



WILSON SANDFORD LTD
Chartered Accountants

**HAIRDRESSING & BEAUTY SUPPLIERS
ASSOCIATION LIMITED**

UNAUDITED FINANCIAL STATEMENTS

31 DECEMBER 2006



**HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION
LIMITED**

FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2006

CONTENTS	PAGES
Officers and professional advisers	1
The directors' report	2
Chartered accountants' report to the board of directors	3
Profit and loss account	4
Balance sheet	5
Notes to the financial statements	6 to 8
The following page does not form part of the financial statements	
Detailed profit and loss account	10

HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION LIMITED

OFFICERS AND PROFESSIONAL ADVISERS

The board of directors

S Lowe
M Lucas
M Patey
M Smith
N J Usher
J P Brunas
R G Yallop
D Brunton
H Littler
D Harrison
J A Lewis Orr

Company secretary

D Macklin

Registered office

97 Church Street
Brighton
East Sussex
BN1 1UJ

Accountants

Wilson Sandford Limited
Chartered Accountants
85 Church Road
Hove
BN3 2BB

Bankers

HSBC Bank Plc
19 High Street
Haselmere
GU27 2HQ

HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION LIMITED

THE DIRECTORS' REPORT

YEAR ENDED 31 DECEMBER 2006

The directors have pleasure in presenting their report and the unaudited financial statements of the company for the year ended 31 December 2006

PRINCIPAL ACTIVITIES

The principal activities of the Association during the year were to organise, study, protect, promote and further the interests of the members of the Association and the general hairdressing business

DIRECTORS

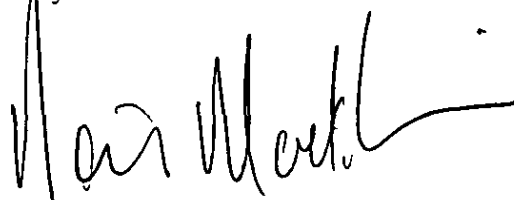
The directors who served the company during the year were as follows

S Lowe	
M Lucas	
M Patey	
N J Usher	
J P Brunas	
R G Yallop	
D Brunton	
H Littler	
D Harrison	
J A Lewis Orr	
M Smith	(Appointed 22 April 2006)
O Fincher	(Resigned 22 April 2006)
B Fontaine	(Resigned 28 June 2006)

SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies under Part VII of the Companies Act 1985

Signed by order of the directors



D MACKLIN
Company Secretary

Approved by the directors on

24/09/07

HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION LIMITED

CHARTERED ACCOUNTANTS' REPORT TO THE BOARD OF DIRECTORS ON THE UNAUDITED FINANCIAL STATEMENTS OF HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION LIMITED

YEAR ENDED 31 DECEMBER 2006

In accordance with the engagement letter dated 8 February 2007, and in order to assist you to fulfil your duties under the Companies Act 1985, we have compiled the financial statements of the company which comprise the Profit and Loss Account, Balance Sheet and the related notes on pages 6 to 8 from the accounting records and information and explanations you have given to us

This report is made to the Company's Board of Directors, as a body, in accordance with the terms of our engagement. Our work has been undertaken so that we might compile the financial statements that we have been engaged to compile, report to the Company's Board of Directors that we have done so, and state those matters that we have agreed to state to them in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's Board of Directors, as a body, for our work or for this report.

We have carried out this engagement in accordance with technical guidance issued by the Institute of Chartered Accountants in England and Wales and have complied with the ethical guidance laid down by the Institute relating to members undertaking the compilation of financial statements.

You have acknowledged on the balance sheet as at 31 December 2006 your duty to ensure that the company has kept proper accounting records and to prepare financial statements that give a true and fair view under the Companies Act 1985. You consider that the company is exempt from the statutory requirement for an audit for the year.

We have not been instructed to carry out an audit of the financial statements. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the financial statements.



WILSON SANDFORD LIMITED
Chartered Accountants
85 Church Road
Hove
BN3 2BB

24-4-07

Date

HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION LIMITED

PROFIT AND LOSS ACCOUNT YEAR ENDED 31 DECEMBER 2006

	Note	2006 £	2005 £
TURNOVER		37,930	45,443
Cost of sales		<u>411</u>	<u>665</u>
GROSS PROFIT		37,519	44,778
Administrative expenses		<u>50,306</u>	<u>53,039</u>
OPERATING LOSS		(12,787)	(8,261)
Interest receivable		1,803	2,079
Profit on disposal of investments	2	—	23,115
		<u> </u>	<u> </u>
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		(10,984)	16,933
Tax on (loss)/profit on ordinary activities		<u>—</u>	<u>621</u>
(LOSS)/PROFIT FOR THE FINANCIAL YEAR		<u>(10,984)</u>	<u>16,312</u>

The notes on pages 6 to 8 form part of these financial statements

HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION LIMITED

BALANCE SHEET

31 DECEMBER 2006

	Note	2006 £	£	2005 £
FIXED ASSETS				
Investments	3		<u>24,637</u>	<u>24,637</u>
CURRENT ASSETS				
Stocks		32		443
Debtors	4	<u>37,124</u>		<u>32,660</u>
Cash at bank		<u>44,148</u>		<u>28,740</u>
		81,304		61,843
CREDITORS: Amounts falling due within one year	5	<u>68,325</u>		<u>37,880</u>
NET CURRENT ASSETS			<u>12,979</u>	<u>23,963</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>37,616</u>	<u>48,600</u>
RESERVES	7			
Other reserves			<u>4,013</u>	<u>4,013</u>
Profit and loss account	8		<u>33,603</u>	<u>44,587</u>
MEMBERS' FUNDS			<u>37,616</u>	<u>48,600</u>

The directors confirm that

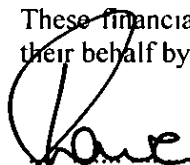
(A) For the year ended 31 December 2006, the company was entitled to exemption under subsection (1) of section 249A of the Companies Act 1985,

(B) No member or members eligible to do so have deposited a notice requesting an audit within the specified time period, and

(C) The directors acknowledge their responsibility for ensuring that the company keeps accounting records which comply with section 221 (Duty to keep accounting records) and for preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its profit or loss for the financial year in accordance with the requirements of section 226 (Duty to prepare individual company accounts), and which otherwise comply with the requirements of the Companies Act 1985 relating to accounts, so far as applicable to the company

These financial statements have been prepared in accordance with the special provisions for small companies under Part VII of the Companies Act 1985 and with the Financial Reporting Standard for Smaller Entities (effective January 2005)

These financial statements were approved by the directors on the 21-4-07 and are signed on their behalf by


S LOWE

The notes on pages 6 to 8 form part of these financial statements

HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2006

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2005)

Changes in accounting policies

In preparing the financial statements for the current year, the company has adopted the following Financial Reporting Standards

-FRS 25 'Financial Instruments Disclosure and Presentation (IAS 32)'

In accordance with regulations, dividends are now charged directly against the profit and loss reserves, and comparatives have been restated in accordance with the Standard. This change has had no financial effect on the company.

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax.

Fixed assets

All fixed assets are initially recorded at cost.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2006

1. ACCOUNTING POLICIES *(continued)*

Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

2. PROFIT ON DISPOSAL OF INVESTMENTS

	2006 £	2005 £
Profit on disposal of listed investments	—	<u>23,115</u>

3. INVESTMENTS

	Unlisted investments £
COST	
At 1 January 2006 and 31 December 2006	<u>24,637</u>
NET BOOK VALUE	
At 31 December 2006	<u>24,637</u>
At 31 December 2005	<u>24,637</u>

HAIRDRESSING & BEAUTY SUPPLIERS ASSOCIATION LIMITED

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2006

4. DEBTORS

	2006 £	2005 £
Trade debtors	36,549	24,688
Other debtors	575	7,972
	<u>37,124</u>	<u>32,660</u>

5. CREDITORS: Amounts falling due within one year

	2006 £	2005 £
Bank loans and overdrafts	130	—
Trade creditors	3,768	1,639
Other taxation	7,807	5,936
Other creditors	56,620	30,305
	<u>68,325</u>	<u>37,880</u>

6. RELATED PARTY TRANSACTIONS

No transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard for Smaller Entities (effective January 2005)

7. COMPANY LIMITED BY GUARANTEE

The company is limited by guarantee and has no share capital. The members have given an undertaking to contribute a nominal amount towards the winding up of the company in the event of a shortfall upon cessation of business.

8. PROFIT AND LOSS ACCOUNT

	2006 £	2005 £
Balance brought forward	44,587	28,275
(Loss)/profit for the financial year	<u>(10,984)</u>	<u>16,312</u>
Balance carried forward	<u>33,603</u>	<u>44,587</u>