**Group Strategic Report,** 

Report of the Director and

**Consolidated Financial Statements** 

for the Period 1 August 2016 to 31 December 2017

for

**Graham Heath Group Limited** 

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# Graham Heath Group Limited

# Company Information for the Period 1 August 2016 to 31 December 2017

**DIRECTOR:** 

G J T Heath

**REGISTERED OFFICE:** 

The Creamery

Wrenbury Industrial Estate

Station Road Wrenbury Cheshire CW5 8EX

**REGISTERED NUMBER:** 

07432717 (England and Wales)

**AUDITORS:** 

Mitten Clarke Audit Limited

The Glades Festival Way Stoke on Trent Staffordshire ST1 5SQ

# Group Strategic Report for the Period 1 August 2016 to 31 December 2017

The director presents his strategic report of the company and the group for the period 1 August 2016 to 31 December 2017.

#### **REVIEW OF BUSINESS**

The following set of consolidated accounts reflects the group's operations as follows:

Graham Heath Group Limited (Previously Graham Heath Holdings Limited) - a property holding company.

Graham Heath Construction Limited - subsidiary operating in erection of agricultural buildings.

Concrete Panel Systems Limited - subsidiary operating in the manufacture of concrete panels.

TFC Supplies Limited - subsidiary supplying general builder's merchants from two sites in Staffordshire.

Graham Heath Management Services Limited (Previously South Cheshire Readymix Limited) - providing management services to the trading group companies.

Kit Framed Buildings Limited - dormant subsidiary.

Moorfields Investments Limited - dormant subsidiary.

G H Equestrian Limited - dormant subsidiary.

Concrete Products Limited - dormant subsidiary.

The trading activities are conducted through Graham Heath Construction Limited, Concrete Panel Systems Limited, TFC Supplies Limited, and Graham Heath Management Services Limited.

The three main trading companies generate turnover through advertising from their respective websites and in key industry magazines. Significant leads are now generated throughout the year from being an exhibitor and sponsor at related industry shows across the UK. The companies also focus on core business values of high quality of product, competitive pricing, and excellent customer service, to generate repeat business with customers and generate positive publicity where possible.

All the Group's trading activities are conducted in the United Kingdom

# Group Strategic Report for the Period 1 August 2016 to 31 December 2017

#### PRINCIPAL RISKS AND UNCERTAINTIES

There are a range of risks facing the group and the group seeks to mitigate exposure to all forms of risk.

#### Credit risks

The trading companies have implemented policies that require appropriate credit checks on potential customers before sales are made. In addition, all purchases undergo stringent processes to establish rightful title to goods before onward sale.

#### Liquidity and cash flow risks

The trading companies carefully manage both their stock holding and aged debtor's policy and provides appropriately to minimise risk. The trading companies do not require any funding to manage their working capital requirements due to their cash reserves. Funding facilities have been agreed with the company bankers to fund the immediate and future expansion plans.

The Group has no exposure to Foreign Exchange risk.

The development of the Moorfields site started early 2016, which paved the way for TFC Supplies Limited to start trading from this site with its own yard. Units for rent have been built and the program is ongoing, this has been earnings enhancing during the period and will continue to do so going forward.

TFC supplies Limited Leek Road site had a fire which curtailed the manufacturing capacity for numerous concrete products. The claim was fully settled and manufacturing is now based at the Moorfields site. Impact on turnover was for a short period of four months and the product range was increased to sell more timber based products and move away from the low margin own manufactured concrete products.

The group appointed new auditors during the period and changed the accounting year end to 31st December.

The group turnover for the period amounted to £19,685,939 (2016: £11,669,627), being an increase of 68.7% amounting to £8,016,312. Key factors contributed to this increase are, firstly a full period of turnover for TFC Supplies Leek Road of £1,017,905, (2016: £0), and secondly the period 1.8.2016 to 31.12.2016 from the existing members of the group was £3,188,241

Profit after tax for the financial year amounted to £2,039,380 (2016: £233,901).

During the period, the group remained profitable and has acquired the freehold of the land adjacent to Newcastle Road, Stoke-On-Trent and a two-year lease was signed with the incumbent tenants. The lease expires November 2019 and the tenant will be offered to extend the lease. This increased earnings in the period.

The group's reputation for offering excellent value and service continues to grow, and this has been reflected in the emphasis on higher margin related sales throughout the trading period for the three main trading companies.

The director intends to continue the policies which have resulted in the review of turnover to maximise margins of the business whilst at the same time expanding the breadth of their product range, enhancing accessibility for clients and embarking upon further geographic growth. We are looking to add value by providing a renewable energy option to our customers, this will be turnover and margin enhancing.

ON BEHALF OF THE BOARD:

G J T Heath - Director

20 June 2018

# Report of the Director for the Period 1 August 2016 to 31 December 2017

The director presents his report with the financial statements of the company and the group for the period 1 August 2016 to 31 December 2017.

#### PRINCIPAL ACTIVITY

The principal activity of the group in the period under review was that of the erection of agricultural buildings, the manufacturing of concrete panels and the supply of timber and fencing products.

The principal activity of the company in the year under review was that of a property and holding company.

#### DIVIDENDS

Interim dividends per share were paid as follows:

Ordinary £1 shares
Redeemable preference £1 shares

£36,300

- 31 March 2017

£25,000

- 31 December 2017

The director recommends that no final dividends be paid.

The total distribution of dividends for the period ended 31 December 2017 will be £61,300.

#### DIRECTOR

G J T Heath held office during the whole of the period from 1 August 2016 to the date of this report.

#### DISCLOSURE IN THE STRATEGIC REPORT

The company has chosen in accordance with section 414C(11) of Companies Act 2006 (Strategic Report and Directors' Report) Regulations 2013 to set out in the company's Strategic Report information required by schedule 7 of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008.

#### STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Group Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

# Report of the Director for the Period 1 August 2016 to 31 December 2017

## **AUDITORS**

The auditors, Mitten Clarke Audit Limited, were appointed on 29 June 2017 and will be re-appointed in accordance with section 485 Companies Act 2006.

## ON BEHALF OF THE BOARD:

G J T Heath - Director

20 June 2018

## Report of the Independent Auditors to the Members of Graham Heath Group Limited

#### Opinion

We have audited the financial statements of Graham Heath Group Limited (the 'parent company') and its subsidiaries (the 'group') for the period ended 31 December 2017 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 31 December 2017 and of the group's profit for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the director's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the director has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### Other information

The director is responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Director, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Director have been prepared in accordance with applicable legal requirements.

### Report of the Independent Auditors to the Members of Graham Heath Group Limited

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Director.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit
  have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of director

As explained more fully in the Statement of Director's Responsibilities set out on page four, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the group or the parent company or to cease operations, or has no realistic alternative but to do so.

#### Our responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Adam Clarke BA FCA (Senior Statutory Auditor) for and on behalf of Mitten Clarke Audit Limited

The Glades Festival Way Stoke on Trent Staffordshire

ST1 5SQ

Date: 20 Jul 2018

# Consolidated Income Statement for the Period 1 August 2016 to 31 December 2017

		Peri 1.8.16 to		Year E 31.7	
	Notes	£	£	£	£
TURNOVER			19,685,939		11,669,627
Cost of sales			12,704,433		7,449,339
GROSS PROFIT			6,981,506		4,220,288
Distribution costs Administrative expenses		19,700 5,395,201		13,383 4,236,494	
Administrative expenses			5,414,901		4,249,877
			1,566,605		(29,589)
Other operating income			1,336,963		320,759
OPERATING PROFIT	5		2,903,568		291,170
Interest receivable and similar income			249		693
			2,903,817		291,863
Gain/loss on revaluation of investment property			(289,477)		
			2,614,340		291,863
Interest payable and similar expenses	7		106,836		46,429
PROFIT BEFORE TAXATION			2,507,504		245,434
Tax on profit	8		468,124		11,533
PROFIT FOR THE FINANCIAL PERIOD			2,039,380		233,901
Profit attributable to: Owners of the parent			2,039,380		233,901

# Consolidated Other Comprehensive Income for the Period 1 August 2016 to 31 December 2017

	Period 1.8.16	
	to	Year Ended
	31.12.17	31.7.16
Notes	£	£
PROFIT FOR THE PERIOD	2,039,380	233,901
OTHER COMPREHENSIVE INCOME	<u>.</u>	-
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	2,039,380	233,901
Total comprehensive income attributable to: Owners of the parent	2,039,380	233,901

# Consolidated Balance Sheet 31 December 2017

		201	7	201	6
	Notes	£	£.	£	£
FIXED ASSETS					
Intangible assets	11		-		24,500
Tangible assets	12		4,643,740		4,667,564
Investments	13				
Investment property	14		4,700,000		2,269,136
			9,343,740	·	6,961,200
CURRENT ASSETS					•
Stocks	15	661,048		533,951	
Debtors	16	1,489,747		1,140,639	
Cash at bank and in hand		20,702		530,744	
		2,171,497		2,205,334	
CREDITORS		_,,		_,,	
Amounts falling due within one year	17	2,652,722		3,760,827	
NET CURRENT LIABILITIES			(481,225)		(1,555,493)
TOTAL ASSETS LESS CURRENT LIABILIT	IES		8,862,515		5,405,707
CREDITORS  Amounts falling due after more than one	<b>.</b>				
year	18		(3,183,559)		(1,617,342)
PROVISIONS FOR LIABILITIES	22		(95,400)		(182,889)
NET ASSETS			5,583,556		3,605,476
CAPITAL AND RESERVES					
Called up share capital	23		2,500,003		2,500,003
Retained earnings	24		3,083,553		1,105,473
SHAREHOLDERS' FUNDS			5,583,556		3,605,476

The financial statements were approved by the director on 20 June 2018 and were signed by:

G J T Heath - Director

# Company Balance Sheet 31 December 2017

,		201	7	201	6
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	11		-		-
Tangible assets	12		4,636,953		3,326,361
Investments	13		602		602
Investment property	14		4,700,000		2,269,136
			9,337,555		5,596,099
CURRENT ASSETS					
Stocks	15	-		75,000	
Debtors	16	724,135		218,603	
Cash at bank and in hand		304		69,288	
		724,439		362,891	
CREDITORS					
Amounts falling due within one year	17	2,056,863		1,999,451	
NET CURRENT LIABILITIES			(1,332,424)		(1,636,560)
TOTAL ASSETS LESS CURRENT LIABILITIE	:S		8,005,131		3,959,539
CREDITORS					
Amounts falling due after more than one					
year	18		(2,883,559)		(1,267,342)
PROVISIONS FOR LIABILITIES	22		(95,400)		-
					<del></del>
NET ASSETS			5,026,172		2,692,197 ————
		•			
CAPITAL AND RESERVES					
Called up share capital	23		2,500,003		2,500,003
Retained earnings	24		2,526,169		192,194
SHAREHOLDERS' FUNDS			5,026,172		2,692,197
Company's profit for the financial year			2,395,275		139,234
company a profit for the financial year					

The financial statements were approved by the director on 20 June 2018 and were signed by:

G J T Heath - Director

# Consolidated Statement of Changes in Equity for the Period 1 August 2016 to 31 December 2017

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 August 2015	3	871,572	871,575
Changes in equity Issue of share capital Total comprehensive income  Balance at 31 July 2016	2,500,000	233,901 1,105,473	2,500,000 233,901 3,605,476
Changes in equity Dividends Total comprehensive income	- -	(61,300) 2,039,380	(61,300) 2,039,380
Balance at 31 December 2017	2,500,003	3,083,553	5,583,556

# Company Statement of Changes in Equity for the Period 1 August 2016 to 31 December 2017

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 August 2015	3	52,960	52,963
Changes in equity Issue of share capital Total comprehensive income	2,500,000	139,234	2,500,000
Balance at 31 July 2016	2,500,003	192,194	2,692,197
Changes in equity Dividends Total comprehensive income	<u>-</u>	(61,300) 2,395,275	(61,300) 2,395,275
Balance at 31 December 2017	2,500,003	2,526,169	5,026,172

# Consolidated Cash Flow Statement for the Period 1 August 2016 to 31 December 2017

		Period	
		1.8.16	
		to	Year Ended
		31.12.17	31.7.16
1	Notes	£	£
Cash flows from operating activities			
Cash generated from operations	1	2,466,320	1,181,489
Interest paid		(106,836)	(46,429)
Tax paid		(11,533)	(7,411)
Net cash from operating activities		2,347,951	1,127,649
Cash flows from investing activities			
Purchase of intangible fixed assets		(1)	-
Purchase of tangible fixed assets		(950,819)	(1,812,589)
Purchase of investment property		(2,720,341)	(148,670)
Sale of tangible fixed assets		558,320	51,060
Interest received		249	693
Net cash from investing activities		(3,112,592)	(1,909,506)
Cash flows from financing activities		·	
New loans in year		2,000,000	-
Loan repayments in year		(237,796)	-
Amount introduced by directors		61,300	-
Amount withdrawn by directors		(1,507,605)	
Share issue		-	2,500,000
Proceeds from borrowings		-	(2,236,522)
Equity dividends paid		(61,300)	-
Net cash from financing activities		254,599	263,478
Decrease in cash and cash equivalents		(510,042)	(518,379)
Cash and cash equivalents at beginning of period	2	530,744	906,093
Cash and cash equivalents at end of			<del></del>
period	2	20,702	530,744

# Notes to the Consolidated Cash Flow Statement for the Period 1 August 2016 to 31 December 2017

# 1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	Period	
	1.8.16	
	to	Year Ended
	31.12.17	31.7.16
	£	£
Profit before taxation	2,507,504	245,434
Depreciation charges	525,097	261,267
Profit on disposal of fixed assets	(84,273)	(16,232)
Loss on revaluation of fixed assets	289,477	-
Finance costs	106,836	46,429
Finance income	(249)	(693)
	3,344,392	536,205
Increase in stocks	(127,097)	(305,462)
(Increase)/decrease in trade and other debtors	(349,108)	463,226
(Decrease)/increase in trade and other creditors	(401,867)	487,520
Cash generated from operations	2,466,320	1,181,489

## 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

### Period ended 31 December 2017

	31.12.17	1.8.16
	£	£
Cash and cash equivalents	20,702	530,744
Year ended 31 July 2016		
	31.7.16	1.8.15
	£	£
Cash and cash equivalents	530,744	906,093

# Notes to the Consolidated Financial Statements for the Period 1 August 2016 to 31 December 2017

#### 1. STATUTORY INFORMATION

Graham Heath Group Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006.

#### 3. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The financial statements have been prepared under FRS102 and are presented in Pounds Sterling (£) being the functional currency.

The financial statements cover a period of 17 months from 1 August 2016 to 31 December 2017. A longer period has been used for commercial reasons so that the audit fieldwork moving forward could be conducted in a period generally quieter for the company and group. The results for the period ended 31 July 2016 are, therefore, not entirely comparable.

#### Basis of consolidation

The consolidated financial statements incorporate those of Graham Heath Group Limited and its subsidiary undertaking for the period. All financial statements are made up to 31 December 2017.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation.

The parent company has not presented its profit and loss account as provided by Section 408 of the Companies Act 2006.

The financial statements have been prepared on the assumption that the company and the group are able to carry on business as a going concern, which the directors consider appropriate having regard to the company and the group's current and expected performance.

#### Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102. The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

Transactions between group entities which have been eliminated on consolidation are not disclosed within the financial statements.

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

#### 3. ACCOUNTING POLICIES - continued

#### Significant judgements and estimates

In the application of the group's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### Key sources of estimation uncertainty

The directors consider that the key estimates and assumptions used in preparing the financial statements are as follows:

- Depreciation rates and estimated economic useful life of tangible fixed assets.
- Valuations of investment property.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 20% is being amortised evenly over its estimated useful life of nil years.

### Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery

- 15% on reducing balance

Fixtures and fittings

- 25% on reducing balance and 15% on reducing balance

Motor vehicles

- 25% on reducing balance

Computer equipment

- 33% on reducing balance and 25% on reducing balance

#### **Investment property**

Investment property is shown at most recent valuation. Any aggregate surplus or deficit arising from changes in fair value is recognised in profit or loss.

#### **Stocks**

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Cost is calculated using the first-in, first-out method and includes all purchase, transport, and handling costs in bringing stocks to their present location and condition.

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

#### 3. ACCOUNTING POLICIES - continued

#### **Taxation**

Taxation for the period comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

### Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

#### 3. ACCOUNTING POLICIES - continued

#### Financial instruments

Financial assets and financial liabilities are recognised when the group becomes a party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

#### (i) Financial assets and liabilities

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial assets and liabilities are only offset in the statement of financial position when, and only when there exists a legally enforceable right to set off the recognised amounts and the company intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Debt instruments which meet the conditions for basic financial instruments are subsequently measured at amortised cost using the effective interest method.

Debt instruments that are classified as payable or receivable within one year on initial recognition, and which meet these conditions, are measured at the undiscounted amount of the cash or other consideration expected to be paid or received, net of impairment.

Financial assets are derecognised when and only when (a) the contractual rights to the cash flows from the financial asset expire or are settled, (b) the group transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or (c) the group, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

### (ii) Investments and equity instruments

In the parent entity balance sheet, investment in subsidiaries are measured at cost less impairment.

Equity instruments issued by the group are recorded at the fair value of cash or other resources received or receivable net of direct issue costs.

#### 4. EMPLOYEES AND DIRECTORS

Period	
1.8.16	
to	Year Ended.
31.12.17	31.7.16
£	£
3,118,314	1,814,136
83,757	5,962
22,930	8,152
3,225,001	1,828,250
	1.8.16 to 31.12.17 £ 3,118,314 83,757 22,930

## Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

The average number of employees during the period was as follows:

#### **EMPLOYEES AND DIRECTORS - continued** 4.

	Period	
	1.8.16	
	to	Year Ended
	31.12.17	31.7.16
Administrative staff	78	71

	31.12.17	31.7.16
Administrative staff	78	71
		<del></del>
	Period	
	1.8.16	
	to	Year Ended
	31.12.17	31.7.16
	£	£
Director's remuneration	10,797	7,328

The number of directors to whom retirement benefits were accruing was as follows:

Money purchase schemes		1	1 、
	•		

#### 5. **OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

Period	
1.8.16	
to	Year Ended
31.12.17	31.7.16
£	£
11,350	885
500,596	258,267
(84,273)	(16,232)
24,501	3,000
17,150	18,250
(52)	-
<del></del>	
	to 31.12.17 £ 11,350 500,596 (84,273) 24,501 17,150

#### 6. Ε

EXCEPTIONAL ITEMS		
	Period	
	1.8.16	
	to	Year Ended
	31.12.17	31.7.16
	£	£
Exceptional items	677,144	-

Exceptional items of £677,144 relate to £96,362 of proceeds received from insurance claims for a fire that occurred at the TFC Supplies Limited premises during the period. These proceeds received are in relation to business interuption and stock lost in TFC Supplies Limited.

The remainder of £580,782 relates to the profit on disposal of land and buildings affected by the fire in Graham Heath Group Limited where insurance claim proceeds were received at replacement cost, giving rise to a profit on disposal.

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

## 7. INTEREST PAYABLE AND SIMILAR EXPENSES

	Period	
	1.8.16	
	to	Year Ended
	31.12.17	31.7.16
	£	£
Bank loan interest	106,836	46,429
	<del></del>	====

## 8. TAXATION

## Analysis of the tax charge

The tax charge on the profit for the period was as follows:

The tank arrange arrange profits	To the position was as roller		
	•	Period	
		1.8.16	
		to	Year Ended
	t	31.12.17	31.7.16
		£	£
Current tax: UK corporation tax		555,613	11,533
Deferred tax		(87,489)	
Tax on profit		468,124	11,533

UK corporation tax has been charged at 19%.

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

### 8. TAXATION - continued

## Reconciliation of total tax charge included in profit and loss

The tax assessed for the period is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	Period 1.8.16 to 31.12.17 £	Year Ended 31.7.16 f.
Profit before tax	2,507,504	245,434
Profit multiplied by the standard rate of corporation tax in the UK of 19% (2016 - 20%)	476,426	49,087
Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation	388	3,730 (31,180)
Utilisation of tax losses	(7,093)	(10,104)
Other timing differences Underprovision on deferred tax in prior periods	461 27,048	-
Change in UK tax rates  Loss on revaluation of investment property	7,176 55,000	-
Depreciation on assets not subject to capital allowances	19,631	-
Rollover relief on capital gain Indexation on capital gain	(110,691) 343	-
Unrealised profit adjustment Deferred tax not provided for	1,851 (1,897)	-
Rounding	(519)	
Total tax charge	468,124	11,533

### 9. INDIVIDUAL INCOME STATEMENT

As permitted by Section 408 of the Companies Act 2006, the Statement of Comprehensive Income of the parent company is not presented as part of these financial statements.

## 10. **DIVIDENDS**

	Period	
	1.8.16	
	to	Year Ended
·	31.12.17	31.7.16
	£	£
Ordinary shares of £1 each		
Interim	36,300	-
Redeemable preference shares of £1 each		
Interim	25,000	-
	61,300	-

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

# 11. INTANGIBLE FIXED ASSETS

Goodwill
£
<b>L</b> .
60,000
1
60,001
<del></del> -
35,500 34,501
24,501
60,001
_
24,500
Goodwill
£
1
1
<del></del>
1
<u> </u>
· 1

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

## 12. TANGIBLE FIXED ASSETS

Grou	p
------	---

Group			Et et e e e
	Freehold	Plant and	Fixtures and
	property	machinery	fittings
	£	£	£
COST			
At 1 August 2016	3,038,358	2,421,286	16,387
Additions	677,474	105,700	48,681
Disposals	(361,558)	(156,671)	-
Reclassification/transfer		(71,275)	10,154
At 31 December 2017	3,354,274	2,299,040	75,222
DEPRECIATION			,
At 1 August 2016	-	1,020,398	6,847
Charge for period	105,558	282,907	12,211
Eliminated on disposal	-	(66,434)	•
Reclassification/transfer	•	(24,412)	2,260
At 31 December 2017	105,558	1,212,459	21,318
NET BOOK VALUE			
At 31 December 2017	3,248,716	1,086,581	53,904
At 31 July 2016	3,038,358	1,400,888	9,540
	Motor	Computer	
·	vehicles	equipment	Totals
	£	f.	£
COST	2	L	-
At 1 August 2016	550,463	2,118	6,028,612
Additions	91,500	27,464	950,819
Disposals	(160,254)		(678,483)
Reclassification/transfer	(18,950)	80,071	-
At 31 December 2017	462,759	109,653	6,300,948
DEPRECIATION			
At 1 August 2016	333,595	208	1,361,048
Charge for period	86,608	13,312	500,596
Eliminated on disposal	(138,002)	-	(204,436)
Reclassification/transfer	(9,406)	31,558	-
At 31 December 2017	272,795	45,078	1,657,208
NET BOOK VALUE			
At 31 December 2017	189,964	64,575	4,643,740
At 31 July 2016	216,868	1,910	4,667,564

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

# 12. TANGIBLE FIXED ASSETS - continued

_			
Company			Fixtures
	Freehold	Plant and	and
	property	machinery	fittings
	£	£	£
COST	-	_	
At 1 August 2016	3,038,358	279,048	4,514
Additions	687,216	1,038,566	62,313
Disposals	(361,558)	(77,304)	, <u>-</u>
At 31 December 2017	3,364,016	1,240,310	66,827
DEPRECIATION			
At 1 August 2016	-	9,604	1,455
Charge for period	105,558	155,418	11,467
Eliminated on disposal	-	(11,292)	-
	<del></del>		
At 31 December 2017	105,558	153,730	12,922
NET BOOK VALUE			
At 31 December 2017	3,258,458	1,086,580	53,905
7. C C C C C C C C C C C C C C C C C C C	<del></del>		
At 31 July 2016	3,038,358	269,444	3,059
	Matar	Computer	
	Motor	Computer	Totala
	vehicles £	equipment	Totals £
COST	Ĺ	£	L
At 1 August 2016	15,500	_	3,337,420
Additions	233,253	58,384	2,079,732
Disposals	(21,278)	30,304	(460,140)
Disposats	——————————————————————————————————————		
At 31 December 2017	227,475	58,384	4,957,012
DEDDECLATION			
DEPRECIATION			11 050
At 1 August 2016	- 20 411	10,337	11,059
Charge for period	39,611	10,337	322,391 (13,391)
Eliminated on disposal	(2,099)	-	(13,371)
At 31 December 2017	37,512	10,337	320,059
NET BOOK VALUE			
At 31 December 2017	189,963	48,047	4,636,953
At 31 July 2016	15,500	•	3,326,361
•	<del>`</del>		

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

#### 13. FIXED ASSET INVESTMENTS

Company

Shares in group undertakings £

COST

At 1 August 2016

and 31 December 2017

602

**NET BOOK VALUE** 

At 31 December 2017

602

At 31 July 2016

602

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

#### **Subsidiaries**

**Graham Heath Construction Limited** 

Registered office: The Creamery, Wrenbury Industrial Estate, 2 Station Road, Wrenbury, Cheshire, CW5

8EX

Nature of business: Agricultural building erection

%

Class of shares:

holding

Ordinary

100.00

**Concrete Panel Systems Limited** 

Registered office: The Creamery, Wrenbury Industrial Estate, 2 Station Road, Wrenbury, Cheshire, CW5

8EX

Nature of business: Manufacture of concrete panels

%

Class of shares:

holding

Ordinary

100.00

**Graham Heath Management Services Limited** 

Registered office: The Creamery, Wrenbury Industrial Estate, Station Road, Wrenbury, Cheshire, CW5 8EX

Nature of business: Provision of management services

%

Class of shares:

holding

Ordinary

100.00

**TFC Supplies Limited** 

Registered office: The Creamery, Wrenbury Industrial Estate, 2 Station Road, Wrenbury, Nantwich,

Cheshire, United Kingdom, CW5 8EX

Nature of business: Supply of timber and fencing products

%

Class of shares:

holding

Ordinary

100.00

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

#### 13. FIXED ASSET INVESTMENTS - continued

G H Equestrian Limited

Registered office: The Creamery, 2 Station Road, Wrenbury, Nantwich, Cheshire, CW5 8EX

Nature of business: Dormant company

%

Class of shares:

holding

Ordinary

100.00

Kit Framed Buildings Limited

Registered office: The Old Creamery, Station Road, Wrenbury, Nantwich, CW5 8EX

Nature of business: Dormant company

%

Class of shares:

holding

Ordinary

100.00

**Moorfields Investments Limited** 

Registered office: The Creamery, Wrenbury Industrial Estate, 2 Station Road, Wrenbury, Cheshire,

England, CW5 8EX

Nature of business: Dormant company

%

Class of shares:

holding

Ordinary

100.00

**Concrete Products Limited** 

Registered office: The Creamery, Wrenbury Industrial Estate, 2 Station Road, Wrenbury, Cheshire, CW5

8EX

Nature of business: Dormant company

%

Class of shares:

holding

Ordinary

100.00

#### 14. INVESTMENT PROPERTY

#### Group

	Total £
FAIR VALUE	
At 1 August 2016	2,269,136
Additions	2,720,341
Revaluations	(289,477)
At 31 December 2017	4,700,000
NET BOOK VALUE	
At 31 December 2017	4,700,000
At 31 July 2016	2,269,136

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

### 14. INVESTMENT PROPERTY - continued

Group
-------

Fair value at 31 December 2017 is represented by:

Valuation in 2016	£ (289,474).
Cost	4,989,474
	4,700,000

If investment property had not been revalued it would have been included at the following historical cost:

	2017	2016
	£	£
Cost	4,989,474	2,269,136

Investment property was valued on an open market basis on 10 November 2016 by Sanderson Weatherall.

### Company

	Total £
FAIR VALUE At 1 August 2016 Additions Revaluations	2,269,136 2,720,341 (289,477)
At 31 December 2017	4,700,000
NET BOOK VALUE At 31 December 2017	4,700,000
At 31 July 2016	2,269,136

Fair value at 31 December 2017 is represented by:

Valuation in 2016	£ (289,474)
Cost	4,989,474
	4,700,000

If investment property had not been revalued it would have been included at the following historical cost:

	2017	2016
	£	£
Cost	4,989,474	2,269,136

Investment property was valued on an open market basis on 10 November 2016 by Sanderson Weatherall.

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

## 15. STOCKS

	Gro	oup	Comp	oany
	2017	2016	2017	2016
	£	£	£	£
Raw materials	411,453	190,883	•	75,000
Work-in-progress	13,887	167,799	-	
Finished goods	235,708	175,269	-	-
	y <del></del>			
	661,048	533,951	-	75,000

Stock recognised in cost of sales during the year as an expenses was £10,219,892.

## 16. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Gr	oup	Com	pany
	2017	2016	2017	2016
	£	£	£	£
Trade debtors	1,206,527	1,071,724	126,471	23,090
Provision for credit notes	(30,075)	(13,254)	-	-
Provision for doubtful debts	(16,059)	(26, 263)	-	-
Amounts owed by group undertakings	-	-	393,516	128,807
Other debtors	218,460	650	191,405	-
VAT	-	-	-	53,609
Prepayments and accrued income	57,974	89,880	-	-
Prepayments	52,920	17,902	12,743	13,097
•	1,489,747	1,140,639	724,135	218,603

## 17. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Bank loans and overdrafts (see note 19)	233,332	87,345	318,755	87,345
Trade creditors	780,145	875,158	19,242	22,436
Amounts owed to group undertakings	-	-	1,260,267	89,161
Tax	555,613	11,533	140,325	-
Social security and other taxes	80,448	75,176	-	-
VAT	119,100	127,824	18,972	•
Other creditors	83,447	70,387	4,590	50,000
Directors' current accounts	125,373	1,571,678	125,373	1,571,678
Accruals and deferred income	459,725	223,428	-	-
Accrued expenses	215,539	718,298	169,339	178,831
	2,652,722	3,760,827	2,056,863	1,999,451
		<u></u>		

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

## 18. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Bank loans (see note 19)	2,883,559	1,267,342	2,883,559	1,267,342
Other loans (see note 19)	300,000	300,000	-	-
Other creditors	-	50,000	•	-
	3,183,559	1,617,342	2,883,559	1,267,342

## 19. LOANS

An analysis of the maturity of loans is given below:

	Group		Company	
	2017	2016	2017	2016
	£	£	£	£
Amounts falling due within one year or on demand:				
Bank overdrafts	-	•	85,423	-
Bank loans	233,332	87,345	233,332	87,345
	233,332	87,345	318,755	87,345
Amounts falling due between one and two years:				
Bank loans - 1-2 years	233,332	1,267,342	233,332	1,267,342
Other loans - 1-2 years	300,000	300,000	-	, , <u>-</u>
	533,332	1,567,342	233,332	1,267,342
Amounts falling due between two and five years:				-
Bank loans - 2-5 years	699,997	-	699,997	-
Amounts falling due in more than five years:				
Repayable by instalments Bank loans more 5 yr by instal	1,950,230		1,950,230	-

# 20. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

Group	)
-------	---

	Non-can	Non-cancellable	
	operatin	g leases	
	2017	2016	
	£	£	
Within one year Between one and five years	33,363	40,036	
	•	50,045	
	<del></del>		
	33,363	90,081	
	<del></del>		

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

#### 21. SECURED DEBTS

The following secured debts are included within creditors:

	Gr	Group	
	2017	2016	
	£	£	
Bank loans	3,116,891	1,354,687	
Directors loan account	64,073	1,571,678	
	3,180,964	2,926,365	

Amounts owed to Mr G J T Heath are secured by way of a debenture dated 17 March 2014 incorporating fixed and floating charges over the land, assets, goodwill and undertakings of Graham Heath Group Limited.

Bank loans and overdrafts are secured by all asset debentures over the group and company dated 29 November 2016 and 29 October 2014.

Bank loans and overdrafts are also secured by legal charges over Moorfields Industrial Estate, Cotes Heath, Stone, Staffordshire, ST21 6QY dated 1 December 2014, The Creamery, Station Road, Wrenbury, Cheshire, CW5 8EX dated 30 November 2016 and Hanchurch Crossroads, Whitmore Road, Newcastle under Lyme, ST5 4DG dated 30 November 2016.

### 22. PROVISIONS FOR LIABILITIES

	Group		Company	
	2017	2016	2017	2016
Deferred tax	£ 95,400 ———	£ 182,889 ———	£ 95,400 =====	£
Group				Deferred tax f
Balance at 1 August 2016 Credit to Income Statement during period				182,889 (87,489)
Balance at 31 December 2017				95,400
Company				
				Deferred tax £
Credit to Statement of Comprehensive Income de	uring period			95,400
Balance at 31 December 2017				95,400

Movements in deferred tax are in relation to accelerated capital allowances.

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

#### 23. CALLED UP SHARE CAPITAL

24.

Allotted, iss	ued and fully paid:			
Number:	Class:	Nominal	2017	2016
2	O di	value:	£	£
3	Ordinary	. £1 £1	3 500 000	3 500 000
2,500,000	Redeemable preference	LI	2,500,000	2,500,000
			2,500,003	2,500,003
RESERVES				
Group				
				Retained
				earnings
				£
At 1 August	2016			1,105,473
Profit for th				2,039,380
Dividends				(61,300)
At 31 Decem	nber 2017			3,083,553
Company				
				Retained
				earnings
				£
At 1 August	2016			192,194
Profit for th				2,395,275
Dividends	•			(61,300)
At 31 Decem	nber 2017			2,526,169

Retained earnings are made up of accumulated profits less accumulated losses and distributions to shareholders.

## 25. CONTINGENT LIABILITIES

The company and group has previously made payments into the Graham Heath Construction Limited Remuneration Trust. The company is liable for PAYE and NIC that may arise on awards made by the trustees.

No amounts have currently been paid in relation to the above contingency. HMRC have issued a proposed settlement of £3,729,926, however this has been challenged and the group are awaiting a response from HMRC.

# Notes to the Consolidated Financial Statements - continued for the Period 1 August 2016 to 31 December 2017

### 26. RELATED PARTY DISCLOSURES

### Loans from related parties

During the year, amounts were loaned from related parties totalling £1,750 (2016 - £nil). As at the period end, £1,750 (2016 - £nil) is due to the company from these related parties.

The loans were interest free, unsecured and repayable on demand.

During the period, a total of key management personnel compensation of £287,867 was paid.

## 27. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is G J T Heath.