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MUMAN Rikon (U.K.) Limited

Directors' Report and Accounts

For the Year Ended 31st December 1996

Cook, Thompson & Co
Chartered Accountants and Registered Auditors

62A Chapel Ash
Wolverhampton
West Midlands
WV3 OTT

Company No. 1478359



Company Information

<u>Directors</u> J.G.W. Margetts

W.F. Auwaerter

Secretary J.G.W. Margetts

Company Number 1478359

Registered Office 121 Wrottesley Road West

Tettenhall Wolverhampton

WV6 2QJ

Auditors Cook, Thompson & Co 62A Chapel Ash

62A Chapel Ash Wolverhampton West Midlands

WV3 OTT

Solicitors Woolley Beavon

George House St. Johns Square Wolverhampton

WV2 4BZ

Bankers National Westminster Bank Plc

Queen Square Wolverhampton

WVl lTR

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Directors' Report

For the Year Ended 31st December 1996

The Directors present their report together with the audited accounts for the year ended 31st December 1996.

Principal Activity and Review of Business

The company's principal activity continued to be that of importing and wholesaling kitchen equipment, manufactured by the parent company.

Results

The results for the year are set out in the profit and loss account on page 4.

The directors consider the loss achieved on ordinary activities before taxation to be disappointing, in that despite an increase in sale, the gross profit has fallen and there is a substantial operating loss. The improved rate of exchange for the Swiss Franchas ameliorated the situation.

Dividends

The directors do not recommend a dividend and the retained loss of £26,522 will be deducted from reserves.

Fixed Assets

Details of movements in fixed assets are set out in the notes to the accounts.

Directors

The directors who served during the year and their beneficial interests in the company's issued share capital were:

	Ordinary Sha	re of £l each
Hen Margett	31st December 1996	31st December 1995
J.G.W. Margetts	4,963	4,963
W.F. Auwaerter	1	1

Directors' Report

For the Year Ended 31st December 1996

Directors' Responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of the company's affairs and of the profit or loss for that year. In preparing these accounts the directors are required to:

Select suitable accounting policies and then apply them consistently;

Make judgements and estimates that are reasonable and prudent;

Prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

A resolution to reappoint Cook, Thompson & Co. Chartered Accountants as auditors will be put to the members at the Annual General Meeting.

This report was approved by the board on 5th March 1997 and signed on its behalf.

J.G.W. Margetts, Secretary

Auditors' Report to the

Members of Kuhn Rikon (U.K.) Limited

We have audited the accounts on pages 4 to 13 which have been prepared under the historical cost convention and the accounting policies set out on pages 7 to 8.

Respective Responsibilities of Directors and Auditors

As described on page 2 the company's directors are responsible for the preparation of the accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and report our opinion to you.

Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of the information in the accounts.

Opinion

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31st December 1996 and of its loss and cashflow for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Cook, Thompson & Co Chartered Accountants and Registered Auditors 62a Chapel Ash Wolverhampton West Midlands WV3 OTT

16th April 1997

Profit and Loss Account

For the Year Ended 31st December 1996

	Notes	<u>1996</u> <u>£</u>	<u>1995</u> <u>£</u>
Turnover	2	921,106	782,042
Cost of Sales		(753,507)	(592,848)
Gross Profit		167,599	189,194
Distribution Costs		(126,850)	(111,526)
Administrative Expenses		(122,781)	(110,008)
		(82,032)	(32,340)
Other operating income and Profit/Loss on currency exchange	3	91,482	(81,718)
Operating Profit/Loss	4	9,450	(114,058)
Interest receivable Interest payable and similar charges	5		13,350 (36,046)
Loss for the Financial Year	14	(26,522)	(136,754)
Retained Loss Brought Forward		(424,334)	(287,580)
Retained Loss Carried Forward		(450 , 856)	(<u>424</u> ,334)

All amounts relate to continuing activities.

There were no recognised gains and losses for 1996 or 1995 other than those included in the profit and loss account.

Balance Sheet

As at 31st December 1996

	Notes	******	396	<u> 1995</u>
Fixed Assets		£	<u>£</u>	$\underline{\mathfrak{L}}$ $\underline{\mathfrak{L}}$
Tangible Assets	7		129,320	134,661
Current Assets				
Stocks	8	151,529	•	185,402
Debtors	9	285,738		197,006
Cash at Bank and in Hand		_	_	53,405
		437,267	•	435,813
Creditors: Amounts Falling Due		(550 (55)		2.0.000
Within One Year	10	(872 , 603)) (8	349,968)
Net Current Liabilities			(435,336)	(414,155)
			(133,433-)	(1-14-2)
Total Assets Less Current Liab	ilties		(306,016)	(279,494)
<u>Creditors:</u> Amounts Falling Due After More Than One				
Year	11		(110,000)	(110,000)
			(416,016)	(<u>389,494</u>)
Capital and Reserves				
Share Capital - equity	13		19,840	19,840
Share premium account	14		15,000	15,000
Profit and Loss Account	14		(450,856)	(424,334)
Shareholders' funds	18		(<u>416,016</u>)	(389,494)

These accounts were approved by the Board on 5th March 1997 and signed on its behalf.

Am Margetts J.G.W. Margetts

Director

<u>Cash Flow Statement</u>

For the Year Ended 31st December 1996

	Notes	<u>1</u> .	<u>996</u> <u>£</u>	<u>1995</u> <u>£</u> <u>£</u>
Net Cash Outflow from Operating Activities	15		(53,355)	(336,040)
Returns on Investments and Servici of Finance	ng			
Interest received		850	13	,350
Interest paid	(36	,822)	(36	,046)
Net Cash Outflow from Returns on Investments and Servicing of Finan	ce		(35,972)	(22,696)
Investing Activities				
Purchase of tangible fixed assets	(435)	(_5	<u>,695</u>)
Net Cash Outflow from Investing Activities			(435)	(5,695)
Decrease in Cash and Cash Equivalents	16		(89,762)	(364,431)

Notes to the Accounts

For the Year Ended 31st December 1996

1. Accounting Policies

Basis of Accounting

The Accounts have been prepared in accordance with applicable Accounting Standards under the historical cost convention.

Turnover

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

Depreciation

Depreciation is calculated to write down the cost less the estimated residual value of all tangible fixed assets other than freehold land over their expected useful lives on the following bases:

Freehold Properties
Fixtures and fittings
Computer equipment

2% Straight line on the building 20% Reducing balance 33.3% Straight line

Stocks

Stocks have been valued at the lower of cost or net realisable value, after making due allowance for obsolete and slow moving items. Stock is valued at 1.75 Swiss Francs to the pound.

Deferred Taxation

Provision is made for taxation deferred as a result of material timing differences between the incidence of income and expenditure for taxation and accounts purposes, using the liability method, only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the near future.

Foreign Currencies

The policy adopted by the company is to provide for unrealised exchange losses but not for unrealised exchange profits on long term monetary items. This conforms to statutory accounting principles which only allow profits realised at the balance sheet date to be uncluded in the Profit and Loss Account. The Directors consider this gives a true and fair view.

During the year a standard rate of exchange is used on goods and services invoiced by the parent company. The profit or loss is posted either against the reserve or directly to the profit and loss as appropriate. The exchange rate used in 1996 was 1.75 Swiss Francs to the pound. The rate of exchange at 31st December 1996 was 2.29.

Notes to the Accounts

For the Year Ended 31st December 1996

Contribution to Pension Funds

The pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period.

Operating Leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the Profit and Loss Account as incurred.

2. Turnover

Turnover and loss on ordinary activities before taxation are attributable to the principal activity of the company, that of importing and wholesaling kitchen equipment manufactured by its parent company. Heinrich Kuhn Metallwarenfabrik A.G.

The geographical analysis of turnover is as follows:

		<u>1996</u> <u>£</u>	<u>1995</u> <u>£</u>
	UK	893,179	741,208
	Exports	27,927	40,834
		921,106	782,042
3.	Other operating income and Profit/Loss on currency exchange	<u>1996</u> <u>£</u>	<u>1995</u>
	Realised Profit/Loss on currency exchange Adjustment to unrealised loss on currency	15,359	(62,436)
	exchange	69,266	(47,002)
	Commission receivable		920
	Refund of promotional expenses	6,857	26,800
		91,482	(81,718)

4. Operating Profit

	<u>1995</u> <u>£</u>
Depreciation of owned assets Auditors' remuneration - non audit work Auditors' remuneration 1,500	6,133 1,802 1,500

Notes to the Accounts

For the Year Ended 31st December 1996

5.	Interest Payable and Similar Charges	<u>1996</u> <u>£</u>	<u>1995</u> <u>£</u>
	Bank overdrafts and loans repayable within five years, not by instalments To Parent Company on extended trade credit To Parent Company on loan The loan mentioned above was repaid on 24th Ma	254 36,568 - 36,822 - ay 1995	31,746 4,300 36,046
6.	Directors and Employees		
•	Staff costs, including directors' remuneration were as follows:	<u>1996</u> <u>£</u>	<u>1995</u> <u>£</u>
	Wages and salaries Social Security costs Other pension costs	63,097 6,118 6,924 76,139	51,641 4,804 6,924 63,369
	The average monthly number of employees, including directors, during the year was as follows:	1996 Number	1995 Number
	Administration Management Selling and Distribution	1 1 2 4	1 1 2 4
	Directors' Emoluments	<u>1996</u> <u>£</u>	<u>1995</u>
	Emoluments (including pension contribution)	36,698 ======	37,114
	Included in the above emoluments, excluding pension contributions, paid to:		
		<u>1996</u> <u>£</u>	<u>1995</u>
	Highest paid director	29,744 	30,190
	The other director's emoluments, excluding pension contributions, fell within the followiranges:	ng 1996	1995
	£Nil - £5,000 £25,001 - £30,000 £30,001 - £35,000	Number 1 1	Number 1 - 1

Kuhn Rikon (U.K.) Limited Notes to the Accounts For the Year Ended 31st December 1996

7. Tangible Fixed Assets

	Freehold Land and Buildings	Fixtures and Fittings		
	€	€	€_	<u>£</u>
nuary 1996	126 , 467 -	25,390 435	6,950 -	158,807 435
ecember 1996	126,467	25,825	6,950	159,242
nuary 1996	•	, -	•	24,146 5,776
ecember 1996	<u>7,104</u>	17,137	5,681	29,922
<u>Value</u>				
ecember 1996	119,363	8,688	1,269	129,320
ecember 1995	121,139	10,439	3,083	134,661
			<u>1996</u>	<u>1995</u> £
resale			151,529	185,402
			1996 ·	<u>1995</u>
ts and accrued inco	me		282,621 3,117	195,310 - 1,696
			285,738	197,006
			б .	
: Amounts Falling D	ue Within (One Year	<u>1996</u>	<u>1995</u> <u>£</u>
litors	ellow subs	idiarv	36,357 43,528	31 , 718
igs es and social secur	ity	- ~ + ~ + J	757,658 33,306 1,754 872,603	805,570 11,180 1,500 849,968
	tors loan was to J. mount outstanding i Amounts Falling D and overdrafts litors wed to parent and f ags and social secur	Iand and Buildings £ nuary 1996 126,467 eccember 1996 126,467 ion nuary 1996 r the Year eccember 1996 Value eccember 1996 eccember 1996 resale tors ts and accrued income loan accounts tors loan was to J.G.W.Marget mount outstanding in the year Amounts Falling Due Within of the state of th	Land and Buildings £ £ nuary 1996 126,467 25,390 - 435 ecember 1996 126,467 126,467 25,825 ion nuary 1996 r the Year 1,776 2,186 ecember 1996 7,104 17,137 Value ecember 1996 ecember 1996 119,363 ecember 1995 121,139 10,439 resale tors ts and accrued income loan accounts tors loan was to J.G.W.Margetts, the mount outstanding in the year was £1,690 Amounts Falling Due Within One Year s and overdrafts litors red to parent and fellow subsidiary ags as and social security	Land and Duildings Fittings Equipmer

The bank overdraft is secured on the freehold property and the other assets of the company.

Notes to the Accounts

For the Year Ended 31st December 1996

11.	Creditors:	Amounts	Falling	Due	After	One	Year	<u>1996</u> <u>£</u>	<u>1995</u> <u>£</u>
	Amount owe	d to pare	ent					110,000	110,000

The loan shown above is in pounds sterling and is interest free

12. Pension Scheme

The company operates a defined contribution pension scheme for the benefit of the UK Director. The assets of the scheme are administered by trustees in a fund independent from those of the company.

The total contributions paid in the year amounts to £6,924 (1995 £6,924).

13. Share Capital	<u>1996</u> <u>£</u>	<u>1995</u>
Authorised Equity Shares		
20,000 Ordinary Shares of £1 each	20,000	20,000
Allotted Equity Shares	·	
19,840 Allotted, called up and fully paid ordinary shares of £1 each	19,840	<u>19,840</u>

14. Reserves

	Share Premium Account <u>£</u>	Profit and Loss Account
At 1st January 1995 Loss for the Year	15,000	(287,580) (136,754)
At 1st January 1996 Loss for the Year	15,000	(424,334) (26,522)
At 31st December 1996	<u>15,000</u>	(<u>450,856</u>)

Notes to the Accounts

For the Year Ended 31st December 1996

15.	Reconciliation of	Operating Profit to
	Net Cash Inflow fr	om Operating Activities

	<u>1996</u> <u>£</u>	<u>1995</u> <u>£</u>
Operating profit/loss Depreciation charges Decrease/Increase in Stocks Increase in Debtors Decrease in other creditors	9,450 5,776 33,873 (88,732) (13,722) (53,355)	(114,058) 6,133 (65,399) (13,349) (149,367) (336,040)

16. Analysis of Changes in Cash and Cash Equivalents During the Year

	<u>1996</u> €	<u>1995</u> €
Balance at 1st January 1996 Net cash outflow	53,405 (89,762)	417,836 (364,431)
Balance at 31st December 1996	(36,357)	53,405

17. Analysis of Changes in Cash or Cash Equivalents as Shown in the Balance Sheet

	<u>1996</u>	Change in Year	1995	Change in Year	1994
	₤	£	$\underline{\mathfrak{L}}$	€ .	£
Cash at Bank and in Hand	_	(53,405)	53,405	364,431	417,836
Bank Overdraft	(36,357)	(36,357)	-	-	-
	(36,357)	(<u>89,762</u>)	53,405	364,431	417,836

18. Reconciliation of Shareholders' Funds

Reconciliation of Shareholders' Funds		
	<u>1996</u> <u>£</u>	<u>1995</u> <u>£</u>
Loss for the financial year	(26,522)	(136,754)
Opening Shareholders' Funds	(389,494)	(252,740)
Closing shareholders' funds	(<u>416,016</u>)	(<u>389,494</u>)

19. Capital Commitments

The company had no capital commitments contracted or authorised and not contracted for.

Notes to the Accounts

For the Year Ended 31st December 1996

20. Contingent Liabilities

The company has a contingent liability for income tax on interest paid gross to the parent company. UK tax law requires UK income tax to be deducted and the interest to be paid net.

21. Holding Company

The ultimate holding company is Heinrich Kuhn Metallwarenfabrik A.G. which is incorporated in Switzerland.