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# MARIGOLD HEALTH FOODS LTD

**FINANCIAL STATEMENTS** 

31 MARCH 2005

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COMPANIES HOUSE 13/01/2006

## **Company Information**

**Directors** 

**DBR Swinstead** 

PJ Tobin

Secretary

D B R Swinstead

**Registered Number** 

1300295 (England and Wales)

**Registered Office** 

102 Camley Street

London NW1 OPF

**Auditors** 

Nexia Audit Limited Prospect House 2 Athenaeum Road

London N20 9YU

**Solicitors** 

Soloman Taylor & Shaw 3 Coach House Yard Hampstead High Street

London NW3 1QD

**Bankers** 

Bank of Scotland

14/16 Cockspur Street

London SW1Y 5BL

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#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2005

The Directors present their report and the financial statements for the year ended 31 March 2005.

### Principal activities

The Company's principal activity continues to be that of distribution of vegetarian and vegan foods, drinks, nutritional supplements, toiletries and other animal-free products.

#### **Business Review**

The financial results for the year and the Company's financial position at the year end are shewn in the attached statements.

#### Results and dividends

The profit for the year after taxation, amounted to £791,290 (2004 - £509,180).

Interim dividends per share were paid as follows:

	Ordinary Shares		
	'A'	'B'	
15 May 2004	£15.99147	£13.65694	
17 August 2004	£15.99147	£13.65694	
17 November 2004	£15.99147	£14.65885	
14 December 2004	£26.65245	£26.65245	
16 February 2005	£15.99147	£14.65885	
18 March 2005	£63.96588	£63.96588	

The total distribution of dividends for the year has been £566,241(2004 - £282,482). The Directors do not recommend payment of a final dividend.

## Directors

The Directors who served during the year and their beneficial interests in the Company's issued share capital were:

	Ordinary A shares of £1 each		Ordinary B shares of £1 ea	
	2005	2004	2005	2004
DBR Swinstead	1,876	1,876	-	-
PJ Tobin	-	-	1,876	1,876

#### The Environment

The Company seeks to build upon the progress so far made towards promoting social and evironmental activities as Company policy.

Some good quality food approaching sell-by date is donated to charities. We also donate very substantial quantities of used office paper for recycling and purchase the reconstitued paper for office use - similarly with cartridges. We are planning a review of power and water use aiming to effect economies.

#### Charitable donations

During the year the Company made charitable donations amounting to £4,750 (2004 - £600).

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2005

#### **Auditors**

The Auditors, Nexia Audit Limited, will be proposed for reappointment in accordance with Section 385 of the Companies Act 1985.

# Statement of Directors' responsibilities

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;

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- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report was approved by the Board on 14 December 2005 and signed on its behalf.

**DBR Swinstead** Secretary

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## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF MARIGOLD HEALTH FOODS LTD

We have audited the accounts of Marigold Health Foods Ltd for the year ended 31 March 2005 comprising the Balance Sheet, Profit and Loss Account, Statement of Recognised Gains and Losses, Note of Historical Cost Profits and Losses, Cash Flow Statement and related notes 1 to 23. These accounts have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As described in the statement of Directors responsibilities the company's Directors are responsible for the preparation of the accounts in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if the information specified by law regarding Directors remuneration and transactions with the company is not disclosed.

We read the Directors report and consider the implications for our report if we become aware of any apparent misstatements within it.

## Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

## Opinion

In our opinion, the accounts give a true and fair view of the state of the company's affairs as at 31 March 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985

rexia Audit Limited
Chartered Accountants Wexa Andit Limited
Registered Auditors

**Prospect House** 2 Athenaeum Road Whetstone London

N20 9YU

Date: 11 January 2006.

## BALANCE SHEET As at 31 March 2005

	Note	£	2005 £	£	2004 £
FIXED ASSETS					
Intangible fixed assets	2		14,105		14,105
Tangible fixed assets	3		1,427,888		972,732
			1,441,993		986,837
CURRENT ASSETS					
Stocks	4	506,970		457,660	
Debtors	5	1,456,757		1,151,257	
Investment	6	283,290		277,639	
Cash at bank and in hand		615,093		310,339 	
		2,862,110		2,196,895	
creditors: amounts falling due within one year	7	(1,893,467)		(1,459,425)	
NET CURRENT ASSETS			968,643		737,470
TOTAL ASSETS LESS CURRENT LIABILITIES			2,410,636		1,724,307
PROVISIONS FOR LIABILITIES					
AND CHARGES	8		(25,043)		(19,951)
NET ASSETS			2,385,593		1,704,356
CAPITAL AND RESERVES					
Called up share capital	9		3,752		3,752
Revaluation Reserve	10		703,102		252,584
Retained Profit	. 5		1,678,739		1,448,020
MEMBERS' FUNDS	11		2,385,593		1,704,356

The financial statements were approved by the board on 14 December 2005 and signed on its behalf.

**DBR Swinstead** 

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Director

PJ Tobin

The notes on pages 9 to 16 form part of these financial statements.

# PROFIT AND LOSS ACCOUNT For the year ended 31 March 2005

	Note	2005 £	2004 £
TURNOVER	1,12	13,434,737	11,043,165
Prime cost of sales		(10,695,577)	(8,947,485)
GROSS PROFIT		2,739,160	2,095,680
Delivery expenses		(177,726)	(181,270)
Administrative expenses		(1,445,505)	(1,249,589)
OPERATING PROFIT	13	1,115,929	664,821
Interest receivable	16	33,556	31,660
Interest payable	17	(2,410)	(901)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,147,075	695,580
TAXATION ON PROFIT ON ORDINARY ACTIVITIES	18	(355,785)	(186,400)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		791,290	509,180
DIVIDENDS	19	(566,241)	(282,482)
RETAINED PROFIT FOR THE YEAR		225,049	226,698
RETAINED PROFIT BROUGHT FORWARD Transferred from Revaluation Reserve	10	1,448,020	1,218,800
Hansierieu nom Revaluation Reserve	10	5,670	<u> 2,522</u>
RETAINED PROFIT CARRIED FORWARD		1,678,739	1,448,020

All amounts relate to continuing operations.

The notes on pages 9 to 16 form part of these financial statements.

# STATEMENT OF RECOGNISED GAINS AND LOSSES For the year ended 31 March 2005

	2005	2004
	£	£
Profit for the financial year after taxation	791,290	509,180
Unrealised surplus on revaluation of leasehold property	456,188	•
Unrealised gain on revaluation of investment	-	8,723
Total gains and losses relating to the year	1,247,478	517,903

# NOTE OF HISTORICAL COST PROFITS AND LOSSES For the year ended 31 March 2005

2005	2004
£	£
1,147,075	695,580
-	8,723
5,670	2,522
1,152,745	706,825
230,719	237,943
	£ 1,147,075 - 5,670 1,152,745

# CASH FLOW STATEMENT For the year ended 31 March 2005

	2005		2004	
	Note £	£	£	£
Net cash inflow from operating activities (Page	: 8)	1,089,589		561,267
Returns on investments and servicing of finance	20	31,146		22,036
Taxation		(188,352)	(	169,689)
Capital expenditure and financial investment	20	(55,737)		(94,814)
Equity dividends paid		(566,241)	(	282,482)
Cash inflow before use of liquid resources and financing		310,405		36,318
Management of liquid resources	20	(5,651)		(82,758)
Increase/(decrease) in cash in the period		304,754	_ =	(46,440)

The notes on pages 9 to 16 form part of these financial statements.

# CASH FLOW STATEMENT INFORMATION For the year ended 31 March 2005

	<del></del> -				
	Note	£	005 £	2004 £	£
RECONCILIATION OF OPERATING PROFIT TO NET CASH FROM OPERATING ACTIVITIES	INFLOW	,			
Operating profit Depreciation of tangible fixed assets Loss on disposal of tangible fixed assets Increase in debtors Increase in stocks Increase/(decrease) in creditors			1,115,929 54,976 1,793 (305,500) (49,310) 271,701		664,821 44,645 10,053 (137,640) (9,192) (11,420)
Net cash inflow from operating activities		:	1,089,589	=	561,267
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS	21				
Increase/(decrease) in cash in the period		304,754		(46,440)	
Cash inflow from increase/(decrease) in liquid resources		5,651		(82,758)	
Change in net funds resulting from cash flows		*	310,405		(129,198)
Net funds at 1 April 2004			587,978		717,176
Net funds at 31 March 2005			898,383	=	587,978

## NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2005

#### 1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards in the United Kingdom.

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention as modified by the revaluation of Leasehold land and buildings and include the results of the company's operations which are described in the Directors' Report and all of which are continuing.

#### 1.2 Turnover

Turnover comprises the invoiced value of goods and services supplied by the company, exclusive of Value Added Tax.

## 1.3 Tangible fixed assets and depreciation

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Leasehold buildings

Over the term of the lease

Motor vehicles
Fixtures & fittings

Straight line over 6 or 5 years as deemed appropriate

Straight line over estimated life at variable rates

# 1.4 Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to profit and loss account as incurred.

#### 1.5 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items.

#### 1.6 Foreign currencies

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

#### 1.7 Deferred taxation

Provision is made for taxation deferred as a result of material timing differences between the incidence of income and expenditure for taxation and accounts purposes, using the liability method, only to the extent that, in the opinion of the Directors, there is a reasonable probability that a liability or asset will crystallise in the near future.

## 1.8 Pensions

The company contributes to a grouped personal pension scheme. The assets of the scheme are held separately from those of the Company in independently administered funds. The Company's contributions to the scheme for the year are charged to the profit and loss account.

#### 1.9 Goodwill and trade mark

Goodwill and trade mark are stated in the financial statements at cost. The financial statements have departed from the requirement to amortise the assets over a finite period for the overriding intention to shew a true and fair view. The reason for this departure is that in the Directors' opinion the assets are in the financial statements at below their true market value.

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2005

2.	INTANGIBLE FIXED ASSETS				
					Goodwill £
	Cost At 1 April 2004				14,105
	At 31 March 2005				14,105
	Net Book Value At 31 March 2005				14,105
	At 31 March 2004				14,105
3.	TANGIBLE FIXED ASSETS				
		Long		F!	
		Leasehold Land & Buildings £	Vans £	Fixtures & Equipment £	Total £
	Cost or valuation				
	At 1 April 2004	830,462	237,431	150,839	1,218,732
	Additions Disposals	9,506	42,253 (89,776)	4,584 (23,613)	56,343 (113,389)
	Revaluations	410,032	(00,770)	(25,515)	410,032
	At 31 March 2005	1,250,000	189,908	131,810	1,571,718
	Depreciation				
	At 1 April 2004	37,808	122,107	86,085	246,000
	Charge for year	8,348	32,594	14,034	54,976
	On disposals	(40.450)	(90,772)	(20,218)	(110,990)
	Revaluations	(46,156)			(46,156)
	At 31 March 2005		63,929	79,901	143,830
	Net Book Value				
	At 31 March 2005	1,250,000	125,979	51,909	1,427,888
	At 31 March 2004	792,654	115,324	64,754	972,732

The Company's Leasehold Property was valued at 31 March 2005 by CB Richard Ellis Ltd and the resulting surplus of £456,188 was transferred to the Revaluation Reserve.

If Leasehold Property had not been revalued it would have been included at the following historic cost:

	2005 £	2004 £
Cost Cumulative depreciation	576,139 (33,628)	566,633 (27,958)
Net book amount	542,511	538,675

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2005

	STOCKS		
4.	SIOCKS	2005	2004
		£	£
	Sellable goods, at cost	506,970	457,660
_	PERTORS		
5.	DEBTORS	2005 £	2004 £
		_	-
	Due within one year	4 007 044	
	Trade debtors	1,327,241	1,030,671
	Other debtors Prepayments and accrued income	91,474 38,042	81,135 39,451
		1,456,757	1,151,257
6.	INVESTMENT  This is the cost to date of a holding in the Corporate Bond Fund wo Open-ended Investment Company. The market value at 31 Ma £279,900).		
7.	CREDITORS:		
	Amounts falling due within one year	2005	2004
		£	£
	Trade creditors	1,314,514	1,131,151
	Corporation tax	346,460	184,119
	PAYE/NI liability	26,395	21,522
	Other creditors Accruals and deferred income	158,597 47,501	86,767 35,866
		1,893,467	1,459,425
8.	PROVISION FOR LIABILITIES AND CHARGES		
		2005 £	2004 £
	Deferred Tax		
	At 1 April 2004	19,951	17,301
	Charge for the year	5,092	2,650
	At 31 March 2005	25,043	19,951

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2005

9.	SHARE CAPITAL		
		2005 £	2004 £
	Authorised		
	5,000 ordinary shares of £1 each	5,000	5,000
	Allotted, called up and fully paid		
	1,876 A ordinary shares of £1 each	1,876	1,876
	1,876 B ordinary shares of £1 each	1,876	1,876
		3,752	3,752
10.	RESERVES		
		£	
	Revaluation Reserve		
	At 1 April 2004	252,584	
	Surplus on Revaluation of Leasehold Property Transfer to Retained Profit at 31 March 2005	456,188 (5,670)	
	Transfer to Netamed From at 31 March 2003	(5,575)	
		703,102	
11.	MEMBERS' FUNDS		
	Reconciliation of movements on members' funds		
		2005 £	2004 £
	Profit for the year	791,290	509,180
	Dividends	(566,241)	(282,482)
		225,049	226,698
	Other recognised gains and losses during year	456,188	(8,723)
		681,237	217,975
	Opening members' funds	1,704,356	1,486,381
	Closing members' funds	2,385,593	1,704,356

## 12. TURNOVER

The whole of the turnover is attributable to the one principal activity of the Company being distribution of vegetarian and vegan foods, drinks, nutritional supplements, toiletries and other animal-free products.

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2005

13.	OPERATING PROFIT		
	The operating profit is stated after charging:	2005 £	2004 £
	Depreciation of tangible fixed assets - owned by the company Audit fees Non-audit services paid to a company associated to the auditors Operating lease rentals - other	54,976 11,125	44,645 12,250
		670 51,222	52,968 —————
14.	STAFF COSTS		
	Staff costs, including Directors' remuneration, were as follows:	2005 £	2004 £
	Wages and salaries Social security costs Other pension costs	941,433 92,585 28,615	812,220 78,310 23,664
		1,062,633	914,194
	The average monthly number of employees, including directors, dur	ing the year was as 2005	follows: 2004
	Average employees	41	38
15.	DIRECTORS' REMUNERATION	0007	0004
		2005 £	2004 £
	Aggregate emoluments	13,759	17,518
		13,759	17,518
16.	INTEREST RECEIVABLE	2005 £	2004 £
	Interest receivable	33,556	31,660

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2005

17.	INTEREST PAYABLE		
	WIENED I AVADEE	2005 £	2004 £
	On directors' accounts	2,410	901
18.	TAXATION	2005 £	2004 £
	Current year taxation UK Corporation Tax at 30% (2004 - 30%) Transfer to deferred taxation	349,471 5,092 ————————————————————————————————————	184,119 2,650 ————————————————————————————————————
	Prior years UK corporation tax	1,222	(369)
		355,785	186,400
	Factors affecting the tax charge for period		
	Profit on ordinary activities before tax	2005 £ 1,147,075	2004 £ 695,580
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK 30% (2003: 30%)	344,123	208,674
	Effects of: Expenses not deductible for tax purposes Depreciation charge in excess of capital allowances Marginal relief Income tax suffered	10,460 3,329 (8,441) -	17 (269) (22,144) (2,159)
	Current tax Charge for period	349,471	184,119
19.	DIVIDENDS	2005 £	2004 £
	Ordinary - interim paid	566,241	282,482

# NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2005

20.	ANALYSIS OF CASH FLOWS FO				
	NETTED IN THE GASTIT EGW O	(C) ( build build )		2005 £	2004 £
	Returns on investments a	nd servicing of f	inance		
	Interest received Interest paid			33,556 (2,410)	22,937 (901)
	Net cash inflow for return servicing of finance	s on investments	s and	31,146	22,036
	Capital expenditure and financial investment				
	Purchase of tangible fixed a Sale of tangible fixed assets			(56,343) 606	(96,894) 2,080
	Net cash outflow for capit	al expenditure		(55,737)	(94,814)
	Management of liquid res				
	Increase in current asset in	vestment		(5,651)	(82,758)
	Net cash outflow for man	agement of liquid	i resources	(5,651)	(82,758)
21.	ANALYSIS OF NET DEBT				
		At 1 April 2004 £	Cash flow £		At 31 March 2005 £
	Net cash:	-	-		_
	Cash at bank and in hand	310,339	304,754		615,093
	Liquid resources:				
	Current asset investments	277,639	5,651		
	Debt:				
		-			_
	Net debt	587,978	310,405		898,383

## NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2005

## 22. OTHER COMMITMENTS

At 31 March 2005 the company had annual commitments under non-cancellable operating leases as follows:

Land and buildings 2005 2004 £ £

v date:

Expiry date:
In more than 5 years

21,000
21,000

#### 23. TRANSACTIONS WITH A DIRECTOR

During the current year the current account of DBR Swinstead was overdrawn for a maximum period of 25 days. The maximum amount owed by the Director to the Company was £273,428. The account was in credit at the year end.