### **COMPANY REGISTRATION NUMBER 2681563**

# **ASYSCO PLC**

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2008



L13 31/10/2008 COMPANIES HOUSE

<u>MENZIES LLP</u> Chartered Accountants & Registered Auditors Midas House 62 Goldsworth Road Woking Surrey GU21 6LQ

# FINANCIAL STATEMENTS

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# OFFICERS AND PROFESSIONAL ADVISERS

THE BOARD OF DIRECTORS

R N Phillpot R J Brookes F R Hazell

**COMPANY SECRETARY** 

**Barlows Secretarial Services Limited** 

**REGISTERED OFFICE** 

Asysco House Omega Way Egham Surrey TW20 8RD

**AUDITOR** 

Menzies LLP **Midas House** 62 Goldsworth Road

Woking Surrey GU21 6LQ

**BANKERS** 

Barclays Bank Plc 8-12 Church Street Walton-on-Thames

Surrey KT12 2YW

**SOLICITORS** 

**Barlow Robbins** 55 Quarry Street Guildford Surrey GU1 3UE

#### THE DIRECTORS' REPORT

#### **YEAR ENDED 31 MARCH 2008**

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 March 2008

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year was the design, supply, installation and maintenance of Integrated Audio Visual Systems

The company traded profitably during the course of the year, and the directors were satisfied with the performance of the business

Sales of networking products did not grow as anticipated during 2007/08, but as this technology is relatively new to the audio visual (AV) industry, it is now believed that adoption of AV over internet protocol (IP) will be more gradual. The company believes that in the near future IP communication solutions, such as video streaming, digital signage and video conferencing, will replace traditional audio visual systems delivered over coaxial cable. The company will therefore continue to invest in these technologies.

The directors have pledged to improve environmental management systems within the business, proof of which has resulted in the company recently being awarded ISO 14001 certification. This demonstrates a clear commitment to eco-friendly policies at every level within the company

In the coming year, the company will continue to invest in staff training and development, to ensure the highest standards of customer service are achieved across the entire business

Given the straightforward nature of the business, the directors are of the opinion that analysis using KPI's is not necessary for an understanding of the development, performance or position of the entity

### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £136,364. The directors have not recommended a dividend

### **FINANCIAL INSTRUMENTS**

Details of the company's financial risk management objectives and policies are included in note 17 to the accounts

#### DIRECTORS

The directors who served the company during the year were as follows

R N Philipot

**R J Brookes** 

F R Hazell

### **POLICY ON THE PAYMENT OF CREDITORS**

The company's policy for the payment of its suppliers is to determine the payment terms in advance and, provided the supplier performs in accordance with the agreement, to abide by such terms. Suppliers were paid on average within 62 days (2007 - 60 days)

#### **DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

### THE DIRECTORS' REPORT (continued)

#### **YEAR ENDED 31 MARCH 2008**

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

#### **AUDITOR**

On 1 July 2008, Menzies, the Company's auditors, transferred its business to Menzies LLP, a limited liability partnership incorporated under the Limited Liability Partnership Act 2000. The Company's consent has been given to treat the appointment of Menzies as extending to Menzies LLP with effect from 1 July 2008 under the provisions of section 26(5) of the Companies Act 1989

Accordingly, a resolution approving the re-appointment of Menzies LLP will be proposed at the forthcoming Annual General Meeting

Registered office Asysco House Omega Way Egham Surrey TW20 8RD

Signed on behalf of the directors

F R Hazell Director

Approved by the directors on \$\frac{100}{30/10/08}\$

### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF ASYSCO PLC

#### YEAR ENDED 31 MARCH 2008

We have audited the financial statements of Asysco Plc for the year ended 31 March 2008 on pages 5 to 16, which have been prepared on the basis of the accounting policies set out on pages 9 to 10

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

# RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

The directors' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it

#### **BASIS OF AUDIT OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### OPINION

In our opinion

 the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 31 March 2008 and of its profit for the year then ended.

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Chartered Accountants

& Registered Auditors

MENZIES LLP

the financial statements have been properly prepared in accordance with the Companies Act 1985, and

the information given in the Directors' Report is consistent with the financial statements

Midas House 62 Goldsworth Road Woking Surrey GU21 6LQ

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# PROFIT AND LOSS ACCOUNT

### YEAR ENDED 31 MARCH 2008

	Note	2008 £	2007 £
TURNOVER	2	26,928,392	23,285,919
Cost of sales		18,889,715	16,231,264
GROSS PROFIT		8,038,677	7,054,655
Administrative expenses Other operating income	3	7,967,525 (148,439)	6,693,802 (1,468)
OPERATING PROFIT	4	219,591	362,321
Interest receivable Interest payable and similar charges	7	2,478 (32,254)	819 (35,159)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		189,815	327,981
Tax on profit on ordinary activities	8	53,451	100,531
PROFIT FOR THE FINANCIAL YEAR		136,364	227,450

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the year as set out above

# **BALANCE SHEET**

31 MARCH 2008

		2008		2007	
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	10		1,176,611		832,088
Investments	11		<u>'</u>		<u>'</u>
			1,176,612		832,089
CURRENT ASSETS					
Stocks	12	1,313,774		1,665,880	
Debtors	13	7,606,013		6,972,472	
Cash at bank		88,019		18,754	
		9,007,806		8,657,106	
CREDITORS. Amounts falling due within					
one year	14	8,590,845		8,086,465	
NET CURRENT ASSETS			416,961		570,641
TOTAL ASSETS LESS CURRENT LIABILITIES			1,593,573		1,402,730
CREDITORS: Amounts falling due after					
more than one year	15		186,033		131,554
			1,407,540		1,271,176
CAPITAL AND RESERVES					ra acc
Called-up equity share capital	20		50,000		50,000
Profit and loss account	21		1,357,540		1,221,176
SHAREHOLDERS' FUNDS	22		1,407,540		1,271,176
$\triangle$ .				2-1-1	

These financial statements were approved by the directors and authorised for issue on 30/10/08, and are signed on their behalf by

R J Brookes

E D Hazal

# **CASH FLOW STATEMENT**

	Note	2008 £	£	2007 £	£
NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES			995,878		(191,811)
RETURNS ON INVESTMENTS AND					
SERVICING OF FINANCE Interest received		2.478		819	
Interest received		402,862		520,843	
Interest element of hire purchase		(28,054)	_	(20,777)	
NET CASH INFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	·		377,286		500,885
			•		•
TAXATION			(100,531)		(305,343)
CAPITAL EXPENDITURE		(751,457)		(248,864)	
Payments to acquire tangible fixed assets Receipts from sale of fixed assets		(/31,43/) -		23,900	
NET CASH OUTFLOW FROM CAPITAL			-		
EXPENDITURE			(751,457)		(224,964)
EQUITY DIVIDENDS PAID			-		(400,000)
CASH INFLOW/(OUTFLOW) BEFORE FINANCI	NG	_	521,176	-	(621,233)
FINANCING					
Capital element of hire purchase		80,789		23,058	
NET CASH INFLOW FROM FINANCING			80,789		23,058
INCREASE/(DECREASE) IN CASH		_ _	601,965	-	(598,175)
RECONCILIATION OF OPERATING PROFIT TO FROM OPERATING ACTIVITIES	NET CAS	SH INFLOW/(OUT	FLOW)		
			2008		2007
			£		£
Operating profit			219,591		362,321
Depreciation			375,109		321,453
Loss/(Profit) on disposal of fixed assets			31,825		(23,900)
Decrease/(increase) in stocks			352,106 (633,541)		(332,402)
Increase in debtors Increase in creditors			(633,541) 650,788		(1,126,323) 607,040
		_	<del></del>	-	
Net cash inflow/(outflow) from operating activi	ties		<del>9</del> 95,878		(191,811)

# **CASH FLOW STATEMENT (continued)**

	2008		200	•
	£	£	£	£
Increase/(decrease) in cash in the period	601,965		(598,175)	
Cash outflow in respect of hire purchase	(80,789)		(23,058)	
		521,176		(621,233)
Change in net debt		521,176		(621,233)
Net debt at 1 April 2007		(1,100,116)		(478,883)
Net debt at 31 March 2008		(578,940)		(1,100,116)
ANALYSIS OF CHANGES IN NET DEBT				
		At 1 Apr 2007 £	Cash flows £	At 31 Mar 2008 £
Net cash Cash in hand and at bank Overdrafts		18,754 (820,668)	69,265 532,700	88,019 (287,968)
		(801,914)	601,965	(199,949)
Debt Hire purchase agreements		(298,202)	(80,789)	(378,991)
Net debt		(1,100,116)	521,176	(578,940)

#### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2008

#### 1. ACCOUNTING POLICIES

#### Basis of accounting

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of financial instruments

#### Turnovei

The turnover shown in the profit and loss account represents amounts receivable for work done and goods supplied as agreed on a contract by contract basis in the normal course of business, net of discounts, VAT and any other sales related taxes

#### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Furniture, Fixtures & Equipment

Motor Vehicles Computer Equipment Improvements to premises 20% p a reducing balance / 30% p a straight line

33 3% p a straight line
30% p a straight line
20% p a reducing balance

#### Stocks

Stock is stated at the lower of cost and net realisable value. In the case of raw materials and consumable stores, cost means purchase price calculated on a weighted average basis. Net realisable value means the estimated selling price less all further costs to completion and all costs to be incurred in marketing, selling and distribution.

#### Hire purchase agreements

Assets held under hire purchase agreements are capitalised and disclosed under tangible fixed assets at their fair value. The capital element of the future payments is treated as a liability and the interest is charged to the profit and loss account on a straight line basis.

#### Finance lease agreements

Where the company enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated in accordance with the above depreciation policies. Future instalments under such leases, net of finance charges, are included within creditors. Rentals payable are apportioned between the finance element, which is charged to the profit and loss account on a straight line basis, and the capital element which reduces the outstanding obligation for future instalments.

### **Operating lease agreements**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

## Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more tax, with the following exceptions

Provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold

### NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2008

#### 1 ACCOUNTING POLICIES (continued)

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

#### Foreign currencies

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured at historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items and on the retranslation of monetary items are taken to the profit and loss account. Exchange differences arising on non-monetary items, carried at fair value, are included in the profit and loss account, except for the differences arising on the retranslation of non-monetary items in respect of which gains and losses are recorded in equity. For such non-monetary items, any exchange component of that gain or loss is also recognised directly in equity.

#### **Financial instruments**

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Trade and other debtors

Trade and other debtors are recognised and carried forward at invoices amounts less provisions for any doubtful debts. Bad debts are written off when identified

#### Cash and cash equivalents

Cash and cash equivalents are included in the balance sheet at cost. Cash and cash equivalents comprise cash at bank and in hand and short term deposits with an original maturity of three months or less.

#### Fixed asset investments

Fixed asset investments are included in the balance sheet at cost after provision for any permanent diminution in value

### 2 TURNOVER

The turnover and profit before tax are attributable to the one principal activity of the company

An analysis of turnover is given below

		2008 £	2007 £
	United Kingdom Overseas	26,293,678 634,714	22,442,742 843,177
		26,928,392	23,285,919
3.	OTHER OPERATING INCOME		
		2008 £	2007 £
	Other operating income	148,439	1,468

# NOTES TO THE FINANCIAL STATEMENTS

4.	OPERATING PROFIT		
	Operating profit is stated after charging/(crediting)		
		2008	2007
		£	£
	Depreciation of owned fixed assets	190,249	177,293
	Depreciation of assets held under hire purchase agreements	184,860	144,160
	Loss/(Profit) on disposal of fixed assets	31,825	(23,900)
	Operating lease costs Other	146,323	140,151
	Net profit on foreign currency translation	140,323	(18,920)
	Auditor's remuneration - audit of the financial statements	29,000	24,000
	Auditor's remuneration - other fees	11,700	18,185
		2008	2007
		£	£
	Auditor's remuneration - audit of the financial statements	29,000	24,000
	Auditor's remuneration - other fees		
	- Taxation services	5,570	7,030
	- Company secretarial and other general services	1,330	5,515
	- Payroll services	4,800	5,640
		11,700	18,185
5.	PARTICULARS OF EMPLOYEES		
	The average number of staff employed by the company during the	he financial year amounted	to
		2008	2007
		No	No
	Number of staff	120	105
	The aggregate may well easts of the above ways		
	The aggregate payroll costs of the above were	••••	2007
		2008 £	2007 £
		ı.	L
	Wages and salaries	4,984,447	4,188,837
	Social security costs	523,453	458,324
	Other pension costs	146,146	121,797
		5,654,046	4,768,958
6.	DIRECTORS' EMOLUMENTS		
	The directors' aggregate emoluments in respect of qualifying ser	vices were	
		2008	2007
		£	£
	Emoluments receivable	537,375	466,480
	Value of company pension contributions to money purchase schemes		47.300
	Schemes	50,656	47,380
		588,031	513,860

# NOTES TO THE FINANCIAL STATEMENTS

6.	DIRECTORS' EMOLUMENTS (continued)		
	Emoluments of highest paid director:		
		2008 £	2007 £
	Total emoluments (excluding pension contributions)	193,859	145,076
	Value of company pension contributions to money purchase	·	12,000
	schemes	1,342	157,076
		195,201	
	The number of directors who accrued benefits under company p	ension schemes was as follo	ws
		2008	2007
		No	No
	Money purchase schemes	3	4
7	INTEREST PAYABLE AND SIMILAR CHARGES		
		2008	2007
		£	£
	Interest payable on bank borrowing Finance charges	4,200 28,054	14,382 20,777
	rinance charges	32,254	35,159
		32,254	
8.	TAXATION ON ORDINARY ACTIVITIES		
	(a) Analysis of charge in the year		
		2008	2007 £
		£	£
	Current tax		
	UK Taxation UK Corporation tax based on the results for the year at 20%		
	(2007 - 30%)	45,651 (1,450)	100,531
	Over/under provision in prior year	44,201	100,531
		44,201	100,551
	Foreign tax Current tax on income for the year	9,250	-
	Total current tax	<del></del> 53,451	100,531
	(b) Factors affecting current tax charge		
	The tax assessed on the profit on ordinary activities for the year in the UK of 20% (2007 - 30%)	is higher than the standard (	rate or corporation tax
		2008	2007
		£	£
	Profit on ordinary activities before taxation	189,815	327,981
	Profit on ordinary activities by rate of tax	37,963	98,394
	Expenses not deductible for tax purposes	29,749	22,301
	Depreciation for the period in excess of capital allowances Marginal relief	(12,811)	9,181 (29,345)
	Adjustments to tax charge in respect of previous periods	(1,450)	(2),2(3)
	Total current tax (note 8(a))	53,451	100,531
			<del></del>

# NOTES TO THE FINANCIAL STATEMENTS

#### YEAR ENDED 31 MARCH 2008

9.	DIVIDENDS					
	Equity dividends					
	<b>24</b>			2008 £		2007 £
				T.		_
	Paid during the year Equity dividends on ordinal	ry A shares		-		183,600 216,400
	Equity dividends on ordinal	ry B shares				
						400,000
10.	TANGIBLE FIXED ASSETS					
		Fixtures,			Improve-	
		Fittings and equipment Mo	tor Vehicles	Computer Equipment	ments to premises	Total
		£	£	£	£	£
	COST				40.40	2 227 140
	At 1 April 2007	754,786 256,176	431,306 143,747	516,057 303,056	524,970 48,478	2,227,119 751,457
	Additions Disposals	230,170	-	(180,758)	-	(180,758)
	At 31 March 2008	1,010,962	575,053	638,355	573,448	2,797,818
	DEPRECIATION					
	At 1 April 2007	510,840	225,259	408,542	250,390	1,395,031 375,109
	Charge for the year	71,662	151,484 _	93,502 (148,933)	58,461 -	(148,933)
	On disposals			<del></del>		
	At 31 March 2008	582,502	376,743	353,111	308,851	1,621,207
	NET BOOK VALUE			225.244	264 507	1 176 611
	At 31 March 2008	428,460	198,310	285,244	264,597	1,176,611
	At 31 March 2007	243,946	206,047	107,515	274,580	832,088

### Hire purchase agreements

Included within the net book value of £1,176,611 is £387,156 (2007 - £328,659) relating to assets held under hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £184,860 (2007 - £144,160)

## 11 INVESTMENTS

	Shares in group undertaking £
COST At 1 April 2007 and 31 March 2008	1
NET BOOK VALUE At 31 March 2008	1
At 31 March 2007	1

The company owns 100% of the issued ordinary share capital of AV Assist Limited which is incorporated in the United Kingdom. This subsidiary company did not trade during the year ended 31 March 2008. The aggregate capital and reserves of AV Assist Limited was £1 as at 31 March 2008.

# NOTES TO THE FINANCIAL STATEMENTS

		·····	
12.	STOCKS		
		2008	2007
	Stock	<b>£</b> 1,313,774	£ 1,665,880
	There were no significant differences between the replacemen	t cost and the values disclos	ed for all categories of
	stock		<b>3</b>
13.	DEBTORS		
		2008	2007
		£	£
	Trade debtors	7,321,596	6,786,737
	Other debtors	203,592	50,234
	Prepayments and accrued income	80,825	135,501
		7,606,013	6,972,472
	All amounts included above are considered receivable within or	ne year of the balance sheet	date
14	CREDITORS: Amounts falling due within one year	,	
-	•	2008	2007
		£	£
	Overdrafts	287,968	820,668
	Trade creditors	3,676,912	3,338,651
	Corporation tax	54,901	101,981
	Other taxation and social security	1,172,007	773,617
	Hire purchase agreements	192,958	166,648 1,179,301
	Other creditors	1,081,874	250,000
	Directors current accounts Accruals and deferred income	2,124,225	1,455,599
		8,590,845	8,086,465
	The bank overdrafts are secured by way of a debenture over the	assets of the company	<del></del>
	Included within other creditors is an amount of £1,081,874 (20 which there is recourse to the company	07 - £1,179,301) which relate	es to factored debts on
15	CREDITORS: Amounts falling due after more than one year		
		2008	2007
		£	£
	Hire purchase agreements	186,033	131,554
16.	COMMITMENTS UNDER HIRE PURCHASE AGREEMENTS		
	Future commitments under hire purchase agreements are as fo	ollows	
		2008	2007
		£	£
	Amounts payable within 1 year	204,152	183,783
	Amounts payable between 2 to 5 years	196,717	127,479
		400,869	311,262
	Less interest and finance charges relating to future periods	(21,878)	(13,060)
	2000	378,991	298,202
	Hive numbers agreements are analysed as follows		
	Hire purchase agreements are analysed as follows Current obligations	192,958	166,648
	Non-current obligations	186,033	131,554
	tion constitutingations	378,991	298,202
		3/0,791	270,202

### **NOTES TO THE FINANCIAL STATEMENTS**

#### YEAR ENDED 31 MARCH 2008

# 17. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Various financial instruments (e.g. trade debtors, trade creditors, accruals and prepayments) arise directly from the company's operations. The main way in which the company manages its financial risk and cash flow is by virtue of a Sales Financing agreement. However, any debts over 90 days do revert back to the company

For this reason, the company monitors credit risk closely and considers that its current policies of credit checks meets its objectives of managing exposure to credit risk.

The company has no significant concentrations of credit risk. Amounts shown in the balance sheet best represent the maximum credit risk exposure in the event other parties fail to perform their obligations under financial instruments.

Land O Buildings

# 18. COMMITMENTS UNDER OPERATING LEASES

At 31 March 2008 the company had annual commitments under non-cancellable operating leases as set out below

			Land	l & Buildings		
			2008 £		2007 £	
	Operating leases which expire After more than 5 years		150,000	_	125,500	
19	RELATED PARTY TRANSACTIONS					
	In the opinion of the directors, there is no one	controlling party				
	At 31 March 2008 the company owed R Phillp	ot, a director, £nil (20	07 £250,000)			
20.	SHARE CAPITAL					
	Authorised share capital:					
			2008 £		2007 £	
	22,950 Ordinary A shares of £1 each 27,050 Ordinary B shares of £1 each		22,950 27,050		22,950 27,050	
	27,030 Ordinary B shares of L1 each		50,000	=	50,000	
				-	<del></del>	
	Allotted, called up and fully paid:					
		2008 No	£	2007 No	£	
	and the second	22.950	22,950	22,950	22,950	
	Ordinary A shares of £1 each Ordinary B shares of £1 each	27,050 27,050	27,050	27,050	27,050	
		50,000	50,000	50,000	50,000	
21.	PROFIT AND LOSS ACCOUNT					
			2008 £		2007 £	
	Balance brought forward		1,221,176		1,393,726	
	Profit for the financial year Equity dividends		136,364 -		227,450 (400,000)	
	Balance carried forward		1,357,540		1,221,176	
			_			

# NOTES TO THE FINANCIAL STATEMENTS

	2008	2007
	2008 £	£
Profit for the financial year	136,364	227,450
Equity dividends	· -	(400,000)
Net addition/(reduction) to shareholders' funds	136,364	(172,550)
Opening shareholders' funds	1,271,176	1,443,726
Closing shareholders' funds	1,407,540	1,271,176