

GEOPROJECTS (UK) LIMITED

DIRECTOR'S REPORT

AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1993

Company Registration Number 01615144

RAWI & CO

CHARTERED ACCOUNTANTS

128 EBURY STREET

LONDON SW1 W9QQ



GEOPROJECTS (UK) LIMITED

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1993

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## GEOPROJECTS (UK) LIMITED

### REPORT OF THE DIRECTOR

The Director presents his Report and financial statements of the Company for the year ended 31 December 1993.

#### PRINCIPAL ACTIVITIES

The principal activities of the company during the year under review continued to be those of cartographers, publishers and distributors of maps, atlases and town plans.

#### RESULTS AND DIVIDENDS

The results for the year are as shown on page 4 of the financial statements.

In the opinion of the Director the operating results show a significant improvement over the previous year. However, in view of the continuing recession being experienced in the U.K. the results are not satisfactory and the Director does not anticipate any significant change in the ensuing year.

Due to the current and future requirements for the development of the business the director does not recommend the payment of a dividend.

#### FIXED ASSETS

There were no significant changes in the Fixed Assets during the year under review. Movements in Fixed Assets are shown in note 7 to the financial statements.

#### DIRECTOR AND HIS INTEREST

Mr M T Khayat was the only director who served the company during the year under review and at the balance sheet date had no interest in the shares of the company.

#### CLOSE COMPANY

The company is a close company as defined by the Income and Corporation Taxes Act 1988.

GEOPROJECTS (UK) LIMITED

REPORT OF THE DIRECTOR (CONT..)

**STATEMENT OF DIRECTORS RESPONSIBILITIES**

Company law requires the director to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the director is required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

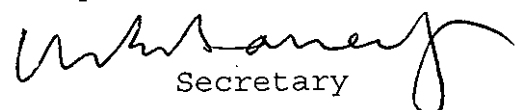
**AUDITORS**

Messrs Rawi & Co, Chartered Accountants, signify their willingness to continue in office and a resolution to re-appoint them will be put to the members at the forthcoming Annual General Meeting.

**SMALL COMPANY EXEMPTION**

In preparing the Director's Report the director has taken advantage of the special exemptions applicable to small companies on the grounds that the company is small.

By Order Of The Board

  
Secretary

REPORT OF THE AUDITORS TO THE MEMBERS OF

GEOPROJECTS (UK) LIMITED

We have audited the financial statements on pages 4 to 10 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

**RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS**

As described on page 2 of the Director's Report, the company's director is responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit of those statements and to report our opinion to you.

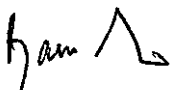
**BASIS OF OPINION**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the director in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

**OPINION**

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 1993 and of its Profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985 applicable to small companies.

  
RAWI & CO

CHARTERED ACCOUNTANTS  
REGISTERED AUDITORS

128 Ebury Street  
London  
SW1W 9QQ

Date: 7 July 1995.....

GEOPROJECTS (UK) LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1993

	<u>NOTES</u>	£	<u>1992</u> £
Turnover	2	1,129,059	781,454
Cost of Sales		(708,402)	(501,393)
		-----	-----
Gross Profit		420,657	280,061
Distribution Costs		(20,512)	(8,634)
Administrative Expenses		(271,954)	(250,114)
		-----	-----
Operating Profit	3	128,191	21,313
Interest Receivable		-	1,215
Interest Payable	5	(47,955)	(27,851)
		-----	-----
Profit (Loss) on Ordinary Activities before Taxation		80,236	(5,323)
Taxation	6	2,537	8,405
		-----	-----
Profit on Ordinary Activities After Taxation		77,699	3,082
Losses Brought Forward		(185,755)	(188,837)
		-----	-----
Losses Carried Forward		£(108,056)	£(185,755)
		=====	=====

Note

Continuing Operations

None of the company's activities were acquired or discontinued during the above two financial years.

Total Recognised Gains and Losses

The company has no recognised gains or losses other than the profit for the above two financial years.

The notes on pages 6 to 10 form an integral part of these financial statements.

## BALANCE SHEET AS AT 31 DECEMBER 1993

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# GEOPROJECTS (UK) LIMITED

## NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1993

### 1) ACCOUNTING POLICIES

#### a) Accounting Convention

The financial statements have been prepared under the historical cost convention.

#### b) Depreciation

Depreciation is provided on all tangible fixed assets using reducing balance method. The rates used are as follows:

Furniture, Fixtures and Fittings	15%
Motor Vehicle	25%
Refurbishment	10%
Equipment and Instruments	15%

#### c) Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value. Cost includes all direct expenditure.

#### d) Cashflow Statement

The company has adopted Financial Reporting Standard No 1 - "Cash Flow Statement". As the company is a small reporting entity as defined by the standard it is exempt from including a Cash Flow Statement as part of the financial statements.

### 2) TURNOVER

Turnover represents the invoiced amounts for services provided, stated net of value added tax.

### 3) OPERATING PROFIT

This is stated after accounting for:

		<u>1992</u>
	£	£
Auditors' Remuneration	5,000	3,000
Depreciation	10,424	12,505
	=====	=====



GEOPROJECTS (UK) LIMITED

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1993 (CONT..)

4) STAFF NUMBER AND COSTS

The average number of persons employed during the year, excluding the director, was as follows:-

		<u>1992</u>
Administration	3	3
Production	17	18
	---	---
	20	21
	===	===
Staff Costs:		
	£	£
Wages and Salaries	422,650	392,347
Social Security Costs	43,940	42,262
	-----	-----
	£466,590	£434,609
	=====	=====

The Director did not receive any emoluments during the year.  
(1992: NIL)

5) INTEREST PAYABLE

On Bank Overdraft and Loans	£47,955	£27,851
	=====	=====

6) TAXATION

Provision for U.K. Corporation tax on adjusted results for the year	2,537	-
Overprovision in previous year	-	8,405
	-----	-----
	£2,537	£8,405
	=====	=====

GEOPROJECTS (UK) LIMITED

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1993 (CONT..)

7) TANGIBLE FIXED ASSETS

	Refurbishment	Furniture, Fixtures & Fittings	Equipment & Instruments	Motor Vehicle	TOTAL
	£	£	£	£	£
Cost:					
At 1.1.93	71,633	60,717	20,568	10,195	163,113
Additions	-	-	1,371	-	1,371
	-----	-----	-----	-----	-----
At 31.12.93	71,633	60,717	21,939	10,195	164,484
	-----	-----	-----	-----	-----
Depreciation:					
At 1.1.93	13,612	49,905	7,892	4,461	75,870
Charge for the year	5,802	1,081	2,107	1,434	10,424
	-----	-----	-----	-----	-----
At 31.12.93	19,414	50,986	9,999	5,895	86,294
	-----	-----	-----	-----	-----
Net Book Value:					
At 31.12.93	£52,219	£ 9,731	£11,940	£4,300	£78,190
	=====	=====	=====	=====	=====
At 31.12.92	£58,021	£10,812	£12,676	£5,734	£87,243
	=====	=====	=====	=====	=====

8) STOCKS

	£	<u>1992</u> £
Raw Materials:		
Drawing Office	9,389	3,263
Photographic	2,990	9,435
	-----	-----
	12,379	12,698
Work in Progress	123,852	249,755
	-----	-----
	£ 136,231	£ 262,453
	=====	=====

GEOPROJECTS (UK) LIMITED

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1993 (CONT..)

	£	1992 £
9) DEBTORS		
Trade Debtors	521,853	251,328
Other Debtors	24,898	10,656
Prepayments	11,449	21,042
	-----	-----
	£558,200	£283,026
	=====	=====
10) CREDITORS:		
Amounts falling due within one year		
Bank Overdraft (secured)	500,331	396,864
Trade Creditors	114,152	142,570
Social Security and other Taxes	28,519	20,854
Corporation Tax	2,537	-
Other Creditors	754	12,899
Accruals	40,064	10,596
	-----	-----
	£686,357	£583,783
	=====	=====

The bank overdraft is secured by a guarantee from a third party.

11) CREDITORS:  
Amounts falling due after more  
than one year:

Amount due to Holding Company	£237,500	£237,500
	=====	=====

The amount advanced by Holding Company is interest free and without any repayment terms.

12) CALLED UP SHARE CAPITAL

Authorised:

100 Ordinary Shares of £1 each	£100	£100
	===	===
Allotted, Issued and Fully Paid		
100 Ordinary Shares of £1 each	£100	£100
	===	===

13) HOLDING COMPANY

In the opinion of the Director the ultimate holding company is International Investments SAL, a company incorporated in Lebanon.

14) COMMITMENTS

At the Balance Sheet date the company has entered into no commitments.

GEOPROJECTS (UK) LIMITED

NOTES TO THE FINANCIAL STATEMENTS - 31 DECEMBER 1993 (CONT..)

15) POST BALANCE SHEET EVENTS

There were no material events affecting the company which have occurred since the end of the year under review.

16) CONTINGENT LIABILITY

There were no contingent liabilities at the end of the financial year.

17) RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS.

	£	<u>1992</u> £
Profit for the financial year	77,699	3,082
Shareholders funds at January 1, 1993	(185,655)	(188,737)
	-----	-----
Shareholders funds at December 31, 1993	£(107,956)	£(185,655)
	=====	=====

GEOPROJECTS (UK) LIMITED

TRADING AND PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1993

	£	£	£	1992 £
Sales		1,129,059		781,454
Opening Stock and Work in Progress	262,453		155,952	
Purchases	199,852		238,720	
	-----		-----	
	462,305		394,672	
Less: Closing Stock and Work in Progress	(136,231)		(262,453)	
	-----		-----	
	326,074		132,219	
Wages	382,328		369,174	
	-----		-----	
	708,402		501,393	
	-----		-----	
Gross Profit	420,657		280,061	
Rent and Rates	80,062		91,129	
Light and Heat	5,382		6,904	
Insurance & Telecommunications	10,746		7,923	
Printing, Postage, Stationary, Adverts, Trade Fairs and Publications	10,536		4,715	
Laundry and Cleaning	7,881		6,033	
Sundry Expenses	1,862		1,900	
Salaries	82,629		64,363	
Subscriptions	1,311		602	
Repairs, Renewals & Maintenance	7,643		10,295	
Motor Expenses Travelling & Entertainment	21,220		13,617	
Packing, Carriage & Transport	20,512		8,634	
Wages Production	1,633		1,072	
Moving Expenses	-		(1,501)	
Professional Fees	-		12,134	
Bad Debts	17,481		8,619	
Legal Expenses	10		577	
Audit Fee and Accountancy	9,647		4,500	
Bank Interest	47,955		27,851	
Bank Charges	3,487		4,727	
Depreciation:				
Refurbishment	5,802		6,450	
Furniture, Fixtures & Fittings	1,081		1,907	
Equipment & Instruments	2,107		2,236	
Motor Vehicle	1,434		1,912	
	-----		-----	
	340,421		286,599	
	-----		-----	
	80,236		(6,538)	
Interest Receivable	-		1,215	
	-----		-----	
Net Profit (Loss) for the Year	£ 80,236		£ (5,323)	
	=====		=====	