

Registered Number 06399340

GWE Business West Limited
Annual Report and Financial Statements
for the period from incorporation on
15 October 2007 to 31 March 2009

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GWE Business West Limited
Annual Report and Financial Statements
for the period ended 31 March 2009

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GWE Business West Limited

Directors and advisers for the period ended 31 March 2009

Directors

S C B Cooper	P J Rilett
A Fletcher	J C Savage
N Mehta	P L M Sherwood (died on 26 March 2009)
D Milner (resigned 1 July 2009)	C F Skellett
N Alberry	P M Smith
B Phillips	T C Mordaunt (appointed on 24 June 2009)
T J Postlethwaite	

Secretary

Peake Company Secretaries Limited

Registered Office

Great Western Business Centre
Emlyn Square
Swindon
Wiltshire
SN1 5BP

Auditors

PricewaterhouseCoopers LLP
31 Great George Street
Bristol
BS1 5QD

GWE Business West Limited

Directors' report for the period ended 31 March 2009

The directors present their report and the audited financial statements for the period from incorporation on 15 October 2007 to 31 March 2009.

Principal activities

The principal activity of the company is to assist local economic development and individual company success through their collective representation and by the direct provision of services.

Review of business and future developments

The group financial performance showed a loss for the period of £105,205 which benefited from the strong results of our subsidiary Northern Arc Limited, principally from its two main contracts, delivering Business Link Services and the Train to Gain Brokerage service.

2008/9 was GWE Business West's first period following the merger of the operational activities of Great Western Enterprise (Holdings) Ltd and Bristol Chamber of Commerce, Industry and Shipping Ltd in March 2008. This first period entailed the integration of systems and processes from both parent organisations and the company incurred approximately £100,000 of one-off transition costs associated with this bedding-down.

The company operates a portfolio of business to business service operations which support the representative activity of its membership-based Chamber of Commerce and Initiative activity.

The business service operations experienced a difficult 2nd half with our training, events and workspace operations finding the trading climate particularly hard work. Furthermore, the onset of recession made the securing of new business more difficult than anticipated at the start of the period. Nevertheless, due to good performance and new contracts (particularly in the UKTI area), overall this aspect of the company generated over £1.5m of contribution during 2008/09.

The Chamber of Commerce activity too suffered a difficult end of period with Q4 being particularly slow. We have these past 12 months taken the opportunity to reshape the Chamber offer, marketing and administration, however, such that we are well positioned to grow again once the economy picks up. In particular, we have this period secured an arrangement with Gloucestershire Chamber of Commerce which will provide us a new territory for our membership and representational activity.

The Initiative activity has progressed our influential work on several key projects in the West of England area and has begun to establish a presence in Swindon.

Northern Arc Limited, the group subsidiary controlled by GWE Business West Limited, performed very well in its second year of trading, successfully delivering its two key contracts, providing the Business Link services in the counties of Wiltshire, Gloucestershire and the West of England, and providing the Train to Gain Brokerage service across the same region.

The Holding company's loss of £467,389, whilst higher than had been anticipated, reflects the dividend payable to the preference shareholders of £122,214 and the general slowdown in corporate activity in the second half of 2008/9.

GWE Business West Limited

Governance

The Board of Directors comprises 8 non-executive directors and 3 executive directors. All matters regarding future policy, strategic investments and ongoing monitoring of performance are undertaken by the Board.

Key performance indicators ("KPIs")

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business.

Results and dividends

The consolidated profit and loss account for the period is set out on page 7.

No interim dividend was declared in the period. The directors do not recommend the payment of a final dividend.

Financial risk management

The group's operations expose it to a variety of financial risks that include the effects of changes in price risk, credit risk, liquidity risk and interest rate risk. The group does not use derivative financial instruments to manage interest rate costs and as such, no hedge accounting is applied. Given the size of the group, the directors have not delegated the responsibility of monitoring financial risk management to a sub-committee of the board. The policies set by the board of directors are implemented by the group's finance department.

Price risk

The company has limited exposure to commodity price risk as a result of the nature of its operations. The company has no exposure to equity securities price risk as it holds no listed or other equity investments.

Credit risk

The company has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual counterparty is subject to a limit, which is reassessed regularly.

Liquidity risk

The company operates without any need for short term debt finance and has limited liquidity risk.

Market value of land and buildings

In the opinion of the directors the market value of land and buildings exceeds its current net book value.

Directors

The directors, all of whom served throughout the period unless otherwise stated, are listed on page 1.

Employee involvement

During the period, the policy of providing employees with information about the group has been continued through the company intranet and employees are encouraged to put forward their views through staff surveys.

GWE Business West Limited

Disabled persons

The group's policy is to recruit disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses is given. Once employed, a career plan is developed so as to ensure suitable opportunities for each disabled person. Arrangements are made, wherever possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial period. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business, in which case there should be supporting assumptions or qualifications as necessary.

The directors confirm that they have complied with the above requirements in preparing the financial statements. The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement on disclosure of information to the auditors

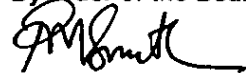
So far as each director is aware, there is no relevant audit information of which the company's auditors are unaware.

Each director has taken all reasonable steps (such as making enquires of other directors and the auditors and any other steps required by the director's duty to exercise due care, skill and diligence) that he ought to have taken in his duty as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Auditors

A resolution to re-appoint PricewaterhouseCoopers LLP as auditors to the company will be proposed at the annual general meeting.

By order of the Board



PM Smith
Director
23 July 2009

GWE Business West Limited

Independent auditors' report to the members of GWE Business West Limited

We have audited the group and parent company financial statements ("the financial statements") of GWE Business West Limited for the period ended 31 March 2009 which comprise the Group Profit and Loss Account, the Group and Company Balance Sheets, the Group Cash Flow Statement, the Accounting Policies and the related notes. These financial statements have been prepared under the accounting policies set out therein.

Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements. In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions is not disclosed.

We read other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the list of Directors and Advisers and the Directors' Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

GWE Business West Limited

Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the group's and the parent company's affairs as at 31 March 2009 and of the group's profit and cash flows for the period then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.


PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

Bristol, 26 July 2009

GWE Business West Limited

Group profit and loss account for the period ended 31 March 2009

	Note	2009 £
Turnover	1	22,546,533
Cost of sales		(11,042,982)
Gross profit		11,503,551
Administrative expenses		(11,770,023)
Operating loss	2	(266,472)
Interest payable and similar charges	3	(71,370)
Interest receivable and similar income		408,820
Profit on ordinary activities before taxation		70,978
Tax credit on profit on ordinary activities	6	20,296
Profit on ordinary activities after taxation		91,274
Equity minority interests		(196,479)
Loss for the financial period	19	(105,205)

All of the above profits/(losses) arise from operations which were acquired in the period (see note 11).

The turnover and profit on ordinary activities before taxation for the joint venture company are not material for separate disclosure in the profit and loss account above.

The group had no recognised gains and losses other than the profits above and, therefore, no separate statement of total recognised gains and losses has been presented.

There is no material difference between the result as disclosed in the profit and loss account and the result on an unmodified historical cost basis.

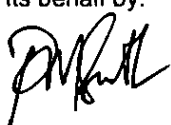
GWE Business West Limited

Balance sheets as at 31 March 2009

	Note	Group 2009 £	Company 2009 £
Fixed assets			
Intangible fixed assets	9	496,431	496,431
Tangible assets	10	3,675,246	3,567,406
Investment in subsidiary undertaking	11	-	777,006
Investment in joint venture	11	25,000	25,000
- share of gross assets		31,926	-
- share of gross liabilities		(6,926)	-
		4,196,677	4,865,843
Current assets			
Stocks	12	4,012	4,012
Debtors	13	3,206,754	2,156,884
Investments	14	967,876	967,876
Cash at bank and in hand		5,653,592	3,509,767
		9,832,234	6,638,539
Creditors: amounts falling due within one year	15	(4,810,068)	(3,805,677)
Net current assets		5,022,166	2,832,862
Total assets less current liabilities		9,218,843	7,698,705
Creditors: amounts falling due after more than one year	16	(1,445,169)	(1,445,169)
Provision for liabilities and charges	17	(65,570)	(65,570)
Net assets		7,708,104	6,187,966
Capital and reserves			
Called up share capital	18	6,655,355	6,655,355
Share premium account	19	589,453	-
Profit and loss account	19	(302,419)	(467,389)
Total shareholders' funds	20	6,942,389	6,187,966
Minority interests	19	765,715	-
Capital employed		7,708,104	6,187,966

The financial statements on pages 7 to 26 were approved by the board of directors on **23 July 2009** and were signed on its behalf by:

P M Smith, Director



T J Postlethwaite, Director



GWE Business West Limited

Group cash flow statement for the period ended 31 March 2009

	Note	2009 £	£
Net cash inflow from operating activities	1		229,633
Returns on investments and servicing of finance			
Interest paid		(71,370)	
Interest receivable & similar income		408,820	
Dividend to minority interests		(75,000)	
Net cash inflow for returns on investments and servicing of finance			262,450
Taxation			(725,505)
Acquisitions			
Bank balances acquired with subsidiary undertakings		7,047,340	
Net cash inflow from acquisitions			7,047,340
Capital expenditure			
Payments to acquire financial assets		(967,876)	
Payments to acquire tangible assets		(130,281)	
Receipts from sales of tangible assets		638	
Net cash outflow from capital expenditure			(1,097,519)
Net cash inflow before financing			5,716,399
Financing			
Repayment of bank loans	2	(62,807)	
Net cash outflow from financing	2		(62,807)
Increase in cash in the period	2		5,653,592

GWE Business West Limited

Notes to the consolidated cash flow statement for the period ended 31 March 2009

1 Reconciliation of operating profit to net cash inflow from operating activities

	2009 £
Operating loss	(266,472)
Depreciation of tangible fixed assets	159,009
Amortisation of intangible fixed assets	27,579
Loss on disposal of tangible assets	1,038
(Increase) in stocks	(4,012)
(Increase) in debtors	668,148
Increase in creditors	(355,657)
Net cash inflow from operating activities	229,633

2 Analysis of net funds

	On acquisition £	Cash flow £	Other non-cash changes £	31 March 2009 £
Net cash:				
Cash at bank and in hand	7,047,340	(1,393,748)	-	5,653,592
Debts falling due within one year	(62,807)	(79,496)	-	(142,303)
Debts falling due after one year	(1,465,258)	142,303	-	(1,322,955)
	(1,528,065)	62,807	-	(1,465,258)
Net funds	5,519,275	(1,330,941)	-	4,188,334

GWE Business West Limited

Accounting policies

Accounting convention

The financial statements are prepared on a going concern basis under the historical convention and in accordance with the Companies Act 1985 and applicable UK accounting standards. The principal accounting policies are set out below.

Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 31 March 2009. The results of subsidiaries sold or acquired are included in the consolidated profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

Government grants

Capital based government grants are included within accruals and deferred income in the balance sheet and credited to the profit and loss account over the estimated useful economic lives of the assets to which they relate.

Revenue based grants are matched to the relevant expenditure and credited to the profit and loss account accordingly.

Due to the nature of its business, the impact on its results of Government Grants is very significant, the company received the majority of its funding from Government in the form of grants for the delivery of business services to SME's. A summary of the significant grants are detailed below.

Grant Provider	Type of service	Recognised in the profit and loss account £
South West Regional Development Agency	Core	6,450,704
	Other	561,171
	Regional	270,472
South East England Development Agency	Core	2,413,468
	Other	300,742
	Regional	846,644
Learning Skills Council		2,673,615
UKTI		3,588,350
Other		271,295
		<hr/> 17,376,461 <hr/>

GWE Business West Limited

Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Freehold buildings	50 years
Leasehold buildings	1-99 years
Computer equipment	3 years
Motor vehicles	3-5 years

Land is not depreciated.

Operating leases

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

Investments

Fixed asset investments are stated at cost less provision for permanent diminution in value.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Pensions

The company operates a defined contribution pension scheme. The scheme is made up of personal pension plans and the assets of the plans are held separately from those of the company in independently administered funds. The amount charged against profits represents the contributions payable to the personal pension plans in respect of the accounting period.

Taxation

UK corporation tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date.

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted. Deferred tax is accounted for using tax rates and laws that have been enacted or substantively enacted at the balance sheet date.

Provisions

Provisions are recognised when a liability exists at the period end that can be measured reliably, there is an obligation to one or more third parties as a result of past transactions or events and there is an obligation to transfer economic benefits in settlement.

Provisions are calculated based on management's best estimate of the expenditure required to settle the present obligation at the balance sheet date, after due consideration of the risks and uncertainties that surround the underlying event.

Turnover

Turnover represents amounts due in respect of services provided, net of VAT and trade discounts.

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009

1 Segmental analysis of turnover

The group's turnover and operating profit relate entirely to its principal activity and arise in the United Kingdom. The analysis by class of business of the group's turnover is set out below:

	2009 £
Grant income	17,376,461
Fee income	987,033
Other income	4,183,039
	22,546,533

2 Operating profit

	2009 £
Operating profit is stated after charging/(crediting):	
Depreciation of tangible fixed assets	159,009
Profit on sale of fixed assets	(1,038)
Operating lease rentals	
- land and buildings	344,336
- plant and machinery	7,630
- other assets	14,326
Auditors' remuneration	
- audit services (company : £12,500)	22,800
- non-audit fees for taxation services	1,750

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

3 Interest payable and similar charges

	2009 £
On bank loans	71,370

4 Directors' emoluments

	2009 £
Emoluments for qualifying services	509,675
Company pension contributions to defined contribution schemes	46,883

Emoluments disclosed above include the following amounts paid to the highest paid director:

Emoluments for qualifying services	139,056
Company pension contributions to defined contribution scheme	11,873

5 Employees

Number of employees

The average monthly number of employees (including directors) during the period was:

By activity	2009 Number
Service and delivery staff	255
Administration	36
	291

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

5 Employees (continued)

Employment costs

	2009 £
Wages and salaries	8,761,191
Social security costs	908,967
Other pension costs	670,973
	10,341,131

6 Tax on profit on ordinary activities

	2009 £
Current period tax	
UK corporation tax	22,000
Prior period adjustment	(42,296)
Current tax credit	(20,296)
Factors affecting the tax charge for the period	
Profit on ordinary activities before taxation	70,978
Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 21%	14,905
Effects of:	
Non-taxable profits	7,095
Prior period adjustments	(42,296)
	(35,201)
Current tax credit	(20,296)

Factors affecting future tax charges

The group anticipates that the factors affecting future tax charges will be broadly similar to those in the current period.

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

7 Result of the holding company

As permitted by section 230 of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements. The holding company's loss after tax for the financial period is made up as follows:

	2009 £
Holding company's loss for the period	(467,389)

8 Dividends

Group dividends payable total £197,214. This comprises an accrued dividend of 4 pence per £1 preference share amounting to £122,214 and a £25,000 dividend per £1 ordinary B share amounting to £75,000 payable by Northern Arc Limited to minority interests.

9 Intangible fixed assets

	Goodwill 2009 £
Cost	
Additions	524,011
At 31 March 2009	524,011
Accumulated amortisation	
Charge for the period	27,579
At 31 March 2009	27,579
Net book amount at 31 March 2009	496,431

Goodwill arose during an earlier period on the acquisition of the Leigh Court Events business, by the company that was acquired during the period ended 31 March 2009 (see note 11).

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

10 Tangible fixed assets

Group

	Freehold land and buildings £	Long term leasehold buildings £	Plant & machinery £	Computer equipment £	Total £
At cost					
On acquisition	3,300,000	417,317	473,302	479,137	4,669,756
Additions	-	-	31,443	113,796	145,239
Disposals	-	-	-	(34,168)	(34,168)
At 31 March 2009	3,300,000	417,317	504,745	558,765	4,780,827
Depreciation					
On acquisition	23,000	306,031	330,209	319,825	979,065
Charge for the period	-	30,108	42,098	86,802	159,008
On disposals	-	-	-	(32,492)	(32,492)
At 31 March 2009	23,000	336,139	372,307	374,135	1,105,581
Net book value					
At 31 March 2009	3,277,000	81,178	132,438	184,630	3,675,246

See Note 16 for details of fixed assets charged to the company's bankers.

Company

	Freehold land and buildings £	Long term leasehold buildings £	Plant & machinery £	Computer equipment £	Total £
At cost					
On acquisition	3,300,000	417,317	473,302	363,305	4,553,924
Additions	-	-	31,443	48,168	79,611
At 31 March 2009	3,300,000	417,317	504,745	411,473	4,633,535
Depreciation					
On acquisition	23,000	306,031	330,209	290,878	950,117
Charge for the period	-	30,108	42,098	43,805	116,012
At 31 March 2009	23,000	336,139	372,307	334,683	1,066,129
Net book value					
At 31 March 2009	3,277,000	81,178	132,438	76,790	3,567,406

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

11 Investment in subsidiary and joint venture

	Group 2009 £	Company 2009 £
Shares in group undertaking – Northern Arc Limited		
Addition	-	777,006
At 31 March 2009	-	777,006
Interest in joint venture – Incubation South East Limited		
Net assets	25,000	-
Share of profit for the period	-	-
Net book amount at 31 March 2009 – net assets	25,000	-

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet.

Each class of share held by the Company is summarised below:

Company	Country of registration or incorporation	Shares held	
Subsidiary undertaking		Class	%
Northern Arc Limited	England and Wales	A Ordinary	66.7
		B Ordinary	66.7
Joint venture			
Incubation South East Limited	England and Wales	Ordinary	50.0

The principal activity of Northern Arc Limited for the last relevant financial period was the provision of support and advice to businesses.

The principal activity of Incubation South East Limited for the last relevant financial period was the provision of property consultancy services.

Acquisition

On 31 March 2008 Bristol Chamber of Commerce, Industry and Shipping and Great Western Enterprise (Holdings) Limited merged to form GWE Business West Limited. As a result of that merger, the shares owned in Northern Arc Limited and Incubation South East Limited by Bristol Chamber of Commerce, Industry and Shipping and Great Western Enterprise (Holdings) Limited were transferred to GWE Business West Limited. No adjustments were required to the book values of the assets and liabilities of the companies acquired.

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

The net assets acquired and the consideration issued in respect of the above acquisition are summarised below:

	£
Fixed assets	4,944,783
Debtors	2,354,123
Cash at bank and in hand	4,995,977
Creditors	(5,639,528)
Net assets acquired	6,655,355
Shares issued as consideration	(6,655,355)
Goodwill arising on acquisition	-

12 Stocks

	Group	Company
	2009	2009
	£	£
Consumables	4,012	4,012

13 Debtors

	Group	Company
	2009	2009
	£	£
Trade debtors	1,932,647	1,315,493
Amounts owed by group undertakings	-	101,083
Other debtors	1,184,252	650,453
Prepayments and accrued income	89,855	89,855
	3,206,754	2,156,884

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

14 Investments

Company

	2009 £
Additions	967,876
At 31 March 2009, at fair value	967,876

The current asset investments comprise five UK corporate bonds, which are traded on active markets. The corporate bonds have maturity dates between 2017 to 2032 and pay interest at rates between 5.5% and 6.5%.

There is no impairment provision required on the current asset investments.

The maximum exposure to credit risk at the reporting date is the fair value of the investments in the balance sheet.

There is no material difference between the book value of the investments and the historical cost of the investments at 31 March 2009.

15 Creditors: amounts falling due within one year

	Group 2009 £	Company 2009 £
Bank loan	142,303	142,303
Trade creditors	919,147	591,682
Corporation tax	69,111	47,111
Other tax and social security payable	240,502	170,232
Other creditors	1,038,997	934,544
Accruals and deferred income	2,400,008	1,919,805
	4,810,068	3,805,677

Included in other creditors is £654,804 attributable to the South East England Development Agency (SEEDA), representing the ring fenced surpluses accumulated from the Business Link Berkshire contract, including provision for potential closure costs.

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

16 Creditors: amounts falling due after more than one year

	Group and company 2009 £
Bank loan	1,322,95
Accrued preference share dividend	122,21
	1,445,16
Bank loan maturity analysis	
In less than one year	142,30
In more than one year but not more than two years	142,30
In more than two years but not more than five years	426,90
In more than five years	753,74
	1,465,25

The bank loan is repayable in equal instalments over the next 14 years. The bank loan bears interest at a rate of 0.85% above base rate. £680,000 of the loan is subject to a base rate collar capped at 5.5% and a floor rate of 4%. The bank loans are secured by a first charge over all freehold land and buildings of the company.

17 Provisions for liabilities and charges

	Dilapidation Provision £	Total £
Arising on acquisition	65,570	65,570
Balance at 31 March 2009	65,570	65,570

No further provision has been made in the period.

Pension costs

The company operates a defined contribution pension scheme. The assets of the personal pension plans are held separately from those of the company in independently administered funds. The pension cost charge represents contributions payable by the company to the personal pension plans and amounted to £670,973. At the period end there were contributions totalling £54,408 due from the group to the personal pension plans.

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

18 Share capital

	2009 £
Authorised	
2,000,000 A ordinary voting shares of £1 each	2,000,000
2,000,000 B ordinary non-voting shares of £1 each	2,000,000
6,000,000 preference shares of £1 each	6,000,000
	10,000,000
Allotted, called up and fully paid	
1,800,000 A ordinary voting shares of £1 each	1,800,000
1,800,000 B ordinary non-voting shares of £1 each	1,800,000
3,055,355 preference shares of £1 each	3,055,355
	6,655,355

The 'A' Shares carry one vote per share and have equal rights to receive dividends. The 'B' shares are non-voting and carry no entitlement to dividends. The preference shares are non-voting, carry no entitlement to dividends and are redeemable at the discretion of the directors. The shares issued during the period were issued at a premium, which is recorded separately in Note 19.

19 Statement of movements on reserves

Group	Share premium account £	Profit and loss account £
Balance on incorporation	-	-
Premium on issue of shares	589,453	-
Retained loss for the period	-	(105,205)
Preference dividend payable by GWE Business West Limited	-	(122,214)
Ordinary B share dividend payable by Northern Arc Limited to minority interests	-	(75,000)
Balance at 31 March 2009	589,453	(302,419)

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

19 Statement of movements on reserves (continued)

Group	Minority interests £
Balance on acquisition	644,236
On profit for the period	196,476
On dividend received from subsidiary company	(75,000)
Balance at 31 March 2009	765,715

Company	Profit and loss account £
Balance on incorporation	-
Retained profits pre 1 April 2008	2,986
Retained loss for the period	(348,161)
Preference dividend payable	(122,214)
Balance at 31 March 2009	(467,389)

Analysis of group reserves:

Operationally the reserves of the group include the following accumulated reserves:

	2009 £
Accumulated reserves:	
South West Regional Development Agency	1,016,247

The company's activities include ongoing contracts with the South West Regional Development Agency; surpluses arising from these activities have been identified and will be utilised in respect of similar contracts going forward.

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

20 Reconciliation of movements in shareholders' funds

Group	2009 £
Loss for the financial period	(105,205)
Dividends (see Note 8)	(197,214)
Issue of share capital, including share premium	7,244,808
Net addition to shareholders' funds	6,942,389
Opening shareholders' funds	-
Closing shareholders' funds	6,942,389

Company	2009 £
Loss for the financial period	(345,175)
Dividends (see Note 8)	(122,214)
Issue of share capital	6,655,355
Net addition to shareholders' funds	6,187,966
Opening shareholders' funds	-
Closing shareholders' funds	6,187,966

21 Financial commitments

At 31 March 2009 the group had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	Other
	2009 £	2009 £
Expiry date:		
Within one year	22,500	5,930
Between two and five years	255,000	16,026
	277,500	21,956

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

22 Related party transactions

Organisation	Director's name	Transactions with related party organisations	Income/ (expenditure) 2009 £	Debtor/ (creditor) 2009 £
Advances transport Systems Limited	P Rilett	Membership	281	-
Chargrove Business Services Limited	N Weaver J Wilson	Rent & re-charge of other costs	(393,032)	(18,470)
Connexions West of England	J Savage	Membership, functions	5,142	-
Destination Bristol	J Savage	Function income, bureau charge	54,794	4,274
Education & Resources for Improving Childhood Continence	J Savage	Membership, functions	203	-
Great Western Enterprise (Holdings) Limited	A Fletcher B Phillips D Milner N Alberry T Postlethwaite	Property rentals	(229,792)	(206)
Incubation South East Limited	N Alberry	Management services	35,016	8,191
Quartet Community Foundation	P Rilett	Function income	(2,935)	-
Skills Training Limited	S Sheather	Director's fees	(5,074)	-
South West Angel & Investor Network Limited	D Milner T Postlethwaite	Management support	9,677	2,155
South West Manufacturing Advisory Service Limited	B Phillips	Membership	372	-

GWE Business West Limited

Notes to the financial statements for the period ended 31 March 2009 (continued)

22 Related party transactions (continued)

Organisation	Director's name	Transactions with related party organisations	Income/ (expenditure) 2009 £	Debtor/ (creditor) 2009 £
St Peter's Hospice	P Smith	Membership	423	-
The Bristol Cultural Development Partnership	J Savage	Management recharge	101,038	4,366
The Broadmead Board	J Savage	Salary recharge	54,029	366
The Hub Bristol	S Cooper	Membership	384	-
The South West Chamber of Commerce	J Savage	Membership	4,771	18
Watts Tyres Limited	P Rilett	Certification fees	4,332	770
Wessex Water Services	C Skellet	Initiative membership	5,000	-

23 Capital commitments

	2009 £
Capital expenditure contracted for, but not provided for	-

24 Ultimate controlling party

The directors consider the control of the group to be shared equally between Great Western Enterprise (Holdings) Limited and Bristol Chamber of Commerce, Industry and Shipping, both being companies limited by guarantee with no share capital.