

1300295

MARIGOLD HEALTH FOODS LIMITED

FINANCIAL STATEMENTS
31 MARCH 2004



Company Information

Directors

٠.

DBR Swinstead

PJ Tobin

Secretary

D B R Swinstead

Registered Number

1300295 (England and Wales)

Registered Office

102 Camley Street

London NW1 OPF

Auditors

Nexia Audit Limited Prospect House 2 Athenaeum Road

Whetstone London N20 9YU

Solicitors

Soloman Taylor & Shaw 3 Coach House Yard Hampstead High Street

London NW3 1QD

Bankers

Bank of Scotland 14/16 Cockspur Street

London SW1Y 5BL

Contents

Page
1 - 2
3 - 4
5
6
7
7
8 - 9
10 - 17
18 - 20

DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2004

The directors present their report and the financial statements for the year ended 31 March 2004.

Principal activities

The company's principal activity continues to be that of distribution of vegetarian and vegan foods, drinks, nutritional supplements and other animal-free products.

Business Review

The financial results for the year and the Company's financial position at the year end are shewn in the attached statements.

Results and dividends

The profit for the year after taxation, amounted to £509,180 (2003 - £442,320).

By a Special Resolution dated 30 October 2002 the issued share capital of the company was divided into 'A' and 'B' ordinary shares. These shares rank pari passu in all respects excepting that the Directors may declare a separate dividend in respect of each type of share.

Interim dividends per share were paid as follows:

	Ordinary shares		
	'A'	'B'	
15 May 2003	£15.99147	£12.65991	
15 August 2003	£15.99147	£12.65991	
14 November 2003	£15.99147	£12.65991	
16 February 2004	£15.99147	£12.65991	
16 March 2004	£15.99147	£19.97957	

The total distribution of dividends for the year has been £282,482 (2003: £330,417). The Directors do not recommend payment of a final dividend.

Directors

The directors who served during the year and their beneficial interests in the company's issued share capital were :

	Ordinary A sha	Ordinary A shares of £1 each		es of £1 each
	2004	2003	2004	2003
DBR Swinstead	1,876	1,876	-	-
PJ Tobin	-	-	1,876	1,876

DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2004

The Environment

The Company seeks to build upon the progress so far made towards promoting social and evironmental activities as Company policy.

Some good quality food approaching sell-by date is donated to charities. We also donate very substantial quantities of used office paper for recycling and purchase the reconstitued paper for office use - similarly with cartridges. We are planning a review of power and water use aiming to effect economies.

Charitable donations

During the year the Company made charitable donations amounting to £600.

Auditors

The auditors, Nexia Audit Limited, will be proposed for reappointment in accordance with section 385 of the Companies Act 1985.

Statement of directors' responsibilities

Metern

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent:
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

This report was approved by the board on 14 Deember 2004 and signed on its behalf.

D B R Swinstead Secretary

Page 2

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF MARIGOLD HEALTH FOODS LIMITED

We have audited the accounts of Marigold Health Foods Limited for the year ended 31 March 2004 comprising the Balance Sheet, Profit and Loss Account, Statement of Recognised Gains and Losses, Note of Historical Cost Profits and Losses, Cash Flow Statement and related notes. These accounts have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As described in the statement of directors responsibilities the company's directors are responsible for the preparation of the accounts in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if the information specified by law regarding directors remuneration and transactions with the company is not disclosed.

We read the directors report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

Opinion

In our opinion, the accounts give a true and fair view of the state of the company's affairs as at 31 March 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Nexia Andit Smitel.

Nexia Audit Limited Chartered Accountants Registered Auditors

Prospect House 2 Athenaeum Road Whetstone London N20 9YU

Date: 23°d. December 2004.

BALANCE SHEET As at 31 March 2004

	Note	£	2004 £	£	2003 £
FIXED ASSETS					
Intangible fixed assets	2		14,105		14,105
Tangible fixed assets	3		972,732		932,616
			986,837		946,721
CURRENT ASSETS					
Stocks	4	457,660		448,468	
Debtors	5	1,151,257		1,013,617	
Investment	6	277,639		194,881	
Cash at bank and in hand		310,339		356,779	
		2,196,895		2,013,745	
CREDITORS: amounts falling due within one year	7	(1,459,425)		(1,456,784)	
NET CURRENT ASSETS			737,470		556,961
TOTAL ASSETS LESS CURRENT LIABILITIES			1,724,307		1,503,682
PROVISIONS FOR LIABILITIES					
AND CHARGES	8		(19,951)		(17,301)
NET ASSETS			1,704,356		1,486,381
CAPITAL AND RESERVES					
Called up share capital	9		3,752		3,752
Revaluation reserve	10		252,584		263,829
Profit and loss account	. •		1,448,020		1,218,800
SHAREHOLDERS' FUNDS	11		1,704,356		1,486,381

The financial statements were approved by the board on its behalf.

DBR Swinstead Director PJ Tobin

bin Director

The notes on pages 10 to 17 form part of these financial statements.

PROFIT AND LOSS ACCOUNT For the year ended 31 March 2004

	Note	2004 £	2003 £
TURNOVER	1,12	11,043,165	10,062,916
Cost of sales		(8,947,485)	(8, 115, 671)
GROSS PROFIT		2,095,680	1,947,245
Selling and distribution costs		(181,270)	(175,134)
Administrative expenses		(1,249,589)	(1,154,149)
OPERATING PROFIT	13	664,821	617,962
Interest receivable	16	31,660	14,099
Interest payable	17	(901)	(2,382)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		695,580	629,679
TAXATION ON PROFIT ON ORDINARY ACTIVITIES	18	(186,400)	(187,359)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		509,180	442,320
DIVIDENDS	19	(282,482)	(330,417)
RETAINED PROFIT FOR THE YEAR		226,698	111,903
RETAINED PROFIT BROUGHT FORWARD Transferred from Revaluation Reserve	10	1,218,800 2,522	1,106,897 -
RETAINED PROFIT CARRIED FORWARD		1,448,020	1,218,800

All amounts relate to continuing operations.

The notes on pages 10 to 17 form part of these financial statements.

STATEMENT OF RECOGNISED GAINS AND LOSSES For the year ended 31 March 2004

	2004	2003
	£	£
Profit for the financial year after taxation	509,180	442,320
Unrealised gain on revaluation of investments	8,723	-
Total gains and losses relating to the year	517,903	442,320
		

NOTE OF HISTORICAL COST PROFITS AND LOSSES For the year ended 31 March 2004

	2004	2003
	£	£
Reported profit on ordinary activities before taxation	695,580	629,679
Unrealised movement on current asset investment	8,723	-
Difference between a historical cost depreciation charge and actual depreciation charge for the year calculated on the revalued amount	2,522	-
Historical cost profit on ordinary activities before taxation	706,825	629,679
Historical cost profit for the year retained after taxation	237,943	111,903
		

CASH FLOW STATEMENT For the year ended 31 March 2004

		2004	2003	
	Note	£ £	£	£
Net cash inflow from operating activities (Page 9	9)	553,775		815,572
Returns on investments and servicing of finance	20	23,267		11,717
Taxation		(169,690)		(108,984)
Capital expenditure and financial investment	20	(94,814)		(44,750)
Equity dividends paid		(282,482)		(330,417)
Cash inflow before use of liquid resources and financing		30,056	_	343,138
Management of liquid resources	20	(70,034)		(194,881)
(Decrease)/increase in cash in the period		(39,978)	 =	148,257

The notes on pages 10 to 17 form part of these financial statements.

CASH FLOW STATEMENT INFORMATION For the year ended 31 March 2004

	Note	20 £	004 £	2003 £	£
RECONCILIATION OF OPERATING PROFIT TO NET CASI	Н				
Operating profit Depreciation of tangible fixed assets Loss on disposal of tangible fixed assets (Increase)/decrease in debtors Increase in stocks (Decrease)/increase in creditors			664,821 44,645 10,053 (137,640) (9,192) (18,912)		617,962 45,431 - 65,215 (82,651) 169,615
Net cash inflow from operating activities		:	553,775	<u> </u>	815,572
RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT	21				
(Decrease)/increase in cash in the period		(39,978)	148,257	
Cash inflow from (decrease)/increase in liquid resources		70,034		(194,881)	
Change in net debt resulting from cash flows			30,056		(46,624)
Net debt at 1 April 2003			551,660		598,284
Net debt at 31 March 2004			581,716	<u>-</u>	551,660

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2004

1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards in the United Kingdom.

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention as modified by the revaluation of Leasehold land and buildings and include the results of the company's operations which are described in the Directors' Report and all of which are continuing.

1.2 Turnover

Turnover comprises the invoiced value of goods and services supplied by the company, exclusive of Value Added Tax.

1.3 Tangible fixed assets and depreciation

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Leasehold buildings Motor vehicles Fixtures & fittings Over the term of the lease Straight line over 6 or 5 years as deemed appropriate At variable rates on straight line over estimated life

1.4 Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to profit and loss account as incurred.

1.5 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items.

1.6 Foreign currencies

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

1.7 Deferred taxation

Provision is made for taxation deferred as a result of material timing differences between the incidence of income and expenditure for taxation and accounts purposes, using the liability method, only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the near future.

1.8 Pensions

The company contributes to a grouped personal pension scheme. The assets of the scheme are held separately from those of the Company in independently administered funds. The Company's contributions to the scheme for the year are charged to the profit and loss account.

1.9 Goodwill and trade mark

Goodwill and trade mark are stated in the financial statements at cost. The financial statements have departed from the requirement to amortise the assets over a finite period for the overriding intention to shew a true and fair view.

The reason for this departure is that in the Directors' opinion the assets are in the financial statements at below their true market value.

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2004

. 1	NTANGIBLE FIXED ASSETS				Goodwill
					£
	Cost At 1 April 2003				14,105
Á	At 31 March 2004				14,105
	Net Book Value At 31 March 2004				14,105
F	At 31 March 2003				14,105
_					
. 7	FANGIBLE FIXED ASSETS	Long Term			
		Leasehold Land & Buildings £	Fixtures & Equipment £	Motor Vehicles £	Total £
(Cost or valuation				
	At 1 April 2003	830,462	149,751	194,111	1,174,324
	Additions	-	20,894	76,000	96,894
Ι	Disposals	-	(19,805)	(32,680)	(52,485)
Á	At 31 March 2004	830,462	150,840	237,431	1,218,733
[Depreciation				
	At 1 April 2003	29,872	84,804	127,032	241,708
(Charge for year	7,936	13,459	23,250	44,645
(On disposals	-	(12,177)	(28,175)	(40,352)
,	At 31 March 2004	37,808	86,086	122,107	246,001
	Net Book Value				
	At 31 March 2004	792,654	64,754	115,324	972,732
,	At 31 March 2003	800,590	64,947	67,079	932,616

The Company's Leasehold property was valued at 31 March 2000 by Insignia Richard Ellis Ltd and the resulting surplus of £263,829 was transferred to the revaluation reserve.

If leasehold property had not been revalued it would have been included at the following historic costs:

	2004	2003
	£	£
Cost	566,633	566,633
Cumulative depreciation	(27,958)	(22,308)
Net book amount	538,675	544,325

4.	STOCKS		
		2004 £	2003 £
	Finished goods	457,660	448,468
5.	DEBTORS	2004 £	2003 £
	Due within one year Trade debtors Other debtors Prepayments and accrued income	1,030,671 81,135 39,451	892,557 84,782 36,278
		1,151,257	1,013,617
6.	INVESTMENT This is the cost to date of a holding in the Corporate Bon Open-ended Investment Company. The market value at		stment Funds
7.	CREDITORS: Amounts falling due within one year	2004	2003
		£	£
	Trade creditors Corporation tax Social security and other taxes	1,131,151 184,119 -	1,222,544 170,058 17,719
	Other creditors Accruals and deferred income	86,767 57,388	18,847 27,616
		1,459,425	1,456,784
8.	PROVISIONS FOR LIABILITIES AND CHARGES		
		2004 £	2003 £
	Deferred Tax At 1 April 2003	17,301	_
	Charge for the year	2,650	17,301
	At 31 March 2004	19,951	17,301

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2004

9.	SHARE CAPITAL	2004	2003
		£	£
	Authorised		
	5,000 A ordinary shares of £1 each	5,000	5,000
	5,000 B ordinary shares of £1 each	5,000	5,000
		 _	
		10,000	10,000
	Allotted, called up and fully paid		
	1,876 A ordinary shares of £1 each	1,876	1,876
	1,876 B ordinary shares of £1 each	1,876	1,876
		3,752	3,752
		-	

By a Special Resolution dated 30 October 2002 the issued share capital was divided into 'A' and 'B' ordinary shares. These shares rank pari passu in all respects excepting that the Directors may declare a separate dividend in respect of each class of share.

10. RESERVES

	£.
Revaluation Reserve	
At 1 April 2003	263,829
Unrealised movement on market value of investments	(8,723)
Transfer to profit & loss reserve	(2,522)
	252,584
	

11. MEMBERS' FUNDS

Reconciliation of movements on members' funds		
	2004	2003
	£	£
Profit for the year	509,180	442,320
Dividends	(282,482)	(330,417)
	226,698	111,903
Other recognised gains and losses during year	(8,723)	-
	217,975	111,903
Opening shareholders' funds	1,486,381	1,374,478
Closing shareholders' funds	1,704,356	1,486,381

12. TURNOVER

The whole of the turnover is attributable to the one principal activity of the company being distribution of vegetarian and vegan foods, drinks, nutritional supplements and other animal-free products.

All turnover arose within the United Kingdom.

13.	OPERATING PROFIT		
	The operating profit is stated after charging:	2004 £	2003 £
	Depreciation of tangible fixed assets - owned by the company Audit fees	44,645 9,000	45,431 7,500
	Operating lease rentals - other	52,968 	52,464
14.	STAFF COSTS		
	Staff costs, including directors' remuneration, were as follows:	2004 £	2003 £
	Wages and salaries Social security costs Other pension costs	812,220 78,310 23,664	739,512 64,869 28,787
		914,194	833,168
	The average monthly number of employees, including directors, durin	g the year was as	
	Average employees	2004 38	2003 35
15.	DIRECTORS' REMUNERATION		
		2004 £	2003 £
	Aggregate emoluments Company pension contributions to money purchase schemes	17,518 -	32,102 7,482
		17,518	39,584
16.	INTEREST RECEIVABLE	2004 £	2003 £
	Other interest receivable	31,660	14,099

17.	INTEREST PAYABLE		
		2004 £	2003 £
	On other amounts On directors' accounts	- 901	784 1,598
		901	2,382
18.	TAXATION	2004 £	2003 £
	Current year taxation UK Corporation Tax at 30% (2003 - 30%) Transfer to deferred taxation	184,119 2,650	170,058 17,301
	Prior vooro	186,769	187,359
	Prior years UK corporation tax	(369)	
		186,400	187,359
	Factors affecting the tax charge for period		
		2004 £	2003 £
	Profit on ordinary activities before tax	695,580	629,679
	- Profit on ordinary activities multiplied by standard rate of corporation tax in the UK 30% (2003: 30%)	208,674	188,904
	Effects of: Expenses not deductible for tax purposes Capital allowances for period in excess of depreciation Marginal relief Income tax suffered	17 (269) (22,144) (2,159)	1,001 3,829 (23,232) (444)
	Current tax Charge for period	184,119	170,058
19.	DIVIDENDS	2004 £	2003 £
	Ordinary - interim paid	282,482 ————	330,417

20.	ANALYSIS OF CASH FLOWS F				
	NETTED IN THE CASH FLOW S	STATEMENT		2004	2002
				2004 £	2003 £
	Returns on investments ar	nd servicing of fi	rance		
	Interest received	ia convioling or in		24,168	14,099
	Interest received			(901)	(2,382)
	moreor para			(00.7	(2,002)
	Net cash inflow for returns on investments and				
	servicing of finance			23,267	11,717
	Comital arm and them and fi		#		
	Capital expenditure and fire		nt		
	Purchase of tangible fixed a			(96,894)	(44,750)
	Sale of tangible fixed assets	•		2,080	-
	Net cash outflow for capital expenditure		(94,814)	(44,750)	
	Management of liquid reso	ources			
	Increase in current asset investment		(70,034)	(194,881)	
	Net cash outflow for management of liquid resources		(70,034)	(194,881) ————	
21	ANALYSIS OF NET DEBT				
21.	ANALIGIO OF NET DEDI	At			At
		1 Apr 2003	Cash flow		31 Mar 2004
		£	£		£
	Net cash:	-	-		-
	Cash at bank and in hand	356,779	(46,440)		310,339
	Liquid resources:	-			
	Current asset investments	194,881	70,034		271,377
	Debt:				
		-	-		-
	Net debt	551,660	23,594		581,716

NOTES TO THE FINANCIAL STATEMENTS For the year ended 31 March 2004

22. OTHER COMMITMENTS

At 31 March 2004 the company had annual commitments under non-cancellable operating leases as follows:

Land and buildings

2004 2003 £ £ 21,000 21,000

Expiry date:

In more than 5 years

23. TRANSACTIONS WITH DIRECTORS

During the current year the current account of DBR Swinstead was overdrawn for a maximum period of 72 days. The maximum amount owed by the director to the company was £86,411. The account was in credit at the year end.