

KEN WILKINS PRINT LIMITED

ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED

31 MARCH 1999



KEN WILKINS PRINT LIMITED

ABBREVIATED ACCOUNTS

For the year ended 31 March 1999

Company registration number: 1793462

Registered office: Private Road No 8
Colwick
Nottingham
NG4 2JX

Directors: Mr A P Wilkins
Mrs A Wilkins

Secretary: Mrs M P Wilkins

Bankers: Midland Bank Plc
1 Victoria Road
Netherfield
Nottingham

Auditors: Grant Thornton
Registered auditors
Chartered accountants
30 Hounds Gate
Nottingham
NG1 7DH

KEN WILKINS PRINT LIMITED

ABBREVIATED ACCOUNTS

For the year ended 31 March 1999

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KEN WILKINS PRINT LIMITED

REPORT OF THE DIRECTORS

The directors present their report together with financial statements for the year ended 31 March 1999.

Principal activities

The company operates principally as design consultants and high quality printers of packaging.

Business review

There was a profit for the year after taxation amounting to £326,546 (1998: profit £414,050). The directors do not recommend payment of a dividend.

Year 2000 Compliance

Many computer systems which express dates using only the last two digits of the year may malfunction due to the date change to the Year 2000. This risk to the business relates not only to the company's computer systems, but also to some degree on those of our customers and suppliers.

The company has assessed the risks to the business resulting from the date change to the Year 2000. It is not considered that any further action required will involve a significant cost to the company.

Directors

The present membership of the Board is set out below. All directors served throughout the year.

The interests of the directors and their families in the shares of the company as at 31 March 1999 and 1 April 1998 were as follows:

	Ordinary shares	
	31 March 1999	1 April 1998
Mr A P Wilkins	155,847	155,847
Mrs A Wilkins	43,291	43,291

Directors' responsibilities for the financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

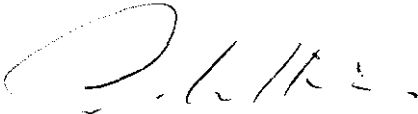
KEN WILKINS PRINT LIMITED

REPORT OF THE DIRECTORS

Auditors

Grant Thornton offer themselves for reappointment as auditors in accordance with section 385 of the Companies Act 1985.

ON BEHALF OF THE BOARD



A Wilkins
Director

22 December 1999

**REPORT OF THE AUDITORS TO KEN WILKINS PRINT LIMITED UNDER
SECTION 247B OF THE COMPANIES ACT 1985**

We have examined the abbreviated accounts on pages 4 to 15 together with the full financial statements of Ken Wilkins Print Limited prepared under section 226 of the Companies Act 1985 for the year ended 31 March 1999.

Respective responsibilities of directors and auditors

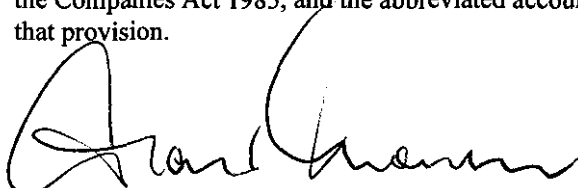
The directors are responsible for preparing the abbreviated accounts in accordance with the provisions of section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver to the registrar of companies abbreviated accounts prepared in accordance with section 246A(3) of the Act and whether the abbreviated accounts have been properly prepared in accordance with that provision.

Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated accounts on pages 4 to 15 have been properly prepared in accordance with that provision.



**GRANT THORNTON
REGISTERED AUDITORS
CHARTERED ACCOUNTANTS**

NOTTINGHAM
23 December 1999

KEN WILKINS PRINT LIMITED

PRINCIPAL ACCOUNTING POLICIES

BASIS OF PREPARATION

The financial statements have been prepared under the historical cost convention except that leasehold properties are shown at their revalued amounts.

The principal accounting policies of the company have remained unchanged from the previous year and are set out below.

TURNOVER

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

DEPRECIATION

Depreciation is calculated to write down the cost or valuation less estimated residual value of all tangible fixed assets over their expected useful lives. The rates generally applicable are:

Leasehold buildings	2%
Plant and machinery	10-20%
Motor vehicles	25%
Office machinery and fittings	15%

STOCKS

Stocks are stated at the lower of cost and net realisable value. Work in progress is valued at the cost of raw materials, plus labour directly attributable to the work.

DEFERRED TAXATION

Deferred tax is provided for using the tax rates estimated to arise when the timing differences reverse and is accounted for to the extent that it is probable that a liability or asset will crystallise. Unprovided deferred tax is disclosed as a contingent liability.

Debit balances arising in respect of advance corporation tax on dividends payable or proposed are carried forward to the extent that they are expected to be recoverable.

CONTRIBUTIONS TO PENSION FUNDS

Defined contribution scheme

The pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period.

LEASED ASSETS

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their expected useful lives. The interest element of leasing payments is charged to the profit and loss account on a straight-line basis over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight-line basis over the lease term.

KEN WILKINS PRINT LIMITED**ABBREVIATED PROFIT AND LOSS ACCOUNT**

For the year ended 31 March 1999

	Note	1999 £	1998 £
Gross profit		6,324,142	6,325,600
Distribution costs		(170,748)	(193,256)
Administrative expenses		(5,503,282)	(5,213,538)
Operating profit		650,112	918,806
Interest payable and similar charges	2	(194,071)	(368,430)
Profit on ordinary activities before taxation	1	456,041	550,376
Tax on profit on ordinary activities	4	(129,495)	(136,326)
Profit transferred to reserves	13	326,546	414,050

There were no recognised gains or losses other than the profit for the financial year.

The accompanying accounting policies and notes form an integral part of these abbreviated accounts.

KEN WILKINS PRINT LIMITED

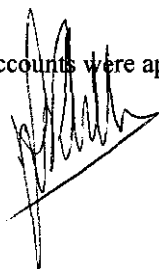
ABBREVIATED BALANCE SHEET AT 31 MARCH 1999

	Note	1999 £	1999 £	1998 £	1998 £
Fixed assets					
Tangible assets	5		5,169,889		5,542,138
Current assets					
Stocks	6	971,227		1,096,676	
Debtors	7	3,365,952		3,484,985	
Cash at bank and in hand		7,479		303	
		<u>4,344,658</u>		<u>4,581,964</u>	
Creditors: amounts falling due within one year	8	<u>(3,959,140)</u>		<u>(4,651,268)</u>	
Net current assets			<u>385,518</u>		<u>(69,304)</u>
Total assets less current liabilities			<u>5,555,407</u>		<u>5,472,834</u>
Creditors: amounts falling due after more than one year	9		<u>(800,551)</u>		<u>(1,140,662)</u>
Provisions for liabilities and charges	10		<u>(532,492)</u>		<u>(436,354)</u>
			<u>4,222,364</u>		<u>3,895,818</u>
Capital and reserves					
Called up share capital	12		432,910		432,910
Revaluation reserve	13		544,438		544,438
Profit and loss account	13		3,245,016		2,918,470
Shareholders' funds	14		<u>4,222,364</u>		<u>3,895,818</u>

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

The abbreviated accounts were approved by the Board of Directors on 23 December 1999

A P Wilkins



The accompanying accounting policies and notes form an integral part of these abbreviated accounts.

KEN WILKINS PRINT LIMITED**CASH FLOW STATEMENT**

For the year ended 31 March 1999

	Note	1999 £	1998 £
Net cash inflow from operating activities	15	1,166,349	1,299,705
Returns on investments and servicing of finance			
Interest paid		(77,003)	(102,516)
Hire purchase interest paid		(117,068)	(265,914)
Net cash outflow from returns on investments and servicing of finance		(194,071)	(368,430)
Taxation		(41,295)	(9,968)
Capital expenditure and financial investment			
Purchase of tangible fixed assets		(290,612)	(259,627)
Sale of tangible fixed assets		9,850	85,900
Net cash outflow from capital expenditure and financial investment		(280,762)	(173,727)
Financing			
Repayment of borrowings		(47,079)	(111,865)
Capital element of hire purchase repayments		(448,468)	(453,879)
Net cash outflow from financing		(495,547)	(565,744)
Increase in cash	16	154,674	181,836

The accompanying accounting policies and notes form an integral part of these abbreviated accounts.

KEN WILKINS PRINT LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 1999

1 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The profit on ordinary activities is stated after:

	1999 £	1998 £
Auditors' remuneration	10,500	10,500
Depreciation and amortisation:		
Tangible fixed assets, owned	449,584	308,665
Tangible fixed assets, held under hire purchase contracts	202,356	199,529
Hire of plant and machinery	17,778	-
Other operating lease rentals	37,420	37,240
Other operating income includes:		
Insurance proceeds for business interruption	59,168	-

2 INTEREST PAYABLE AND SIMILAR CHARGES

	1999 £	1998 £
On bank loans and overdrafts	77,003	102,516
Finance charges in respect of hire purchase contracts	117,068	265,914
	194,071	368,430

3 DIRECTORS AND EMPLOYEES

Staff costs during the year were as follows:

	1999 £	1998 £
Wages and salaries	3,638,759	3,458,672
Social security costs	332,497	289,289
Other pension costs	9,928	6,268
	3,981,184	3,754,229

The average number of employees of the company during the year were as follows:

	1999 Number	1998 Number
Production	204	199
Selling and distribution	8	8
	212	207

KEN WILKINS PRINT LIMITED**NOTES TO THE ABBREVIATED ACCOUNTS**

For the year ended 31 March 1999

Remuneration in respect of directors was as follows:

	1999 £	1998 £
Emoluments	170,543	169,493
Pension contributions	9,928	6,268

4 TAX ON PROFIT ON ORDINARY ACTIVITIES

The tax charge represents:

	1999 £	1998 £
UK Corporation tax at 21% (1998: 21%)	33,357	-
Deferred taxation	96,138	126,358
Adjustments in respect of prior periods:		
Corporation tax	-	9,968
	129,495	136,326

5 TANGIBLE FIXED ASSETS

	Long leasehold property £	Plant and machinery £	Motor vehicles £	Fixtures £	Total £
Cost or valuation					
At 1 April 1998	1,066,465	5,611,157	357,347	465,129	7,500,098
Additions	16,159	113,167	108,601	52,685	290,612
Disposals	-	-	(45,404)	-	(45,404)
At 31 March 1999	1,082,624	5,724,324	420,544	517,814	7,745,306
Depreciation					
At 1 April 1998	101,272	1,323,948	238,416	294,324	1,957,960
Provided in the year	21,652	534,073	54,151	42,064	651,940
Eliminated on disposals	-	-	(34,483)	-	(34,483)
At 31 March 1999	122,924	1,858,021	258,084	336,388	2,575,417
Net book amount at 31 March 1999	959,700	3,866,303	162,460	181,426	5,169,889
Net book amount at 31 March 1998	965,193	4,287,209	118,931	170,805	5,542,138

KEN WILKINS PRINT LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 1999

	Plant and machinery £
Net book amount at 31 March 1999	2,048,393
Net book amount at 31 March 1998	2,250,749
Depreciation provided during year	202,356

The buildings are owned by the company. The land on which the buildings are situated is leased, at a commercial rate, from The Ken Wilkins Design Print Pension Fund who own the freehold title to the land

The leasehold property was revalued, on an open market basis, on 31 March 1993 by the directors at £900,000 resulting in a surplus of £544,438 which was credited to the revaluation reserve. The directors reconsidered the valuation of the property at 31 March 1998 and are satisfied that the valuation is still appropriate.

6 STOCKS

	1999 £	1998 £
Raw materials	51,685	39,353
Work in progress	172,397	161,211
Finished goods	747,145	896,112
	971,227	1,096,676

7 DEBTORS

	1999 £	1998 £
Trade debtors	3,287,821	3,355,323
Taxation recoverable	33,443	-
Prepayments and accrued income	44,688	129,662
	3,365,952	3,484,985

KEN WILKINS PRINT LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 1999

8 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	1999 £	1998 £
Loan from The Ken Wilkins Design Print Pension Scheme	92,675	92,675
Bank loan and overdraft	-	194,577
Trade creditors	2,931,914	3,360,090
Corporation tax	25,505	-
Social security and other taxes	377,293	412,196
Other creditors	19,295	18,694
Accruals and deferred income	117,938	70,159
Amounts due under hire purchase	394,520	502,877
	<u>3,959,140</u>	<u>4,651,268</u>

The bank borrowings are secured by a fixed and floating charge over all of the company's assets.

9 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	1999 £	1998 £
Loan from the Ken Wilkins Design Print Pension Scheme	370,700	370,700
Amounts due under hire purchase	429,851	769,962
	<u>800,551</u>	<u>1,140,662</u>

Bank loans

The bank borrowings are secured by a fixed and floating charge dated 1 February 1991 over the company's assets and a first legal charge dated 7 February 1990 over the company's property.

Borrowings are repayable as follows:

	1999 £	1998 £
Within one year		
Bank and other borrowings	92,675	287,252
Hire purchase	394,520	502,877
After one and within two years		
Bank and other borrowings	185,350	185,350
Hire purchase	242,456	374,940
After two and within five years		
Bank and other borrowings	185,350	185,350
Hire purchase	187,395	395,022
	<u>1,287,746</u>	<u>1,930,791</u>

KEN WILKINS PRINT LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 1999

10 PROVISIONS FOR LIABILITIES AND CHARGES

	Deferred taxation £
At 1 April 1998	436,354
Provided during the year	96,138
At 31 March 1999	<u>532,492</u>

11 DEFERRED TAXATION

Deferred taxation is provided for on a full provision basis.

	Amount provided	
	1999 £	1998 £
Accelerated capital allowances	532,492	494,114
	<u>532,492</u>	<u>494,114</u>
Less:		
Taxable losses	-	(57,760)
	<u>532,492</u>	<u>436,354</u>

12 SHARE CAPITAL

	1999 £	1998 £
Authorised 750,000 ordinary shares of £1 each	<u>750,000</u>	<u>750,000</u>
Allotted, called up and fully paid 432,910 ordinary shares of £1 each	<u>432,910</u>	<u>432,910</u>

KEN WILKINS PRINT LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 1999

13 RESERVES

	Revaluation reserve £	Profit and loss account £
At 1 April 1998	544,438	2,918,470
Retained profit for the year	-	326,546
At 31 March 1999	<u>544,438</u>	<u>3,245,016</u>

The balance on revaluation reserve may not be distributed legally under section 263 and 264 of the Companies Act 1985.

14 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	1999 £	1998 £
Profit for the financial year and net increase in shareholders' funds	326,546	414,050
Shareholders' funds at 1 April 1998	<u>3,895,818</u>	<u>3,481,768</u>
Shareholders' funds at 31 March 1999	<u>4,222,364</u>	<u>3,895,818</u>

15 NET CASH INFLOW FROM OPERATING ACTIVITIES

	1999 £	1998 £
Operating profit	650,112	918,806
Depreciation	651,940	508,194
Loss on sale of tangible fixed assets	1,071	40,711
Decrease in stocks	125,449	151,082
Decrease in debtors	152,476	188,713
Decrease in creditors	(414,699)	(507,801)
Net cash inflow from operating activities	<u>1,166,349</u>	<u>1,299,705</u>

KEN WILKINS PRINT LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 1999

16 RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	1999 £	1998 £
Increase in cash in the year	154,674	181,836
Cash outflow from financing in the year	47,079	111,865
Cash outflow from hire purchase contracts in the year	448,468	453,879
Inception of hire purchase contracts	-	(506,207)
Movement in net debt in the year	650,221	241,373
Net debt at 1 April 1998	(1,930,488)	(2,171,861)
Net debt at 31 March 1999	(1,280,267)	(1,930,488)

17 ANALYSIS OF CHANGES IN NET DEBT

	At 1 April 1998 £	Cash flow £	At 31 March 1999 £
Cash in hand and at bank	303	7,176	7,479
Overdrafts	(147,498)	147,498	-
Debt	(510,454)	47,079	(463,375)
Hire purchase contracts	(1,272,839)	448,468	(824,371)
	(1,930,488)	650,221	(1,280,267)

18 CAPITAL COMMITMENTS

The company had no capital commitments at 31 March 1999 or 31 March 1998.

19 CONTINGENT LIABILITIES

Ken Wilkins Print Limited has shareholders in common with A P Wilkins (Sales) Limited and there exists a cross guarantee with Midland Bank Plc, which creates a fixed and floating charge on the assets of each company. At 31 March 1999 the outstanding liability under this agreement amounted to £964,214 (1998: £1,167,622).

KEN WILKINS PRINT LIMITED

NOTES TO THE ABBREVIATED ACCOUNTS

For the year ended 31 March 1999

20 LEASING COMMITMENTS

Operating lease payments amounting to £37,240 (1998: £37,240) are due within one year. The leases to which these amounts relate expire as follows:

	1999 Land and buildings £	1998 Land and buildings £
Between one and five years	37,420	37,240

21 TRANSACTIONS WITH RELATED PARTIES

Included within creditors are balances with directors, shareholders and other related parties as follows:

	1999 £	1998 £
Included in Trade Creditors		
A P Wilkins (Sales) Limited	40,916	40,916
A P Wilkins (Sales) Limited - trading balance	2,054,276	2,333,050
Included in Other Creditors		
Mr A A Wilkins - shareholder	9,000	9,000
Mr J Wilkins - shareholder	9,000	9,000
Mrs M P Wilkins - director and shareholder	-	-
Mr & Mrs A P Wilkins - directors and shareholders	1,294	694

Included in debtors are balances with related parties as follows:

	1999 £	1998 £
Included in Trade Debtors		
Peggy Wilkins Textiles Fashion - trading balance	14,508	15,772
A P Wilkins (Sales) Limited - management charges	190,000	190,000
A P Wilkins (Sales) Limited - recharges of legal and audit fees	4,757	4,757

Transactions with related parties during the year were as follows:

	1999 £	1998 £
Purchases made from A P Wilkins (Sales) Limited	4,338,595	4,315,230
Management charge made to A P Wilkins (Sales) Limited	190,000	190,000
Rent paid to A P Wilkins (Sales) Limited	24,920	24,920
Sales made to Peggy Wilkins Textiles Fashion	17,626	11,736
Management charge made to Peggy Wilkins Textile Fashions	30,000	30,000
Rent paid to the Ken Wilkins Design Print Pension Scheme	12,500	12,500
Interest paid to the Ken Wilkins Design Print Pension Scheme	21,850	21,850

The directors and shareholders Mr A P Wilkins and Mrs A Wilkins are the sole directors and shareholders of A P Wilkins (Sales) Limited.

The director and shareholder Mrs M P Wilkins is the proprietor of Peggy Wilkins Textiles Fashion.

Mr A P Wilkins, Mrs A Wilkins and the shareholders Mr A A Wilkins and Mr J Wilkins have an interest in the Ken Wilkins Design Print Pension Scheme as trustees and beneficiaries. Mrs M P Wilkins has an interest in the pension scheme as a trustee.

There is an outstanding loan from the pension scheme details of which are in notes 8 and 9 to the financial statements.