REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31 AUGUST 1995

COMPANY NUMBER 686375



#### REPORT OF THE DIRECTORS

The directors have pleasure in presenting their annual report and the audited consolidated accounts of Heltor Limited for the year ended 31 August 1995.

## PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

Heltor Limited's principal activities are the sale and distribution of oil and ancillary products, warehousing and distribution.

On 1 September 1995 the company acquired the business of Heltor (Cornwall) Limited for a consideration comprising preference shares and loan notes.

## RESULTS AND DIVIDENDS

The group loss for the year after taxation, minority interests and exceptional items amounted to £155,283. The directors recommend that no dividend be paid in respect of the year (1994: No dividend) and the loss will be sustained against reserves.

#### FIXED ASSETS

Movements in fixed assets during the year are shown in note 8 to the accounts.

At the date of these accounts the company owned freehold property of £1,260,724 which is valued on the basis shown in the notes to the accounts. In the opinion of the directors the land and buildings of the company had an open market value in excess of this figure.

During the year, the group disposed of its interest in Heathfield Rentals Limited. These accounts deal with the effect of such disposal and the resulting discontinued operations.

#### DIRECTORS

The directors of the company in office during the year, and their beneficial interests in the ordinary share capital at the beginning and end of the year were:

	At 31.8.1995	At 31.8.1994
Mr A D Kingdon - Chairman	548	548
Mr P J Kingdon	778	778
Mr N P Kingdon	778	778

In addition, Mr N P Kingdon holds 36 (1994: 35) shares in Heathfield Rentals Limited, which was a subsidiary of Heltor Limited until 31 January 1995.



REPORT OF THE DIRECTORS (CONTINUED)

## DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- follow applicable accounting standards, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### AUDITORS

In accordance with Section 385 of the Companies Act 1985, a resolution proposing the reappointment of Simpkins Edwards as auditors of the company will be put to the annual general meeting.

BY ORDER OF THE BOARD

SECRETARY

MA WH LANDON

Whandon 24 MAY 1996

AUDITORS' REPORT TO THE SHAREHOLDERS OF

HELTOR LIMITED

We have audited the accounts on pages 3 to 20 which have been prepared under the historical cost convention and the accounting policies set out on pages 8 and 9.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 1B, the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### OPINION

In our opinion the accounts give a true and fair view of the state of the company's affairs and the group as at 31 August 1995 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Sough rounds

SIMPKINS EDWARDS
REGISTERED AUDITORS
CHARTERED ACCOUNTANTS

Exeter

29 May 1996



## CONSOLIDATED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 AUGUST 1995			
	Notes	1995	1994
		£	£
TURNOVER	2		
Continuing operations		14,150,762	15,072,366
Discontinued operations		203,294	498,692
Discontinued operations		. ,	
			•
		14,354,056	15,571,058
de the of males		12,523,238	13,556,702
Cost of sales		,,	
		<del> </del>	<del></del>
GDOGG DDOGTE		1,830,818	2,014,356
GROSS PROFIT		1,259,746	1,125,404
Selling and distribution costs		668,610	776,239
Administrative expenses		78,639	73,573
Other operating income		70,032	7575.5
PROPERTY (FORG) / PROPERTY		·	
OPERATING (LOSS)/PROFIT		(58,267)	93,041
Continuing operations		39,368	93,245
Discontinued operations		33,300	33,213
		<del></del>	
		(18,899)	186,286
Profit/(loss) on sale of fixed assets -		(20,000)	,
		17,226	15,059
continuing operations		2,,220	
Profit on sale of fixed assets -		18,054	6,349
discontinued operations		10,034	
Exceptional item - loss on disposal of		(88,248)	
interest in subsidiary undertaking		(00,240)	
(-car) (-car) (-car)	rect	(71,867)	207,694
(LOSS)/PROFIT on ordinary activities before inte	Leac	5,108	2,405
Interest receivable	3	56,819	52,071
Interest payable	3	30,013	32,3.2
() (			
(LOSS)/PROFIT on ordinary activities	4	(123,578)	158,028
before taxation	• <b>•</b>	(123/370)	130,020
	6	13,708	51,693
TAXATION	J	13,700	0_,000
(LOSS)/PROFIT for the financial year after taxat	ion	(137,286)	106,335
(LOSS)/PROFIT for the illiancial year areer canad		(,	•
Minority interests		17,997	21,396
Minority interests			
•		<del></del>	
(LOSS)/PROFIT for the financial year	7	(155,283)	84,939
/2000//220224 202 4110 21110112111 7 1111		<del></del>	
RETAINED (LOSS)/PROFIT for the financial year		(£155,283)	£84,939



## BALANCE SHEET AS AT 31 AUGUST 1995

BALANCE SHEET AS AT 31 AUGUST 1995		GRO	.TTD	COMPANY	
		1995	1994	1995	1994
	Notes	£	£	£	£
FIXED ASSETS Tangible assets	8	2,438,460	2,611,601	2,302,847	1,908,055
Investments in subsidiary undertakings	9		_	90,000	90,050
		2,438,460	2,611,601	2,392,847	1,998,105
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	11 12	69,761 1,640,905 8,315	68,778 1,704,096 66,754	69,636 1,646,290 2,599	68,644 1,631,726 31,606
Cash ac bann and		1,718,981	1,839,628	1,718,525	1,731,976
CREDITORS: amounts falling due within one year	13	2,317,373	2,448,644	2,295,633	2,121,948
NET CURRENT LIABILITIES		(598,392)	(609,016)	(577,108)	(389,972)
TOTAL ASSETS LESS CURRENT LIABILITIES		1,840,068	2,002,585	1,815,739	1,608,133
CREDITORS: amounts falling due after more than one year	13	188,112	36,012	188,112	-
PROVISIONS FOR LIABILITIES AND CHARGES Deferred taxation	15	246,044	242,565	235,263	230,248
NET ASSETS		£1,405,912	£1,724,008	£1,392,364	£1,377,885
CAPITAL AND RESERVES Called up share capital Profit and loss account	16 17	2,104 1,377,921	2,104 1,533,204	2,104 1,390,260	2,104 1,375,781
Shareholders' funds Minority interest	21	1,380,025 25,887	1,535,308 188,700	1,392,364	1,377,885
		£1,405,912	£1,724,008	£1,392,364	£1,377,885
		£1,405,912	£1,724,008	£1,392,364 ————	£1,377,8

The accounts on pages 3 to 20 were approved by the board of directors on 24MAY/996 and were signed on its behalf by:

DIRECTORS

Shar Simpling Edwards

MANAKINGDON

MAD TRINGDON

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 AUGUST 1995

CONSOLIDATED CASH FLOW STATEMENT FOR	THE YEAR END.			
	1995		1994	
	£		£	
NET CASH INFLOW FROM OPERATING				573,737
ACTIVITIES		295,622		
RETURNS ON INVESTMENTS AND				
SERVICING OF FINANCE	5,108		2,405	
Interest received	(48,901)		(38,289)	
Interest paid	<b>,</b> - , ,		(12 702)	
Interest element of finance leases and hire purchase rental payments	<u>(7,918</u> )		(13,782)	
and hire purchase restrict			•	
Net cash inflow from returns				
on investments and servicing		(51 <u>,711</u> )	_	<u>(49,666</u> )
of finance	_	243,911		524,071
TAXATION				(62,597)
Corporation tax paid (including		(20,848)		(62,327)
advance corporation tax)				
INVESTING ACTIVITIES				
Payments to acquire tangible	>		(468,284)	
fived assets	(896,337)		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Receipts from sale of tangible	440 AE1		73,283	
fixed assets	110,451			
Disposal of interest in	92,562			
subsidiary undertaking				
Net cash outflow from				(395,001)
investing activities		(693,324)	•	
NET CASH (OUTFLOW)/INFLOW BEFORE		(470,261)		66,473
FINANCING		(222)		
·				
FINANCING . New loans, finance leases and			100 110	
hire purchase loans	401,694		128,110	
the second of finance lease	_		<u>(130,691</u> )	
Capital element of rimanda payments and hire purchase loan	s <u>(282,881</u> )			
		118,813		(2,581)
Net cash outflow from financing				
IN CASH AND		<del></del> -		£63,892
(DECREASE) / INCREASE IN CASH AND		£351,448		103,032
CASH EQUIVALENTS				
DISPOSALS OF SUBSIDIARY UNDERTAKE	ING	95,562		-
tro fived assets		95,362 (27 <u>3,372</u> )		
Non-cash equivalent working cap	ital			
		(180,810)		-
		(£88,248)		-
Loss on disposal				
				_
Consideration - cash		£92,562		
CONTRIGUE	<u>Simpkins E</u>	Dwards	•	
		rea stronmants		

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 AUGUST 1995

1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

		1995	1994
		£	£
Operating (loss)/profit less minority interes	st	(36,896)	164,890
Depreciation charges		326,704	393,335
Minority interest in retained profits			
for the year		17,997	21,396
(Increase)/decrease in stocks		(983)	(13,113)
(Increase)/decrease in debtors		63,191	44,700
(Decrease) / increase in creditors		(74,391)	(37,471)
NET CASH INFLOW FROM OPERATING ACTIVITIES	•	£295,622	£573,737
. 2. ANALYSIS OF CHANGES IN CASH AND CASH EQU	JIVALENTS DURI	NG THE YEAR	
		1995	
		£	
Balance at 1 September 1994		(408,842)	
Net cash outflow		(351,448)	
Balance at 31 August 1995		(£760,290)	
3. ANALYSIS OF THE BALANCES OF CASH AND CAS	SH EQUIVALENTS	AS SHOWN IN THE BA	ALANCE
<del></del> -			Change
	1995	1994	in year
	£	£	£
Cash at bank and in hand	8,315	66,754	(58,439)
Bank overdrafts	(768,605)	(475,596)	(293,009)
	(£760,290)	(£408,842)	(£351,448)
AND WORK OF GUINGES IN FINANCING DIRING	THE VEAD		
4. ANALYSIS OF CHANGES IN FINANCING DURING	THE TEAK	Loans and finance	Share
		lease obligations £	capital £
Balance at 1 September 1994		145,849	2,104
Cash inflow from financing		118,813	
Balance at 31 August 1995		£264,662	£2,104



## STATEMENT OF TOTAL GROUP RECOGNISED GAINS AND LOSSES

	1995 £	1994 £
Loss for the financial year	(155,283)	84,939
Total recognised gains and losses for the year	(£155,283)	£84,939
STATEMENT OF TOTAL COMPANY RECOGNISED GAINS AND LOSSES	1995 £	1994 £
Profit for the financial year	14,479	71,445
Total recognised gains and losses for the year	£14,479	£71,445

FOR THE YEAR ENDED 31 AUGUST 1995

#### ACCOUNTING POLICIES

#### (a) Basis of accounting

The accounts have been prepared under the historical cost convention.

## (b) Basis of consolidation

The group accounts comprise a consolidation of Heltor Limited ('Company') and its subsidiary ('Group'). The accounts of the subsidiary are made up to 31 August 1995. One subsidiary holding was disposed of on 31 January 1995 and accordingly, the results of that company are consolidated to that date. As permitted by the Companies Act 1985, the profit and loss account of the parent company is not presented as part of these accounts.

#### (c) Turnover

Turnover represents the value of goods and services supplied net of value added tax.

### (d) Tangible fixed assets

The cost of tangible fixed assets is written off to estimated residual value by the straight line method using the following rates:

Freehold buildings
Plant and equipment
Motor vehicles

2 - 5% per annum on cost 10 - 15% per annum on cost

20% per annum on cost

No depreciation is provided on freehold land.

#### (e) Investment properties

In accordance with Statement of Standard Accounting Practice Number 19, (i) investment properties are revalued annually and the aggregate surplus or deficit is transferred to a revaluation reserve, and (ii) no depreciation or amortisation is provided in respect of freehold investment properties and leasehold investment properties with over twenty years to run. The directors consider that this accounting policy results in the accounts giving a true and fair view. Depreciation or amortisation is only one of many factors reflected in the annual valuation and the amount which might otherwise have been shown cannot be separately identified or quantified.

The valuation at 31 August 1995 was made by Mr A D Kingdon, a director of the company, using open market value.

### (f) Stocks and work in progress

Stocks and work in progress are valued at the lower of cost, and net realisable value, after making due allowances for obsolete and slow moving stock.



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#### NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

#### 1. ACCOUNTING POLICIES (CONTINUED)

### (g) Deferred taxation

Deferred taxation is provided at the current rate of corporation tax on timing differences which arise from the inclusion of income and expenditure in taxation computations in periods different from those in which they are included in the accounts to the extent that they are expected to give rise to an actual liability in the foreseeable future.

### (h) Leasing and hire purchase

Where assets are financed by hire purchase agreements the assets are treated as if they had been purchased outright. The amount capitalised is the cost of the asset. The corresponding commitments are shown as obligations to the hire purchase company.

Depreciation on the relevant assets is charged to the profit and loss account.

Hire purchase payments are treated as consisting of capital and interest elements and the interest is charged to the profit and loss account using the annuity method.

## (i) Compliance with accounting standards

The accounts have been prepared in accordance with applicable accounting standards.

### 2. TURNOVER

	1995	1994
	£	£
·Class of business:		
Fuel and oil distribution	12,899,069	13,953,739
Haulage and storage	1,251,693	1,118,627
Vehicle leasing	203,294	493,917
Holiday letting	- ·	4,775
	£14,354,056	£15,571,058
		*****

All turnover arises in the United Kingdom.

An analysis of profit before taxation between classes of business has not been given.



FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

3. INIERESI PAIADES	1995 £	1994 £
On bank loans, overdrafts and other loans:		
Repayable within five years, not by instalments	39,280	24,698
Repayable within five years, by instalments Other interest payable	9,621	13,591
	48,901	38,289
On hire purchase contracts	7,918	13,782
	£56,819	£52,071
4. (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		
	1995 £	1994 £
Profit on ordinary activities before taxation is stated after crediting:	. <b>L</b>	L
Rents receivable	10,591	8,103
and after charging:	<del></del>	
Depreciation - on owned tangible fixed assets - on tangible fixed assets held	305,344	342,413
under hire purchase contracts	21,360	50,922
Auditors' remuneration (excluding expenses):		
- in respect of audit work	7,175	7,700
Hire of plant and machinery	6,553	10,906
Hire of other assets	7,301	4,352
Exceptional item -		
Loss on disposal of interest in subsidiary undertaking	(88,248)	_

Amounts charged to revenue in respect of sums payable for the hire of motor vehicles made under hire purchase contracts are shown under the headings of depreciation £21,360 and finance charges £7,918 - total £29,278 (1994: £64,704).



FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

## 5. DIRECTORS AND EMPLOYEES

## Employees

The average weekly number of persons, including directors, employed by the group during the year was:

1995
1994
Number
Number

the year was.	1995	1994
	Number	Number
Categories		
Sales and marketing	28	29
Office and management		
	48	53
	1995	1994
	£	£
Staff costs for the above persons		
Wages and salaries	693,386	741,969
Social security costs	72,494	76,985
Other pension costs	19,856	21,680
	£785,736	£840,634
Directors' remuneration		
	1995 £	1994 £
The remuneration paid to the directors of Heltor Limited was as follows:		
Emoluments (including pension contributions and benefits in kind)	£210,092	£235,437
Emoluments disclosed above, excluding pension contributions, include amounts paid to:	<del></del>	
The chairman	£45,847	£43,898
The highest paid director	£78,635	£103,846

FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

## 5. DIRECTORS AND EMPLOYEES (CONTINUED)

The number of directors, including the chairman and highest paid director, who received fees and other emoluments, excluding pension contributions, in the following ranges was:

	1995 Number	1994 Number
£40,001 - £45,000	-	1
£45,001 - £50,000	1	-
£70,001 - £75,000	1	-
£75,001 - £80,000	1	1
£100,001 - £105,000	-	1
	***************************************	
6. TAXATION	1995	1994
	£	£
UK corporation tax at 25% (1994: 28.8%)	~	_
Current	6,996	45,779
Deferred	6,716	5,914
Under/(over) provision in respect of prior years: Current	(4)	_
	£13,708	£51,693
7. PROFIT FOR THE FINANCIAL YEAR	1995 £	1994 £
As permitted by section 228(7) of the Companies Act 1985, the holding company's profit and loss account has not been included in these financial statements		
The amount of profit dealt with in the holding company's individual accounts was	£14,479	£71,445



## NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 AUGUST 1994 (CONTINUED)

## 8. TANGIBLE FIXED ASSETS

	Land and buildings £		Fixtures and fittings		Investment properties	Total £
GROUP						
COST						
At 1 September						
1994	1,575,125			2,650,572		5,172,424
Additions	121,371	48,571	1,174			
Disposals	(153,964)	(61,494)	(6,181)	(1,496,204)	-	(1,717,843)
At 31 August 1995	1,542,532	771,567	157,230	1,636,026	243,563	4,350,918
DEPRECIATION At 1 September 1994	167,347	506,402	119,549	1,767,525	-	2,560,823
Charge for the year	34,824	88,014	14,980	188,886	-	326,704
Eliminated on disposals	(3,676)	(46,916)	(6,071)	(918,406)	· -	(975,069)
At 31 August 1995	198,495	547,500	128,458	1,038,005	-	1,912,458
NET BOOK VALUE At 31 August 1995	£1,344,037	£224,067	£28,772	£598,021	£243,563	£2,438,460
· At 31 August 1994	£1,407,778	£278,088	£42,688	£883,047	-	£2,611,601

The net book value of tangible fixed assets includes an amount of £98,442 (1994: £249,506) in respect of assets held under hire purchase contracts.



FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

#### TANGIBLE FIXED ASSETS (CONTINUED) 8.

	Land and buildings £	Plant and machinery	Fixtures and fittings £		Investment properties	Total £
COMPANY						
COST At 1 September 1994 Additions Disposals	1,318,799 120,406	468,805 47,776 (42,848)	162,237 1,174 (6,181)	289,038	243,563	3,413,030 701,957 (165,230)
Disposais	······					
At 31 August 1995	1,439,205	473,733	157,230	1,636,026	243,563	3,949,757
DEPRECIATION At 1 September 1994	125,260	300,018	119,549	960,148	-	1,504,975
Charge for the year	28,383	69,358	14,980	127,559	-	240,280
Eliminated on disposals	-	(42,572)	(6,071)	(49,702)	<b>-</b>	(98,345)
At 31 August 1995	153,643	326,804	128,458	1,038,005	<u>-</u>	1,646,910
NET BOOK VALUE At 31 August 1995	£1,285,562	£146,929	£28,772	£598,021	£243,563	£2,302,847
At 31 August 1994	£1,193,539	£168,787	£42,688	£503,041		£1,908,055

The net book value of tangible fixed assets includes an amount of £98,442 (1994: Nil) in respect of assets held under hire purchase contracts.

Company land and buildings at net book value comprise:		
• •	1995	1994
	£	£
Freeholds	1,260,724	1,165,940
Short leaseholds	24,838	27,599
		<u> </u>
	£1,285,562	£1,193,539



FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

#### 9. INVESTMENTS IN SUBSIDIARY UNDERTAKINGS

J. INVESTMENTS IN SOCIETIES COMMENSAGE	1995 £	1994 £
At 1 September 1994 Disposals	90,050 (50)	90,050
At 31 August 1995	£90,000	£90,050

As at 31 August 1995, the company had the following subsidiary incorporated in the United Kingdom:

Name	Proportion of equity share capital held	Nature of business
Heathfield Terminal Company Limited	75%	Operation of oil terminal

The disposal relates to a 50% holding (50 shares of £1 each) in Heathfield Rentals Limited which was previously accounted for as an operating subsidiary.

## 10. CAPITAL COMMITMENTS

Gro	oup	Compa	any
1995	1994	1995	1994
£106,272	£160,000	£106,272	£Nil
Crown		Company	
	_	=	1994
£	£	£	£
60,986	58,995	60,861	58,861
8,775	9,783	8,775	9,783
£69,761	£68,778	£69,636	£68,644
	1995 £106,272  Gra 1995 £ 60,986 8,775	Group 1995 1994 £ £ 60,986 58,995 8,775 9,783	1995 1994 1995  £106,272 £160,000 £106,272  Group Comp 1995 1994 1995 £ £ £  60,986 58,995 60,861 8,775 9,783 8,775



## FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

12. DEBTORS	<b>0</b> -4		Company	
	-	oup 1994	1995	1994
	1995 £	1994 £	£	£
Trade debtors	1,417,527	1,498,288	1,406,613	1,405,433
Amounts owed by subsidiary			19,241	66,626
undertakings	150 120	76,740	152,139	76,539
Other debtors	152,139	129,068	68,297	83,128
Prepayments	71,239	129,000		
	£1,640,905	£1,704,096	£1,646,290	£1,631,726
13. CREDITORS			-	
13. CREDITORS	Gı	roup	Con	npany
	1995	1994	1995	1994
	£	£	£	£
Amounts falling due within one year:				
Current instalments due on bank				
loans	35,055	-	35,055	-
Bank overdrafts	768,605	475,596	768,605	472,741
Obligations under hire				
purchase contracts	41,495	109,837	41,495	<u>.</u>
Trade creditors	1,386,501	1,516,135	1,386,501	1,516,135
Corporation tax	2,549	45,779	2,549	20,850
Other taxation and social			24 420	05 74 <i>6</i>
security payable	35,702	101,429	34,439	85,746
Other creditors	6,744	146,441	22,845	14,619
Accruals	36,578	40,922	4,144	11,857
Directors' current accounts	4,144	12,505		
	£2,317,373	£2,448,644	£2,295,633	£2,121,948
Amounts falling due after more				
than one year:				
Bank loans	143,045	-	143,045	_
Obligations under hire purchase				
contracts (see note 14)	45,067	36,012	45,067	-
	£188,112	£36,012	£188,112	_



#### NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

## 14. BANK LOANS AND OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS

	Gro	oup	Compa	any
	1995	1994	1995	1994
	£	£	£	£
Repayable by instalments:  Bank loans at 1.25% over base rate unsecured repayable in 60 equal monthly instalments from January			178,100	
1995	178,100	-	170,100	_
Hire purchase contracts	86,562	<u>-</u>	86,562	
	£264,662	-	£264,662	-
Obligations under hire purchase contracts and bank loans are repayable as follows:				
In one year, or less, or on				
demand	76,550	109,837	76,550	-
Between one and two years	83,021	36,012	83,021	-
Between two and five years	105,091	<u>-</u>	105,091	
	£264,662	£145,849	£264,662	-
-				

#### 15. DEFERRED TAXATION

The amount provided, which equals the total potential liability, is as follows:

-	Gro	up	Comp	any
	1995	1994	1995	1994
	£	£	£	£
Tax effect of timing differences because of:				
Excess of tax allowances over depreciation Other	247,464 (1,420)	241,982 583	236,683	229,665 583
	£246,044	£242,565	£235,263	£230,248

As at 31 August 1995 there is also a potential liability for the company and the group of £11,006 (1994: £11,006) in respect of the profit on disposal of freehold property. The tax payable in this context has been rolled over by reinvestment of the proceeds in further acquisitions of property. Such charges would crystallise in the event of further transactions removing the qualification for rollover relief, although such a course of action is unlikely in the foreseeable future.



#### NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

### 15. DEFERRED TAXATION (CONTINUED)

The movements on the provision for deferred taxation are as follows:

	Group £	Company £
Provision at 1 September 1994 Transfer from profit and loss account	242,565 3,479	230,248 5,015
	£246,044	£235,263
16. CALLED UP SHARE CAPITAL	1995	1994
Authorised: 10,200 ordinary shares of £1 each	£10,200	£10,200
Allotted, called up and fully paid: 2,104 ordinary shares of £1 each	£2,104	£2,104

Details of directors' interests in shares of the group undertakings are included in the directors' report.

## 17. PROFIT AND LOSS ACCOUNT

company £	Subsidiary undertakings £	Group £
1,375,781 14,479	157,423 (169,762)	1,533,204 (155,283)
£1,390,260	(£12,339)	£1,377,921
	£ 1,375,781 14,479	£ £  1,375,781 157,423  14,479 (169,762)

### 18. TRANSACTIONS WITH DIRECTORS

During the year the company made sales of goods and services on an arms length basis of £5,285,755 (1994: £5,388,907) to Heltor (Cornwall) Limited. Mr A D Kingdon, a director of this company, is also a director and shareholder of that company.

During 1995 the company purchased an investment property from Mr A D Kingdon, a director of this company for £240,000, which represented its open market value.



FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

## TRANSACTIONS WITH DIRECTORS (CONTINUED)

During the year the company made purchases of goods and services of £Nil (1994: £9,400) and made sales of goods of £2,891 (1994: £3,251) to Mr A D Kingdon, a director of this company. All transactions were carried out on an arms length basis.

During the year the company made sales of goods and services on an arms length basis of £41,257 (1994: £43,274) to Wessex Leyland Daf Limited and made purchases on an arms length basis of £181,784 (1994: £139,205) from the same company. Mr A D Kingdon, Mr N P Kingdon and Mr P J Kingdon, directors of this company are also directors and shareholders of that company.

During the year the company made sales of goods and services to Mr P J Kingdon of £1,867 (1994: £Nil) and to Mr N P Kingdon of £359 (1994: Nil). All transactions were carried out on an arms length basis and both Mr P J Kingdon and Mr N P Kingdon are directors of this company.

During the year the company made sales of goods and services of £5,239 (1994: £Nil) and purchases of £5,876 (1994: Nil) from Heathfield Rentals Limited. That company was a subsidiary of this company until 31 January 1995 when 49 of the 50 shares held were sold to Wessex Leyland Daf Limited, a company of which Mr A D Kingdon, Mr N P Kingdon and Mr P J Kingdon, directors of this company are also directors. The remaining share was sold to Mr N P Kingdon. All transactions were carried out at arms length.

During the year the company made sales of goods and services of £300 (1994: £Nil) to Heathfield Terminal Company Limited which is a subsidiary of this company. Mr A D Kingdon and Mr P J Kingdon, directors of this company are also directors of that company. All transactions were carried out at arms length.

At the balance sheet date the company was owed £4,931 (1994: £734) from Teigncrest International Limited, a company of which Mr P J Kingdon is also a director.

During the year the company advanced monies to Mr A D Kingdon for the purposes of general expenditure. The monies have been repaid since the balance sheet date. The maximum amount outstanding during the year was £307 which was also the amount outstanding at 31 August 1995.

During the year the company advanced monies to Mr P J Kingdon for the purposes of general expenditure. The monies have been repaid since the balance sheet date. The maximum amount outstanding during the year was £84 which was also the amount outstanding at 31 August 1995.

## 19. SUBSEQUENT EVENT

On 1 September 1995 the company acquired the business of Heltor (Cornwall) Limited for a consideration comprising preference shares and loan notes.



FOR THE YEAR ENDED 31 AUGUST 1995 (CONTINUED)

## 20. PENSION COMMITMENTS

The group operates a defined contribution pension scheme for certain employees and directors of group companies.

The assets of the scheme are held separately from those of the group in a separately administered pension fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £19,856 (1994: £21,680).

21. RECONCILIATION OF MOVEMENTS ON SHAREHOLDERS' FUNDS		
	1995	1994
	£	£
Group		
(Loss)/profit for the financial year after taxation	(157,391)	84,939
Opening shareholders' funds	1,535,308	1,450,369
Closing shareholders' funds	£1,377,917	£1,535,308
Company		
Profit for the financial year after taxation	14,479	71,445
Opening shareholders' funds	1,377,885	1,306,440
'Closing shareholders' funds	£1,392,364	£1,377,885

