## ABBREVIATED ACCOUNTS - FOR THE YEAR ENDED

## 31 MARCH 2005

TOGETHER WITH DIRECTORS' AND AUDITORS' REPORTS

The company's registered number is 2631843.

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#### **DIRECTORS' REPORT**

# FOR THE YEAR ENDED 31 MARCH 2005

The directors present their annual report on the affairs of the company, together with the accounts and auditors' report, for the year ended 31 March 2005.

# PRINCIPAL ACTIVITY AND BUSINESS REVIEW:

The principal activity of the company is the sale of UPP polyethylene pipework and associated fittings and equipment for use in petrol filling stations and other fuel distribution centres. During the year the growth in sales of the company's products were in line with expectation. A significant increase in the cost of polyethylene did however, impact on the margin.

The directors expect the general level of activity, particularly in export markets, to increase significantly during the next twelve months.

## RESULTS AND DIVIDENDS:

The directors recommend a final dividend of £4.91 per ordinary share to be paid to ordinary shareholders on the register on 31 March 2005 which, together with the interim dividend of £5.03 paid on 22nd March 2005, makes a total of £9.94 for the year (2004 £3.25).

	<u>2005</u>	<u>2004</u>
(110.9)	£	£
'A' Ordinary shares (paid and proposed)	48,720	15,920
Ordinary shares (paid and proposed)	146,160	47,760
	194,880	63,680

The directors propose to transfer £90,786 the retained profit for the year, to reserves (2004 £194,922).

## **DIRECTORS AND THEIR INTERESTS:**

The directors who served during the year were:

J.A. BoudryS.DeWildJ. AgeheimG.OwensM.DuguidA.Golding

A.Muir (appointed 13/9/04 resigned 15/4/05)

The directors who held office at 31 March 2005 had no beneficial interests, other than those shown below, in the shares of the company.

	Ordin	Ordinary shares	
	at 3	I March	
1. p. j	<u>2005</u>	<u>2004</u>	
J.A. Boudry	10,000	10,000	
J. Ageheim	2,544	2,544	

#### **DIRECTORS' REPORT** (Continued)

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

United Kingdom company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- i. select suitable accounting policies and then apply them consistently;
- ii. make judgements and estimates that are reasonable and prudent;
- ii. state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- iv. prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### CHARITABLE DONATIONS

During the year the company donated £379 (2004 £200) to charity.

#### **AUDITORS**

A resolution to re-appoint Deloitte & Touche LLP as the company's auditor will be proposed at the forthcoming Annual General Meeting.

BY ORDER OF THE BOARD,

PetroTechnik House Olympus Close Whitehouse Industrial Estate Ipswich Suffolk IP1 5LN.

> J.A.Boudry Secretary

INDEPENDENT AUDITORS' REPORT TO PETROTECHNIK LIMITED PURSUANT TO SECTION 247B OF THE COMPANIES ACT 1985

We have examined the abbreviated accounts consisting of the profit and loss account, the balance sheet, the cashflow statement and the related notes 1 to 23 together with the financial statements of PetorTechnik Limited prepared under s226

Companies Act 1985 for the year ended 31 March 2005.

This report is made solely to the company in accordance with section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report

and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other

than the company for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with s246A(3) Companies Act 1985.

It is our responsibility to form an independent opinion as to the company's entitlement to deliver the abbreviated accounts prepared in accordance with that section and whether the abbreviated accounts have been properly prepared in accordance

with those provisions and to report our opinion to you.

Basis of audit opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements,

that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing

with events after the date of our report on the full financial statements

Opinion

In our opinion the company is entitled under s247, 247A and 249 Companies Act 1985 to deliver abbreviated accounts prepared in accordance with s246A(3) Companies Act 1985, in respect of the year ended 31 March 2005, and the abbreviated

accounts have been properly prepared in accordance with those provisions.

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors

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Cambridge

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## PROFIT AND LOSS ACCOUNT

## FOR THE YEAR ENDED 31 MARCH 2005

	<u>Notes</u>	<u>2005</u> £	<u>2004</u> £
GROSS PROFIT		2,962,552	2,965,298
Other operating expenses (net)	3	(2,650,636)	(2,616,137)
OPERATING PROFIT		311,916	349,161
Income from shares in group undertakings		57,137	67,195
Interest receivable		22,078	15,719
Interest payable	4	(8,203)	(8,317)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	5	382,928	423,758
Tax on profit on ordinary activities	7	(97,583)	(165,156)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		285,345	258,602
Dividends paid and proposed	8	(194,559)	(63,680)
RETAINED PROFIT FOR THE YEAR	19	90,786	194,922

There are no recognised gains or losses, other than the profit after taxation for the year and the preceding year, and therefore a statement of total recognised gains and losses has not been included in these accounts.

All amounts shown relate to continuing operations.

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The accompanying notes are an integral part of this profit and loss account.

## BALANCE SHEET - 31 MARCH 2005

FIXED ASSETS	<u>Notes</u>	2005 £	<u>2004</u> £
Intangible assets	9	107,412	100,720
Tangible assets	10 (a)	1,450,599	1,394,592
Investments	10 (b)	413,506	413,506
	, ,	1,971,517	1,908,818
CURRENT ASSETS			
Stocks - goods for resale	11	724,683	696,562
Debtors - due within one year	12	2,465,569	2,515,064
Debtors - due after one year from subsidiary undertakings	12	589,487	589,487
Cash at bank and in hand		317,515	733,983
		4,097,254	4,535,096
CREDITORS: Amounts falling due within one year	13	(3,063,052)	(3,312,944)
NET CURRENT ASSETS		1,034,202	1,222,152
TOTAL ASSETS LESS CURRENT LIABILITIES		3,005,719	3,130,970
CREDITORS: Amounts falling due after more than one year	14	(47,463)	(5,623)
PROVISIONS FOR LIABILITIES AND CHARGES	· 15	(21,235)	(279,112)
NET ASSETS		2,937,021	2,846,235
CAPITAL AND RESERVES			
Called-up share capital	17	19,608	19,608
Share premium account	19	9,994	9,994
Capital redemption reserve	19	60,400	60,400
Profit and loss account	19	2,847,019	2,756,233
EQUITY SHAREHOLDERS' FUNDS	19	2,937,021	2,846,235

These accounts have been prepared in accordance with the special provisions relating to medium sized companies under S246A Companies Act 1985 with respect to the delivery of individual accounts.

The accounts were approved by the board of directors on 21 May 2005 and signed on its behalf by:-

J.A. Boudry Director

A. Golding Director

The accompanying notes are an integral part of this balance sheet.

# CASH FLOW STATEMENT

# FOR THE YEAR ENDED 31 MARCH 2005

<u>7</u>	lotes	<u>2005</u> £	<u>2004</u> £
Reconciliation of operating profit to operating cash flows			
Operating profit		311,916	349,161
Depreciation and Amortisation charges		114,852	99,847
Loss on disposal of fixed assets		2,231	-
(Increase)/Decrease in stocks		(28,121)	22,596
Decrease/(Increase) in debtors		49,495	(126,545)
(Decrease)/Increase in creditors		(797,277)	129,694
Net cash (outflow)/inflow from operating activities		(346,904)	474,753
Cashflow Statement			
Net cash (outflow)/inflow from operating activities		(346,904)	474,753
Returns on investments and servicing of finance	21	71,011	74,597
Taxation (paid)		(112,803)	(147,432)
Capital expenditure	21	(149,057)	(127,906)
		(537,753)	274,012
Equity dividend paid		(161,894)	(118,998)
Cash (outflow)/inflow before financing		(699,647)	155,014
Financing	21	32,021	(24,008)
(Decrease)/Increase in cash		(667,626)	131,006
Reconciliation of net cashflow to movement in net (debt)/funds	22		
(Decrease)/Increase in cash in the year		(667,626)	131,006
New hire purchase contracts		(30,725)	(9,547)
Cash (inflow)/outflow from (increase)/decrease in debt and lease financing		(32,021)	24,008
Movement in net funds in the year	•	(730,372)	145,467
Net funds at 1 April 2004		713,061	567,594
Net (debt)/funds at 31 March 2005		(17,311)	713,061

The accompanying notes are an integral part of this cash flow statement.

#### NOTES TO THE ACCOUNTS - 31 MARCH 2005

#### ACCOUNTING POLICIES:

A summary of the principal accounting policies is set out below.

#### a) Basis of accounting

The accounts are prepared under the historical cost convention in accordance with applicable United Kingdom accounting standards.

#### b) Fixed Assets

Tangible and intangible fixed assets are stated at cost, less accumulated depreciation or amortisation and any provision for impairment. Residual value is calculated on prices prevailing at the date of acquisition.

Depreciation or amortisation is provided at rates calculated to write off the cost, less estimated residual value of each asset on a straight-line basis over its expected useful life, as follows:

Freehold buildings

2%

Fixtures and fittings

20% to 33%

Motor vehicles

25%

Equipment

20% to 33%

Patents Trademarks 20%

20%

No depreciation is provided on freehold land.

#### c) Investments

Fixed asset investments are shown at cost less provision for impairment.

#### d) Stocks

Stocks are stated at the lower of first-in, first-out cost and net realisable value. Cost includes all expenditure incurred in bringing each product to its present location and condition.

Net realisable value is based on estimated normal selling price less further costs expected to be incurred on disposal. Provision is made for obsolete, slow-moving or defective items where appropriate.

## e) Taxation

Corporation tax payable is provided on taxable profits at the current rate.

Deferred taxation is provided in full on timing differences, that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

#### ACCOUNTING POLICIES (continued):

#### f) Foreign Currency

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Normal trading activities denominated in foreign currencies are recorded in sterling at an average exchange rate for the period. Monetary assets and liabilities denominated in foreign currencies at the year end are reported at the rates of exchange prevailing at the year end. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is reported as an exchange gain or loss in the profit and loss account.

#### g) Turnover

Turnover comprises the value of sales (excluding VAT and trade discounts) of goods and services in the normal course of business.

#### h) Leases

The company enters into operating and finance leases.

Assets held under finance leases and hire purchase contracts are initially reported at the fair value of the asset, with an equivalent liability categorised as appropriate under creditors due within or after one year. The asset is depreciated over the shorter of the period of the lease term and its useful economic life. Finance charges are allocated to accounting periods over the period of the lease or hire purchase contract to produce a constant rate of return on the outstanding balance. Rentals are apportioned between finance charges and reduction of the liability, and allocated to cost of sales or other operating expenses as appropriate. Rentals under operating leases are charged on a straight-line basis over the lease term, even if the payments are not made on such a basis.

Further information on future commitments is given in note 20.

#### i) Pension Costs

The company provides pensions to its employees through a funded defined contribution pension scheme. The assets of the scheme are held independently of the company by insurance companies. The amount charged to the profit and loss account is the contributions payable during the year.

#### j) Development Costs

Development costs are charged to the profit and loss account in the year of expenditure.

#### 2 TURNOVER:

No segmental analysis is given as in the opinion of the directors, disclosure of this information would be seriously prejudicial to the interests of the company.

2004

2005

#### 3 OTHER OPERATING EXPENSES (NET):

	<u>2005</u>	2004
	£	£
Distribution Costs	991,418	1,077,847
Development expenses	316,300	241,539
Administrative expenses	1,342,918	1,296,751
	2,650,636	2,616,137
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## 4 INTEREST PAYABLE:

	<u>2005</u>	<u>2004</u>
	£	£
Interest payable on bank overdrafts	4,923	5,543
Interest payable on hire purchase contracts	3,280	2,774
	8,203	8,317

## 5 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION:

Profit on ordinary activities before taxation is stated after charging:-

		<u>2005</u>	2005
a)	Depreciation of tangible fixed assets:-	£	£
	- owned	49,048	52,665
	- held under hire purchase contracts	28,837	18,945
b)	Amortisation of intangible fixed assets	36,967	28,237
c)	Auditors' remuneration – audit fee	8,000	6,500
d)	Staff costs (see Note 6)	1,320,715	1,204,760
e)	Operating lease rentals:-		
,	Land and buildings	116,232	120,624
f)	Loss on disposal of fixed asset	2,231	-
g)	Foreign exchange losses	4,605	35,284

## 6 STAFF COSTS:

The average monthly number of persons employed (including executive directors) by the company during the year was as follows:-

	<u>2005</u>	<u>2004</u>
	<u>Number</u>	<u>Number</u>
Charles Ind Sanda	21	10
Sales and administration	21	19
Development	4	3
	25	22
Their aggregate remuneration comprised:-	<del></del>	
	<u>2005</u>	<u>2004</u>
	£	£
Wages and salaries	1,129,148	1,012,362
Social security costs	128,003	124,786
Other pension costs and benefits	63,564	67,612
	1,320,715	1,204,760

## 6 STAFF COSTS (Continued):

	<u>2005</u>	<u>2004</u>
Directors' remuneration:-	£	£
Emoluments	414,692	408,857
Company contributions to money purchase pension schemes	36,376	35,749
	451,068	444,606
Highest paid director - emoluments	165,191	160,243
- contributions to money purchase pension schemes	22,461	22,199
parameter and the state of the	187,652	182,442
	2005	2004
	2005 £	2004 £
Fees paid to third parties in respect of directors' services	55,057	52,774
rees paid to time parties in respect of directors. Solvices	33,037	32,774
Number of directors who were members of pension schemes was as follows:		
Money Purchase Schemes	4	4
TAX ON PROFIT ON ORDINARY ACTIVITIES:		
	<u>2005</u>	2004
	£	£
Corporation tax at 30% (2004-29.2%) on taxable profit for the year	91,477	135,642
Adjustments to tax charge in respect of previous periods	(3,439)	
Total current tax	88,038	135,642
Deferred Taxation		
Origination and reversal of timing differences	9,545	29,514
Tax on profit on ordinary activities	97,583	165,156
The standard rate of tax for the year, based on the UK standard rate of corporation tax is	30%. The actual tax	x charge for the
current year is below and for the previous year exceeds the standard rate for the reasons		_
	2005	2004
	<u>2005</u> £	2 <u>004</u> £
Profit on ordinary activities before tax	382,928	423,758
Front on ordinary activities before tax	302,920	423,/38
Tax on profit at standard rate	114,878	127,127
Factors affecting charge for the year		
Expenses not deductible for tax purposes	21,448	26,816
Capital allowances for period in excess of depreciation	(13,162)	(899)
Other timing differences	3,616	(5,794)
Small companies tax relief	(10.150)	(2,641)
R&D tax relief	(18,162)	(8,967)
Adjustments for overseas taxation	(17,141)	-
Adjustments to tax charge in respect of previous periods	(3,439) 88,038	135,642
	00,030	155,042
DIVIDENDS PAID AND PROPOSED:		

# Ordinary shares – paid - £5.03 per share (2004 - nil per share) 'A' Ordinary shares – proposed - £4.91 per share (2004 - £3.25 per share) Ordinary shares – proposed - £4.91 per share (2004 - £3.25 per share)

Over accrued in prior year

'A' Ordinary shares - paid - £5.03 per share (2004 - nil per share)

8

<u>2005</u>

£

2004 £

## 9 INTANGIBLE FIXED ASSETS:

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The movement in the year was as follows:-	Patents and
	<u>Trademarks</u>
COST	£
Beginning of year	185,080
Additions	43,659
End of year	228,739
	<del></del>
AMORTISATION	
Beginning of year	84,360
Charge	36,967
End of year	121,327
	<del></del>
NET BOOK VALUE	
End of year	107,412
Beginning of year	100,720

## 10 (a) TANGIBLE FIXED ASSETS:

The movement in the year was as follows:-

	Freehold	Plant &	
	<u>Property</u>	<u>Machinery</u>	<u>Total</u>
COST	£	£	£
Beginning of year	1,250,000	664,318	1,914,318
Additions	-	146,123	146,123
Disposals	<u> </u>	(25,418)	(25,418)
End of year	1,250,000	785,023	2,035,023
DEPRECIATION			
Beginning of year	-	519,726	519,726
Charge	7,716	70,169	77,885
Disposals		(13,187)	(13,187)
End of year	7,716	576,708	584,424
NET BOOK VALUE			
End of year	1,242,284	208,315	1,450,599
Beginning of year	1,250,000	144,592	1,394,592

The net book value of plant and machinery includes an amount of £33,359 (2004 - £33,471) in respect of assets held under hire purchase contracts.

## 10 (b) TANGIBLE FIXED ASSETS - INVESTMENT IN SUBSIDIARY UNDERTAKINGS:-

Name of Subsidiary Undertaking	Country of Incorporation	Principal activity and Country of operation	<u>Holding</u>
PetroTechnik France S.A.R.L.	France	Agency company for the sale of UPP pipe and fittings in France and French territories.	100% Ordinary
Cookson and Zinn (PTL) Ltd	England	Manufacture of steel tanks in the UK	100% Ordinary
Petro Technik do Brasil Ltda	Brazil	Agency company for the sale of UPP pipe and fittings in Brazil and Latin America	100% Ordinary
PetroTechnik Inc	USA	Agency company for the sale of UPP pipe and fittings in North America	100% Ordinary
COST Beginning of year End of year		£ 413,506 413,506	
NET BOOK VALUE Beginning of year End of year		413,506 413,506	

No amounts were written off the investments during the year.

PetroTechnik France S.A.R.L, Cookson and Zinn (PTL) Ltd, PetroTechnik do Brasil Ltda and PetroTechnik Inc. have been treated as subsidiary undertakings because PetroTechnik Limited exercises dominant influence over these investments, directing their financial and operating policies.

Advantage has been taken of the exemptions conferred by Section 248 of the Companies Act 1985 on the grounds that, in the directors' opinion, the company is entitled to the benefit of those exemptions as a medium sized company. Accordingly PetroTechnik France S.A.R.L, Cookson and Zinn (PTL) Ltd, PetroTechnik do Brasil Ltda and PetroTechnik Inc. have not been consolidated and are treated as investments.

## At 31 March 2005 the share capital and reserves of these companies were as follows:

Pet	roTechnik France	PetroTechnik	Cookson and	PetroTechnik
	S.AR.L.	Inc.	Zinn (PTL) Ltd	Brasil Ltda
	Euro	USD	£	Reals
Called up share capital Profit and loss reserve b/fwd	7,622	100	2	1,120,704
	(1,000,392)	(173,711)	58,711	92,779
Retained profit/ (loss) for the year	97,195	(105,469)	53,041	428,347
Share capital and reserves as at 31 March 2005	(895,575)	(279,080)	111,754	1,641,830

#### 11 STOCKS:

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In the directors' opinion, the replacement value of stock is not materially different from the value stated in the accounts. The company has consignment stock of £58,731 (2004 - £66,186) where the risks and benefits associated with the stock remain with the manufacturer until transfer of title and consequently this stock has not been recognised as an asset of the company.

## 12 DEBTORS:

The following are included in debtors within one year-

	<u>2005</u>	<u>2004</u>
	£	£
Trade debtors	1,237,875	1,154,296
Amounts due from subsidiary undertakings	978,713	879,299
VAT recoverable	53,475	58,422
Other debtors	17,106	6,399
Amounts recoverable from suppliers	-	269,037
Prepayments and accrued income	178,400	147,611
	2,465,569	2,515,064
The following are included in debtors after more than one year-		
	<u>2005</u>	<u>2004</u>
	£	£
Amounts due from subsidiary undertakings	589,487	589,487

## 13 CREDITORS- AMOUNTS FALLING DUE WITHIN ONE YEAR:

The following amounts are included in creditors falling due within one year-

	<u>2005</u>	<u>2004</u>
	£	£
Obligations under hire purchase contracts	15,019	15,299
Other loans	21,186	-
Bank overdraft	251,158	-
Trade creditors	1,448,606	1,508,506
Corporation tax	113,713	138,478
Other creditors:		
- other taxes and social security	31,019	29,639
- other creditors	4,939	7,901
- accruals	356,067	243,543
Proposed dividends	96,345	63,680
Amount due to subsidiary undertakings	725,000	1,305,898
	3,063,052	3,312,944

Creditors include hire purchase loans of £15,019 (2004 - £15,299), secured on certain fixed assets of the company.

## 14 CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR:

CHEDITOR THE OTTE TABLETO DOE IN TENTIONE THE COLUMN		
	2005 £	2 <u>004</u> £
Obligations up don him numbers contracts		
Obligations under hire purchase contracts	16,457	5,623
Other Loans	31,006	
	47,463	5,623
Analysis of borrowings and hire purchase contracts:	<u>2005</u>	<u>2004</u>
	£	£
Due within 1 year		
- hire purchase	15,019	15,299
- other loans	21,186	_
Due between 1-2 years		
- hire purchase	10,324	5,623
- other loans	21,186	-
Due between 2-5 years		
- hire purchase	6,133	-
- other loans	9,820	-
	83,668	20,922
Less included in Creditors – amounts falling due within one year	(36,205)	(15,299)
	47,463	5,623
		·—·

## 14 CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR: (Continued)

The hire purchase obligations are secured on certain fixed assets of the company.

The bank overdraft is secured by a fixed and floating charge over certain assets of the company and a guarantee provided by its subsidiary company Cookson and Zinn (PTL) Limited.

#### 15 PROVISIONS FOR LIABILITIES AND CHARGES:

	<u>2005</u>	<u>2004</u>
	£	£
Provision for product recall programme	-	267,422
Deferred Tax	21,235	11,690
	21,235	279,112
Provision for product recall programme:		
At 1 April 2004		267,422
Released in the year against associated debtor		(267,422)
At 31 March 2005		

## 16 DEFERRED TAXATION

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The movement in deferred taxation during the current year and previous years are as follows:

	<u>2005</u>	<u>2004</u>
	£	£
At 1 April 2004	(11,690)	17,824
Charge for year	(9,545)	(29,514)
At 31 March 2005	(21,235)	(11,690)

The amounts of the deferred taxation (liabilities)/ assets provided and unprovided in the accounts are as follows:

	Provided	Provided	Unprovided	<u>Unprovided</u>
	<u>2005</u>	<u>2004</u>	<u> 2005</u>	<u>2004</u>
	£	£	£	£
Accelerated capital allowances	(26,188)	(13,029)	-	-
Other timing differences	4,953	1,339		
	(21,235)	(11,690)	-	-

## 17 CALLED-UP SHARE CAPITAL:

Authorised:	<u>2005</u>	<u>2004</u>
	£	£
14,706 ordinary shares of £1 each	14,706	14,706
4,902 'A' ordinary shares of £1 each	4,902	4,902
60,400 11 % cumulative redeemable preference shares of £1 each	60,400	60,400
	80,008	80,008
Allotted, called-up and fully paid:		
14,706 ordinary shares of £1 each	14,706	14,706
4,902 'A' ordinary shares of £1 each	4,902	4,902
	19,608	19,608

#### 17 CALLED-UP SHARE CAPITAL (Continued)

#### **Distribution of Profits:**

#### **Equity**

'A' ordinary shareholders have a preferential right to 8% of the first £500,000 of profit before taxation of the company and its subsidiaries and 5% of the excess over £500,000, in each financial year, as well as to participate equally with ordinary shareholders. No ordinary dividends shall be paid in any financial year unless any preference dividend in respect of the preference shares, or preferential dividend in respect of the 'A' ordinary shares have been paid or until all preference shares which have fallen due for redemption have been redeemed. Any ordinary dividend shall not exceed the dividend paid on each 'A' ordinary share.

#### Allocation of Capital:

On a return of capital on a winding up, or a capital reduction or otherwise:

- a) The holders of the preference shares shall receive (provided sufficient assets exist) £1 per share together with any arrears of preference dividend.
- b) The holders of the 'A' ordinary shares shall receive (provided sufficient assets exist) £1 per share together with any arrears of dividend.
- c) Any surplus assets arising after, first, the repayment of (a) and (b) above and, second, the repayment of £1 per share to the holders of each of the ordinary shares shall be distributed amongst the holders of the 'A' ordinary shares and the ordinary shares (pari passu as if the same constituted one class of share) in proportion to the amounts paid up or credited as paid up on these shares.

## Other rights:

The holders of 'A' ordinary shares may at any time convert the whole of their 'A' ordinary shares into a like number of ordinary shares. Each of the 'A' ordinary, and ordinary shares carry one vote. The preference shares do not carry a vote. Details of dividends paid and proposed appear in Note 8.

#### 18 RELATED PARTY TRANSACTIONS:

J.Boudry, a director of PetroTechnik Limited, controls the company as a result of controlling 51% of the issued share capital of PetroTechnik Limited.

Limit AB and PetroTeknik AB, of which J. Ageheim is a director and shareholder, supplied goods and consultancy services during the year amounting to £66,867 (2004 - £40,705). Included in trade creditors at the year end was £11,233 (2004 - £10,352) due to PetroTechnik AB. Sale of goods to PetroTeknik AB in the normal course of business during the year amounted to £478,523 (2004 - £310,456). Included in trade debtors at the year end was £131,525 (2004 - £157,584) due from PetroTeknik AB.

MSD Solutions Limited, of which M.Duguid is a director and shareholder, provided consultancy services to the company during the year of £25,257 (2004 - £23,974). Included within trade creditors was £nil (2004 - £2,365) due to MSD Solutions Limited.

## ANALYSIS OF RESERVES AND RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS:

	Ordinary Share	Share	Capital	Profit	Total
2004		Premium Account	Redemption Reserve	and Loss Account	Shareholder Funds
2004	Capital £	£	£	£	£
Beginning of year	19,608	9,994	60,400	2,561,311	2,651,313
Profit for year	19,000	7,774	00,400	258,602	258,602
Dividends paid and proposed	-	_	_	(63,680)	(63,680)
End of year	19,608	9,994	60,400	2,756,233	2,846,235
Bild Ox your	19,000		00,100	2,750,255	2,040,233
	Ordinary	Share	Capital	Profit	Total
	Share	Premium	Redemption	and Loss	Shareholder
<u>2005</u>	Capital	Account	Reserve	Account	Funds
<del></del>	£	£	£	£	£
Beginning of year	19,608	9,994	60,400	2,756,233	2,846,235
Profit for year	-	•	-	285,345	285,345
Dividends paid and proposed	-	-	-	(194,559)	(194,559)
End of year	19,608	9,994	60,400	2,847,019	2,937,021
Of the total reserves shown in the balance sheet, to Distributable: - profit and loss account Non-distributable: - share premium account - capital redemption reserve Total reserves  GUARANTEES AND OTHER FINANCIAL CO  a) Capital commitments  Contracted for but not provided in the accounts		ints are regarded as d	iistridutadie or oth	2005 £ 2,847,019 9,994 60,400 2,917,413	2004 £ 2,756,233 9,994 60,400 2,826,627 2004 £
<ul> <li>b) Lease commitments</li> <li>The company leases certain land and buildings or responsible for the insurance of the building.</li> <li>The minimum annual rental payable under the lease</li> </ul>		at the rate of £110,0	000 per annum. Tl	ne company is	
The infilition amusi rental payable under the lea	ioc io ao ionowo			<u>2005</u>	<u>2004</u>
Operating leases which expire:				<u>2005</u> £	<u>2004</u> £
operating reason witten expire.				110,000	110,000
- within 2 to 5 years				110,000	110,000
- Within 2 to 5 years				110,000	110,000

## c) Contingent liablilites

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At 31 March 2005 the company had given a bond to H M Customs & Excise totalling £40,000 (2004 - £40,000) in the normal course of business.

## 21 ANALYSIS OF CASH FLOWS:

Returns on Investments and Servicing of Finance Dividend received Interest received Interest paid Hire Purchase interest paid		2005 £ 57,137 22,078 (4,924) (3,280) 71,011	2004 £ 67,195 15,719 (5,543) (2,774) 74,597	
Capital Expenditure Payments to acquire tangible and intangible fixed assets Receipts from sale of tangible fixed assets		(159,057) 10,000 (149,057)	(127,906)	
Financing New loans received Capital element of hire purchase contracts & loans		64,000 (31,979) 32,021	(24,008) (24,008)	
ANALYSIS OF CHANGES IN NET FUNDS  Cash at bank and in hand	Beginning of year  £ 733,983	Other non-cash £	Cash Flows £ (416,468)	End of year £ 317,515
Bank Overdraft	-	-	(251,158) (667,626)	(251,158)
Hire purchase contracts	(20,922)	(30,725)	20,171	(31,476)
Other Loans	713,061	(30,725)	(52,192)	(52,192)

## 23 PENSIONS

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The company operates a defined contribution scheme. Contributions are charged to the profit and loss account as incurred and the charge for the year was £52,021 (2004 £56,371). The outstanding contributions included within accruals at the balance sheet date were £16,510 (2004 £4,456).