REGISTERED NUMBER: 07521411 (England and Wales)

STRATEGIC REPORT,
REPORT OF THE DIRECTORS AND
UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019
FOR
HMS INDUSTRIAL NETWORKS LIMITED

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# CONTENTS OF THE FINANCIAL STATEMENTS for the Year Ended 31 December 2019

	Page
Company Information	1
Strategic Report	2
Report of the Directors	3
Statement of Comprehensive Income	4
Balance Sheet	5
Statement of Changes in Equity	6
Cash Flow Statement	7
Notes to the Cash Flow Statement	8
Notes to the Financial Statements	9

## HMS INDUSTRIAL NETWORKS LIMITED

# COMPANY INFORMATION for the Year Ended 31 December 2019

C S Dahlstrom

SECRETARY: Goodwille Limited

REGISTERED OFFICE: C/O Goodwille Midlands
1 Chapel Street
Warwick
Warwickshire

**DIRECTORS:** 

**REGISTERED NUMBER:** 07521411 (England and Wales)

ACCOUNTANTS: Michael Harwood & Co

Chartered Accountants

Greville House 10 Jury Street Warwick Warwickshire CV34 4EW

CV34 4HL

# STRATEGIC REPORT for the Year Ended 31 December 2019

The directors present their strategic report for the year ended 31 December 2019.

#### **REVIEW OF BUSINESS**

The company has had another good trading year, in providing communication products which enable industrial machines and devices to communicate.

The company is part of a larger group of companies that operate in sixteen different countries and has a distribution network located in more than 50 countries.

The company has made good progress to date in building a share of the UK market, selling the Group's key products, namely Anybus., IXAAT, eWon.and Intesis.

### PRINCIPAL RISKS AND UNCERTAINTIES

The main business risk facing the company is that having built up a respectable share of the UK market for the Group's products, that it continues to achieve year on year growth. It manages to reduce this risk by attending trade exhibitions where it can demonstrate its products. The company is an active member of the PROFIBUS Trade Organisation and through its Anybus product range it works in close co-operation with several of the world's leading manufactures such as Rockwell Automation, Siemens, Schneider Electric, ABB, Mitsubishi and actively participates with their respective partner programs around the world.

The company is part of a sizeable group of companies whose consolidated revenue in the 2019 calendar year was in excess of 144 million Euros (approximately £123 million). The UK company is very closely monitored and supported by the group whose headquarters are based in Sweden.

ON BEHALF OF THE BOARD:

K J Nideborn - Director

Date: 23 October Zozo

# REPORT OF THE DIRECTORS for the Year Ended 31 December 2019

The directors present their report with the financial statements of the company for the year ended 31 December 2019.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of manufacture, sale and support of network communication products which enable industrial machines and devices to communicate.

#### **DIVIDENDS**

No dividends will be distributed for the year ended 31 December 2019.

#### EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2019 to the date of this report.

C S Dahlstrom

K J Nideborn

Due to the continued support of the HMS Industrial Network Group, the directors consider that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason, the going concern basis has been adopted in preparing these financial statements.

ON BEHALF OF THE BOARD:

K J Nideborn - Director

Date: 23 October 2020

# STATEMENT OF COMPREHENSIVE INCOME for the Year Ended 31 December 2019

	Notes	31.12.19 £	31.12.18 £
TURNOVER		827,378	649,206
Administrative expenses		803,280	630,298
OPERATING PROFIT	5	24,098	18,908
Interest receivable and similar income		39	42
PROFIT BEFORE TAXATION		24,137	18,950
Tax on profit	6	5,973	5,026
PROFIT FOR THE FINANCIAL YEAR		18,164	13,924
OTHER COMPREHENSIVE INCOME		<u> </u>	
TOTAL COMPREHENSIVE INCOME FOR YEAR	RTHE	18,164	13,924

# BALANCE SHEET 31 December 2019

		31.12.1	9	31.12.18	3
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		1,386		2,080
CURRENT ASSETS					
Debtors	8	123,514		111,537	
Cash at bank	-	24,983		17,345	
				· · · · · · · · · · · · · · · · · · ·	
		148,497		128,882	
CREDITORS					
Amounts falling due within one year	9	47,994		47,237	
		-	400 500	<del></del>	04.045
NET CURRENT ASSETS			100,503		81,645 ———
TOTAL ASSETS LESS CURRENT LIABILIT	TIES		101,889		83,725
TOTAL ASSETS LESS CORRENT EIABILIT	iL3				
CAPITAL AND RESERVES					
Called up share capital	10		1		1
Retained earnings	11		101,888		83,724
SHAREHOLDERS' FUNDS			101,889		83,725

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 December 2019.

The members have not required the company to obtain an audit of its financial statements for the year ended 31 December 2019 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The financial statements were approved by the Board of Directors and authorised for issue on 23 Ochber ZoZo and were signed on its behalf by:

K J Nideborn - Director

# STATEMENT OF CHANGES IN EQUITY for the Year Ended 31 December 2019

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 January 2018	1	69,800	69,801
Changes in equity Total comprehensive income		13,924	13,924
Balance at 31 December 2018	1	83,724	83,725
Changes in equity Total comprehensive income	<u> </u>	18,164	18,164
Balance at 31 December 2019	1 =====================================	101,888	101,889

# CASH FLOW STATEMENT for the Year Ended 31 December 2019

Λ.	lotes	31.12.19 £	31.12.18 £
Cash flows from operating activities		_	
Cash generated from operations Tax paid	1	10,002 (5,026)	24,654 (3,996)
Net cash from operating activities		4,976	20,658
Cash flows from investing activities		20	42
Interest received		39	
Net cash from investing activities		39	<del></del>
Cash flows from financing activities		0.000	(0.074)
Movement on group loan		2,623	(9,074)
Net cash from financing activities		2,623	(9,074)
Increase in cash and cash equivalents		7,638	11,626
Cash and cash equivalents at beginning of year	2	17,345	5,719
Cash and cash equivalents at end of year	2	24,983	17,345 =

# NOTES TO THE CASH FLOW STATEMENT for the Year Ended 31 December 2019

## 1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

RECONCIENTION OF THOM BEFORE TAXABLE TO GACILOLATE	TOTALED I NOME OF ENGLISHED	
	31.12.19	31.12.18
	£	£
Profit before taxation	24,137	18,950
Depreciation charges	693	693
Finance income	(39)	(42)
	24,791	19,601
Increase in trade and other debtors	(14,599)	(2,586)
(Decrease)/increase in trade and other creditors	(190)	7,639
Cash generated from operations	10,002	24,654

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

## Year ended 31 December 2019

	31.12.19 £	1.1.19 £
Cash and cash equivalents	24,983	17,345
Year ended 31 December 2018		
	31.12.18 £	1.1.18 £
Cash and cash equivalents	17,345	5,719

### 3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1.1.19 £	Cash flow £	At 31.12.19 £
Net cash Cash at bank	17,345	~ 7,638	24,983
	17,345	7,638	24,983
Total	17,345	7,638	24,983

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 31 December 2019

#### 1. STATUTORY INFORMATION

HMS Industrial Networks Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the provisions of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006.

#### 3. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The financial statements have been prepared under the historical cost convention.

Due to the continued support of the HMS Industrial Networks Group, the directors consider that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason, the going concern basis has been adopted in preparing these financial statements.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings - 20% on cost Computer equipment - 33.33% on cost

### **Financial instruments**

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes a party to the contractual provisions of the instrument.

#### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classed as receivable within one year are not amortised.

### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

### Pension costs and other post-retirement benefits

The company makes contributions to a personal pension plan for certain of its employees and these contributions are charged as an expense as they fall due.

#### Debtors

Short term debtors are measured at transaction price, less any impairment.

#### Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand and deposits held at call with banks,

Page 9 continued...

# NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2019

### 3. ACCOUNTING POLICIES - continued

#### **Taxation**

The tax expense represents the sum of the tax currently payable and which is based on the profit for the year. Taxable profit differs from net profit reported in the Statement of Comprehensive Income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

		, , ,	U
4.	EMPLOYEES AND DIRECTORS	04.40.40	04.40.40
		31.12.19 £	31.12.18 £
	Wages and salaries	418,763	358,892
	Social security costs	47,930	36,561
	Other pension costs	22,280	17,494
	o mor ponoron odda		
		488,973	412,947
	The average number of employees during the year was as follows:		
	The average humber of employees during the year was as follows.	31.12.19	31.12.18
	Sales staff	7	6
		31.12.19	31.12.18
		£	£
	Directors' remuneration	-	-
5.	OPERATING PROFIT		
5.	OFERATING FROFTI		
	The operating profit is stated after charging:		
		31.12.19	31.12.18
		51.12.19 £	51.12.18 £
	Depreciation - owned assets	- 694	694
	Depresiation owned assets		
_			
6.	TAXATION		
	Analysis of the tax charge		
	The tax charge on the profit for the year was as follows:		
		31.12.19	31.12.18
		£	£
	Current tax:	E 072	E 000
	UK corporation tax	5,973	5,026
	Tax on profit	5,973	5,026
	to an en prom		-, <del>-</del>

# NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2019

#### 7. TANGIBLE FIXED ASSETS

7.	TANGIBLE FIXED ASSETS				
			Fixtures and fittings £	Computer equipment £	Totals £
	COST		-	<del>-</del>	-
	At 1 January 201				
	and 31 December	er 2019	3,827	1,336	5,163
	DEPRECIATION				
	At 1 January 201	9	1,747	1,336	3,083
	Charge for year		694 ——	<del>-</del>	694
	At 31 December	2019	2,441	1,336	3,777
	NET BOOK VAL	UE			
	At 31 December	2019	1,386 ———	<u>-</u>	1,386
	At 31 December	2018	2,080		2,080
8.	DERTORS: AMO	DUNTS FALLING DUE WITHIN ONE YEAR			
0.	DEBTORS. AND	JONES PALLING DOL WITHIN ONE TEAK		31.12.19	31.12.18
	America accord a			£ 96,672	£ 99,294
	Other debtors	y group undertakings		9,770	1,566
	VAT			11,323	5,426
	Prepayments			5,749	5,251
				123,514	111,537
9.	CREDITORS: AI	MOUNTS FALLING DUE WITHIN ONE YEAR			
				31.12.19 £	31.12.18 £
	Trade creditors			4,076	12,002
	Corporation tax			5,973	5,026
	Social security a	nd other taxes		14,969	14,345
	Other creditors Accrued expense	es		7,340 15,636	5,311 10,553
				47,994	47,237
					=
10.	CALLED UP SH	ARE CAPITAL			
	Allotted, issued a			04.40.40	04.40.40
	Number:	Class:	Nominal value:	31.12.19 £	31.12.18 £
	1	Ordinary	£1	1	1
	•	,			

# NOTES TO THE FINANCIAL STATEMENTS - continued for the Year Ended 31 December 2019

#### 11. RESERVES

RESERVES	Retained earnings £
At 1 January 2019 Profit for the year	83,724 18,164
At 31 December 2019	101,888

#### 12. PENSION COMMITMENTS

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate, and amounted to £22,280 during the year (2018: £17,494).

#### 13. OTHER FINANCIAL COMMITMENTS

At 31st December 2019, the company had total commitments under non-cancellable operating leases over the remaining life of those leases of £22,185 (2018: £50,832).

#### 14. RELATED PARTY DISCLOSURES

As at the Balance sheet date the company was owed the following balance by its Parent company, HMS Industrial Networks AB.

Amounts due on Loan Account	£96,672
Total balance owed	£96,672

Sales invoiced in the year to HMS Industrial Networks AB amounted to £827,378 (2018: £649,206).

### 15. POST BALANCE SHEET EVENTS

### Coronavirus COVID-19

Since the year end the world has been affected by a pandemic with effects that no one could have foreseen and it is currently impossible to estimate the extent of the negative impact the COVID - 19 could have on the UK company and the Group. In the short term there has been a decline in order intake and sales and decisions have been taken to adapt the company's costs to the lower demand for a few months.

The UK company is strongly supported by the HMS Group which still has a very strong financial position. HMS is monitoring developments closely and will take further actions where necessary to reduce any negative effects on the business.

#### 16. ULTIMATE CONTROLLING PARTY

The company's immediate parent company is HMS Industrial Networks AB, a company incorporated in Sweden, although the ultimate controlling company is HMS Network AB (publ) who are also incorporated in Sweden.