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BDH CHEMICALS LIMITED

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31st DECEMBER, 1982

The Directors herewith submit their Report together with the audited Accounts for the year.

1. PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company is the manufacture and sale of chemicals. On 1st January, 1982 chemical activities were transferred to the company from fellow subsidiary companies, Baird & Tatlock (London) Ltd, Ferris & Co. Ltd and M.W. Scientific Ltd. During the year the company established its subsidiary company Hopkin & Williams Limited to market industrial chemicals on its behalf. Satisfactory progress has been achieved during the year and the company is well placed to take advantage of any improvement in the prevailing difficult trading conditions in both domestic and overseas markets.

2. PROFITS AND DIVIDENDS

The profit for the year after tax amounted to £1,908,000. The Directors propose that a year's dividend be paid on the 50,000 4% preference shares and 17 pence per share be paid on the 650,000 ordinary shares and the amount of £1,796,000 be carried to reserves.

3. DIRECTORS

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The Directors holding office during the year were as follows:-

H.J. Langmann K.D. Dohmann B. Sturgeon R.H.M. Symons G. Williams B.R. Tizzard

The Directors and their families had no beneficial interest in the shares of the company or of its holding or subsidiary companies at the end of the year.



REPORT OF THE DIRECTORS (CONTINUED)

4. RESEARCH AND DEVELOPMENT

The company has an active research and development programme covering a broad range of chemicals.

5. DISABLED PERSONS

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It is the Company's policy to provide disabled persons, within the limitation of their abilities, with the same opportunities for employment, training, career development and promotion as are available to other employees.

6. POLITICAL AND CHARITABLE DONATIONS

No contributions to political organisations were made during the year. Charitable donations totalled £3,481.

7. AUDITORS

Ernst & Whinney have expressed their willingness to continue in office as auditors and in accordance with Section 14 of the Companies Act 1976 a resolution proposing their reappointment will be submitted at the Annual General Meeting.

By order of the board

Secretary

21st February, 1983

REPORT OF THE AUDITORS TO THE MEMBERS

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(, <u>1</u>1 We have examined the accounts of BDH Chemicals Limited set out on pages 4 - 13. These have been prepared under the historical cost convention including a revaluation of freehold land and buildings as explained in Note 1 (a). Our audit has been carried out in accordance with approved auditing standards.

In our opinion the accounts give a true and fair view of the state of affairs of the Company at 31st December, 1982 and of the profit, change in retained profits and source and application of funds for the year then ended and comply with the Companies Acts 1948 to 1981.

Chartered Accountant's

21st February, 1983

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st DECEMBER, 1982

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	Note	<u>1982</u> £ ¹ 000	<u>1981</u> £'000
TURNOVER	2	27,694	21,160
OPERATING PROFIT	2	3,478	2,780
FINANCE CHARGES	5	1,281	1,244
PROFIT ON ORDINARY ACTIVITIES		2,197	1,536
TAXATION (CREDIT)	6	289	(413)
PROFIT ON ORDINARY ACTIVITIES AFTER TAX		1,908	1,949
PROPOSED DIVIDEND			
Preference - 4p per share Ordinary - 17p per share		2 110	2 97
PROFIT RETAINED		1,796	1,850
STATEMENT OF RESERVES			
Balance at beginning of year			
As previously reported Prior year adjustment		10,327	8,655 (178)
		10,327	8,477
Retained profit for year		1,796	1,850
Balance at end of year	15	12,123	10,327

BALANCE SHEET AT 31st DECEMBER, 1982

, <mark>(</mark>		Note	<u>1982</u> £'000	<u>1981</u> £'000
č k.	FIXED ASSETS		1 000	£ 000
41	Tangible assets	7	13,590	12,881
ដ .ឯ	CURRENT ASSETS			
e.l	Stocks Debtors Cash in hand	10 11	9,062 7,622 2	7,483 5,136 1
सूच			16,686	12,620
্গন	CURRENT LIABILITIES			
in in	Creditors: amounts falling due within one year	12	11,696	8,806
, jr	NET CURRENT ASSETS	,	4,990	3,814
, b	TOTAL ASSETS LESS CURRENT LIABILIT	IES	18,580	16,695
13 13 13	CREDITORS: amounts falling due more than the year	after 12	5,757	5,604
æ	PROVISIONS FOR LIABILITIES AND CHAI	RGES	-	64
(45) 子 、 30			12,823	11,027
্র ক্র	CAPITAL AND RESERVES			
ri Cit	Share capital Revaluation reserve Profit and loss account	14 15 15	700 5,095 7,028	700 5,186 5,141
15 A	R'Haymon }			7,2.2
€ , ©3	Direct	or s		
6 E 3			12,823	11,027

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STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31st DECEMBER, 1982

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	1982 £'000	<u>1981</u> £'000
SOURCE OF FUNDS		
Profit before taxation	2,197	1,536
Items not involving the movement of funds:		
Depreciation of tangible assets Group relief Taxation adjustments relating to prior years	862 (387) 98	709 (606) -
Total generated from operations	2,770	1,639
Funds from other sources		
Tangible fixed asset disposals Sale of investment in associated company Increase in loans from group companies	12 - 153	8 11 -
Total source of funds	2,935	1,658
Application of funds		
Tangible fixed assets purchased and inter company transfers Decrease in loans from holding company Dividends paid	1,584 4 99 1,687	575 203 99 ———— 877
INCREASE IN WORKING CAPITAL	1,248	781
Arising from movements in:		
Stocks Debtors Creditors Inter company balances	1,579 2,820 (833) (562)	1,081 (510) (550) (738)
	3,004	(717)
Liquid funds	(1,756)	1,498
	1,248	781

NOTES TO THE ACCOUNTS

1. ACCOUNTING POLICIES

a) Accounting Convention

As in previous years the accounts have been prepared under the historical cost convention except revalued freehold properties as stated in Note 7.

b) Translation of Overseas currencies into sterling

Foreign currency balances are translated into sterling at the exchange rates ruling at 31st December, 1982. The total of translation differences is taken to profit and loss account.

c) Depreciation

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Land is not depreciated. The cost of other fixed assets held at the beginning of the year is written off over their expected useful lives on a straight line basis the principal rates used being:-

		Per Annum
Freehold buildings Plant and machinery Commercial vehicles Other vehicles	between	2½% 5% and 20% 25% 33½%

d) Stocks and work in progress

Stocks are valued at the lower of cost and net realisable value after making due allowance for any obsolete or slow moving items. In the case of finished goods and work in progress, cost comprises direct materials, direct labour and an appropriate proportion of manufacturing fixed and variable overheads. The allocation of manufacturing fixed overheads has regard to budgeted normal production.

e) Research and development

All revenue expenditure on research and development is written off against profits in the year in which it is incurred.

f) Deferred taxation

Provision is made for deferred taxation, using the liability method, on all material timing differences which are not expected to continue in the future.

NOTES TO THE ACCOUNTS (CONTINUED)

TURNOVER AND OPERATING PROFIT 2.

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Turnover represents the invoiced value of goods and services supplied by the company exclusive of V.A.T.

	<u>1982</u> £'000	<u>1981</u> £'000
Geographical market:		
United Kingdom Other countries	18,487 9,207	12,791 8,369
Turnover	27,694	21,160
Less: Changes in stock of finished goods and work in progress Own work capitalised Other operating income Raw materials and consumables	11 (61) (326) 11,439	(123) (32) (449) 8,810
Staff costs (including Directors - Note 3)		
Salaries and Wages 7 Social security costs Other pension costs	,320 673 722	5,658 568 603
	8,715	6,829
Depreciation Auditors' remuneration Hire of plant and machinery Other operating charges	862 28 107 3,452	709 22 118 2,553
	24,227	19,437
Add: Other income Interest receivable	11	57
Operating profit	3,478	2,780

NOTES TO THE ACCOUNTS (CONTINUED)

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3.	EMOLUMENTS OF DIRECTORS	<u>1982</u>	<u>1981</u>
	Remuneration including pension Contributions	94,695	£91,237
	The emoluments, excluding pension contribut Directors are detailedas follows:	cions, of the	
	Chairman Highest paid Director	Nil 225,545	Nil £19,958
	Other Directors in scale:		
	Not more than £5,000 £ 5,001 to £10,000 £10,001 to £15,000 £15,001 to £20,000 £20,001 to £25,000	1 - - 2 1	2 1 1 2 -
4.	NUMBERS OF EMPLOYEES	1982	1981
	The average number of persons employed by the company was:	1,099	1,104
5.	FINANCE CHARGES	<u>1982</u> £'000	<u>1981</u> £'000
	Interest payable:		
	on Loans repayable within 5 years		
	Bank loans, overdrafts and acceptances Other loans	548 733 1,281	611 133
	on Loans not repayable within 5 years	1,201	
	Other loans	1,281	1,244
6.	TAXATION The charge based on the profit for the year on ordinary activities comprises:	<u>1982</u> £'000	<u>1981</u> £*000
	U.K. Corporation tax Release of deferred taxation Adjustments relating to prior years		607 (1,020)
		289	(413)

NOTES TO THE ACCOUNTS (CONTINUED)

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7.	FIXED ASSETS TANGIBLE ASSETS	Freehold Properties £'000	Short Leaseholds £'000	Plant and Equipment £'COO	Total £'000
	Cost or valuation				
	At 31st December, 1981 Additions Disposals Inter-company transfers (n	10,421 377 - met) -	58 - - -	5,907 845 (194) 671	16,386 1,222 (194) 671
	At 31st December, 1982	10,798	58	7,229	18,085
	Cost Valuation 1980	478 10,320	58 -	7,229	7,765 10,320
		10,798	58	7,229	18,085
	Accumulated depreciation				0 505
	At 31st December, 1981 Provided in year On disposals during year On Inter-company transfe	192 195 - rs (net) -	41 17 -	3,272 650 (182) 310	3,505 862 (182) 310
	At 31st December, 1982	387	58	4,050	4,495
	Net book value				10 001
	At 31st December, 1981	10,229	17	2,635	12,881
	At 31st December, 1982	10,411	<u> </u>	3,179	13,590
	INVESTMENTS		<u>1982</u> £	198 <u>£</u>	<u>31</u>
	Ordinary shares at cos Amounts owing to subsi	t diaries	300 (204 £ 90) 20 1) (1)	00 04) — 96

Interests in subsidiaries are more fully detailed in Note 9.

NOTES TO THE ACCOUNTS (CONTINUED)

8. GROUP ACCOUNTS

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The company owns the entire share capital of the following subsidiaries (all incorporated in Great Britain) none of which has traded during the year:

The British Drug Houses Limited BDH Pension Trustees Limited Hopkin & Williams Limited

For this reason and because the company is a wholly owned subsidiary of Merck Holding Limited (incorporated in Great Britain) group accounts are not presented.

9. CAPITAL COMMITMENTS

No provision has been made in these accounts for the following proposed capital expenditure by the company:-

•	<u>1982</u> £'000	<u>1981</u> £'000
Contracted for Authorised but not contracted for	297 1,644	139 80
•	1,941	21.9
10. STOCKS	<u>1982</u> £'000	<u>1981</u> £'000
Finished goods Work in progress Raw materials Sundry stocks	4,305 264 4,309 184	3,146 484 3,671 182
	9,062	7,483

The replacement cost of stocks is greater than the balance sheet value of stocks by £737,000 (1981 - £600,000).

11.	DEBTORS	<u>1982</u> £'000	<u>1981</u> £'000
	Due within one year		
	Trade debtors Amounts owed by group companies Other debtors Prepayments and accrued income	5,876 1,238 24 484	3,276 1,572 22 264
		7,622	5,134
	Due in more than one year		
	Other debtors	-	2
		7,622	5,136

NOTES TO THE ACCOUNTS (CONTINUED)

12.	CREDITORS	1982 £¹000	1981 £'000
	Due within one year		
	Bank loans and overdrafts Trade creditors Amounts owed to group companies Taxation and social security Other creditors Accruals and deferred income Dividends payable (proposed)	5,590 2,024 1,380 168 286 2,136	3,835 1,474 1,155 152 122 1,969 99
		11,696	8,806
	Due in more than one year		
	Long term loans Holding and inter-group loans Other creditors	5,000 708 49	5,000 555 49
		5,757	5,604
	Total creditors	17,453	14,410
	Creditors due in more than one year include:-		
	Long term loans - repayable in 1987 and carrying interest at the rate of 10% per annum.	5,000	5,000
	Other creditors - an amount of £49,474 which is payable in 1985	49	49

13. DEFERRED TAXATION

No provision for deferred taxation at 31st December, 1982 is required. Potential tax liabilities which are not expected to crystallise in the future, exist in respect of:-

	<u>1982</u> £'000	1981 £'007
Accelerated capital allowances Other short term timing differences Valuation of freehold land and	1,874 (527)	1,533 (558)
buildings	1,400	1,400
	2,747	2,375

NOTES TO THE ACCOUNTS (CONTINUED)

14.	SHARE CAFITAL	Authorised and Full 1982 £'000	
	4% non-cumulative preference shares of £1 each	50	50
	Ordinary shares of £1 each	65Q	650
		700	700

15.	RESERVES .	Revaluation Reserve £'000	Profit and Loss Account £'000	Total £'000
	at 31st Docember, 1981	5,186	5,141	10,327
	Retained profit for year	st-at	1,796	1,796
	Depreciation on revaluation of buildings	(91)	91	-
	at 31st December, 1982	5,095	7,028	12,123

16. PENSION BENEFITS

Pension benefits are funded over the employees' period of service. Contributions by the Company are based on the most recent actuarial valuation of the fund.

17. CONTINGENT LIABILITIES

The Company is party to a joint and several guarantee in respect of a group bank overdraft facility which at 31st December, 1982 was not utilised.

The Company is jointly and severally liable together with certain of its fellow subsidiaries under group registration for V.A.T.

18. HOLDING COMPANY

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The ultimate holding company is Merck AG (incorporated in Switzerland), in which the general partnership of E. Merck (Federal Republic of Germany) has a 99.7% interest.

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