# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 MARCH 2010

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#### **COMPANY INFORMATION**

**Directors** R J Richardson

P J Richardson

C J Richardson

Company secretary P J Richardson

Company number 2192460

Registered office Richardsons Boatyard

The Staithe Stalham Norfolk NR12 9BX

Auditor PKF (UK) LLP

East Coast House Galahad Road Beacon Park Gorleston Great Yarmouth NR31 7RU

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#### **DIRECTORS' REPORT** FOR THE YEAR ENDED 28 MARCH 2010

The directors present their report and the financial statements for the year ended 28 March 2010

#### Principal activities

The company's principal activity during the year continued to be the operation of a fleet of cruisers on the Norfolk Broads

#### **Business review**

The directors report a rise in turnover of 14% from last year along with an increase of 5.7% in the gross profit percentage

The directors are satisfied with the results for the year and anticipate developing the company further along the existing lines and maintaining the results in the coming year

The principal risks which the company monitors and actively controls, which are common risks to all companies in this industry, are

- Staff recruitment
- Health and safety

The company does not actively use financial instruments as part of its financial risk management. It is exposed to the usual credit risk and cash flow risk associated with selling on credit and manages this through credit control procedures. The nature of its financial instruments means that they are not subject to price risk or liquidity risk

#### Results

The profit for the year, after taxation, amounted to £278,285 (2009 - loss £27,201)

#### **Directors**

The directors who served during the year were

R J Richardson

P J Richardson

C J Richardson

#### Provision of information to auditor

Each of the persons who are directors at the time when this directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditor in connection with preparing its report and to establish that the company's auditor is aware of that information

This report was approved by the board on 24 September 2010

and signed on its behalf

P J Richardson Secretary

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF RICHARDSONS (STALHAM) LIMITED

We have audited the financial statements of Richardsons (Stalham) Limited for the year ended 28 March 2010 which comprise the profit and loss account, the balance sheet, the cash flow statement, and the related notes The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and international Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 28 March 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF RICHARDSONS (STALHAM) LIMITED

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Nicholas Hallett, FCA (Senior statutory auditor)

for and on behalf of PKF (UK) LLP, Statutory auditors

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Great Yarmouth, UK

Date 24 September 2010

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 28 MARCH 2010

	Note	2010 £	2009 £
TURNOVER	1,2	3,773,462	3,306,598
Cost of sales		(3,221,411)	(3,107,481)
GROSS PROFIT		552,051	199,117
Administrative expenses		(783,024)	(869,127)
Other operating income	3	525,946	516,425
OPERATING PROFIT/(LOSS)	4	294,973	(153,585)
EXCEPTIONAL ITEMS			
Net profit on sale of tangible fixed assets			105,726
PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE INTEREST AND INVESTMENT INCOME		294,973	(47,859)
Income from fixed asset investments		78,842	-
Interest receivable		1,001	1,100
PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE		274 046	(46,759)
TAXATION	7	374,816	•
Tax on profit/(loss) on ordinary activities	7	(96,531)	19,558
PROFIT/(LOSS) FOR THE FINANCIAL YEAR	15	278,285	(27,201)

All amounts relate to continuing operations

There were no recognised gains and losses for 2010 or 2009 other than those included in the profit and loss account

The notes on pages 8 to 15 form part of these financial statements

# RICHARDSONS (STALHAM) LIMITED REGISTERED NUMBER: 2192460

#### BALANCE SHEET AS AT 28 MARCH 2010

	Note	£	2010 £	£	2009 £
FIXED ASSETS					
Tangible fixed assets	8		1,952,696		2,065,640
Fixed asset investments	9		33		33
			1,952,729		2,065,673
CURRENT ASSETS					
Stocks	10	149,526		149,770	
Debtors	11	4,078,483		3,047,032	
Cash at bank		18,676		186,036	
		4,246,685		3,382,838	
CREDITORS amounts falling due within one year	12	(3,729,294)		(3,141,088)	
NET CURRENT ASSETS		<u></u>	517,391		241,750
TOTAL ASSETS LESS CURRENT LIABILIT	IES		2,470,120		2,307,423
PROVISIONS FOR LIABILITIES					
Deferred tax	13		(464,412)		(493,000)
NET ASSETS			2,005,708		1,814,423
CAPITAL AND RESERVES					
Called up share capital	14		20,001		20,001
Profit and loss account	15		1,985,707		1,794,422
SHAREHOLDERS' FUNDS	16		2,005,708		1,814,423

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 24 September 200.

R J Richardson

Director

The notes on pages 8 to 15 form part of these financial statements

# CASH FLOW STATEMENT FOR THE YEAR ENDED 28 MARCH 2010

	Note	2010 £	2009 £
Net cash flow from operating activities	18	(193,416)	(190,778)
Returns on investments and servicing of finance	19	79,843	1,100
Taxation		(10,126)	(63,442)
Capital expenditure and financial investment	19	(70,614)	92,848
DECREASE IN CASH IN THE YEAR		(194,313)	(160,272)

# RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT FOR THE YEAR ENDED 28 MARCH 2010

	2010 £	2009 £
Decrease in cash in the year	(194,313)	(160,272)
MOVEMENT IN NET DEBT IN THE YEAR  Net funds at 29 March 2009	(194,313) 186,036	(160,272) 346,308
NET (DEBT)/FUNDS AT 28 MARCH 2010	(8,277)	186,036

The notes on pages 8 to 15 form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 MARCH 2010

#### 1 ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

#### 12 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax. Revenue is recognised on the date the holiday starts for holiday income and on the date the goods are supplied for other income.

#### 13 Investments

Investments held as fixed assets are shown at cost less provision for impairment

#### 1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Freehold property - 2% and 20% straight line
Plant & machinery - 20% reducing balance
Motor vehicles - 25% reducing balance
Hirecraft - 5% straight line
Computer equipment - 33 33% straight line

Equipment on boats is capitalised on purchase of craft but not depreciated as items are replaced as and when required

#### 15 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks

#### 16 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

#### 2 TURNOVER

Turnover is attributable to one class of business

All turnover arose within the United Kingdom

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 MARCH 2010

3	OTHER OPERATING INCOME		
		2010 £	2009 £
	Administration charges receivable Sundry income	519,233 6,713	507,597 8,828
	- -	525,946	516,425
4	OPERATING PROFIT/(LOSS)		
	The operating profit/(loss) is stated after charging		
		2010 £	2009 £
	Depreciation of tangible fixed assets - owned by the company Auditors' remuneration	226,302 8,300	240,512 8,000
5	STAFF COSTS		
	Staff costs, including directors' remuneration, were as follows		
		2010 £	2009 £
	Wages and salaries Social security costs	1,784,840 162,969	1,778,398 158,528
		1,947,809	1,936,926
	The average monthly number of employees, including the directors, dur	ing the year was a	s follows
		2010 No.	2009 No
	Office and management	18	23
	Other staff	85	79
		103	102
6	DIRECTORS' REMUNERATION		
		2010	2009
	Emoluments	£ 11,960 ————	3,910

During the year no directors (2009 - none) were members of a company pension scheme

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 MARCH 2010

#### 7. TAXATION

	2010 £	2009 £
Analysis of tax charge in the year		
Current tax		
UK corporation tax charge on profit/loss for the year Adjustments in respect of prior periods	127,993 (2,874)	13,000 442
Total current tax	125,119	13,442
Deferred tax (see note 13)		
Origination and reversal of timing differences	(28,588)	(33,000)
Tax on profit/loss on ordinary activities	96,531	(19,558)

### Factors affecting tax charge for the year

The tax assessed for the year is higher than (2009 - higher than) the standard rate of corporation tax in the UK (28%). The differences are explained below

	2010 £	2009 £
Profit/loss on ordinary activities before tax	374,816 	(46,759)
Profit/loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 28% (2009 - 21%)	104,948	(9,819)
Effects of  Expenses not deductible for tax purposes Depreciation for year in excess of capital allowances Other adjustments Adjustments to tax charge in respect of prior periods Chargeable gains	35,719 (12,674) (2,874)	4,025 33,806 (22,202) 442 7,190
Current tax charge for the year	125,119	13,442

In the previous year the profit before tax included exceptional profit on disposal of fixed assets of £105,726 which has resulted in the capital gains after indexation of £7,190

### Factors that may affect future tax charges

There were no factors that may affect future tax charges

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 MARCH 2010

#### 8 TANGIBLE FIXED ASSETS

	Freehold property £	Plant, machinery and computer equipment £	Motor vehicles £	Equipment on boats	Hirecraft £	Total £
Cost						
At 30 March 2009	7,620	459,035	91,122	186,150	4,320,495	5,064,422
Additions	-	51,199	(40.005)	3,400	89,215	143,814
Disposals	-	(7,272)	(10,365)	•	(54,000)	(71,637)
At 28 March 2010	7,620	502,962	80,757	189,550	4,355,710	5,136,599
Depreciation						
At 30 March 2009	5,964	388,222	70,308	-	2,534,288	2,998,782
Charge for the year	367	26,386	5,182	-	194,367	226,302
On disposals	-	(7,272)	(9,009)	-	(24,900)	(41,181)
At 28 March 2010	6,331	407,336	66,481	-	2,703,755	3,183,903
Net book value						
At 28 March 2010	1,289	95,626	14,276	189,550	1,651,955	1,952,696
At 29 March 2009	1,656	70,813	20,814	186,150	1,786,207	2,065,640
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Inlcuded within hirecraft is £78,715 (2009 - £NIL) relating to assets in the course of construction

#### 9 FIXED ASSET INVESTMENTS

invest-m	ents
	£
	33

Unlisted

Cost or valuation
At 29 March 2009 and 28 March 2010

The unlisted investment relates to a minority interest in ARM Insurance Limited, a company incorporated in Bermuda

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	2010	2009
	£	£
Raw materials	149,526	149,770
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# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 MARCH 2010

11	DEBTORS		
		2010	2009
		£	£
	Trade debtors	109,870	93,376
	Other debtors	3,884,559	2,850,216
	Prepayments and accrued income	84,054	103,440
		4,078,483	3,047,032
12.	CREDITORS.		
	Amounts falling due within one year		
		2010	2009
		£	£
	Bank loans and overdrafts	26,953	<del>-</del> _
	Payments received on account	804,454	557,743
	Trade creditors	147,481	85,756 43,000
	Corporation tax	127,993	13,000
	Social security and other taxes	97,211	49,411 2,397,340
	Other creditors	2,490,776 34,426	2,397,340 37,838
	Accruals and deferred income		
		3,729,294	3,141,088
13	DEFERRED TAXATION	2010	2009
		£	£
	At 30 March 2009	493,000	526,000
	Released during year/period	(28,588)	(33,000)
	At 28 March 2010	464,412	493,000
	The provision for deferred taxation is made up as follows		
	The provision for deterred taxation is made up as follows		
		2010 £	2009 £
	Fixed asset timing differences	464,412	493,000
	Fixed asset unling differences		
14	SHARE CAPITAL		
	OTRACE OR TIME		
		2010 £	2009 £
	Allotted, called up and fully paid	-	~
	·	20.004	20,001
	20,001 Ordinary shares of £1 each	20,001	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 MARCH 2010

15	RESERVES		
			Profit and loss account £
	At 30 March 2009 Profit for the year Dividends Equity capital		1,794,422 278,285 (87,000)
	At 28 March 2010		1,985,707
16	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS		
		2010 £	2009 £
	Opening shareholders' funds Profit/(loss) for the year/period Dividends (Note 17)	1,814,423 278,285 (87,000)	1,841,624 (27,201) -
	Closing shareholders' funds	2,005,708	1,814,423
17	DIVIDENDS		
		2010 £	2009 £
	Dividends paid on equity capital	87,000	- -
18	NET CASH FLOW FROM OPERATING ACTIVITIES		
		2010 £	2009 £
	Operating profit/(loss) Depreciation of tangible fixed assets Profit on disposal of tangible fixed assets	294,973 226,302 (42,743) 244	(153,585) 240,512 - 22,944
	Decrease in stocks Increase in debtors Increase in creditors	(1,031,451) 359,259	(1,354,502) 1,053,853
	Net cash outflow from operations	(193,416)	(190,778)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 MARCH 2010

#### 19 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

	2010 £	2009 £
Returns on investments and servicing of finance		
Interest received Income from investments	1,001 78,842	1,100 -
Net cash inflow from returns on investments and servicing of finance	79,843	1,100
	2010 £	2009 £
Capital expenditure and financial investment		
Purchase of tangible fixed assets Sale of tangible fixed assets Purchase of unlisted and other investments	(143,814) 73,200 -	(50,667) 143,548 (33)
Net cash (outflow)/inflow from capital expenditure	(70,614)	92,848

#### 20 ANALYSIS OF CHANGES IN NET DEBT

	29 March 2009 £	Cash flow £	Other non-cash changes £	28 March 2010 £
Cash at bank and in hand Bank overdraft	186,036 -	(167,360) (26,953)	- -	18,676 (26,953)
Net funds	186,036	(194,313)		(8,277)

#### 21 CONTINGENT LIABILITIES

The company supports a cross guarantee and debenture for the bank with respect to Horning Pleasurecraft Limited and Celebration Restaurants Limited, companies in which the directors have an interest. The value guaranteed at the balance sheet date was £4,386,586 (2009 - £6,181,060)

#### 22 DIRECTORS' PERSONAL GUARANTEES

R J Richardson, a director, has entered into an unlimited personal guarantee over the bank borrowings of the company

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 28 MARCH 2010

#### 23 RELATED PARTY TRANSACTIONS

During the year the company entered into transactions in which the directors and other related parties have an interest. The following transactions arose during the normal course of business

	2010 £	2009 £
Horning Pleasurecraft Limited Balance due included within debtors Administrative income Administrative expenditure and commissions paid Hirecraft refurbishment recharged Rent received	3,721,831 221,414 188,749 60,602 15,600	2,514,028 283,534 8,197 - 16,800
Seacroft (Hemsby) Limited Balance due included within creditors 2009 - debtors Adminstrative income Adminstrative expenditure	158,275 121,031 -	188,887 127,927 3,600
Horizon Inns Limited Balance due included within debtors Balance due included within creditors Administrative income	42,447 - 35,593	- 1,969 39,886
Celebration Restaurants Limited Balance due included within debtors Administrative income	120,083 55,248	147,301 56,250
Stalham Pleasurecraft Limited Balance due included within creditors	29,835	29,835

Included in other creditors are amounts totalling £2,270,282 (2009 - £2,342,625) which are due to the directors and their immediate family

During the year dividends amounting to £87,000 were paid to the directors and their immediate family