Company No: 2747934

IMAGO INVESTMENTS LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995



KERNON & CO
CHARTERED ACCOUNTANTS
4 MIDDLE STREET
LONDON EC1A 7JA

REGISTRAR'S COPY

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DIRECTORS

E M Pordes R G Hayes

SECRETARY

R Hayes

REGISTERED OFFICE

Station Yard Thame Oxon OX9 3UH

AUDITORS

Kernon & Co 4 Middle Street London EC1A 7JA

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REPORT OF THE DIRECTORS

The directors present their report and audited accounts for the year ended 31 March 1995.

PRINCIPAL ACTIVITY AND BUSINESS REVIEW.

The principal activity of the group is to carry on business as printing and publishing consultants.

RESULTS AND DIVIDENDS

The profit for the year after taxation was £146,398. The directors recommend payment of a final dividend of £100,000. It is proposed that the retained profit of £18,920 is transferred to reserves.

FIXED ASSETS

The movement on fixed assets is shown in notes 6 to 8 annexed to the accounts.

DIRECTORS AND THEIR INTERESTS

The directors who held office throughout the year, together with their beneficial interest in the share capital of the company were as follows:

	Class of	shares		Number 1995	of	shares 1994
R G Hayes E M Pordes	Ordinary Ordinary					2000 2000

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and of the profit and loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

REPORT OF THE DIRECTORS (CONTINUED)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

CLOSE COMPANY

The company is a close company as defined by the Income and Corporation Taxes Act 1988.

AUDITORS

The auditors, Kernon & Co are willing to be reappointed in accordance with section 385 of the Companies Act 1985.

By order of the Board

Date 1.8.95

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AUDITORS' REPORT TO THE SHAREHOLDERS OF IMAGO INVESTMENTS LIMITED

We have audited the financial statements on pages 4 and 20 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out in note 1 to the financial statements.

Respective responsibilities of the directors and auditors

As described in the Directors' Report the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amount and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 March 1995 and of the profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Kernon & Co

Chartered Accountants

4 Middle Street London EC1A 7JA

Date: 20 September 1995

Registered Auditor

IMAGO INVESTMENTS LIMITED

GROUP PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 1995

	Notes	1995 £	1995 £	1994 £
TURNOVER Continuing operations Acquistions	2 21	,684,562 -		18,864,050
Cost of Sales			21,684,562 (18,100,525)	18,864,050 (15,793,429)
GROSS PROFIT			3,584,037	3,070,621
Administrative expense Exceptional items Other operating income	4		(2,985,307) (268,287) 9,258	(2,762,158) - 15,445
OPERATING PROFIT Continuing operations Acquisitions	3		339,701 -	323,908
Interest receivable Interest payable			339,701 82,276 (82,020)	323,908 13,088 (88,572)
PROFIT ON ORDINARY ACBEFORE TAXATION	rivities		339,957	248,424
Tax on profit on ordinactivities	nary 6		(193,559)	(74,986)
Profit on ordinary acather taxation	tivities		146,398	173,438
Minority interest		·	(27,478)	(34,662)
PROFIT FOR THE FINANC Appropriations: Ordinary dividends -			118,920 (100,000)	138,776 (100,000)
RETAINED PROFIT FOR T	HE YEAR		18,920	38,776

The notes on pages 8 to 20 form part of these financial statements.

IMAGO INVESTMENTS LIMITED GROUP BALANCE SHEET AS AT 31ST MARCH 1995

		1	.995	19	94
	Notes	£	£	£	£
FIXED ASSETS Intangible assets	7		69,652		183,721
Tangible assets	8		1,395,554		1,419,869
Investments	9		205,556		250,000
			1,670,762		1,853,590
CURRENT ASSETS		-	_, _, _, _, _,		_,,,,,,,,
Stocks	10	829,297		593,939	
Debtors	11	5,810,187		4,297,193	
Cash at bank and :	in hand	1,351,690		582,305	
		7,991,174		5,473,437	
CREDITORS: Amounts due within one year		(7,810,324)		(5,464,097)
NET CURRENT ASSETS			180,850		9,340
TOTAL ASSETS LESS (ייונססדויי				
LIABILITIES	OIME T		1,851,612		1,862,930
CREDITORS: - Amounts due after one year		g	(1,033,915)		(961,295)
due ditter one year	. 10		(1,000,010)		(901,293)
			817,697		901,635
CAPITAL RESERVES					
Carled up share					
capital	14		4,000		4,000
Profit & loss a/c	15		52,911		38,776
Revaluation reserve			72,119		67,877
Other reserves	15		488,842		550,535
Minority interests			199,825		240,447
			817,697		901,635
			=======		======

The financial statements were approved by the board on 1.4.95 and signed on its behalf by

RG. HAVES

√√ Director

The notes on pages \$ to 20 form part of these financial statements.

BALANCE SHEET AS AT 31ST MARCH 1995

		199	95	1994	
FIXED ASSETS	Notes	£	£	£	£
Investments	9		964,863	616	,182
CURRENT ASSETS Debtors	11	341,273		226,852	
		341,273		226,852	
CREDITORS: Amount due within one y		(605,225)		(739,034) 	
NET CURRENT LIAB	LITIES		(263,952)	(512,	182)
TOTAL ASSETS LESS LIABILITIES	S CURRENT		700,911	104,	
CAPITAL RESERVES Called up share capital	14		4,000	4,	000
Profit and loss account Revaluation reser	15 eve 15		(1,689) 698,600	100,	000
			700,911	104,	

The financial statements were approved by the board on 1.8.95 and signed on its behalf by

RGHATES

Director

The notes on pages 8 to 20 form part of these financial statements.

IMAGO INVESTMENTS LIMITED				
GROUP CASH FLOW STATEMENT	FOR THE YEAR	ENDED 31	MARCH 1995	
	199	95	19	
Notes	£	£	£	£
NET CASH INFLOW FROM OPERATING ACTIVITIES 18		914,334		1,219,035
RETURN ON INVESTMENTS AND SERVICING OF FINANCE: Interest paid Interest received Dividend paid	(82,020) 82,276 (100,000)		(88,572) 13,088 -	
NET CASH OUTFLOW FROM RETURNS ON INVESTMENT AND SERVICING OF FINANCE		(99,744)		(75,484)
TAXATION Corporation tax paid	(82,972)		(169,867)	
TAX PAID INVESTING ACTIVITIES:		(82,972)		(169,867)
Purchase of subsidiary undertakings 20	_		(366,581)	
Purchase of tangible fixed assets	(142,180)		(63,642)	
Receipts from sale of tangible assets	88,912		65,920	
Repayment of loan Purchase of investments	44,444 -		(250,000)	
NET CASH OUTFLOW FROM				
INVESTING ACTIVITIES		(8,824)		(614,303)
NET CASH OUTFLOW				
BEFORE FINANCING		722,794 == ===		359,381 ======
FINANCING Issue of share capital	- (450,000)		(3,998)	
New loans taken out Bank loans repaid Capital element of finance	(150,000) 77,316 se		83,072	
lease and hire purchase payments	(5,847)		60,950 	
NET CASH INFLOW FROM FINANCING		(78,531)		140,024
INCREASE IN CASH AND CASH EQUIVALENTS 19		801,325		219,357
		722 704		359,381
		722,794		339,361

The notes on pages 8 and 20 form part of these financial statements. Page $\,\,7\,\,$

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

1. ACCOUNTING POLICIES

1.1 BASIS OF ACCOUNTING

The accounts have been prepared under the historical cost convention modified to include the revaluations of certain land and buildings. The accounts are prepared in accordance with applicable accounting standards.

1.2 BASIS OF CONSOLIDATION

Consolidated accounts have been prepared for the group.

A separate profit and loss account dealing with the results of the company only, has not been presented as permitted under Section 230(1) of the Companies Act 1985.

1.3 TURNOVER

Turnover represents the total invoice value, excluding value added tax of goods sold and services rendered during the year.

1.4 DEPRECIATION

Depreciation is provided on all tangible fixed assets at rates calculated to write the assets down to their residual value at the end of their anticipated useful life at the following rates.

Freehold Buildings - 2%
Leasehold Property - 3%
Equipment - 20%
Motor vehicles - 25%
Computer equipment - 33%

1.5 STOCK AND WORK IN PROGRESS

Stock and work in progress are valued at the lower of cost and net realisable value.

1.6 DEFERRED TAXATION

Deferred taxation is provided using the liability method in respect of timing differences unless it is considered unlikely that any material liability will arise in the foreseeable future.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

1.7 FOREIGN EXCHANGE

The balance sheets of foreign subsidiary companies, and foreign currency balances are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange differences arising from the retranslation of the net assets at the beginning of the year are recorded as movements on reserves.

1.8 PENSIONS

Pension contributions are charged to the profit and loss account when paid. These contributions are invested separately from the Group's funds.

1.9 LEASES

Assets held under finance leases and the related lease obligations are recorded in the balance sheet at the fair value of the assets at the inception of the lease. The finance charge associated with the lease is written off to the profit and loss account by the "sum of the digits" method. Rental costs under operating leases are charged to the profit and loss account in equal amounts over the period of the leases.

2. TURNOVER

Analysis by geographical market:

	1995	1994
	£	£
United Kingdom	15,240,584	14,648,268
Europe	591,622	682,346
America	4,917,458	2,640,975
Australia and Far East	934,898	892,461
		-
	21,684,562	18,864,050

3. OPERATING PROFIT

The operating profit is stated after charging:

p	1995	1994
	£	£
Depreciation	119,946	123,472
Directors remuneration	117,313	95,528
Auditors remuneration	15,825	18,840
Amortisation of goodwill	114,069	37,965

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

4. EXCEPTIONAL ITEMS

The group had made full provision against a trade debt amounting to £268,287.

5. DIRECTORS AND EMPLOYEES

Staff Costs	1995 £	1994 £
Salaries and wages Social Security costs Staff pension costs	1,516,310 128,204 60,043	1,345,442 130,634 108,512
	1,704,557	1,584,588
	========	========

The average number of persons employed by the group was 72 (1994 68.)

Director's emoluments, excluding pension contributions, are as follows:-

The emoluments of the highest paid director were 67,936 (1994 £49,651.)

	1995	1994
	£	£
Director's emoluments	117,313	95,528
	======	======

The number of directors who received emoluments (excluding pension contributions) in the following ranges:-

	1995	1994
£45,001 - £50,000	_	1
£60,001 - £65,000	1	-

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

6. TAX ON PROFIT ON ORDINARY ACTIVITIES

		1995 £	1994 £
	UK corporation tax (1994 33%) at 33% Adjustment in respect of prior years Overseas taxation Tax credit on interest received	149,268 16,667 18,397 9,227	91,198 (16,212) - -
		193,559 ======	74,986 =====
7.	INTANGIBLE FIXED ASSETS - GROUP		
		Goodwill £	Total £
	Cost		
	Balance at 1 April 1994 Disposals	318,915 (17,433)	318,915 (17,433)
	Balance at 31 March 1995	301,482	301,482
	Amounts written off		
	Balance at 1 April 1994 Disposals Amounts written off in year	135,194 (17,433) 114,069	135,194 (17,433) 114,069
,	Total written off at 31 March 1995	231,830	231,830
	Net Book Value At 31 March 1995	69,652 =====	69,652 == == =
	At 31 March 1994	183,721 ======	183,721

Goodwill arising on consolidation of Imago Sales (USA) Inc and Imago Services (HK) Limited is being amortised over 5 years. That arising on Belitha Press Limited was being amortised over 10 years, but as a result of the disposal of the company subsequent to the balance sheet date it has been necessary to write down the estimated amount to the recoverable amount on disposal. In all cases in the directors opinion, this represents the useful economic life.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

8. TANGIBLE FIXE	ED ASSETS -	GROUP	77b-1 <i>3</i>	
	Motor Vehicles	Plant & Equipment	Freehold & Leasehold Property	Total
Cost	£	£	£	£
Balance at 1 April 1994 Exchange rate	246,613	369,758	1,238,495	1,854,866
adjustments Additions Disposals	263 43,620 (30,990)	(7,291) 98,560 (84,832)	(21,805) - -	(28,833) 142,180 (115,822)
Balance at 31 March 1995	259,506	376,195	1,216,690	1,852,391
Depreciation				
Balance at 1 April 1994	120,677	247,572	66,748	434,997
Exchange rate adjustments Charge for the	210	(3,675)	(22,412)	(25,877)
year Disposals	43,708 (22,429)	55,698 (49,800)	20,540 - 	119,946 (72,229)
Balance at 31 March 1995	142,166	249,795 ======	64,876 ======	4 56,837
Net Book Value At 31 March 1995	117,340	126,400	1,151,814	1,395,554
At 31 March 1994	125,936 ======	122,186	1,171,747	1,419,869

A freehold property with a net book value of £295,487 was revalued by the directors on 31 March 1993 based on a professional valuation by Colliers Jardine (Singapore) PTE Ltd.

Freehold and leasehold property includes leasehold property with a net book value of £1,313.

March 1995

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

9. FIXED ASSET INVESTMENTS

GROUP	·	Loans to Non S Group	Unlisted Securities	Total
	IIn	dertakings	1	
	011	£	f.	£
		2	-	_
Balance at 1 April 1994 Repayments	1	200,000 (44,444)	50,000	250,000 (44,444)
	a =	155 556	EO 000	205 556
Balance at 31 March 199	95	155,556	50,000	205,556
		======	======	
COMPANY	Loans to		Unlisted	
	Non	in	Securities	3
_	Group	Group		
Under	takings Un	ndertakings	5	
	£	£	£	£
Balance at 1 April 1994	200,000	366,182	50,000	616,182
Additions	· _	250	_	250
Provisions	_	(305,725)	-	(305,725)
Repayments	(44,444)	_	-	(44,444)
Revaluation		698,600	_	698,600
Balance at 31	155.556	759,307	50,000	964,863
Dataile at or	_50,550	,	,	

The company's principal subsidiaries are:Imago Holdings Limited, registered in England with 85% of
the ordinary share capital owned.

Imago Publishing Limited, registered in England with 85% of the ordinary share capital owned.

Imago Productions (Far East) PTE Limited, registered in Singapore with 85% of the ordinary share capital owned.

Imago Sales (USA) Inc, registered in USA with 85% of the ordinary share capital owned.

Imago Services (HK) Limited, registered in Hong Kong with 85% of the ordinary share capital owned.

Belitha Press Limited, registered in England with 75.28% of the ordinary share capital owned. Page 13

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

10.	STOCKS GROUP	1995	1994
	01.001	£	£
	Work in progress Finished goods Prepaid royalties	397, 44 3 396,117 35,737	346,662 210,209 37,068
		829,297 ======	593,939 ======
11.	DEBTORS GROUP	1995	1994
		£	£
	Trade debtors Sundry Debtors and prepayments	5,581,342	3,999,546
		228,845	297,647
	COMPANY	5,810,187	4,297,193
	Dividends receivable Other debtors	284,750 56,523	200,000 26,852
1		341,273 =======	226,852 ==== =

IMAGO INVESTMENTS LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

GROUP	1995	1994
Corporation tax payable ACT Payable Bank loans and overdrafts Trade creditors Dividends payable Taxation and social security Other creditors and accruals Directors current accounts Hire purchase	187,133 28,125 140,763 6,081,352 100,000 31,128 1,195,343 34,473 12,007 7,810,324	104,671 172,366 4,452,670 100,000 55,164 563,840 3,223 12,163 5,464,097
COMPANY		
Amounts owed to group companies ACT payable Dividend payable Directors current accounts Other creditors and accruals	449,475 22,500 100,000 31,250 2,000 605,225	639,034 - 100,000 - - - 739,034

13. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

GROUP	1995 £	1994 £
Bank loan Other loans Other creditors Hire purchase	550,674 450,000 6,714 26,527	628,327 300,000 12,444 20,524
	1,033,915	961,295

<u>Bank Loans</u>

Bank loans are secured against freehold and leasehold properties.

IMAGO INVESTMENTS LIMITED NOTE TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

Other Loans

The amount shown as other loans represents two loans made by the Imago Investments Executive Pension Scheme.

	<u>Loan</u>	Date Advanced	Repayı	ment Date
	300,000 150,000	2 August 1992 19 April 1994		ugust 1997 pril 1998
14.	SHARE CAPITAL			
			<u>1995</u> £	<u>1994</u> £
	<u>Authorised</u> 5000 Ordinary shares	of £1 each	5000	5000
	Allotted called up an 4000 Ordinary share o		4000	4000
15.	RESERVES			
	GROUP	Profit & loss account	Revaluation reserve	n Other reserve
		£	£	£
J	Balance at 1 April 1994 Profit for the year Exchange differences Transfers and	38,776 18,920 24,806	67,877 - 4,242	550,535
	other movements	(29,591) 52,911 ======	- 72,119 	(61,693) 488,842
	COMPANY			
	Balance at 1 April 1994 Profit for the year Revaluation in year	100,000 (101,689)	- 698,600	
		(1,689)	698,600	

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IMAGO INVESTMENTS LIMITED NOTE TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

16. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS.

,	1995	1994
	£	£
Profit for the financial year Dividend New share capital subscribed Minority interest	118,920 (100,000) - (40,622)	138,776 (100,000) 3,998 240,447
Revaluation reserve arising on acquisition Other movements and transfers Difference in exchange	(91,284) 29,048	67,877 550,535 -
	(83,938)	901,633
Shareholders' funds at 1 April 199	94 901,635	2
Shareholders' funds at 1 March 199	95 817,697 ======	901,635 ======

17. POST BALANCE SHEET EVENT

On 10 July 1995 Belitha Press Ltd was sold.

IMAGO INVESTMENTS LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

18. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

		1995 £	1994 £
	Operating profit Depreciation and amortisation Differences in exchange	339,701 234,015 32,004	323,908 161,437
	Profit on disposal of fixed assets Increase in stocks Increase in debtors Increase in creditors	(45,319) (235,358) (1,512,994) 2,102,285	914 1,001 (689,105) 1,420,880
		914,334	1,219,035
19.	ANALYSIS OF CHANGES IN CASH AND CASH	EQUIVALENTS 1995 £	1994
	Cash at bank and in hand at beginning of year Cash at bank and in hand at	582,305	£ -
		1,351,690	582,305
	Net movement Amount on acquisition of	769,385	582,305
	subsidiary undertakings		521,491
1		769,385	60,814
	Bank overdraft at beginning of year Bank overdraft at end of year	(115, 263)	(115 060)
	-	(83,323) 	(115,263)
	Net movement Amount on acquisition of subsidiary	31,940	(115,263)
	undertakings	-	(273,806)
		31,940	158,543
		801,325	219,357
			=======

IMAGO INVESTMENTS LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR 31 MARCH 1995

	1995	1994
PURCHASE OF SUBSIDIARY UNDERTAKINGS		
Net assets acquired:		£
Tangible fixed assets Working capital	-	1,546,533 (1,197,191)
Minority shareholders interests		(204,447)
Goodwill	-	144,895 221,686
	-	366,581
Satisfied by:		
Cash and cash equivalents	-	366,581
	UNDERTAKINGS Net assets acquired: Tangible fixed assets Working capital Minority shareholders interests Goodwill Satisfied by:	PURCHASE OF SUBSIDIARY UNDERTAKINGS Net assets acquired: Tangible fixed assets Working capital - Minority shareholders interests - Goodwill - Satisfied by: Cash and cash equivalents -

IMAGO INVESTMENTS LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 1995

21. CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

A bond of £100,000 has been given. The group is liable to pay this amount if they are in default of certain terms and conditions. This is considered unlikely by the directors.

There were no other material capital commitments or contingent liabilities at the balance sheet date.