office.

Charity Registration No. 230407

Company Registration No. 731728 (England and Wales)

MOHS WORKPLACE HEALTH LIMITED DIRECTORS' REPORT AND ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2010



LEGAL AND ADMINISTRATIVE INFORMATION

Directors D A Lynam

L G Fisher E Mabley C M Botfield

General Manager H J Mackenzie

Chief Occupational Health Advisor H Jemmett

Chief Occupational Health Physician L Leeming-Latham

Secretary H J Mackenzie

Charity number 230407

Company number 731728

Registered office 83 Birmingham Road

West Bromwich West Midlands B70 6PX

Auditors CK Audit

No 4 Castle Court 2 Castlegate Way

Dudley DY1 4RH West Midlands

CONTENTS

	Page
Directors' report	1 - 4
Statement of Directors' responsibilities	5
Independent auditors' report	6 - 7
Statement of financial activities	8
Balance sheet	9
Notes to the accounts	10 - 18

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MARCH 2010

The Directors present their report and accounts for the year ended 31 March 2010

The accounts have been prepared in accordance with the accounting policies set out in note 1 to the accounts and comply with the Charity's [governing document], the Companies Act 2006 and the Statement of Recommended Practice, "Accounting and Reporting by Charities", issued in March 2005

Structure, governance and management

The Charity is a company limited by guarantee Liability of its Members is not to exceed 5 pence per Member

The Directors, who are also the directors for the purpose of company law, and who served during the year were

DA Lynam

L G Fisher

E Mabley

(Appointed 21 July 2009)

C M Botfield

The members elect their representatives to be councellors on the Committee of Management

All new Board members receive an induction to MOHS Workplace Health Limited and the company provides appropriate training in governance and work of the Company

The charity is run from premises in West Bromwich which provide consulting and examination rooms, training facilities and house the centre of administration. Most of the occupational health care provision is undertaken by Doctors and Nurses at the Member's premises and training is also provided at Member's premises.

The Directors has assessed the major risks to which the Charity is exposed, and are satisfied that systems are in place to mitigate exposure to the major risks

Objectives and activities

The Charity's principle objects are the promotion and advancement of occupational health care for all persons engaged, and intending to be engaged, in industry and commerce

The policies adopted to achieve these objectives have been

- 1 To advance the physical and moral welfare of the population by the prevention and cure of occupational disease and injuries
- 2 To provide services for medical treatment and for the care of sick or injured workers at their place of employment or elsewhere
- 3 To undertake medical and other teaching in occupational diseases and injuries and in the promotion of occupational health
- 4 To carry out research and investigation into causes of occupational diseases and injuries and into the means of promoting occupational health
- 5 To assist such teaching and investigation as set out in 3 and 4 above, by grant of money, payment of fees and otherwise as the service may think fit

There have been no changes in these policies during the year covered by this report

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2010

Public benefit activities

MOHS's charitable purpose is the advancement of physical and moral welfare by the prevention and cure of occupational disease and injuries, combined with the promotion of the general health of workers within the workplace Consequently, all of our activities have identifiable benefits for the population

As a company, we are continually investing in research, investigation and teaching relating to the causes of occupational diseases and injuries as a means of promoting occupational and environmental health. Our chief occupational health physician, Dr Laurence Leeming-Latham holds the position of Honorary Senior Clinical Lecturer in Occupational Health at the University of Birmingham. Students from the Institute of Occupational and Environmental Medicine and trainees from public sector occupational health providers are invited to the company on workplace visits to enable them to gain firsthand experience of a leading provider of workplace health services to companies across the UK

People

Qualifications

Developing the skills and qualifications of our workforce remains a top priority. In 2010, two more advisors, Sally Holt and Simon Jukes, were successful in completing their Diploma in Occupational Health at Warwick University. The same advisors acquired the Practical Workplace Ergonomics qualification from the Institute of Occupational and Environmental Medicine at the University of Birmingham. Dawn Jennings, our Clinical Supervisor, Fiona Eagles and Richard Reynolds acquired the Faculty of Occupational Medicine Hand Arm Vibration qualification.

Appointments

In 2009, Liz Mabley was appointed to the role of Director with MOHS Liz, who worked for many years in Community Links, was made MBE in 2001 in recognition of her services to the community Latterly, she has worked as development manager at Sandwell Partnership to promote stakeholder engagement within the community We are delighted to welcome Liz as a member of our Board

In addition, we appointed two new Registered Nurses in the autumn of 2009. Emma Keane joined from the NHS and Anne Dixon brought more than 30 years' experience in occupational health from across a broad range of organisations. They have been warmly welcomed into the team.

Retirement

We were sorry to say goodbye to Diane Cooper, who retired in August 2009 Diane had worked for the company since 1973 She joined, initially, as what was then known as a visiting nurse. After taking a break from work to bring up her family, Diane returned to the company as a First Aid trainer and, subsequently, was promoted to Training Manager. In 1997, Diane was appointed to the role of Nurse Manager and her final position with the company was as Business Development Manager. As well as being a popular member of the team, Diane will be remembered for her invaluable contribution to the growth of the company. She will be greatly missed and we wish her well in her retirement.

Thank you

We would like to take this opportunity to thank all of our staff, without whom we would not have such a strong business. It has been tough for everyone this year and we greatly appreciate their hard work and continued commitment to the company. Thanks, too, for the directors who have helped to steer us through difficult times and whose extensive knowledge and expertise is such a valuable business asset.

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2010

Achievements and performance

In April 2009, MOHS Workplace Health Ltd was launched. The decision to rebrand the company was made to reflect our national profile and the broad scope of services that we provide. Underpinning everything we do is the passionate belief that healthy people mean a healthy business and the wording "Workplace Health" was chosen to communicate this clearly and succinctly to our clients.

New Interactive Website

To accompany our change of identity came new branding and a slick, new interactive website. Designed to be fast and easy to navigate, with clearly signposted information, the new website features an online booking facility for the first time. This makes it easier and quicker for clients to book onto training courses and is expected to lead to an increase in bookings. The website also features striking new branding, which shows the MOHS heart motif cupped in hands. This strong new brand identity is fresh, modern and distinctive, encapsulating the human aspect of the work we do

ISO 9001 2008

In April 2010, MOHS Workplace Health received the ISO 9001 2008 quality mark from British Standards for the delivery of its occupational health and workplace training services. This was the culmination of months of hard work by our staff and we were delighted with the result. The award means that we are also well-placed to apply for accreditation under the occupational health standards due to be introduced by the Faculty of Occupational Medicine in 2011. The groundbreaking new standards will provide a benchmark against which both the NHS and commercial operators will be compared. Accreditation will show that we have been assessed independently and at the highest standards.

New Bespoke Occupational Health Information Technology

We have invested in new bespoke information technology that will improve the scope of data we provide to our clients. The new system, which has been developed for us by a local software specialist, will enable us to measure the work we have delivered against key performance indicators. This will allow clients to see how our actual performance measures up against the proposed plan of care and will be a valuable additional customer service tool.

Financial review

Without doubt, this has been a challenging year MOHS has held its own in the face of some of the toughest trading conditions for a generation and we are hopeful of a strengthening recovery in the coming months Clients remain understandably cautious but we are working closely with them to support them through difficult times and relationships remain strong. We ended the year on 31 March 2010 with a satisfactory financial performance and we have begun building on this for the year ahead. In order to remain as competitive as possible, we held our 2009 prices - a move that was appreciated by our clients.

Sufficient reserves are held to meet operartional expenses to cover at least a six week period without further income. This is due to the income stream being cyclical

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2010

Plans for the future

We are excited about our plans for the future, which are all about building on the good work that we have done so far, consolidating our position as a leading provider of occupational health services and expanding our offer to clients

Despite the global economic slowdown, foreign travel remains a buoyant market, particularly business travel Consequently, we plan to expand our existing travel health products and promote them proactively. Initially, we will be targeting the business travel market with a comprehensive travel health package, including vaccinations. Later, we may broaden out the service to encompass private travellers as well.

To complement the two screening vehicles we already have, which are primarily used for audiometry, we hope to be purchasing a fully-equipped screening vehicle which will enable us to offer the full range of occupational health screening on-site at client premises. Currently, clients who require comprehensive employee screening either have to send their workers to us or have to dedicate an area in their offices where we can set up our equipment. This new service will be simpler, easier and more convenient for those clients with limited accommodation available.

Disclosure of information to auditors

Each of the directors has confirmed that there is no information of which they are aware which is relevant to the audit, but of which the auditor is unaware. They have further confirmed that they have taken appropriate steps to identify such relevant information and to establish that the auditors are aware of such information.

Auditors

A resolution proposing that CK Audit be reappointed as auditors of the company will be put to the members

On behalf of the board of Directors

L G Fisher Director

Dated 12 August 2010

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors, who are also the directors of MOHS Workplace Health Limited for the purpose of company law, are responsible for preparing the Directors' Report and the accounts in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the Directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the Charity and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year

In preparing these accounts, the Directors are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP,
- make judgements and estimates that are reasonable and prudent, and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the Charity will continue in operation

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Charity and enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF MOHS WORKPLACE HEALTH LIMITED

We have audited the accounts of MOHS Workplace Health Limited for the year ended 31 March 2010 set out on pages 8 to 18. These accounts have been prepared in accordance with the accounting policies set out on page 10.

This report is made solely to the charitable company's members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of Directors and auditors

As described on page 5, the Directors, who are also the directors of MOHS Workplace Health Limited for the purposes of company law, are responsible for preparing the Directors' Report and the accounts in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the accounts give a true and fair view

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the accounts give a true and fair view, have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and have been prepared in accordance with the Companies Act 2006. We also report to you whether, in our opinion, the information given in the Directors' Report is consistent with those accounts.

In addition we report to you if, in our opinion, the charity has not kept adequate accounting records, if the charity's accounts are not in agreement with the accounting records and returns, if we have not received all the information and explanations we require for our audit, or if certain disclosures of trustees' remuneration specified by law are not made

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the Charity's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

TO THE MEMBERS OF MOHS WORKPLACE HEALTH LIMITED

Opinion

In our opinion

- the accounts give a true and fair view of the state of the Charity's affairs as at 31 March 2010, and of its
 incoming resources and application of resources, including its income and expenditure, for the year then
 ended,
- the accounts have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- the accounts have been prepared in accordance with the Companies Act 2006, and
- the information given in the Directors' Report is consistent with the accounts

Wendy Davies (Senior Statutory Auditor)

for and on behalf of CK Audit

Chartered Accountants Statutory Auditor No 4 Castle Court 2 Castlegate Way Dudley DY1 4RH West Midlands

Dated 12 August 2010

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 MARCH 2010

	Notes	2010 £	2009 £
Incoming resources from generated funds			
Investment income	2	171	13,590
Incoming resources from charitable activities	3	1,288,803	1,543,607
Total incoming resources		1,288,974	1,557,197
Resources expended	4		
Charitable activities			
Workplace health service		1,209,642	1,367,928
Governance costs		51,996	51,940
Total resources expended		1,261,638	1,419,868
Net income for the year/		_	
Net movement in funds		27,336	137,329
Fund balances at 1 April 2009		837,327	699,996
Fund balances at 31 March 2010		864,663	837,325

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006

BALANCE SHEET

AS AT 31 MARCH 2010

		20)10	20	09
	Notes	£	£	£	£
Fixed assets					
Tangible assets	9		615,500		661,496
Current assets					
Debtors	10	190,479		192,412	
Cash at bank and in hand		367,848		388,405	
		558,327		580,817	
Creditors: amounts falling due within one year	11	(168,822)		(198,062)	
Net current assets			389,505		382,755
Total assets less current liabilities			1,005,005		1,044,251
Creditors: amounts falling due after more than one year	12		(140,342)		(206.026)
more than one year	12		(140,342)		(206,926)
Net assets			864,663		837,325
Income funds					
Unrestricted funds					
Unrestricted income funds		784,013		756,675	
Revaluation reserve		80,650		80,650	
			864,663		837,325
			864,663		837,325

The accounts were approved by the Board on 12 August 2010

L G Fisher Director

Company Registration No. 731728

NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 MARCH 2010

1 Accounting policies

1.1 Basis of preparation

The accounts have been prepared under the historical cost convention modified to include the revaluation of certain fixed assets

The accounts have been prepared in accordance with applicable accounting standards, the Statement of Recommended Practice, "Accounting and Reporting by Charities", issued in March 2005 and the Companies Act 2006

1.2 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows.

Freehold land is not depreciated

Freehold buildings

Nil

Plant and machinery

25% reducing balance

Fixtures, fittings & equipment

10% - 25% reducing balance

Motor vehicles

25% reducing balance

No depreciation is provided in respect of freehold land and buildings as the directors are of the opinion that their useful economic lives and estimated residual values are such that any element of depreciation is not material

13 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

1.4 Pensions

The Charity operates a defined contributions pension scheme. Contributions are charged in the accounts as they become payable in accordance with the rules of the scheme.

15 Fund accounting

Unrestricted funds are available for use at the discretion of the directors in furtherance of the general objectives of the chanty. Unrestricted funds include a revaluation reserve representing the restatement of freehold property at market value.

Designated funds are unrestricted funds earmarked by the directors for particular purposes

Restricted funds are subjected to restrictions on their expenditure imposed by the donor or through the terms of an appeal

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2010

1 Accounting Policies

(continued)

1.6 Incoming resources

All incoming resources are included in the statement of financial activities when the company is entitled to income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income

Investment income is included when receivable,

incoming resources from charitable trading activity are accounted for when earned

1.7 Resources expended

Expenditure is recognised on an accrual basis as a liability is incurred. The company operates a partially exempt vat scheme. Irrecoverable vat is written off in the year as an administrative expense.

2 Investment income

3

	2010 £	2009 £
Interest receivable		13,590
Incoming resources from charitable activities		
	2010 £	2009 £

Workplace Health Services

1,288,803 1,543,607

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2010

4	Total resources expended	Staff costs £	Depreciation £	Other costs	Total 2010 £	Total 2009 £
	Charitable activities Workplace health service					
	Activities undertaken directly Support costs	494,037 253.049	14,981 19,942	203,047 224,586	712,065 497.577	844,919 523.009
	Total	747,086	34,923	427,633	1,209,642	1,367,928
	Governance costs	47,346	-	4,650	51,996	51,940
		794,432	34,923	432,283	1,261,638	1,419,868

Governance costs includes payments to the auditors of £3,500 (2009 £3,400) for audit fees

5 Activities undertaken directly

	2010	2009
	£	£
Other costs relating to workplace health service comprise		
Direct purchases	86,790	98,010
Consultants	76,808	146,790
Staff training	7,903	8,866
Cars/transport	31,546	37,898
	203,047	291,564
	·	

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2010

Support costs		
	2010	2009
	£	£
Insurance	16,810	14,860
Premises	56,018	45,980
Postage & Stationery	34,813	33,561
Telephone & Fax	5,664	5,491
Motor Expenses	1,674	624
Legal & Professional	6,975	9,794
Marketing	37,376	41,404
Laundry/Cleaning	9,381	14,668
Recruitment Costs	9,495	473
Admin Training	368	2,022
VAT Unrecovered	29,608	29,525
Discounts	(370)	(445)
Doubtful Debts	(5,480)	7,634
Sundry Expenses	9,303	11,534
Bank Charges	2,030	1,743
VAT scale charge	1,571	1,804
HP Interest	4,167	6,520
Loan interest	5,183	-
Staff costs	253,049	272,264
Depreciation	19,942	23,553
	497,577	523,009

7 Directors

None of the Directors (or any persons connected with them) received any remuneration during the year

NOTES TO THE ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2010

8 Employees

Number of employees

The average monthly number of employees during the year was		
	2010	2009
	Number	Number
Doctors	2	2
Nurses	11	11
Temporary Staff	2	7
Administration	11	12
Miscellaneous	5	6
	31	38
Employment costs	2010	2009
	£	£
Wages and salaries	703,947	760,422
Social security costs	72,704	74,529
Other pension costs	17,781	17,002
	794,432	851,953

There were no employees whose annual emoluments were £60,000 or more

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2010

9	Tangible fixed assets					
		Land and buildings	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
		3	£	£	£	£
	Cost or valuation					
	At 1 April 2009	502,776	120,550	218,171	220,458	1,061,955
	Additions	-	-	4,386	-	4,386
	Disposals			-	(57,167)	(57,167)
	At 31 March 2010	502,776	120,550	222,557	163,291	1,009,174
	Depreciation					
	At 1 April 2009	-	105,289	162,365	132,805	400,459
	On disposals	•	-	-	(40,042)	(40,042)
	Charge for the year		3,377	9,489	20,391	33,257
	At 31 March 2010		108,666	171,854	113,154	393,674
	Net book value			<u></u>		
	At 31 March 2010	502,776	11,884	50,703	50,137	615,500
	At 31 March 2009	502,776	15,261	55,806	87,653	661,496

Comparable historical cost for the land and buildings included at valuation:

	2010	2009
	£	£
Cost Accumulated depreciation	499,403 -	499,403 -
At 31 March 2010	499,403	499,403

All other tangible fixed assets are stated at historical cost

Finance leases and hire purchase contracts

Included above are assets held under finance leases or hire purchase contracts as follows. Motor Vehicles - Net book values £14,414 (2009 £39,572) Depreciation charge for the year £4,805 (2009 13,190)

The freehold property was revalued in 1998 by the directors at open market value. Additions since that date are included at cost. This treatment is in line with FRS 15 transitional provisions.

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2010

10	Debtors	2010 £	2009 £
	Trade debtors	177,634	168,953
	Other debtors	-	5,543
	Prepayments and accrued income	12,845	17,916
		190,479	192,412
11	Creditors: amounts falling due within one year	2010 £	2009 £
	Net obligations under finance lease and hire purchase contracts	15,534	13,555
	Trade creditors	48,920	77,662
	Taxes and social security costs	29,174	30,899
	Other creditors	75,194	75,946
		168,822	198,062

NOTES TO THE ACCOUNTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2010

12	Creditors: amounts falling due after more than one year	2010 €	2009 £
	Other loans Net obligations under finance leases and hire purchase contracts	135,159	191,086 15,840
	Accruals	5,183	-
		140,342	206,926
	Analysis of loans		
	Wholly repayable within five years	135,159	191,086
		135,159	191,086
	Loan maturity analysis		
	In more than one year but not more than two years	55,928	55,928
	In more than two years but not more than five years	79,231	135,158
		135,159	191,086
	The loan repayable to Legal and General Assurance Society amounting to £19	91,086 (of whic	h £55,928 ıs
	included within creditors falling due within one year) is secured by a fixed and freehold property comprising of 83, 85 and 87 Birmingham Road, West Bromwingham Road, West Brown Road,	91,086 (of whic	h £55,928 is rge over the nds
	included within creditors falling due within one year) is secured by a fixed and freehold property comprising of 83, 85 and 87 Birmingham Road, West Bromwingham Road, West Brown Road, West	91,086 (of whic only legal cha ch, West Midla	h £55,928 is rge over the nds
	included within creditors falling due within one year) is secured by a fixed and freehold property comprising of 83, 85 and 87 Birmingham Road, West Bromwingham Road, West Brown Road,	91,086 (of whic only legal cha ch, West Midla	h £55,928 is rge over the nds
	included within creditors falling due within one year) is secured by a fixed and freehold property comprising of 83, 85 and 87 Birmingham Road, West Bromwingham Road, West Brown Road,	91,086 (of whice only legal chatch, West Midlatts 15,534	13,744 15,840 29,584
	included within creditors falling due within one year) is secured by a fixed and freehold property comprising of 83, 85 and 87 Birmingham Road, West Bromwingham	91,086 (of whice only legal chatch, West Midlaton 15,534	13,744 15,840 29,584
13	included within creditors falling due within one year) is secured by a fixed and freehold property comprising of 83, 85 and 87 Birmingham Road, West Bromwingham	91,086 (of whice only legal chatch, West Midlaton 15,534	13,744 15,840 29,584 (13,555)
13	Included within creditors falling due within one year) is secured by a fixed and freehold property comprising of 83, 85 and 87 Birmingham Road, West Bromwingham	91,086 (of whice only legal chatch, West Midlaton 15,534	13,744 15,840 29,584 (13,555) 16,029
13	Included within creditors falling due within one year) is secured by a fixed and freehold property comprising of 83, 85 and 87 Birmingham Road, West Bromwingham	21,086 (of which only legal chatch, West Midlath 15,534 (15,534) (15,534)	13,744 15,840 29,584 (13,555)

NOTES TO THE ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2010

14 Related parties

The directors are also directors of local businesses who use the services of the company. All transactions with those businesses are conducted at arms length in the normal course of the business. The transactions with these companies are not material to the company.