## **Go Private Limited**

## Directors' report and financial statements

Year ended 31 December 2006 Registered number 03749532

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## Directors' report and financial statements

Directors' report	1
Statement of directors' responsibilities	2
Independent auditor's report to the members of Go Private Limited	3-4
Profit and loss account	5
Balance sheet	6
Notes to the financial statements	7-11

## Directors' report

The directors present their annual report and the audited financial statements for the year ended 31 December 2006

#### Principal activities

The principal activities of the company during the year were carried out through its branch in Spain

- Selling the private medical insurance products of its parent company, Exeter Friendly Society, and other PMI providers, and
- Selling a range of insurance products (motor, household and travel) from other general insurance providers

#### **Business review**

The company made a net loss of £723,554 (2005 loss £382,935) and had net assets of £382,270 at 31 December 2006 (2005 £1,105,824)

In June 2006 the company ceased all its UK treatment sourcing operations

On 22 February 2007, the Board decided to terminate all activities of the Go Insure It branch operating in Spain and it is planning to close the branch before the end of June 2007. The estimated closure costs including redundancy, legal, communication and property costs are £68,000 which will be expensed in the 2007 accounts

#### **Directors**

The directors who held office during the period were as follows

#### Non-executive

ADS Chapman, ACII, APFS GAL Cruwys, LLB (Exon) PR Easton, FCIB PD Egan, FCA Dr WT Hamilton, MD, BSc, FRCP, FRCGP AJ Martin, JP, FCA CW Moore, MSc

#### Executive

N Armitage (to 21 June 2006) CT Barkell, ACIB RB Cawse, JP, MA (Exon), DMS, FCIB MH Dunford, MA, FIA JP Edwards, BSc, ACIS NJ McLeod, BA, FCA MJ Moreland, BSc, MBA, MBCS, CITP

One director receives remuneration from the company This is disclosed in note 4 on page 8 None of the other directors received remuneration from the company during the period None of the directors held any interests in the shares of the company

KPMG Audit Plc are willing to continue in office and a resolution will be proposed at the Annual General Meeting for their re-appointment Ny Med

By order of the board

RB Cawse, JP, MA (Exon), DMS, FCIB, Director GAL Cruwys, LLB (Exon), Director NJ McLeod, BA, FCA, Director

15 March 2007

## Statement of directors' responsibilities in respect of the directors' report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice)

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

## kpmg

## **KPMG Audit Plc**

100 Temple Street Bristol BS1 6AG United Kingdom

## Independent auditors' report to the members of Go Private Limited

We have audited the financial statements of Go Private Limited for the year ended 31 December 2006 which comprise the Profit and Loss Account, the Balance Sheet and the related notes These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page 2

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Opinion**

#### In our opinion

- the financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2006 and of its loss for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985, and
- the information given in the Directors' Report is consistent with the financial statements

KPING Audit Plc

KPMG Audit Plc Chartered Accountants Registered Auditor 15 March 2007

## Profit and loss account for the year ended 31 December 2006

	Note	2006 £	2006 £	2005 £	2005 £
Turnover Continuing operations Discontinued operations	2	90,875 4,429		40,368 28,074	
				<del></del>	
Cost of sales			95,304 -		68,442
Gross profit			95,304		68,442
Operating expenses	4		(840,852)		(451,801)
Operating (loss) Continuing operations Discontinued operations		(745,209) (339)		(339,979) (43,380)	
			(745,548)		(383,359)
Interest receivable			21,994		424
(Loss) on ordinary activities before and after taxation			(723,554)		(382,935)

There were no recognised gains or losses other than the loss for the period, accordingly a statement of recognised gains and losses has not been prepared

The notes on pages 7 to 11 form part of these financial statements

## Balance sheet at 31 December 2006

		2006		2005	
		£	£	£	£
Fixed assets Tangible assets	5		1,220		31,384
Current assets Debtors Cash at bank	6	22,009 <u>458,042</u> 480,051		35,075 <u>1,264,747</u> 1,299,822	
Creditors amounts falling due within one year	7	(39,723)		(44,247)	
Net current assets			440,328		1,255,575
Total assets less current liabilities			441,548		1,286,959
Creditors amounts falling due after more than one year	<b>e</b> 8		(59,278)		(181,135)
Total net assets			<u>382,270</u>		1,105,824
Capital and reserves Called up share capital Profit and loss account	10 11		2,350,000 ( <u>1,967,730</u> )		2,350,000 ( <u>1,244,176</u> )
Shareholders' funds	12		<u>382,270</u>		<u>1,105,824</u>

These financial statements were approved by the board of directors on 15 March 2007 and were signed on its behalf by

RB Cawse, JP, MA (Exon), DMS, FCIB, Director GAL Cruwys, LLB (Exon), Director NJ McLeod, BA, FCA, Director

The notes on pages 7 to 11 form part of these financial statements

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for the year ended 31 December 2006

### 1 Accounting policies

#### Basis of preparation

The financial statements have been prepared in accordance with the Companies Act 1985 and applicable accounting standards under the historical cost convention. The fixed assets and current assets have been evaluated on a net realisable basis. The accounts have been prepared on a break-up basis. The estimated closure costs including redundancy, legal, communication and property costs are £68,000 and will be expensed in the 2007 accounts. The parent undertaking has agreed that it shall continue to provide financial and other support to the Company until the operations are terminated during 2007.

#### Depreciation

Depreciation is provided to write off the cost of tangible assets by equal instalments over their estimated useful economic lives as follows -

Computer equipment & software	3-4 years
Fixtures & fittings	10 years

#### Cash flow statement

Under FRS 1 (revised 1996) the Company is exempt from the requirement to prepare a cash flow statement on the grounds that it is a wholly owned subsidiary undertaking that is included within the consolidated financial statements of its ultimate parent company which produces a cash flow statement and whose financial statements are publicly available

#### Related party transactions

Advantage has been taken of the exemption in FRS8 (Related Party Disclosures) not to report on transactions with entities which are more than 90% controlled by a common parent undertaking whose accounts are publicly available

#### Turnover

Turnover consists of commission which is accounted for on a receivables basis and subscription revenue which is recognised as earned over the period of the subscription

#### Foreign currencies

Assets and liabilities denominated in foreign currencies are expressed in sterling at the rates of exchange ruling at the balance sheet date. Activities during the year are converted at an average rate of exchange

#### 2 Turnover

	2006 £	2005 £
Subscriptions Commission	1,251 94,053	19,086 49,356
	95,304 	68,442 ———

for the year ended 31 December 2006

## 3 Particulars of staff

The average number of persons employed by the company during the period, and the activities performed were as follows

were as follows	2006	2005
Sales and Marketing	9	3
Administration	4	3
	13	6
Remuneration in respect of these employees was as follows		
	2006	2005
	£	£
Wages and salaries	286,474	111,611
Social security costs	81,584	36,187
Other pension costs	<u>3,375</u>	
	371,433	147,798
	<del></del>	

There are no Go Private employees, or directors remunerated by Go Private, who are members of a company or group defined benefits pension scheme

## 4 Operating expenses include the following:

	2006 £	2005 £
Auditors' remuneration payable, excluding VAT, all of		
which was in connection with statutory audit work	4,700	4,200
Depreciation	35,769	9,149
Aggregate amount of the director's emoluments		
(salaries, bonus, benefits-in-kind, and employer's		
pension contribution)	20.255	22 220
Emoluments were paid to one executive director only	39,375	23,220

# Notes to the financial statements for the year ended 31 December 2006

## 5 Tangible fixed assets

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	Fixtures and fittings	Computer equipment & software	Total	
	£	f	£	
Cost				
At 1 January 2006	15,467	55,279	70,746	
Additions	44.202	5,605	5,605	
Disposals	(4,303)	(30,861)	(35,164)	
At 31 December 2006	11,164	30,023	41,187	
Depreciation				
At 1 January 2006	3,850	35,512	39,362	
Charge for year	11,617	24,152	35,769	
Disposals	(4,303)	(30,861)	(35,164)	
At 31 December 2006	11,164	28,803	39,967	
Net book value				
At 31 December 2006		1,220	1,220	
At 1 January 2006	11,617	19,767	31,384	
Debtors			2004	200
			2006 £	2005 5
Trade debtors			11,284	32,322
Other debtors			2,568	2,75
Prepayments			8,157 ————	
			22,009	35,075
			<del></del>	
Creditors – amounts fal	ling due within one ye	ear		
			2006 £	2005 £
Trade creditors			_	70
Accruals			19,074	4,200
Deferred income			-	2,08
VAT			144	1,36
Tax and social security			20,505	36,52:
			39,723	44,24
	1			
		nan one vear		
Creditors – amounts fal	ling due after more t	nan one year	2006	2004
Creditors – amounts fal	ling due after more t	nan one year	2006 £	2005 £
Creditors – amounts fal  Amounts due to parent cor		ian one year		

for the year ended 31 December 2006

#### 9 Deferred tax

At 31 December 2006 the Company had accumulated trading losses of £1,967,730 which have not been recognised as a deferred tax asset. This is because the Company is not expected in the short-term to generate sufficient taxable income in excess of the deductible expenses of the same period and accordingly it is unlikely that the Company will be able to reduce the future taxation liabilities through the use of existing surplus expenses

### 10 Called up share capital

		2006 £	2005 £
	Authorised	2	-
	2006 2,350,000 (2005 2,350,000) ordinary shares of £1 each	2,350,000	2,350,000
	Allotted, called-up and fully paid	<del></del>	
	2006 2,350,000 (2005 2,350,000) ordinary shares of £1 each	2,350,000	2,350,000
11	Reserves		
		2006 £	2005 £
	Profit & Loss Reserve at 1 January 2006	(1,244,176)	(861,241)
	loss for the period	(723,554)	(382,935)
	at 31 December 2006	(1,967,730)	(1,244,176)
			<del></del>
12	Reconciliation of the movement in shareholders' funds		
		2006 £	2005 £
	Shareholders' funds at 1 January 2006	1,105,824	238,759
	Issue of share capital Loss for the period	(723,554)	1,250,000 (382,935)
	Shareholders' funds at 31 December 2006	382,270	1,105,824

for the year ended 31 December 2006

#### 13 Ultimate parent company

The company is a wholly owned subsidiary of Exeter Friendly Society Limited, which is the ultimate parent company. Copies of the group accounts are available from Exeter Friendly Society Limited, Lakeside House, Emperor Way, Exeter, EX1 3FD.

#### 14 Related party transactions

Advantage has been taken of the exemption contained within FRS 8 not to disclose transactions with group companies as more than 90% of the voting rights of the Company are held by the immediate parent undertaking which prepares consolidated financial statements

### 15 Post balance sheet events

The directors authorised the financial statements for issue on 15 March 2007. On 22 February the Board decided to terminate all the activities of the Go Insure branch operating in Spain and it is planning to close the branch before the end of June 2007. The fixed assets have been written down to net realisable value through an additional depreciation charge to the 2006 accounts. The estimated closure costs including redundancy, legal, communication and property costs are £68,000 and this will be expensed in the 2007 accounts.