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MALLETT & SON, LIMITED

DIRECTORS' REPORT

AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2014

REGISTRATION NUMBER 00116580

COMPANY INFORMATION

Directors D C Adams

M B Elliott S L Davey

Secretary S L Davey

Company number 00116580

Registered office Southwest House

Upcott Avenue

Pottington Business Park

Barnstaple Devon

EX31 INZ

Auditors Thomas Westcott

96 High Street Ilfracombe Devon EX34 9NH

Business address 6/7 Victoria Square

Truro Cornwall TRI 2RT

Bankers National Westminster Bank plc

41 High Street Barnstaple Devon EX31 1BZ

Solicitors Ashfords

Ashford House Grenadier Road

Exeter EXI3LH

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STRATEGIC REPORT

FOR THE YEAR ENDED 30 JUNE 2014

Business review

The performance of the company is detailed in the profit and loss account on page 6. The directors report turnover of £2,501,301 (2013 - £2,522,582). Loss for the year after tax was reported as £76,645, this is compared to a prior year loss after tax of £83,552.

The directors are satisfied with the performance of the company during this period.

The net assets of the group as at 30 June 2014 are shown on page 7 and show a position of £201,701 compared to a net position of £38,846 as at 30 June 2013.

The directors do not recommend payment of a final dividend.

Principal risks and uncertainties

The company's Electronic Point of Sale system makes it heavily dependent upon its computer systems. These systems are supported by a combination of in-house staff familiar with the operational issues and external IT specialists under formal support contracts. This is supported by off site data backup routines which would enable systems to be up and running within an acceptable time scale if required.

The directors consider there are no other principal risks or uncertainties presently facing the business.

Financial instruments

The company has a normal level of exposure to price, credit, liquidity and cash flow risks arising from trading activities which are conducted in sterling. The company does not enter into hedging transactions.

Environmental and Social Matters

Information about environmental matters, the company's employees, social community and human rights issues has not been provided as the directors do not believe that this is fundamental to gain an understanding of the business.

Directors

All three of the Company Directors are male.

This report was approved by the Board on 18 September 2014 and signed on its behalf by

D C Adams

Director

DIRECTORS' REPORT

FOR THE YEAR ENDED 30 JUNE 2014

The directors present their report and the financial statements for the year ended 30 June 2014.

Principal activity

The principal activity of the company continues to be the retailing of domestic hardware and household goods.

Directors

The directors who served during the year are as stated below:

D C Adams

M B Elliott

S L Davey

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

DIRECTORS' REPORT

FOR THE YEAR ENDED 30 JUNE 2014

	CONTINUED
*****************	Continued

Auditors

Thomas Westcott are deemed to be reappointed in accordance with Section 487(2) of the Companies Act 2006.

This report was approved by the Board on 18 September 2014 and signed on its behalf by

S L Davey Secretary

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF MALLETT & SON, LIMITED

We have audited the financial statements of Mallett & Son, Limited for the year ended 30 June 2014 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement, the Reconciliation of Movements in Shareholders' Funds and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 2 - 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report and financial statements to identify material consistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications of our report.

Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2014 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006.

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF MALLETT & SON, LIMITED

.....continued

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Stephen Cresswell BA FCA DChA (senior statutory auditor)

For and on behalf of Thomas Westcott Chartered Accountants and Statutory Auditor 96 High Street Ilfracombe Devon EX34 9NH

20 Navember 2014

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2014

		Continuing	operations
		2014	2013
	Notes	٠ ـ ـ ـ ـ	£
Turnover	2	2,501,301	2,522,582
Cost of sales		(1,481,924)	(1,493,261)
Gross profit		1,019,377	1,029,321
Administrative expenses Other operating income		(1,105,141) 7,105	(1,117,146) 7,359
Operating loss	3	(78,659)	(80,466)
Investment income Other interest receivable and	5	60	60
similar income Interest payable and similar charges	6 7	79 (371)	85 (837)
Loss on ordinary activities before taxation		(78,891)	(81,158)
Tax on loss on ordinary activities	10	2,246	(2,394)
Loss for the year	19	(76,645)	(83,552)

There are no recognised gains or losses other than the profit or loss for the above two financial years.

BALANCE SHEET

AS AT 30 JUNE 2014

		201	4	201	3
	Notes	£	£	£	£
Fixed assets					
Tangible assets	П		147,740		141,493
Investments	12		5,000		5,000
			152,740		146,493
Current assets					
Stocks	13	592,596		551,900	
Debtors	14	130,219		143,281	
Cash at bank and in hand		5,715		9,623	
		728,530		704,804	
Creditors: amounts falling					
due within one year	15	(661,485)		(792,121)	
Net current assets/(liabilities)			67,045		(87,317)
Total assets less current					
liabilities			219,785		59,176
Provisions for liabilities	16		(18,084)		(20,330)
					
Net assets			201,701		38,846
Capital and reserves					
Called up share capital	18		250,000		10,500
Profit and loss account	19		(48,299)		28,346
			`		
Shareholders' funds	20		201,701		38,846

The financial statements were approved by the Board on 18 September 2014 and signed on its behalf by

D C Adams Director M B Elliott Director

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CASH FLOW STATEMENT

		2014	2013
	Notes	£	£
Reconciliation of operating loss to net			
cash outflow from operating activities			
Operating loss		(78,659)	(80,466)
Depreciation		21,063	30,493
(Increase) in stocks		(40,696)	4,824
Decrease in debtors		13,062	(5,915)
Increase in creditors		117,208	82,131
Net cash outflow from operating activities		31,978	31,067
Cash flow statement			
Net cash outflow from operating activities		31,978	31,067
Returns on investments and servicing of finance	24	(232)	(692)
Capital expenditure	24	(27,310)	(12,137)
		4,436	18,238
Financing	24	-	(6,367)
Decrease in cash in the year		4,436	11,871
Reconciliation of net cash flow to movement in	net funds (Note	25)	
Decrease in cash in the year		4,436	11,871
Cash outflow from decrease in debts and lease financial	ing	, -	6,367
Change in net funds resulting from cash flows		4,436	18,238
Net debt at 1 July 2013		(18,139)	(36,377)
Net debt at 30 June 2014		(13,703)	(18,139)

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2014

I. Accounting policies

I.I. Accounting convention

The financial statements are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board.

1.2. Turnover

Turnover represents the total value of goods, excluding value added tax, provided to customers during the year, plus the value of work, excluding value added tax, performed during the year with respect to services.

1.3. Tangible fixed assets and depreciation

Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows:

Leasehold properties

Straight line over the life of the lease

Plant and machinery

3 years straight line.

Fixtures, fittings

and equipment

10% reducing balance.

Motor vehicles - 25% reducing balance.

Tangible fixed assets are stated at cost less accumulated depreciation.

1.4. Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.5. Investments

Fixed asset investments are stated at cost less provision for permanent diminution in value.

1.6. Stock

Stock is valued at the lower of cost and net realisable value.

1.7. Pensions

The company operates a defined contribution pension scheme. The pension costs charged in the financial statements represents the contribution payable by the company during the year.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2014

..... continued

1.8. Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

1.9. Going concern

The directors have determined that the company will have adequate resources available to finance its trading and other obligations during the course of the twelve months from the date of approval of these financial statements. These financial statements have therefore been prepared on a going concern basis.

2. Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

Turnover represents the amounts derived from goods and services which fall within the company's ordinary activities net of value added tax.

3.	Operating loss	2014	2013
		£	£
	Operating loss is stated after charging:		
	Depreciation and other amounts written off tangible assets	21,063	30,493
	Operating lease rentals		
	- Plant and machinery	240	288
	- Land and buildings	161,500	161,500
	Auditors' remuneration (Note 4)	5,600	5,624

NOTES TO THE FINANCIAL STATEMENTS

•••••	continued		
4.	Auditors' remuneration	2014 £	2013 £
	Auditors' remuneration - audit of the financial statements	5,600	5,624
	Auditors' remuneration - other fees: - Accountancy	750	750
5.	Income from investments	2014 £	2013 £
	Income from investments		60
6.	Interest receivable and similar income	2014 £	2013 £
	Bank interest		85
7.	Interest payable and similar charges	2014 £	2013 £
	On bank loans and overdrafts Hire purchase interest	192	716
		<u>371</u>	837

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2014

•••••	continued		
8.	Employees		
	Number of employees	2014	2013
	The average monthly numbers of employees		
	(including the directors) during the year were:		
	Management	4	4
	Administration	5	5
	Sales	37	35
		46	44
	Employment costs	2014	2013
		£	£
	Wages and salaries	514,706	531,024
	Social security costs	25,541	29,913
	Pension costs-other operating charge	4,134	4,667
		544,381	565,604
			====

9. Pension costs

The company operates a defined contribution pension scheme in respect of its employees. The scheme and its assets are held separately by independent managers. The pension charge represents contributions due from the company and amounted to £4,134 (2013 - £4,667). As at 30 June 2014, the amount owing by the company in respect of this scheme was £659 (2013: £857).

NOTES TO THE FINANCIAL STATEMENTS

	continued				
0.	Tax on loss on ordinary activities				
	Analysis of charge in period	2014 £	2013 £		
	Total current tax charge				
	Deferred tax				
	Timing differences, origination and reversal	(2,246)	2,394		
	Total deferred tax	(2,246)	2,394		
	Tax on loss on ordinary activities	(2,246)	2,394		
	Factors affecting tax charge for period		UV /22.00		
	The tax assessed for the period is higher than the standard rate of corporation tax in per cent). The differences are explained below:				
		2014 £	2013 £		
	Loss on ordinary activities before taxation	(78,891)	(81,158)		
	Loss on ordinary activities multiplied by standard rate of corporation				
	tax in the UK of 23.00% (30 June 2013 : 24.00%) Effects of:	(18,145)	(19,478)		
	Expenses not deductible for tax purposes	(59)	(14)		
	Capital allowances for period in excess of depreciation	(3,752)	4,276		
	Utilisation of tax losses	18,068	15,256		
	short term timing differences	, -	(40)		
	Unrealised tax losses	3,888			
	Current tax charge for period	-	-		

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2014

..... continued

Net book values At 30 June 2014

At 30 June 2013

11.	Tangible fixed assets			Fixtures, fittings and equipment		Total
		£	£	£	£	£
	Cost					
	At I July 2013	28,750	258,951	474,069	12,200	773,970
	Additions	-	2, 4 98	24,812	-	27,310
	At 30 June 2014	28,750	261,449	498,881	12,200	801,280
	Depreciation					
	At I July 2013	16,961	255,406	349,900	10,210	632,477
	Charge for the year	1,916	2,596	16,054	497	21,063
	At 30 June 2014	18,877	258,002	365,954	10,707	653,540

9,873

11,789

. 3,447

3,545

132,927

124,169

1,493

1,990

147,740

141,493

12.	Fixed asset investments	Other unlisted investments £	Total £
	Cost		
	At 1 July 2013		
	At 30 June 2014	5,000	5,000
	Net book values		
	At 30 June 2014	5,000	5,000
	At 30 June 2013	5,000	5,000
12.1.	Fixed asset investments	2014	2013
		Ĺ	£
	Directors' valuation of unlisted investments	<u>5,500</u>	5,500

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2014

	continued		
13.	Stocks	2014	2013
		£	£
	Finished goods and goods for resale	592,596	551,900
14.	Debtors	2014	2013
		£	£
	Trade debtors	6,467	11,872
	Other debtors	6,921	2,204
	Prepayments and accrued income	116,831	129,205
		130,219	143,281
15.	Creditors: amounts falling due	2014	2013
	within one year	£	£
	Bank overdraft	19,418	22,671
	Net obligations under finance leases		
	and hire purchase contracts	-	5,091
	Trade creditors	144,378	148,928
	Amounts owed to group undertaking	441,789	530,505
	Other taxes and social security costs	28,952	40,284
	Other creditors	4,975	5,601
	Accruals and deferred income	21,973	39,041
		661,485	792,121

The bank overdraft is secured by an unscheduled mortgage debenture incorporating a fixed and floating charge over all current and future assets of the company. The company has cross guarantees covering its bank liabilities and those of its parent company, Home Hardware Southwest Ltd. The hire purchase creditors are secured on the assets to which they relate.

NOTES TO THE FINANCIAL STATEMENTS

16.	Provisions for liabilities		
		Deferred taxation (Note 17)	Total
		£	£
	At 1 July 2013 Movements in the year	20,330 (2,246)	20,330 (2,246)
	At 30 June 2014	18,084	18,084
17.	Provision for deferred taxation	2014	2013
17.	Provision for deferred taxation	£	2013 £
	Accelerated capital allowances	18,084	20,330
	Provision for deferred tax	18,084	20,330
	Provision at 1 July 2013	20,330	
	Deferred tax credit in profit and loss account Provision at 30 June 2014	(2,246) 18,084	

NOTES TO THE FINANCIAL STATEMENTS

•••••	continued		
18.	Share capital	2014 £	2013 £
	Authorised	_	_
	250,000 Ordinary shares of £1 each	250,000	10,500
	Allotted, called up and fully paid		
	250,000 Ordinary shares of £1 each	250,000	10,500
	Equity Shares		
	250,000 Ordinary shares of £1 each	250,000	10,500
	On 3rd June 2014 the company issued 239,500 £1 Ordinary shares.		
19.	Equity Reserves	Profit and loss account £	Total £
		_	-
	At I July 2013	28,346	28,346
	Loss for the year	(76,645)	(76,645)
	At 30 June 2014	(48,299)	<u>(48,299)</u>
20.	Reconciliation of movements in shareholders' funds	2014	2013
		£	£
	Loss for the year	(76,645)	(83,552)
	Net proceeds of equity share issue	239,500	-
	Net addition to shareholders' funds	162,855	(83,552)
	Opening shareholders' funds	38,846	122,398
	Closing shareholders' funds	201,701	38,846

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2014

..... continued

21. Financial commitments

At 30 June 2014 the company had annual commitments under non-cancellable operating leases as follows:

	Land and	Land and buildings	
	2014	2013	
	£	£	
Expiry date:			
In over five years	138,000	161,500	
•			

22. Related party transactions

During the year, Home Hardware South West Limited supplied goods and services to the value of £946,369 (2013: £914,768) on an arms length basis and normal commercial terms. The company was also charged £42,048 (2013: £39,474) by Home Hardware South West Limited in respect of management charges.

The inter-company balance with Home Hardware South West Limited is £447,741 (2013: £530,505) at 30 June as shown in note 15.

The investments shown at cost in note 12, include £1,000 which represent shares held in the parent company Home Hardware South West Limited. During the year the company received dividends for the period to 30 June 2014 of £60 (2013: £60).

During the year Home Hardware South West Limited increased the number of shares held from 10,500 to 250,000 at £1 each.

23. Ultimate parent undertaking

The company is a wholly owned subsidiary of Home Hardware Southwest Limited, a company incorporated and registered in England and Wales. Consolidated accounts may be obtained on request from the registered office.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2014

C	ontinued	

24. Gross cash flows

	2014	2013
	£	L
Returns on investments and servicing of finance		
Interest received	79	85
Interest paid	(371)	(837)
Dividends received	60	60
	(232)	(692)
Capital expenditure		
Payments to acquire tangible assets	(27,310)	(12,137)
Financing		
Capital element of finance leases and hire purchase contracts	-	(6,367)

25. Analysis of changes in net funds

	Opening balance	Cash flows	Closing balance
	' £	£	£
Cash at bank and in hand	9,623	(3,908)	5,715
Overdrafts	(22,671)	3,253	(19,418) ———
	(13,048)	(655)	(13,703)
Finance leases and hire purchase contracts	(5,091)	5,091	
Net funds	(18,139)	4,436	(13,703)

26. Going concern

The company has a negative profit and loss reserve at the year end as a result of the trading loss. It's parent company Home Hardware Southwest Limited currently support the company and will not be seeking repayment of the intercompany loan during the twelve months following approval of these accounts. Therefore the counts have been prepared on a going concern basis.