Hutchison Technologies Limited

Annual report and financial statements

for the year ended 30 June 2020

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COMPANIES HOUSE

## **Company information**

**Directors** 

B Hutchison

M Hutchison

Secretary

**B** Hutchison

Company number

SC176095

Registered office

Innovation Centre
1 Harrison Road

Dundee

DD2 3SN

**Auditor** 

Henderson Loggie LLP

The Vision Building 20 Greenmarket

Dundee DD1 4QB

**Bankers** 

Royal Bank of Scotland

Kingsway Circus Branch 277 Strathmartine Road

Dundee DD3 8NS

**Solicitors** 

Thorntons-Law LLP

Whitehall House 33 Yeaman Shore

Dundee DD1 4BL

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### Strategic report

## for the year ended 30 June 2020

The directors present the strategic report for the year ended 30 June 2020.

#### Fair review of the business

Hutchison Technologies Ltd has a diverse portfolio of products and services. A number of areas of business operations are complimentary, some are disparate. The directors are satisfied performance was in line with expectations and projects.

## Principal risks and uncertainties

The global Coronavirus pandemic has significantly impacted the UK economy. The company's business model has also been impacted as a number of the company's customers operate in the leisure and hospitality sectors and have had their activities significantly curtailed as a result of multiple lockdowns. The impact of Coronavirus on the leisure and hospitality industry has been difficult, however we are beginning to see venues open and orders coming back close to pre-COVID levels. Whilst the company's core business has been affected, other products in the portfolio have performed strongly, particularly those that meet the needs of the NHS and wider care sector. This diversification has allowed the company to continue to trade profitably and, along with Government financial support measures, successfully manage its cash flow.

Other than Coronavirus, the largest risk and uncertainty to all UK businesses continues to be Brexit. We have many customers in mainland Europe, therefore we will need to adapt our business to overcome these issues as the situation develops.

Brexit could cause difficulties in trading with EU suppliers and customers leading to increased costs. It is currently causing difficulty in our business attracting good software developers to develop our new products and this could cause delays to product release dates.

Due to the growth of the business over recent years, the business has now outgrown the existing office/storage facility. In order to mitigate this risk, the business has found new office/storage facility and work on the exterior/interior fit out of the building began in 2017. These costs are included within assets under construction. These premises have a fully functioning warehouse and office personnel will move into the premises in 2021.

## Results and performance

Sales revenue in the year was £14.75m, an increase on last year of £3.86m.

The business has continued to develop as a niche multi-skilled one stop specialist capable of delivering complete multi system, multi service solutions. We know our clients have a choice and as such, long standing client relationships are cherished and the business remains completely focussed on delivering an exceptional service to customers old and new.

The business has continued to invest in several Research and Development programmes, in particular, those relating to Smart Energy meters. Substantial investment has been made to gain and retain ISO9001, ISO27001, ISO22301, ISO14001 and ISO18001 accreditation and set up the manufacturing production lines and make ready the facilities to manufacture the smart energy products.

The business has contracts in place to supply millions of products to large UK energy retailers and some of the Research and Development projects began generating revenue in this financial year.

The business is continually diversifying and looking for new opportunities to deliver future company growth. The medical device market was identified as a key area of diversification and the business has secured relationships to manufacture products for leading global pharmaceutical companies and health organisations. Substantial investment has been made to gain Medical ISO13485 quality assurance accreditation and set up the management systems and make ready the facilities to manufacture the medical devices.

The business is implementing a new business wide ERP system which will provide end to end business process and workflow management thereby providing the tools to better manage and grow the business. This is expected to go live in March 2022.

## Strategic report (continued)

#### for the year ended 30 June 2020

#### **Financial Instruments**

Treasury operations and financial instruments:

The company's operations expose it to a variety of financial risks that include the effects of changes in debt, market prices, credit risk, liquidity risk and interest risk. The company has in place a risk management programme that seeks to limit the adverse effects of the financial performance of the company by monitoring levels of debt finance and the related finance costs. The company does not use derivative financial instruments to manage interest rate costs and as such, no hedge accounting is applied.

Given the size of the company, the directors have not delegated the responsibility of managing financial risk management to a sub-committee. The policies set out by the directors are implemented by the company's finance department.

#### Liquidity risk:

The company manages its cash and borrowing requirements in order to maximise interest income and minimise interest expense, whilst ensuring the company has sufficient liquid resources to meet the operating needs of the business.

#### Interest rate risk:

The company has interest bearing assets and interest bearing liabilities. Interest bearing assets include cash balances which earn interest at a fixed rate. Interest bearing liabilities include bank overdraft balances. The company has a policy of maintaining debt at a fixed rate to ensure certainty of future interest cash flows. The directors will revisit the appropriateness of this policy should the company's operations change in size or nature.

## Foreign currency risk:

The company is exposed to commodity foreign currency risk as a result of its operations. However, given the size of the company's operations, the cost of managing exposure to commodity price risk exceed any potential benefits. The directors will revisit the appropriateness of this policy should the company's operations change in size or nature. The company has no exposure to equity securities price risk as it holds no listed investments.

#### Credit risk

The company has implemented policies that require appropriate credit checks on potential customers before sales are made. The amount of exposure to any individual counterparty is subject to a limit, which is reassessed annually by the directors.

## **Future Developments**

Over and above the core activities, the business is also involved in the manufacture and sale of some diverse Research and Development innovations. Currently, this is focussed around Smart Energy meters. Whilst this has had some impact on the financial statements for the year ended 30 June 2020, the likelihood is this will impact future years to a much greater degree. The business has also successfully diverted some activity into other profitable product lines outwith the core business and will continue to aim for growth in future years.

## Strategic report (continued)

## for the year ended 30 June 2020

## **Key Performance Indicators**

Key performance indicators include the monitoring of the operating and financial performance of the company by the management team. The KPIs as adopted by the company are as follows:-

	2020	2019
	£000	£000
Turnover	14,754	10,893
Gross profit (%)	22.16	27.19
Operating profit/(loss)	1,018	1,331
Profit/(loss) before tax	909	1,224
Cash at bank and in hand	992	2,088
Net assets	4,112	3,318
Debtor days	63	42
Creditor days	41	45
	====	=====

On behalf of the board

Bruce Hutchison
Bruce Hutchison - 2021-06-29, 13:02:08 UTC

B Hutchison **Director** 

.....

## **Directors' report**

### for the year ended 30 June 2020

The directors present their annual report and financial statements for the year ended 30 June 2020.

### Principal activities

The principal activity of the company continued to be that of the design, supply, installation and ongoing maintenance of:

- Public address systems
- · Background music systems
- Television, visual and video systems
- CCTV systems
- · Access control systems
- · Telecommunication and data-communication systems and networks

#### **Directors**

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

B Hutchison M Hutchison

### Results and dividends

The results for the year are set out on page 9.

No ordinary dividends were paid. The directors do not recommend payment of a final dividend.

## Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

#### **Strategic Report**

Included within the strategic report is an indication of the principal risks and uncertainties including the risks associated with the market conditions, credit and counterparty risk, liquidity risk, and cash flow exchange risk. Also included is the methods adopted to manage these risks where applicable.

On behalf of the board

Bruce Hutchison

Bruce Hutchison - 2021-06-29, 13:02:08 UTC

B Hutchison

Director

Date:

## **Directors' responsibilities statement**

## for the year ended 30 June 2020

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Independent auditor's report

## to the Members of Hutchison Technologies Limited

#### **Opinion**

We have audited the financial statements of Hutchison Technologies Limited (the 'company') for the year ended 30 June 2020 which comprise the statement of comprehensive income, the balance sheet, the statement of changes in equity, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities* for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Independent auditor's report (continued)

## to the Members of Hutchison Technologies Limited

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Independent auditor's report (continued)

## to the Members of Hutchison Technologies Limited

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Gavin Black - 2021-06-29, 14:07:53 UTC

Gavin Black (Senior Statutory Auditor)
For and on behalf of Henderson Loggie LLP

Chartered Accountants Statutory Auditor

The Vision Building 20 Greenmarket Dundee DD1 4QB

## Statement of comprehensive income

## for the year ended 30 June 2020

		2020	2019
	Notes	£	£
Turnover	3	14,753,729	10,893,506
Cost of sales		(11,484,911)	(7,931,175)
Gross profit		3,268,818	2,962,331
Administrative expenses		(2,983,881)	(2,742,892)
Other operating income		733,216	43,789
Reversal of EBT settlement accrual	4	·	1,068,227
Operating profit	5	1,018,153	1,331,455
Interest payable and similar expenses	8	(109,516)	(107,850)
Profit before taxation		908,637	1,223,605
Tax on profit	9	(127,624)	(91,365)
Profit for the financial year		781,013	1,132,240
		<del></del>	

The profit and loss account has been prepared on the basis that all operations are continuing operations.

## **Balance Sheet**

## as at 30 June 2020

		20	2020		)19
	Notes	£	£	£	£
Fixed assets					
Intangible assets	10		2,018,528		1,786,414
Tangible assets	11		2,646,446		2,152,338
Investments	12		40,666		40,666
			4,705,640		3,979,418
Current assets					
Stocks	14	1,390,860		1,856,291	
Debtors	15	7,913,514		1,983,784	
Cash at bank and in hand		991,685		2,008,377	
		10,296,059		5,848,452	
Creditors: amounts falling due within one year	16	(8,674,978)		(5,109,336)	
Net current assets			1,621,081	100	739,116
Total assets less current liabilities			6,326,721		4,718,534
Creditors: amounts falling due after more than one year	17		(1,864,878)		(1,266,740)
Provisions for liabilities					
Deferred tax liability	20	363,130	(363,130)	134,094	(134,094)
Net assets			4,098,713		3,317,700
net assets			=======================================		=======================================
Capital and reserves					
Called up share capital	23		50,002		50,002
Revaluation reserve	24		202,601		202,601
Profit and loss reserves	25		3,846,110		3,065,097
Total equity			4,098,713		3,317,700

The financial statements were approved by the board of directors and authorised for issue on ...... and are signed on its behalf by:

Bruce Hutchison
Bruce Hutchison - 2021-06-29, 13:02:08 UTC

B Hutchison **Director** 

Company Registration No. SC176095

## Statement of changes in equity

## for the year ended 30 June 2020

	ShareRevaluation capital reserve		Profit and loss reserves	Total
	£	£	£	£
Balance at 1 July 2018	50,002	202,601	1,932,857	2,185,460
Year ended 30 June 2019: Profit and total comprehensive income for the year			1,132,240	1,132,240
Balance at 30 June 2019	50,002	202,601	3,065,097	3,317,700
Year ended 30 June 2020: Profit and total comprehensive income for the year		-	781,013	781,013
Balance at 30 June 2020	50,002	202,601	3,846,110	4,098,713

## Statement of cash flows

# for the year ended 30 June 2020

		20	)20	20	)19
	Notes	£	£	£	£
Cash flows from operating activities Cash (absorbed by)/generated from operations Interest paid Income taxes refunded/(paid)	31		(1,986,304) (109,516) 255,257		735,680 (107,850) -
Net cash (outflow)/inflow from operating activities	9		(1,840,563)		627,830
Investing activities Purchase of intangible assets Purchase of tangible fixed assets Proceeds on disposal of tangible fixed asset Advances to directors	ets	(400,221) (667,656) 9,565 (110,640)		(698,478) (701,292) 22,000 (102,640)	
Net cash used in investing activities			(1,168,952)		(1,480,410)
Financing activities Proceeds of new bank loans Payment of finance leases obligations		2,226,068 (401,493)		1,529,569 ———	
Net cash generated from financing activities			1,824,575		1,529,569
Net (decrease)/increase in cash and case equivalents	ih		(1,184,940)		676,989
Cash and cash equivalents at beginning of	year		534,449		(142,540)
Cash and cash equivalents at end of year	ar		(650,491) ————		534,449
Relating to: Cash at bank and in hand Bank overdrafts included in creditors			991,685		2,008,377
payable within one year			(1,642,176)		(1,473,928)

#### Notes to the financial statements

## for the year ended 30 June 2020

## 1 Accounting policies

### Company information

Hutchison Technologies Limited is a private company limited by shares incorporated in Scotland. The registered office is Innovation Centre, 1 Harrison Road, Dundee, DD2 3SN.

## 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest  $\mathfrak{L}$ .

The financial statements have been prepared under the historical cost convention modified to include the revaluation of freehold properties. The principal accounting policies adopted are set out below.

## 1.2 Going concern

As a result of the global Coronavirus pandemic and its impact on the UK economy, the company's business model and its leisure customers, the directors have continually assessed the trading outlook and financial projections of the business. In order to safeguard the future of the business during and beyond the pandemic, the directors have taken advantage of funding measures and business reliefs put in place by Government. They have also successfully diverted activity into other profitable product lines outwith the core business and secured the necessary facilities with support from the company's bankers and other funding providers. On this basis, at the time of approving the financial statements, the directors have a reasonable expectation that the company will have adequate resources to continue in operational existence for the foreseeable future and as a result they continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from contracts for the provision of professional services is recognised by reference to the stage of completion when the stage of completion, costs incurred and costs to complete can be estimated reliably. The stage of completion is calculated by comparing costs incurred, mainly in relation to contractual hourly staff rates and materials, as a proportion of total costs. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that it is probable will be recovered.

## 1.4 Research and development expenditure

Research expenditure is written off against profits in the year in which it is incurred. Identifiable development expenditure is capitalised to the extent that the technical, commercial and financial feasibility can be demonstrated.

## Notes to the financial statements (continued)

#### for the year ended 30 June 2020

## 1 Accounting policies (continued)

### 1.5 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date where it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the fair value of the asset can be measured reliably; the intangible asset arises from contractual or other legal rights; and the intangible asset is separable from the entity.

On completion of the underlying development project, amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

**Development costs** 

20% straight line

## 1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Freehold land and buildings 2% straight line
Plant and equipment 20% straight line
Fixtures and fittings 20% straight line
Computers 20% straight line
Motor vehicles 20% straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.7 Fixed asset investments

Interests in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

An associate is an entity, being neither a subsidiary nor a joint venture, in which the company holds a long-term interest and where the company has significant influence. The company considers that it has significant influence where it has the power to participate in the financial and operating decisions of the associate.

## 1.8 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

## Notes to the financial statements (continued)

for the year ended 30 June 2020

## 1 Accounting policies (continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.9 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

### 1.10 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

## 1.11 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

## Notes to the financial statements (continued)

#### for the year ended 30 June 2020

### 1 Accounting policies (continued)

#### Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

#### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

## Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

## Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

## Notes to the financial statements (continued)

for the year ended 30 June 2020

## 1 Accounting policies (continued)

#### Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value through profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

## Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

## 1.12 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

## 1.13 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

## Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

## Notes to the financial statements (continued)

for the year ended 30 June 2020

## 1 Accounting policies (continued)

## 1.14 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

## 1.15 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

#### 1.16 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to profit or loss so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to profit or loss on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leases asset are consumed.

## 1.17 Government grants

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

## 1.18 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

## Notes to the financial statements (continued)

for the year ended 30 June 2020

## 1 Accounting policies (continued)

#### 1.19 Employee benefit trusts

The company has established trusts for the benefit of its employees, and certain of their dependants. Monies held in these trusts are held by independent trustees and managed at their discretion.

Where the company retains future economic benefit from, and has de facto control of the assets and liabilities of the trust, they are accounted for as assets and liabilities of the company until the earlier of the date that an allocation of trust funds to employees in respect of past services is declared and the date the assets of the trust vest in individuals.

Where monies held in trust are determined by the company on the basis of employees' past services to the business and the company can obtain no future economic benefit from those monies, such monies, whether in trust of accrued for by the company, are charged to the profit and loss account in the period to which they relate.

## 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows.

### Stock

In arriving at the valuation of stock it may be necessary for management to make an assessment over the carrying value of stock items and where applicable apply a provision to amend this carrying value to a more accurate level. These provisions are arrived at using management's knowledge and understanding of the business and the industry in which it operates and focuses on potentially obsolete or old items for which the full value may no longer be recoverable.

## Accruals

Management estimate requirements for accruals using post year end information and information available from detailed budgets. This identifies costs and income that are expected to be incurred or received for goods services provided by and to other parties. Accruals are only released when there is a reasonable expectation that these costs will not be invoiced in the future.

# Notes to the financial statements (continued)

for the year ended 30 June 2020

3	Turnover and other revenue	2020	2019
		£	£
	Turnover analysed by class of business		
	Sale of goods	4,314,685	6,904,822
	Rendering of services	10,439,044	3,988,684
		14,753,729	10,893,506
		2020	2019
		£	£
	Other significant revenue		
	Grants received	656,366 ———	_
		2020	2019
	Time area analysis day as a supplied moulest	£	£
	Turnover analysed by geographical market UK	14,379,695	10,119,823
	Overseas	374,034	773,683
		14,753,729	10,893,506
4	Exceptional item	2020	2019
		2020 £	2019 £
	Expenditure	_	_
	Reversal of EBT settlement accrual	_	(1,068,227)
	Last year, the company released a provision of £1,068,227 in respect of with HMRC for historic Employment Benefit Trusts.	the settlement of	costs agreed
5	Operating profit		
		2020	2040
			2019
	Operating profit for the year is stated after charging/(crediting):	£	2019 £
	Exchange differences apart from those arising on financial instruments		£
	Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss	17,649	
	Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss Government grants		£
	Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss Government grants  Fees payable to the company's auditor for the audit of the company's	17,649 (656,366)	£ 18,512 -
	Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss Government grants Fees payable to the company's auditor for the audit of the company's financial statements	17,649 (656,366) 14,150	£ 18,512 - 13,750
	Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss Government grants Fees payable to the company's auditor for the audit of the company's financial statements Depreciation of owned tangible fixed assets	17,649 (656,366) 14,150 139,414	£ 18,512 -
	Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss Government grants Fees payable to the company's auditor for the audit of the company's financial statements Depreciation of owned tangible fixed assets Depreciation of tangible fixed assets held under finance leases	17,649 (656,366) 14,150 139,414 32,626	£ 18,512 - 13,750 147,881 44,578
	Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss Government grants Fees payable to the company's auditor for the audit of the company's financial statements Depreciation of owned tangible fixed assets	17,649 (656,366) 14,150 139,414	£ 18,512 - 13,750 147,881

## Notes to the financial statements (continued)

for the year ended 30 June 2020

## 6 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

		2020 Number	2019 Number
		113	114
	Their aggregate remuneration comprised:	2020 £	2019 £
	Wages and salaries Social security costs Pension costs	3,198,934 282,533 77,119	2,966,048 263,471 59,263
		3,558,586	3,288,782
7	Directors' remuneration	2020 £	2019 £
	Remuneration for qualifying services	291,265 	19,617
	Remuneration disclosed above include the following amounts paid to the high	nest paid direct	or:
	· ·	2020 £	2019 £
	Remuneration for qualifying services	136,071	11,295
8	Interest payable and similar expenses		0040
	Interest on financial liabilities measured at amortised cost:	2020 £	2019 £
	Interest on mancial nabilities measured at amortised cost: Interest on bank overdrafts and loans Other finance costs:	51,996	62,689
	Interest on finance leases and hire purchase contracts Other interest	57,520 -	41,262 3,899
		109,516	107,850

# Notes to the financial statements (continued)

## for the year ended 30 June 2020

Current tax	Taxati	on		
Current tax         (Eugrent tax on profits for the current period         (69,832)         (117,603)           Adjustments in respect of prior periods         (31,580)         (27,242)           Total current tax         (101,412)         (144,845)           Deferred tax         0rigination and reversal of timing differences         161,213         240,308           Adjustment in respect of prior periods         67,823         (4,098)           Total deferred tax         229,036         236,210           Total tax charge         127,624         91,365           The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:         2020         2019           Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%)         1,223,605         1,223,605           Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%)         1,308         6,673           Tax effect of expenses that are not deductible in determining taxable profit A,308         6,673         3,485           Adjustments in respect of prior years         (31,580)         (27,242)           Effect of change in corporation tax rate         25,667         36,497           Depreciation on assets not qualifying for tax allowances				
UK corporation tax on profits for the current period       (69,832) (31,580) (27,242)       (117,603)         Adjustments in respect of prior periods       (31,580) (27,242)         Total current tax       (101,412) (144,845)         Deferred tax       161,213 (4,098)         Origination and reversal of timing differences       161,213 (4,098)         Adjustment in respect of prior periods       67,823 (4,098)         Total deferred tax       229,036 (236,210)         Total tax charge       127,624 (91,365)         The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:         Profit before taxation       908,637 (1,223,605)         Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%)       172,641 (232,485)         Tax effect of expenses that are not deductible in determining taxable profit Adjustments in respect of prior years (31,580) (27,242)       6673 (34,97)         Effect of change in corporation tax rate (25,667 (36,497))       36,497 (36,497)         Depreciation on assets not qualifying for tax allowances (3,978 (200,497))       3,978 (200,497)         Research and development tax credit (100,921) (126,783)       (126,783)         Other non-reversing timing differences (55,004)       (55,004)         Deferred tax adjustments in respect of prior years (55,004)       67,823 (	Curre	nt tax	L	L
Adjustments in respect of prior periods  (31,580) (27,242)  Total current tax  (101,412) (144,845)  Deferred tax  Origination and reversal of timing differences Adjustment in respect of prior periods  67,823 (4,098)  Total deferred tax  229,036 236,210  Total tax charge  127,624 91,365  The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:  2020 2019 £ £ £  Profit before taxation  908,637 1,223,605  Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%)  Expected to expenses that are not deductible in determining taxable profit 4,308 6,673  Adjustments in respect of prior years (31,580) (27,242)  Effect of change in corporation tax rate 25,667 36,497  Depreciation on assets not qualifying for tax allowances 3,978 -  Expected tax adjustment tax credit (100,921) (126,783)  Other non-reversing timing differences -  105,004  Deferred tax adjustments in respect of prior years  67,823 (4,098)  Deferred tax change in rate -  28,837  Other timing differences (14,292) -			(69.832)	(117,603)
Deferred tax         161,213         240,308           Adjustment in respect of prior periods         67,823         (4,998)           Total deferred tax         229,036         236,210           Total tax charge         127,624         91,365           The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:         2020         2019           £         £           Profit before taxation         908,637         1,223,605           Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%)         172,641         232,485           Tax effect of expenses that are not deductible in determining taxable profit A,308         6,673           Adjustments in respect of prior years         (31,580)         (27,242)           Effect of change in corporation tax rate         25,667         36,497           Depreciation on assets not qualifying for tax allowances         3,978         -           Research and development tax credit         (100,921)         (126,783)           Other non-reversing timing differences         -         (55,004)           Deferred tax adjustments in respect of prior years         67,823         (4,098)           Deferred tax change in rate         -         28,837			• •	
Origination and reversal of timing differences         161,213 (4,098)         240,308 (4,098)           Total deferred tax         229,036 (236,210)         236,210           Total tax charge         127,624 (91,365)         91,365           The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:         2020 (2019)         2019         £         £           Profit before taxation         908,637 (1,223,605)         1,223,605	Total o	urrent tax	(101,412)	(144,845)
Adjustment in respect of prior periods 67,823 (4,098).  Total deferred tax 229,036 236,210  Total tax charge 127,624 91,365  The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:  2020 2019 £ £  Profit before taxation 908,637 1,223,605  Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%)  Tax effect of expenses that are not deductible in determining taxable profit 4,308 6,673  Adjustments in respect of prior years (31,580) (27,242)  Effect of change in corporation tax rate 25,667 36,497  Depreciation on assets not qualifying for tax allowances 3,978 -  Research and development tax credit (100,921) (126,783)  Other non-reversing timing differences - (55,004)  Deferred tax adjustments in respect of prior years 67,823 (4,098)  Deferred tax change in rate - 28,837  Other timing differences - 28,837  Other timing differences (14,292) -	Deferi	red tax	<del></del>	
Total deferred tax  Total tax charge  127,624 91,365  The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:  2020 2019 £ £ £ Profit before taxation  908,637 1,223,605  Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%)  Tax effect of expenses that are not deductible in determining taxable profit 4,308 6,673 Adjustments in respect of prior years  Effect of change in corporation tax rate 25,667 36,497 Depreciation on assets not qualifying for tax allowances  Research and development tax credit Other non-reversing timing differences Deferred tax adjustments in respect of prior years  Effect ax change in rate  67,823 Chefer dax change in rate  Chefered tax change in rate	Origina	ation and reversal of timing differences	161,213	240,308
Total tax charge 127,624 91,365  The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:  2020 2019 £ £  Profit before taxation 908,637 1,223,605  Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%) 172,641 232,485  Tax effect of expenses that are not deductible in determining taxable profit 4,308 6,673  Adjustments in respect of prior years (31,580) (27,242)  Effect of change in corporation tax rate 25,667 36,497  Depreciation on assets not qualifying for tax allowances 3,978 -  Research and development tax credit (100,921) (126,783)  Other non-reversing timing differences - (55,004)  Deferred tax adjustments in respect of prior years 67,823 (4,098)  Deferred tax change in rate - 28,837  Other timing differences (14,292) -	Adjust	ment in respect of prior periods	67,823	(4,098)
The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:    2020	Total d	eferred tax	229,036	236,210
Profit before taxation  Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%)  Tax effect of expenses that are not deductible in determining taxable profit Adjustments in respect of prior years  Effect of change in corporation tax rate Depreciation on assets not qualifying for tax allowances Research and development tax credit Other non-reversing timing differences Deferred tax adjustments in respect of prior years  Deferred tax adjustments in respect of prior years  Effect of change in corporation tax rate Deferred tax adjustments in respect of prior years  Cother timing differences  Cother ti	Total to	ax charge	127,624	91,365
Expected tax charge based on the standard rate of corporation tax in the UK of 19% (2019: 19%)  Tax effect of expenses that are not deductible in determining taxable profit Adjustments in respect of prior years  Effect of change in corporation tax rate  Depreciation on assets not qualifying for tax allowances  Research and development tax credit Other non-reversing timing differences  Deferred tax adjustments in respect of prior years  Deferred tax change in rate  Other timing differences  C12,242  25,667  36,497  (100,921)  (126,783)  (14,098)  C4,098  C4,098  C4,098  C5,837  C14,292)  C14,292		indicate standard rate of tax as follows.	2020	2019
UK of 19% (2019: 19%)  Tax effect of expenses that are not deductible in determining taxable profit  Adjustments in respect of prior years  Effect of change in corporation tax rate  Depreciation on assets not qualifying for tax allowances  Research and development tax credit  Other non-reversing timing differences  Deferred tax adjustments in respect of prior years  Deferred tax change in rate  Other timing differences  Other timing differences  (100,921)  (27,242)  (31,580)  (27,242)  (31,580)  (27,242)  (100,921)  (126,783)  (40,981)  (40,982)  (40,983)  (40,983)  (40,983)  (40,983)  (40,983)		ind the standard rate of tax as follows.		
UK of 19% (2019: 19%)  Tax effect of expenses that are not deductible in determining taxable profit  Adjustments in respect of prior years  Effect of change in corporation tax rate  Depreciation on assets not qualifying for tax allowances  Research and development tax credit  Other non-reversing timing differences  Deferred tax adjustments in respect of prior years  Deferred tax change in rate  Other timing differences  Other timing differences  (100,921)  (27,242)  (31,580)  (27,242)  (31,580)  (27,242)  (100,921)  (126,783)  (40,981)  (40,981)  (40,982)	Profit I		£	£
Tax effect of expenses that are not deductible in determining taxable profit  Adjustments in respect of prior years  Effect of change in corporation tax rate  Depreciation on assets not qualifying for tax allowances  Research and development tax credit  Other non-reversing timing differences  Deferred tax adjustments in respect of prior years  Deferred tax change in rate  Other timing differences  C100,921)  (126,783)  (4,098)  C4,098)  C4,098)  C4,098)  C5,004		pefore taxation	£	£
Effect of change in corporation tax rate  Depreciation on assets not qualifying for tax allowances  Research and development tax credit  Other non-reversing timing differences  Deferred tax adjustments in respect of prior years  Deferred tax change in rate  Other timing differences  (100,921)  (55,004)  (4,098)  28,837  (14,292)	Expec	pefore taxation ted tax charge based on the standard rate of corporation tax in the	908,637	1,223,605 ———
Depreciation on assets not qualifying for tax allowances Research and development tax credit Other non-reversing timing differences Deferred tax adjustments in respect of prior years Deferred tax change in rate Other timing differences  3,978 (126,783) (55,004) (4,098) (4,098) (14,292) -	Expec UK of	before taxation ted tax charge based on the standard rate of corporation tax in the 19% (2019: 19%)	908,637 ————————————————————————————————————	£ 1,223,605 ————————————————————————————————————
Research and development tax credit Other non-reversing timing differences - (55,004) Deferred tax adjustments in respect of prior years Deferred tax change in rate Other timing differences  (100,921) (126,783) (55,004) (4,098) (4,098) - (14,292) - (14,292)	Expec UK of Tax eff	pefore taxation  ted tax charge based on the standard rate of corporation tax in the 19% (2019: 19%) fect of expenses that are not deductible in determining taxable profit	908,637 ————————————————————————————————————	£ 1,223,605  232,485 6,673
Other non-reversing timing differences - (55,004) Deferred tax adjustments in respect of prior years 67,823 (4,098) Deferred tax change in rate - 28,837 Other timing differences (14,292) -	Expec UK of Tax eff Adjust Effect	before taxation  ted tax charge based on the standard rate of corporation tax in the 19% (2019: 19%) fect of expenses that are not deductible in determining taxable profit ments in respect of prior years of change in corporation tax rate	£ 908,637  172,641 4,308 (31,580) 25,667	232,485 6,673 (27,242)
Deferred tax adjustments in respect of prior years  Deferred tax change in rate  Other timing differences  67,823  (4,098)  - (14,292)  - (14,292)	Expec UK of Tax eff Adjust Effect Depre	pefore taxation  ted tax charge based on the standard rate of corporation tax in the 19% (2019: 19%) fect of expenses that are not deductible in determining taxable profit ments in respect of prior years of change in corporation tax rate ciation on assets not qualifying for tax allowances	£ 908,637  172,641 4,308 (31,580) 25,667 3,978	232,485 6,673 (27,242) 36,497
Deferred tax change in rate - 28,837 Other timing differences (14,292)	Expec UK of Tax eff Adjust Effect Depre Resea	pefore taxation  ted tax charge based on the standard rate of corporation tax in the 19% (2019: 19%) fect of expenses that are not deductible in determining taxable profit ments in respect of prior years of change in corporation tax rate ciation on assets not qualifying for tax allowances rch and development tax credit	£ 908,637  172,641 4,308 (31,580) 25,667 3,978	232,485 6,673 (27,242 36,497 (126,783)
Other timing differences (14,292) -	Expec UK of Tax eff Adjust Effect Depre Resea Other	ted tax charge based on the standard rate of corporation tax in the 19% (2019: 19%) fect of expenses that are not deductible in determining taxable profit ments in respect of prior years of change in corporation tax rate ciation on assets not qualifying for tax allowances rch and development tax credit non-reversing timing differences	£ 908,637  172,641 4,308 (31,580) 25,667 3,978 (100,921)	232,485 6,673 (27,242) 36,497 (126,783) (55,004)
	Expec UK of Tax eff Adjust Effect Depred Resea Other Deferr	before taxation  ted tax charge based on the standard rate of corporation tax in the 19% (2019: 19%) fect of expenses that are not deductible in determining taxable profit ments in respect of prior years of change in corporation tax rate ciation on assets not qualifying for tax allowances rch and development tax credit non-reversing timing differences ed tax adjustments in respect of prior years	£ 908,637  172,641 4,308 (31,580) 25,667 3,978 (100,921)	232,485 6,673 (27,242) 36,497 (126,783) (55,004) (4,098)
Taxation charge for the year 91,365	Expec UK of Tax eff Adjust Effect Depred Resea Other Deferr Deferr	before taxation  ted tax charge based on the standard rate of corporation tax in the 19% (2019: 19%) fect of expenses that are not deductible in determining taxable profit ments in respect of prior years of change in corporation tax rate ciation on assets not qualifying for tax allowances rch and development tax credit non-reversing timing differences and tax adjustments in respect of prior years are tax change in rate	£ 908,637  172,641 4,308 (31,580) 25,667 3,978 (100,921) - 67,823	232,485 6,673 (27,242) 36,497 (126,783) (55,004) (4,098)
	Expec UK of Tax eff Adjust Effect Deprec Resea Other Deferr Deferr	before taxation  ted tax charge based on the standard rate of corporation tax in the 19% (2019: 19%) fect of expenses that are not deductible in determining taxable profit ments in respect of prior years of change in corporation tax rate ciation on assets not qualifying for tax allowances rch and development tax credit non-reversing timing differences and tax adjustments in respect of prior years are tax change in rate	£ 908,637  172,641 4,308 (31,580) 25,667 3,978 (100,921) - 67,823	£ 1,223,605  232,485 6,673 (27,242) 36,497 - (126,783) (55,004) (4,098)

## Notes to the financial statements (continued)

## for the year ended 30 June 2020

10

Intangible fixed assets	
	Development
	costs
	£
Cost	
At 1 July 2019	1,916,174
Additions - internally developed	400,221
At 30 June 2020	2,316,395
Amortisation and impairment	<del></del>
At 1 July 2019	129,760
Amortisation charged for the year	168,107
At 30 June 2020	297,867
Carrying amount	
At 30 June 2020	2,018,528
At 30 June 2019	1,786,414

Included within intangible assets are leased assets with a net book value of £757,598 (2019 - £928,965). Amortisation charged in respect of these assets in the year amounted to £171,367(2019 - £84,770).

Notes to the financial statements (continued)

for the year ended 30 June 2020

11	Tangible fixed assets							
		Freehold	Assets	Plant and	Fixtures	Computers	Motor	Total
		land and	under	equipment	and fittings	•	vehicles	
		buildingsc	onstruction					
		£	£	£	. £	£	£	£
	Cost or valuation							
	At 1 July 2019	553,447	1,257,845	47,408	41,787	478,663	510,791	2,889,941
	Additions		553,545	11,600	21,818	58,548	22,145	667,656
	Disposals	-	_	_	· •	(9,343)	(55,353)	(64,696)
	Transfers	493,491	(493,491)	-		•	•	-
	At 30 June 2020	1,046,938	1,317,899	59,008	63,605	527,868	477,583	3,492,901
	Denvesiation and immediate							
	Depreciation and impairment	44.000		04.550	05.074	000 400		
	At 1 July 2019	11,069	-	31,579	•	292,400	366,684	737,603
	Depreciation charged in the year	20,939	•	6,619	3,207	76,333	64,942	172,040
	Eliminated in respect of disposals					(9,085)	(54,103)	(63,188)
	At 30 June 2020	32,008	-	38,198	39,078	359,648	377,523	846,455
	Carrying amount							
	At 30 June 2020	1,014,930	1,317,899	20,810	24,527	168,220	100,060	2,646,446
	At 30 June 2019	542,378	1,257,845	15,829	5,916	186,263	144,107	2,152,338
				,				

## Notes to the financial statements (continued)

## for the year ended 30 June 2020

## 11 Tangible fixed assets (continued)

The net carrying value of tangible fixed assets includes the following in respect of assets held under finance leases or hire purchase contracts.

imance leases or nire purchase contracts.	2020 £	2019 £
Motor vehicles	49,554 	101,102

Land and buildings were revalued at October 2001 by D.M.Hall Chartered Surveyors. The directors consider that there have been no significant changes at 30 June 2020.

If revalued assets were stated on a historical cost basis rather than a fair value basis, the total amounts included would have been as follows:

2020

2019

	2020	2013
	£	£
Cost	409,863	409,863
Accumulated depreciation	(16,394)	(8,197)
Carrying value	393,469	401,666
	<del></del>	

## 12 Fixed asset investments

		2020	2019
	Notes	£	£
Investments in associates	13	40,660	40,660
Unlisted investments		6	6
		40,666	40,666

## Notes to the financial statements (continued)

for the year ended 30 June 2020

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12 Fixed asset investments (continued)
--

i ixed asset investmen	is (continued)			
Movements in fixed as	set investments			
		Shares in	Other	Total
		group		
		undertakings and	other than loans	
		participating	100113	
		interests		
		£	£	£
Cost or valuation			_	
At 1 July 2019 & 30 June	e 2020	40,660	6	40,666
Carrying amount				
At 30 June 2020		40,660	6	40,666
At 30 June 2019		40,660	6	40,666
Associates				
Details of the company's	associates at 30 June 2020	are as follows:		
Dotallo of the company of	accoolates at oo balle 2020	are de renewe.		
Name of undertaking	Registered office		Class of shares held	% Held Direct
Fitbox Virtual Limited	Scotland		Ordinary	40
Stocks				
			2020	2019
			3	£
Work in progress			59,168	-
Finished goods and good	ds for resale		1,331,692	1,856,291
			1,390,860	1,856,291
			<del></del>	
Debtors			2020	2019
Amounts falling due w	ithin one year:		£	£
Trade debtors			2,534,127	1,249,748
Corporation tax recovera			206,950	360,795
	takings in which the compan	y has a participating	000 040	000.050
interest Other debters			662,219	228,252
Other debtors  Prepayments and accrue	ed income		4,449,569 60,649	25,125 119,864
			7,913,514	1,983,784
			,	. ,

## Notes to the financial statements (continued)

## for the year ended 30 June 2020

	·		2020	2019
		Notes	£	£
	Bank loans and overdrafts	18	2,884,911	1,473,928
	Obligations under finance leases	19	348,455	364,753
	Trade creditors		3,687,998	1,256,849
	Amounts owed to undertakings in which the company has a			
	participating interest		254,392	219,630
	Taxation and social security	•	1,002,012	610,184
	Deferred income	21	180,592	595,017
	Other creditors		121,481	398,219
	Accruals and deferred income		195,137 ————	190,756
			8,674,978	5,109,336
	Bank loans and overdrafts	Notes 18	£ 983 333	£
	Bank loans and overdrafts Obligations under finance leases	18 19	983,333 881,545	- 1,266,740
			4 964 979	1 266 740
			1,864,878 	1,266,740
8	Loans and overdrafts			•
			2020 £	2019 £
			L	L
	Bank loans		2,226,068	-
	Bank overdrafts		1,642,176	1,473,928
			3,868,244	1,473,928
	Payable within one year		2,884,911	1,473,928
	Payable after one year		983,333	

The bank overdraft is secured by a bond and floating charge over the assets of the company, together with a standard security over the property at 1 Harrison Road, Dundee, DD2 3SN, in favour of The Royal Bank of Scotland plc.

## Notes to the financial statements (continued)

for the year ended 30 June 2020

## 18 Loans and overdrafts (continued)

Bank loans includes three loans:

Bank loan 1 amounting to £1,000,000 was drawn during the year and is repayable in monthly instalments, attracts interest at 4.0% above bank base rate and is due to be repaid by May 2026. At the year end £1,000,000 (2019 - £Nil) was due to be repaid.

Bank loan 2 amounting to £515,000 was drawn during the year and is repayable by one instalment, attracts interest at 2.0% above bank base rate and is due to be repaid by August 2020. At the year end £515,000 (2019 - £Nil) was due to be repaid.

Bank loan 3 amounting to £700,000 was drawn during the year and is repayable by one instalment, attracts interest at 2.0% above bank base rate and is due to be repaid by August 2020. At the year end £700,000 (2019 - £Nil) was due to be repaid.

## 19 Finance lease obligations

	2020	2019
Future minimum lease payments due under finance leases:	£	£
Within one year	348,455	364,753
In two to five years	881,545	1,266,740
	1,230,000	1,631,493

Finance lease payments represent rentals payable by the company for certain items of plant and machinery and intellectual property. Leases include purchase options at the end of the lease period, and no restrictions are placed on the use of the assets. The average lease term is 5 years. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

## 20 Deferred taxation

The following are the major deferred tax liabilities and assets recognised by the company and movements thereon:

	Liabilities 2020	Liabilities 2019
Balances:	£	£
Accelerated capital allowances	404,493	250,322
Tax losses	(33,000)	(29,526)
Provisions	(8,363)	(86,702)
	363,130	134,094

## Notes to the financial statements (continued)

for the year ended 30 June 2020

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		2020
Movements in the year:		£
Liability at 1 July 2019		134,094
Charge to profit or loss		229,036
Liability at 30 June 2020		363,130
Deferred income	2020	2019
	£	£
Arising from government grants	103,311	103,311
Other deferred income	77,281	491,706
	180,592	595,017

A grant of £50,000 was received in 2018 and a further grant of £35,000 was received in 2019 for development of a new headquarters at Luna Place. This will be released in line with depreciation on the premises once it has been completed and is in use.

A grant of £18,311 was received in 2019 for development of a new Enterprise Resource Planning system. This will be released in line with amortisation on the intangible asset once it has been completed and is in use.

## 22 Retirement benefit schemes

Defined contribution schemes	2020 £	2019 £
Charge to profit or loss in respect of defined contribution schemes	77,119	59,263

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

## 23 Share capital

	2020	2019	2020	2019
Ordinary share capital	Number	Number	£	£
Issued and fully paid				
Ordinary shares of £1 each	50,002	50,002	50,002	50,002

Each ordinary share carries one vote and ranks equally with all other shares.

## Notes to the financial statements (continued)

## for the year ended 30 June 2020

#### 24 Revaluation reserve

This reserve represents the value at which the land and buildings assets are held after revaluation over the cost of the assets.

#### Profit and loss reserves

This reserve records the retained earnings and accumulated losses.

#### 26 **Operating lease commitments**

#### Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2020 £	2019 £
Within one year Between two and five years	58,216 30,005	56,109 64,429
	88,221	120,538

#### **Capital commitments** 27

Amounts contracted for but not provided in the financial statements:

	2020	2019
	£	£
Acquisition of tangible fixed assets	95,650	-
•		

#### 28 Related party transactions

## Remuneration of key management personnel

The remuneration of key management personnel is as follows.

	2020 £	2019 £
Aggregate compensation	291,265	19,617

## Notes to the financial statements (continued)

for the year ended 30 June 2020

## 28 Related party transactions (continued)

## Transactions with related parties

During the year the company entered into the following transactions with related parties:

	Sales		Purchases	
	2020	2019	2020	2019
	£	£	£	£
Entities over which the entity has control,	•			
joint control or significant influence	-	92,892	208,857	75,000
Other related parties	1,571,831	108,014	·	169,492
				<del></del>
The following amounts were outstanding at the	reporting end da	ate:		2010
			2020	2019
Amounts due to related parties			£	£
Entities over which the entity has control,				
joint control or significant influence			39,141	43,471
Other related parties			215,251	176,159
				=
The following amounts were outstanding at the	reporting end da	ate:		
		•	2020	2019
Amounts due from related parties			£	£
Entities over which the entity has control, joi	nt control or			
significant influence			301,905	91,800
Other related parties			374,876	136,453

## Notes to the financial statements (continued)

## for the year ended 30 June 2020

## 29 Directors' transactions

Dividends totalling £0 (2019 - £0) were paid in the year in respect of shares held by the company's directors.

	Description	% Rate	Opening balance £	Amounts advanced £	Closing balance £
	Director's loan 2 Director's loan 1	-	42,481 (61,999)	49,787 60,853	92,268 (1,146)
			(19,518)	110,640	91,122
30	Ultimate controlling party				
	The company is controlled by B. Hutchison, a direct	or of the co	ompany.		
31	Cash (absorbed by)/generated from operations			2020 £	2019 £
	Profit for the year after tax			781,013	1,132,240
	Adjustments for:				
	Taxation charged			127,624	91,365
	Finance costs			109,516	107,850
	Gain on disposal of tangible fixed assets			(8,057)	(13,681)
	Amortisation and impairment of intangible assets			168,107	129,760
	Depreciation and impairment of tangible fixed assets	6		172,040	192,459
	Movements in working capital:				
	Decrease/(increase) in stocks			465,431	(1,267,951)
	(Increase)/decrease in debtors			(5,992,453)	664,639
	Increase/(decrease) in creditors			2,604,900	(174,819)
	Decrease in deferred income			(414,425)	(126,182)
	Cash (absorbed by)/generated from operations			(1,986,304)	735,680

## Notes to the financial statements (continued)

## for the year ended 30 June 2020

32	Analysis of changes in net debt			
	,	1 July 2019	Cash flows 30 June 2020	
		£	£	£
	Cash at bank and in hand	2,008,377	(1,016,692)	991,685
	Bank overdrafts	(1,473,928)	(168,248)	(1,642,176)
		534,449	(1,184,940)	(650,491)
	Borrowings excluding overdrafts	, <u>-</u>	(2,226,068)	(2,226,068)
	Obligations under finance leases	(1,631,493)	401,493	(1,230,000)
	en e	(1,097,044)	(3,009,515)	(4,106,559)