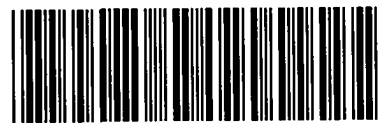


Company Registration No. 807879 (England and Wales)

**FRED SMITH & SONS (MOTOR BODIES) LIMITED**  
**ABBREVIATED ACCOUNTS**  
**FOR THE YEAR ENDED 30 JUNE 2014**

THURSDAY



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COMPANIES HOUSE

# **FRED SMITH & SONS (MOTOR BODIES) LIMITED**

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# **FRED SMITH & SONS (MOTOR BODIES) LIMITED**

## **DIRECTORS' REPORT**

### ***FOR THE YEAR ENDED 30 JUNE 2014***

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The directors present their report and financial statements for the year ended 30 June 2014.

#### **Principal activities and review of the business**

The principal activities of the company during the year have been those of motor body builders, repairers and assemblers, with an associated activity involving the short term hire of commercial vehicles.

The Directors consider the trading performance in the current year is good. The company has increased both turnover and margin compared to the previous year but continues to focus on tight cost control and improvements in efficiency to further improve margins going forward.

The company continues to recognise areas of risk to the success of the business, in particular compliance with the regulations set out by the operators' licensing is a major risk to the business. The company is always looking at ways to minimise these risks and investment in this area is given priority.

The financial position at the year end was considered satisfactory given the significant amount of investments made in the last 2-3 years.

The company measures business performance against movements in turnover, gross profit percentage and operating profit. Compared to 2013 turnover is up by 11% to £6.7m and the gross profit percentage has increased from 28% to 30%. Operating profit has also significantly improved from £129k in 2013 to £254k in the current year. The company continues to control costs and seek new business.

#### **Results and dividends**

The results for the year are set out on page 0.

The directors do not recommend the payment of a dividend for the year.

#### **Future developments**

No major alterations to the company's present position are foreseen.

#### **Directors**

The following directors have held office since 1 July 2013:

G Smith  
M J Smith  
J Smith  
R Smith  
C D Smith  
Mrs E L Cottam

#### **Auditors**

The auditors, Ian Richmond Limited, are deemed to be reappointed under section 487(2) of the Companies Act 2006.

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## DIRECTORS' REPORT

**FOR THE YEAR ENDED 30 JUNE 2014**

---

### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board



J Smith

Director

17 October 2014

# **FRED SMITH & SONS (MOTOR BODIES) LIMITED**

## **INDEPENDENT AUDITORS' REPORT TO FRED SMITH & SONS (MOTOR BODIES) LIMITED**

### **UNDER SECTION 449 OF THE COMPANIES ACT 2006**

We have examined the abbreviated accounts set out on pages 4 to 16, together with the financial statements of Fred Smith & Sons (Motor Bodies) Limited for the year ended 30 June 2014 prepared under section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

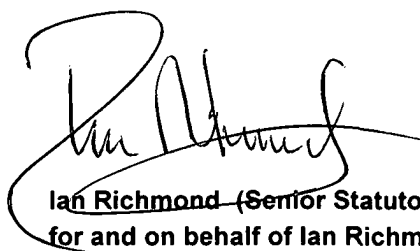
#### **Respective responsibilities of directors and auditors**

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you.

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### **Opinion**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section.



**Ian Richmond (Senior Statutory Auditor)**  
for and on behalf of Ian Richmond Limited

17 October 2014

**Chartered Accountants**  
**Statutory Auditor**

Chapel Ash House  
6 Compton Road  
Chapel Ash  
Wolverhampton  
West Midlands  
WV3 9PH

# **FRED SMITH & SONS (MOTOR BODIES) LIMITED**

## **ABBREVIATED PROFIT AND LOSS ACCOUNT**

**FOR THE YEAR ENDED 30 JUNE 2014**

|  | Notes     | 2014<br>£   | 2013<br>£   |
|--|-----------|-------------|-------------|
| <b>Turnover</b>                                      |           | 6,719,568   | 6,056,316   |
| Other operating income less cost of sales            |           | (4,648,781) | (4,296,965) |
| Administrative expenses                              |           | (1,816,804) | (1,629,922) |
| <b>Operating profit</b>                              | <b>2</b>  | 253,983     | 129,429     |
| Other interest receivable and similar income         |           | 14,984      | 11,177      |
| Interest payable and similar charges                 | <b>4</b>  | (64,744)    | (95,350)    |
| <b>Profit on ordinary activities before taxation</b> |           | 204,223     | 45,256      |
| Tax on profit on ordinary activities                 | <b>5</b>  | (53,490)    | 5,824       |
| <b>Profit for the year</b>                           | <b>15</b> | 150,733     | 51,080      |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## ABBREVIATED BALANCE SHEET

AS AT 30 JUNE 2014

|  | Notes | 2014<br>£          | £ | 2013<br>£          | £ |
|--|-------|--------------------|---|--------------------|---|
| <b>Fixed assets</b>  |       |                    |   |                    |   |
| Tangible assets  | 6     | 4,762,318          |   | 4,433,101          |   |
| Investments  | 7     | 14,000             |   | -                  |   |
|  |       | <u>4,776,318</u>   |   | <u>4,433,101</u>   |   |
| <b>Current assets</b>  |       |                    |   |                    |   |
| Stocks   | 8     | 166,614            |   | 163,304            |   |
| Debtors  | 9     | 1,502,150          |   | 1,232,378          |   |
| Cash at bank and in hand                                       |       | 653,369            |   | 894,742            |   |
|  |       | <u>2,322,133</u>   |   | <u>2,290,424</u>   |   |
| <b>Creditors: amounts falling due within one year</b>          | 10    | <u>(3,313,452)</u> |   | <u>(2,774,402)</u> |   |
| <b>Net current liabilities</b>                                 |       | <u>(991,319)</u>   |   | <u>(483,978)</u>   |   |
| <b>Total assets less current liabilities</b>                   |       | <u>3,784,999</u>   |   | <u>3,949,123</u>   |   |
| <b>Creditors: amounts falling due after more than one year</b> | 11    | (1,023,670)        |   | (1,323,527)        |   |
| <b>Provisions for liabilities</b>                              | 12    | (43,000)           |   | (58,000)           |   |
|  |       | <u>2,718,329</u>   |   | <u>2,567,596</u>   |   |
| <b>Capital and reserves</b>                                    |       |                    |   |                    |   |
| Called up share capital  | 14    | 3,000              |   | 3,000              |   |
| Profit and loss account  | 15    | 2,715,329          |   | 2,564,596          |   |
| <b>Shareholders' funds</b>                                     | 16    | <u>2,718,329</u>   |   | <u>2,567,596</u>   |   |

These abbreviated accounts have been prepared in accordance with the special provisions in section 445(3) of the Companies Act 2006 relating to medium-sized companies.

Approved by the Board and authorised for issue on 17 October 2014

  
J Smith  
Director

  
G Smith  
Director

Company Registration No. 807879

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## CASH FLOW STATEMENT

FOR THE YEAR ENDED 30 JUNE 2014

|   | £           | 2014<br>£   | £           | 2013<br>£   |
|---|-------------|-------------|-------------|-------------|
| <b>Net cash inflow from operating activities</b>                            |             | 1,434,216   |             | 1,050,726   |
| <b>Returns on investments and servicing of finance</b>                      |             |             |             |             |
| Interest received   | 14,984      |             | 11,177      |             |
| Interest paid   | (64,744)    |             | (95,350)    |             |
|   |             |             |             |             |
| <b>Net cash outflow for returns on investments and servicing of finance</b> |             | (49,760)    |             | (84,173)    |
| <b>Taxation</b>   |             | (48,513)    |             | (15,176)    |
| <b>Capital expenditure and financial investment</b>                         |             |             |             |             |
| Payments to acquire tangible assets   | (77,469)    |             | (36,141)    |             |
| Payments to acquire investments   | (14,000)    |             | -           |             |
| Receipts from sales of tangible assets                                      | 153,638     |             | 278,318     |             |
|   |             |             |             |             |
| <b>Net cash inflow for capital expenditure</b>                              |             | 62,169      |             | 242,177     |
|   |             |             |             |             |
| <b>Net cash inflow before management of liquid resources and financing</b>  |             | 1,398,112   |             | 1,193,554   |
| <b>Financing</b>  |             |             |             |             |
| Capital element of hire purchase contracts                                  | (1,651,886) |             | (1,459,349) |             |
|   |             |             |             |             |
| <b>Net cash outflow from financing</b>                                      |             | (1,651,886) |             | (1,459,349) |
|   |             |             |             |             |
| <b>Decrease in cash in the year</b>   |             | (253,774)   |             | (265,795)   |



# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE CASH FLOW STATEMENT

FOR THE YEAR ENDED 30 JUNE 2014

| 1 | Reconciliation of operating profit to net cash inflow from operating activities | 2014             | 2013             |
|---|---|------------------|------------------|
|   |   | £                | £                |
|   | Operating profit  | 253,983          | 129,429          |
|   | Depreciation of tangible assets   | 1,319,485        | 1,327,948        |
|   | Profit on disposal of tangible assets   | (140,267)        | (230,471)        |
|   | Increase in stocks  | (3,310)          | (37,194)         |
|   | Increase in debtors   | (269,772)        | (158,077)        |
|   | Increase in creditors within one year   | 274,097          | 19,091           |
|   | <b>Net cash inflow from operating activities</b>                                | <b>1,434,216</b> | <b>1,050,726</b> |

| 2 | Analysis of net debt     | 1 July 2013        | Cash flow        | Other non-cash changes | 30 June 2014       |
|---|--------------------------|--------------------|------------------|------------------------|--------------------|
|   |                          | £                  | £                | £                      | £                  |
|   | Net cash:                |                    |                  |                        |                    |
|   | Cash at bank and in hand | 894,742            | (241,373)        | -                      | 653,369            |
|   | Bank overdrafts          | (82,869)           | (12,401)         | -                      | (95,270)           |
|   |                          | <u>811,873</u>     | <u>(253,774)</u> | <u>-</u>               | <u>558,099</u>     |
|   | Bank deposits            | -                  | -                | -                      | -                  |
|   | Debt:                    |                    |                  |                        |                    |
|   | Finance leases           | (2,497,866)        | 1,651,886        | (1,584,604)            | (2,430,584)        |
|   | <b>Net debt</b>          | <b>(1,685,993)</b> | <b>1,398,112</b> | <b>(1,584,604)</b>     | <b>(1,872,485)</b> |

| 3 | Reconciliation of net cash flow to movement in net debt | 2014               | 2013               |
|---|---|--------------------|--------------------|
|   |   | £                  | £                  |
|   | Decrease in cash in the year                            | (253,774)          | (265,795)          |
|   | Cash outflow from decrease in debt and lease financing  | 1,651,886          | 1,459,348          |
|   | Change in net debt resulting from cash flows            | 1,398,112          | 1,193,553          |
|   | New finance lease                                       | (1,584,604)        | (1,769,024)        |
|   | <b>Movement in net debt in the year</b>                 | <b>(186,492)</b>   | <b>(575,471)</b>   |
|   | Opening net debt  | (1,685,993)        | (1,110,522)        |
|   | <b>Closing net debt</b>                                 | <b>(1,872,485)</b> | <b>(1,685,993)</b> |

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 30 JUNE 2014

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### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

#### 1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

#### 1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

|                                |  |
|--------------------------------|--|
| Land and buildings leasehold   | Over the term of the lease   |
| Plant and machinery            | 15% p.a. reducing balance basis and 33%, 20% p.a. and 10% p.a. straight line basis |
| Fixtures, fittings & equipment | 15% p.a. reducing balance basis and 25% straight line basis                        |
| Motor vehicles                 | 25% p.a. reducing balance basis  |

#### 1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.6 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

#### 1.7 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value as follows:

Consumables - Purchase cost on a first-in, first-out basis.

Work in Progress - Cost of direct materials and labour, including all production overheads and the attributable proportion of indirect overhead expenses.

#### 1.8 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 1.9 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

**FOR THE YEAR ENDED 30 JUNE 2014**

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|          |  |                   |                   |
|----------|--|-------------------|-------------------|
| <b>2</b> | <b>Operating profit</b>                    | <b>2014</b>       | <b>2013</b>       |
|          |  | <b>£</b>          | <b>£</b>          |
|          | Operating profit is stated after charging: |                   |                   |
|          | Depreciation of tangible assets            | 1,319,485         | 1,327,948         |
|          | Operating lease rentals                    | 166,603           | 161,870           |
|          | Auditors' remuneration                     | 3,250             | 3,250             |
|          | and after crediting:                       |                   |                   |
|          | Rents receivable                           | 1,090             | -                 |
|          | Profit on disposal of tangible assets      | 140,267           | 230,471           |
|          |  | <u>          </u> | <u>          </u> |
| <b>3</b> | <b>Investment income</b>                   | <b>2014</b>       | <b>2013</b>       |
|          |  | <b>£</b>          | <b>£</b>          |
|          | Bank interest                              | 14,984            | 11,177            |
|          |  | <u>          </u> | <u>          </u> |
|          |  | 14,984            | 11,177            |
|          |  | <u>          </u> | <u>          </u> |
| <b>4</b> | <b>Interest payable</b>                    | <b>2014</b>       | <b>2013</b>       |
|          |  | <b>£</b>          | <b>£</b>          |
|          | Hire purchase interest                     | 64,744            | 95,350            |
|          |  | <u>          </u> | <u>          </u> |

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# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

**FOR THE YEAR ENDED 30 JUNE 2014**

| <b>5 Taxation</b>   | <b>2014</b>   | <b>2013</b>    |
|---|---------------|----------------|
|   | <b>£</b>      | <b>£</b>       |
| <b>Domestic current year tax</b>  |               |                |
| U.K. corporation tax  | 70,000        | 50,000         |
| Adjustment for prior years  | (1,510)       | (824)          |
|   | <hr/>         | <hr/>          |
| <b>Total current tax</b>  | <b>68,490</b> | <b>49,176</b>  |
| <br><b>Deferred tax</b>   |               |                |
| Deferred tax credit current year  | (15,000)      | (55,000)       |
|   | <hr/>         | <hr/>          |
|   | <b>53,490</b> | <b>(5,824)</b> |
|   | <hr/>         | <hr/>          |
| <br><b>Factors affecting the tax charge for the year</b>  |               |                |
| Profit on ordinary activities before taxation   | 204,223       | 45,256         |
|   | <hr/>         | <hr/>          |
| <br>Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 22.50% (2013 - 22.50%) | 45,950        | 10,183         |
|   | <hr/>         | <hr/>          |
| Effects of:   |               |                |
| Non deductible expenses   | 802           | 1,741          |
| Depreciation add back   | 265,324       | 246,932        |
| Capital allowances  | (241,702)     | (210,395)      |
| Adjustments to previous periods   | (1,510)       | (824)          |
| Other tax adjustments   | (374)         | 1,539          |
|   | <hr/>         | <hr/>          |
|   | <b>22,540</b> | <b>38,993</b>  |
|   | <hr/>         | <hr/>          |
| <b>Current tax charge for the year</b>  | <b>68,490</b> | <b>49,176</b>  |
|   | <hr/>         | <hr/>          |

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 30 JUNE 2014

### 6 Tangible fixed assets

|                       | Land and<br>buildings<br>leasehold | Plant and<br>machinery | Fixtures,<br>fittings &<br>equipment | Motor<br>vehicles | Total      |
|-----------------------|------------------------------------|------------------------|--------------------------------------|-------------------|------------|
|                       | £                                  | £                      | £                                    | £                 | £          |
| <b>Cost</b>           |                                    |                        |                                      |                   |            |
| At 1 July 2013        | 27,654                             | 9,196,404              | 264,670                              | 341,753           | 9,830,481  |
| Additions             | 25,200                             | 1,561,147              | 5,947                                | 69,782            | 1,662,076  |
| Disposals             | -                                  | (651,833)              | -                                    | (61,335)          | (713,168)  |
| At 30 June 2014       | 52,854                             | 10,105,718             | 270,617                              | 350,200           | 10,779,389 |
| <b>Depreciation</b>   |                                    |                        |                                      |                   |            |
| At 1 July 2013        | 15,757                             | 4,898,072              | 227,410                              | 256,141           | 5,397,380  |
| On disposals          | -                                  | (651,833)              | -                                    | (47,964)          | (699,797)  |
| Charge for the year   | 2,139                              | 1,276,557              | 12,038                               | 28,754            | 1,319,488  |
| At 30 June 2014       | 17,896                             | 5,522,796              | 239,448                              | 236,931           | 6,017,071  |
| <b>Net book value</b> |                                    |                        |                                      |                   |            |
| At 30 June 2014       | 34,958                             | 4,582,922              | 31,169                               | 113,269           | 4,762,318  |
| At 30 June 2013       | 11,897                             | 4,298,332              | 37,260                               | 85,612            | 4,433,101  |

Included above are assets held under finance leases or hire purchase contracts as follows:

|   | Plant and<br>machinery | Motor<br>vehicles | Total     |
|---|------------------------|-------------------|-----------|
|   | £                      | £                 | £         |
| <b>Net book values</b>                  |                        |                   |           |
| At 30 June 2014                         | 3,589,379              | 71,414            | 3,660,793 |
| At 30 June 2013                         | 3,399,347              | 26,400            | 3,425,747 |
| <b>Depreciation charge for the year</b> |                        |                   |           |
| At 30 June 2014                         | 746,247                | 12,768            | 759,015   |
| At 30 June 2013                         | 732,779                | 8,800             | 741,579   |

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

**FOR THE YEAR ENDED 30 JUNE 2014**

### 7 Fixed asset investments

|                       | Unlisted<br>investments<br>£ |
|-----------------------|------------------------------|
| <b>Cost</b>           |                              |
| At 1 July 2013        | -                            |
| Additions             | 14,000                       |
|                       | <hr/>                        |
| At 30 June 2014       | 14,000                       |
|                       | <hr/>                        |
| <b>Net book value</b> |                              |
| At 30 June 2014       | 14,000                       |
|                       | <hr/> <hr/>                  |

| 8 Stocks and work in progress | 2014<br>£   | 2013<br>£   |
|-------------------------------|-------------|-------------|
| Raw materials and consumables | 84,445      | 78,308      |
| Work in progress              | 82,169      | 84,996      |
|                               | <hr/>       | <hr/>       |
|                               | 166,614     | 163,304     |
|                               | <hr/> <hr/> | <hr/> <hr/> |

The current replacement cost of stocks is not materially different from the historical cost.

| 9 Debtors                      | 2014<br>£   | 2013<br>£   |
|--------------------------------|-------------|-------------|
| Trade debtors                  | 1,118,750   | 866,119     |
| Other debtors                  | 183,353     | 179,380     |
| Prepayments and accrued income | 200,047     | 186,879     |
|                                | <hr/>       | <hr/>       |
|                                | 1,502,150   | 1,232,378   |
|                                | <hr/> <hr/> | <hr/> <hr/> |

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 30 JUNE 2014

| 10 Creditors: amounts falling due within one year         | 2014<br>£        | 2013<br>£        |
|---|------------------|------------------|
| Bank loans and overdrafts                                 | 95,270           | 82,869           |
| Net obligations under hire purchase contracts             | 1,406,914        | 1,174,339        |
| Trade creditors   | 595,324          | 529,406          |
| Amounts owed to parent and fellow subsidiary undertakings | 425,140          | 394,157          |
| Corporation tax   | 69,977           | 50,000           |
| Other taxes and social security costs                     | 160,675          | 131,141          |
| Directors' current accounts                               | 13,035           | 21,397           |
| Other creditors   | 503,517          | 372,184          |
| Accruals and deferred income                              | 43,600           | 18,909           |
|   | <u>3,313,452</u> | <u>2,774,402</u> |
| Debt due in one year or less                              | <u>1,502,184</u> | <u>1,257,208</u> |

The hire purchase liabilities are secured upon the assets purchased.

The bank borrowings are secured by fixed and floating charges over the company's assets.

| 11 Creditors: amounts falling due after more than one year          | 2014<br>£          | 2013<br>£          |
|---|--------------------|--------------------|
| Net obligations under hire purchase contracts                       | <u>1,023,670</u>   | <u>1,323,527</u>   |
| <b>Net obligations under hire purchase contracts</b>                |                    |                    |
| Repayable within one year   | 1,455,337          | 1,230,264          |
| Repayable between one and five years                                | <u>1,045,428</u>   | <u>1,343,206</u>   |
|   | 2,500,765          | 2,573,470          |
| Finance charges and interest allocated to future accounting periods | <u>(70,181)</u>    | <u>(75,604)</u>    |
|   | 2,430,584          | 2,497,866          |
| Included in liabilities falling due within one year                 | <u>(1,406,914)</u> | <u>(1,174,339)</u> |
|   | <u>1,023,670</u>   | <u>1,323,527</u>   |

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 30 JUNE 2014

### 12 Provisions for liabilities

|                         | Deferred tax liability<br>£ |
|-------------------------|-----------------------------|
| Balance at 1 July 2013  | 58,000                      |
| Profit and loss account | (15,000)                    |
|                         | <hr/>                       |
| Balance at 30 June 2014 | 43,000                      |
|                         | <hr/>                       |

The deferred tax liability is made up as follows:

|                                | 2014<br>£ | 2013<br>£ |
|--------------------------------|-----------|-----------|
| Accelerated capital allowances | 43,000    | 58,000    |
|                                | <hr/>     | <hr/>     |

### 13 Pension costs

#### Defined contribution

|   | 2014<br>£ | 2013<br>£ |
|---|-----------|-----------|
| Contributions payable by the company for the year | 115,123   | 121,537   |
|   | <hr/>     | <hr/>     |

### 14 Share capital

|                                    | 2014<br>£ | 2013<br>£ |
|------------------------------------|-----------|-----------|
| Allotted, called up and fully paid |           |           |
| 3,000 Ordinary shares of £1 each   | 3,000     | 3,000     |
|                                    | <hr/>     | <hr/>     |



# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 30 JUNE 2014

### 15 Statement of movements on profit and loss account

|                         | Profit and<br>loss<br>account<br>£ |
|-------------------------|------------------------------------|
| Balance at 1 July 2013  | 2,564,596                          |
| Profit for the year     | 150,733                            |
|                         | <hr/>                              |
| Balance at 30 June 2014 | 2,715,329                          |
|                         | <hr/>                              |

### 16 Reconciliation of movements in shareholders' funds

|                               | 2014<br>£ | 2013<br>£ |
|-------------------------------|-----------|-----------|
| Profit for the financial year | 150,733   | 51,080    |
| Opening shareholders' funds   | 2,567,596 | 2,516,516 |
|                               | <hr/>     | <hr/>     |
| Closing shareholders' funds   | 2,718,329 | 2,567,596 |
|                               | <hr/>     | <hr/>     |

### 17 Financial commitments

At 30 June 2014 the company was committed to making the following payments under non-cancellable operating leases in the year to 30 June 2015:

|                                | Land and buildings |           |
|--------------------------------|--------------------|-----------|
|                                | 2014<br>£          | 2013<br>£ |
| Operating leases which expire: |                    |           |
| Between two and five years     | 50,000             | 50,000    |
|                                | <hr/>              | <hr/>     |

# FRED SMITH & SONS (MOTOR BODIES) LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS

### FOR THE YEAR ENDED 30 JUNE 2014

| <b>18 Directors' remuneration</b>                             | <b>2014</b>    | <b>2013</b>    |
|---|----------------|----------------|
|   | <b>£</b>       | <b>£</b>       |
| Remuneration for qualifying services                          | 643,543        | 511,325        |
| Company pension contributions to defined contribution schemes | 112,945        | 120,815        |
|   | <u>756,488</u> | <u>632,140</u> |

Remuneration disclosed above include the following amounts paid to the highest paid director:

|                                      |                |                |
|--------------------------------------|----------------|----------------|
| Remuneration for qualifying services | <u>124,043</u> | <u>111,553</u> |
|--------------------------------------|----------------|----------------|

The company paid contributions for 6 directors (2013 - 6) into personal money purchase pension schemes amounting to £112,945 (2013 - £120,815).

## 19 Employees

### Number of employees

The average monthly number of employees (including directors) during the year was:

|                                 | <b>2014</b>   | <b>2013</b>   |
|---------------------------------|---------------|---------------|
|                                 | <b>Number</b> | <b>Number</b> |
| Management                      | 6             | 6             |
| Administration and office staff | 10            | 10            |
| Production and sales staff      | 48            | 47            |
|                                 | <u>64</u>     | <u>63</u>     |

| <b>Employment costs</b> | <b>2014</b>      | <b>2013</b>      |
|-------------------------|------------------|------------------|
|                         | <b>£</b>         | <b>£</b>         |
| Wages and salaries      | 1,844,037        | 1,640,121        |
| Social security costs   | 205,468          | 198,258          |
| Other pension costs     | 115,123          | 121,537          |
|                         | <u>2,139,581</u> | <u>1,921,867</u> |

## 20 Ultimate parent company

The ultimate holding company is Telideal Limited, a company registered in England and Wales.