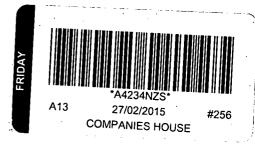
Registered No. 4050391

# **Anzco Foods (UK) Limited**

**Report and Financial Statements** 

30 September 2014



### **Directors**

M Clarkson P Y Loke P W Conley

## **Auditors**

Ernst & Young LLP 400 Capability Green Luton Bedfordshire LU1 3LU

### **Bankers**

HSBC Bank Plc 639 Upper Brentwood Road Romford Essex RM2 6HT

Bank of Tokyo-Mitsubishi UFJ Ropemaker Place 25 Ropemaker Street London EC2Y 9AN

## **Registered Office**

32F Bates Business Centre Church Road Harold Wood Romford Essex RM3 0JF

# **Strategic Review**

The directors present their annual report and financial statements for the year ended 30 September 2014.

## Principal activity and review of the business

The principal activity continued to be the wholesale supply of meat from New Zealand.

The results for the year and the financial position at the year-end were considered satisfactory by the directors of the business.

2013/14 saw an overall volume increase in the UK with chilled sales of 6,800MT which was a 14% increase compared to 2012/13. As a result of the volume increase, turnover was up by 4.6% year on year.

Turnover in the Belgium branch was down by 18% year on year due to a continuation of slower demand as a result of poor economic conditions.

Prices on the Continent were steady for most of the year.

Inventory carried over from last year was all sold with minimal stock being held at year end.

Beef sales increased into Continental Europe due to a new product line and sales into the UK increased significantly for both chilled and frozen product.

Logistics were again a challenge with shipping services being erratic at times during the year.

Key customer relationships were maintained and sales increased to both key chilled lamb accounts.

With a serious focus on cash collection and monitoring of customers financial health, no bad debts were incurred.

#### Principal risks and uncertainties

- Key customers in Continental Europe continue to operate in a conservative way due to the uncertain economic situation. Gaining forward commitments in this environment has been and remains a challenge.
- Limited livestock availability is expected to contribute to increased price pressure which will restrict margin opportunity.
- Increasing shipping transit times is expected to impact on new chilled sales opportunities.

#### **Future developments**

- Continue to differentiate our business by working closely with our key customers when decisions
  are made on development and investment;
- Further develop our compelling offer in the areas of product range, quality, service and logistics;
- Leverage off the company's current brand offering in key markets; and
- Develop growth opportunities with new value added products.

On behalf of the Board

M Clarkson

Director

Date 16-2-15

## **Directors' report**

The directors present their annual report and financial statements for the year ended 30 September 2014.

#### Results and dividends

The results for the year are set out on page 7.

A dividend of £183,500 (2013: £31,000) was paid in the year. The directors recommend that a final dividend of 40p per share be paid in December 2014.

The Company continued to maintain a branch office in Belgium to service customers in Europe outside the UK.

## **Going Concern**

The Company has a solid track record and considerable financial resources together with long standing relationships with key clients and suppliers. As a consequence, the directors believe that the Company is well placed to manage its business risks successfully. Looking forward, budgets and business plans have been put together in detail for the coming year and the long term strategy of the company includes continuation of the business in the UK and Europe. The directors therefore have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

#### **Directors**

The directors who served the company during the year were as follows:

M Clarkson P Y Loke P W Conley

#### Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to make himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information.

#### **Auditors**

Ernst & Young LLP are deemed to be reappointed in accordance with an elective resolution made under section 386 of the Companies Act 1985 which continues in force under the Companies Act 2006.

On behalf of the Board

M Clarkson

Director

Date 16-2-15

# Statement of directors' responsibilities

The directors are responsible for preparing the Directors' report, strategic report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare an annual report and financial statements for each financial year. Under that law the directors have elected to prepare the annual report and financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the annual report or financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the annual report and financial statements; and
- prepare the annual report and financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the annual report and financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent auditors' report

to the members of Anzco Foods (UK) Limited

We have audited the financial statements of Anzco Foods (UK) Limited for the year ended 30 September 2014 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet, Statement of cash flows, and the related notes 1 to 21. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report and financial statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 September 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Independent auditors' report

to the members of Anzco Foods (UK) Limited (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Emstadong LLP

John Dervley (Senior statutory auditor)

for and on behalf of Ernst & Young LLP, Statutory Auditor

Luton

Date 20 February 2018

# **Profit and loss account**

for the year ended 30 September 2014

		2014	2013
	Notes	£	£
Turnover	2	76,615,163	79,654,059
Cost of sales		(73,972,237)	(76,771,091)
Gross profit		2,642,926	2,882,968
Distribution costs		(680,294)	(935,675)
Administrative expenses			(1,318,901)
Operating profit	3	251,860	628,392
Interest receivable	6	438	1,370
Interest payable	7	(128,696)	(122,193)
Profit on ordinary activities before taxation		123,602	507,569
Tax on profit on ordinary activities	8	(43,715)	(140,439)
Profit for the year		79,887	367,130

# Statement of total recognised gains and losses

for the year ended 30 September 2014

There are no recognised gains or losses other than those passing through the profit and loss account.

# **Balance sheet**

at 30 September 2014

		2014	2013
	Notes	£	£
Fixed assets			227
Tangible assets	10	6,369	8,351
Current assets		•	
	11	1 206 211	5 000 077
Stocks	11	4,386,314	5,998,077
Debtors	12	4,676,235	3,712,263
Cash at bank and in hand		3,657,103	1,459,785
		12,719,652	11,170,125
Creditors: amounts falling due within one year	13	(5,988,875)	(4,337,717)
Net current assets		6,730,777	6,832,408
Total assets less current liabilities		6,737,146	6,840,759
Capital and reserves			
Called up share capital	15	100,000	100,000
		•	•
Profit and loss account	16	6,637,146	6,740,759
Shareholders' funds	17	6,737,146	6,840,759
		·	

The financial statements were approved by the Board on and signed on its behalf by:

M Clarkson

Director

Date 16-2-15

# Statement of cash flows

for the year ended 30 September 2014

	Notes	2014 £	2013 £
Net cash inflow from operating activities	18(a)	398,116	3,791,534
Returns on investments and servicing of finance Interest received Interest paid		438 (128,696)	1,370 (122,193)
Net cash outflow from returns on investments and servicing of finance		(128,258)	(120,823)
Taxation		(174,599)	(100,590)
Capital expenditure Payments to acquire tangible fixed assets		(7,401)	
Net cash outflow from capital expenditure		(7,401)	-
Equity dividends paid	9	(183,500)	(31,000)
Net cash (outflow)/inflow before management of liquid resources and financing	18(b)	(95,642)	3,539,121
Financing Net movement in short term loans	18(c)	2,292,960	(5,026,361)
Net cash inflow/(outflow)from financing		2,292,960	(5,026,361)
Increase/(decrease) in cash in the year		2,197,318	(1,487,240)

at 30 September 2014

## 1. Accounting policies

#### Basis of preparation

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently.

The financial statements are prepared under the historical cost convention.

#### Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Fixtures, fittings and equipment -

3 years straight line

#### Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### Stock

Stock is valued at the lower of cost and net realisable value.

#### Pensions

The company operates a defined contribution pension scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

### Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with following exceptions:

- Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, or gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold.
- Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All differences are taken to the profit and loss account.

at 30 September 2014

### 2. Turnover

Turnover, which is stated net of value added tax, represents amounts invoiced to third parties and is attributable to one continuing activity, as stated in the directors' report.

An analysis of turnover by geographical market is given below:

		2014	2013
		£	£
	UK	51,858,083	49,597,207
	Rest of Europe	24,757,080	30,056,852
		76,615,163	79,654,059
		=	
3.	Operating profit		
	This is stated after charging/(crediting):		
		2014	2013
		£	£
	Depreciation of owned fixed assets	8,769	17,783
	Operating lease rentals – plant and machinery	48,734	54,473
	- other assets	50,699	40,330
	Auditors remuneration – statutory audit services	20,734	15,000
	Auditors remuneration – other services	49,816	-
	Loss/(Profit) on foreign exchange transactions	207,532	(134,296)

### 4. Directors' emoluments

None of the Directors received any emoluments for their services to the company during the current or prior years. The directors are also directors of the ultimate parent company Anzco Foods Limited and received remuneration from that company. No specific recharge is made by Anzco Foods Limited, in respect of their qualifying services to Anzco Foods UK Limited and therefore there are no directors emoluments disclosed.

at 30 September 2014

## 5. Staff costs

		2014 £	2013 £
	Wages and salaries Social security costs Other pension costs	592,249 117,541 13,566	603,175 116,247 3,444
		723,356	722,866
	The average monthly number of employees during the year was as follows:	·	
		2014 No.	2013 No.
	Administration Directors	10 3	10 3
		13	13
6.	Interest receivable		
		2014	2013
		£	£
	Bank interest	438	1,370
	•	438	1,370
7.	Interest payable		
		2014	2013
		£	£
	Bank loans and overdrafts Other interest	128,243 453	122,193 -
		128,696	122,193

## at 30 September 2014

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(a)	Tax o	n prot	it on c	ordinary	activities
	4				

The tax charge is made	up as follows:
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	2014 £	2013 £
Domestic current tax:		
UK corporation tax at 21.997% (2013 – 23.499%)	33,268	127,156
Foreign corporation tax:		
Foreign corporation tax	29,606	43,038
Double taxation relief	(19,159)	(29,755)
	10,447	13,283
	=	
Current tax charge	43,715	140,439
	======	
(b) Factors affecting tax charge for the period		
	2014	2013
	£	£
Profit on ordinary activities before tax	123,602	507,569
Descrit on audinamy nativities moultiplied by standard acts	=	
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 21.997% (2013 – 23.499%)	27,189	119,273
Effects of:		
Expenses not deductible for tax purposes	5,980	3,970
Capital allowances in advance of depreciation	99	3,915
Foreign tax adjustments	10,447	13,283
Other adjustments to tax charge	-	(2)
Current tax for the period (note 8(a))	43,715	140,439

If provision was made for deferred taxation in relation to timing differences, the tax charge for the year would increase by £501 (2013 – increase £745).

## 9. Dividends

		2014	2013
		£	£
Ordinary -	interim paid	183,500	31,000
		=	

at 30 September 2014

	10.	Tan	gible	fixed	assets
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	Taligible lixed assets		Fixtures,
			fittings and
			equipment
			£
	Cost:		~
	At 30 September 2013		160,215
	Additions		7,401
	Disposals		(54,487)
	Exchange differences		(7,706)
	At 30 September 2014		105,423
	Depreciation:	,	
	At 30 September 2013		151,864
	Charge for the year		8,769
	Disposals		(54,487)
	Exchange differences		(7,092)
	At 30 September 2014		99,054
	Net book value:		
	At 30 September 2014		6,369
	At 30 September 2013		8,351
11.	Stocks		
		2014	2013
		£	£
	Finished goods and goods for resale	4,386,314	5,998,077
12.	Debtors		
		2014	2013
		£	£
	Trade debtors	4,408,344	2,286,564
	Group undertakings	120,187	1,011,787
	Other debtors	147,704	413,912
	One decitors		413,712
		4,676,235	3,712,263

at 30 September 2014

## 13. Creditors: amounts falling due within one year

	2014	2013
	£	£
Bank loans and overdrafts	3,554,524	1,261,564
Trade creditors	418,612	118,397
Group undertakings	1,728,394	2,632,232
Corporation tax	-	86,887
Other taxes and social security costs	16,302	11,250
Accruals and deferred income	271,043	227,387
	5,988,875	4,337,717
Daha dua in ana usan sa lasa	2 554 524	1 261 564
Debt due in one year or less	3,554,524	1,261,564
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Bank loans and overdrafts are secured by a limited guarantee provided by the company's parent undertaking.

## 14. Pension costs

Defined contribution

	2014	2013
	£	£
Contributions payable by the company for the year	13,566	3,444

## 15. Issued share capital

Allotted, called up and fully paid	£	2013 £
100,000 ordinary shares of £1 each	100,000	100,000

at 30 September 2014

## 16. Movements on profit and loss account

d loss £
10,759 79,887 33,500)
37,146
3

## 17. Reconciliation of shareholders' funds

	2014	2013
	£	£
Profit for the financial year Dividends	79,887 (183,500)	367,130 (31,000)
Net addition to shareholders' funds Opening shareholders' funds	(103,613) 6,840,759	336,130 6,504,629
Closing shareholders' funds	6,737,146	6,840,759

## 18. Notes to the statement of cash flows

(a) Reconciliation of operating profit to net cash inflow/(outflow) from operating activities

	2014	2013
	£	£
Operating profit	251,860	628,392
Depreciation of tangible assets	8,769	17,783
Decrease/(Increase) in stocks	1,611,763	3,775,827
Decrease/(Increase) in debtors	(919,976)	933,180
(Decrease) in creditors within one year	(554,914)	(1,563,493)
Net effect of foreign exchange differences	614	(155)
Net inflow/(outflow) cash from operating activities	398,116	3,791,534

at 30 September 2014

## 18. Notes to the statement of cash flows (continued)

(b) Analysis of net debt	(b)	Anal	lvsis of	net	debt
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(b) Alialysis of liet debt			
	At		At
	30 September	Cash	30 September
	2013	flow	2014
	£	£	£
Net cash:			
Cash at bank and in hand	1,459,785	2,197,318	3,657,103
Debt:			
Debts falling due within one year	(1,261,564)	(2,292,960)	(3,554,524)
Net debt	198,221	(95,642)	102,579
	<del></del>		
() December 1997 and Control Control Control			
(c) Reconciliation of net cash flow to movement in net deb	t		
		2014	2013
		·£	£
Increase/(decrease) in cash in the year		2,197,318	(1,487,240)
Cash (outflow)/inflow from change in debt		(2,292,960)	
· ,			
Movement in net debt			3,539,121
Opening net debt		198,221	(3,340,900)
Closing not dobt		102,579	198,221
Closing net debt		102,379	170,221
(i) T'- 'd			

## (d) Liquid resources

The company classifies as liquid resources any resource that can be turned into cash within one year.

## 19. Financial commitments

At 30 September 2014 the company had annual commitments under non-cancellable operating leases as set out below:

	2	014	2	013
	Land and buildings	Other	Land and buildings	Other
	£	£	£	£
Operating leases which expire:				
Within one year	14,195	10,832	14,195	10,004
In two to five years	10,832	31,382	11,939	36,886
	25,027	42,214	26,134	46,890
	<del></del>			=

at 30 September 2014

## 20. Related party transactions

As a wholly owned subsidiary of Anzco Foods Limited, the company is exempt from the requirements of FRS 8 to disclose transactions with other wholly owned members of the group headed by Anzco Foods Limited.

In the year, the company started trading with Itoham Foods Inc, a company registered in Japan. Itoham Foods Inc are a significant shareholder in, and have a representative on the Board of, the ultimate parent company. In the year, purchases on an 'arm's length' basis were £28,114 (2013 – nil) which were fully paid by the balance sheet date.

## 21. Ultimate parent undertaking and controlling party

During this and the preceding year the company's immediate parent undertaking was ANZCO Foods Limited, a company registered in New Zealand. It has included the company in its group financial statements, copies of which are available from Unit 2, Sir William Pickering Drive, Christchurch, New Zealand.

By virtue of its shareholding the company's ultimate parent undertaking was also ANZCO Foods Limited.