# SUPPORT SYSTEMS INTERNATIONAL SERVICES LIMITED (REGISTERED NUMBER 2261477)

DIRECTORS' REPORT AND ACCOUNTS

31 October 1994



#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 OCTOBER 1994

The directors present their report and the accounts for the year ended 31 October 1994.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent:
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### ACTIVITIES, REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENT

The principal activity of the company, which it expects to continue, is to provide marketing, training, technical and information services to fellow group undertakings. The principal activity of the company's subsidiary undertaking, SSI Medical Services Limited is the provision of medical services in wound care therapy in the United Kingdom.

#### **RESULTS AND DIVIDENDS**

The results for the period are set out in the profit and loss account on page 4.

The directors do not recommend the payment of a dividend and accordingly the retained profit of £96,000 has been added to reserves.

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 OCTOBER 1994 (CONTINUED)

#### **DIRECTORS AND THEIR INTERESTS**

The directors of the company during the period are given below:

MJ Clancy

DR Newman

P Stevenson

No director held a beneficial interest in the company during the period.

#### **FIXED ASSETS**

The movement in tangible fixed assets during the period are set out in note 6 on page 8.

#### LIABILITY INSURANCE

The company has maintained insurance in respect of certain liabilities of Directors and Officers in relation to the company as permitted by Section 310(3) of the Companies Act 1985.

#### **AUDITORS**

A resolution to re-appoint the auditors, Price Waterhouse, will be proposed at the Annual General Meeting.

By Order of the Board

Did Name

DR NEWMAN Secretary

28 August 1995

Telephone: 0115-947 3000 Telex: 884657 PRIWAT G Facsimile: 0115-947 2660

## Price Waterhouse



## AUDITORS' REPORT TO THE MEMBERS OF SUPPORT SYSTEMS INTERNATIONAL SERVICES LIMITED

We have audited the financial statements on pages 4 to 11 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

#### Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 October 1994 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PRICE WATERHOUSE Chartered Accountants and Registered Auditors

Ince ( Taketon

28 August 1995

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 1994

|  |              | 1994            |            | 1993         |
|--|--------------|-----------------|------------|--------------|
|  | £,000        | £,000           | £,000      | £,000        |
| TURNOVER (Note 2)                                      |              | 1,754           |            | 1,384        |
| Staff costs: (Note 3)                                  |              |                 |            |              |
| Wages and salaries                                     | 362          |                 | 404        |              |
| Social security costs                                  | 37           |                 | 46         |              |
| Other pension costs                                    | 32           |                 | 36         |              |
| Depreciation of  |              |                 |            |              |
| tangible fixed assets (Note 6)                         | 31           |                 | 27         |              |
| Other operating charges                                | <u>1,122</u> |                 | <u>726</u> |              |
|  |              | <u>(1,584</u> ) |            | (1,239)      |
| OPERATING PROFIT                                       |              | 170             |            | 145          |
| Interest payable (Note 5)                              |              | (28)            |            | (33)         |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION (Note 4) |              | 142             |            | 112          |
| Taxation (Note 6)                                      |              | <u>(46</u> )    |            | <u>(49</u> ) |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION           |              | 96              |            | 63           |
| Retained profit at 1 November 1993                     |              | 384             |            | 321          |
| RETAINED PROFIT AT 31 OCTOBER 1994                     |              | 480             |            | 384          |
|  |              |                 |            |              |

There are no recognised gains or losses other than those reflected in the profit and loss account shown above. All turnover and profits have been generated from continuing operations.

## BALANCE SHEET - 31 OCTOBER 1994

|  |           | 1 <u>994</u>                            |                 | 1993         |
|--|-----------|---|-----------------|--------------|
|  | £,000     | £,000                                   | €,000           | £'000        |
| FIXED ASSETS                           |           |   |                 |              |
| Tangible assets (Note 7)               |           | 103                                     |                 | 96           |
| Investments (Note 8)                   |           | 5,360                                   |                 | <u>3,360</u> |
|  |           | 5,463                                   |                 | 3,456        |
| CURRENT ASSETS                         |           |   |                 |              |
| Debtors (Note 9)                       | 1,085     |   | 898             |              |
| Cash at bank and in hand               | <u>18</u> |   |                 |              |
|  | 1,103     |   | 898             |              |
| CREDITORS (amounts                     |           |   |                 |              |
| falling due within one year) (Note 10) | (6,086)   |   | <u>(3,970</u> ) |              |
| NET CURRENT LIABILITIES                |           | (4,983)                                 |                 | (3,072)      |
| TOTAL ASSETS LESS                      |           |   |                 |              |
| CURRENT LIABILITIES                    |           | 480                                     |                 | 384          |
|  |           | *************************************** |                 |              |
| CAPITAL AND RESERVES                   |           |   |                 |              |
| Called up share capital (Note 12)      |           | -                                       |                 | -            |
| Profit and loss account                |           | 480                                     |                 | <u>384</u>   |
| TOTAL FUNDS ATTRIBUTABLE TO            |           | 480                                     |                 | 384 ^        |
| SHAREHOLDERS                           |           | <del></del>                             |                 |              |

Approved by the Board on and signed on its behalf

DR Newman DIRECTOR

28 August 1995

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#### NOTES TO THE ACCOUNTS - 31 OCTOBER 1994

#### 1 ACCOUNTING POLICIES

#### (1) Accounting convention

The accounts have been prepared under the historical cost convention, in accordance with applicable accounting standards.

#### (2) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is calculated so as to write off the cost of tangible fixed assets in equal annual instalments over their estimated useful lives. The rate of deprecation is 20% per annum.

#### (3) Deferred taxation

Deferred taxation relating to capital allowances and other timing differences is provided in the accounts only as far as a liability is likely to arise in the foreseeable future. Deferred tax assets are not recognised in the accounts unless their recovery in the foreseeable future is likely.

#### (4) Foreign currency

Transactions denominated in foreign currencies are translated at the rate of exchange ruling at the date of the transaction. At the balance sheet date, all monetary assets and liabilities denominated in a foreign currency are translated at the rate ruling at that date or that at which it is contracted to settle the transaction in the future. Exchange differences are taken to the profit and loss account.

#### (5) Operating leases

The cost of using equipment under operating leases is charged to the profit and loss account in accordance with the lease terms.

#### (6) Pensions

Pension costs relate to contributions made to a defined contribution pension scheme. The contributions are charged to the profit and loss account as they fall due.

#### NOTES TO THE ACCOUNTS - 31 OCTOBER 1994 (CONTINUED)

#### 2 TURNOVER

Turnover represents amounts charged to group companies during the period and is exclusive of Value Added Tax. All of the company's turnover arises in one class of business. Turnover may be analysed geographically as follows:

|                 | <u>1994</u> | <u> 1993</u> |
|-----------------|-------------|--------------|
|                 | £,000       | £,000        |
|                 |             |              |
| UK              | 1,019       | 747          |
| Rest of Europe  |             | 637          |
| 11001 01 201000 |             |              |
|                 | 1,754       | 1,384        |
|                 | 1,704       | 1,004        |
| ·               |             |              |

#### 3 STAFF COSTS

Directors' emoluments, including taxable benefits and pensions amounted to £197,149 (1993 - £233,196).

Two of the directors of the company, one of whom is the Chairman and highest paid director, are also directors of the immediate parent undertaking. Their remuneration is disclosed in that company's accounts. The remuneration of the remaining director, excluding pension contributions, during the period for which he was a director fell within the following bands:

|                   | <u>1994</u> | <u>1993</u> |
|-------------------|-------------|-------------|
| £45,001 - £50,000 | 1           | _           |
| £60,001 - £65,000 | -           | 1           |

The average number of persons employed during the year was 16 (1993 - 15).

#### 4 PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

This is stated after charging:

|   | <u> 1994</u> | <u> 1993</u> |
|---|--------------|--------------|
|   | £'000        | £,000        |
| Auditors' remuneration  | 5            | 6            |
| Non-audit related fees paid to auditors                             | 5            | 5            |
| Amounts paid under operating leases for hire of plant and machinery | 46           | 65           |
| Amounts paid under other operating leases                           | 52           | 52           |
| Exchange losses/(gains)   | (7)          | (13)         |
|   | <del></del>  | -            |

## NOTES TO THE ACCOUNTS - 31 OCTOBER 1994 (CONTINUED)

| 5 | INTEREST PAYABLE  |                      |                        |
|---|---|----------------------|------------------------|
|   |   | <u>1994</u><br>£'000 | <u>1993</u><br>£'000   |
|   |   |                      |                        |
|   | Intra-group interest Interest payable on bank and other external borrowings | 11<br>_17            | _33                    |
|   | wholly repayable within 5 years   | 28                   | 33                     |
|   |   | 20                   |                        |
| 6 | NOITAXAT  | -                    |                        |
|   | Corporation tax charge based on the profit                                  |                      |                        |
|   | the period at 33% (1993 - 33%)  | 52                   | 35                     |
|   | Adjustment in respect of prior periods                                      | <u>(6</u> )          | <u>14</u>              |
|   |   | 46                   | 49                     |
|   | ·   | -                    | <del></del>            |
| 7 | TANGIBLE FIXED ASSETS   |                      |                        |
|   |   |                      | Fixtures,              |
|   |   |                      | fittings and equipment |
|   |   |                      | £,000                  |
|   | Cost  |                      |                        |
|   | At 1 November 1993  |                      | 272                    |
|   | Additions   |                      | 38                     |
|   | Disposals   |                      | <u>(135</u> )          |
|   | At 31 October 1994  |                      | 175                    |
|   | Depreciation  |                      |                        |
|   |   |                      |                        |
|   | At 1 November 1993  |                      | 176<br>31              |
|   | Charge for the year   |                      | (135)                  |
|   | Disposals   |                      | 1100)                  |
|   | At 31 October 1994  |                      | 72                     |
|   | Net book value  |                      |                        |
|   | At 31 October 1994  |                      | 103                    |
|   |   |                      | <u> </u>               |
|   | At 31 October 1993  |                      | 96                     |

## NOTES TO THE ACCOUNTS - 31 OCTOBER 1994 (CONTINUED)

#### 8 INVESTMENTS

The movement in the investments balance during the year is as follows:

|   | <u>1994</u><br>£'000 |
|---|----------------------|
| Cost of investment as at 1 November 1993<br>Further shares acquired during the year | 3,360<br>            |
|   | 5,360                |
|   |                      |

The above represents the cost of the company's investment in the whole of the issued share capital of SSI Medical Services Limited, a company incorporated in the United Kingdom. The principal activity of this business is the provision of medical services in wound care therapy in the United Kingdom.

#### 9 DEBTORS

| •  | ·   | <u>1994</u><br>£'000 | <u>1993</u><br>£'000 |
|----|---|----------------------|----------------------|
|    | Amounts owed by group undertakings              | 1,018                | 778                  |
|    | VAT recoverable                                 | 32                   | 34                   |
|    | Other debtors                                   | <u>35</u>            | 86_                  |
|    |   | 1,085                | 898                  |
|    |   |                      | <del>1</del>         |
| 10 | CREDITORS (amounts falling due within one year) |                      |                      |
|    |   | <u> 1994</u>         | <u>1993</u>          |
|    |   | €,000                | £,000                |
|    | Bank overdraft                                  | 78                   | 48                   |
|    | Trade creditors                                 | 22                   | 45                   |
|    | Amounts owed to group undertakings              | 5,918                | 3,793                |
|    | Accruals and deferred income                    | 69                   | 36                   |
|    | Corporation tax                                 | (1)                  | 48                   |
|    |   | 6,086                | 3,970                |
|    |   | <del></del>          | <del></del>          |

## NOTES TO THE ACCOUNTS - 31 OCTOBER 1994 (CONTINUED)

#### 11 DEFERRED TAXATION

Deferred taxation is provided in full at the UK tax rate of 33% (1993 - 33%) using the liability method and amounts to £Nil at 31 October 1994 (1993 - £Nil). There are no unprovided timing differences.

#### 12 CALLED UP SHARE CAPITAL

|    |  | <u>1994</u><br>£'000 | <u>1993</u><br>£'000                    |
|----|--|----------------------|---|
|    | Authorised:  |                      |   |
|    | Ordinary shares of £1 each                         | £100                 | £100                                    |
|    |  |                      | <del>21-14-11-2</del>                   |
|    | Allotted and fully paid:                           |                      |   |
|    | Ordinary shares of £1 each                         | £100                 | £100                                    |
|    | ,  | 1                    |   |
|    |  |                      |   |
| 13 | RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS |                      |   |
|    | Opening shareholders' funds                        | 384                  | 321                                     |
|    | Profit for the financial year                      | <u>96</u>            | <u>63</u>                               |
|    | Closing shareholders' funds                        | 480                  | 384                                     |
|    |  |                      |   |
| 14 | CAPITAL COMMITMENTS                                |                      |   |
|    | Capital expenditure authorised by the Board        |                      |   |
|    | for which contracts have been placed               | £-                   | £-                                      |
|    | Capital expenditure authorised by the Board        |                      | *************************************** |
|    | for which contracts have not been placed           |                      |   |
|    | ·  | £-                   | €-                                      |
|    |  |                      |   |

#### NOTES TO THE ACCOUNTS - 31 OCTOBER 1994 (CONTINUED)

#### 15 OPERATING LEASES

At the balance sheet date there were annual commitments under non-cancellable operating leases which expire as follows:

|   |                       | 1994  |                    | 1993           |
|---|-----------------------|---|--------------------|----------------|
|   | Buildings<br>£'000    | <u>Other</u><br>£'000                         | Buildings<br>£'000 | Other<br>£'000 |
| Within one year<br>Between one and five years<br>After five years | -<br>-<br>_ <u>54</u> | 5<br>44<br>—————————————————————————————————— | 52                 | 14<br>27<br>   |
|   | 54                    | 49  | 52                 | 41             |
|   | -                     |   | <del></del>        |                |

#### 16 PENSION COMMITMENTS

The company operates a defined contribution pension scheme for certain employees, the costs of which are charged to income in the period in which they are incurred. The total of such costs in 1994 was £32,106 (1993 - £35,874).

#### 17 ULTIMATE HOLDING COMPANY

The company's ultimate holding company is Hillenbrand Industries Inc., a company incorporated in the United States of America. Hillenbrand Industries Inc. is the parent undertaking of the largest group of undertakings for which group accounts are drawn up and of which the company is a member. Support Systems International Finance Ltd is the parent undertaking of the smallest group of undertakings for which group accounts are drawn up and of which the company is a member. Support Systems International Finance Ltd is incorporated in the United Kingdom.

Copies of the annual report and accounts of Hillenbrand Industries Inc. are available from Hillenbrand Industries Inc, Highway 46, Batesville, Indiana 47006, USA.

Copies of the annual report and accounts of Support Systems International Finance Ltd are available from Support Systems International, 3 The Courtyard, Warwick Road, Solihull, West Midlands.