(continued)

#### 1.10 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 1.11 Investment properties

Investment properties are included in the balance sheet at their open market value. Depreciation is provided only on those investment properties which are leasehold and where the unexpired lease term is less than 20 years.

Although this accounting policy is in accordance with the applicable accounting standard, SSAP 19, Accounting for investment properties, it is a departure from the general requirement of the Companies Act 2006 for all tangible assets to be depreciated. In the opinion of the directors compliance with the standard is necessary for the financial statements to give a true and fair view. Depreciation or amortisation is only one of many factors reflected in the annual valuation and the amount of this which might otherwise have been charged cannot be separately identified or quantified.

#### 1.12 Cash and liquid resources

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

Liquid resources are current asset investments which are disposable without curtailing or disrupting the business and are either readily convertible into known amounts of cash at or close to their carrying values or traded in an active market.

### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity.

#### Segmental analysis by geographical area

The analysis by geographical area of the company's turnover is set out as below:

	2013 £	2012 £
<b>Geographical segment</b>		
United Kingdom	29,342,089	26,738,828
Europe	42,480	19,938
	<u>29,384,569</u>	<u>26,758,766</u>

**FOWLERS OF BRISTOL LIMITED****NOTES TO THE FINANCIAL STATEMENTS (continued)  
FOR THE YEAR ENDED 31 DECEMBER 2013**

<b>3</b>	<b>Operating profit</b>	<b>2013</b>	<b>2012</b>
		<b>£</b>	<b>£</b>
	Operating profit is stated after charging:		
	Depreciation of tangible assets	238,137	288,386
	Loss on disposal of tangible assets	4,127	-
	Loss on foreign exchange transactions	21,192	-
	Operating lease rentals	196,750	228,336
	Audit of financial statements	23,200	22,500
	Other services relating to taxation	4,400	4,100
	and after crediting:		
	Rents receivable	3,225	65,810
	Profit on disposal of tangible assets	-	1,400
	Profit on foreign exchange transactions	-	1,305
		<u>          </u>	<u>          </u>
<b>4</b>	<b>Investment income</b>	<b>2013</b>	<b>2012</b>
		<b>£</b>	<b>£</b>
	Bank interest	28	3,541
		<u>          </u>	<u>          </u>
		28	3,541
		<u>          </u>	<u>          </u>
<b>5</b>	<b>Interest payable</b>	<b>2013</b>	<b>2012</b>
		<b>£</b>	<b>£</b>
	On bank loans and overdrafts	6,843	8,543
		<u>          </u>	<u>          </u>

**FOWLERS OF BRISTOL LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS (continued)  
FOR THE YEAR ENDED 31 DECEMBER 2013**

<b>6 Taxation</b>	<b>2013</b>	<b>2012</b>
	<b>£</b>	<b>£</b>
<b>Domestic current year tax</b>		
U.K. corporation tax	76,729	70,277
Adjustment for prior years	-	240
<b>Total current tax</b>	<b>76,729</b>	<b>70,517</b>
<b>Deferred tax</b>		
Deferred tax charge/credit current year	(182,429)	(8,000)
	<b>(105,700)</b>	<b>62,517</b>
<b>Factors affecting the tax charge for the year</b>		
Profit on ordinary activities before taxation	281,991	112,024
Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 23.25% (2012 - 24.50%)	65,563	27,446
Effects of:		
Non deductible expenses	2,321	673
Depreciation add back	55,367	70,654
Capital allowances	(41,234)	(29,023)
Movements in provisions	(2,830)	3,168
Loss/(Profit) on disposals	960	(343)
Marginal relief	(1,265)	(2,291)
Other tax adjustments	(2,153)	233
	<b>11,166</b>	<b>43,071</b>
<b>Current tax charge for the year</b>	<b>76,729</b>	<b>70,517</b>

# FOWLERS OF BRISTOL LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2013

### 7 Tangible fixed assets

	Land & buildings freehold/long leasehold	Plant and machinery	Investment properties	Motor vehicles	Total
	£	£	£	£	£
<b>Cost</b>					
At 1 January 2013	4,964,371	2,821,228	1,510,361	44,921	9,340,881
Reclassification of assets	(897,963)	897,963	-	-	-
Additions	16,355	123,166	85,636	-	225,157
Disposals	(4,082,763)	(1,747,369)	(1,595,997)	(3,034)	(7,429,163)
At 31 December 2013	-	2,094,988	-	41,887	2,136,875
<b>Depreciation</b>					
At 1 January 2013	1,236,659	2,615,404	82,083	38,797	3,972,943
Reclassification of assets	(126,186)	126,186	-	-	-
On disposals	(1,206,848)	(1,733,384)	(82,083)	(3,034)	(3,025,349)
Charge for the year	96,375	139,642	-	2,120	238,137
At 31 December 2013	-	1,147,848	-	37,883	1,185,731
<b>Net book value</b>					
At 31 December 2013	-	947,140	-	4,004	951,144
At 31 December 2012	3,727,712	205,824	1,428,278	6,124	5,367,938

On 19 December 2013 all Land and Buildings and Investment Properties owned by Fowlers of Bristol Limited were hived up into the ultimate parent company St James Parade (107) Limited.

During the year, assets which were previously held within Land and Buildings were transferred to Plant and Machinery to better reflect the function and use within the business. The total cost of assets transferred from Land and Buildings to Plant and Machinery was £897,963 and the related depreciation was £126,186, the transfer of assets occurred prior to the hive up of Land and Buildings and Investment Properties.

During the year the investment properties were rented out under operating leases. The rental income for the year is disclosed in note 3.

# FOWLERS OF BRISTOL LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2013

### 8 Fixed asset investments

	Shares in subsidiary undertakings £
<b>Cost</b>	
At 1 January 2013 & at 31 December 2013	958,961
<b>Net book value</b>	
At 31 December 2013	958,961
At 31 December 2012	958,961

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies:

Company	Country of registration or incorporation	Class	Shares held	%
<b>Subsidiary undertakings</b>				
Wesie Motorcycle Accessories Limited	England & Wales	Ordinary	100.00	
Numberworth Limited	England & Wales	Ordinary	100.00	
Artdeans Limited	England & Wales	Ordinary	100.00	
Key Wholesale Limited	England & Wales	Ordinary	100.00	
Tommy Robb Motorcycles Limited	England & Wales	Ordinary	100.00	
P W Ranger Motorcycles Limited	England & Wales	Ordinary	100.00	

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

		Capital and reserves 2013 £	Profit/(loss) for the year 2013 £
	<b>Principal activity</b>		
Wesie Motorcycle Accessories Limited	Dormant	100	-
Numberworth Limited	Dormant	177,465	-
Artdeans Limited	Dormant	1,000	-
Key Wholesale Limited	Dormant	814,467	-
Tommy Robb Motorcycles Limited	Dormant	325,496	-
P W Ranger Motorcycles Limited	Dormant	-	-

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

**FOWLERS OF BRISTOL LIMITED****NOTES TO THE FINANCIAL STATEMENTS (continued)  
FOR THE YEAR ENDED 31 DECEMBER 2013**

<b>9</b>	<b>Stocks and work in progress</b>	<b>2013</b>	<b>2012</b>
		<b>£</b>	<b>£</b>
	Work in progress	10,183	2,313
	Finished goods and goods for resale	8,462,800	8,453,402
		<u>8,472,983</u>	<u>8,455,715</u>
<b>10</b>	<b>Debtors</b>	<b>2013</b>	<b>2012</b>
		<b>£</b>	<b>£</b>
	Trade debtors	1,404,918	1,325,560
	Amounts owed by parent and fellow subsidiary undertakings	5,289,991	681,097
	Other debtors	568,428	121,532
	Prepayments and accrued income	373,876	415,665
		<u>7,637,213</u>	<u>2,543,854</u>
<b>11</b>	<b>Creditors: amounts falling due within one year</b>	<b>2013</b>	<b>2012</b>
		<b>£</b>	<b>£</b>
	Bank loans and overdrafts	-	4,182
	Trade creditors	3,578,073	2,620,193
	Corporation tax	76,729	70,277
	Other taxes and social security costs	259,974	220,624
	Accruals and deferred income	434,463	104,029
		<u>4,349,239</u>	<u>3,019,305</u>

The Company has provided security in favour of Svenska Handelsbanken AB (publ) (hereafter Handelsbanken) by way of debenture and cross guarantee with St James Parade (107) Limited, the ultimate parent company of Fowlers of Bristol Limited.

# FOWLERS OF BRISTOL LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2013

---

12 Creditors: amounts falling due after more than one year	2013	2012
	£	as restated £
Amounts owed to subsidiary undertakings	<u>1,237,428</u>	<u>1,237,428</u>

During the year the directors considered that loans owed to subsidiary companies will be repaid in over one year. The prior year balance has been restated to reflect this classification.

### 13 Provisions for liabilities

	Deferred tax liability £
Balance at 1 January 2013	323,000
Profit and loss account	(182,429)
Balance at 31 December 2013	<u>140,571</u>

The deferred tax liability is made up as follows:

	2013 £	2012 £
Accelerated capital allowances	<u>140,571</u>	<u>323,000</u>

### 14 Pension and other post-retirement benefit commitments Defined contribution

	2013 £	2012 £
Contributions payable by the company for the year	<u>119,139</u>	<u>116,009</u>



# FOWLERS OF BRISTOL LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2013

15 Share capital	2013 £	2012 £
<b>Allotted, called up and fully paid</b>		
1,350 'A' Ordinary Shares of £1 each	1,350	1,350
11,850 'B' Ordinary Shares of £1 each	11,850	11,850
	<u>13,200</u>	<u>13,200</u>

For any meeting of the company, on a show of hands every Member present in person shall have one vote and on a poll every Member shall have 100 votes for each 'A' share and one vote for each 'B' share of which they are a holder. All other rights are the same for both classes of shares.

### 16 Statement of movements on reserves

	Investment property revaluation reserve £	Other reserves (see below) £	Profit and loss account £
Balance at 1 January 2013	401,979	534,950	11,834,741
Retained profit for the year	-	-	387,691
Transfer from revaluation reserve to profit and loss account	(401,979)	-	401,979
Balance at 31 December 2013	<u>-</u>	<u>534,950</u>	<u>12,624,411</u>

#### Other reserves

##### Merger reserve

Balance at 1 January 2013 & at 31 December 2013 534,950

The balance on the merger reserve may not be distributed under section 830 of the Companies Act 2006.

During the year the Company hived up the Investment Properties into St James Parade (107) Limited, the ultimate parent company. The revaluation reserve has been reversed into retained earnings within the individual company accounts for Fowlers of Bristol Limited.

# **FOWLERS OF BRISTOL LIMITED**

## **NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2013**

<b>17 Reconciliation of movements in shareholders' funds</b>	<b>2013</b>	<b>2012</b>
	<b>£</b>	<b>£</b>
Profit for the financial year	387,691	49,507
Other recognised gains and losses	-	18,500
Net addition to shareholders' funds	387,691	68,007
Opening shareholders' funds	12,784,870	12,716,863
Closing shareholders' funds	13,172,561	12,784,870

## **18 Financial commitments**

At 31 December 2013 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2014:

	<b>Land and buildings</b>		<b>Other</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Operating leases which expire:				
Within one year	-	-	-	3,593
Within two to five years	100,800	148,965	61,424	38,246
In over five years	-	95,350	-	-
	100,800	244,315	61,424	41,839

<b>19 Capital commitments</b>	<b>2013</b>	<b>2012</b>
	<b>£</b>	<b>£</b>
At 31 December 2013 the company had capital commitments as follows:		
Contracted for but not provided in the financial statements	33,859	-

**FOWLERS OF BRISTOL LIMITED****NOTES TO THE FINANCIAL STATEMENTS (continued)  
FOR THE YEAR ENDED 31 DECEMBER 2013**

---

<b>20 Directors' remuneration</b>	<b>2013</b>	<b>2012</b>
	<b>£</b>	<b>£</b>
Remuneration for qualifying services	322,361	281,420
Company pension contributions to defined contribution schemes	28,853	32,353
	<u>351,214</u>	<u>313,773</u>

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 4 (2012 - 4).

Remuneration disclosed above include the following amounts paid to the highest paid director:

Remuneration for qualifying services	107,373	94,813
Company pension contributions to defined contribution schemes	<u>14,426</u>	<u>14,426</u>

**21 Employees****Number of employees**

The average monthly number of employees (including directors) during the year was:

	<b>2013</b>	<b>2012</b>
	<b>Number</b>	<b>Number</b>
Admin	23	23
Other	134	131
	<u>157</u>	<u>154</u>

<b>Employment costs</b>	<b>2013</b>	<b>2012</b>
	<b>£</b>	<b>£</b>
Wages and salaries	3,238,155	3,068,522
Social security costs	306,313	303,813
Other pension costs	119,139	116,009
	<u>3,663,607</u>	<u>3,488,344</u>

# **FOWLERS OF BRISTOL LIMITED**

## **NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2013**

### **22 Control**

Fowlers of Bristol Limited is a wholly owned subsidiary of St James Parade (107) Limited, which is also the ultimate parent of the group.

The group is controlled by Mrs S L Fowler and Mrs G H Johnson.

Group accounts are available from 2-12 Bath Road, Bristol, BS4 3DR.

<b>23 Reconciliation of operating profit to net cash outflow from operating activities</b>	<b>2013</b>	<b>2012</b>
	<b>£</b>	<b>£</b>
Operating profit	288,806	117,026
Depreciation of tangible assets	238,137	288,386
Loss/(profit) on disposal of tangible assets	4,127	(1,400)
(Increase)/decrease in stocks	(17,268)	31,670
(Increase)/decrease in debtors	(693,672)	305,405
Increase/(decrease) in creditors within one year	1,327,664	(1,444,653)
<b>Net cash outflow from operating activities</b>	<b>1,147,794</b>	<b>(703,566)</b>

<b>24 Analysis of net debt</b>	<b>1 January 2013</b>	<b>Cash flow</b>	<b>Other non-cash changes</b>	<b>31 December 2013</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Net cash:				
Cash at bank and in hand	38,135	841,363	-	879,498
Bank overdrafts	(4,182)	4,182	-	-
	33,953	845,545	-	879,498
Debt:				
Debts falling due after one year	(1,237,428)	-	-	(1,237,428)
<b>Net debt</b>	<b>(1,203,475)</b>	<b>845,545</b>	<b>-</b>	<b>(357,930)</b>

## **FOWLERS OF BRISTOL LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS (continued) FOR THE YEAR ENDED 31 DECEMBER 2013**

---

<b>25 Reconciliation of net cash flow to movement in net debt</b>	<b>2013</b>	<b>2012</b>
	<b>£</b>	<b>£</b>
Increase in cash in the year	845,545	390,757
Cash inflow from increase in debt	-	(1,237,428)
	<hr/>	<hr/>
<b>Movement in net debt in the year</b>	<b>845,545</b>	<b>(846,671)</b>
Opening net debt	(1,203,475)	(356,804)
	<hr/>	<hr/>
<b>Closing net debt</b>	<b>(357,930)</b>	<b>(1,203,475)</b>
	<hr/>	<hr/>

## **26 Related party relationships and transactions**

### **Other transactions**

The company has taken advantage of the exemption in Financial Reporting Standard Number 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared by the ultimate parent company.