

#### KELCAMP STEEL FENCING LIMITED

Abbreviated accounts

**31 December 1994** 

A06 \*AW759C9C\* 6 COMPANIES HOUSE 15/06/95

Touche Ross & Co. Colmore Gate 2 Colmore Row Birmingham B3 2BN



#### **REPORT AND FINANCIAL STATEMENTS 1994**

CONTENTS	Page
Officers and professional advisers	1
Directors' report	2
Statement of directors' responsibilities	3
Auditors' report to the members	4
Auditors' report to the directors	5
Auditors' report to the directors	6
Profit and loss account	7
Balance sheet	8
Cash flow statement	9
Notes to the abbreviated accounts	10
Additional Information	21





#### **REPORT AND FINANCIAL STATEMENTS 1994**

#### OFFICERS AND PROFESSIONAL ADVISERS

#### **DIRECTORS**

**RE** Dewberry

J Humphries

AD Smith

HD White

#### **SECRETARY**

J Humphries

#### REGISTERED OFFICE

Nevada Lane

Burslem

Stoke on Trent

Staffs

ST6 2BN

#### **BANKERS**

Barclays Bank plc

PO Box 5

Queens Square

Wolverhampton

WVI 1DS

#### **AUDITORS**

Touche Ross & Co.

Chartered Accountants

Colmore Gate

2 Colmore Row

Birmingham

B3 2BN



#### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 December 1994.

#### PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

The principal activity of the company is the manufacture and sale of security fencing. Trading was regarded as satisfactory.

The directors consider that the financial position of the company is satisfactory for the continuing development of the business.

Subsequent to the year end the company re-located to new premises in Stoke on Trent. Capital expenditure on new premises and equipment occurred prior to the year end and is reflected in these financial statements.

#### RESULTS AND DIVIDENDS

The profit for the year after taxation amounted to £122,922 (1993: £102,399). The directors do not recommend the payment of a dividend and £122,922 (1993: £102,399) will be transferred to reserves.

#### FIXED ASSETS

The movements on fixed assets during the year are set out in notes 6 and 7 to the financial statements.

#### **DIRECTORS AND THEIR INTERESTS**

The directors who have served during the year and their interests in the ordinary shares of the company at the beginning and end of the financial year were:

	Ordinary shares of £1 each	
	1994	1993
RE Dewberry	1,000	1,000
J Humphries	1,000	1,000
AD Smith	1,000	1,000
HD White	1,000	1,000

#### **AUDITORS**

The Birmingham partnership of BDO Binder Hamlyn merged their practice with Touche Ross & Co on 1 October 1994 and now carry on business under the name of Touche Ross & Co. The directors consented to the appointment of the Birmingham partnership of BDO Binder Hamlyn as the auditors of the company being treated as extending to Touche Ross & Co. A resolution to re-appoint Touche Ross & Co will be proposed at the Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

I Humphries

Secretary

7 June 1995



#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable accounting standards have been followed
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



#### **Chartered Accountants**

Touche Ross & Co. Colmore Gate 2 Colmore Row Birmingham B3 2BN Telephone: National 0121 200 2211 International + 44 121 200 2211 Fax (Gp. 3): 0121 236 1513

#### **AUDITORS' REPORT**

#### to Kelcamp Steel Fencing Limited Pursuant to paragraph 24 of Schedule 8 to the Companies Act 1985

We have examined the abbreviated accounts on pages 7 to 20 together with the financial statements of Kelcamp Steel Fencing Limited prepared under section 226 of the Companies Act 1985 for the year ended 31 December 1994.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Schedule 8 to the Companies Act 1985. It is our responsibility to form an independent opinion as to the company's entitlement to the exemptions claimed in the directors' statement on page 7 and whether the abbreviated accounts have been properly prepared in accordance with that Schedule.

#### Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

#### Opinion

In our opinion the company is entitled under sections 246, 247 and 249 of the Companies Act 1985 to the exemptions conferred by Section B of Part III of Schedule 8 to that Act, in respect of the year ended 31 December 1994, and the abbreviated accounts on pages 6 to 19 have been properly prepared in accordance with that schedule.

#### Other information

On 1 May 1995 we reported, as auditors of Kelcamp Steel Fencing Limited, to the members on the financial statements prepared under section 226 of the Companies Act 1985 for the year ended 31 December 1994 and our audit report was as follows:

'We have audited the financial statements on pages 6 to 19 which have been prepared under the accounting policies set out on pages 9 and 10.

#### Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.



#### **Chartered Accountants**

Touche Ross & Co. Colmore Gate 2 Colmore Row Birmingham B3 2BN

Telephone: National 0121 200 2211 International + 44 121 200 2211 Fax (Gp. 3): 0121 236 1513

#### AUDITORS' REPORT

to Kelcamp Steel Fencing Limited Pursuant to paragraph 24 of Schedule 8 to the Companies Act 1985

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 31 December 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Chartered Accountants and Registered Auditors

8 Jun 1995

Pouch Ross of

5



#### **Chartered Accountants**

Touche Ross & Co. Colmore Gate 2 Colmore Row Birmingham B3 2BN

Telephone: National 0121 200 2211 International + 44 121 200 2211 Fax (Gp. 3): 0121 236 1513

#### **AUDITORS' REPORT**

to the directors of Kelcamp Steel Fencing Limited Pursuant to Section 248(3) of the Companies Act 1985

We have examined the individual financial statements of Kelcamp Steel Fencing Limited and its subsidiaries for the year ended 31 December 1994.

#### Basis of opinion

The scope of our work for the purpose of this report was limited to confirming that the company is entitled to the exemption from preparing group financial statements.

#### **Opinion**

In our opinion, the company is entitled to the exemption from preparing group accounts conferred by Section 248 of the Companies Act 1985'.

Chartered Accountants and Registered Auditors

8 Jun 1995

Youch Row of



#### PROFIT AND LOSS ACCOUNT Year ended 31 December 1994

	Note	1994 £	1993 £
GROSS PROFIT		854,635	976,413
Distribution costs Administrative expenses		(142,967) (492,551)	(183,369) (617,102)
Operating profit	2	219,117	175,942
Interest payable and similar charges	3	(35,695)	(29,676)
Profit on ordinary activities before taxation		183,422	146,266
Tax on profit on ordinary activities	4	(60,500)	(43,867)
Retained profit for the year	17	122,922	102,399

All of the above results derive from continuing operations and there were no acquisitions in the period.

There are no recognised gains or losses for the current and prior year other than as stated in the profit and loss account.





#### BALANCE SHEET 31 December 1994

	Note	1994 £	1994 £	1993 £	1993 £
FIXED ASSETS					
Intangible assets	6		2,800		3,200
Tangible assets	7		540,224		517,273
Investments	5		15,000		
			558,024		520,473
CURRENT ASSETS					
Stocks	8	422,556		272,490	
Debtors Cash at bank and in hand	9	1,449,361		1,654,748	
Cash at dank and in hand		68,411			
		1,940,328	-	1 027 229	
CREDITORS: amounts falling due within		1,940,326		1,927,238	
one year	10	(1,879,878)		(1,913,864)	
0110 9041	10	(1,077,070)		(1,713,804)	
Net current assets			60,450		13,374
Total assets less current liabilities			618,474		533,847
			•		,
CREDITORS: amounts falling due after one					
year	11		(169,282)		(170,577)
PROVISIONS FOR LIABILITIES AND					
CHARGES	14		(3,000)		(40,000)
Net assets			446 100		
Net assets			446,192		323,270
CAPITAL AND RESERVES					
Called up share capital	16		4,000		4,000
Capital redemption reserve	17		12,000		12,000
Profit and loss account	17		430,192		307,270
	• '				
EQUITY SHAREHOLDERS' FUNDS	24		446,192		323,270
					,

In preparing these abbreviated accounts advantage has been taken of the exemptions conferred in Section B of Part III of Schedule 8 to the Companies Act 1985 on the grounds that in the directors' opinion the company is entitled to the benefit of those exemptions as a medium sized company under the provisions of Sections 246 and 247 of the Act.

In preparing these accounts advantage has been taken of the exemption conferred by Section 248 of the Companies Act 1985 on the grounds that in the directors' opinion the company is entitled to the exemption from the requirement to prepare group accounts.

These fynancial statements were approved by the Board of Directors on

Signed on behalf of the Board of Directors

RE Deviberry

Director



Deloitte Touche
Tohmatsu
International

#### CASH FLOW STATEMENT Year ended 31 December 1994

	Note	1994 £	199 <b>3</b> £
Net cash inflow from operating activities	21	286,425	276,543
Returns on investments and servicing of finance			
Interest paid Interest element of finance lease and hire		(24,815)	(16,030)
purchase payments	e e e e e e e e e e e e e e e e e e e	(10,880)	(13,646)
Net cash outflow from returns on investments and servicing of finance		(35,695)	(29,676)
Taxation			
UK taxation paid		(51,811)	(29,779)
Investing activities Payment to acquire tangible fixed assets	·	(23,157)	(263,215)
Subscription for shares in new subsidiary			` , ,
undertaking Receipt from sale of fixed assets		(15,000) 4,850	44,205
Treatment out of this about		<del></del>	
Net cash outflow from investing activities		(33,307)	(219,010)
Net cash inflow/(outflow) before financing		165,612	(1,922)
Financing			
New bank loans		30,000	120,000
Repayment of bank loans Capital element of finance lease and hire		(26,235)	(22,479)
purchase payments		(94,949)	(137,943)
Net cash outflow from financing		(91,184)	(40,422)
Increase/(decrease) in cash and cash			<del></del>
equivalents	22	74,428	(42,344)



#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable accounting standards. The particular accounting policies adopted are described below.

#### **Accounting convention**

The financial statements are prepared under the historical cost convention.

#### Turnover

Turnover represents amounts receivable for goods and services provided net of trade discounts and VAT.

#### Goodwill

Goodwill represents the excess of the fair value of the consideration given to acquire a business over the fair value of the separable net assets acquired. Goodwill is amortised over the length of its useful economic life.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset on a straight line basis over its expected useful life, as follows:

Freehold buildings

- 50 years

Plant and fixtures

- 10% or 20%

Motor vehicles

- 25%

Computer equipment

- 25%

#### Stocks and work in progress

Stocks are stated at the lower of cost and net realisable value. Cost is arrived at as follows:

Raw materials

- purchase cost on a first-in, first-out basis

Work in progress

- cost of direct materials and labour plus attributable overheads based on a

normal level of activity

Net realisable value is based on estimated selling price less further costs expected to be incurred to completion and disposal.

#### **Deferred** taxation

Provision is made for deferred taxation using the liability method to take account of timing differences between the incidence of income and expenditure for taxation and accounting purposes except to the extent that the directors consider that a liability to taxation is unlikely to crystallise.

#### **Pension costs**

Pension costs are charged to the profit and loss account over the employees' service lives on the basis of a constant percentage of earnings.



#### Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and leases which result in the transfer to the company of substantially all the risks and rewards of ownership (finance leases) are capitalised as tangible fixed assets at the estimated present value of underlying lease payments and are depreciated in accordance with the above policy. Obligations under such agreements are included in creditors net of finance charges allocated to future periods. The finance element of the rental payments is charged to the profit and loss account over the period of the lease or hire purchase contract on a straight line basis so as to produce a constant periodic rate of charge on the outstanding balance of the net obligation in each period.

Rentals paid under other leases (operating leases) are charged against income on a straight line basis over the lease term.

#### 2. OPERATING PROFIT

is stated after charging:

		1994	1993
		£	£
	Depreciation: owned fixed assets	48,652	11,495
	Depreciation: assets under finance	•	,
	leases	45,167	78,955
	Amortisation of goodwill	400	400
	Hire of plant and machinery	27,510	20,903
	Auditors remuneration for audit		
	services	5,500	5,300
	Operating lease rentals: on land and		
	buildings	39,315	38,750
3.	INTEREST PAYABLE AND SIMILAR CHARGES	· · · · · · · · · · · · · · · · · · ·	
		1004	4000
		1994	1993
		£	£
	Interest payable		
	On loans and overdrafts repayable		
	- within 5 years by instalments	6,263	7,025
	- within 5 years not by instalments	18,552	9,005
	On finance leases and hire purchase		
	agreements terminating within 5		
	years	10,880	13,646
		35,695	29,676



#### 4. TAX ON PROFIT ON ORDINARY ACTIVITIES

	1994	1993
	£	£
UK current year taxation		
UK corporation tax at 33% (1993:		
33%)	47,500	51,811
Deferred taxation	13,000	(10,000)
Prior years		
UK corporation tax	•	2,056
Tax on profit on ordinary activities	60,500	43,867
, activities		= +5,007
DIVER ACCET INVESTMENTS		

#### 5. FIXED ASSET INVESTMENTS

Cost	£
1 January 1994 Additions	15,000
31 December 1994	15,000

The investment relates to a holding of 15,000 £1 Ordinary shares in Aspect Powder Coatings Limited. This investment represents 75% of the issued share capital of Aspect Powder Coatings Limited, which is incorporated in England and Wales.

As at 31 December 1994 Aspect Powder Coatings Limited had net assets of £34,145 and its retained profit for the period then ended was £14,145. The value attributable to the company's shareholding was £25,608.

#### 6. INTANGIBLE FIXED ASSETS

	Goodwill £
Cost	•
1 January 1994 and 31 December 1994	4,000
Amortisation	
1 January 1994	800
Charge for the year	400
At 31 December 1994	1,200
Net book value	
At 31 December 1994	2,800
At 31 December 1993	3,200



#### 7. TANGIBLE FIXED ASSETS

	Freehold land and buildings £	Short leasehold buildings £	Plant, fixtures and computer equipment £	Motor vehicles £	Total £
(1) Summary	_		•	-	•
Cost	000015	0.000			
At 1 January 1994 Additions	259,215	8,200	307,299	228,317	803,031
Disposals	4,005	(8,200)	77,052	39,715 (27,162)	120,772 (35,362)
At 31 December 1994	263,220		384,351	240,870	888,441
Depreciation					
At 1 January 1994	-	7,686	204,712	73,360	285,758
Charge for the year	2,843	514	32,883	57,579	93,819
Disposals		(8,200)	-	(23,160)	(31,360)
At 31 December 1994	2,843	-	237,595	107,779	348,217
Net book value					
Owned assets	260,377	-	80,493	36,843	377,713
Leased assets			66,263	96,248	162,511
At 31 December 1994	260,377	<u>-</u>	146,756	133,091	540,224
Owned assets	259,215	514	34,013	30,872	324,614
Leased assets		-	68,574	124,085	192,659
31 December 1993	259,215	514	102,587	154,957	517,273
				1994 £	1993 £
(2) Analysis of freehold land and buildings					
Land				50,000	50,000
Buildings				213,220	209,215
					207,213
				263,220	259,215

#### (3) Capital commitments

At 31 December 1994 there were no capital commitments (1993: Nil).



#### 8. STOCKS

8.	STOCKS		
		1994	1993
		£	£
	Raw materials	174,691	63,520
	Work in progress	132,375	186,347
	Finished goods	115,490	22,623
		422,556	272,490
9.	DEBTORS		
		1994	1993
		£	£
	Trade debtors	1,435,704	1,616,488
	Amounts due from subsidiary		
	undertaking	656	-
	Other debtors	3,000	14,810
	Prepayments and accrued income	10,001	23,450
		1,449,361	1,654,748
10.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		1994	1993
		£	£
	Bank loan (note 12)	19,271	27,354
	Bank overdraft	-	6,017
	Trade creditors	1,583,549	1,531,687
	Corporation tax	47,500	51,811
	Other taxes and social security	65,386	71,218
	Obligations under finance leases and		
	hire purchase agreements (note 13)	67,651	51,842
	Other creditors	65,682	125,480
	Accruals and deferred income	30,839	48,455
		1,879,878	1,913,864

The overdraft is secured by a fixed and floating charge over the assets of the company and by chattel mortgages on certain items of machinery.



#### 11. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

		1994 £	1993 £
	Bank loan (note 12)	136,840	124,992
	Obligations under finance leases and hire purchase agreements (note 13)	32,442	45,585
	,	169,282	170,577
		107,282	170,377
12.	BANK LOANS		
		1994	1993
		£	£
	Aggregate amounts repayable:		
	Within one year	19,271	27,354
	Between one and two years	10,528	18,152
	Between two and five years	31,584	31,584
	In five years or more	94,728	75,256
		156,111	152,346

The bank loans are secured by a first charge over the steel rolling mill, roll former and freehold land and buildings included in tangible fixed assets.

The first loan is subject to interest of 3.5% above LIBOR and is repayable by monthly instalments of £938. At 31 December 1994 the amount outstanding was £8,743.

The second loan of £150,000 is subject to interest of 3% above LIBOR. The loan is repayable in quarterly instalments of £2,632 with the first payment having been made on 8 November 1994. At 31 December 1994 the amount outstanding was £147,368.

#### 13. OBLIGATIONS UNDER FINANCE LEASES AND HIRE PURCHASE AGREEMENTS

	1994	1993
	£	£
The net obligation under finance leases		
and hire purchase agreements is		
repayable as follows:		
In one year or less	67,651	51,842
Between one and two years	10,814	9,117
Between two and five years	21,628	36,468
	100,093	97,427

Obligations under finance leases and hire purchase agreements are secured against the specific tangible fixed assets to which they relate.



#### 14. PROVISIONS FOR LIABILITIES AND CHARGES

	Relocation costs £	Deferred tax £	Total £
1 January 1994	50,000	(10,000)	40,000
Transfer (to)/from profit and loss account	(50,000)	13,000	(37,000)
31 December 1994	•	3,000	3,000

#### 15. DEFERRED TAX

Deferred tax provided and the total potential tax liability including the amounts for which provision has been made, are as follows:

	Provi	Provided Poter		ıtial	
	1994	1993	1994	1993	
	£	£	£	£	
Accelerated capital allowances	3,000	6,500	3,000	6,500	
Other timing differences	-	(16,500)	-	(16,500)	
	3,000	(10,000)	3,000	(10,000)	
				·	

Other timing differences relate to the tax effect of the provision for relocation costs.

#### 16. CALLED UP SHARE CAPITAL

	£	£
Authorised		
88,000 Ordinary shares of £1 each	88,000	88,000
12,000 'A' Ordinary shares of £1 each	12,000	12,000
	100,000	100,000
Called up allotted and fully paid		
4,000 Ordinary shares of £1 each	4,000	4,000

1994

1993



# Deloitte Touche Tohmatsu International

## NOTES TO THE ABBREVIATED ACCOUNTS Year ended 31 December 1994

#### 17. RESERVES

<b>17.</b>	RESERVES		
		Capital Redemp- tion Reserve £	Profit and loss account £
	1 January 1994 Retained profit for year	12,000	307,270 122,922
	31 December 1994	12,000	430,192
18.	DIRECTORS		
	(1) Emoluments		
	The emoluments of the directors of the company (including pension contribution	ns) were:	
		1994 £	1993 £
	Remuneration as executives	163,287	222,096
	(2) Bandings		
	Emoluments disclosed above (excluding pension contributions) include amount	s paid to:	
		1994 £	1993 £
	The chairman and the highest paid director	69,359	79,702
	Other directors' emoluments (excluding pension contributions) were in the following	owing ranges:	
		1994 Number	1993 Number
	£15,001 - £20,000	2	•
	£30,001 - £35,000	-	1
	£35,001 - £40,000	- 1	1
	£50,001 - £55,000 £75,001 - £80,000	1	1
	#15,001 - #00,000	****	<u> </u>



#### 19. EMPLOYEES

#### (1) Number of employees

The average weekly number of persons (including directors) employed by the company during the year was:

	1994	1993
	Number	Number
Production	36	28
Distribution	3	3
Administration	16	16
	55	47
(2) Employment costs		
	1994	1993
	£	£
Wages and salaries	850,546	903,037
Social security costs	73,496	87,374
Other pension costs	32,905	
	956,497	990,411

#### 20. PENSION COSTS

A number of the employees of the company are members of the Kelcamp Limited 1978 Retirement Benefits Scheme, which is a defined benefit pension scheme. The assets of the scheme are held in a separate trustee administered fund. The pension cost is assessed in accordance with the advice of a professionally qualified actuary and the most recent actuarial valuation was carried out as at 1 January 1993. Details of the valuation are as follows:

Method used	Projected unit		
Main assumptions:			
Rate of salary increase	8% per annum compound		
Return on investments	9% per annum compound		
Market value of investments			
at last valuation date	£1,194,000		
Level of funding	117%		



## 21. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

				1994 £	1993 £
	Operating profit			219,117	175,942
	Depreciation of fixed assets			93,819	90,450
	Amortisation of goodwill			400	400
	(Increase) in stocks			(150,066)	(18,410)
	Increase/(decrease) in debtors			205,387	(289,655)
	(Decrease)/increase in creditors			(31,384)	324,085
	Profit on disposal of fixed assets			(848)	(6,269)
	Release of re-location provision			(50,000)	-
	Release of re-location provision				
	Net cash inflow from operating				
	activities			286,425	276,543
					•••••
22.	CASH AND CASH EQUIVALENTS				
	Balance of cash and cash equivalents				
				1994	1993
				£	£
	Cash at bank and in hand			68,411	-
	Bank overdraft			-	(6,017)
				<u> </u>	(( 017)
				68,411	(6,017)
	Change in the balance of cash and cash equivalents				
	Change in the balance of cash and cash equivalents				4004
				1994	1993
				£	£
	1 January			(6,017)	36,327
	Net cash inflow/(outflow) for the year			74,428	(42,344)
	Net cash hillow/(outlow) for the year				
				68,411	(6,017)
					<del></del>
23.	ANALYSIS OF CHANGES IN FINANCING DURIN	NG THE YE	EAR		
			Finance		Finance
			lease		lease
		Loans	obligations	Loans	obligations
		1994	1994	1993	1993
		£	£	£	£
	Balance at 1 January 1994	152,346	97,427	54,825	104,301
	Inception of finance leases	154,570	97,615	J-1,02J	131,069
	New borrowing	30,000	77,015	120,000	131,007
	Repayments	(26,235)	(94,949)	(22,479)	(137,943)
	Repayments				
	31 December 1994	156,111	100,093	152,346	97,427



### 24. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

1994	1993
£	£
122,922	102,399
323,270	220,871
446,192	323,270
	122,922 323,270