GLOBAL MSI plc
REPORT AND ACCOUNTS
29 APRIL 1995



NASH BROAD WESSON Chartered Accountants 42 Upper Berkeley Street London W1H 8AB

Directors: I L Donald M J Bell C W Ball D Chandarana T Fernley
M G Froud

A C G Galanis M P A O'Connell

D Pyle

Secretary: D Chandarana

Company Number: 2849288

Registered Office: 42 Upper Berkeley Street London W1H 8AB

Auditors: Nash Broad Wesson

Chartered Accountants 42 Upper Berkeley Street London W1H 8AB

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REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 29 APRIL 1995

The directors present their report, together with the audited accounts of the company, for the year ended 29 April 1995.

DIRECTORS' RESPONSIBILITIES

The directors are required by company law to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss for that period. In preparing the accounts, suitable accounting policies have been used and applied consistently, and reasonable and prudent judgements have been made. The directors are also responsible for maintaining adequate accounting records, for safeguarding the assets of the company, and for preventing and detecting fraud and other irregularities. The directors are satisfied that the business is a going concern.

RESULTS AND DIVIDENDS

The results for the year are shown in the profit and loss account on page 4.

An interim dividend of £2 per share was paid during the year.

The directors do not recommend the payment of a final dividend.

REVIEW OF BUSINESS

The principal activity of the company is the fabrication and erection of petrol station canopies.

Faced with difficult trading conditions the company has performed reasonably satisfactorily in the year.

FUTURE DEVELOPMENTS AND EVENTS SINCE THE YEAR END

There have been no events since the balance sheet date which materially affect the position of the company.

TANGIBLE FIXED ASSETS

Movements in tangible fixed assets throughout the year are shown in note 10 to the accounts.

DIRECTORS AND THEIR INTERESTS

The directors in office throughout the year are set out below:

I L Donald
M J Bell
C W Ball
D Chandarana
T L Donald - Resigned on 16 February 1995
T Fernley
M G Froud
A C G Galanis
M P A O'Connell
D Pyle

No director had, at any time during the year, any beneficial interest in the issued share capital of the company.

PARENT UNDERTAKINGS

The company's shareholders are Portman International Securities Limited and M S International plc which each own 50% of the ordinary share capital of the company. Each of the shareholders is entitled to appoint half of the board and has excercised this right. Certain of the directors of the company have interests in the shares of the respective joint parent undertakings.

REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 29 APRIL 1995

(Continued)

AUDITORS

A resolution proposing the re-appointment of Nash Broad Wesson will be put to the members at the Annual General Meeting.

Approved by the Board of Directors on 1944 July 1995 and signed on their behalf by:

D CHANDARANA

Secretary

REPORT OF THE AUDITORS TO THE MEMBERS OF

GLOBAL MSI plc

We have audited the accounts on pages 4 to 14 which have been prepared under the historical cost convention and the accounting policies set out on page 7.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

Broal Wenon

As described on page 1, the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

OPINION

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 29 April 1995 and of its results for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

NASH BROAD WESSON

Chartered Accountants Registered Auditors 42 Upper Berkeley Street London W1H 8AB

19 July 1995

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 29 APRIL1995

| | Notes | | 1995 | 7 | months ended 30 April 1994 |
|--|-------|--------------------|------------|--------------------|----------------------------|
| TURNOVER | 2 | | 11,915,989 | | 5,427,358 |
| Cost of sales | | | 9,700,771 | | 4,527,718 |
| GROSS PROFIT | • | | 2,215,218 | | 899,640 |
| Distribution costs Administrative expenses | | 858,233 845,725 | | 440,812 541,253 | |
| | _ | | 1,703,958 | | 982,065 |
| OPERATING PROFIT (LOSS) | 3 | | 511,260 | | (82,425) |
| Interest receivable | 6 | | 5,518 | | 5,113 |
| | | | 516,778 | | (77,312) |
| Interest payable | 7 | | 1,634 | | 521 |
| PROFIT (LOSS) on ordinary activities before taxation | | | 515,144 | | (77,833) |
| Taxation (charge) credit | 8 | | (200,191) | | 41,191 |
| PROFIT (LOSS) on ordinary activities after taxation | | | 314,953 | | (36,642) |
| Dividends to equity shareholders | 9 | | 200,000 | | - |
| Retained profit (loss) for the year | | | 114,953 | | (36,642) |
| Accumulated losses brought forward | | | (36,642) | | - |
| Accumulated profits (losses) carried forward | | £ | 78,311 | | £ (36,642) |

All recognised gains and losses are included in the above profit and loss account.

All the above amounts relate to continuing activities.

BALANCE SHEET

AS AT 29 APRIL1995

| | Notes | | 1995 | | 1994 |
|---|----------|---------------------------------|-------------------|---------------------------------|---------------------|
| FIXED ASSETS | | | | | |
| Tangible assets | 10 | | 720,086 | | 745,629 |
| CURRENT ASSETS | | | | | |
| Stock Debtors Cash at bank and in hand | 11 12 | 380,151 2,148,660 273,284 | | 328,159 1,875,990 102,831 | |
| - | | 2,802,095 | | 2,306,980 | |
| CREDITORS: amounts falling due within one year | 13 | 2,037,948 | | 1,730,329 | |
| NET CURRENT ASSETS | | | 764,147 | | 576,651 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 1,484,233 | • | 1,322,280 |
| CREDITORS: amounts falling due after more than one year | 14 | 1,258,922 | | 1,258,922 | |
| PROVISIONS FOR LIABILITIES AND CHARGES | 15 | 47,000 | | - | |
| | | | 1,305,922 | | 1,258,922 |
| | | | £ 178,311 | | £ 63,358 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital Profit and loss account | 17 | | 100,000 78,311 | | 100,000 (36,642) |
| EQUITY SHAREHOLDERS' FUNDS | | | £ 178,311 | | £ 63,358 |

Approved by the Board of Directors on 19th July. 1995 and signed on their behalf by:

L DONALD

M J BELL

CASH FLOW STATEMENT

FOR THE YEAR ENDED 29 APRIL1995

| | Notes | | | 1995 | 7 | months ended 30 April 1994 |
|--|-------|-------------------------------|---|-----------|--------------------|-------------------------------|
| OPERATING ACTIVITIES | | | | | | |
| Net cash inflow (outflow) from operating activities | 18(1) | | | 550,434 | | (51,082) |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE | | | | | | |
| Interest received Interest paid Dividends paid | | 5,518 (1,634) (200,000) | | | 5,113 (521) | |
| Net (outflow) inflow on returns on investment and servicing of finance | | | | (196,116) | | 4,592 |
| INVESTING ACTIVITIES | | | | | | |
| Payments to acquire tangible fixed assets Receipts from sales of tangible fixed assets | | (198,068) 14,203 | | | (135,538) 8,097 | |
| Net cash outflow from investing activities | | | | (183,865) | | (127,441) |
| Increase (decrease) in cash and cash equivalents | 18(2) | | £ | 170,453 | | £ (173,931) |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 29 APRIL 1995

1. ACCOUNTING POLICIES

(a) Basis of accounting

The accounts have been prepared on the historical cost basis and in accordance with applicable Accounting Standards.

(b) Depreciation

Depreciation is provided on all tangible assets to write off the cost, less estimated residual value, of each asset evenly over its expected useful life. The estimated useful lives are as follows:

| Plant and machinery | : 8 years |
|----------------------------------|-----------|
| Motor vehicles - vans | : 3 years |
| - cars | : 3 years |
| Fixtures, fittings and equipment | : 5 years |
| Computer equipment | : 3 years |

(c) Stock and work in progress

Stock and work in progress is valued at the lower of cost and net realisable value. Cost is based on the cost of purchases on a first in, first out basis, and in the case of work in progress includes an appropriate proportion of production overheads.

Net realisable value is based on estimated selling price less further costs to completion and sale.

(d) Deferred taxation

Provision is made for deferred taxation on all timing differences using the liability method except where, in the directors' opinion, such provision will not reverse in the foreseeable future.

(e) Research and development expenditure

Research and development expenditure is written off in the period it is incurred.

(f) Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 29 APRIL1995

(Continued)

2. TURNOVER

Turnover represents sales to outside customers at invoiced amounts less value added tax, and is derived entirely from the company's principal activity.

Turnover is analysed by geographical markets as follows:

| | | 1995 | 7 months ended 30/4/1994 |
|--------|--|------------------------|--------------------------------|
| • - | UK Europe | 8,632,641 3,283,348 | 4,617,800 809,558 |
| | | £ 11,915,989 | £ 5,427,358 |
| 3. | OPERATING PROFIT (LOSS) | | 7 months ended |
| | This is stated after charging (crediting): | 1995 £ | 30/4/1994 £ |
| | Directors' remuneration (including estimated benefits and pension contributions) Auditors' remuneration | 208,761 | 117,507 |
| | Audit fee Fees for non-audit services | 16,119 750 | 4,000 1,750 |
| | Plant hire Research and development expenditure | 165,172 | 78,950 |
| | Depreciation charge | 25,267 215,432 | 1,515 |
| | (Profit) loss on sale of tangible assets | (6,024) | 121,661 256 |
| | Foreign exchange (gains) losses | (73,226) | 5,702 |
| 4. | DIRECTORS' REMUNERATION | | 7 months |
| | | | ended |
| | | 1995 | 30/4/1994 |
| | (a) Management remuneration | 186,184 | 103,461 |
| | Benefits in kind | 18,820 | 8,761 |
| | Pension contribution | 3,757 | 5,285 |
| | | £ 208,761 | £ 117,507 |
| | | | |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 29 APRIL1995

(Continued)

7 months

4. DIRECTORS' REMUNERATION (Continued)

The remuneration of the directors excluding pension contributions fell within the following bands:

| (b) | Analysis |
|-----|---------------|
| (~) | A AAAMA I DAD |

| | The state of the s | | | ZIMOIII V |
|----|--|-----------------|---------|--------------------|
| | 1 | 1995 | • | ended 30/4/1994 |
| | | 1773 | | JOI 47 XJJ4 |
| • | £ 0 - £ 5,000 | 6 | | 6 |
| | £15,001 - £20,000 | - | | 1 |
| | £25,001 - £30,000 | - | | 1 |
| • | £30,001 - £35,000 | - | | 2 |
| | £35,001 - £40,000 £50,001 - £55,000 | 1 | | - |
| | £55,001 - £60,000 | 1 | | - |
| | 255,001 - 200,000 | . 2 | | - |
| | The joint chairmen received no remuneration from the company. The highest paid di £32,115) go, He 7 mail pead | rector received | 1 £56,2 | 29 (1994: |
| 5. | STAFF COSTS | | | 5 3 |
| ٥. | 51111 CO515 | | | 7 months |
| | | 1995 | 2 | ended |
| | Staff costs during the year amounted to: | 1993 | 3 | 30/4/1994 |
| | Wages and salaries | 2,108,721 | 1 | 1,047,395 |
| | Social security costs | 208,520 | 1 | 103,749 |
| | Pension costs (Note 21) | 38,857 | | 13,192 |
| | | | _ | 13,172 |
| | <u>.</u> | £ 2,356,098 | £ 1 | ,164,336 |
| | | | _ | |
| | The average weekly number of employees during the | | | |
| | year was made up as follows: | | | 7 |
| | you was alless up as rollons. | | | 7 months |
| | | 1995 | 3 | ended 80/4/1994 |
| | | 1,,,, | J | 0/4/1//4 |
| | Production | 80 | | 73 |
| | Technical | 26 | | 20 |
| | Distribution and selling | 7 | | 6 |
| | Administration | 13 | | 11 |
| | | | _ | |
| | | 106 | | 110 |
| | | 126 | | 110 |
| _ | | | = | - |
| 6. | INTEREST RECEIVABLE | | | 7 months |
| | | | | ended |
| | | 1995 | 3 | 0/4/1994 |
| | Bank interest | 1 171 | | 010 |
| | Interest received from parent undertaking | 1,171 | | 313 |
| | Other interest | 4,148 199 | | 4,800 |
| | | 177 | | - |
| | | C 5.510 | _ | <i></i> |
| | | £ 5,518 | £ | 5,113 |
| | | | _ | |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 29 APRIL1995

(Continued)

| 7. | INTEREST PAYABLE | 1995 | 7 months ended 30/4/1994 |
|------|---|-----------------------|--------------------------------|
| | Bank interest Interest paid to parent undertaking | 969 665 | 521 |
| • | | £ 1,634 | £ 521 |
| . 8. | TAXATION (CHARGE) CREDIT | 1995 | 7 months ended 30/4/1994 |
| | Based on the profit (loss) for the year: | | |
| | UK Corporation tax at 33% Deferred taxation | (112,000) (47,000) | - |
| | Amount receivable for consortium relief now cancelled | (159,000) (41,191) | 41,191 |
| | | £ (200,191) | £ 41,191 |

The UK corporation tax on the profit of the year is calculated after deducting losses brought forward.

The amount receivable for consortium relief in respect of the loss in the previous year has been cancelled, as the loss was not surrendered to the parent companies, but carried forward.

| 9. | DIVIDENDS TO EQUITY SHAREHOLDERS | | 1995 | | nonths ended 1/1994 |
|----|----------------------------------|---|---------|---|---------------------------|
| | Interim dividend of £2 per share | £ | 200,000 | £ | - |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 29 APRIL1995

(Continued)

| 10. | TANGIBLE FIXED ASSETS | S | | | | | Fixtures, fittings | | | | |
|-----|--|---|------------------------------|---|------------------------------|---|--------------------|-----|---|---|--|
| | Cost: | | Plant and machinery | | Motor vehicles | | and equipment | | Computer equipment | | Total |
| | At 1 May 1994 Additions Disposals | _ | 527,185 45,982 (7,551) | _ | 188,177 86,245 (9,000) | | 62,409 9,403 | | 87,071 56,438 | | 864,842 198,068 (16,551) |
| - | 29 April 1995 | | 565,616 | | 265,422 | | 71,812 | • | 143,509 | | 1,046,359 |
| - | Depreciation: At 1 May 1994 Charge for the year Disposals | _ | 38,149 68,411 (1,247) | _ | 52,415 92,301 (7,125) | • | 8,112 13,478 | • | 20,537 41,242 | | 119,213 215,432 (8,372) |
| | 29 April 1995 | _ | 105,313 | | 137,591 | • | 21,590 | - | 61,779 | • | 326,273 |
| | Net book value: 29 April 1995 | £ | 460,303 | £ | 127,831 | £ | 50,222 | £ | 81,730 | £ | 720,086 |
| | 30 April 1994 | £ | 489,036 | £ | 135,762 | £ | 54,297 | £ | 66,534 | £ | 745,629 |
| 11. | STOCKS | | | | | | | | 1995 | · | 1994 |
| | Raw materials Work in progress | | | | | | | | 215,968 164,183 | | 211,185 116,974 |
| | | | | | | | | £ | 380,151 | £ | 328,159 |
| 12. | DEBTORS | | | | | | | | 1995 | - | 1994 |
| | Trade debtors Amounts owed by associated Consortium relief receivable Other debtors Prepayments and accrued income | | ertakings | | | | | : | 1,785,677 156,663 169,963 36,357 | | 1,525,467 200,993 41,191 15,876 92,463 |
| | | | | | | | | £ 2 | 2,148,660 | £ | 1,875,990 |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 29 APRIL1995

(Continued)

| 13. | CREDITORS: amounts falling due within one | e yea | ır | | | | 1995 | | 1994 |
|-----|--|-------|-----------------|---------|--------------------------------|---------|--|--------|---|
| | Customer deposits Trade creditors Amount owed to associated undertakings Corporation tax Taxation and social security Other creditors and accruals | | | | | | 36,511 1,559,001 11,198 112,000 147,181 172,057 | | 7,662 1,475,778 58,018 110,728 78,143 |
| - | | | | | | £ | 2,037,948 | £ | 1,730,329 |
| 14. | CREDITORS: amounts falling due after more | thar | n one year | | | | 1995 | | 1994 |
| | Unsecured convertible loan stock | | | | | £ | 1,258,922 | £ | 1,258,922 |
| | The stock is repayable on 17 September 1998 their entitlements for the year ended 29 April the event of insolvency of the company or or instances at par into ordinary shares. | 1995 | . Conversion | on of t | he stock to | ı f1 ot | dinary chare | e ie a | utamatic in |
| 15. | PROVISIONS FOR LIABILITIES AND CHA | RGE | ES | | | | D | eferre | ed taxation (note 16) |
| | At 1 May 1994 | | | | | | | | - |
| | Charge for the year at 33% | | | | | | | | 47,000 |
| | At 29 April 1995 | | | | | | | £ | 47,000 |
| 16. | DEFERRED TAXATION | | Amount provided | | 1995 Potential liability | | Amount provided | | 1994 Potential liability |
| | Excess of capital allowances over depreciation | £ | 47,000 | £ | 47,000 | £ | ; - | £ | - |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 29 APRIL1995

(Continued)

| 17. | CALLED UP SHARE CAPITAL | | | | Authorised, allotted, and fully paid 1995 1994 | |
|-----|--|---|--------|---|--|---|
| | | Ordinary shares of £1 each Ordinary shares of £1 each | | 50,000 50,000 | | 50,000 50,000 |
| - | | | £ | 100,000 | £ | 100,000 |
| | Each | class of share is entitled to elect half of the board of directors. In all other | er res | spects they i | ank p | oari passu. |
| 18. | (1) | RECONCILIATION OF OPERATING PROFIT (LOSS) AND NET CASH INFLOW (OUTFLOW) FROM OPERATING ACTIVITIES | | 1995 | | 1994 |
| | | Operating profit (loss) (Profit) loss on sale of tangible assets Depreciation Change in stock Change in debtors Change in creditors | | 511,260 (6,024) 215,432 (51,992) (313,861) 195,619 | | (82,425) 256 121,660 13,897 1,834,799) 1,730,329 |
| | | | £ | 550,434 | £ | (51,082) |
| | (2) | (2) ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE PERIOD | | | | 1994 |
| | | 1 May 1994 Net cash inflow (outflow) | | 102,831 170,453 | | 276,762 (173,931) |
| | | Balance at 29 April 1995 | £ | 273,284 | £ | 102,831 |
| 19. | ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET | | | | | |
| | | 1995 | | 1994 | | Change in period |
| | Cash | at bank and in hand £ 273,284 | £ | 102,831 | £ | 170,453 |

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 29 APRIL1995

(Continued)

| 20. | RECONCILIATION OF MOVEMENT IN EQUITY SHAREHOLDERS' FUNDS | 1995 | 1994 |
|-----|--|----------------------|----------|
| | Profit (loss) after taxation for the year Dividends to equity shareholders' Issue of share capital | 314,953 (200,000) | (36,642) |
| | Net addition to shareholders' funds Opening equity shareholders' funds | 114,953 63,358 | 63,358 |
| | Closing equity shareholders' funds | | £ 63,358 |

21. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company, being invested with insurance companies. Contributions to the scheme are charged to the profit and loss account as shown in note 5 to the accounts.

22. CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

At 29 April 1995 there were contingent liabilities in respect of preference bonds and guarantees amounting to £20,395 (1994: £16,211).

There were no other contingent liabilities at 29 April 1995 (1994: nil).

There were no capital commitments at 29 April 1995 (1994: nil).

