

Abbreviated Accounts for the Year Ended 31st December 2012

for

Kelcamp Steel Fencing Ltd



Kelcamp Steel Fencing Ltd

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for the Year Ended 31st December 2012**

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Kelcamp Steel Fencing Ltd
Company Information
for the Year Ended 31st December 2012

DIRECTORS	R E Dewberry A D Smith
SECRETARY	N Garratt
REGISTERED OFFICE	c/o Stoke Galvanising Limited Nevada Lane Burslem Stoke on Trent Staffordshire ST6 2BN
REGISTERED NUMBER	01819225 (England and Wales)
AUDITORS	The Richards Sandy Partnership Ltd Chartered Accountants Thorneloe House 25 Barbourne Road Worcester Worcestershire WR1 1RU
SOLICITORS	Pickering & Butters 19 Greengate Street Stafford ST16 2LU

Kelcamp Steel Fencing Ltd
Report of the Directors
for the Year Ended 31st December 2012

The directors present their report with the accounts of the company for the year ended 31st December 2012

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the manufacture and sale of security fencing

REVIEW OF BUSINESS

Review of developments

The directors consider the trading results for the year to be satisfactory and expect to continue to trade profitably in the future

Results and dividends

The company made a profit after tax of £162,817 for the year ended 31 December 2012 (2011 £200,898)

The directors do not recommend the payment of a final dividend for the year ended 31 December 2012 (2011 nil) and the retained profit has been transferred to reserves

Net current assets are higher in 2012, compared to 2011, mainly due to the reduced level of trade creditors outstanding at the year end

Principle risks and uncertainties

The company operates in a competitive market which is a continuing risk to the company and could result in losing sales to key customers. The company manages risk by providing value added services to its customers, having fast response times to customer queries and maintaining strong relationships with its customers

The company does not enter into hedging or speculative financial instruments. Appropriate trade terms are negotiated with suppliers and customers and management reviews these terms and manages any exposure on normal trade terms

Credit Risk

The company's principle financial assets are bank balances and cash, trade and other receivables

The company's credit risk is primarily attributable to its trade. The amounts presented in the balance sheet are net of allowances and doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experiences, is evidence of a reduction in the recoverability of the cash flows

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies

Liquidity Risk

The company generally has sufficient funds of its own to finance ongoing working capital requirements. An overdraft facility is available if and when required

Directors Indemnities

The company has made qualifying third party indemnity provisions for the benefit of its directors which were made during the year and remain in force at the date of this report

DIVIDENDS

No dividends will be distributed for the year ended 31st December 2012

DIRECTORS

The directors shown below have held office during the whole of the period from 1st January 2012 to the date of this report

R E Dewberry
A D Smith

Kelcamp Steel Fencing Ltd

**Report of the Directors
for the Year Ended 31st December 2012**

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

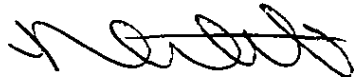
STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, The Richards Sandy Partnership Ltd, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD



N Garratt - Secretary

Date 26/05/2013

**Report of the Independent Auditors to
Kelcamp Steel Fencing Ltd
Under Section 449 of the Companies Act 2006**

We have examined the abbreviated accounts set out on pages five to fifteen, together with the full financial statements of Kelcamp Steel Fencing Ltd for the year ended 31st December 2012 prepared under Section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.



Mr R Richards (Senior Statutory Auditor)
for and on behalf of The Richards Sandy Partnership Ltd
Chartered Accountants
Thorneloe House
25 Barbourne Road
Worcester
Worcestershire
WR1 1RU

20th May 2013

Kelcamp Steel Fencing Ltd
Abbreviated Profit and Loss Account
for the Year Ended 31st December 2012

	Notes	2012 £	£	2011 £	£
TURNOVER			12,108,260		13,801,222
Cost of sales			(10,729,701)		(12,287,861)
			1,378,559		1,513,361
Distribution costs		233,898		271,441	
Administrative expenses		927,139		956,250	
			1,161,037		1,227,691
OPERATING PROFIT	3		217,522		285,670
Interest receivable and similar income			2,051		2,972
			219,573		288,642
Interest payable and similar charges	4		(3,326)		9,923
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			222,899		278,719
Tax on profit on ordinary activities	5		60,082		77,821
PROFIT FOR THE FINANCIAL YEAR			162,817		200,898
Retained profit brought forward			2,807,278		2,606,380
RETAINED PROFIT CARRIED FORWARD			2,970,095		2,807,278

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

The notes form part of these abbreviated accounts

Kelcamp Steel Fencing Ltd

Abbreviated Balance Sheet
31st December 2012

	Notes	2012 £	2011 £
FIXED ASSETS			
Intangible assets	6	-	-
Tangible assets	7	994,873	1,076,497
		<u>994,873</u>	<u>1,076,497</u>
CURRENT ASSETS			
Stocks	8	1,194,456	1,183,983
Debtors	9	2,218,757	2,509,003
Cash at bank and in hand		1,347,417	1,601,431
		<u>4,760,630</u>	<u>5,294,417</u>
CREDITORS			
Amounts falling due within one year	10	2,767,769	3,524,906
NET CURRENT ASSETS		<u>1,992,861</u>	<u>1,769,511</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>2,987,734</u>	<u>2,846,008</u>
CREDITORS			
Amounts falling due after more than one year	11	-	(11,819)
PROVISIONS FOR LIABILITIES	13	(1,639)	(10,911)
NET ASSETS		<u><u>2,986,095</u></u>	<u><u>2,823,278</u></u>
CAPITAL AND RESERVES			
Called up share capital	14	2,000	2,000
Capital redemption reserve	15	14,000	14,000
Profit and loss account		2,970,095	2,807,278
SHAREHOLDERS' FUNDS	18	<u><u>2,986,095</u></u>	<u><u>2,823,278</u></u>

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies

The financial statements were approved by the Board of Directors on its behalf by

20/05/2013

and were signed on

R E Dewberry Director

The notes form part of these abbreviated accounts

Kelcamp Steel Fencing Ltd
Cash Flow Statement
for the Year Ended 31st December 2012

	Notes	2012 £	£	2011 £	£
Net cash (outflow)/inflow from operating activities	1		(129,414)		1,067,563
Returns on investments and servicing of finance	2		5,377		(6,951)
Taxation			(82,118)		(100,256)
Capital expenditure	2		(45,566)		(12,080)
			<u>(251,721)</u>		<u>948,276</u>
Financing	2		(2,293)		71,361
(Decrease)/increase in cash in the period			<u>(254,014)</u>		<u>1,019,637</u>
<hr/>					
Reconciliation of net cash flow to movement in net funds	3				
(Decrease)/increase in cash in the period		(254,014)		1,019,637	
Cash outflow/(inflow) from decrease/(increase) in debt and lease financing		<u>26,877</u>		<u>(19,861)</u>	
Change in net funds resulting from cash flows			<u>(227,137)</u>		<u>999,776</u>
Movement in net funds in the period			(227,137)		999,776
Net funds at 1st January			<u>1,562,193</u>		<u>562,417</u>
Net funds at 31st December			<u><u>1,335,056</u></u>		<u><u>1,562,193</u></u>

The notes form part of these abbreviated accounts

Kelcamp Steel Fencing Ltd

**Notes to the Cash Flow Statement
for the Year Ended 31st December 2012**

1 RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

	2012	2011
	£	£
Operating profit	217,522	285,670
Depreciation charges	131,540	173,569
Profit on disposal of fixed assets	(4,350)	(25,987)
Increase in stocks	(10,473)	(315,833)
Decrease/(increase) in debtors	290,246	(63,186)
(Decrease)/increase in creditors	(753,899)	1,013,330
Net cash (outflow)/inflow from operating activities	(129,414)	1,067,563

2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

	2012	2011
	£	£
Returns on investments and servicing of finance		
Interest received	2,051	2,972
Interest element of hire purchase payments	3,326	(9,923)
Net cash inflow/(outflow) for returns on investments and servicing of finance	5,377	(6,951)
Capital expenditure		
Purchase of tangible fixed assets	(49,916)	(56,478)
Sale of tangible fixed assets	4,350	44,398
Net cash outflow for capital expenditure	(45,566)	(12,080)
Financing		
Capital repayments in year	(26,877)	19,861
Amount withdrawn by directors	24,584	51,500
Net cash (outflow)/inflow from financing	(2,293)	71,361

The notes form part of these abbreviated accounts

Kelcamp Steel Fencing Ltd

Notes to the Cash Flow Statement
for the Year Ended 31st December 2012

3 ANALYSIS OF CHANGES IN NET FUNDS

	At 1 1 12 £	Cash flow £	At 31 12 12 £
Net cash			
Cash at bank and in hand	1,601,431	(254,014)	1,347,417
	<u>1,601,431</u>	<u>(254,014)</u>	<u>1,347,417</u>
Debt			
Hire purchase	(39,238)	26,877	(12,361)
	<u>(39,238)</u>	<u>26,877</u>	<u>(12,361)</u>
Total	<u>1,562,193</u>	<u>(227,137)</u>	<u>1,335,056</u>

The notes form part of these abbreviated accounts

Kelcamp Steel Fencing Ltd

Notes to the Abbreviated Accounts for the Year Ended 31st December 2012

1 ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention

Turnover

An analysis of turnover by class of business and geographical location is not presented as, in the opinion of the directors, such disclosure would be prejudicial to the interests of the company

Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business, has been fully amortised evenly over its useful life

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Freehold property	- 2% on cost
Plant and machinery	- 20% on cost and 10% on cost
Motor vehicles	- 33% on cost and 25% on cost

Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate

2 STAFF COSTS

	2012 £	2011 £
Wages and salaries	1,581,903	1,590,490
Social security costs	153,516	161,807
Other pension costs	37,050	33,148
	<u>1,772,469</u>	<u>1,785,445</u>

The average monthly number of employees during the year was as follows

	2012	2011
Production	40	42
Administration	13	12
Selling and distribution	4	4
	<u>57</u>	<u>58</u>

Kelcamp Steel Fencing Ltd

**Notes to the Abbreviated Accounts - continued
for the Year Ended 31st December 2012**

3 OPERATING PROFIT

The operating profit is stated after charging/(crediting)

	2012 £	2011 £
Rent	18,200	17,785
Depreciation - owned assets	131,540	173,569
Profit on disposal of fixed assets	(4,350)	(25,987)
Auditors' remuneration	7,893	7,240
Other non-audit services	2,358	2,160

Directors' remuneration	<u>216,587</u>	<u>262,454</u>
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Information regarding the highest paid director is as follows

	2012 £	2011 £
Emoluments etc	<u>116,002</u>	<u>146,452</u>

4 INTEREST PAYABLE AND SIMILAR CHARGES

	2012 £	2011 £
Hire purchase	<u>(3,326)</u>	<u>9,923</u>

5 TAXATION

Analysis of the tax charge

The tax charge on the profit on ordinary activities for the year was as follows

	2012 £	2011 £
Current tax		
UK corporation tax	69,354	82,118
Deferred tax	(9,272)	(4,297)
Tax on profit on ordinary activities	<u>60,082</u>	<u>77,821</u>

6 INTANGIBLE FIXED ASSETS

COST

At 1st January 2012

and 31st December 2012

**Goodwill
£**

4,000

AMORTISATION

At 1st January 2012

and 31st December 2012

4,000

NET BOOK VALUE

At 31st December 2012

-

At 31st December 2011

-

Kelcamp Steel Fencing Ltd

**Notes to the Abbreviated Accounts - continued
for the Year Ended 31st December 2012**

7 TANGIBLE FIXED ASSETS

	Freehold property £	Plant and machinery £	Motor vehicles £	Totals £
COST				
At 1st January 2012	944,413	1,365,907	268,580	2,578,900
Additions	-	25,261	24,655	49,916
Disposals	-	-	(43,511)	(43,511)
At 31st December 2012	944,413	1,391,168	249,724	2,585,305
DEPRECIATION				
At 1st January 2012	193,813	1,122,244	186,346	1,502,403
Charge for year	15,888	71,428	44,224	131,540
Eliminated on disposal	-	-	(43,511)	(43,511)
At 31st December 2012	209,701	1,193,672	187,059	1,590,432
NET BOOK VALUE				
At 31st December 2012	734,712	197,496	62,665	994,873
At 31st December 2011	750,600	243,663	82,234	1,076,497

Included in cost of land and buildings is freehold land of £150,000 (2011 - £150,000) which is not depreciated

Included in the above assets are motor vehicles with a net book value of £25,650 (2011 £35,610), which are held under hire purchase agreements

8 STOCKS

	2012 £	2011 £
Stocks	128,549	143,599
Work-in-progress	479,976	528,555
Finished goods	585,931	511,829
	<u>1,194,456</u>	<u>1,183,983</u>

Stocks are stated at the lower of cost and net realisable value. Cost is arrived at as follows,

Raw materials - purchase cost on a first in, first out basis

Work in progress - cost of direct materials and labour plus attributable overheads based on a normal level of activity

Net realisable value is based on estimated selling price less further costs to completion and all relevant marketing, selling and distribution costs

9 DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR

	2012 £	2011 £
Trade debtors	2,141,795	2,483,135
Owed from related parties	33,780	-
Prepayments and accrued income	43,182	25,868
	<u>2,218,757</u>	<u>2,509,003</u>

Kelcamp Steel Fencing Ltd

**Notes to the Abbreviated Accounts - continued
for the Year Ended 31st December 2012**

10 CREDITORS AMOUNTS FALLING DUE WITHIN ONE YEAR

	2012	2011
	£	£
Hire purchase contracts (see note 12)	12,361	27,419
Trade creditors	2,141,649	2,653,474
Tax	69,354	82,118
Social security and other taxes	114,309	146,124
Other creditors	106,240	101,389
Due to related companies	31,653	248,688
Directors' loan accounts	271,122	246,538
Accrued expenses	21,081	19,156
	<u>2,767,769</u>	<u>3,524,906</u>

11 CREDITORS AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2012	2011
	£	£
Hire purchase contracts (see note 12)	-	11,819
	<u>-</u>	<u>11,819</u>

12 OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS

	2012	2011
	£	£
Net obligations repayable		
Within one year	12,361	27,419
Between one and five years	-	11,819
	<u>12,361</u>	<u>39,238</u>

13 PROVISIONS FOR LIABILITIES

	2012	2011
	£	£
Deferred tax	<u>1,639</u>	<u>10,911</u>
		Deferred tax
		£
Balance at 1st January 2012		10,911
Accelerated capital allowances		<u>(9,272)</u>
Balance at 31st December 2012		<u>1,639</u>

14 CALLED UP SHARE CAPITAL

Allotted, issued and fully paid			2012	2011
Number	Class	Nominal value	£	£
2,000	Ordinary	1	<u>2,000</u>	<u>2,000</u>

Kelcamp Steel Fencing Ltd

**Notes to the Abbreviated Accounts - continued
for the Year Ended 31st December 2012**

15 RESERVES

	Capital redemption reserve £
At 1st January 2012	<u>14,000</u>
At 31st December 2012	<u>14,000</u>

16 TRANSACTIONS WITH DIRECTORS

Included in Creditors is a loan from the directors. The directors' loans are interest free.

17 RELATED PARTY DISCLOSURES

The directors of the company are also directors of and have interests in the share capital of Stoke Galvanising Limited and Widnes Galvanising Limited. The directors of the company are also the directors and shareholders in AJR Holdings Limited, which is the ultimate parent company of Aspect Powder Coatings Limited. Kelcamp Steel Fencing Limited transacted with these companies during the year as follows:

Aspect Powder Coatings Limited

	2012, £	2011, £
Sales	-	-
Purchases	641,080	724,842
Creditors	104,268	229,087
Debtors	-	-

Stoke Galvanising Limited

	2012, £	2011, £
Sales	-	-
Purchases	53,668	12,129
Creditors	7,877	11,487
Debtors	-	-

Widnes Galvanising Limited

	2012, £	2011, £
Sales	4,461	139
Purchases	-	-
Creditors	-	-
Debtors	3,049	-

The transactions are on normal commercial terms.

During the year Kelcamp Steel Fencing Limited paid management charges of £97,000 (2011: £90,000) to Stoke Galvanising Limited.

Kelcamp Steel Fencing Ltd

Notes to the Abbreviated Accounts - continued
for the Year Ended 31st December 2012

18 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2012 £	2011 £
Profit for the financial year	162,817	200,898
Net addition to shareholders' funds	162,817	200,898
Opening shareholders' funds	2,823,278	2,622,380
Closing shareholders' funds	2,986,095	2,823,278