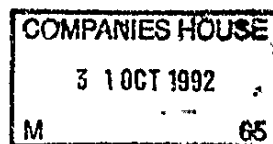


DIRECT ROOFING SUPPLIES LIMITED

DIRECTORS REPORT AND ACCOUNTS

31 DECEMBER 1991

24.59661



DIRECT ROOFING SUPPLIES LIMITED

COMPANY INFORMATION

31 DECEMBER 1991

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Director	Mr S Lathbury
Secretary	Mrs L Lathbury
Registered Office	63 Sudeley Dosthill Tamworth Staffordshire
Registered Number	2459661
Trading address	Unit 5 Weston Lane Industrial Estate Weston Lane Tyseley Birmingham
Auditors	Leedham and Company Certified Accountants 37 Albert Road Tamworth Staffordshire
Bankers	Midland Bank PLC 1101 Warwick Road Acocks Green Birmingham

# DIRECT ROOFING SUPPLIES LIMITED

## DIRECTORS REPORT

31 DECEMBER 1991

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The directors present their report and the audited financial statements of the company for the year ended 31 December 1991.

### REVIEW OF THE BUSINESS

Steady growth has been made during the period, in terms of turnover, and the directors are confident the company will improve in the forthcoming year.

### PRINCIPAL ACTIVITIES

The principal activity of the company was that of supplying materials to the roofing and building trade.

### RESULTS FOR THE PERIOD

The results for the period are shown in detail on page 4.

### DIRECTORS

The directors who have served in office since incorporation and their beneficial interests in the ordinary shares of the company are shown as follows:

	1991	1990
Mr S Lathbury	99	99
	-----	-----

### AUDITORS

Messrs Leedham and Company have signified their willingness to continue in office and a resolution to this effect will be proposed at the forthcoming AGM.

On behalf of the board

Mrs L Lathbury.....*L E Lathbury*  
Secretary

20 February 1992

REPORT OF THE AUDITORS

TO THE MEMBERS OF DIRECT ROOFING SUPPLIES LIMITED

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We have audited the financial statements for the year ended 31 December 1990, and set out on pages 4 - 10 in accordance with auditing standards.

These standards require that we plan and perform tests to obtain reasonable assurances that the financial statements are free from material misstatement.

Our tests include examining transactions on a sample basis, assessing the accounting policies adopted, and significant estimates made by management, as well as evaluating the financial statements as a whole.

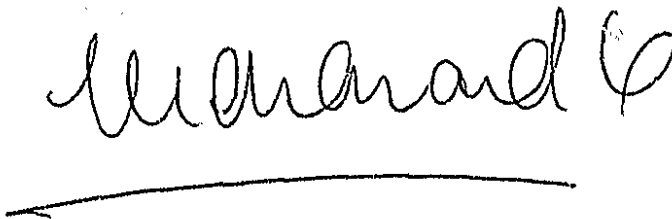
We believe that our audit provides a reasonable basis for our opinion.

In our opinion the financial statements show a true and fair view of the state of the companies affairs at 31 December 1991 and of its profit and source and application of funds for the year then ended and comply with the Companies Act 1985 ( as ammended by the Companies Act 1989).

Leedham and Company  
Certified Accountants

37 Albert Road  
Tamworth  
Staffordshire

20 February 1992



A handwritten signature in dark ink, appearing to read 'Muhammad P.', is written over a horizontal line. The signature is cursive and stylized.

DIRECT ROOFING SUPPLIES LIMITED

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1991

	Note	31 DECEMBER 1991 £	31 DECEMBER 1990 £
SALES	2	1,487,378	828,498
COST OF SALES		1,300,086	719,588
GROSS PROFIT		187,292	108,910
Selling & distribution costs		34,194	24,253
Administrative expenditure		149,365	86,610
		183,559	110,863
OPERATING PROFIT	3	3,733	(1,953)
INTEREST PAYABLE		(4,028)	(2,172)
INTEREST RECEIVABLE		1,725	0
		(2,303)	(2,172)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,430	(4,125)
TAXATION	5	0	0
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		1,430	(4,125)
DIVIDENDS	6	0	0
PROFIT CARRIED FORWARD		1,430	(4,125)

# DIRECT ROOFING SUPPLIES LIMITED

## BALANCE SHEET

AS AT 31 DECEMBER 1991

	Note	31 DECEMBER 1991 £	31 DECEMBER 1990 £
FIXED ASSETS	7	24,589	26,668
CURRENT ASSETS			
Stocks	8	159,408	117,522
Debtors	9	349,335	181,748
Cash in hand & at bank		144,082	102
		-----	-----
		652,825	299,372
CREDITORS: Amounts falling due for payment within one year:			
Creditors	10	573,286	324,392
		-----	-----
NET CURRENT ASSETS		79,539	(25,020)
		-----	-----
TOTAL ASSETS LESS CURRENT LIABILITIES		104,128	1,648
CREDITORS: Amounts falling due for payment after one year			
Lease finance	11	(106,723)	(5,673)
		-----	-----
		(2,595)	(4,025)
		-----	-----
CAPITAL AND RESERVES			
SHARE CAPITAL	12	100	100
RESERVES	13	(2,695)	(4,125)
		-----	-----
		(2,595)	(4,025)
		-----	-----

These accounts were approved on 20 February 1992

S Lathbury...  .....

DIRECT ROOFING SUPPLIES LIMITED

STATEMENT OF SOURCE AND APPLICATION OF FUNDS

1 DECEMBER 1991

	31 DECEMBER 1991 £	31 DECEMBER 1990 £
PROFIT FOR THE PERIOD	1,430	(4,125)
ADJUSTMENT FOR ITEMS NOT INVOLVING THE MOVEMENT OF FUNDS		
Depreciation	6,631	7,763
	8,061	3,638
FUNDS FROM OTHER SOURCES		
Issue of share capital	0	100
Loans	0	25,125
	8,061	28,863
APPLICATION OF FUNDS		
Purchase of fixed assets	(4,552)	(34,431)
Loan repayments	(8,375)	(9,073)
	(4,866)	(14,641)
INCREASE/DECREASE IN WORKING CAPITAL		
Stocks	41,886	117,522
Debtors	167,587	181,748
Creditors	(358,319)	(314,013)
	(148,846)	(14,743)
Movement in liquid funds:		
Cash at bank	143,980	102
	(4,866)	(14,641)

# DIRECT ROOFING SUPPLIES LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 1991

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### 1) ACCOUNTING POLICIES

#### A) CONVENTION

These financial statements have been prepared under the historical cost convention.

#### B) TURNOVER

Turnover is the total amount receivable within the company's ordinary activities for the services and supplies provided, after the deduction of value added tax.

#### C) FIXED ASSETS

Fixed assets are stated at cost, and are depreciated over their useful economic lives using the following rates:

Motor vehicles	25% pa	- reducing balance
Fixtures and fittings	15% pa	- reducing balance
Office equipment	15% pa	- reducing balance

Tangible fixed assets operated under the terms of finance leases are also capitalised at a value equal to the cost incurred by the lessor in acquiring the relevant assets and depreciated in the same manner as owned assets.

Leases are regarded as finance leases where their terms transfer to the lessee all the risks and rewards of ownership other than the right to title.

The capital element of future lease payments is included under finance loans.

#### E) STOCKS

Stocks are valued at the lower of cost or net realisable value, using the first-in, first-out method of valuation.

#### F) TAXATION

The company does not provide for deferred taxation, as in the directors opinion the incidence of timing differences is insignificant.

### 2) TURNOVER

Turnover and pre-tax profits are attributable to one activity and relate primarily to the U K market.



# DIRECT ROOFING SUPPLIES LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 1991

3) OPERATING PROFIT	1991 £	1990 £
This is stated after charging:		
Auditors remuneration	1,800	1,750
Depreciation	6,631	7,763
Directors remuneration	29,409	25,282
	-----	-----

### 4) EMPLOYEES

#### a) Staff costs (including directors remuneration)

	£	£
Salaries	69,525	49,006
Employers national insurance	6,706	4,886
Other staff costs	655	637
Pension costs	2,526	1,050
	-----	-----
	79,412	55,579
	-----	-----

b) The average number of employees in the year was 7 (1990 - 6)  
Because of the diverse nature of the duties of employees it is felt inappropriate to classify their functions.

#### c) Directors remuneration

	£	£
Salaries	24,037	21,910
Employers national insurance	2,758	2,322
Pension costs	2,526	1,050
	-----	-----
	29,321	25,282
	-----	-----

### 5) TAXATION

	£	£
U K corporation tax payable at 25%	0	0
	-----	-----

There will be no charge to corporation tax by virtue of the losses brought forward.

### 6) DIVIDENDS

	£	£
Interim and final dividends	0	0
	-----	-----

DIRECT ROOFING SUPPLIES LIMITED

NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 1991

7) FIXED ASSETS

	Leased Vehicles £	Motor Vehicles £	Fixtures & Fittings £	Office Equipment £	Total £
COST					
At start of year	25,125	860	7,598	848	34,431
Additions	-----	-----	4,198	354	4,552
At end of year	25,125	860	11,796	1,202	38,983
DEPRECIATION					
At start of year	6,281	215	1,140	127	7,763
Charge for period	4,711	161	1,598	161	6,631
At end of year	10,992	376	2,738	288	14,394
NET BOOK VALUES					
At start of year	18,844	645	6,458	721	26,668
At end of year	14,133	484	9,058	914	24,589

8) STOCKS

	1991 £	1990 £
Goods for resale	159,408	117,522

9) DEBTORS

	£	£
Trade debtors	331,257	177,327
Prepayments	14,354	3,619
Other debtors	3,724	802
	349,335	181,748

10) CREDITORS: AMOUNTS FALLING DUE FOR PAYMENT  
WITHIN ONE YEAR

	£	£
Trade creditors	409,636	179,346
Social security costs	2,411	1,915
Accruals	3,695	8,265
Finance leases	7,677	10,379
Other creditors	149,867	124,487
	573,286	324,392

DIRECT ROOFING SUPPLIES LIMITED

NOTES TO THE FINANCIAL STATEMENTS

31 DECEMBER 1991

11) CREDITORS: AMOUNTS FALLING DUE FOR PAYMENT  
AFTER ONE YEAR

	1991	1990
	£	£
Lease finance agreements	0	5,673
Trade creditors	106,723	0
	-----	-----
	106,723	5,673
	-----	-----

12) SHARE CAPITAL

	£	£
Authorised	10,000	10,000
	-----	-----
Issued & fully paid	100	100
	-----	-----

13) RESERVES

	At start of year	Movement in year	At end of year
	£	£	£
Profit and Loss account	(4,125)	1,430	(2,695)
	-----	-----	-----

14) CAPITAL COMMITMENTS

	1991	1990
	£	£
Contracted for	0	0
	-----	-----
Authorised by the directors, but not contracted	0	0
	-----	-----