Registered number: SC051158

KAMES FISH FARMING LIMITED

ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023





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COMPANY INFORMATION

Directors

Mr Stuart G Cannon

The Honourable J E H G Gully

Mr James I M Gully Mr Andrew T C Cannon Mr Allan MacIsaac

Mr Neil J Manchester (deceased 28 May 2023)

Company secretary

Mrs Shelagh J Cannon

Registered number

SC051158

Registered office

Kilmelford By Oban Argyll PA34 4XA

Independent auditor

French Duncan LLP (trading as AAB Group) Chartered Accountants and Statutory Auditor

133 Finnieston Street

Glasgow G3 8HB

PA34 4LL

Bankers

Bank of Scotland Station Road Oban

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STRATEGIC REPORT FOR THE YEAR ENDED 31 JANUARY 2023

Introduction

The directors present their Strategic Report for the year ended 31 January 2023.

Business review

It is with profound sadness that we share the passing of our Managing Director, Neil Manchester, on the 28th of May 2023. Neil was not only a key figure in our company but also a person who shared our ethos and passion for producing quality trout in a sustainable way and with a community-first outlook. His loss has been keenly felt across the organisation and the wider industry.

Kames Fish Farming Ltd operates in Scotland and specialises in the production and distribution of Scottish Steelhead. Our operations encompass the entire lifecycle of the fish, from hatching eggs sourced from our own broodstock, to the production of fully grown 4+kg head-on gutted Scottish Steelhead.

Our premium-quality Scottish Steelhead finds its market both within the United Kingdom and in international markets such as the European Union and the United States.

We are pleased to report positive growth in our financial performance for the year. Our turnover increased from £11.93 million to £14.78 million, representing significant progress in expanding our business. Furthermore, our profits before tax also seen a rise, climbing from £470,369 in the previous financial year to £828,836 for this reporting period.

Financial key performance indicators

Outlined below are the key performance indicators that highlight our achievements for the year 2022/23 in comparison to the previous financial year:

	2022/23	2021/22
Turnover	£14,778,232	£11,931,091
EBITDA	£1,968,760	£1,186,522
Operating Profit %	6.75%	4.28%
Profit before tax	£828,836	£470,369

STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2023

Principal risks and uncertainties

Operational risk

As with any enterprise, we face certain risks and uncertainties in our operations. Key challenges include addressing biological factors such as gill health and managing sea lice. Additionally, environmental concerns, particularly the impact of predators such as seals, birds, and jellyfish, are critical factors that demand our ongoing attention and mitigation efforts.

Health, safety and environmental risk

The company is subject to stringent health, safety and environmental regulations. Accordingly, the provision of adequate training is a top priority and every precaution is taken to minimise risk in this area. We have processes in place to ensure compliance across the business with regular reporting to the Board on these matters.

Revenue risk

The company continues to focus on building strong relationships with existing and potential customers, and always performs to a high standard to minimise the risk of losing a trading customer. The company is continually reviewing its revenue offerings and increasing the number of third party customers in order to manage this risk.

Competitive risk

The company operates in a competitive industry, and continues to focus on building key relationships with our customers and providing a high quality service to distinguish ourselves over our competitors.

Credit risk

In order to minimise the risk of loss through customer defaults, appropriate credit monitoring systems are in place to manage this risk.

Liquidity risk

The company manages its liquidity risk through the day to day management of working capital having regard to available bank facilities. Forecasts and budgets are in place and performance monitored on a regular basis to ensure that cash requirements are met and that liabilities can be paid as they fall due.

This report was approved by the board and signed on its behalf.

DocuSigned by:

Stuart Cannon

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Mr Stuart G Cannon

Director

Date: 28 September 2023

DIRECTORS' REPORT FOR THE YEAR ENDED 31 JANUARY 2023

The directors present their report and the financial statements for the year ended 31 January 2023.

Directors' responsibilities statement

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Principal activity

The principal activity of the company is that of fish farming.

Results and dividends

The profit for the year, after taxation, amounted to £593,060 (Unaudited 2022 - £402,367).

No dividends were paid during the year (2022 - £nil).

Directors

The directors who served during the year were:

Mr Stuart G Cannon
The Honourable J E H G Gully
Mr James I M Gully
Mr Andrew T C Cannon
Mr Allan MacIsaac
Mr Neil J Manchester (deceased 28 May 2023)

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2023

Future developments

The Company will continue to focus on producing quality Scottish Steelhead Trout which are raised with fish welfare as a high priority. We will also continue with the development of our own broodstock which we believe will yield benefits in terms of efficiency and the long term sustainability of the business. We will also look to pursue opportunities for growth and expansion.

Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

Post balance sheet events

There have been no significant events affecting the Company since the year end.

Auditor

French Duncan LLP were appointed as auditors to the company for this financial year and will be proposed for reappointment in accordance with section 487 (2) of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

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DocuSigned by:

Mr Stuart G Cannon Director

Date: 28 September 2023

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF KAMES FISH FARMING LIMITED

Opinion

We have audited the financial statements of Kames Fish Farming Limited (the 'Company') for the year ended 31 January 2023, which comprise the Statement of Income and Retained Earnings, the Statement of Financial Position, the Statement of Cash Flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 January 2023 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF KAMES FISH FARMING LIMITED (CONTINUED)

Other information

The other information comprises the information included in the Annual Report other than the financial statements and our Auditor's Report thereon. The directors are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF KAMES FISH FARMING LIMITED (CONTINUED)

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

The extent to which the audit was considered capable of detecting irregularities including fraud

Our approach to identifying and assessing the risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, was as follows:

- the engagement partner ensured that the engagement team collectively had the appropriate competence, capabilities and skills to identify or recognise non-compliance with applicable laws and regulations;
- we identified the laws and regulations applicable to the company through discussions with directors and other management, and from our commercial knowledge;
- we focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the company, including the Companies Act 2006, taxation legislation and data protection, anti-bribery, employment, and health and safety legislation;
- we assessed the extent of compliance with the laws and regulations identified above through making enquiries of management; and
- identified laws and regulations were communicated within the audit team regularly and the team remained alert to instances of non-compliance throughout the audit.

We assessed the susceptibility of the company's financial statements to material misstatement, including obtaining an understanding of how fraud might occur, by:

- making enquiries of management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud; and
- considering the internal controls in place to mitigate risks of fraud and non-compliance with laws and regulations.

To address the risk of fraud through management bias and override of controls, we:

- performed high level analytical procedures to identify any unusual or unexpected relationships;
- tested journal entries to identify unusual transactions;
- assessed whether judgements and assumptions made in determining the accounting estimates were indicative of potential bias; and
- investigated the rationale behind significant or unusual transactions.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF KAMES FISH FARMING LIMITED (CONTINUED)

The extent to which the audit was considered capable of detecting irregularities including fraud (cont'd)

In response to the risk of irregularities and non-compliance with laws and regulations, we designed procedures which included, but were not limited to:

- · agreeing financial statement disclosures to underlying supporting documentation;
- · reading the minutes of meetings of those charged with governance; and
- enquiring of management as to actual and potential litigation and claims.

There are inherent limitations in our audit procedures described above. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance.

Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditor's Report.

Other matters which we are required to address

In the previous accounting year the directors of the company took advantage of audit exemption under s.477 of the Companies Act 2006. Therefore the prior year financial statements (31 January 2022) were not subject to audit and are intended to be read in relation to the amounts and other disclosures relating to the current period.

Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

-DocuSigned by:

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Nicola MacLennan (Senior Statutory Auditor)

for and on behalf of French Duncan LLP

Chartered Accountants and Statutory Auditor 133 Finnieston Street Glasgow G3 8HB

Date: 28 September 2023

STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED 31 JANUARY 2023

	Note	2023 £	2022 £
Turnover	4	14,778,232	11,931,091
Cost of sales		(12,114,194)	(10,242,475)
Gross profit		2,664,038	1,688,616
Administrative expenses		(1,927,016)	(1,405,346)
Other operating income	5	260,896	227,915
Operating profit	6	997,918	511,185
Investment provision	13	(66,290)	-
Interest receivable and similar income	. 9	2,600	2,056
Interest payable and similar expenses	10	(105,392)	(42,872)
Profit before tax		828,836	470,369
Tax on profit	11	(235,776)	(68,002)
Profit after tax		593,060	402,367
Retained earnings at the beginning of the year		7,859,611	7,457,244
Profit for the year		593,060	402,367
Retained earnings at the end of the year		8,452,671	7,859,611
The notes on pages 14 to 33 form part of these financial statements.			

KAMES FISH FARMING LIMITED REGISTERED NUMBER: SC051158

STATEMENT OF FINANCIAL POSITION AS AT 31 JANUARY 2023

	Note		2023 £		Unaudited 2022 £
Fixed assets					
Tangible assets	12		6,589,089		5,372,149
Investments	13		70,000		136,290
			6,659,089		5,508,439
Current assets					
Stocks	14	6,911,289		6,877,684	
Debtors	15	969,580		1,419,316	
Cash at bank and in hand	16	1,133,368		450,985	
		9,014,237		8,747,985	
Creditors: amounts falling due within one year	17	(2,890,129)		(2,885,384)	
Net current assets			6,124,108		5,862,601
Total assets less current liabilities			12,783,197		11,371,040
Creditors: amounts falling due after more than one year	18		(3,305,686)		(2,722,678)
Provisions for liabilities					
Deferred tax	21		(896,363)		(660,274)
Net assets			8,581,148		7,988,088
Capital and reserves					
Called up share capital	22		24,884		24,884
Share premium account	23		27,715		27,715
Capital redemption reserve	23		75,878		75,878
Profit and loss account	23		8,452,671	•	7,859,611
			8,581,148		7,988,088

The financial, statements were approved and authorised for issue by the board and were signed on its behalf by:

Stuart Cannon

Mr Stuart & Cannon

Director

Date: 28 September 2023

The notes on pages 14 to 33 form part of these financial statements.

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 JANUARY 2023

	2023 £	Unaudited 2022 £
Cash flows from operating activities		
Profit for the financial year	593,060	402,367
Adjustments for:		
Depreciation of tangible assets	970,842	675,337
Investment provision	66,290	-
Gain on disposal of tangible assets	(118,133)	(13,658)
Government grants	(90,065)	(59,230)
Interest paid	105,392	42,872
Taxation charge	235,776	68,002
(Increase) in stocks	(33,605)	(562,982)
Decrease/(increase) in debtors	449,736	(258,511)
(Decrease)/increase in creditors	(28,182)	1,060,319
Corporation tax (paid)	(5,090)	(167,047)
Net cash generated from operating activities	2,146,021	1,187,469
Cash flows from investing activities		
Purchase of tangible fixed assets	(1,027,982)	(1,648,702)
Sale of tangible fixed assets	158,333	20,000
Net cash used in investing activities	(869,649)	(1,628,702)

STATEMENT OF CASH FLOWS (CONTINUED) FOR THE YEAR ENDED 31 JANUARY 2023

	2023 £	2022 £
Cash flows from financing activities		
New secured loans	•	340,000
Repayment of loans	(283,909)	(158,428)
Repayment of other loans	(43,333)	(104,000)
Repayment of/new finance leases	(161,355)	(18,631)
Interest paid	(105,392)	(42,872)
Net cash (used in)/from financing activities	(593,989)	16,069
Net increase/(decrease) in cash and cash equivalents	682,383	(425, 164)
Cash and cash equivalents at beginning of year	450,985	876,149
Cash and cash equivalents at the end of year	1,133,368	450,985
Cash and cash equivalents at the end of year comprise:		
Cash at bank and in hand	1,133,368	450,985
	1,133,368	450,985

The notes on pages 14 to 33 form part of these financial statements.

ANALYSIS OF NET DEBT FOR THE YEAR ENDED 31 JANUARY 2023

	Unaudited At 1 February 2022 £	Cash flows £	New finance leases £	Other non- cash changes £	At 31 January 2023 £
Cash at bank and in hand	450,985	682,383	-	-	1,133,368
Debt due after 1 year	(1,479,464)	327,242	-	(80,516)	(1,232,738)
Debt due within 1 year	(348,261)	-	-	80,516	(267,745)
Finance leases	(691,455)	161,355	(1,200,000)	-	(1,730,100)
	(2,068,195)	1,170,980	(1,200,000)	-	(2,097,215)

The notes on pages 14 to 33 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

1. General information

Kames Fish Farming Limited is a private company limited by shares and is registered and incorporated in Scotland. Its registered office is Kilmelford, Oban, PA34 4XA.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

In order to correctly allocate costs within the Statement of Income and Retained earnings, a number of costs have been reallocated between cost of sales and administration expenses. This has resulted in a reallocation of £72,307. In addition, similarly, £148,686 has been reallocated between turnover and other operating income. There has been no impact upon the prior year operating profit for the year.

The following principal accounting policies have been applied:

2.2 Going concern

The directors have prepared the accounts on a going concern basis following detailed assessment of the company's liquidity. The directors have prepared projections to the end of January 2025 based on stocks held, current trading conditions and have applied sensitivities to key assumptions. These projections have given the directors the confidence that the company has the funding in place to continue as a profitable going concern.

The directors believe that the company has a strong relationship with its customer base, and the demand for the company's product is not expected to diminish, thus generating sales that will create cash inflows for the business. The company has shown a continued ability to increase profits during 2023 despite the uncertainty and challenges created by both biological and economic factors, the directors believe that the company will continue to be profitable and cash generative. The directors are therefore satisfied that the company has adequate resources to continue as a going concern for the next 12 months from date of signing.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

2. Accounting policies (continued)

2.3 Foreign currency translation

Functional and presentation currency

The Company's functional and presentational currency is GBP.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss except when deferred in other comprehensive income as qualifying cash flow hedges.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the Statement of Income and Retained Earnings within 'finance income or costs'. All other foreign exchange gains and losses are presented in profit or loss within 'other operating income'.

2.4 Revenue

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Company and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before turnover is recognised:

Sale of goods

Turnover from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of turnover can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

2. Accounting policies (continued)

2.5 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to profit or loss on a straight-line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight-line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

2.6 Leased assets: the Company as lessee

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to profit or loss so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

2.7 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to profit or loss at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in the Statement of Income and Retained Earnings in the same period as the related expenditure.

2.8 Interest income

Interest income is recognised in profit or loss using the effective interest method.

2.9 Finance costs

Finance costs are charged to profit or loss over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

2.10 Borrowing costs

All borrowing costs are recognised in profit or loss in the year in which they are incurred.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

2. Accounting policies (continued)

2.11 Pensions

Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

2.12 Employee benefits

Short-term employee benefits are recognised as an expense in the period in which they are incurred.

2.13 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the reporting date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

2.14 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

2. Accounting policies (continued)

2.14 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Freehold property

- 2% straight line

Long-term leasehold property

- over the period of the lease

Plant and machinery Motor vehicles 20% straight line20% straight line

Assets under construction

- not depreciated, not in use

Fish equipment

- 10-20% straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

2.15 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in unlisted Company shares, whose market value can be reliably determined, are remeasured to market value at each reporting date. Gains and losses on remeasurement are recognised in the Statement of Income and Retained Earnings for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

2.16 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each reporting date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

2.17 Debtors

Short-term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.18 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

2. Accounting policies (continued)

2.19 Creditors

Short-term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.20 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the reporting date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of Financial Position.

2.21 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or in case of an out-right short-term loan that is not at market rate, the financial asset or liability is measured, initially at the present value of future cash flows discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost, unless it qualifies as a loan from a director in the case of a small company, or a public benefit entity concessionary loan.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of Income and Retained Earnings.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the reporting date.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

3. Judgements in applying accounting policies and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that effect the amounts reported for assets and liabilities as at the Statement of Financial Position date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from these estimates. The following judgements and estimates have had the most significant effects on amounts recognised in the financial statements.

Depreciation

The estimates and assumptions made to determine asset lives require judgements to be made as regards useful lives and residual values. The useful lives and residual values of the company's fixed assets are determined by management at the time the asset is acquired and reviewed annually for appropriateness. The lives are based on historical experience with similar assets. Historically changes in useful lives havenot resulted in material changes to the company's depreciation charge.

Stock valuation

The valuation of stocks at the year end date requires judgement from management as by its very nature, trout farming means that the volume of biological assets held at each reporting date is itself an estimate. However, the company regularly grades and performs sample counts on all sites. Furthermore, all deviations between expected volumes and actual harvests are measured and reviewed regularly. In general, unless there have been significant disease issues causing higher than normal mortality rates or a period of restricted handling, uncertainty levels are typically low.

Provisions

Provisions are recognised when the company has an obligation, as a result of past events, that can be measured reliably and where the outcome is probable. Where the outcome is less than probable, but more than remote, no provision is recorded but a contingent liability disclosed in the financial statements if material. The recording of provisions is therefore an area which requires the exercise of management judgement relating to the nature, timing and probability of the liability.

The main provision held by the company is in relation to stocks where the carrying value will not be recovered in full, particularly having regard to the difficult and competitive market in which the company operates. Changes to the assumptions underlining this assessment may change due to changes in operating conditions.

Judgement is also required when assessing the recoverability of trade debtors. The directors consider the financial strength of the debtor when making this judgement and determine, on the basis of this information whether an impairment provision is required.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

4.	Turnover		
	An analysis of turnover by class of business is as follows:		
		2023 £	Unaudited 2022 £
	Sale of fish	14,778,232	11,931,091
	Analysis of turnover by country of destination:		
		2023 £	Unaudited 2022 £
	United Kingdom	9,499,600	8,468,642
	Rest of Europe	3,634,158	2,297,588
	Rest of the world	1,644,474	1,164,861
		14,778,232	11,931,091
5.	Other operating income		
	·	2023 £	Unaudited 2022 £
	Other operating income	23,730	19,999
	Government grants amortised	90,065	59,230
	Fees receivable	147,101	148,686
		260,896	227,915

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

6. Operating profit

The operating profit is stated after charging:

		Unaudited
	2023	2022
	£	£
Fees payable to the Company's auditor for the audit of the Company's		
financial statements	14,000	-
Exchange differences	(11,333)	9,787
Other operating lease rentals	1,782	3,940
Rent - operating leases	115,500	99,000
Depreciation	970,842	675,337

7. Employees

Staff costs, including directors' remuneration, were as follows:

	2023 £	Unaudited 2022 £
Wages and salaries	1,822,422	1,569,519
Social security costs	189,658	157,554
Cost of defined contribution scheme	45,482	71,786
	2,057,562	1,798,859

The average monthly number of employees, including the directors, during the year was as follows:

2023	2022
No.	No.
58	51

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

8. **Directors' remuneration**

	2023 £	Unaudited 2022 £
Directors' emoluments	248,282	242,080
Company contributions to defined contribution pension schemes	8,266	28,620
	256,548	270,700

During the year retirement benefits were accruing to 2 directors (2022 - 3) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £89,121 (2022 - £118,709).

The value of the Company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £4,773 (2022 - £24,000).

9. Interest receivable

	2023 £	Unaudited 2022 £
Other interest receivable	<u> </u>	2,056 ———
Interest payable and similar expenses		

10.

	2023 £	Unaudited 2022 £
Bank interest payable	67,689	23,792
Finance leases and hire purchase contracts	37,702	17,133
Other interest payable	1	1,947
	105,392	42,872

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

11. Taxation

Corporation tax	2023 £	Unaudited 2022 £
Current tax on profits for the year	-	5,095
Adjustments in respect of previous periods	(313)	308
	(313)	5,403
Total current tax	(313)	5,403
Deferred tax		<u> </u>
Origination and reversal of timing differences	236,089	62,599
Total deferred tax	236,089	62,599
Tax on profit	235,776	68,002

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

11. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is higher than (2022 - lower than) the standard rate of corporation tax in the UK of 19% (2022 - 19%). The differences are explained below:

	2023 £	Unaudited 2022 £
Profit on ordinary activities before tax	828,836	470,369
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2022 - 19%) Effects of:	157,479	89,370
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	1,826	743
Capital allowances for year in excess of depreciation	(59,293)	(1,083)
Adjustments to tax charge in respect of prior periods	(313)	308
Adjustment in research and development tax credit leading to an increase (decrease) in the tax charge	-	(21,710)
Capital gains	6,450	306
Unrelieved tax losses carried forward	(85,500)	-
Other differences leading to an increase (decrease) in the tax charge	215,127	68
Total tax charge for the year	235,776	68,002

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

12.	Tangible fixed assets							
		Freehold property £	Long-term leasehold property £	Plant and machinery £	Motor vehicles £	Assets under construction £	Fish equipment £	Total £
	Cost or valuation							
	At 1 February 2022	1,390,584	307,174	571,749	177,886	502,117	5,554,488	8,503,998
	Additions	-	-	88,023	82,022	91,412	1,966,525	2,227,982
	Disposals	(34,050)	-	-	(44,498)	-	(57,192)	(135,740)
	Transfers between classes	2,285	-	-	-	(473,185)	470,900	-
	At 31 January 2023	1,358,819	. 307,174	659,772	215,410	120,344	7,934,721	10,596,240
	Depreciation							
	At 1 February 2022	87,412	103,628	292,867	113,771	-	2,534,171	3,131,849
	Charge for the year	27,517	22,789	92,322	35,270	-	792,944	970,842
	Disposals	(21,299)	-	•	(44,498)	-	(29,743)	(95,540)
	At 31 January 2023	93,630	126,417	385,189	104,543	-	3,297,372	4,007,151
	Net book value							:
	At 31 January 2023	1,265,189	180,757	274,583	110,867	120,344	4,637,349	6,589,089
	At 31 January 2022 - Unaudited	1,303,172	203,546	278,882	64,115	502,117	3,020,317	5,372,149

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

12. Tangible fixed assets (continued)

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2023	Unaudited 2022
	£	£
Fish equipment	2,863,060	1,173,608

13. Fixed asset investments

	Unlisted investments
Cost or valuation	
At 1 February 2022	162,270
At 31 January 2023	162,270
Provision	
At 1 February 2022	25,980
Charge for the period	66,290
At 31 January 2023	92,270
Net book value	
At 31 January 2023	70,000
At 31 January 2022 Unaudited	136,290

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

2023 £	Unaudited 2022 £ 6,455,716
	6,455,716
Fish stock 6,429,354	
Fuel stock 24,224	14,285
Feed and other stock 457,711	407,683
6,911,289	6,877,684
15. Debtors	
2023 £	Unaudited 2022 £
Due after more than one year	
Other debtors 5,000	17,000
Due within one year	
Trade debtors 838,461	1,249,984
Other debtors 96,418	71,771
Prepayments and accrued income 29,701	80,561
969,580	1,419,316

Included in other debtors is a loan advanced to the Argyllshire Gathering for £50,000 during the year ended 31 January 2018. This loan attracts interest at 4% per annum. The balance outstanding at the beginning of the year was £27,000. A repayment of £10,000 was made during the year, leaving a total of £17,000. A repayment £12,000 is due on 31 January 2024 (2022 - £10,000) and this is included as being due within one year, with the balance being included in more than one year.

16. Cash and cash equivalents

		Unaudited
	2023	2022
	£	£
Cash at bank and in hand	1,133,368	450,985

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

17. Creditors: Amounts falling due within one year

	2023 £	Unaudited 2022 £
Bank loans	267,745	304,928
Other loans	-	43,333
Trade creditors	2,191,284	2,178,281
Corporation tax	-	5,403
Other taxation and social security	64,053	45,756
Obligations under finance lease and hire purchase contracts	190,200	71,355
Accruals and deferred income	176,847	236,328
	2,890,129	2,885,384
		

Details of bank and other loans including securities are included in note 19.

18. Creditors: Amounts falling due after more than one year

	2023 £	Unaudited 2022 £
Bank loans	1,232,738	1,479,464
Net obligations under finance leases and hire purchase contracts	1,539,900	620,100
Accruals and deferred income	533,048	623,114
	3,305,686	2,722,678

Details of bank loans including securities are included in note 19.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

19. Loans

Analysis of the maturity of loans is given below:

Other loans -	04,928 43,333
Other loans -	-
	43,333
267.745 3	
	48,261
Amounts falling due 1-2 years	
Bank loans 258,517 2	83,013
258,517 2	83,013
Amounts falling due 2-5 years	
Bank loans 597,247 7	71,879
597,247 7	71,879
Amounts falling due after more than 5 years	
Bank loans 376,974 4.	24,572
376,974 4.	24,572
1,500,483 <i>1,8</i>	27,725

The bank loans are secured by standard securities over property and certain other fixed assets together with a floating charge over the whole assets of the company.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

20. Hire purchase and finance leases

Minimum lease payments under hire purchase fall due as follows:

		2023 £	Unaudited 2022 £
Within one year		190,200	71,355
Between 1-5 years		760,800	280,800
Over 5 years		779,100	339,300
		1,730,100	691,455

The hire purchase and finance leases are secured over the assets to which they relate.

21. Deferred taxation

	£
At beginning of year	660,274
Charged to profit or loss	236,089
At end of year	896,363
The provision for deferred taxation is made up as follows:	
2023 £	Unaudited 2022 £
Accelerated capital allowances 855,204	459,093
Capital gains 248,276	201,181
Losses and other deductions (207,117)	-
896,363	660,274

2023

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

22. Share capital

		Unaudited
	2023	2022
	£	£
Allotted, called up and fully paid		
24,884 (2022 - 24,884) Ordinary shares of £1 each	24,884	24,884

23. Reserves

Share premium account

This reserve records the amount above the nominal value received for shares sold, less transaction costs.

Capital redemption reserve

This reserve is a capital redemption reserve created when the company purchased some of its own shares.

Profit and loss account

The profit and loss account represents the accumulated profits and losses of the company less distributions made to shareholders.

24. Pension commitments

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in independently administered funds. The pension cost charge represents contributions payable by the company to the funds and amounted to £45,482 (2022 - £71,786). Contributions totalling £nil (2022 - £nil) were payable to the funds at the Statement of Financial Position date and are included in other creditors.

25. Commitments under operating leases

At 31 January 2023 the Company had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	2023 £	2022 £
Not later than 1 year	67,500	51,000
Later than 1 year and not later than 5 years	137,500	40,000
Later than 5 years	24,000	27,000
	229,000	118,000

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JANUARY 2023

26. Related party transactions

During the year £19,020 (2022 - £9,190) of goods or services were purchased from other related parties and £1,541 (2022 - £nil) goods sold to other related parties. The outstanding balances with the other related parties as at the statement of financial position date was £nil (2022 - £nil).

The senior leadership team are considered to be key management personnel of the Company. No other employees are considered to have authority or responsibility for planning, directing and controlling the activities of the Group. Total remuneration including social security and directors fees is £186,709 (2022 £280,002).

27. Controlling party

In the opinion of the directors there is no controlling party.