# DIRECTORS' REPORT AND FINANCIAL STATEMENTS 31 December 1995

Registered Number: 2821551

A31 \*AXSRTSLW\* 394 COMPANIES HOUSE 23/01/97

Registered Office : Darley Dale Smelter South Darley MATLOCK Derbyshire DE4 2LP

# DIRECTORS' REPORT

The Directors present their annual report together with the audited financial statements and the auditors' report for the Company for the year ended 31 December 1995.

The 1994 comparative figures represent the results for the period from 15 March 1994, when the Company commenced trading, to 31 December 1994.

### Directors and Directors' Interests

The Directors who held office during the year and subsequently, are as follows:

| H | M | Meyers     | (resigned 23 January 1995 - Chairman for that period) |
|---|---|------------|---|
| D | J | Eby        | (resigned 23 January 1995)                            |
| A | P | Lospinoso  | (resigned 23 January 1995)                            |
| P | M | King       | (Chairman from 23 January 1995)                       |
| G | I | Cummins    | - · · ·   |
| W | М | Albury     | (appointed 23 January 1995)                           |
| Α | В | Suttie     | (appointed 23 January 1995)                           |
| M | С | Boddy      | (appointed 23 January 1995)                           |
| T | В | oon        | (appointed 23 January 1995)                           |
| J | D | R Campbell | (appointed 23 January 1995)                           |
| M | N | Toyn       | (appointed 23 January 1995)                           |
|   |   |            |   |

There were no interests in the shares or debentures of group companies requiring disclosure under Schedule 7 of the Companies Act 1985.

# Principal Activities and Business Review

The Company trades on a divisional basis, under the names H.J. Enthoven & Sons and British Lead Mills, as smelters, refiners, manufacturers and marketers of lead products.

During the year the Company sold certain assets and the business of its Special Products division (part of the British Lead Mills division), which represented approximately 5% of the Company's net assets.

# Results and Dividends

The profit for the year, after taxation, amounted to £4,828,000 (1994: £2,643,000). The Directors recommend payment of a dividend of 10 pence per ordinary US dollar share (1994: 10 pence), amounting to £1,087,900 (1994: £1,087,900).

It is proposed that the retained profit of £3,740,000 (1994 - £1,555,000) be transfered to reserves.

# DIRECTORS REPORT (Continued)

### Fixed Assets

Principal changes in fixed assets are shown in note 11 of the financial statements.

### **Employees**

It is Company policy to encourage, at each location, systems of communication and consultation between management and employees.

Company policy is one of equal opportunity in the selection, terms and conditions of employment, training and promotion for all employees (whether disabled or otherwise) at all job levels. Personnel managers advise on the provision of any reasonable facility required by disabled employees.

#### Donations

During the year the Company made charitable donations amounting to £2,500 (1994: £1,188). There were no political donations (1994: nil).

### Auditors

The Auditors, Messrs Arthur Andersen, are willing to continue in office and a resolution concerning their re-appointment will be submitted to the Annual General Meeting.

# Statement of Directors' Responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of its profit or loss for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Close Company Status

The Company is a close company within the provisions of the Income and Corporation Taxes Act 1988.

# Liability Insurance for Company Officers

As permitted by the Companies Act 1985 (as amended), the Company has purchased insurance cover for the Directors and other officers against liabilities in relation to their actions as directors or officers.

By order of the Board

Secretary 19 July 1996

# Arthur Andersen

# Auditors' Report

London

# To the Shareholders of H J Enthoven Limited

We have audited the financial statements on pages 5 to 20 which have been prepared under the historical cost convention and the accounting policies set out on pages 7 and 8.

# Respective Responsibilities of Directors and Auditors

As described on page 2, the Company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion to you.

# **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the Company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

In accordance with the provisions of Financial Reporting Standard No. 1, the Company has not presented a cash flow statement as it is a wholly owned subsidiary of a company incorporated in Great Britain which has presented a consolidated cash flow statement including the cash flows of the Company.

# Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company at 31 December 1995 and of the Company's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Arthur Andersen

Arthur Andersen

Chartered Accountants and Registered Auditors

1 Surrey Street

London WC2R 2PS

19 July 1996

# PROFIT AND LOSS ACCOUNT

# For the year ended 31 December 1995

|   | Notes  | 1995<br>£'000   | 1994<br>£'000 |
|---|--------|-----------------|---------------|
| Turnover                                      | 1      | 65,161          | 46,014        |
| Cost of sales                                 | 2      | (51,225)        | (36,333)      |
| Gross profit                                  |        | 13,936          | 9,681         |
| Other operating costs                         | 3      | (5,643)         | (4,965)       |
| Operating profit                              |        | 8,293           | 4,716         |
| Profit on sale of discontinued operations     | 3      | 275             | -             |
| Investment income Interest payable            | 4<br>5 | 186<br>(1,404)  | 119<br>(560)  |
| Profit on ordinary activities before taxation | 6      | 7,350           | 4,275         |
| Tax on profit on ordinary activities          | 9      | (2,522)         | (1,632)       |
| Profit for the financial year/ period         |        | 4,828           | 2,643         |
| Dividends proposed                            | 10     | (1,088)         | (1,088)       |
| Retained profit for the year/ period          |        | 3,740<br>====== | 1,555         |

There are no recognised gains or losses for the year or the preceding financial period other than the result for the year and the preceding financial period.

There is no material difference between the profit on ordinary activities before taxation and the retained profit for the year and the preceding financial period reported above and their respective historical cost equivalents.

The accompanying notes are an integral part of this profit and loss account.

# BALANCE SHEET

| As at 31 December 1995                  |       |                 |               |
|---|-------|-----------------|---------------|
|   | Notes | 1995            | 1994          |
|   |       | £,000           | £'000         |
| Fixed assets                            |       |                 |               |
| Tangible assets                         | 11    | 21,173          | <u>19,944</u> |
| Current assets                          |       |                 |               |
| Stocks                                  | 12    | 10,803          | 7,149         |
| Debtors due within one year             | 13    | 13,997          | 12,107        |
| Debtors due after more than one year    | 13    | 621             | 963           |
| Cash at bank and in hand                | 13    | 2               | 1,182         |
| cash at bank and in hand                |       | 25,423          |               |
|   |       | 25,425          | 21,401        |
| Creditors : amounts falling due         |       |                 |               |
| within one year                         | 14    | (14,348)        | (8,127)       |
| • |       | (=114.14)       | 197127        |
| Net current assets                      |       | 11,075          | 13,274        |
|   |       |                 |               |
| Total assets less current liabilities   |       | 32,248          | 33,218        |
| Creditors : amounts falling due after   |       |                 |               |
| more than one year                      | 15    | (15,169)        | (20 273)      |
| moro onthe one your                     | 40    | (15,109)        | (20,273)      |
| Provisions for liabilities and charges  | 16    | <u>(3,616</u> ) | (3,222)       |
| -                                       |       | <u> </u>        |               |
| Net assets                              |       | 13,463          | 9,723         |
|   |       |                 | ======        |
| Capital and reserves                    |       |                 |               |
| Called-up share capital                 | 17    | 7,019           | 7,019         |
| Share premium account                   | 18    | 3,860           | 3,860         |
| Goodwill write-off reserve              | 18    | (1,764)         | (2,304)       |
| Profit and loss account                 | 18    | 4,348           | 1,148         |
| Total equity shareholders' funds        | 19    | 13,463          | 9,723         |
|   |       |                 |               |

The accompanying notes are an integral part of this balance sheet.

Approved by the Board and signed on its behalf by:

Director

19 July 1996

### ACCOUNTING POLICIES

The following is a summary of the principal accounting policies, all of which have been applied by the company consistently throughout the year and with the preceding period in dealing with items which are considered material in relation to the Company's financial statements.

### Basis of Preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention.

### Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and provision for permanent diminution of value. Depreciation is provided on all tangible fixed assets other than freehold land at rates calculated to write off the cost or valuation of each asset on a straight line basis over its expected useful life as follows:

Freehold buildings
Short Leasehold Improvements
Plant and machinery

2% of original cost per annum 20% of original cost per annum 6.67% to 25% of original cost per annum

No depreciation is provided on plant and buildings during the course of construction.

### Goodwill

Goodwill arising on acquisitions has been charged to a goodwill write-off reserve. This goodwill reserve is being reduced by a transfer from distributable reserves over a period of five years.

### Stocks

Stocks and work-in-progress are valued at the lower of cost and net realisable value. Cost of metal stocks comprises the material value at the time of purchase. To this is added direct processing costs and appropriate overhead expenses required to bring the stocks and work-in-progress to their present location and stage of production reached. Provision is made for obsolete, slow-moving or defective items where appropriate.

# Foreign Currency

Transactions denominated in foreign currencies are recorded using the actual rates of exchange as of the date of the transaction (or, where appropriate, at the rate of exchange in a related forward exchange contract). Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date (or, where appropriate, at the rate of exchange in a related forward exchange contract) Any gain or loss arising from a change in exchange rate subsequent to the date of the transaction is included as an exchange gain or loss in the profit and loss account.

### ACCOUNTING POLICIES (continued)

### Research and Development

Expenditure on research and development has been written off against results in the year as incurred.

#### Taxation

Corporation tax payable is provided on taxable profits at the current rate. The charge also includes amounts payable to the parent company for the purchase of tax losses and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Full provision is made for deferred tax to the extent that it is expected that the liability will crystallise in the foreseeable future.

# Turnover

Company turnover comprises the value of sales (excluding VAT and similar taxes, trade discounts and inter-divisional transactions) of goods and services invoiced to customers in the normal course of business.

#### Cash Flow Statement

The Company has not submitted a cash flow statement as it is a wholly owned subsidiary undertaking of a company incorporated in Great Britain which has presented a consolidated cash flow statement including the cash flows of the Company.

# Operating Leases

All rental payments under operating leases are charged to the profit and loss account on a straight line basis over the life of the lease.

# Pension Costs

The Company provides pensions to its employees through a defined benefit, funded pension scheme. The amount charged to the profit and loss account represents the estimated regular cost of providing the benefits accrued in the year and is calculated so that it represents a substantially level percentage of current and future pensionable payroll.

The current actuarial surplus is shown as a prepayment in the balance sheet.

### Comparative figures

The 1994 comparatives figures represent the results for the period from 15 March 1994, when the company commenced trading, to 31 December 1994.

### NOTES

(forming part of the financial statements)

### 1. ANALYSIS OF TURNOVER AND OPERATING PROFIT

The Company has chosen not to submit a segmental analysis of turnover, net assets and attributable profits as required by SSAP 25 and the Companies Act 1985 as, in the opinion of the Directors, the disclosure of this information would be seriously prejudicial to the interests of the reporting entity.

An analysis of turnover by destination is given below:

|                | <u> 1995</u> | <u> 1994</u> |
|----------------|--------------|--------------|
|                | £,000        | £'000        |
| United Kingdom | 60,413       | 42,131       |
| Other Europe   | 3,753        | 3,040        |
| Australia      | 662          | 524          |
| Japan          | 281          | 281          |
| Other          | 52           | 38           |
|                | 65,161       | 46,014       |
|                | ======       | ======       |

Comparisons of sales values are affected by fluctuations in the price of metals and are not necessarily a true reflection of the volume of sales.

An analysis of income between continuing and discontinued operations in respect of the sale of the Special Products Division is not shown as the Directors consider the amounts are immaterial to these financial statements.

### 2. COST OF SALES

The price of metal processed by the Company is subject to fluctuations which can result in profits and losses unrelated to normal trading activities of the Company.

To reduce the effect of such fluctuations, it is the policy of the Company to hedge part of its purchase and sale commitments on the London Metal Exchange. The minimum stocks regarded as essential to maintain a normal level of activity are, however, not subject to hedging transactions. Profits and losses arising from fluctuations in the value of such essential stocks are included in cost of sales.

NOTES (continued)

| 3. | OPERATING | EXPENSES | (NET) |
|----|-----------|----------|-------|
|----|-----------|----------|-------|

| ()   | <u>1995</u><br>£'000 | <u>1994</u><br>£'000 |
|--|----------------------|----------------------|
| Distribution costs Selling and marketing costs   | 2,283<br>1,649       | 1,581<br>1,116       |
| Research and development Administration expenses | 29<br><u>1,682</u>   | 23<br><u>2,245</u>   |
| Other operating expenses (net)                   | 5,643<br>=====       | 4,965<br>=====       |

An analysis of costs between continuing and discontinued operations in respect of the sale of the Special Products Division is not shown as the Directors consider the amounts are immaterial to these financial statements.

| 4. INVESTM | ENT INCOME |
|------------|------------|
|------------|------------|

| 4. | INVESTMENT INCOME  | <u>1995</u><br>£'000    | <u>1994</u><br>£'000     |
|----|--|-------------------------|--------------------------|
|    | Interest on bank deposits  | 186<br>===              | 119<br>===               |
| 5. | INTEREST PAYABLE   | 1005                    | 1004                     |
|    |  | <u>1995</u><br>£'000    | <u>1994</u><br>£'000     |
|    | On bank loans, overdrafts and other loans repayable within 5 years, not by instalments | 67                      | 38                       |
|    | On loan from parent undertaking  | 1,337<br>1,404<br>===== | <u>522</u><br>560<br>=== |
| 6. | PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION  | <u>1995</u><br>£'000    | <u>1994</u><br>£'000     |
|    | Profit on ordinary activities is stated after charging:                                |                         |                          |
|    | Depreciation Hire of plant and machinery   | 1,692                   | 1,567                    |
|    | - under operating leases   | 140<br>32               | 98<br>58                 |
|    | - other Other operating lease rentals - property                                       | 82                      | 121                      |
|    | Auditors' remuneration - audit fees  | 50<br>35                | 30<br>18                 |
|    | - other Staff costs (note 7)   | 7,506                   | 6,127                    |
|    | Research and development - current period expenditure                                  | 29<br>=====             | 23<br>===                |
|    |  |                         |                          |

NOTES (continued)

# 7. STAFF COSTS AND NUMBERS

Particulars for employees (including executive Directors) are as shown below:

|                                | <u>1995</u><br>£'000 | <u>1994</u><br>£'000 |
|--------------------------------|----------------------|----------------------|
| Wages and salaries             | 6,321                | 5,142                |
| Social security costs          | 477                  | 420                  |
| Other pension costs (note 20d) | <u>708</u>           | <u> 565</u>          |
|                                | 7,506                | 6,127                |
|                                |                      |                      |

The average weekly number of people employed by the Company (including executive Directors) during the year was as follows:

|                | ===          | ===       |
|----------------|--------------|-----------|
|                | 320          | 359       |
| Administration | <u>29</u>    | <u>38</u> |
| Marketing      | 53           | 36        |
| Operations     | 238          | 285       |
|                | <u> 1332</u> | 1994      |

# 8. REMUNERATION OF DIRECTORS

Directors' remuneration in respect of Directors of the Company is as follows:

|  | <u> 1995</u> | <u>1994</u> |
|--|--------------|-------------|
|  | £'000        | £'000       |
|  |              |             |
| Emoluments (including pension contributions) | 691          | 132         |
|  | ===          | ===         |

The emoluments of the Chairman and highest paid director were £188,000 (1994: chairman - nil, highest paid director - £88,000).

The emoluments, excluding pension contributions, of the Directors were within the following ranges:

|          |   |          | Number of    | Directors    |
|----------|---|----------|--------------|--------------|
|          |   |          | <u>1995</u>  | <u> 1994</u> |
| £ nil    |   |          | 3            | 7            |
| £ 10,001 | - | £ 15,000 | <del>-</del> | 1            |
| £ 30,001 | _ | £ 35,000 | -            | 1            |
| £ 50,001 |   | £ 55,000 | 1            | -            |
| £ 55,001 | - | £ 60,000 | 2            | _            |
| £ 60,001 | _ | £ 65,000 | 1            | -            |
| £ 70,001 | - | £ 75,000 | 1            | _            |
| £ 75,001 | - | £ 80,000 | 2            |              |
| £ 85,001 | - | £ 90,000 | -            | 1            |
| £185,001 | - | £190,000 | 1            | -            |

NOTES (continued)

# 9. TAX ON PROFIT ON ORDINARY ACTIVITIES

The tax charge is based on the profit for the year/ period and comprises :

|     |  | 1995  | 1994  |
|-----|--|-------|-------|
|     |  | £'000 | £'000 |
|     |  |       |       |
|     | Corporation tax at 33%   | 1,663 | 747   |
|     | Adjustment in respect of prior period  | 136   | -     |
|     | Group Relief from parent company   | 309   | 429   |
|     | Deferred taxation arising from   |       |       |
|     | - Capital allowances   | 163   | (444) |
|     | - Pensions   | 376   | (67)  |
|     | - Re-organisation costs  | (87)  | 967   |
|     | - Other  | (38)  | _     |
|     |  | 2,522 | 1,632 |
|     |  | ===== | ====  |
|     |  |       |       |
| 10. | DIVIDENDS PROPOSED   |       |       |
|     |  | 1995  | 1994  |
|     |  | £'000 | £'000 |
|     |  |       |       |
|     | Proposed final dividend on ordinary US\$ equity  |       |       |
|     | shares of 10p (1994:10p) per share payable 1996  | 1,088 | 1,088 |
|     | the second secon | ===== | ===== |
|     |  |       |       |

NOTES (continued)

# 11. TANGIBLE FIXED ASSETS

|                     | Land and        | Buildings        |           | Assets in    |              |
|---------------------|-----------------|------------------|-----------|--------------|--------------|
|                     |                 | Short            | Plant and | Course of    |              |
|                     | <u>Freehold</u> | <u>Leasehold</u> | Machinery | Construction | <u>Total</u> |
|                     | £'000           | £,000            | 9000.3    | £'000        | £'000        |
|                     |                 |                  |           |              |              |
| Cost                |                 |                  | •         |              |              |
| At 1 January 1995   | 9,359           | _                | 11,437    | 627          | 21,423       |
| Additions           | _               | 72               | 493       | 3,431        | 3,996        |
| Disposals           | (5)             | _                | (408)     |              | (413)        |
| Transfer from Work- |                 |                  |           |              |              |
| in-Progress         | 95              | _                | 1,172     | (1,267)      | _            |
| Transfer to current |                 |                  |           |              |              |
| assets              | (678)           |                  | (139)     | <u> </u>     | (817)        |
| At 31 December 1995 | 8,771           | 72               | 12,555    | 2,791        | 24,189       |
|                     |                 |                  |           |              |              |
| <u>Depreciation</u> |                 |                  |           |              |              |
| At 1 January 1995   | 145             | -                | 1,334     | -            | 1,479        |
| Charge              | 186             | 3                | 1,503     | _            | 1,692        |
| Disposals           | _               | -                | (88)      | _            | (88)         |
| Transfer to current |                 |                  |           |              |              |
| assets              | (28)_           | <del></del>      | (39)      |              | <u>(67</u> ) |
| At 31 December 1995 | 303             | 3                | 2,710     | _            | 3,016        |
| Net Book Value      |                 |                  |           |              |              |
| At 31 December 1994 | 9,214           |                  | 10,103    | 627          | 19,944       |
| AC JI December 1794 | _2,214          |                  | 10,103    | 027          | 17,744       |
| At 31 December 1995 | 8,468           | 69               | 9,845     | 2,791        | 21,173       |
|                     |                 |                  |           |              |              |

Freehold land amounting to £1,673,000 (1994: £1,673,000) has not been depreciated.

Plant & machinery includes fixtures and fittings. Assets in the course of construction include payments made on account.

# 12. STOCKS

|                                       | <u> 1995</u> | <u> 1994</u> |
|---------------------------------------|--------------|--------------|
|                                       | £'000        | £'000        |
|                                       |              |              |
| Raw materials                         | 5,634        | 3,290        |
| Work-in-progress                      | 1,436        | 714          |
| Finished goods and goods for resale   | 2,909        | 2,487        |
| Spares, tooling and consumable stores | <u>824</u>   | <u>658</u>   |
|                                       | 10,803       | 7,149        |
|                                       | =====        | =====        |

The estimated replacement costs do not materially differ from the above values.

# **NOTES** (continued)

### 13. DEBTORS

|   | <u> 1995</u> | 1994   |
|---|--------------|--------|
|   | £'000        | £'000  |
| Amounts falling due within one year:          |              |        |
| Trade debtors                                 | 12,635       | 11,298 |
| Amounts owed by other group undertakings      | 214          | 45     |
| Other debtors                                 | 221          | 278    |
| Prepayments and accrued income                |              |        |
| - pensions (note 20d)                         | 282          | 221    |
| - other                                       | 235          | 265    |
| Fixed Assets held for resale                  | 410          |        |
|   | 13,997       | 12,107 |
|   | =====        | =====  |
| Amounts falling due after more than one year: |              |        |
| Prepayments - pensions (note 20d)             | 621          | 963    |
|   | ===          | ===    |

### Loan to Director

As permitted by the Companies Act 1985, an unsecured 6% fixed rate loan made to Mr.W.M. Albury was outstanding during the year. The amount of his liability including interest to the company at the beginning of the year was £4,775, which was included as non-director officer's loans as Mr. Albury was not a director at that time. The maximum during the year was £4,799 and at the end of the year was £4,775. All interest has been paid to date.

### Non-Director Officers

At the end of the year no amounts were outstanding from non-director officers: (1994: 3 loans - £200,000).

# 14. CREDITORS: Amounts falling due within one year

|  | =====        | =====        |
|--|--------------|--------------|
|  | 14,348       | 8,127        |
| Proposed dividends                           | <u>2,176</u> |              |
| Accruals and deferred income                 | 2,463        | 3,336        |
| Pension related liabilities                  | 21           | 19           |
| - Other                                      | 52           | 3            |
| <ul> <li>Social security and PAYE</li> </ul> | 164          | 172          |
| - VAT  | 372          | 293          |
| - UK corporation tax payable                 | 1,379        | 780          |
| Other creditors                              |              |              |
| Amounts owed to other group undertakings     | 1,982        | 1,032        |
| Trade creditors                              | 1,820        | 2,397        |
| Bank overdraft                               | 3,919        | 95           |
|  |              |              |
|  | £ 1000       | £'000        |
|  | <u> 1995</u> | <u> 1994</u> |

On 22 March 1994, the Company granted a fixed and floating charge to secure the bank overdraft.

# NOTES (continued)

| 15. | CREDITORS: | Amounts | falling | due | after | more | than | one | year |  |
|-----|------------|---------|---------|-----|-------|------|------|-----|------|--|
|-----|------------|---------|---------|-----|-------|------|------|-----|------|--|

|                                       | =====                     | =====       |
|---------------------------------------|---------------------------|-------------|
|                                       | 15,169                    | 20,273      |
| - dividend                            |                           | 1,088       |
| - loan account                        | 15,169                    | 19,185      |
| Amounts owed to parent undertaking    |                           |             |
|                                       | £'000                     | £'000       |
|                                       | <u> 1995</u>              | <u>1994</u> |
| · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · |             |

The parent undertaking has indicated that it will not call for repayment of the loan if to do so would leave the Company in such a position that it was not able to meet its other liabilities as they fall due.

# 16. PROVISION FOR LIABILITIES AND CHARGES

|                                      | =====        | =====        |
|--------------------------------------|--------------|--------------|
|                                      | 3,616        | 3,222        |
| Other provisions made on acquisition | <u>69</u>    | 89           |
| Deferred taxation                    | 3,547        | 3,133        |
|                                      | £'000        | £'000        |
|                                      | <u> 1995</u> | <u> 1994</u> |

# a) Deferred taxation

Deferred taxation has been provided to the extent that the Directors have concluded on the basis of reasonable assumptions and the intentions of management that is expected that the liability will crystallise. The provision is made up as follows:

|                                     | =====         | =====        |  |
|-------------------------------------|---------------|--------------|--|
|                                     | 3,547         | 3,133        |  |
| - other                             | <u>(125</u> ) | <del></del>  |  |
| - pensions                          | 268           | (108)        |  |
| Other timing differences related to |               |              |  |
| depreciation of fixed assets        | 3,404         | 3,241        |  |
|                                     | 2 404         | 2 041        |  |
| Excess of tax allowances over book  |               |              |  |
|                                     | £'000         | £'000        |  |
|                                     | <u> 1995</u>  | <u> 1994</u> |  |

# NOTES (continued)

# 16. PROVISION FOR LIABILITIES AND CHARGES (continued)

# a) Deferred taxation (continued)

The movement on deferred taxation comprises:

|  | £.000                                      |
|--|--|
| At 1 January 1995<br>Charged/(credited) to profit and loss,  | 3,133                                      |
| <pre>in respect of - capital allowances - pensions - re-organisation costs - other At 31 December 1995</pre> | 163<br>376<br>(87)<br><u>(38)</u><br>3,547 |
|  | ====                                       |

1995

There is no unprovided deferred taxation.

# b) Provisions on acquisitions

The movements on the other provisions set up on the acquisition of the business and assets of Billiton UK Limited were as follows:

|                                | <u>1995</u><br>£'000 |
|--------------------------------|----------------------|
| At 1 January 1995              | . 89                 |
| Amounts used during the period | (20)                 |
| At 31 December 1995            | 69                   |
|                                |                      |

# 17. CALLED-UP EQUITY SHARE CAPITAL

|                               | <u> 1995</u>  |              | <u> 199</u> | 94           |
|-------------------------------|---------------|--------------|-------------|--------------|
|                               | <u>Number</u> | £'000        | Number      | £,000        |
|                               |               |              |             |              |
| Authorised:                   |               |              |             |              |
| Ordinary shares of £1 each    | 100           | -            | 100         | _            |
| Ordinary shares of US\$1 each | 10,879,000    | 7,019        | 10,879,000  | <u>7,019</u> |
| <u> </u>                      |               | 7,019        |             | 7,019        |
|                               |               | =====        |             | =====        |
| Allotted, called-up and fully |               |              |             |              |
| paid:                         |               |              |             |              |
| Ordinary shares of £1 each    | 1             |              | 1           | -            |
| Ordinary shares of US\$1 each | 10,879,000    | <u>7,019</u> | 10,879,000  | <u>7,019</u> |
| •                             |               | 7,019        |             | 7,019        |
|                               |               | =====        |             | =====        |

NOTES (continued)

# 18. RESERVES

Of total reserves shown in the balance sheet, the following amounts are regarded as distributable or otherwise :

|  |                  | =====       |
|--|------------------|-------------|
| Total reserves                                 | 6,444            | 2,704       |
| <ul> <li>goodwill write-off reserve</li> </ul> | ( <u>1,764</u> ) | (2,304)     |
| - share premium                                | 3,860            | 3,860       |
| Non-distributable                              |                  |             |
| <ul> <li>profit and loss account</li> </ul>    | 4,348            | 1,148       |
| Distributable                                  |                  |             |
|  |                  |             |
|  | £'000            | £'000       |
|  | <u>1995</u>      | <u>1994</u> |
|  | 1005             | 1004        |

Movements in reserves in the year are as follows :

|                                | <u>Goodwill</u> | <u>Share</u>   | <u> Profit</u> |              |
|--------------------------------|-----------------|----------------|----------------|--------------|
|                                | Write-off       | <u>Premium</u> | & Loss         |              |
|                                | Reserve         | <u>Account</u> | <u>Account</u> | <u>Total</u> |
|                                | £'000           | £'000          | £'000          | £'000        |
| Balance at 1 January 1995      | (2,304)         | 3,860          | 1,148          | 2,704        |
| Retained profit for the year   | •               | ~              | 3,740          | 3,740        |
| Transfer to goodwill write-off |                 |                |                |              |
| reserve                        | 540             | _              | (540)          | -            |
|                                |                 | <del></del>    |                |              |
| Balance at 31 December 1995    | (1,764)         | 3,860          | 4,348          | 6,444        |
|                                | =====           | =====          |                | =====        |

# 19. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

|   | <u>1995</u><br>£'000             | <u>1994</u><br>£'000               |
|---|----------------------------------|------------------------------------|
| Profit for the financial year/ period<br>Dividends proposed   | 4,828<br><u>(1,088)</u><br>3,740 | 2,643<br>( <u>1,088</u> )<br>1,555 |
| Creation of goodwill write-off reserve New share capital subscribed Net addition to shareholders' funds Opening shareholders' funds | 3,740<br>9,723                   | (2,711)<br>10,879<br>9,723         |
| Closing shareholders' funds   | 13,463<br>=====                  | 9,723<br>=====                     |

NOTES (continued)

# 20. GUARANTEES AND OTHER FINANCIAL COMMITMENTS

### a) Capital commitments

Capital commitments are as follows:

|                                     | =====                | =====                |
|-------------------------------------|----------------------|----------------------|
|                                     | 910                  | 2,925                |
| Authorised but not contracted for   | <u>760</u>           | <u>2,640</u>         |
| Contracted for but not provided for | 150                  | 285                  |
|                                     | <u>1995</u><br>£'000 | <u>1994</u><br>£'000 |
| Capital Commitments are as fortows. | 1005                 | 1004                 |

# b) Contingent liabilities

The Company, along with its parent company and other subsidiary undertakings, has guaranteed and secured by a fixed and floating charge on its own assets, bank loans and overdrafts for itself and certain other group companies. The total amount outstanding at 31 December 1995 was £13,183,000 (1994: £10,863,000)

### c) Lease commitments

The Company has entered into non-cancellable operating leases in respect of plant and machinery, the payments for which extend over a period of up to five years. The total annual rental, including interest for the year was £140,000 (1994 £98,000). Some of the lease arrangements provide that the Company will pay all insurance, maintenance and repairs.

In addition, the Company leases certain land and buildings on short term operating leases. The annual rental on these leases was £82,000 (1994: £121,000) in the year. The Company pays all insurance, maintenance and repairs of these properties.

The projected minimum annual rentals under the foregoing leases are as follows:

|                                |                 |             | <u>Plant</u>     | and         |
|--------------------------------|-----------------|-------------|------------------|-------------|
|                                | <u>Property</u> |             | <u>Machinery</u> |             |
|                                | <u> 1995</u>    | <u>1994</u> | <u> 1995</u>     | <u>1994</u> |
| Operating leases which expire: |                 |             |                  |             |
| - within one year              | 8               | 31          | 24               | 30          |
| - within 2-5 years             | 67              | 51          | 73               | 86          |
|                                |                 |             |                  |             |
|                                | 75              | 82          | 97               | 116         |
|                                | ===             | ===         | ===              | ===         |
|                                |                 |             |                  |             |

NOTES (continued)

### 20. GUARANTEES AND OTHER FINANCIAL COMMITMENTS (continued)

### d) Pension arrangements:

During the year, the Company operated a defined benefit pension scheme for its UK employees. The scheme is based on final pensionable pay and the assets of the scheme are held separately from those of the Company, its parent and subsidiaries, being invested in independently administered, pooled funds.

The pension cost and related prepayment are assessed in accordance with the advice of a professionally qualified actuary. The latest actuarial valuation was at 6 April 1994 using the projected unit method. In this valuation it was assumed that the investment returns would be 8.5% per annum, that salary increases would average 7% per annum and that present and future pensions would increase at the rate of 4% per annum. The valuation showed that the value of the scheme's assets was £25,764,000 and that the actuarial value of those assets represented 106% of the benefits that had accrued to members, after allowing for expected future increases in earnings.

The Company is currently paying a reduced employer's contribution which should have the effect of eliminating this surplus, although it is expected that some surplus will exist at least until 1998.

Pension costs have been accounted for in accordance with SSAP24, Accounting for Pension Costs. The actuarial surplus at 6 April 1994 was £1,405,000 and this has been debited to a prepayment account. As described above, this surplus is being reduced by lower employer's contributions. The prepayment is being reduced and the profit and loss account charged with the regular pension costs.

The pension charge for the period was £708,000 (1994: £565,000) made up of contributions of £427,000 (1994: £344,000) and a reduction of the actuarial surplus of £281,000 (1994: £221,000).

Total prepayments of £903,000 (1994: £1,184,000) are included in debtors (note 13) being the excess of the amount funded over the accumulated pension cost at 31 December 1995.

There were no outstanding contributions at either the beginning or end of the financial period.

NOTES (continued)

### 21. ULTIMATE HOLDING COMPANY

The smallest group in which the results of the Company have been consolidated is that headed by Quexco Ltd, a company registered in England and Wales. Copies of the Group accounts for Quexco Ltd are available from:

The Company Secretary Quexco Limited Darley Dale Smelter MATLOCK Derbyshire DE4 2LP

The largest group in which the results have been consolidated is Quexco Incorporated, (the ultimate parent company at 31 Decemeber 1995), incorporated and registered in the State of Delaware, U.S.A.

### 22. POST BALANCE SHEET EVENT

On 14 March 1996, the Company along with its Parent Company and other subsidiary undertakings, entered into a guarantee and debenture to secure replacement credit facilities of £21.9 million, DM 30 million and FF 22.0 million, plus a revolving credit facility of £32.5 million. These facilities refinanced the existing facilities, partially financed new aquisitions made by the parent company and replaced the existing guarantee and debenture dated 22 March 1994, which had existed throughout 1995.