Moffett and Sons Limited Financial Statements 31 March 2023

WEDNESDAY

3CIA31W0

INI 13/12/2023 COMPANIES HOUSE

Financial Statements

Year ended 31 March 2023

Contents	Pages
Officers and professional advisers	1
Strategic report	2 to 3
Directors' report	4 to 5
Independent auditor's report to the members	6 to 9
Statement of comprehensive income	10
Statement of financial position	11
Statement of changes in equity	12
Statement of cash flows	13
Notes to the financial statements	14 to 22

Officers and Professional Advisers

The board of directors Mr J L Moffett

Mr A E Moffett Mr T J Moffett Mr D D Moffett Mr S L Moffett Mr S Shaw

Company secretary Mr A J McCusker

Registered office Seymour Hill Industrial Estate

Seymour Hill Mews

Dunmurry BT17 9PW

Auditor Muir & Addy

Chartered accountants & statutory auditor

Muir Building

427 Holywood Road

Belfast BT4 2LT

Strategic Report

Year ended 31 March 2023

BACKGROUND

The principal activity of the company is the manufacture, purchase and wholesale of domestic and contract furniture and bedding products. The company is a privately-owned, family-run business which has been trading since 1946 under the trading name of Balmoral Furniture.

REVIEW OF COMPANY BUSINESS

Moffett and Sons Limited operates within both the contract and domestic furniture markets and has consolidated its position with its existing client base throughout Northern Ireland, Republic of Ireland and Great Britain. This has been achieved by securing new orders and repeat business through furniture retailers and both public and private procurement authorities.

To achieve its aim of becoming one of the leading furniture solutions providers in the United Kingdom and the Republic of Ireland, Moffett and Sons Limited continues to focus on the markets it currently operates in and has identified new markets within its existing sales areas where its unique blend of one stop furniture solutions and unrivalled customer service can provide a gateway to market entry.

RISKS AND UNCERTAINTIES

Moffett and Sons Limited's customer dependence on a few main clients within Northern Ireland, and a flat lining retail furniture market due to the cost of living crisis and poor retail footfall, have been identified as risks, both from a client and a geographical stance. These risks are being addressed as the company seeks additional revenue streams from Great Britain and the Republic of Ireland.

The company is aware that its brand, albeit synonymous with furniture solutions within Northern Ireland, will not be as strong on the wider stage. Therefore, an ongoing website revamp and revised company brochures and marketing procedures have been implemented to best promote the company. Considerable emphasis is also being placed on increased brand awareness and the identification of key client personnel to canvas.

Our turnover in the next financial year to 31 March 2024 continues to be impacted by the war in Ukraine and the economic crisis. Although we anticipate that turnover will be maintained, we expect that, with continued control over our overheads and raw material costs, a break-even position will be achieved at the end of the year.

COMPANY PERFORMANCE

Turnover during the current year increased by 17% to £10,195,167 as a result of the continued easing of coronavirus-related closures and a reduction in the associated market disruption. Profits before tax decreased by £35,342 to £276,721.

Net assets have increased by £223,086 to £5,313,748 as a result of retained post-tax profits for the current year.

Moffett and Sons Limited has calculated its total annual greenhouse gas (GHG) emissions for scopes 1 and 2 to be 434.79 CO2e (tonnes) and an Intensity Measurement of 4.35 tonnes of CO2e per £100,000 of turnover for the year 2022/23 which is a 6.9% reduction. A GHG emissions reduction plan has been approved by the board of directors. The company has embarked on its journey to be carbon neutral by 2035.

Strategic Report (continued)

Year ended 31 March 2023

This report was approved by the board of directors on 28 November 2023 and signed on behalf of the board by:

Mr S Shaw Director

Registered office: Seymour Hill Industrial Estate Seymour Hill Mews Dunmurry BT17 9PW

Directors' Report

Year ended 31 March 2023

The directors present their report and the financial statements of the company for the year ended 31 March 2023.

Directors

The directors who served the company during the year were as follows:

Mr J L Moffett

Mr A E Moffett

Mr T J Moffett

Mr D D Moffett

Mr S L Moffett

Mr S Shaw

Dividends

The directors do not recommend the payment of a dividend.

Future developments

The directors will endeavour to maintain both domestic and contract based sales levels within all sectors.

Financial instruments

Financial risk management objectives and policies

Trade and other debtors

Trade and other debtors are recognised and carried forward at invoiced amounts less provisions for any doubtful debts. Bad debts are written off when identified.

Interest-bearing loans and borrowings

All loans and borrowings are recognised initially at cost, which is the fair value of the consideration received, net of issue costs associated with the borrowing.

After initial recognition, interest-bearing loans and borrowings are measured at amortised cost using the effective interest method. Gains or losses are recognised in the statement of income and retained earnings when liabilities are derecognised or impaired, as well as through the amortisation process.

Credit risk

The company monitors credit risk closely and considers that its current policies of credit checks meet its objectives of managing exposure to credit risk.

Currency risk

The company has a Euro bank account to manage exposure to Euro currency risk and forward contracts to manage exposure to US Dollar currency risk.

Disclosure of information in the strategic report

A review of the company's business has been included in the Strategic Report.

Directors' responsibilities statement

The directors are responsible for preparing the strategic report, directors' report and the financial statements in accordance with applicable law and regulations.

Directors' Report (continued)

Year ended 31 March 2023

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditor

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as they are aware, there is no relevant audit information of which the company's auditor is unaware; and
- they have taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This report was approved by the board of directors on 28 November 2023 and signed on behalf of the board by:

Mr S Shav Director

Registered office: Seymour Hill Industrial Estate Seymour Hill Mews Dunmurry BT17 9PW

Independent Auditor's Report to the Members of Moffett and Sons Limited



Year ended 31 March 2023

Opinion

We have audited the financial statements of Moffett and Sons Limited (the 'company') for the year ended 31 March 2023 which comprise the statement of comprehensive income, statement of financial position, statement of changes in equity, statement of cash flows and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2023 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice:
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Independent Auditor's Report to the Members of Moffett and Sons Limited (continued)



Year ended 31 March 2023

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Independent Auditor's Report to the Members of Moffett and Sons Limited (continued)



Year ended 31 March 2023

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We discussed laws and regulations and fraud risks during our audit planning procedures. The company must comply with the Companies Act 2006 and prepare financial statements which give a true and fair view in accordance with the Act and supplementary regulations. The directors consider that fraud, if it were to occur, is most likely to involve the procurement of goods and raw materials. Our engagement team collectively had appropriate experience of applicable laws and regulations and competence to recognise non-compliance. We used checklists in evaluating the presentation, structure and content of the financial statements. We consider that our audit has a reasonable chance of detecting material non-compliance with laws and regulations. We have planned and performed audit procedures to assess ordering processes and approval of expenditure. We remain mindful that fraud, by its very nature, may be difficult to detect. However, we consider that our audit has a reasonable chance of detecting a material fraud in this area.

As part of an audit in accordance with ISAs (UK), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error,
 as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
 of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
 disclosures, and whether the financial statements represent the underlying transactions and events
 in a manner that achieves fair presentation.

Independent Auditor's Report to the Members of Moffett and Sons Limited (continued)



Year ended 31 March 2023

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Use of our report

This report is made solely to the company's members, as a body, in accordance with chapter 3 of part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Joh Burn FCA.

Mr John Beacom FCA (Senior Statutory Auditor)

For and on behalf of Muir & Addy Chartered accountants & statutory auditor Muir Building 427 Holywood Road Belfast BT4 2LT

28 November 2023

Statement of Comprehensive Income

Year ended 31 March 2023

Turnover	Note 4	2023 £ 10,195,167	2022 £ 8,713,720
Cost of sales		(7,140,830)	(5,998,811)
Gross profit		3,054,337	2,714,909
Distribution costs Administrative expenses Other operating income	5	(490,276) (2,362,665) 61,130	(528,000) (2,132,106) 257,055
Operating profit	6	262,526	311,858
Other interest receivable and similar income Profit before taxation	10	14,195 276,721	205 312,063
Tax on profit	11	(53,635)	(64,237)
Profit for the financial year and total comprehensive income		223,086	247,826

All the activities of the company are from continuing operations.

Statement of Financial Position

31 March 2023

	Mata	2023	2022
Fixed assets	Note	£	£
Tangible assets	12	1,801,002	1,724,123
Current assets			
Stocks	13	1,323,680	1,943,902
Debtors	14	1,894,651	1,280,555
Cash at bank and in hand		2,230,225	2,627,752
		5,448,556	5,852,209
Creditors: amounts falling due within one year	15	1,848,773	2,414,115
Net current assets		3,599,783	3,438,094
Total assets less current liabilities		5,400,785	5,162,217
Provisions			
Taxation including deferred tax	16	87,037	71,555
Net assets		5,313,748	5,090,662
Capital and reserves			
Called up share capital	20	37,650	37,650
Capital redemption reserve	21	12,350	12,350
Profit and loss account	21	5,263,748	5,040,662
Shareholders funds		5,313,748	5,090,662

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the medium companies regime.

These financial statements were approved by the board of directors and authorised for issue on 28 November 2023, and are signed on behalf of the board by:

Mr J L Moffett

Director

Stephen Show Mr S Shaw Director

Company registration number: NI002032

Statement of Changes in Equity

Year ended 31 March 2023

		Capital		
•	Called up	redemption	Profit and	
	share capital	reserve I	oss account	Total
	£	£	£	£
At 1 April 2021	45,175	4,825	5,042,836	5,092,836
Profit for the year			247,826	247,826
Total comprehensive income for the year			247,826	247,826
Redemption of shares	(7,525)	7,525	(250,000)	(250,000)
Total investments by and distributions to				
owners	(7,525)	7,525	(250,000)	(250,000)
At 31 March 2022	37,650	12,350	5,040,662	5,090,662
Profit for the year			223,086	223,086
Total comprehensive income for the year			223,086	223,086
At 31 March 2023	37,650	12,350	5,263,748	5,313,748
				

Statement of Cash Flows

Year ended 31 March 2023

	2023 £	2022 £
Cash flows from operating activities Profit for the financial year	223,086	247,826
Adjustments for: Depreciation of tangible assets	192,178	182,792
Government grant income Other interest receivable and similar income Gains on disposal of tangible assets	(1,500) (14,195) (7,530)	(211,636) (205)
Tax on profit Accrued expenses	53,635 91,563	64,237 26,477
Changes in: Stocks	620,222	(824,524)
Trade and other debtors Trade and other creditors	(614,096) (517,081)	84,955 7 <u>61,984</u>
Cash generated from operations	26,282	331,906
Interest received Tax paid	14,195 (67,321)	205 (31,236)
Net cash (used in)/from operating activities	(26,844)	300,875
Cash flows from investing activities Purchase of tangible assets Proceeds from sale of tangible assets	(272,884) 11,357	(101,956) -
Net cash used in investing activities	$(2\overline{61,527})$	(101,956)
Cash flows from financing activities Purchase of own shares Proceeds from borrowings Government grant income	_ (110,656) 1,500	(250,000) 85,781 211,636
Net cash (used in)/from financing activities	(109,156)	47,417
Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at beginning of year	(397,527) 2,627,752	246,336 2,381,416
Cash and cash equivalents at end of year	2,230,225	2,627,752

Notes to the Financial Statements

Year ended 31 March 2023

1. General information

The company is a private company limited by shares, registered in Northern Ireland. The address of the registered office is Seymour Hill Industrial Estate, Seymour Hill Mews, Dunmurry, BT17 9PW.

2. Statement of compliance

These financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

3. Accounting policies

Basis of preparation

The financial statements have been prepared on the historical cost basis.

The financial statements are prepared in sterling, which is the functional currency of the entity.

Judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Significant judgements

There are no judgements (apart from those involving estimations) that management has made in the process of applying the entity's accounting policies which they consider to have a significant effect on the amounts recognised in the financial statements.

Key sources of estimation uncertainty

Accounting estimates and assumptions are made concerning the future and, by their nature, will rarely equal the related actual outcome. The key assumptions and other sources of estimation uncertainty that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

Impairment of trade debtors involves an assessment of the recoverability of balances due to the company from customers. Management will consider the customer's ability to pay the debt due, based on information available to them. Some information which could be relevant to their decision, were it available to them, might not be available to them. In addition, the financial performance of the customer might not follow expectations, and may be affected by unforeseen events outside the control of the company or of the customer itself.

Revenue recognition

Turnover is measured at the fair value of the consideration received or receivable for goods supplied and services rendered, net of discounts and Value Added Tax.

Notes to the Financial Statements (continued)

Year ended 31 March 2023

3. Accounting policies (continued)

Revenue recognition (continued)

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have transferred to the buyer (usually on despatch of the goods); the amount of revenue can be measured reliably; it is probable that the associated economic benefits will flow to the entity; and the costs incurred or to be incurred in respect of the transactions can be measured reliably.

Income tax

The taxation expense represents the aggregate amount of current and deferred tax recognised in the reporting period. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, tax is recognised in other comprehensive income or directly in equity, respectively.

Current tax is recognised on taxable profit for the current and past periods. Current tax is measured at the amounts of tax expected to pay or recover using the tax rates and laws that have been enacted or substantively enacted at the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date. Unrelieved tax losses and other deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the accounting date. Transactions in foreign currencies are initially recorded at the rate on the date of the transactions. All differences are taken to the Statement of Income except where they relate to items recorded in other comprehensive income, in which case the differences will also be recognised in other comprehensive income.

Tangible assets

Tangible assets are initially recorded at cost, and subsequently stated at cost less any accumulated depreciation and impairment losses. Any tangible assets carried at revalued amounts are recorded at the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

An increase in the carrying amount of an asset as a result of a revaluation, is recognised in other comprehensive income and accumulated in equity, except to the extent it reverses a revaluation decrease of the same asset previously recognised in profit or loss. A decrease in the carrying amount of an asset as a result of revaluation, is recognised in other comprehensive income to the extent of any previously recognised revaluation increase accumulated in equity in respect of that asset. Where a a revaluation decrease exceeds the accumulated revaluation gains accumulated in equity in respect of that asset, the excess shall be recognised in profit or loss.

No tangible assets are currently carried at revaluation, and there are no impairment losses recognised in respect of any assets.

Notes to the Financial Statements (continued)

Year ended 31 March 2023

3. Accounting policies (continued)

Depreciation

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

Land and buildings - 2% straight line
Plant and machinery - 20% straight line
Fixtures and fittings - 20% straight line
Motor vehicles - 25% reducing balance
Lorries and trailers - 20% reducing balance

Stocks

All stock is valued at the lower of cost and net realisable value.

The cost of raw materials is computed by reference to the invoiced value of raw materials. The cost of work in progress and finished goods is computed by reference to the invoiced value of raw materials plus conversion costs including labour and normal factory overheads. The cost of bought in finished goods is computed by reference to invoice value.

Government grants

Government grants are recognised at the fair value of the asset received or receivable. Grants are not recognised until there is reasonable assurance that the company will comply with the conditions attaching to them and the grants will be received.

Government grants are recognised using the accrual model.

Under the accrual model, government grants relating to revenue are recognised on a systematic basis over the periods in which the company recognises the related costs for which the grant is intended to compensate. Grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the entity with no future related costs are recognised in income in the period in which it becomes receivable.

Grants relating to assets are recognised in income on a systematic basis over the expected useful life of the asset. Where part of a grant relating to an asset is deferred, it is recognised as deferred income and not deducted from the carrying amount of the asset.

Provisions

Provisions are recognised when the entity has an obligation at the reporting date as a result of a past event, it is probable that the entity will be required to transfer economic benefits in settlement and the amount of the obligation can be estimated reliably. Provisions are recognised as a liability in the statement of financial position and the amount of the provision as an expense.

Provisions are initially measured at the best estimate of the amount required to settle the obligation at the reporting date and subsequently reviewed at each reporting date and adjusted to reflect the current best estimate of the amount that would be required to settle the obligation. Any adjustments to the amounts previously recognised are recognised in profit or loss unless the provision was originally recognised as part of the cost of an asset. When a provision is measured at the present value of the amount expected to be required to settle the obligation, the unwinding of the discount is recognised as a finance cost in profit or loss in the period it arises.

Notes to the Financial Statements (continued)

Year ended 31 March 2023

3. Accounting policies (continued)

Financial instruments

A financial asset or a financial liability is recognised only when the entity becomes a party to the contractual provisions of the instrument.

Basic financial instruments are initially recognised at the transaction price, unless the arrangement constitutes a financing transaction, where it is recognised at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Debt instruments are subsequently measured at amortised cost.

Financial assets that are measured at cost or amortised cost are reviewed for objective evidence of impairment at the end of each reporting date. If there is objective evidence of impairment, an impairment loss is recognised in profit or loss immediately.

For all equity instruments regardless of significance, and other financial assets that are individually significant, these are assessed individually for impairment. Other financial assets are either assessed individually or grouped on the basis of similar credit risk characteristics.

Any reversals of impairment are recognised in profit or loss immediately, to the extent that the reversal does not result in a carrying amount of the financial asset that exceeds what the carrying amount would have been had the impairment not previously been recognised.

Defined contribution plans

Contributions to defined contribution plans are recognised as an expense in the period in which the related service is provided. Prepaid contributions are recognised as an asset to the extent that the prepayment will lead to a reduction in future payments or a cash refund.

When contributions are not expected to be settled wholly within 12 months of the end of the reporting date in which the employees render the related service, the liability is measured on a discounted present value basis. The unwinding of the discount is recognised as a finance cost in profit or loss in the period in which it arises.

4. Turnover

Turnover arises from:

Sale of goods

2023
£
£
9,713,720

The whole of the turnover is attributable to the principal activity of the company wholly undertaken in the United Kingdom and Republic of Ireland.

Notes to the Financial Statements (continued)

Year ended 31 March 2023

5. Other operating income

	Management charges receivable Government grant income Discount receivable	2023 £ 49,750 1,500 9,880 61,130	2022 £ 35,400 211,636 10,019 257,055
6.	Operating profit		
	Operating profit or loss is stated after charging/crediting:	2023 £	2022 £
	Depreciation of tangible assets Gains on disposal of tangible assets	192,178 (7,530)	182,792
7.	Auditor's remuneration		
	Fees payable for the audit of the financial statements	2023 £ 14,800	2022 £ 14,000

8. Staff costs

The average number of persons employed by the company during the year, including the directors, amounted to:

	2023 No.	2022 No.
Production staff	49	53
Distribution staff	13	14
Administrative staff	37	37
	99	104

The aggregate payroll costs incurred during the year, relating to the above, were:

	2023	2022
	£	£
Wages and salaries	2,873,322	2,702,390
Social security costs	272,838	236,396
Other pension costs	296,933	262,727
	3,443,093	3,201,513

9. Directors' remuneration

The directors' aggregate remuneration in respect of qualifying services was:

	2023	2022
	£	£
Remuneration	392,987	409,609
Company contributions to defined contribution pension plans	117,800	102,080
	510,787	511,689

Notes to the Financial Statements (continued)

Year ended 31 March 2023

9. Directors' remuneration (continued)

The number of directors who accrued benefits under company pension plans was as follows:

	Defined contribution plans	2023 No. 3	2022 No. 3
	Remuneration of the highest paid director in respect of qualifying ser	vices:	
	Aggregate remuneration Company contributions to defined contribution pension plans	2023 £ 120,051 40,000 160,051	2022 £ 96,973 37,800 134,773
10.	Other interest receivable and similar income		
	Interest on cash and cash equivalents	2023 £ 14,195	2022 £ 205
11.	Tax on profit		
	Major components of tax expense		
		2023 £	2022 £
	Current tax: UK current tax expense	38,153	67,321
	Deferred tax: Origination and reversal of timing differences	15,482	(3,084)
	Tax on profit	53,635	64,237

Reconciliation of tax expense

The tax assessed on the profit on ordinary activities for the year is higher than (2022: higher than) the standard rate of corporation tax in the UK of 19% (2022: 19%).

	2023 £	2022 £
Profit on ordinary activities before taxation	276,721	312,063
Profit on ordinary activities by rate of tax Effect of capital allowances and depreciation Expenditure not allowable for tax Deferred tax charge/(credit)	52,577 (15,501) 1,077 15,482	59,292 6,971 1,058 (3,084)
Tax on profit	53,635	64,237

Notes to the Financial Statements (continued)

Year ended 31 March 2023

12. Tangible assets

	Land and Plant and Fixtures and Motor Lorries and		Land and Plant and Fixtures and Motor Lorries			
	buildings £	machinery £	fittings £	vehicles £	trailers £	Total £
Cost						
At 1 Apr 2022	2,552,289	2,596,870	165,819	117,650	818,131	6,250,759
Additions	-	152,979	17,508	71,397	31,000	272,884
Disposals	-	_	<u>-</u>	(44,295)	(34,775)	(79,070)
At 31 Mar 2023	2,552,289	2,749,849	183,327	144,752	814,356	6,444,573
Depreciation						
At 1 Apr 2022	1,289,137	2,433,603	161,717	84,124	558,055	4,526,636
Charge for the						
year	51,046	67,046	4,085	13,852	56,149	192,178
Disposals				(40,468)	(34,775)	(75,243)
At 31 Mar 2023	1,340,183	2,500,649	165,802	57,508	579,429	4,643,571
Carrying amount						
At 31 Mar 2023	1,212,106	249,200	17,525	87,244	234,927	1,801,002
At 31 Mar 2022	1,263,152	163,267	4,102	33,526	260,076	1,724,123

All land is held freehold.

As at the Balance Sheet date, the company had entered into contractual commitments in respect of tangible assets totalling £168,500.

13. Stocks

		2023 £	2022 £
	Raw materials and consumables	281,379	372,762
	Work in progress Finished goods and goods for resale	305,388 736,913	400,080 1,171,060
		1,323,680	1,943,902
14.	Debtors		
		2023 £	2022 £
	Trade debtors	1,734,797	1,240,603
	Other debtors	159,854	39,952
		1,894,651	1,280,555

Notes to the Financial Statements (continued)

Year ended 31 March 2023

15. Creditors: amounts falling due within one year

	2023	2022
	£	£
Trade creditors	595,610	1,232,583
Accruals and deferred income	592,715	501,152
Corporation tax	38,153	67,321
Social security and other taxes	285,569	158,442
Director loan accounts	15,384	126,040
Other creditors	321,342	328,577
	1,848,773	2,414,115

16. Provisions,

	Deferred tax
	(note 17)
	£
At 1 April 2022	71,555
Charge against provision	15,482
At 31 March 2023	87,037

17. Deferred tax

The deferred tax included in the statement of financial position is as follows:

		2023	2022
	•	£	£
Included in provisions (note 16)		87,037	71,555

The deferred tax account consists of the tax effect of timing differences in respect of:

	2023	2022
	£	£
Accelerated capital allowances	87,037	71,555

18. Employee benefits

Defined contribution plans

The amount recognised in profit or loss as an expense in relation to defined contribution plans was £179,133 (2022: £160,647).

Contributions were also paid on behalf of directors amounting to £117,800 (2022 - £102,080).

The total amount recognised as an expense in relation to defined contribution plans for all employees, including directors, was £296,933 (2022 - £262,727).

Notes to the Financial Statements (continued)

Year ended 31 March 2023

19. Government grants

The amounts recognised in the financial statements for government grants are as follows:

	2023 £	2022 £
Recognised in other operating income: Government grants recognised directly in income	1,500	211,636

Grants were received from Invest NI in relation to Brexit for £1,500.

20. Called up share capital

Issued, called up and fully paid

	2023		2022	
	No.	£	No.	£
Ordinary shares of £1 each	37,650	37,650	37,650	37,650

Members have one vote in respect of each share held.

21. Reserves

Capital redemption reserve - This reserve records the nominal value of shares repurchased by the company.

Profit and loss account - This reserve records retained earnings and accumulated losses.

22. Analysis of changes in net debt

	At 1 Apr 2022 £	Cash flows	At 31 Mar 2023 £
Cash at bank and in hand	2,627,752	(397,527)	2,230,225
Debt due within one year	(126,040)	110,656	(15,384)
	2,501,712	(286,871)	2,214,841

23. Related party transactions

During the year the company entered into the following transactions with related parties:

	B Transaction value		Balance owed to)	Balance owed by/(owed to)	
	2023 £	2022 £	2023 £	2022 £	
Purchase of own shares from key management personnel	_	250,000	_	_	
			_	_	

Directors have loaned funds interest-free to the company. The balances due by the company to the directors at the reporting date totalled £15,384 (2022 - 126,040).

Total compensation paid to key management personnel in respect of their services provided to the entity amounted to £650,553 (2022 - £578,411).