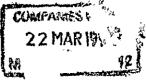
# Security Services PLC



Report and Accounts 1989

Security Services PLC has a full listing on the London

Stock Exchange. A 50.75% shareholding is held hy

Securicor Group PLC.

The principal activities of the Security Services PLC group of companies, carried out both in the United Kingdom and internationally, include express parcels, document delivery and mail services; the transportation and care of cash and valuables; cash processing; security guards and patrols; vehicle fleet servicing; the retailing and installation of communications products, security equipment, electronic surveillance and alarm systems; mobile communications and the provision of communications systems networks.

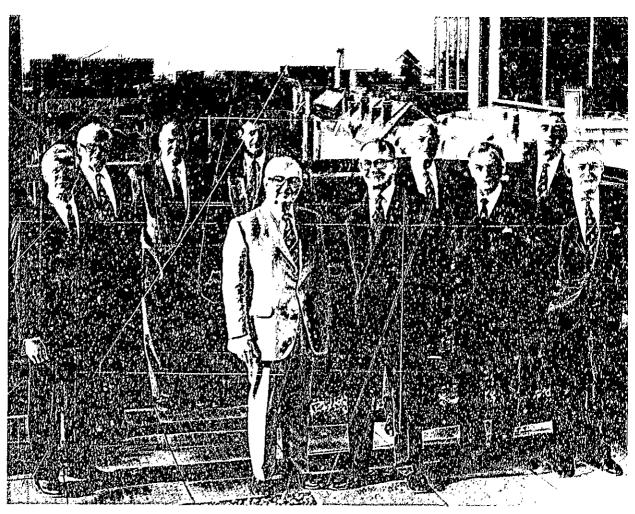
## Ficancial highlights

| ### Profit before taxation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1989                   | 288          | Sh Change |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|--------------|-----------|
| Profit attributable to shareholders         £16.3m         £17.7m         +39%           Earnings per share         15.7p         11.9p         +32%           Dividends per share         2.914p         2.498p         +17%           Net assets         £134.8m         £71.2m         +89%           Return on net assets         21%         31%         -           (Emillions)         430         (Emillions)         28.2         (peuce)         15.7         (£ millions)         134.8           331         21.8         11.9         38         33.1         31.9         31.9         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1         35.1 | Turnover               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | £430m                  | £381m        | 433%      |
| Earnings per share 15.7p 11.9p +32%  Dividends per share 2.914p 2.498p +17%  Net assets £134.8m £71.2m +89%  Return on net assets 21% 31% -  (£ millions) 430 (£ millions) 28.2 (pence) 15.7 (£ millions) 134.8  331                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Profit before taxation | n                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | £28,2m                 | £21.8m       | 4 39%     |
| Dividends per share 2.914p 2.498p +17%  Net assets £134.8m £71.2m +89%  Return on net assets 21% 31% -  (Lamillions) 430 (Lamillions) 28.2 (pence) 15.7 (Lamillions) 134.8  334 21.8 11.9  334 21.8 11.9  336 271 271  10.8 Earnings  Profit Earnings  Defore per                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Profit attributable to | shareholders                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | £16.3m                 | £11.7m       | 4·30%     |
| Net assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Earnings per share .   | तः । १४७ क्र. साम्यास्य वर्षतः ११ । ।                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 15.7p                  | 11.9p        | +32%      |
| Return on net assets 21% 31% -  (Emillions) 430 (Emillions) 28.2 (pence) 15.7 (Emillions) 134.8  21.8 11.9 9.8  334 21.8 11.9 63.2  57.3 57.3 53.1 10.8 Profit Earnings before per                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Dividends per share    | evil too because is mind of the state of the father of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2.914p                 | 2.498p       | +17%      |
| (£ millions) 430 (£ millions) 28.2 (pence) 15.7 (£ millions) 134.8  381  21.8  11.9  310  271  271  10.8  Profit Earnings before Per                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Net assets             | ray and shaww. Substantian St.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | £134.8m                | £71.2m       | +89%      |
| 334 271 271 310 310 310 16.1 8.0 71.2 63.2 57.3 10.8 Profit Earnings before per                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Return on net assets   | graph dead againment of the control | 21%                    | 31%          | base      |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 334                    | 16.1 10.8 Profit before                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | e.o<br>Earnings<br>per | 57.3<br>53.3 | 71.2      |

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## Ten year financial summary

| (Ladillon)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 1989) | 1988  | 1987       | 1286  | 1985  | 1954 | 1253            | 1257    | 1251     | 1850 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------|------------|-------|-------|------|-----------------|---------|----------|------|
| Turnoyer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 430   | 381   | 334        | 310   | 271   | 248  | 231             | 206     | 183      | 364  |
| Profit before taxation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 28.2  | 21,8  | 16.1       | 12.7  | 10.8  | 10.1 | 8.9             | 9.4     | 8,0      | 6,2  |
| Profit attributable to shareholders                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 16.3  | 11.7  | 9.7        | 6.7   | 5.9   | 2,0  | 5,0             | 5.8     | 4.7      | 4,9  |
| Profits retained                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 13.1  | 9,2   | * 7.4<br>' | 4.6   | 4.1   | 0.5  | 3.7             | 4.7     | 3.6      | 4,0  |
| Comment of the commen | 1989  |       | 1987       | 1986  | 1985  | 1984 | 1987            | 1982    | 1981     | 1980 |
| Fixed assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 117.8 | 91.7  | 75.7       | 68.9  | 61.8  | 59.6 | 52.7            | 48.1    | 42.7     | 35.3 |
| Net assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 134.8 | 71.2  | 63.2       | 57.3  | 53.3  | 42.7 | 42.2            | 39.2    | 34.6     | 28.7 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |       |       |            |       |       |      | restora a state | و میسد، | نقۇ چىدى |      |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1989  | 1988  | 1987       | 1986  | 1985  | 1984 | 1983            | 1982    | 1981     | 1980 |
| Earnings per ordinary share (pence)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 15.7  | 11.9  | 9.8        | 8.0   | 6.0   | 6.1  | 6.0             | 7.0     | 5.7      | 6.1  |
| Dividends per ordinary share (pence)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2.914 | 2.498 | 2,268      | 2.062 | 1.874 | 1.70 | 1.55            | 1.41    | 1.28     | 1.16 |
| Return on net assets (%)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 21    | ,31   | 25         | 22    | 20    | 24   | 21              | 24      | 23       | 22   |
| Borrowings (£ millions)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 13.3  | 21.8  | 16.5       | 14.6  | 13.9  | 14.5 | 10.3            | 7.7     | 6.5      | 6.5  |
| Debt/Equity Ratio (%)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 10    | 31    | 26         | 25    | 26    | 34   | 24              | 20      | 19       | 23   |



Since  $\theta(\theta, x, t) \leq x + x + x + x + H = H(MF_{\pi^{-1}}(x, t, t) + x + F(\theta, t) + H = (f(\theta, x) + f(\theta, t) + f(\theta, t))$  (3)

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Richard Graves Deputy
Chairman is 61 and was appointed to the boards of Securicor Group
PLC and Security Services PLC as a non-executive director in
1986 when he was chairman and chief executive of Brickhouse
Dudley PLC, Later that year he accepted an executive
directorship with the group and was appointed Deputy Chairman in August 1988.

Henry McKay is 50 and joined the group's security operations in Scotland in 1968. He was promoted general manager of Securicor Limited in 1976, to the board of that company in 1979 and became its managing director in 1985. He was appointed to the boards of Security Services PLC in 1984 and Securicor Group PLC in 1986.

Christopher Shirtcliffe FCA is 45 and joined the group's overseas operations in France in 1975. He was subsequently promoted financial controller of the European subsidiary companies and became international finance director in 1980. He was appointed to the boards of Security Services PLC in 1985 and Securicor Group PLC as Group Financial Director in 1986.

non-executive directors Eric Hollis ECCA, ECT\* is 71 and joined the group as Company Secretary in 1949. He was appointed to the boards of Securico. Group PLC in 1962 and Security Services PLC in 1966 and held the positions of Finance Director 1974-1986 and Deputy Chairman 1977-1988. He retired from full time executive duties in 1983 but serves as Chairman of the group pension scheme trustee company. Peter Towlet is 66 and joined Securicor Limited as director special services in 1976. He was appointed to the boards of Securicor Group PLC and Security Services PLC in 1977 and became Group Chief Executive in 1985 until his retirement from full time executive duties in 1988. He continues to serve as an executive consultant on all communications and alarms activities including membership of the boards of Cellnet, Band III and Datatrak. He is a non-executive director of Serco Group PLC. John Delaney\* is 71 and joined the U.K. security operations of Securicor Limited in 1964, being appointed a director of that subsidiary company in 1973 and of Securicor Group PLC and Security Services PLC in 1979. He currently serves on the subsidiary company boards of Securicor International Limited

A V Alexander CBE is 61 and was appointed a non-executive director of Securicar Group PLC and Security Services PLC in 1977. He is a member of the British Invisible Exports Council and an honorary vice-pres' tent of the British Insurance Brokers' Association of which he was chairman from 1982 to 1987. COMPANY SECRETARY: Nigel Griffiths LLB is 43 and joined the group's French company in a management role in 1973. A solicitor, he was appointed to the board of Securicor Limited in 1986 as Legal Director and was appointed Company Secretary of Securicor Group PLC and Security Services PLC in 1989.

\*non-executive directors having part time subsidiary duties within the group

and Crosskeys Limited.

# Chairman's Statement

#### Results

In an economic climate becoming increasingly difficult for British industry I am delighted to report that the group has again achieved record results for the year. Profits before tax at £28,2m represent an increase of 29.4% over 1988.

The expectation of exciting growth in contribution from Cellnet was borne out by profit advancement of £11.1m over the previous year to £12.8m.

The current heavy promotional cost of expanding the Cellnet system subscriber base by way of investment in the retailing of telephones will provide a future return. The strategy of thus building a quality subscriber base, now exceeding 27,000, was furthered by the acquisition in December 1989 of that established by National Telecommunications PLC.

The profit performance of the Security and Parcels Divisions continued to be tempered by revenue investment in the expansion of our European parcels business. This, coupled with the general slow down in the retail business sector, affected both the Parcels and Security businesses in the second half of the company's year as predicated in the interim results.

Trading performance of our overseas companies again showed improvement despite an overall adverse exchange rate variance against sterling amounting to £366,000.

#### Dividends

The directors will be recommending the payment of a final dividend of 1.992p per share. This represents an increase of 20% over the final dividend paid per share in respect of the previous year and, taken with the increased interim dividend paid last September, represents an increase in the total dividends per share for the year of 16.7%.

In the absence of unforescen circumstances it will be the Board's intention to propose an increase of not less than 40% in the dividends payable per share in respect of the current financial year to September 1990.

#### Shares

The Rights Issue, approved by shareholders in April 1989, proved successful and timely. Net proceeds raised between Securicor Group PLC and Security Services PLC, its 50.75% owned subsidiary, amounted to £59 million. Accordingly we have positive funds at the right time available for our strategically planned Parcels Division expansion in

the UK, the Republic of Ireland and the continent of Europe. Divisionalisation At the group conference in Movember 1988, on which it reported last year, the Group Chief Executive announced plans to divisionalise the Group into five separate trading divisions. These were in place by the end of February 1989 and the following review of operations reflects the new divisional structure.

New group functional departments were also created = Strategic Planning, Marketing, Pinance, Information Technology, Treasury and Personnel.

The principal objectives of the divisionalisation were the clarification of areas of responsibility and accountability and the clear determination of reporting lines. These were quickly achieved and enthusiastically accepted by all. The reshaped management structure is well equipped to meet the challenges and the continuing expansion of our commercial base as the group enters the 1990s.

#### Personnel and Administration

It is with infinite sadness that I report the deaths of two greatly esteemed Board colleagues which occurred during the year under review.

Donald Blanks, a director, and for many years our most able Group Secretary, died on 9th April 1989 at the early age of 53 after a short illness. Behind his invariable charm and gentlemanly modesty lay a

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shrewd commercial brain, which was unfailingly deployed in the sound stewardship of our financial resources.

Vernon Gregg, who died on 11th June 1989, while on holiday in France, was undoubtedly one of the major architects of the group's success during the past 40 years. As a director, he brought to the counsels of the boardroom not only his professional skill as an experienced accountant and former auditor, but also his unique capacity for sound judgment in matters of strategic planning borne of an ability to reduce seemingly complex problems to simple and practicable solutions.

Both Don and Vernon are remembered with much affection and are greatly missed by us all.

The courageous and determined manner in which employees of the group throughout the world react in the difficult and sometimes exceedingly dangerous situations they meet in their employment is reflected by the fact that the Group Awards Committee have during the year made 71 bravery awards to individual employees, both those working alone on their assignments and those working in a cash-intransit crew.

The Securicor Bravery Medal was presented to nine employees and perhaps the most sad but proud occasion was the posthumous presentation of this award to the family of the late John Worwood of Birmingham whose tragic death was reported last year. His courage has since

received public recognition by the posthumous award to him of the Queen's Commendation for Brave Conduct.

The Awards Committee were able to acknowledge the efforts of no less than 50 members of the public who assisted our staff, sometimes at great risk to themselves.

Typical of this effort is the story of two personnel of the USAF who in Oxfordshire witnessed an attack on our CIT crew, gave chase and eventually caught the fleeing robber. For one of the servicemen the outing was his first time off base. His colleague was showing him something of England and the British way of life!

This year, as always, it is with profound gratitude that I thank colleagues and staff at all levels within the group, both at home and overseas, for all their hard work and support during another 12 months of solid achievement.

## Current Outlook and Future Prospects

Within the last decade our share price has risen dramatically, largely due to investors' realisation of the very exciting future for Cellnet and its potential value.

In the 1990s our traditional services will move forward. However, the economic slow down to which I have referred will, whilst it lasts, be a modifying element in the path of progress.

We shall continue our policy of investment, particularly within Europe, in anticipation of the opportunities afforded by the advent of the single European market in 1992.

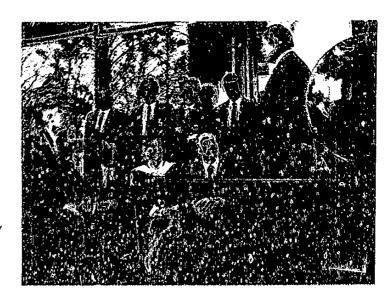
Our immediate prospects are buoyed by the continuing substantial advance made by Cellnet. Additionally we look to our other exciting developments in mobile communications for results in the medium term.

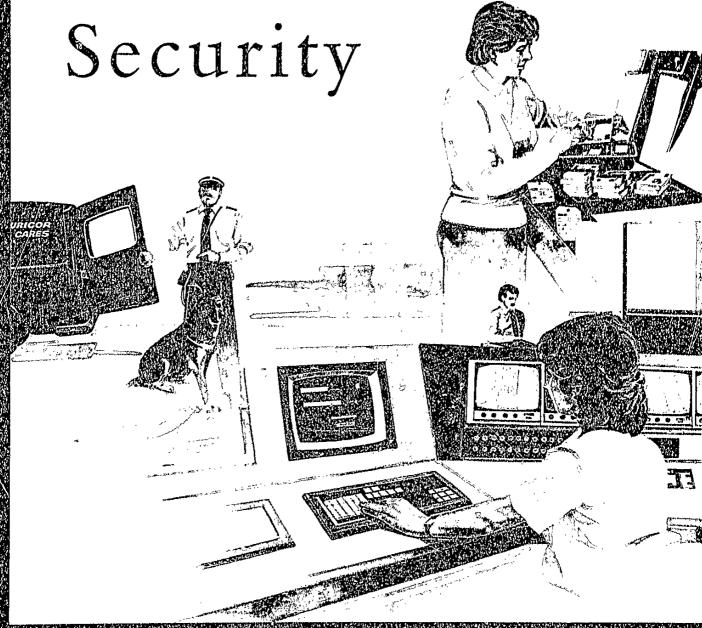
I am confident that overall we shall maintain good progress in the new decade.

Peter Smith

## Review of Operations

Divisional executives standing, left to right: David Winter, Mike Gross, John Wild, Laurio Sinton, Henry McKay (Chief Executive); seated, left to right; Derek Hardisty, Robin Bartolomy, Ann Perkins and Clive Long.





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he transportation and care of cash and valuables, security guards and patrols, banking support, cash processing, cash dispenser replenishment and banknote screening services, office and industrial cleaning and the sale and installation of security products.

Guarding and Patrol Sexvices
Guarding services continued

their enecessful progress flus year.

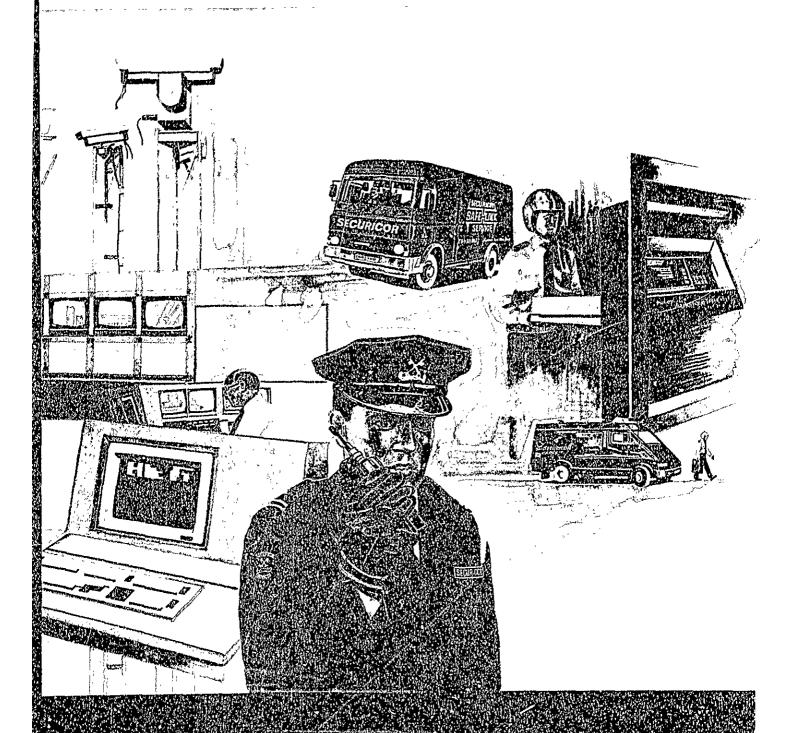
Once again we provided high level security for the major political party conferences as Brighton and Blackpool.

Our policy of using the latest technology led us this year to offer our customers "one-stop shopping" for the efficient protection of their premises by using Granley's Integra system in conjunction with our manned services.

This continuing drive to provide execulence of service, regester with our commutation to maintain BSIA standards of sercening and training of staff, ensures that Securicor remains the quality market leader.

#### Mint Security

Mint continued ats growth of previous years. It is now firmly established as one of the leading companies in the security guarding industry and is continuing to look for new areas to expand its operation nationwide.



GIBBERT CLEUSING SEE BUG SO LE DOS L'ORGER !!

Scotshield and Mint (Ulster)
These two separate guarding companies, set up in Scotland and Northern Ireland respectively, have again performed well.

Cash carrying services have continued to make excellent progress.

Security



RELUTED DEFORERS PLANTER BOLLEGATORS COMPROSES

#### Cash Transportation

The cash carrying services have continued to make excellent progress and, although there lass. been an inevitable decline in the wage packeting business, this has been more than compensated for by the growth of counting, storing and redistribution of eash for the retailing and banking industries, The Cash Guard collection and banking service designed for the smaller trader has shown significant growth this year, confirming its development potential in a fast expanding retail market sector.

#### Cashserv

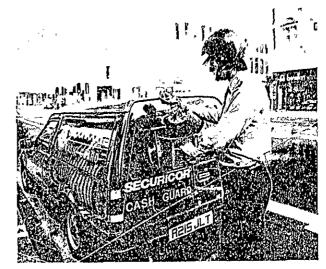
Such has been the expansion of Cashserv – the cash replenishment service – that it has been necessary to redesign vehicle interiors for increased efficiency. In addition to existing services, a new call-out service has been developed. A high success rate is being achieved by specially trained Securicor personnel who visit building society locations to rectify operating faults in cash dispensers.

#### Cash Handling

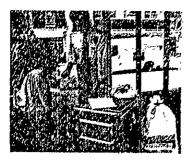
Demand for a wide range of cash handling and redistribution services for retailers, banks, building societies and other business cash users continues to show significant growth. Other new services include coin rolling, phonecard distribution and payment collection. Further computer enhancements have enabled our banking support services to offer dial-up facilities to their expanding retail customer base.

#### Safe-Link

Safe-Link, the unique partonwide overnight eccusing delivery service, has grown beyond ill expectations once the opening of the new caronnal in the Miglands 12 months ago. As well 4. rarrying cash and valuables (such as travellers' cheques and credit cards) the service has diversified into moving a whole range of items, including benefit and pension books, payphone cards - even high-value wedding dresses. The use of onboard fire safes for the secure storage of irreplaceable items is a considerable asset to the Safe-Link service. Plans are in progress to expand Safe-Link into the Continent to support our European activities.



Cash Guard has shown significant growth.



Shielding efferns, extensive cerear i



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## Security



Tape storage.

#### Office Services

Aborto or growth of the Scenicor sheedding service and the expansion into prime commercial areas of archiving centres agreeing for tapes and other off-site storage provides.

Astensive coverage to incet today's business needs.

The new microfilm unit in the Midlands contributes to our portfolio of services.

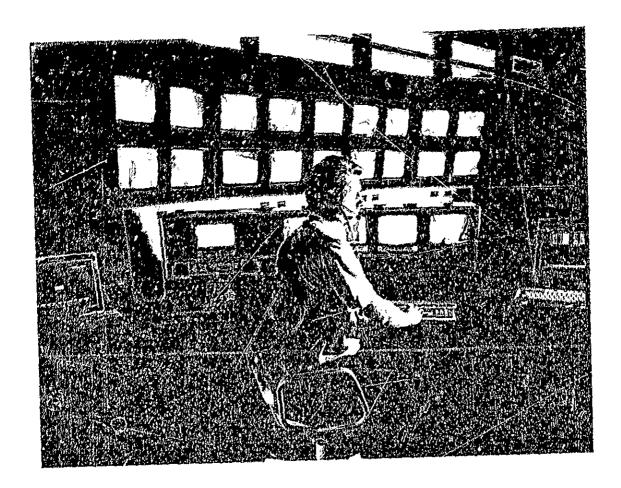
GCS - The Guard Control by stem - has during the last year made imouds into the Futopean market. It is already in use by our staff guarding major Futopean assignments, and in the United Kingdom it continues to be the market leader for electronic guard control systems.

#### Securicor Stronghold

Securior Stronghold and City Safe Wholesale continue their role in the supply and fitting of security locks and equipment.

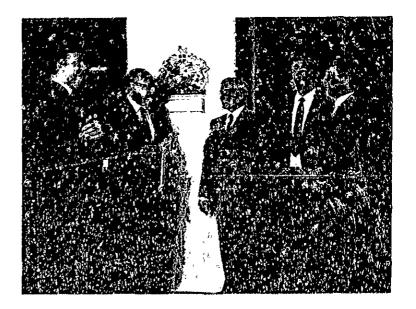
Stronghold has opened branches in Bath and Coventry, Cleaning

Securicor Cleaning has continued to maintain high standards in an increasingly competitive market. National coverage enables it to respond to both contractual and special one-off cleaning requirements for a wide range of customers.



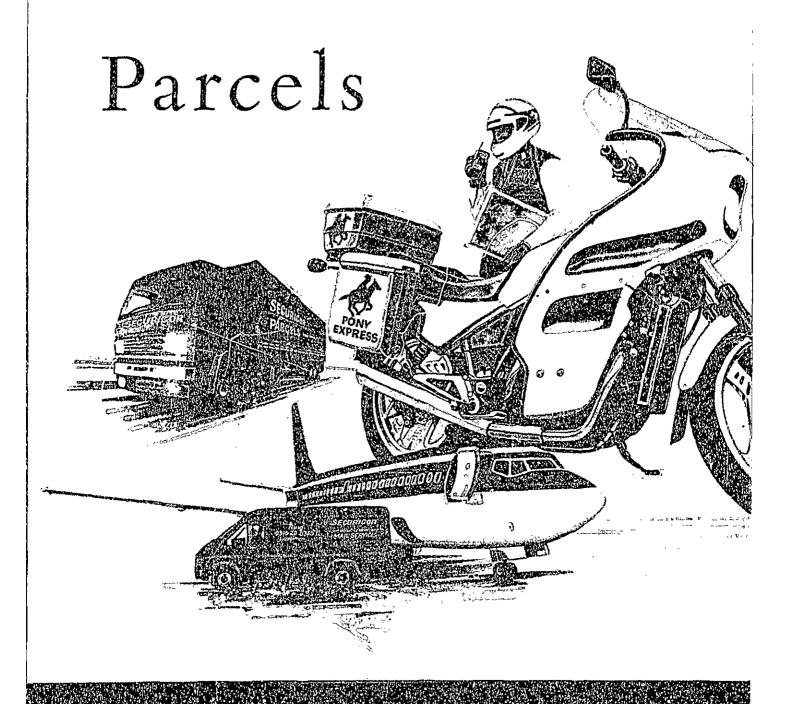
THE STATE OF THE PARTY OF THE P

A reserve to the terror to the terror of the



Divisional executives, left to right.

Bob Andrews, John Binthif, Pat Hewes
(Chief Executive), Richard Benson and
Richard Hawkins.



# Ameli Franço, escala mono de subsensibles des escalasces de escalasces

DMILL

Larcels, document and mail express delivery services; motorcycle messengers and specialised couriers.

#### Becuricor Express Parcels

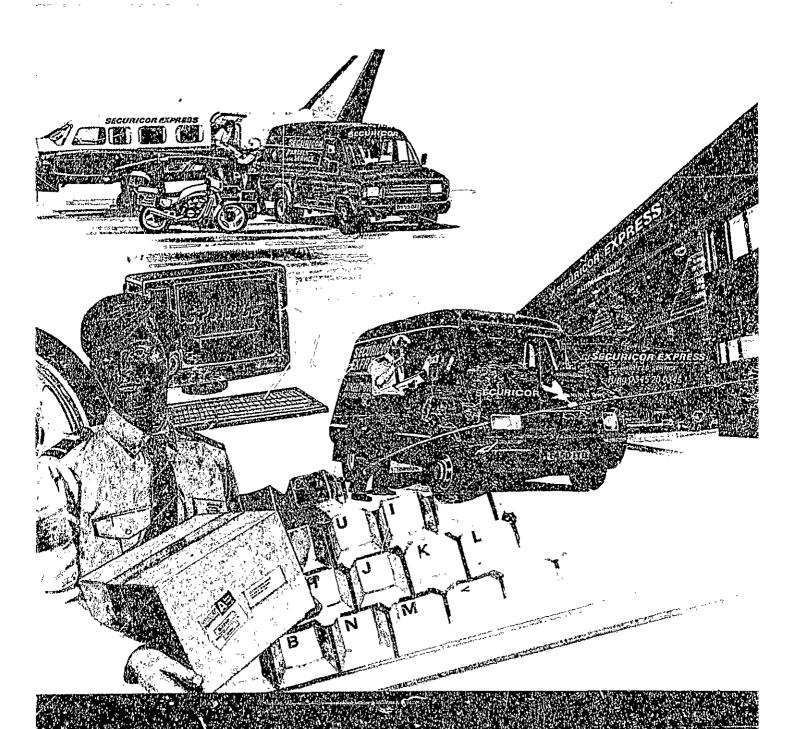
The expansion programme contimed with investment in new tervices and network facilities both in the United Kingdom and Continental Europe. In a highly competitive market, progress has been encouraging, with particularly rewarding volume growth in the intra-European network. United Kingdom

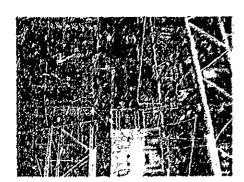
The network was extended with branches opening in High Wycombe and Corby. The modernisation programme continued with new premises in

Roole, Plymouth, Adull and Noupout Alcof Wight:

The carefully-planned new terminal in Bristol, referred to in last year's report, was a finalist in an environmental competition for industry. The building was officially opened by Her Grace the Duchess of Norfolk at a ceremony held in August.

The revolutionary parcels computer system, SPARCS (Securicor PARcels Computer System), is now well into the first stage of implementation.





Securicor Expross support capabilities now extend to warshousing.

ls was costalled as the literes branch to Johnson 1959 and, following a raination, was extended to sociule a futility six branche, during the gran

As always, great emphasis is placed tipon customer care training which, coupled with the new service features in the SPARCS investment programme, will enable the division to continue to offer an unrivalled level of service.

Towards the end of the year, the division set up trial ware-

Energy factle is a Lorby and Warraggion Associated with this strategic development, a new consolidated load supply service was launched.

#### Europe

In the Republic of Ireland, where the national overpight distribution service was complemented by the motorcycle courser subsidiary. City Express, profits improved for the third successive year.

A joint venture with Grimaud, one of France's major express parcels operators, was formed

## Parcels



Sinte-of-the-art rechnology helps speed Securicor Express packages around the United Kingdom.



Securicor Express - the United Kingdom's leading private overnight express carrier

to provide international error to tinder the name Crimiand Scienceor. The asquisition of a freight business in Luxembourg, Transports Schmit, provides services between Luxembourg and France.

Partnersystem, a new airportto-door service between West Germany, the United Kingdom and the Republic of Ireland, was introduced.

The division is at an advanced stage in its plans to provide a complete European service through acquisitions or joint ventures. Discussions directed towards the expansion of Securicor Express services in the important markets of Germany, Italy. Spain and Scandinavia are taking place.

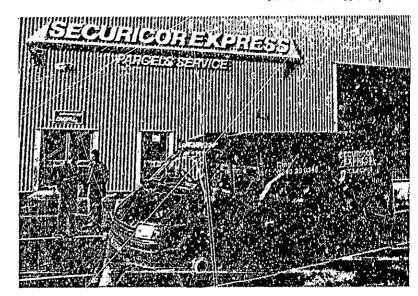
#### Pony Express

Pony Express operations were expanded substantially over the year. Five new branches were opened – Cardiff, Warrington, Northampton, Croydon and Belfast — bringing the United Kingdom and the tringing the total of the Opening of a second unit specialising in traditional courier activities.

Planning is well advanced for the expansion of Pony Express into Continental Europe, which started with the opening of an office in Paris in January 1990. Securizor Mail Services Securicor Mail Services officially launched 'Airstream from



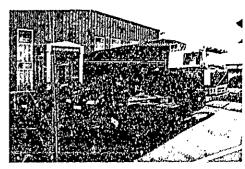
The rea branch as High II youth

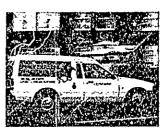


Securicor' in November 1988. In the course of the year, the range of services was extended, in partnership with the Post Office, to include bulk international mail services for the printing and publishing industries.

#### **Auto Parts Express**

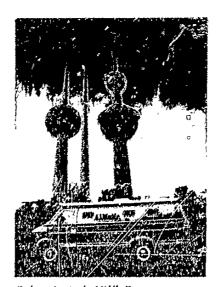
Auto Parts continued to flourish and to support mainstream express parcels activities, catering especially for the timesensitive automobile spares market. A new sales operation opened in Leeds, providing an improved service in the North of England.





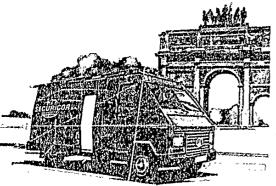
Top: Transports Schmit — a part of the Securicor Express European trunking network.

Bottom: Pony Express has extended its coverage and its vehicle fleet.



Cash services in the Middle East.

# International Operations



#### Europe

The Jersey, Guernsey and Isle of Man companies improved their operational efficiency, thus enhancing their previous year's results. The introduction to the islands of banking support services has opened the way for further growth in cash-related business.

In the Republic of Ireland, where Securicor's profits improved for the third successive year, considerable progress is also being made, particularly in ele area of hanking support.
The antruder alarm husiness has henofitted strongly from acorganisation.

In Germany profits are again up on the previous year. The recently acquired guarding and alarms central station business, Frentrup, has made a sound start.

The growth of our whollyowned guarding operation in Holland has been slow but development of secure computer tape storage has been encouraging. GTN, our joint venture for cash-in-transit, improved on last year's results and announced plans to merge its operations with those of the Dutch PTT.

The French operation had a difficult year. However, refurbishment of the Paris Security Centre generated significant new cash-in-transit business. The Boulogne-sur-Mer branch's profitable and efficient performance won for it the title of Securicor European Branch of the Year.

Securicor Luxembourg had another excellent year with the alarm installation and monitoring business showing substantial growth. During the year the company completed and officially opened a new transport building and secure storage facility.

#### Caribbean

Our Trinidad joint venture, despite the pressures of a recessionary market, achieved a good result after revenue investments in further extending the coverage of its successful alarms response teams.

### Asia and the Middle East

Thailand's buoyant economy produced netable growth in the company's guarding and cash carrying services and the opportunity has been taken to introduce intruder alarms systems design and installation services to broaden the scope of the company's activities. Profits have substantially improved this year.

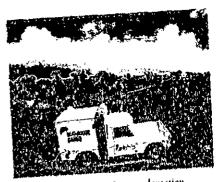
Malaysia had a good year, the improved economic conditions favouring the cash-related services, it is pleasing to report a major growth in profits in Hong Kong and Macau where there continues to be great demand for Securicor's services.

Mornielessanding errorg competition, Knwais improved on last year's profess. A new munder alarms exprese was successfully established during the year.

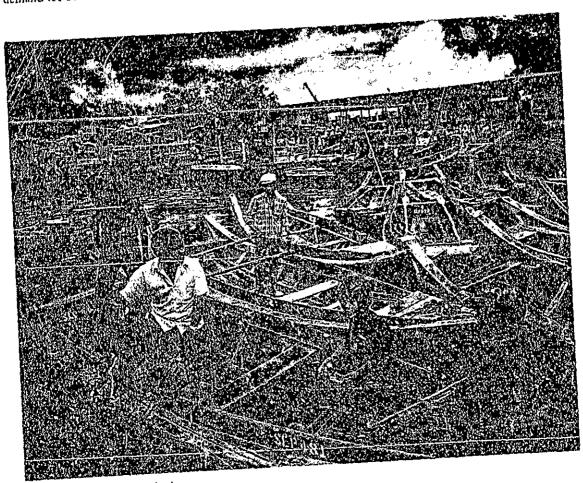
#### Africa

Securicor's well-managed African operations again performed extremely well. In Malawi the introduction of a radio alarm and response service bodes well for the future and is expected to mirror the success achieved in Zambia and Kenya.

Adverse currency fluctuations substantially affected the conversion to sterling of the profits earned in Africa.

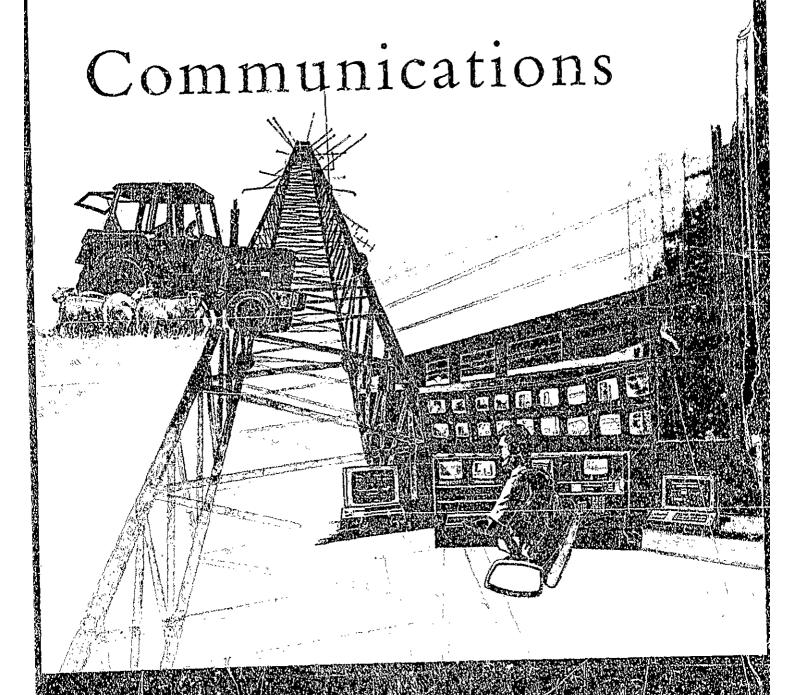


Delivering wages on a Kenyan plantation.



vissa movement by river in Malaysia.

Divisional executive elselistic from left Stephen Baller, Ian Parry, David Pinder White, Ambrew Parker, David Mountford, Philip Mitchenall, Roger Wiggs (Chief Executive).



COMPLEX DEPOSITE FOR END SEND SERVERS COMMEN

AMBLE COMMENT OF THE SECOND SE

he supply, installation and maintenance of mobile communications products, including Cellnet cellular telephones, Band III mobile systems, Datatrak vehicle location, key telephone

systems, telephone answering machines and the operation of the bacuricor Relaylone national mobile radio and regional Relaylone III trunked networks and manufacture of electronic systems.

In the highly competitive cellular telephone market, Securical achieved a significant growth in the number of new subscribers, and maintained its position as a major national retailer. A complete national service network is provided,

the enably of enhance broquers ealthoring place and accommunition of a communities to say a factor of a community of a communities of a community of a commu

This year, the Alarmphone has been jointly developed with a major manufacture. This amque mobile telephone, designed and marketed exclusively by Securitor, possesses the standard features of a normal cellular telephone and additionally can raise an alarm by way of a pre-recorded telephone message, for example, to a Securicor





Securicon's full back up ser. See was crucial in securing its largest Band III subscriber.

Monatoring Control in the event of paterforence with the evenearther's valuele.

bakes of Band III radio equipment continued to grow steadily and Securior Communications connected the ten thousandth user to the Band III system in March 1989.

Message handling and telephone answering services are offered by Securicor in London, 'irmingham and Manchester.

Control Rooms provide round the clock communications

Eacilities go anajor organisations.

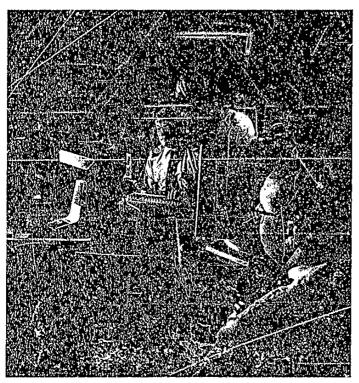
Securican Communications' management team has been strengthened with the addition of new executives, bringing valuable experience of the mobile communications industry.

Ashley Communications continued to develop its private mobile radio expertise in local installation and management. It further extended its Philips main distributorship in relation to all mobile radio products. During the year, Ashley acquired a message handling service, now known as Mendip Radio. Mendip's activities also include the provision of a major base station antennae site covering the West Country.

Securicor Ashley Electronics is proud of its quality assurance which is approved to British Standard 5750 Part 1. The factory's facilities now include flow soldering, comprehensive surface mount technology and automatic test equipment. These techniques have enabled the company to increase its sub-contract production for a wide variety of customers.

Considerable publicity has been gained through the outstanding success of the Securicor Communications' sponsored rally team. Toyota cars, carrying high profile advertising for Securicor Communications, took both the 1989 Shell Oils British Rally Championship and the 1989 Autosport RAC/MSA National Rally Championship.

### Communications



Control rooms offer 24 hour facilities for message handling and mobile monitoring.



The Alarmphone can eall you up to inform you of any interference with your car.

Network Provision
Prinspal companies
ITLE COM SECURIC OR
CHIULAR RADIO LIMITED
CHINET - 27%
BAND THREE HOLDINGS
TIMITED - 25%
DATATRAK LIMITED

he provision of national communication networks, comprising Cellnet national cellular radio telephone services, Band III trunked mobile radio service, and the Datatrak national vehicle location system.

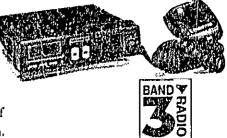
Cellnet had another excellent year. The subscriber base continued to increase, with monthly connections well in excess of those achieved in the previous year. Cellnet mobile phones are no longer considered to be a luxury and are generally regarded as essential business tools. Network engineers have pioneered world leading technology to optimise subscriber capacity in city centres. Cellnet is committed to substantial additional invest-

ment to meet ever increasing subscriber demand.

Band III, 25% owned by
Securicor, holds one of two
licences to operate national
trunked mobile radio systems.
The network now covers 70% of
the United Kingdom population.
It has achieved good market
awareness and its customer base
is significantly larger than that
of its competitor. Investment
continues to expand network
coverage and to increase and
improve facilities available
to subscribers.

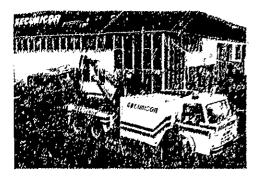
Datatrak offers the only vehicle tracking and location system available in the United Kingdom. The service became fully available commercially in January 1989, and geographical coverage already extends to the Scottish Borders.

The system "won its spurs" in June when a vehicle loaded with high value cargo was recovered and the thieves apprehended, after being monitored by Datatrak street by street across London.









Fleet Servicing provide 44 frant recovery.

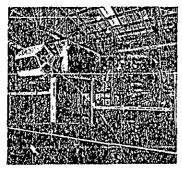
Divisional executives, left to right: Ron Smith, Euan Niven, Tony Everett, Richard Graves (Chief Executive) and Chris Shirteliffe.



# Fleet Servicing

Fleet servicing
Principal operating company:
SECURICOR LIMITED TRANSPORT DIVISION

he provision of a fleet of motor vehicles with full maintenance and transport management services to the Group's operating divisions as well as the provision of fleet maintenance services to third party customers.



Risley. Securicor Transport have 101 strategically placed workshops.

Securicar's fleet of 6,000 vehicles, ranging from motorcycles and cars to vans and heavy lorries, requires 24 hour back-up nationally. This is provided from strategically situated and mauaged traffic regions structured to accord with the Department of Transport's established Traffic Areas. The transport managers ensure full compliance with the company's Operator's Licence by providing technical and fleet management resources, thus ensuring vehicles are operated efficiently and cost-effectively. Considerable emphasis is placed on training to provide the skilled workshop teams with the experience needed to maintain the wide range of vehicles, many of which

are of sophisticated specification.

The majority of the cars, vans and trucks are supplied from Securicor's wholly-owned dealerships and, when special bodies or conversions are required for the Parcels, Security Services or Communications Divisions, work is undertaken by Bedwas Bodyworks, another Securicor Group company.

Spare workshop capacity at certain selected locations is utilised to service a broad customer base of third party fleets numbering in excess of 4,000 vehicles.

Securicor's overseas companies benefit from regular visits by experienced personnel for technical support and advice. BILLIFFE SERPRECE DIS

## Report of the directors

The directors have pleasure in presenting their annual report together with the audited accounts of the Company for the year ended. 30th September 1989;

#### 1. Principal Activities of the Group.

Security Services PLC (& a holding company.

The principal activities of its subsidiary and related companies, carried out both in the United Kingdom and internationally, include express parcels, document delivery and mail services; the transportation and care of cash and valuables; cash processing; security guards and patrols; vehicle fleet servicing; the retailing and installation of communications products, security equipment, electronic surveillance and alarm systems; mobile communications and the provision of communications systems networks.

#### 2. Group Results

The consolidated profit for the year and the appropriation thereof are shown in the consolidated profit and loss account on page 30.

A review of business activities during the year, future developments and prospects of the group are contained in the Chairman's Statement on pages 6 and 7 and in the Review of Operations on pages 8 to 24.

#### 3. Dividends

The directors have declared or

now propose the following net dividends for the year: Preference

- « Cumulative preference dividends £3,150 (year ended 31st August 1989) Ordinary
- -Interim dividends of 0.922p per stock unit paid on 29th September 1989.
- Final dividend of 1,992p per stock unit payable on 5th April 1990.

#### 4. Business Acquisitions Securicor Communications Limited acquired the customer base of the cellular telephone retail business of Tactico Cellular Radio Services Limited, a

subsidiary of National Telecommunications PLC, in November 1989.

In December 1989, Securicor Limited acquired the 50% interest in Datatrak Limited held by a subsidiary of George Wimpey PLC. Datatrak is now therefore a fully-owned Securicor subsidiary.

In furtherance of the development of its European parcels basiness, the group entered into joint ventures in France (April 1989) and Holland (November 1989) and acquired a transport business in Luxembourg (July 1989). The French operation, known as Grimaud Securicor SARL, is jointly owned by the French transport company, Grimaud SA, and by Securicor France SA. In Holland, Securicor Nederland BV took a 50% interest in awo existing transport companies, AC Visser Transport BV and AC Visser Sneltransporten BV. the merged business being known as Securicor/Visser Transport, In Luxembourg, Securicor Express Services SARL acquired the business of Transports René Schmit.

In December 1988, Securicor Deutschland GmbH acquired a 51% interest in Frentrup GmbH, a static guarding and alarm monitoring company based near Düsseldorf.

In January 1990, Geldtransport Nederland VOF, in which Securicor has a 50% stake, merged its cash-intransit business with that of the Dutch PTT in a new company known as Geldnet BV in which Securicor's effective interest is 25%.

#### 5. Capital

The issue of 11,538,517 ordinary shares at 450p per share by way of rights was, following acceptance and payment, concluded in May, 1989.

The authorised and issued share capital of the company at 30th September 1989 is set out on page 43 (note 18 to the accounts).

SECHIOLD BEDETERS AT

## Report of the directors

Shareholders are invited to renew the directors' general authority to enable them.

(a) to allot shares up to the amount of the unissued capital of the Company, namely £2,496,022 in nominal value, and

(b) to allot shares wholly for eash other than to existing shareholders such allotment being limited to 5% of the issued equity securities of the Company, namely £1,370,199 in nominal value.

Although there is no present intention to allot shares, the directors consider that in order to retain son. flexibility, the renewal of these authorities which are in accordance with the guidelines issued by the International Stock Exchange is in the best interest of the Company.

Accordingly, the appropriate resolutions, stated in similar terms to those approved by shareholders last year, are included in the notice of the annual general meeting on page 47.

6. Tangible Fixed Assets
During the year under review
group tangible fixed assets
increased by £15m to £98m. The
movement of fixed assets during
the year is shown on page 38
(note 9 to the accounts).

#### 7. Market Value of Interests in Land

The directors are of the opinion that the current aggregate value

of group properties is not less than the amount at which they are shown in the accounts.

#### 8. Research and Development Expenditure

flescarch in connection with the development of new services and products and the improvement of those currently provided by the group is carried out continuously. Expenditure is written off during the year in which it is incurred.

Development expenditure is dealt with in accordance with the accounting policy stated in note 4 on page 29.

9. Employee Involvement
The group has continued its
practice of keeping employees
informed on a regular basis of
current activities, progress and
general matters of interest by
various methods including:
(a) the holding of regular

regional and branch meetings;
(b) the use at branch level of video recorders and monitors as an enhanced means of corporate communication and training which involves the active participation of employees;

participation of employees;
(c) the introduction of an award scheme for employee suggestions intended to improve any aspect of the group's operations; and (d) the circulation on an individual basis of the group's in-house magazine, the "Securicor Guardian".

The "Branch of the Year" and "Telephonist of the Year" competitions with their particular emphasis on customer service

continue to stimulate employee awareness in this wital area. 10, Employment of Disabled Persons

The group's policy and practice is to encourage the recruitment and subsequent training, career development and promotion of disabled persons on the basis of their aptitudes and abilities, and the retention and retraining of employees who become disabled.

#### 11. Directors

It is with great regret that the directors record the deaths of Mr Donald Dlanks in April and Mr Vernon Gregg in June, 1989. Tributes to both of these former directors are in the Chairman's Statement on pages 6 and 7.

The directors listed on pages 4 and 5 have held office throughout the year ended 30th September 1989.

The directors retiring by rotation are Mr A V Alexander, Mr John Delaney and Mr Henry McKay who, being eligible, offer themselves for re-election.

The contract of service of Mr McKay is determinable at three years' notice. Neither Mr Alexander nor Mr Delaney has a contract of service.

Short biographical notes on each of the Company's directors are contained on pages 4 and 5.

Directors' interests in the share capital of the Company and the holding company. Securicor Group PLC, at the beginning and end of the financial year, were as follows:

elarisa Brevince bil

### Report of the directors

|                            | Requesty, Sq. | ryices PLC  |           | Securicos G     | Greep PLC |               |  |
|----------------------------|---------------|-------------|-----------|-----------------|-----------|---------------|--|
|                            |               | Block Units |           | ry Stock L'airs | (4)(A     | rdinary Shaws |  |
| Directors! Interests       | 1989          | 1788        | 1989      | 1788            | 1989      | 1988          |  |
| I BENEFICIAL INTEREST      |               |             |           |                 |           |               |  |
| J J Delaney                | 144,983       | 144,983     | 1,355,603 | 1,312,169       | 4,141,246 | 4,141,246     |  |
| P A C Smith                | 18,698        | 16,730      | 8,084     | 7,545           | 150,704   | 140,709       |  |
| E A Hollis                 | 5,691         | 5,093       | 10,512    | 10,374          | 29,742    | 27,912        |  |
| AV Alexander               | 2,843         | 2,544       | 11,839    | 11,758          | 12,516    | 10,986        |  |
| P F H Towle                | 6,196         | 5,544       | 397       | 389             | 2,176     | 2,014         |  |
| R S W H Wiggs              | 2,843         | 2,544       | 444       | 425             | 5,250     | 4,892         |  |
| H.W McKay                  | 1,018         | 911         | 507       | 500             | 134       | 1,500         |  |
| R A Graves                 | 1,117         | 1,000       | 1,003     | 1,000           | 67        | RH            |  |
| C C Shirteliffe            | 782           | 700         | 1,021     | 1,014           | 1,430     | 1,278         |  |
| I OTHER INTERESTS          | •             |             |           |                 |           |               |  |
| P A C Smith                | 147,787       | 147,787     | 1,098,297 | 1,057,818       | 3,583,377 | 3,584,577     |  |
| R S W H Wiggs              | 142,012       | 142,012     | 1,075,077 | 1,035,102       | 3,467,858 | 3,467,858     |  |
| "E A Hollis                | 147,787       | -           | 1,242,383 | _               | 3,805,602 |               |  |
| III EXECUTIVE SHARE OPTION | i             |             |           |                 |           |               |  |
| P F H Towle                |               |             |           |                 | 20,000    | 20,000        |  |
| R S W H Wiggs              |               |             |           |                 | 48,500    | 40,000        |  |
| HW McKay                   |               |             |           |                 | 29,000    | 23,000        |  |
| R A Graves                 |               |             |           |                 | 26,000    | 20,000        |  |
| C C Shirteliffe            |               |             |           |                 | 35,200    | 29,200        |  |

#### IV CUMULATIVE PARTICIPATING PREFERENCE SHARES

Directors' interests in the cumulative participating preference shares of Securicor Group PLC at the beginning and end of the financial year were:

- (i) Beneficial interest J J Delaney 710 shares
- (ii) Other interests P A C Smith 710 shares; R S W H Wiggs 710 shares; \*E A Hollis 3,360 shares

The above tables comply with the requirements of the Companies Act 1985 and The International Stock Exchange and, in consequence, certain holdings have been duplicated. Save as indicated, no material changes in these holdings have taken place since 30th September 1989.

None of the directors had a material interest in any contract significant to the business of the group during the financial year.

\*Acquired after 30th September 1989

BALBORA STARTICE BELL

## Report of the directors

12. Substantial Holdings.
The directors have been notified of the following substantial shareholdings in the ordinary capital of the Company:
(i) Securicor Group PLC 55,629,235 ordinary stock units (50,75%)
£88,109 cumulative preference stock (88.1%)
(ii) Provident Mutual Life Assurance Association 8,907,441 ordinary stock units

## 13. Political and Charitable Contributions

(8.1%).

The group remains committed to the support of charities, the community, job creation and training, local development, the arts, sport and music. Aggregate contributions, both in cash and in kind during the year, amounted to £225,000. There were no political contributions.

#### 14. Taxation Status

The company is not a close company as defined by the Income and Corporation Taxes Act 1988.

15. Auditors
A resolution to re-appoint
Milne Ross, chartered
accountants, as auditors to the
Company and for their
remuneration to be fixed by the
directors, will be submitted to
the annual general meeting.

By Order of the Board N Griffiths Secretary

Sutton Park House 15 Carshalton Road Sutton Surrey SM1 4LE 2nd March 1990

## Statement of accounting policies

#### 1 Basic of consolidation

The consolidated accounts incorporate the accounts of Security Services PLC, its subsidiaries, and the group's share of profits and reserves of its related companies, except as stated in note 19 to the accounts, for the year ended 30th September 1989.

The results of related companies having financial year ends which differ from that of the group are based on the last audited accounts and management accounts for the subsequent periods to 30th September 1989. The principal related company with a different accounting date is Telecom Securicor Cellular Radio Lumted whost year end is 31st March. The accounts are prepared on the historical cost basis, other than certain freehold and leasehold properties which are included in the accounts at valuation (note 9 to the accounts).

The results of subsidiaries acquired or sold during the year are included as from or up to their respective dat we

## of acquisition or disposal. 2 Group turnover

Group turnover represents sales, excluding value added tax, by group companies to outside customers.

#### 3 Depreciation

Depreciation is calculated to write off the cost or valuation of the assets by equal annual instalments over their expected economic lives. No depreciation is provided on freehold or long leasehold land.

Details of depreciation rates are given in note 9.

#### 4 Research and development expenditure

Research expenditure is written off in the year in which it is incurred.

United Kingdom development expenditure represents expenditure mainly of a revenue nature, incurred in the first three years of trading in establishing new branches and services of the group. Overseas development expenditure, with the exception of pre-operational costs, is written off draing the year in which it is incurred. Development expenditure and pre-operational costs are amortised over 10 years commencing in the year after that in which they have been incurred. The amount of unamortised development expenditure is not treated as a realised loss for the purposes of calculating distributable profits.

#### 5 Stocks

Stocks are valued at the lower of cost and net realisable value on bases consistent with previous years. Cost represents expenditure incurred in the ordinary course of business to bring stock to its present condition and includes appropriate overheads.

#### 6 Deferred taxation

Provision is made for deferred taxation at known rates of United Kingdom corporation tax on the excess of the book salue of those assets qualifying for taxation allowances over their written down values for tax purposes except when the tax benefit can be expected with reasonable probability to be retained for the foresceable future.

#### 7 Overseas currencies

Profits and losses and assets and liabilities in foreign currencies have been converted to sterling at the rates of exchange ruling at the balance sheet date. All foreign exchange adjustments, including those arising on consolidation and on United Kingdom borrowings arranged to finance overseas investments, have been transferred to the recounts).

#### 8 Goodwill and cellular contracts

(a) Goodwill arising on consolidation and purchased goodwill are written off to reserves in the year of acquisition.
(b) Net payments made to third parties to obtain cellular contracts are amortised over their average life of three years.

#### 9 Leases

Assets held under finance leases are included in tangible fixed assets at their capital value and depreciated in accordance with the policy stated in paragraph 3 above. The capital element of future rentals is included within creditors and the finance charge element is charged to profit and loss account over the period of the lease. Annual rentals payable under operating leases are charged to profit and loss account and future rental obligations are disclosed in note 21 to the accounts.

#### 10 Pensions

The group operates defined benefit pension schemes covering the majority of its employees. The contributions to the schemes are charged to the profit and loss account on a basis that spr. ads the expected cost of providing pensions over the employees' working lives with the group.

# Consolidated profit and loss account

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Neges                                 | 1989<br>£000             | £000<br>1988      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|--------------------------|-------------------|
| Turnover                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 1                                     | 270 245                  | 224 260           |
| U.K.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                       | 373,345<br>58,112        | 334,368<br>46,777 |
| Overseas                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                       |                          | ,                 |
| A Comment of State of | ·                                     | 430,457                  | 381,145           |
| Profit on ordinary activities before taxation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 1 and 2                               |                          |                   |
| Security and Parcels:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                       | 4 # 000                  | 40 550            |
| U.K.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                       | 15,020                   | 18,553            |
| Overseas                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                       | 2,080<br>1,890           | 2,031<br>848      |
| Finance and investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                       | (3,599)                  | (1,363)           |
| Communications (including cellular retailing) Cellnet Cellular Radio                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                       | 12,834                   | 1,740             |
| Conner Centum Tumo                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -                                     | The second of the second |                   |
| TP most on                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 3                                     | 28,225<br>11,922         | 21,809<br>9,867   |
| Taxation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | . This Kind department of the Company | THE THE STREET           | ಕ ಕಂಡುವಾಗಗ        |
| Profit on ordinary activities after taxation Outside shareholders' interests                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 4                                     | 16,303<br>(1)            | 11,942<br>14      |
| J                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | -                                     | 16,304                   | 11,928            |
| Extraordinary items                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 5                                     | -                        | (244)             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | -                                     | 16,304                   | 11,684            |
| Dividends                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 6                                     | 3,197                    | 2,453             |
| Profit for the year retained                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 19                                    | 13,107                   | 9,231             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                       |                          |                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                       |                          |                   |
| Retained profit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                       |                          |                   |
| Parent company                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | · · · · · · · · · · · · · · · · · · · | 4,755                    | 1,726             |
| Subsidiary companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                       | 665                      | 7,656             |
| Related companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                       | 7,687                    | (151              |
| · · · · · · · · · · · · · · · · · · ·                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                       | 13,107                   | 9,231             |
| (A)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                       |                          |                   |
| Earnings per oddinary stock unit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 7                                     | 15.7p                    | 11.9p             |

racurary herescas who and subside-ty appropria

## Consolidated balance sheet

AT SOTH SERTEMBER 1989

|                                         |                                           |             |              | 40.04        |
|-----------------------------------------|-------------------------------------------|-------------|--------------|--------------|
|                                         |                                           | Netes       | 1989<br>£060 | 1288<br>1200 |
| Fixed assets                            |                                           | > 42-Year   | entrain.     | ÷            |
| Intangible assets                       |                                           | 8           | 244          | <b>33</b> 8  |
| Tangible assets                         |                                           | Q           | 97,738       | 82,924       |
| Investments                             |                                           | 10          | 19,817       | 8,408        |
|                                         |                                           |             | 117,799      | 91,670       |
| Current assets                          |                                           |             |              |              |
| Stocks                                  | 74<br>8                                   | 11          | 10,643       | 8,437        |
| Debtors                                 |                                           | 12          | 64,600       | 58,021       |
| Bank and deposit balances               |                                           |             | 36,972       | 9,435        |
| Quoted investments                      | •                                         | 13          | 1,080        | 1,080        |
|                                         |                                           | <b>pa</b> e | 113,295      | 76,973       |
| Creditors: due within one year          | CAN AND AND AND AND AND AND AND AND AND A |             | /            |              |
| Bank overdrafts and short term loans    |                                           | 14          | 4,115        | 4,012        |
| Corporation tax                         | ,                                         | <b>\2</b>   | 10,145       | 8,496        |
| Proposed dividend                       |                                           |             | 2,183        | 1,628        |
| Other                                   |                                           | 15          | 66,002       | 58,378       |
|                                         |                                           |             | 82,445       | 72,514       |
| Net current assets                      |                                           | ,           | 30,850       | 4,459        |
| Total assets less current liabilities   |                                           |             | 148,649      | 96,129       |
| Creditors: due after more than one year | ۵                                         |             |              |              |
| Loans                                   |                                           | 16          | 8,448        | 17,260       |
| Corporation tax                         |                                           |             | 5,249        | 7,651        |
|                                         |                                           |             | 13,697       | 24,911       |
| Provision for liabilities and charges   |                                           | - 17        | 167          | 32           |
| Net assets                              |                                           |             | 134,785      | 71,186       |
| Capital and reserves                    |                                           |             |              |              |
| Called up share capital                 |                                           | 18          | 27,504       | 24,619       |
| Revaluation reserve                     | 8                                         |             | 1,216        | 1,216        |
| Other reserves                          |                                           | 19          | 106,065      | 45,351       |
|                                         |                                           | _           | 134,785      | 71,186       |

Roger Wiggs
Richard Graves

2nd March 1990

P. Mini

# Source and application of funds HIR THE WEAR EST ED FORM SAFEMBER 1964

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 6005        | <u> 1789</u> | 6000                                  | 1256   |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|--------------|---------------------------------------|--------|
| Source of funds                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | tobô        | £009         | £000                                  | £000   |
| Profit on ordinary activities before taxation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |             | 28,225       |                                       | 21,809 |
| Deduct: Profits on disposal of fixed assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |             |              |                                       |        |
| and investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1,571       |              | 119                                   |        |
| Exchange adjustments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 10          |              | 297                                   |        |
| Extraordinary items                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | -           |              | 70                                    |        |
| Retained in related companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 12,905      |              | 1,612                                 |        |
| ·                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | -           | 14,486       |                                       | 2,098  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ,           | 13,739       |                                       | 19,711 |
| Add: Depreciation of fixed assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 21,518      | -            | 19,399                                | •      |
| Amortisation of development expendit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | ure 94      |              | 95                                    |        |
| the last comparation of the following the following the comparation of the compara |             | 21,612       |                                       | 19,494 |
| Total generated from operations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |             | 35,351       |                                       | 39,205 |
| Funds from other sources:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |             |              |                                       |        |
| Sales of fixed assets and investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 3,277       |              | 4,015                                 |        |
| Increase in loans                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             |              | 4,762                                 |        |
| Issue of shares                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 51,136      |              |                                       |        |
| Increase in creditors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 7,376       |              | 16,083                                |        |
| Loans repaid by related company                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | _           |              | 2,373                                 |        |
| Increase in hire purchase creditors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 284         |              | ****                                  |        |
| _                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |             | 62,073       |                                       | 27,233 |
| Application of funds                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |             | 97,424       |                                       | 66,438 |
| Purchase of fixed assets                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 37,833      |              | 39,357                                |        |
| 2011 1 11                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 2,642       |              | 2,303                                 |        |
| Tax paid                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 7,322       | •            | 6,620                                 |        |
| Investments its related companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 3,681       |              | 3,257                                 |        |
| Invistments in subsidiary companies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 508         |              | 197                                   |        |
| Purchase of goodwill                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 371         |              | 50                                    |        |
| Increase in debtors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 6,579       |              | 11,527                                |        |
| Decrease in hire purchase creditors                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | -,          |              | 358                                   |        |
| Increase in stocks                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 2,206       |              | 1,143                                 |        |
| Decrease in loans                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 8,848       |              |                                       |        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ,,,,,       | 69,990       |                                       | 64,812 |
| A Company to the second | <u> </u>    | 27,434       | * \$4.000 tomp top (10) (1 * 18 )     | 1,626  |
| Movement in short term funds                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | AM          | •            |                                       | ,      |
| Increase in cash resources                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 27,537      |              | 2,468                                 |        |
| (Increase) in bank overdrafts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | (103)       |              | (842)                                 |        |
| •••                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <del></del> | 27,434       | · · · · · · · · · · · · · · · · · · · | 1,626  |

becurity BEIDIERE PAC

# Parent company balance sheet

|                                         | Netes.         | T000<br>F253 | 1983<br>£000             |
|-----------------------------------------|----------------|--------------|--------------------------|
| Fixed assets                            |                |              |                          |
| Tangible assets                         | 9              | 4,722        | 1,948                    |
| Investments                             | 10             | 9,228        | 6,728                    |
|                                         | क्रमाध्यक ज्या | 13,950       | 8,676                    |
| Current assets                          | *              | <u></u>      |                          |
| Debtors                                 | 12             | 57,228       | 46,808                   |
| Bank and deposit balances               |                | 29,685       | 510                      |
| Quoted investments                      | 13             | 1,080        | 1,080                    |
|                                         | ===            | 87,993       | 48,404                   |
|                                         |                |              | প্র <b>ঞ্জ</b> করণ বংশকর |
| Creditore: due within one year          |                | 0            |                          |
| Bank overdrafts and short term loans    | 14 🤫           | · -          | (                        |
| Corporation tax                         |                | 597          | 853                      |
| Proposed dividends                      |                | 2,183        | 1,628                    |
| Other                                   | 15             | 3,191        | 4,670                    |
|                                         |                | 5,971        | 7,157                    |
| Net current assets                      |                | 82,022       | 41,247                   |
| Total assets less current liabilities   |                | 95,972       | 49,923                   |
| Creditors: due after more than one year |                |              |                          |
| Loans                                   | 16             | 6,000        | 16,000                   |
| Provision for liabilities and charges   | 17.            | 167          | 9                        |
| Net assets                              |                | 89,805       | 33,914                   |
| Capital and reserves                    |                |              |                          |
| Called up share capital                 | 18             | 27,504       | 24,619                   |
| Other reserves                          | 19             | 62,301       | 9,29                     |
|                                         |                | 89,805       | 33,914                   |

Roger Wiggs
Richard Graves
2nd March 1990

Director

De Million

## Notes to the accounts

| 1 Turnover and profits Turnover ~ Security and Parcels: U.K. Republic of Ireland, Channel Islands and Isle of Man Rest of Europe Africa Asia and rest of world Turnover (U.K.) - Communications (including cellular retailing | 1989<br>£000<br>345,446<br>17,783<br>25,768<br>9,025<br>4,936 | 1988<br>1020<br>309,731<br>15,093<br>19,498 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|---------------------------------------------|
| Turnover ~ Security and Parcels:  U.K.  Republic of Ireland, Channel Islands and Isle of Man  Rest of Europe  Africa  Asia and rest of world  Turnover (U.K.) - Communications (including cellular retailing                  | 345,446<br>17,783<br>25,768<br>9,025                          | 309,731<br>15,093<br>19,498                 |
| Turnover - Security and Parcelss U.K. Republic of Ireland, Channel Islands and Isle of Man Rest of Europe Africa Asia and rest of world Turnover (U.K.) - Communications (including cellular retailing                        | 17,783<br>25,768<br>9,625                                     | 15,093<br>19,498                            |
| U.K. Republic of Ireland, Channel Islands and Isle of Man Rest of Europe Africa Asia and rest of world Turnover (U.K.) - Communications (including cellular retailing                                                         | 17,783<br>25,768<br>9,625                                     | 15,093<br>19,498                            |
| Rest of Europe<br>Africa<br>Asia and rest of world<br>Turnover (U.K.) - Communications (including cellular retailing                                                                                                          | 25,768<br>9,025                                               | 19,498                                      |
| Rest of Europe<br>Africa<br>Asia and rest of world<br>Turnover (U.K.) - Communications (including cellular retailing                                                                                                          | 9,625                                                         |                                             |
| Africa Asia and rest of world  Turnover (U.K.) - Communications (including cellular retailing                                                                                                                                 |                                                               |                                             |
| Turnover (U.K.) - Communications (including cellular retailing                                                                                                                                                                | 4,936                                                         | 8,326                                       |
|                                                                                                                                                                                                                               |                                                               | 3,860                                       |
|                                                                                                                                                                                                                               | 403,558                                                       | 356,508                                     |
| but excluding Cellnet)                                                                                                                                                                                                        | 26,899                                                        | 24,637                                      |
| Total turnover                                                                                                                                                                                                                | 430,457                                                       | 381,145                                     |
| Cost of sales                                                                                                                                                                                                                 | 335,171                                                       | 292,697                                     |
| COST OF Sales                                                                                                                                                                                                                 |                                                               |                                             |
| Gross profit                                                                                                                                                                                                                  | 95,286                                                        | 88,448                                      |
| Administrative expenses                                                                                                                                                                                                       | 80,034                                                        | 68,325                                      |
| Operating profit                                                                                                                                                                                                              | 15,252                                                        | 20,123                                      |
| Share of profits of related companies:                                                                                                                                                                                        |                                                               |                                             |
| Cellnet Cellular Radio                                                                                                                                                                                                        | 12,834                                                        | 1,740                                       |
| Others                                                                                                                                                                                                                        | 139                                                           | (54)                                        |
| Profit on ordinary activities before taxation                                                                                                                                                                                 | 28,225                                                        | 21,809                                      |
| Profit on ordinary activities – geographical analysis:                                                                                                                                                                        |                                                               |                                             |
| U.K.                                                                                                                                                                                                                          | 26,145                                                        | 19,778                                      |
| Republic of Ireland, Channel Islands and Isle of Man                                                                                                                                                                          | 822                                                           | 294                                         |
| Rest of Europe                                                                                                                                                                                                                | (508)                                                         | 140                                         |
| Africa                                                                                                                                                                                                                        | 1,177                                                         | 1,232                                       |
| Asia and rest of world                                                                                                                                                                                                        | 589                                                           | 365                                         |
|                                                                                                                                                                                                                               | 28,225                                                        | 21,809                                      |
| Operating profit has been arrived at after taking account of:                                                                                                                                                                 |                                                               |                                             |
| Audit fees                                                                                                                                                                                                                    | 345                                                           | 305                                         |
| Depreciation of tangible fixed assets                                                                                                                                                                                         | 21,518                                                        | 19,399                                      |
| Amortisation of development expenditure                                                                                                                                                                                       | 94                                                            | 95                                          |
| Operating lease rentals payable                                                                                                                                                                                               |                                                               |                                             |
| - Properties                                                                                                                                                                                                                  | 9,644                                                         | 8,444                                       |
| - Vehicles and equipment                                                                                                                                                                                                      | 5,929                                                         | 4,374                                       |
| Operating lease rentals receivable                                                                                                                                                                                            | (6,809)                                                       | (7,303)                                     |
| Investment income (quoted)                                                                                                                                                                                                    | (153)                                                         | (153)                                       |
| (Profits)/losses on disposal of assets: - Properties                                                                                                                                                                          | (361)                                                         | (669)                                       |
| - Other tangible assets                                                                                                                                                                                                       | (1,210)                                                       | 550                                         |
| Net finance cost:                                                                                                                                                                                                             |                                                               |                                             |
| - Loans and overdrafts wholly repayable within five years                                                                                                                                                                     |                                                               |                                             |
| Repayable by instalments                                                                                                                                                                                                      | 90                                                            | 27                                          |
| Repayable other than by instalments                                                                                                                                                                                           | 1,121                                                         | 820                                         |
| - Loans of which any portion is due after five years                                                                                                                                                                          | 1,823                                                         | 1,221                                       |
|                                                                                                                                                                                                                               | 3,034                                                         | 2,068                                       |
| - Interest receivable                                                                                                                                                                                                         | (2,697)                                                       | (1,132)                                     |
|                                                                                                                                                                                                                               | 337                                                           | 936                                         |

recurrey previets bit and empospiate rempances

### Notes to the accounts

| ,                                                   | ,       |              |
|-----------------------------------------------------|---------|--------------|
|                                                     | 1989    | 1988         |
|                                                     | £000    | Loca<br>Loca |
| 2 Directors and employees                           |         |              |
| Staff costs, including directors' emoluments:       |         |              |
| Wages and salaries                                  | 225,565 | 198,079      |
| Social security costs                               | 18,473  | 16,082       |
| Pension costs                                       | 9,616   | 8,872        |
|                                                     | 253,654 | 223,033      |
| Directors' emoluments                               |         |              |
| Remuneration of directors of Security Services PLC: |         |              |
| Executive services                                  | 521     | 436          |
| Fees                                                | 46      | 47           |
|                                                     | 567     | 483          |

The remuneration of the Chairman was £49,379 (£43,392)

The remuneration of the highest paid director was £91,167 (£73,746)

The number of directors whose pre-tax emoluments fell within the following bands and the number of U.K. employees whose emoluments exceeded £30,000 were:

| Emoluments                                | Number of directors |      |        | Number of employees |  |  |
|-------------------------------------------|---------------------|------|--------|---------------------|--|--|
|                                           | 1989                | 1988 | 1989   | 1988                |  |  |
| £5,00f to £10,000                         | 1                   | 1    | ,      |                     |  |  |
| £15,001 to £20,000                        | 1                   | _    | ,      |                     |  |  |
| £20,001 to £25,000                        | _                   | 1    |        |                     |  |  |
| £30,001 to £35,000                        | 2                   | 1    | 19     | 18                  |  |  |
| £35,001 to £40,000                        | 1                   | 1    | 12     | 5                   |  |  |
| £40,001 to £45,000                        | -                   | 2    | 9 6    | 3                   |  |  |
| £45,001 to £50,000                        | 1                   | 2    | 4      | _                   |  |  |
| £50,001 to £55,000                        | _                   | 1    | 1      | _                   |  |  |
| £60,001 to £65,000                        | 2                   | _    |        |                     |  |  |
| £65,001 to £70,000                        | 1                   | _    |        |                     |  |  |
| £70,001 to £75,000                        | 1                   | 2    |        |                     |  |  |
| £90,001 to £95,000                        | 1                   | -    |        |                     |  |  |
| The average weekly number of employees of | the group           |      |        |                     |  |  |
| during the year was:                      |                     |      | Number | of employees        |  |  |
| <b>.</b>                                  |                     |      | 1989   | 1988                |  |  |
| U.K.                                      |                     |      | 22,523 | 22,455              |  |  |
| Overseas                                  |                     |      | 15,732 | 15,147              |  |  |
|                                           |                     | -    | 38,255 | 37,602              |  |  |

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 4889                                   | 1988       |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|------------|
| 3 Taxation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Töö0                                   | £aqa       |
| U.K. corporation tax at 35% (35%)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 10,378                                 | 9,957      |
| Deferred tax (note 17)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 135                                    | (1,475     |
| Overseas tax                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1,415                                  | 996        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 11,928                                 | 9,778      |
| Adjustments for previous years:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | ~~,                                    | ,          |
| U.K. corporation tax                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | (6)                                    | 90         |
| Overseas tax                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | -                                      | (1         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 11,922                                 | 9,867      |
| The charge for taxation includes £5,218,000 (£1,762,000) in related companies.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | espect of share of p                   | profits of |
| RODELOGICANE <del>ON THE REPORT OF THE POST OF</del> | 1989                                   | 198R       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | C000                                   | £000       |
| 4 Net profit on ordinary activities after taxation Attributable to Security Services PLC                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 7,952                                  | 4,179      |
| The parent company is exempt from presenting a profit and loss section 228 (7) of the Companies Act 1985.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                        | nce with   |
| AND THE RESIDENCE OF THE PARTY            | 1989                                   | 1988       |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | T000                                   | £000       |
| 5 Extraordinary items                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                        |            |
| Head office relocation costs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                        | (2,134)    |
| Surplus on disposal of head office properties                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                        | 2,035      |
| Other business disposals                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | and their territor of tourist out to a | 29         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | _                                      | (70)       |
| U.K. corporation tax                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                        | (174)      |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | See all                                | (244)      |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                        |            |

becurity Services who and subsiders companies

## Notes to the accounts

|       | -              |
|-------|----------------|
| 1989  | 1988           |
| £000  | £0,00          |
|       |                |
| 3     | З              |
|       |                |
| 1,011 | 822            |
| 2,183 | 1,628          |
| 3,197 | 2,453          |
|       | 1,011<br>2,183 |

#### 7 Earnings per ordinary stock unit

The calculation of earnings per ordinary stock unit is based upon earnings of £16,301,000 (£11,925,000) being group profits after taxation, minority interests and fixed preference dividend and 104,062,574 (99,917,497) average ordinary stock units in issue during the year. The comparative figure has been adjusted to reflect the rights issue concluded in May 1989.

| 8 Intangible fixed assets                | Consolidated<br>£000 |
|------------------------------------------|----------------------|
| Development expenditure                  |                      |
| At cost at 30th September, 1988 and 1989 | 738                  |
| Amortisation - at 30th September 1988    | 400                  |
| - provision for year                     | 94                   |
| – at 30th September 1989                 | 494                  |
| Net book value<br>At 30th September 1989 | 244                  |
| At 30th September 1988                   | 338                  |

| ,                                           | Freshold<br>gregerises<br>£000                                                                                 | Legesbold<br>properties<br>long term<br>£000 | Logschold<br>peopletics<br>shert term<br>1000 | Equipment<br>and relactes<br>£000 | Algut held<br>for operating<br>Acases<br>£000 | Total<br>£000       |
|---------------------------------------------|----------------------------------------------------------------------------------------------------------------|----------------------------------------------|-----------------------------------------------|-----------------------------------|-----------------------------------------------|---------------------|
| 9 Tangible fixed assets<br>Consolidated     |                                                                                                                |                                              |                                               |                                   |                                               |                     |
| Cost and valuations                         |                                                                                                                |                                              |                                               |                                   |                                               | 4                   |
| At 30th September 1988                      | 15,693                                                                                                         | 5,011                                        | 12,673                                        | 104,260                           | 17,026                                        | 154,663             |
| Additions at cost                           | 4,599                                                                                                          | 38                                           | 2,234                                         | 27,115                            | 3,847                                         | 37,833              |
| Foreign currency adjustments                | 61                                                                                                             | (3)                                          | (66)                                          |                                   | .3                                            | 44<br>223           |
| Subsidiaries acquired                       | 125                                                                                                            |                                              | _                                             | 98                                | WORT                                          |                     |
| Transfers                                   | 1,131                                                                                                          | (1,131)                                      |                                               | ,,,,,                             | <del>,,,,</del>                               | <b>F</b> / <b>m</b> |
|                                             | 21,609                                                                                                         | 3,915                                        | 14,841                                        | 131,522                           | 20,876                                        | 192,763             |
| Cost of disposals                           | 185                                                                                                            | 26                                           | 399                                           | 11,569                            | 385                                           | 12,564              |
| At 30th September 1989                      | 21,424                                                                                                         | 3,889                                        | 14,442                                        | 119,953                           | 20,491                                        | 180,199             |
| Net book value is<br>arrived at as follows: | manus ( ) paper de la company de la comp |                                              |                                               |                                   |                                               |                     |
| Professional valuation 1986                 |                                                                                                                |                                              | 138                                           |                                   |                                               | 138                 |
| Professional valuation 1980                 | 282                                                                                                            |                                              | 34                                            |                                   | _                                             | 316                 |
| Directors' valuation 1973                   | 1,000                                                                                                          | -                                            | _                                             | -                                 |                                               | 1,000               |
| Cost                                        | 20,142                                                                                                         | 3,889                                        | 14,270                                        | 119,953                           | 20,491                                        | 178,745             |
| Total cost and valuations (above)           | 21,424                                                                                                         | 3,889                                        | 14,442                                        | 119,953                           | 20,491                                        | 180,199             |
| Accumulated depreciation:                   |                                                                                                                |                                              |                                               |                                   |                                               |                     |
| At 30th September 1988                      | 868                                                                                                            | 511                                          | 3,670                                         | 57,166                            | 9,524                                         | 71,739              |
| Provision for the year                      | 225                                                                                                            | 68                                           | 564                                           | 18,777                            | 1,884                                         | 21,518              |
| Foreign currency adjustments                | 8                                                                                                              | 1                                            | 6                                             | 45                                | 2                                             | 62                  |
| Disposals withdrawn                         | (22)                                                                                                           | (5)                                          | (260)                                         | (10,376                           | ) (195)                                       | (10,858)            |
| Transfers                                   | 118                                                                                                            | (118)                                        |                                               |                                   |                                               | <del></del>         |
| At 30th September 1989                      | 1,197                                                                                                          | 457                                          | 3,980                                         | 65,612                            | 11,215                                        | 82,461              |
| Net book value<br>At 30th September 1989    | 20,227                                                                                                         | 3,432                                        | 10,462                                        | 54,341                            | 9,276                                         | 97,738              |
| At 30th September 1988                      | 14,825                                                                                                         | 4,500                                        | 9,003                                         | 47,094                            | 7,502                                         | 82,924              |

#### Note:

Plant held under finance leases and included in tangible fixed assets (above):

Net book value £1.403m. Accumulated depreciation £1.404m. coursey bervices the and subsidiary sampanees

# Notes to the accounts

|                                                                                                                                                                                                                                                                                                                                                               | Freehold<br>properties<br>£000 | Leasehold<br>properties<br>long term<br>E000                              | Leasehold<br>properties<br>chart term<br>£000 | Total                                                    |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|---------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------------------------|
| 9. Tangible fixed assets continued Parent Company Cost                                                                                                                                                                                                                                                                                                        |                                |                                                                           |                                               |                                                          |
| At 30th September 1988<br>Additions at cost                                                                                                                                                                                                                                                                                                                   | 1,118<br>2,883                 | 499                                                                       | 912<br>—                                      | 2,529<br>2,883                                           |
|                                                                                                                                                                                                                                                                                                                                                               | 4,001                          | 499                                                                       | 912                                           | 5,412                                                    |
| Cost of disposals                                                                                                                                                                                                                                                                                                                                             | -                              |                                                                           | 71                                            | 71                                                       |
| At 30th September 1989                                                                                                                                                                                                                                                                                                                                        | 4,001                          | 499                                                                       | 841                                           | 5,341                                                    |
| Accumulated depreciation                                                                                                                                                                                                                                                                                                                                      |                                |                                                                           |                                               |                                                          |
| At 30th September 1988                                                                                                                                                                                                                                                                                                                                        | 143                            | 74                                                                        | 364                                           | 581                                                      |
| Provision for the year                                                                                                                                                                                                                                                                                                                                        | 15                             | 9                                                                         | 44                                            | 68                                                       |
| Disposals withdrawn                                                                                                                                                                                                                                                                                                                                           |                                |                                                                           | (30)                                          | (30)                                                     |
| At 30th September 1989                                                                                                                                                                                                                                                                                                                                        | 158                            | 83                                                                        | 378                                           | 619                                                      |
| Net book value At 30th September 1989                                                                                                                                                                                                                                                                                                                         | 3,843                          | 416                                                                       | 463                                           | 4,722                                                    |
| At 30th September 1988                                                                                                                                                                                                                                                                                                                                        | 975                            | 425                                                                       | 548                                           | 1,948                                                    |
| C1 . 1                                                                                                                                                                                                                                                                                                                                                        |                                |                                                                           |                                               | 2%                                                       |
| Short leaseholds Plant and equipment Motor vehicles                                                                                                                                                                                                                                                                                                           |                                | c                                                                         | _                                             | _,                                                       |
| Plant and equipment                                                                                                                                                                                                                                                                                                                                           |                                | Consolidated                                                              | 10<br>10                                      | the lease<br>10%-25%                                     |
| Plant and equipment Motor vehicles  10 Investments                                                                                                                                                                                                                                                                                                            |                                |                                                                           | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%                       |
| Plant and equipment Motor vehicles  10 Investments Related companies                                                                                                                                                                                                                                                                                          |                                | Consolidated                                                              | 10<br>10                                      | f the lease<br>10%-25%<br>%-33½%                         |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off                                                                                                                                                                                                                                                   |                                | Consolidated<br>£000                                                      | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>                   |
| Plant and equipment Motor vehicles  10 Investments Related companies                                                                                                                                                                                                                                                                                          |                                | Consolidated                                                              | 10<br>10                                      | f the lease<br>10%-25%<br>%-33½%                         |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off At 30th September 1988                                                                                                                                                                                                                            |                                | Consolidated<br>£000                                                      | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>                   |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off At 30th September 1988 Additions                                                                                                                                                                                                                  |                                | Consolidated<br>£000<br>8,213<br>1,799                                    | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>nu company<br>£000 |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off At 30th September 1988 Additions At 30th September 1989                                                                                                                                                                                           |                                | Consolidated<br>£000<br>8,213<br>1,799                                    | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>nu company<br>£000 |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off At 30th September 1988 Additions At 30th September 1989 Loans                                                                                                                                                                                     |                                | 8,213<br>1,799                                                            | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>nu company<br>£000 |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off At 30th September 1988 Additions At 30th September 1989 Loans At 30th September 1988                                                                                                                                                              |                                | 8,213<br>1,799<br>10,012                                                  | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>nu company<br>£000 |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off At 30th September 1988 Additions At 30th September 1989 Loans At 30th September 1988 Additions At 30th September 1988 Additions At 30th September 1989 Share of post acquisition reserves                                                         |                                | Consolidated<br>£000<br>8,213<br>1,799<br>10,012<br>118<br>1,882<br>2,000 | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>nu company<br>£000 |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off At 30th September 1988 Additions At 30th September 1989 Loans At 30th September 1988 Additions At 30th September 1988 Additions At 30th September 1988 Additions At 30th September 1989 Share of post acquisition reserves At 30th September 1988 |                                | Consolidated £000  8,213 1,799  10,012  118 1,882 2,000                   | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>nu company<br>£000 |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off At 30th September 1988 Additions At 30th September 1989 Loans At 30th September 1988 Additions At 30th September 1988 Additions At 30th September 1988 Foreign currency adjustments                                                               |                                | Consolidated £000  8,213 1,799  10,012  118 1,882 2,000                   | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>nu company<br>£000 |
| Plant and equipment Motor vehicles  10 Investments Related companies Shares at cost less amount written off At 30th September 1988 Additions At 30th September 1989 Loans At 30th September 1988 Additions At 30th September 1988 Additions At 30th September 1988 Additions At 30th September 1989 Share of post acquisition reserves At 30th September 1988 |                                | Consolidated £000  8,213 1,799  10,012  118 1,882 2,000                   | 10<br>10                                      | f the lease<br>10%-25%<br>%-331/3%<br>nu company<br>£000 |

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## Notes to the accounts

| 10. Investments continued                   | Consolidated   | Рассиі сапрану |
|---------------------------------------------|----------------|----------------|
| Subsidiany companies                        | £000           | £aaa           |
| Shares at cost, less amount written off     |                |                |
| At 30th September 1988<br>Additions in year | क              | 4,061          |
|                                             | <del>y o</del> | 2,500          |
| At 30th September 1989                      | \$50°          | 6,561          |
| Total Investments                           | -              | • "            |
| At 30th September 1989                      | 19,817         | 9,228          |
| At 30th September 1988                      | 8,408          | 6,728          |
| ***                                         | - re           |                |

During the year the group continued its investment in related companies engaged in the establishment of a national trunked mobile radio service (Band Three Holdings Limited) and a national vehicle location system (Datatrak Limited). The cost of these investments, included above, has been capitalised on the basis of the group's established policy on development expenditure stated on page 29, note 4. No amortisation has been provided on these investments whilst they remain in their development stage and accordingly no account has been taken of their post acquisition reserves, the inclusion of which would reduce the net assets of the group by £3,986m at 30th September 1989.

In the opinion of the directors the aggregate value of the group's investments in related companies is not less than their cost.

Since 30th September 1989 the group has acquired the outside interest in Datatrak Limited at a cost of £1.5m. From the date of acquisition its results will be consolidated in accordance with the accounting policies on page 29.

|                                      |        | e.           |
|--------------------------------------|--------|--------------|
|                                      |        | Consolidated |
|                                      | 1989   | 1988         |
| 11 Stocks                            | £000   | £000         |
| Raw materials                        | 589    | 476          |
| Work in progress                     | 702    | 500          |
| Finished goods including consumables | 9,352  | 7,461        |
|                                      | 10,643 | 8,437        |

The replacement cost of stocks approximates to the value stated in the accounts.

|                                                                                     |              | Consolidated | Pa           | rent company |
|-------------------------------------------------------------------------------------|--------------|--------------|--------------|--------------|
| 12 Debtors                                                                          | 1989<br>£000 | 1988<br>£000 | 1989<br>£000 | 1988<br>£000 |
| Trade debtors                                                                       | 51,257       | 50,181       |              |              |
| Holding company and fellow subsidiaries                                             | -            | -            | 111          | -            |
| Subsidiary companies - dividends                                                    | -            | _            | 6,220        | 3,500        |
| Other debtors                                                                       | -            | -            | 49,895       | 43,280       |
|                                                                                     | 5,653        | 4,052        | 551          | 28           |
| Prepayments and accrued income                                                      | 6,564        | 3,110        | 451          | _            |
| Related companies                                                                   | 1,126        | 678          | -            |              |
| tod. Chief-policy 2-19 months you management and the time of the chief to the chief | 64,600       | 58,021       | 57,228       | 46,808       |

Included in consolidated prepayments is £833,000 (nil) falling due after more than one year.

|                                                   |       | Consolidated | Pare  | di tembénk |
|---------------------------------------------------|-------|--------------|-------|------------|
|                                                   | 1989  | 1988         | 1989  | 1988       |
|                                                   | 2000  | £000         | £000  | tócó       |
| 13. Quoted investments Quoted investments at cost | 1,080 | 1,080        | 1,080 | 1,080      |
| Market value                                      | 1,405 | 1,464        | 1,405 | 1,464      |

| •     | consolidated     | Paren                        | it company                 |
|-------|------------------|------------------------------|----------------------------|
| 1989  | 1988             | 1989                         | 1988                       |
| £000  | £000             | £000                         | £00Q                       |
| ,     |                  |                              |                            |
| 4,075 | 3,920            | ,                            | 6                          |
| 40    | 74               | ***                          | ***                        |
| -     | 18               | · -:                         |                            |
| 4,115 | 4,012            |                              | 6                          |
|       | 4,075<br>40<br>— | 4,075 3,920<br>40 74<br>— 18 | 4,075 3,920 — 40 74 — 18 — |

At 30th September 1989 guarantees had been provided in respect of the following outstanding borrowings, hire purchase and finance lease commitments:

Contingent liabilities also exist in respect of agreements entered into in the normal course of business.

|                                         | 77     | Consolidated | Parc  | ut company |
|-----------------------------------------|--------|--------------|-------|------------|
|                                         | 1989   | 1988         | 1989  | 1988       |
|                                         | £000   | £000         | £000  | £000       |
| 15 Creditors                            |        |              |       |            |
| Amounts falling due within one year:    |        |              |       |            |
| Trade creditors                         | 14,822 | 13,062       | -     |            |
| Holding company and fellow subsidiaries | 9,407  | 9,437        |       | 2,067      |
| Subsidiary companies                    | _      |              | 3,105 | 2,320      |
| Related companies                       | 478    | 163          |       | _          |
| Other taxation and social security      | 16,841 | 15,021       |       |            |
| Accruals and deferred income            | 15,846 | 10,164       |       |            |
| Other creditors                         | 7,844  | 10,015       | 86    | 283        |
| Hire purchase and finance leases        | 764    | 516          | -     |            |
| *                                       | 66,002 | 58,378       | 3,191 | 4,670      |

<sup>(</sup>a) By the Company in respect of its subsidiaries for:

<sup>(</sup>i) short term liabilities of £778,000.

<sup>(</sup>b) By the Parent company in respect of the Company and its subsidiaries for:

<sup>(1)</sup> short term liabilities of £2,618,000.

<sup>(</sup>ii) long term liabilities of £7,525,000.

|                                        | Consolidated |        | Consclidated Parent con- |        | icut compeny |
|----------------------------------------|--------------|--------|--------------------------|--------|--------------|
|                                        | 1989         | 1988   | 1989                     | 22:41  |              |
|                                        | £000         | £000   | £000                     | £Ccgn  |              |
| 16 Loans                               |              |        |                          |        |              |
| Total loans                            |              |        |                          |        |              |
| Secured loans                          | 924          | 645    | e <del>r de</del>        |        |              |
| Unsecured loans                        | 7,305        | 16,432 | 6,000                    | 26,000 |              |
| Hire purchase and finance leases       | 219          | 183    | -                        | E-7    |              |
|                                        | 8,448        | 17,260 | 6,000                    | 16,000 |              |
| Repayable within one to two years      |              |        |                          |        |              |
| Secured                                | 4            | ***    | *****                    | ~      |              |
| Unsecured                              | . 4          |        | ***                      | AC=4   |              |
| Hire purchase and finance leases       | 178          | 129    | PH-                      | ***    |              |
| Repayable within two to five years     |              |        |                          |        |              |
| Secured                                | 712          | 70     | ***                      |        |              |
| Unsecured                              | 63           | 9      | ~~                       |        |              |
| Hire purchase and finance leases       | 41           | 54     | بيبنو                    | -      |              |
| Not wholly repayable within five years |              |        |                          |        |              |
| Secured                                | 208          | 636    | ***                      | ,      |              |
| Unsecured                              | 7,233        | 16,362 | 6,000                    | 16,000 |              |
| •                                      | 8,448        | 17,260 | 6,000                    | 16,000 |              |

Secured loans are secured on property and other assets of the group, and are mainly repayable by monthly instalments during 1990-2000 at market rates of interest.

Unsecured loans are mainly repayable in 1994 or at any time at the option of the borrower. Interest is payable at a margin over the lenders' current cost of funds,

|                                          | Consolidated | Parent company |
|------------------------------------------|--------------|----------------|
|                                          | £000         | COOO           |
| 17 Provision for liabilities and charges |              |                |
| Deferred taxation                        |              |                |
| At 30th September 1988                   | 32           | 9              |
| Charged to profit and loss account       | 135          | 158            |
| At 30th September 1989                   | 167          | 167            |

The amount of deferred taxation in respect of accelerated capital allowances and other timing differences calculated by the liability method and for which no provision is made in these accounts is £3,424,000 (£3,862,000).

|                                                      | Anthoriced<br>E | 1989<br>Issued and<br>fully paid<br>f | Authories4<br>L | 1988<br>Issued and<br>fully paid<br>L |
|------------------------------------------------------|-----------------|---------------------------------------|-----------------|---------------------------------------|
| 18 Share Capital,                                    |                 |                                       |                 |                                       |
| Security Services PLC  4.5% (now 3.15% + tax credit) |                 |                                       |                 |                                       |
| Cumulative preference stock                          | 100,000         | 100,000                               | 100,000         | 100,000                               |
| Ordinary stock units of 25p each                     | 27,403,978      | 27,403,978                            | 24,519,349      | 24,519,349                            |
| Ordinary shares of 25p each                          | 2,496,022       | _                                     | 2,380,651       |                                       |
|                                                      | 30,000,000      | 27,503,978                            | 27,000,000      | 24,619,349                            |

#### Rights issue

A rights issue was concluded in May 1989 to raise working capital. Details are given in the report of the directors on page 25.

| nan kalan sa | Charles of William and American | ency secretary, was visit in | Description            |
|--------------------------------------------------|---------------------------------|------------------------------|------------------------|
|                                                  | £000                            | Consolidated<br>£000         | Parent sompany<br>L000 |
| 19 Other reserves                                | 2000                            | 2000                         |                        |
| Share premium                                    |                                 |                              |                        |
| At 30th September 1988                           |                                 | 130                          | 130                    |
| Premium on shares issued during the year         |                                 | 48,251                       | 48,251                 |
| At 30th September 1989                           |                                 | 48,381                       | 48,381                 |
| Capital reserves                                 | ,                               |                              |                        |
| At 30th September 1988                           |                                 | 896                          |                        |
| add profits of subsidiaries capitalised          |                                 | 54                           |                        |
| At 30th September 1989                           |                                 | 950                          |                        |
| Revenue reserves                                 |                                 |                              |                        |
| At 30th September 1988                           |                                 | 44,325                       | 9,165                  |
| Retained profits for year                        |                                 | 13,107                       | 4,755                  |
| _                                                |                                 | 57,432                       | 13,920                 |
| less: transfer to capital reserves (above)       | 54                              |                              |                        |
| goodwill written off                             | 657                             |                              | _                      |
| foreign exchange adjustments                     | (13)                            | 698                          |                        |
| At 30th September 1989                           |                                 | 56,734                       | 13,920                 |
| Total other reserves                             |                                 | 106,065                      | 62,301                 |

The Company's holding company is Securical Group PLC, incorporated in England, holding 50.7.7% (1988 - 50.7.5%) of the equity capital.

| Link Control                                                                                                                                                                                 | 1989                           |                       | 1888                          |                   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-----------------------|-------------------------------|-------------------|
|                                                                                                                                                                                              | Land and<br>buildings<br>(000) | Thon<br>Other         | tooo<br>Prijgings<br>Pongrang | Color<br>Color    |
| 21 Operasing lease commitments The group's obligations in the next year under operating leases and the eventual expiration of the commitments are; within one year between one and two years | 475<br>211<br>532              | 616<br>1,721<br>1,343 | 217<br>71<br>583              | 317<br>991<br>311 |
| between two and five years                                                                                                                                                                   | 8,905                          | 2                     | 7,681                         |                   |
| after five years                                                                                                                                                                             | 10,123                         | 3,682                 | 8,552                         | 1,619             |

The costs of the group's defined benefit pension schemes amounted in the year to £9,561m (£8.200m). The pension costs are assessed on the advice of independent qualified actuaries using the projected unit credit method. The assets of the schemes are held in separate trustee administered funds.

The latest actuarial valuation was made on 5th April 1988. The assumptions which have the most significant effect on the results of the valuation are the rate of return on investments and the rates of increase in salaries and pensions. It was assumed that the return on investments would be 1% higher than the rate of annual salary increases and 4% higher than the rate of future pension increases.

At the date of the latest actuarial valuation the market value of the assets was £80.6 million and the actuarial value of the assets was sufficient to cover 94% of the benefits that had accrued to members, after allowing for expected future increases in carnings. The group's current contribution rate fully covers the funds' present and future commitments.

The pension schemes are operated jointly for the benefit of the employees of Security Services PLC and Securicor Group PLC and their subsidiaries.

| New York Control of the Control of t | Pa                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Parent       |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Consolidated comp<br>£000 £                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | oany<br>1000 |
| 23 Capital commitments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 5,852                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |
| Contracted Authorised but not contracted                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 6,630                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | والمراوية والمرا |              |

24 Principal group companies

The principal operating companies of the group, which are wholly owned, except whose stated are:

Interpressed and executional es as Jackary 1990

|                                                 | •              |
|-------------------------------------------------|----------------|
| Europe Syguricox International Limited          | United Kingdom |
| Securicor Limited                               | United Kingdom |
| Securicor Cleaning Limited                      | United Kingdom |
| Securicor Office Services Limited               | United Kingdom |
| Mint Security Limited                           | United Kingdom |
| Auto Parts Express (Freight) Limited            | United Kingdom |
| Securicor Ashley Electronics Limited            | United Kingdom |
| Securicor Granley Systems Limited               | United Kingdom |
| Pony Express International Limited              | United Kingdom |
| Securicor Communications Limited                | United Kingdom |
| Telecom Securicor Cellular Radio Limited (27%)  | United Kingdom |
| Ashley Communications U.K. Limited              | United Kingdom |
| Securicor Express International Limited         | United Kingdom |
| Band Three Holdings Limited (25%)               | United Kingdom |
| Datatrak Limited                                | United Kingdom |
| Securicor Stronghold Limited (76%)              | United Kingdom |
| City Safe Wholesale Limited (76%)               | United Kingdom |
| Aer Securicor Limited (50%)                     | United Kingdom |
| Scotshield Guarding Limited                     | United Kingdom |
| Securicor Deutschland GmbH                      | Germany        |
| Frentsup GmbH (51%)                             | Germany        |
| Securicor Nederland BV                          | Holland        |
| Securicor Amsterdam BV                          | Holland        |
| Geldnet BV (25%)                                | Holland        |
| Securicor France SA                             | France         |
| Securicor Investissements SA                    | France         |
| Grimaud Securicor SARL (50%)                    | France         |
| Securicor Luxembourg SA                         | Luxembourg     |
| Securicor Express Services SARL                 | Luxembourg     |
| Securicor Belgium SA                            | Belgium        |
| Securicor Transports SA                         | Belgium        |
| Continental Courier Company NV (64%)            | Belgium        |
| Securico: Ireland Limited                       | Ireland        |
| Securicor Express International Ireland Limited | Ireland        |
| Securicor Jersey Limited                        | Jersey         |
| Securicor Guernsey Limited                      | Guernsey       |
| Securicor Isle of Man Limited                   | Isle of Man    |
| Africa, Middle and Far East                     |                |
| Securicor Kenya Limited                         | Kenya          |
| Securicor (Malawi) Limited (99%)                | Malawi         |
| Securicor Zambia Limited                        | Zambia         |
| Al Mulla Security Services Co. WLL (49%)        | Kuwait         |

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### Notes to the accounts

Awarporated and operational as at January 2990

24. Principal group companies cantinusal

Securicor Flong Kong Limited
Securicor Macau Limitada
Securicor (Malaysia) Sdn. Bhd. (49%)
Securicor (Thailand) Limited (49%)
Thailand

Caribbean.

Securicor Trinidad Limited (33%)

Trinidad & Tobago

All shareholdings in subsidiary companies are in ordinary shares. Holdings in related companies are stated in note 25. A full list of subsidiary companies will be annexed to the Company's annual return to the Registrar of Companies.

|                                          | Issued          | Attributable |
|------------------------------------------|-----------------|--------------|
|                                          | capital         | to group     |
| 25 Related companies                     |                 | •            |
| Telecom Securicor Cellular Radio Limited | £10,000,000     | 27%          |
| Geldnet BV                               | DFl 3,000,000   | 25%          |
| Al Mulla Security Services Co. WLL       | KID 50,000      | 49%          |
| Securicor (Malaysia) Sdn. Bhd.           | M\$ 1,400,000   | 49%          |
| Securicor (Thailand) Limited             | Baht 24,000,000 | 49%          |
| Band Three Holdings Limited              | £8,000,000      | 25%          |
| Securicor Trinidad Limited               | TT\$ 1,500,000  | 33%          |
| Aer Securicor Limited                    | £250,000        | 50%          |
| Grimaud Securicor SARL                   | FF1,000,000     | 50%          |

All holdings are in ordinary shares

# Report of the auditors

#### To the members of Security Services PLC

We have audited the accounts on pages 29 to 46 in accordance with Auditing Standards. In our opinion the accounts give a true and fair view of the state of affairs of the Company and the Group at 30th September 1989, and of the profit and source and application of funds of the Group for the year ended on that date and have been properly prepared in accordance with the Companies Act 1985.

Chapel House 24 Nutford Place London W1H 6AE 2nd March 1990

MILNE ROSS

Chartered Accountants

BELBER BERBERE PLA

# Notice of meeting

Notice is hereby given that the ninety-fourth annual general meeting of Security Services FLC will be held at the Richmond Hill Hotel, Richmond Hill, Richmond, Surrey on Wednesday 28th March 1990 at 12.15 p.m.

1. For the purpose of transacting the following Ordinary Business, viz:

i To receive and consider the reports of the directors and auditors and the accounts of the Company for the year ended 30th September 1989.

If To confirm payment of the dividend on the cumulative preference stock.

iii To confirm the payment of the interim dividend and to declare a final dividend.

iv To re-elect the following directors who retire by rotation:

Mr A V Alexander

Mr John Delaney

Mr Henry McKay

 $\nu$  To re-appoint Milne Ross as auditors to the Company and to authorise the directors to fix their remuneration.

2. For the purpose of transacting the following Special Business, viz:

To consider and, if thought fit, to pass the following resolutions:

(a) As an Ordinary Resolution

"That the directors are hereby unconditionally authorised fix the purpose of section 80 of the Companies Act 1985 to allot and dispose of or grant options over the Company's shares to such persons, at such times, and in such manner as they think fit up to the amount of the unissued share capital of the Company at the date hereof at any time or times during the period of five years from the date of passing of this Resolution."

(b) As a Special Resolution

"That equity securities, as defined in section 94 of the Companies Act 1985, up to a maximum amount of 5% of the issued equity securities of the Company as so defined may, pursuant to the authority conferred on the directors for the purposes of section 80 of that Act by resolution (a) above, be allotted as if section 89(1) of that Act did not apply to such allotment. The authority conferred by this resolution shall expire at the conclusion of the next annual general meeting of the Company save that the Company may before such expiry make an offer or agreement which would or might require equity securities to be allotted after such expiry and the directors may allot equity securities in pursuance of such offer or agreement as if the power conferred hereby had not expired."

Sutton Park House 15 Carshalton Road Sutton

Surrey SM1 4LE 2nd March 1990 By Order of the Board N. Griffiths Secretary

#### NOTES

i Every Member entitled to attend and vote at the meeting may appoint another person as his proxy to attend and vote thereat instead of him and such proxy need not be a member, Forms appointing proxies must be deposited at the office of the Registrars by 12.15 p.m. on 26th March 1990.

if Subject to the recommendation as to the payment of the final dividend being adopted at the annual general meeting the dividends will be payable on 5th April 1990 to the holders registered on 9th March 1990.

III In accordance with the requirements of The International Stock Exchange, copies of the directors' service contracts will be available for inspection at the registered office from the date of the above notice until the date of the meeting and at the place of the meeting from fifteen minutes prior to until the close of the meeting.