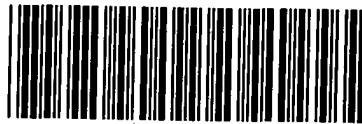


**Phusion IM Limited**  
**Directors' report and financial statements**  
**31 December 2013**

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COMPANIES HOUSE

# Phusion IM Limited

## Company Information

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<b>Directors</b>	Ms A Hayward Mr S J Pearson Mr M T Pellew
<b>Company secretary</b>	Ms A Hayward
<b>Registered number</b>	02694092
<b>Registered office</b>	14 Colemans Nook Belasis Hall Technology Park Billingham Teesside TS23 4EG
<b>Independent auditors</b>	UNW LLP Chartered Accountants & Statutory Auditor Citygate St James' Boulevard Newcastle Upon Tyne Tyne and Wear NE1 4JE
<b>Bankers</b>	Yorkshire Bank 53 High Street Norton TS20 1AJ  HSBC Team Valley Kingsway North Team Valley Trading Estate Gateshead Tyne and Wear NE11 0BE

# **Phusion IM Limited**

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# **Phusion IM Limited**

## **Directors' report**

**Year ended 31 December 2013**

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The directors present their report and the consolidated financial statements for the year ended 31 December 2013.

### **Principal activities and business review**

Phusion IM Limited ("Phusion") provides specialist consultancy, services and solutions to the process sector to manage engineering data and information. By collecting, cleaning, validating and making available this information for capital projects and existing plant, fast, simple access is provided to a "single source of the truth". This unique and innovative approach is underpinned by traditional engineering skills and specialist IT development capability thereby creating a world class solution for managing large volumes of engineering information on complex, multi-billion dollar projects.

Developers at Phusion have created a web based portal and a range of simple to use applications, Phusion apps, which simplify the process of identifying, locating and viewing engineering information. Project stakeholders such as owner operators, EPCs (engineering procurement contractors), OEMs (original equipment manufacturers) upload and access their engineering information, securely, from anywhere in the world.

During 2013, the company focused on delivering three major projects; Chevron Gorgon and INPEX Ichthys in Australia and Anglian Water in the UK, as well as providing ongoing hosting and support to the BP Angola business units. During the early part of the year, both the INPEX and Anglian Water projects moved out of the set-up and into the delivery phases, requiring additional resources to deliver these multi-million pound programmes. By the end of 2013, staff numbers reached 87 across the 2 sites in the UK and Australia with additional resources recruited for the data factory, software development and IT services. The senior management team was further strengthened with the engagement of a Perth based Office and HR Manager, a Perth based Consultant and a UK based Commercial Manager, who would later expand into Operations Management.

In 2012, Phusion purchased a 7,500 sq. ft. office building on the Belasis Business Park. The unit next door was also acquired on a 5 year lease agreement with option to buy at a later date. In April of 2013, around 40% of UK staff moved into the smaller of the two units. During the latter part of 2013 the larger unit was completely refurbished to an extremely high standard and extended to 9,000 sq. ft. The remaining staff moved into this unit in December 2013 and the original leased unit on the other side of the business park was handed back to the landlords. By the end of 2013, Phusion's UK operation occupied some 14,000 sq ft of high quality office space, with an extensive range of amenities including air conditioning, raised flooring, numerous meeting rooms, break out areas and a staff canteen.

The INPEX contract is placed directly with Phusion IM PTY Limited, a 100% owned subsidiary of Phusion IM Limited incorporated in Australia, and is contracted in Australian dollars to comply with WA local content requirements. As the data processing element of the project is executed in the UK, each month a significant sum has to be converted into sterling and transferred to the UK account. During 2012 and 2013 Phusion entered into forward currency agreements but was unable to completely mitigate against the dramatic weakening of the Australian dollar that took place from April 2013 to December 2013. During the course of nine months, the dollar weakened against sterling from Aus\$1.47 to Aus\$1.85, reducing the revenue and profitability of the INPEX contract. However, the contract had been priced at Aus\$1.75 and by introducing efficiencies in other areas, the company was still able to realise an acceptable margin on this project. Contracts with Chevron and BP Angola are placed in Sterling.

During 2013, Phusion maintained a high level of exporting, with over 75% of turnover attributed to overseas sales.

# **Phusion IM Limited**

## **Directors' report**

**Year ended 31 December 2013**

---

### **Directors' responsibilities statement**

The directors are responsible for preparing the Directors' report and the consolidated financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare consolidated financial statements for each financial year. Under that law the directors have elected to prepare the consolidated financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the consolidated financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these consolidated financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the consolidated financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Directors**

The directors who served during the year were:

A Hayward  
S J Pearson  
M T Pellew

### **Disclosure of information to auditors**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company and the group's auditors are aware of that information.

## **Phusion IM Limited**

### **Directors' report Year ended 31 December 2013**

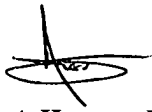
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#### **Auditors**

Pursuant to section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and UNW LLP will therefore continue in office.

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board on 12 September 2014 and signed on its behalf by:



**Ms A Hayward**  
Director

## **Independent auditors' report to the shareholders of Phusion IM Limited**

---

We have audited the consolidated financial statements of Phusion IM Limited for the year ended 31 December 2013, set out on pages 6 to 19. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the consolidated financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the consolidated financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### **Scope of the audit of the consolidated financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the consolidated financial statements sufficient to give reasonable assurance that the consolidated financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the consolidated financial statements. In addition, we read all the financial and non-financial information in the Directors' report to identify material inconsistencies with the audited consolidated financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on consolidated financial statements**

In our opinion the consolidated financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2013 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' report for the financial year for which the consolidated financial statements are prepared is consistent with the consolidated financial statements.


## Independent auditors' report to the shareholders of Phusion IM Limited

---

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company consolidated financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the consolidated financial statements in accordance with the small companies regime and to take advantage of the small companies' exemption from the requirement to prepare a Group strategic report or in preparing the Directors' report.

  
**Andrew Wilson BA FCA (Senior Statutory Auditor)**  
**for and on behalf of UNW LLP (Statutory Auditor)**  
Chartered Accountants  
Newcastle upon Tyne

**12 September 2014**



## Phusion IM Limited

### Consolidated profit and loss account Year ended 31 December 2013

	Note	2013 £	2012 £
Turnover	1	5,819,136	5,031,573
Cost of sales		<u>(3,135,724)</u>	<u>(2,461,554)</u>
Gross profit		2,683,412	2,570,019
Administrative expenses		(2,018,694)	(2,036,469)
Other operating income	2	<u>89,783</u>	<u>60,000</u>
Operating profit	2	754,501	593,550
Interest receivable and similar income		(206)	477
Interest payable and similar charges		<u>(56,463)</u>	<u>-</u>
Profit on ordinary activities before taxation		697,832	594,027
Tax on profit on ordinary activities	3	<u>(168,968)</u>	<u>(91,549)</u>
Profit for the financial year	12	<u><u>528,864</u></u>	<u><u>502,478</u></u>

The notes on pages 9 to 19 form part of these financial statements.

# Phusion IM Limited

## Consolidated balance sheet At 31 December 2013

	Note	£	2013 £	£	2012 £
<b>Fixed assets</b>					
Tangible assets	4		1,470,459		1,062,056
<b>Current assets</b>					
Debtors	6	966,659		1,339,929	
Cash at bank		590,064		472,125	
		<u>1,556,723</u>		<u>1,812,054</u>	
<b>Creditors: amounts due within one year</b>	7	<u>(705,577)</u>		<u>(792,912)</u>	
<b>Net current assets</b>			<u>851,146</u>		<u>1,019,142</u>
<b>Total assets less current liabilities</b>			<u>2,321,605</u>		<u>2,081,198</u>
<b>Creditors: amounts due after one year</b>	8		<u>(817,010)</u>		<u>(1,150,718)</u>
<b>Provisions for liabilities</b>					
Deferred tax	9		(32,548)		(22,514)
<b>Government grants</b>	10		<u>(180,217)</u>		<u>(20,000)</u>
<b>Net assets</b>			<u><u>1,291,830</u></u>		<u><u>887,966</u></u>
<b>Capital and reserves</b>					
Called up share capital	11		60		60
Capital redemption reserve	12		40		40
Foreign exchange reserve	12		39,391		-
Profit and loss account	12		<u>1,252,339</u>		<u>887,866</u>
<b>Shareholders' funds</b>	13		<u><u>1,291,830</u></u>		<u><u>887,966</u></u>

The financial statements have been prepared in accordance with the provisions applicable to small companies within Part 15 of the Companies Act 2006 and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved by the board of directors on 12 September 2014 and were signed on its behalf by:

  
**Ms A Hayward**  
Director

Company registered number: 02694092

The notes on pages 9 to 19 form part of these financial statements.

# Phusion IM Limited

## Company balance sheet At 31 December 2013

	Note	£	2013 £	2012 £
<b>Fixed assets</b>				
Tangible assets	4		1,414,700	977,450
Investments	5		480	480
			<u>1,415,180</u>	<u>977,930</u>
<b>Current assets</b>				
Debtors	6	992,568	1,422,937	
Cash at bank		515,432	455,283	
		<u>1,508,000</u>	<u>1,878,220</u>	
<b>Creditors: amounts due within one year</b>	7	<u>(654,267)</u>	<u>(755,101)</u>	
<b>Net current assets</b>			<u>853,733</u>	<u>1,123,119</u>
<b>Total assets less current liabilities</b>			<u>2,268,913</u>	<u>2,101,049</u>
<b>Creditors: amounts due after one year</b>	8		(817,010)	(1,150,718)
<b>Provisions for liabilities</b>				
Deferred tax	9		(32,548)	(22,514)
Government grants	10		(180,217)	(20,000)
<b>Net assets</b>			<u>1,239,138</u>	<u>907,817</u>
<b>Capital and Reserves</b>				
Called up share capital	11		60	60
Capital redemption reserve	12		40	40
Profit and loss account	12		1,239,038	907,717
<b>Shareholders' funds</b>	13		<u>1,239,138</u>	<u>907,817</u>

The financial statements have been prepared in accordance with the provisions applicable to small companies within Part 15 of the Companies Act 2006 and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved by the board of directors on 12 September 2014 and signed on its behalf by:

  
Ms A Hayward  
Director

Company registered number: 0269402

The notes on pages 9 to 19 form part of these financial statements.

# Phusion IM Limited

## Notes to the financial statements Year ended 31 December 2013

---

### 1. Accounting policies

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

#### 1.2 Cash flow

The financial statements do not include a consolidated cash flow statement because the group, as a small reporting entity, is exempt from the requirement to prepare such a statement under the Financial Reporting Standard for Smaller Entities (effective April 2008).

#### 1.3 Basis of consolidation

The financial statements consolidate the accounts of Phusion IM Limited and all of its subsidiary undertakings ('subsidiaries').

The company has taken advantage of the exemption contained within 408 of the Companies Act 2006 not to present its own profit and loss account.

#### 1.4 Turnover

Turnover comprises revenue recognised by the group in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

#### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Motor vehicles	-	25% reducing balance
Fixtures and fittings	-	33% on cost and 15% on reducing balance

#### 1.6 Investments

Investments in subsidiaries are valued at cost less provision for impairment.

#### 1.7 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

# Phusion IM Limited

## Notes to the financial statements Year ended 31 December 2013

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### 1. Accounting policies (continued)

#### 1.8 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Realised exchange gains and losses are recognised in the profit and loss account. Unrealised exchange gains and losses on translation of foreign subsidiaries are transferred to the currency translation reserve.

#### 1.9 Government grants

Government grants relating to defined projects are treated as deferred income and released to the profit and loss account over the expected useful life of the project. Other grants are credited to the profit and loss account as the related expenditure is incurred.

#### 1.10 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

#### 1.11 Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

#### 1.12 Related party transactions

All companies within the group are 100% owned. Accordingly, the company has taken advantage of the exemption in FRS8 from disclosing transactions with members within the group.

#### 1.13 Deferred taxation

The charge for taxation is based on the result for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19.

### 2. Other operating income

	2013 £	2012 £
Government grants receivable	<u>89,783</u>	<u>60,000</u>

# Phusion IM Limited

## Notes to the financial statements Year ended 31 December 2013

### Notes to the profit and loss account

Profit on ordinary activities before taxation is stated after charging/(crediting):

	2013 £	2012 £
Directors' remuneration	350,906	308,897
Staff pension contributions	70,734	42,968
Amortisation of government grants	(89,783)	(13,333)
Depreciation of owned fixed assets	305,017	129,182
Net loss/(profit) on foreign currency translation	<u>51,892</u>	<u>80</u>

### Auditors' remuneration

Audit of these financial statements	<u>7,500</u>	<u>7,500</u>
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### 3. Taxation

	2013 £	2012 £
<b>Analysis of tax charge in the year</b>		
<b>Current tax</b>		
UK corporation tax charge on profit for the year	162,000	111,957
Adjustments in respect of prior periods	(3,066)	(24,031)
<b>Total current tax</b>	<u>158,934</u>	<u>87,926</u>
<b>Deferred tax</b>		
Origination and reversal of timing differences	13,274	3,623
Effect of increased tax rate on opening liability	(3,240)	-
<b>Total deferred tax (see note 9)</b>	<u>10,034</u>	<u>3,623</u>
<b>Tax on profit on ordinary activities</b>	<u><u>168,968</u></u>	<u><u>91,549</u></u>

## Phusion IM Limited

### Notes to the financial statements Year ended 31 December 2013

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#### 3. Taxation (continued)

##### Factors affecting tax charge for the year

The tax assessed for the year is lower than (2012 - lower than) the standard rate of corporation tax in the UK of 23.25% (2012 - 24.5%). The differences are explained below:

	2013 £	2012 £
Profit on ordinary activities before tax	<u>697,832</u>	<u>594,027</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 23.25% (2012 - 24.5%)	162,246	145,537
Effects of:		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	9,411	10,094
Capital allowances for year in excess of depreciation	(13,274)	(7,569)
Higher rate taxes on overseas earnings	-	635
Adjustments to tax charge in respect of prior periods	(3,066)	(24,031)
Non-taxable income	-	(30,835)
Unrelieved loss on foreign subsidiaries	4,033	(2,450)
Tax chargeable at lower rates	-	(3,455)
Marginal relief	(416)	-
Current tax charge for the year (see note above)	<u>158,934</u>	<u>87,926</u>

# Phusion IM Limited

## Notes to the financial statements Year ended 31 December 2013

### 4. Tangible fixed assets

	Freehold property £	Motor vehicles £	Fixtures and fittings £	Total £
<b>Group</b>				
<b>Cost</b>				
At 1 January 2013	628,800	18,230	965,307	1,612,337
Additions	465,245	-	255,278	720,523
Disposals	-	(18,230)	-	(18,230)
At 31 December 2013	1,094,045	-	1,220,585	2,314,630
<b>Depreciation</b>				
At 1 January 2013	-	10,112	540,169	550,281
Charge for the year	-	1,015	304,002	305,017
On disposals	-	(11,127)	-	(11,127)
At 31 December 2013	-	-	844,171	844,171
<b>Net book value</b>				
At 31 December 2013	1,094,045	-	376,414	1,470,459
At 31 December 2012	628,800	8,118	425,138	1,062,056
<b>Company</b>				
<b>Cost</b>				
At 1 January 2013	628,800	18,230	877,830	1,524,860
Additions	465,245	-	255,278	720,523
Disposals	-	(18,230)	-	(18,230)
At 31 December 2013	1,094,045	-	1,133,108	2,227,153
<b>Depreciation</b>				
At 1 January 2013	-	10,112	537,298	547,410
Charge for the year	-	1,015	275,155	276,170
On disposals	-	(11,127)	-	(11,127)
At 31 December 2013	-	-	812,453	812,453
<b>Net book value</b>				
At 31 December 2013	1,094,045	-	320,655	1,414,700
At 31 December 2012	628,800	8,118	340,532	977,450



# Phusion IM Limited

## Notes to the financial statements Year ended 31 December 2013

### 5. Fixed asset investments

Company Cost or valuation	Investments in subsidiary companies £
At 1 January 2013 and 31 December 2013	480
Net book value	
At 31 December 2013	480
At 31 December 2012	480

Investments relate to 100% of the ordinary shares of Pearson-Harper PTY Limited, a company incorporated in Australia.

### 6. Debtors

	Group		Company	
	2013	2012	2013	2012
	£	£	£	£
Trade debtors	788,224	1,154,920	428,805	904,522
Amounts owed by group undertakings	-	-	391,357	276,473
Directors current accounts	-	91,336	-	91,336
Other debtors	178,435	93,673	172,406	150,606
	<u>966,659</u>	<u>1,339,929</u>	<u>992,568</u>	<u>1,422,937</u>

### 7. Creditors: Amounts falling due within one year

	Group		Company	
	2013	2012	2013	2012
	£	£	£	£
Bank loans and overdrafts	231,314	69,282	230,647	69,282
Trade creditors	99,378	185,663	103,842	179,791
Corporation tax	157,302	87,926	157,302	80,969
Other taxation and social security	134,531	123,049	90,429	85,830
Director loan account	33,664	-	33,664	-
Accruals and deferred income	32,207	309,996	32,207	309,996
Other creditors	17,181	16,996	6,176	29,233
	<u>705,577</u>	<u>792,912</u>	<u>654,267</u>	<u>755,101</u>

# Phusion IM Limited

## Notes to the financial statements Year ended 31 December 2013

### 7. Creditors: Amounts falling due within one year (continued)

Details of banks loans and securities are included in note 8.

### 8. Creditors: Amounts falling due after more than one year

	<u>Group</u>		<u>Company</u>	
	2013	2012	2013	2012
	£	£	£	£
Bank loans	<b>817,010</b>	1,150,718	<b>817,010</b>	1,150,718

Included within the above are amounts falling due as follows:

	<u>Group</u>		<u>Company</u>	
	2013	2012	2013	2012
	£	£	£	£
<b>Between two and five years</b>				
Bank loans	<b>478,101</b>	-	<b>478,101</b>	-
<b>Over five years</b>				
Bank loans	<b>338,909</b>	1,150,718	<b>338,909</b>	1,150,718

Creditors include amounts not wholly repayable within 5 years as follows:

	<u>Group</u>		<u>Company</u>	
	2013	2012	2013	2012
	£	£	£	£
Repayable by instalments	<b>338,909</b>	1,150,718	<b>338,909</b>	1,150,718

# Phusion IM Limited

## Notes to the financial statements Year ended 31 December 2013

### 8. Creditors: Amounts falling due after more than one year (continued)

Bank loans to the value of £656,852 (2012: £800,000), £478,101 of which is due in more than one year, are on a capital repayment basis with an expected end date of 31 December 2018. The loan is on a capital repayment basis with an interest rate of 3.95% above HSBC Holdings plc's Sterling base rate. This loan is secured as follows:

A debenture comprising fixed and floating charges over all the assets and undertaking of Phusion IM Limited including all present and future freehold and leasehold property, book and other debts, chattels, goodwill and uncalled capital both present and future.

A mortgage to the value of £390,312 (2012: £420,000), £338,909 of which is due in more than one year, is secured on the group's property. The mortgage is on a capital repayment basis and is expected to be repaid by 31 December 2033 with an interest rate of 3.65% above HSBC Holdings plc's Sterling base rate.

### 9. Deferred taxation

	<u>Group</u>		<u>Company</u>	
	2013	2012	2013	2012
	£	£	£	£
At beginning of year	22,514	22,514	22,514	22,514
Charge for the year	10,034	-	10,034	-
At end of year	<u>32,548</u>	<u>22,514</u>	<u>32,548</u>	<u>22,514</u>

The provision for deferred taxation is made up as follows:

	<u>Group</u>		<u>Company</u>	
	2013	2012	2013	2012
	£	£	£	£
Accelerated capital allowances	<u>32,548</u>	<u>22,514</u>	<u>32,548</u>	<u>22,514</u>

### 10. Government grants

	<u>Group</u>		<u>Company</u>	
	2013	2012	2013	2012
	£	£	£	£
Grants	<u>180,217</u>	<u>20,000</u>	<u>180,217</u>	<u>20,000</u>

# Phusion IM Limited

## Notes to the financial statements Year ended 31 December 2013

### 11. Share capital

	2013 £	2012 £
<b>Allotted, called up and fully paid</b>		
60 Ordinary Shares shares of £1 each	<u>60</u>	<u>60</u>

### 12. Reserves

<b>Group</b>	<b>Capital redempt'n reserve £</b>	<b>Currency translation reserve £</b>	<b>Profit and loss account £</b>
At 1 January 2013	40	-	887,866
Profit for the financial year	-	-	528,864
Dividends: Equity capital	-	-	(125,000)
Translation differences on consolidation	-	39,391	-
Unrealised exchange gains on translation	-	-	(39,391)
<b>At 31 December 2013</b>	<u><b>40</b></u>	<u><b>39,391</b></u>	<u><b>1,252,339</b></u>

<b>Company</b>	<b>Capital redempt'n reserve £</b>	<b>Profit and loss account £</b>
At 1 January 2013	40	907,717
Profit for the financial year	-	456,321
Dividends: Equity capital	-	(125,000)
<b>At 31 December 2013</b>	<u><b>40</b></u>	<u><b>1,239,038</b></u>

# Phusion IM Limited

## Notes to the financial statements Year ended 31 December 2013

### 13. Reconciliation of movement in shareholders' funds

	2013	2012
Group	£	£
Opening shareholders' funds	887,966	1,327,776
Profit for the financial year	528,864	502,478
Dividends (Note 14)	(125,000)	-
Shares issued during the year	-	60
Premium on purchase of own ordinary shares	-	(942,348)
Closing shareholders' funds	<u>1,291,830</u>	<u>887,966</u>

	2013	2012
Company	£	£
Opening shareholders' funds	907,817	1,454,171
Profit for the financial year	456,321	395,934
Dividends (Note 14)	(125,000)	-
Shares issued during the year	-	60
Shares redeemed/cancelled during the year	-	(942,348)
Closing shareholders' funds	<u>1,239,138</u>	<u>907,817</u>

### 14. Dividends

	2013	2012
	£	£
Dividends paid on equity capital	<u>125,000</u>	<u>-</u>

### 15. Pension commitments

The group operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable by the group to the fund and amounted to £109,114 (2012 - £71,968). Contributions totalling £nil (2012 - £nil) were payable to the fund at the balance sheet date.

## Phusion IM Limited

### Notes to the financial statements Year ended 31 December 2013

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#### 16. Operating lease commitments

At 31 December 2013 the group had annual commitments under non-cancellable operating leases as follows:

	2013	2012
Group	£	£
Expiry date:		
Between 2 and 5 years	39,833	-

At 31 December 2013 the company had annual commitments under non-cancellable operating leases as follows:

Company		
Expiry date:		
Between 2 and 5 years	39,833	-

#### 17. Related party transactions

At the year-end A Hayward, a director of the company, had a loan account with a balance of £Nil (2012: £37,049 payable to Phusion IM Limited).

At the year-end S Pearson, a director of the company, had a loan account with a balance due from Phusion IM Limited of £33,664 (2012: £54,286 due to Phusion IM Limited).

During the year a dividend was declared to S Pearson of £125,000.

All companies within the group are 100% owned. Accordingly, the company has taken advantage of the exemption in FRS8 from disclosing transactions with members within the group.

#### 18. Ultimate controlling party

The ultimate controlling party of the group is considered to be S Pearson.

#### 19. Profit attributable to the parent company

The profit dealt with in the financial statements of the parent company was £456,321 (2012: £395,934).