

### **Abbreviated Accounts**

For the year ended 31 July 2007

Company Registration No. 1649988 (England And Wales)

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### Directors' Report For the year ended 31 July 2007

The directors present their report and financial statements for the year ended 31 July 2007

#### Principal activities and review of the business

The principal activities of the company throughout the year were those of designing, manufacturing and supplying medical equipment

The company increased its turnover this year to record its best ever level of turnover. Commensurate with the increased turnover, a corresponding increase in profits would have been recorded except that one off costs reduced the overall profit. The percentage of SLE manufactured products continued to increase and the Company retained its focus on core market activities. In particular, export markets experienced growth despite difficult trading conditions. Turnover is expected to grow throughout this new financial year fuelled by continued growth in export markets.

The R&D programme for new products and product enhancements enables the company to continue to provide innovative products that satisfy our customers' requirements

Overall the directors consider the results encouraging, and continued improvements in profitability and overall growth of the Company in the foreseeable future are expected by the directors

#### Results and dividends

The results for the year are set out on page 4

#### Research and development

The Company will continue its policy of investment in development in order to retain a competitive position in the market

#### Directors

The following directors have held office since 1 August 2006

DP Nelligan

B J Nelligan

M D Donovan

R K L Woodrow

#### Auditors

Kingston Smith LLP have indicated their willingness to continue in office and in accordance with the provisions of the Companies Act it is proposed that they be re-appointed auditors to the company for the ensuing year

### Directors' Report (continued) For the year ended 31 July 2007

#### Directors' responsibilities

The directors are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- -select suitable accounting policies and then apply them consistently,
- -make judgements and estimates that are reasonable and prudent,
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditor

- (a) so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and
- (b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

By order of the board

Mrs S Nelligan

Secretary

12 March 2008

# Independent Auditors' Report To S.L.E. Limited Under section 247b of the companies act 1985under section 247b of the companies act 1985

We have examined the abbreviated accounts set out on pages 4 to 18, together with the financial statements of S L E. Limited for the year ended 31 July 2007 prepared under section 226 of the Companies Act 1985

This report is made solely to the company in accordance with Section 247B of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company those matters we are required to state to them in an auditor's report on abbreviated accounts and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you

#### Basis of audit opinion

We conducted our work in accordance with Bulletin 2006/3 "The special auditor's report on abbreviated accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision

Kingston Smith LLP

Chartered Accountants Registered Auditors 12 March 2008

Surrey House 36-44 High Street Redhill Surrey RH1 1RH

## Abbreviated Profit and Loss Account For the year ended 31 July 2007

		2007	2006
	Notes	£	£
Gross profit		3,643,069	3,177,901
Distribution costs		(660,400)	(674,954)
Administrative expenses		(2,412,463)	(2,277,383)
Operating profit	2	570,206	225,564
Profit on sale of UK diagnostic distribution	on division	39,997	43,786
Profit on ordinary activities before inte	rest	610,203	269,350
Interest receivable and similar income		44,853	27,993
Interest payable and similar charges	4	(201,665)	(177,245)
Profit on ordinary activities before taxation		453,391	120,098
Tax on profit on ordinary activities	5	(195,433)	(27,376)
Profit for the year	16	257,958	92,722

## Abbreviated Statement of Total Recognised Gains and Losses For the year ended 31 July 2007

	Notes	2007 £	2006 £
Profit for the financial year		257,958	92,722
Unrealised surplus on revaluation of properties		-	154,115
Total recognised gains and losses relating to the year		257,958	246,837

### Abbreviated Balance Sheet As at 31 July 2007

		200	)7	200	6
	Notes	£	£	£	£
Fixed assets					
Tangible assets	6		837,133		942,640
Investments	7		220		220
			837,353		942,860
Current assets					
Stocks	8	2,277,413		1,601,315	
Debtors	9	1,961,133		1,777,969	
Investments	10	-		433,821	
Cash at bank and in hand		1,592,805		119,289	
		5,831,351		3,932,394	
Creditors amounts falling due within one year	11	(3,646,952)		(2,003,035)	
Net current assets			2,184,399		1,929,359
Total assets less current habilities			3,021,752		2,872,219
Creditors amounts falling due after more than one year	12		(541,000)		(632,477)
Provisions for liabilities	13		(83,979)		(100,927)
Net Assets			2,396,773		2,138,815
Capital and reserves			·		
Called up share capital	15		25,000		25,000
Revaluation reserve	16		123,707		126,232
Profit and loss account	16		2,248,066		1,987,583
Shareholders' funds	17		2,396,773		2,138,815

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies

Approved by the Board and authorised for issue on 12/3/08.

B J Nelligan **Director** 

## Cash Flow Statement For the year ended 31 July 2007

		2007		2006
	£	£	£	£
Net cash inflow from operating activities		227,426		450,085
Returns on investments and servicing of finance				
Interest received	44,853		27,993	
Interest paid	(201,665)	,	(177,245)	
Net cash outflow for returns on investments and		(156,812)		
servicing of finance				(149,252)
Taxation		(311)		-
Capital expenditure and financial investment				
Payments to acquire tangible assets	(58,469)		(203,696)	
Receipts from sales of tangible assets	-		68,760	
Receipts from sales of current asset investments	375,000		-	
Receipts from sales of investments	<del>-</del>		617	
Net cash inflow/(outflow) for capital expenditure		316,531		(134,319)
Net cash inflow before management of liquid	-			
resources and financing		426,831		166,514
Financing				
Repayment of long term bank loan	(111,873)		(22,652)	
Repayment of other long term loans	-		(16,136)	
Net cash outflow from financing		(111,873)		(38,788)
Increase in cash in the year	•	314,958		127,726
	=		:	

## Notes to the Cash Flow Statement For the year ended 31 July 2007

1	Reconciliation of operating profit to net cash inflow from operating activities			2007	2006
				£	£
	Operating profit			570,206	225,564
	Depreciation of tangible assets			163,976	57,784
	Loss on disposal of tangible assets			58,820	386
	(Increase)/decrease in stocks			(676,098)	69,250
	Increase in debtors			(183,164)	(347,281)
	Increase in creditors within one year			293,686	444,382
	Net cash inflow from operating activities			227,426	450,085
2	Analysis of net debt	1 August 2006	Cash flow	Other non- cash changes	31 July 2007
	Net cash	£	£	£	£
	Cash at bank and in hand	119,289	1,473,516	_	1,592,805
	Bank overdrafts	(579,433)	(1,158,558)	_	(1,737,991)
	Daim Overdrand		——————————————————————————————————————		
		(460,144)	314,958	-	(145,186)
	Debt				
	Debts falling due within one year	(20,397)	20,397	-	-
	Debts falling due after one year	(632,477)	91,477	-	(541,000)
	Net debt	(1,113,018)	357,832	_	(686,186)
3	Reconciliation of net cash flow to movement in	net debt		2007	2006
				£	£
	Increase in cash in the year			314,958	127,726
	Cash outflow from decrease in debt			111,874	38,788
	Movement in net debt in the year			357,832	166,514
	Opening net debt			(1,113,018)	(1,279,532)
	Closing net debt			(686,186)	(1,113,018)

## Notes to the Abbreviated Accounts For the year ended 31 July 2007

#### 1 Accounting policies

#### 11 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings

#### 12 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 13 Turnover

Turnover represents amounts receivable for goods and services provided net of value added tax

#### 14 Research and development

Research expenditure is written off to the profit and loss account in the year in which it is incurred. Development expenditure incurred on an individual project is carried forward when its future recoverability can be forseen with reasonable assurance. Any expenditure carried forward is amortised in line with the sales from the related project.

#### 15 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows

Land and buildings Freehold

2% straight line

Plant and machinery

20% reducing balance

Fixtures, fittings & equipment

20% reducing balance 25% straight line

Motor vehicles

Demo equipment

over 4 years with no depreciation in the first year, 30% in the second, 30% in the third and 40% being charged in the final year

The part of the annual depreciation charge on revalued assets which relates to the revaluation surplus is transferred from the revaluation reserve to the profit and loss account

#### 16 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 17 Investments

Fixed asset investments are stated at cost less provision for diminution in value Current asset investments are stated at cost

#### 18 Stock and work in progress

Stock and work in progress are valued at the lower of cost and net realisable value. Cost includes all direct costs incurred in bringing the stocks to their present location and condition, including where appropriate a proportion of manufacturing overheads.

## Notes to the Abbreviated Accounts (continued) For the year ended 31 July 2007

#### 1 Accounting policies

(continued)

#### 19 Pensions

The company operates a defined contribution scheme on behalf of the Company's employees, which is funded by contributions partly from the employees and partly from the Company at rates determined by the Company Such contributions are held in Trustee Administered Funds completely independent of the Company's finances

In addition the Company makes contributions to the SLE No 3 Retirement Benefits Scheme, a defined contribution scheme, on behalf of the Officers and Directors of the Company

The pension costs represents contributions payable to the scheme

#### 1 10 Deferred taxation

In accordance with FRS 19, deferred tax is recognised as a liability or asset if transactions or events that give the company the obligation to pay more tax in future or a right to pay less tax in future have occurred by the Balance Sheet date

#### 111 Foreign currency translation

Transactions denominated in foreign currencies are translated into Sterling at the rate of exchange ruling at the date of the transaction. Assets and liabilities in foreign currencies are translated into Sterling at the rates of exchange ruling at the end of the financial year. All exchange differences are dealt with in the profit and loss account.

2	Operating profit	2007	2006
		£	£
	Operating profit is stated after charging		
	Depreciation of tangible assets	163,976	57,784
	Loss on disposal of tangible assets	58,820	386
	Loss on foreign exchange transactions	191,036	140,305
	Operating lease rentals		
	- Plant and machinery	8,333	11,552
	- Other assets	176,647	153,545
	Auditors' remuneration	10,250	9,750
		<del></del>	
3	Interest receivable and similar income	2007	2006
		£	£
	Bank interest	44,853	27,993
4	Interest payable and similar charges	2007	2006
		£	£
	On bank loans and overdrafts	156,787	136,777
	On overdue tax	5,471	_
	Other interest	39,407	40,468
		201,665	177,245

## Notes to the Abbreviated Accounts (continued) For the year ended 31 July 2007

Taxation	2007	2006
	£	£
Domestic current year tax		
U K corporation tax	185,635	312
Adjustment for prior years	26,746	-
Current tax charge	212,381	312
Deferred tax		
Deferred tax (credit)/charge current year	(16,948)	27,064
	195,433	27,376
Factors affecting the tax charge for the year		
Profit on ordinary activities before taxation	453,391 ————————————————————————————————————	120,098
Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 30 00% (2006 - 19 00%)	136,017	22,819
Effects of		
Non deductible expenses	25,598	(8,491)
Depreciation add back	49,193	10,979
Capital allowances	10,261	(28,925)
Adjustments to previous periods	26,746	-
Chargeable disposals	-	6,396
Marginal rate relief	(21,579)	-
Other tax adjustments	(13,855)	(2,466)
	76,364	(22,507)
Current tax charge	212,381	312
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## Notes to the Abbreviated Accounts (continued) For the year ended 31 July 2007

#### 6 Tangible fixed assets

Land and buildings Freehold	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
£	£	£	£	£
748,593 -	273,855	1,006,967 58,469	10,115	2,039,530 58,469
748,593	273,855	1,065,436	10,115	2,097,999
169,793	230,765	693,413	2,919	1,096,890
9,633	9,287	142,527	2,529	163,976
179,426	240,052	835,940	5,448	1,260,866
	\ <u>\</u>			
569,167	33,803	229,496	4,667	837,133
578,800	43,090	313,554	7,196	942,640
	buildings Freehold £  748,593  748,593  169,793 9,633  179,426  569,167	buildings Freehold £ £  748,593 273,855  -  748,593 273,855  -  169,793 9,633 230,765 9,633 9,287  179,426 240,052	buildings Freehold         machinery £         fittings & equipment           £         £         £           748,593         273,855         1,006,967 58,469           748,593         273,855         1,065,436           169,793         230,765 9,633         693,413 9,287           179,426         240,052         835,940           569,167         33,803         229,496	buildings         machinery         fittings & equipment         vehicles           £         £         £         £         £           748,593         273,855         1,006,967         10,115         -         -           748,593         273,855         1,065,436         10,115         -

Included within land and buildings is land with a cost of £78,853 (2006 £78,853)

The freehold and leasehold land and buildings were valued on an open market basis by Stuart Edwards Fullermoon, a firm of independent Chartered Surveyors, on 12 August 2003. The Directors have not updated the value at the year end, because they are not aware of any material change in value.

If these properties were sold for their revalued amounts it would be necessary to replace them with similar property, and rollover relief against tax on the gain would be available. Accordingly, no timing differences arise and no provision has been made for deferred tax in respect of the revaluation.

#### Comparable historical cost for the land and buildings included at valuation

	£
Cost	
At 1 August 2006 & at 31 July 2007	622,361
Depreciation based on cost	
At 1 August 2006	174,979
Charge for the year	7,530
,	
At 31 July 2007	182,509
	<del></del>
Net book value	
At 31 July 2007	439,852
At 31 July 2006	365,924

## Notes to the Abbreviated Accounts (continued) For the year ended 31 July 2007

#### 7 Fixed asset investments

			Unlisted investments
			£
	Cost or valuation		
	At 1 August 2006 & at 31 July 2007		220
	Net book value		
	At 1 August 2006 & at 31 July 2007		220
			Directors' valuation £
	At 1 August 2006 & at 31 July 2007		220
8	Stocks and work in progress	2007	2006
		£	£
	Raw materials and consumables	931,468	870,617
	Work in progress	738,832	216,310
	Finished goods and goods for resale	607,113	514,388
		2,277,413	1,601,315
9	Debtors	2007	2006
		£	£
	Trade debtors	1,599,987	1,530,927
	Other debtors	294,995	182,413
	Prepayments and accrued income	66,151	64,629
		1,961,133	1,777,969

## Notes to the Abbreviated Accounts (continued) For the year ended 31 July 2007

10	Current asset investments	2007	2006
		£	£
	Property held as a current asset	<u> </u>	433,821
11	Creditors amounts falling due within one year	2007	2006
		£	£
	Bank loans and overdrafts	1,737,991	599,830
	I rade creditors	1,297,496	886,154
	Corporation tax	212,382	312
	Other taxes and social security costs	120,614	63,357
	Other creditors	87,235	355,925
	Accruals and deferred income	191,234	97,457
		3,646,952	2,003,035

The bank loans and overdrafts due within one year and due after more than one year are secured by a legal charge and a Mortage Debenture over the freehold property 232 Selsdon Road, Croydon

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Creditors amounts falling due after more than one year	2007 £	2006 £
Bank loans		91,477
Other loans	541,000	541,000
	541,000	632,477
	=======================================	
Amounts repayable by instalments		
In more than one year but not more than two years	•	20,396
In more than two years but not more than five years	-	71,080
In more than five years	541,000	541,000
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The company has long term loans from family members which are repayable in 2019 and carry interest at 2.5% above base rate

## Notes to the Abbreviated Accounts (continued) For the year ended 31 July 2007

13	Provisions for habilities and charges		Deferred tax
			hability
			£
	Balance at 1 August 2006 Profit and loss account		100,927 (16,948)
	Balance at 31 July 2007		83,979
	The deferred tax liability is made up as follows		
		2007	2006
		£	£
	Accelerated capital allowances	83,979	100,927
14	Pension costs  At the year end the company had prepaid £207 in respect of pension contributions (2006 :	accrued £9,061	)
	Defined contribution		
		2007 £	2006 £
	Contributions payable by the company for the year	96,217	80,766
15	Share capital	2007	2006
		£	£
	Authorised 250,000 Ordinary Shares of £1 each	250,000	250,000
	Allotted, called up and fully paid		
	25,000 Ordinary Shares of £1 each	25,000	25,000

## Notes to the Abbreviated Accounts (continued) For the year ended 31 July 2007

#### 16 Statement of movements on reserves

10	Statement of movements on reserves	Revaluation reserve	Profit and loss account
		£	£
	Balance at 1 August 2006	126,232	1,987,583
	Profit for the year	-	257,958
	Transfer from revaluation reserve to profit and loss account	(2,525)	2,525
	Balance at 31 July 2007	123,707	2,248,066
17	Reconciliation of movements in shareholders' funds	2007	2006
		£	£
	Profit for the financial year	257,958	92,722
	Other recognised gains and losses	-	154,115
	Net addition to shareholders' funds	257,958	246,837
	Opening shareholders' funds	2,138,815	1,891,978
	Closing shareholders' funds	2,396,773	2,138,815

#### 18 Financial commitments

At 31 July 2007 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 July 2008

	Land and buildings		Other	
	2007	2006	2007	2006
	£	£	£	£
Operating leases which expire				
Within one year	-	-	1,978	20,467
Between two and five years	•	63,000	84,153	40,217
In over five years	103,000	8,000	-	-
	103,000	71,000	86,131	60,684

## Notes to the Abbreviated Accounts (continued) For the year ended 31 July 2007

19	Directors' emoluments	2007	2006
		£	£
	Emoluments for qualifying services	269,623	305,110
	Company pension contributions to money purchase schemes	42,944	16,068
		312,567	321,178
	The number of directors for whom retirement benefits are accruing under money purch to 4 (2006 - 3)	ase pension schem	es amounted
	Emoluments disclosed above include the following amounts paid to the highest paid director		
	Emoluments for qualifying services	72,321	107,805
	Company pension contributions to money purchase schemes	32,504	12,345

#### 20 Employees

#### Number of employees

The average monthly number of employees (including directors) during the year was

, , , , , , , , , , , , , , , , , , , ,	2007	2006
	Number	Number
Administration	19	17
Production	43	46
Selling and Distribution	9	10
	71	73
Employment costs	2007	2006
	£	£
Wages and salaries	1,717,142	2,094,989
Social security costs	203,550	255,924
Other pension costs	96,217	80,766
	2,016,909	2,431,679

#### 21 Ultimate parent company

The Company is controlled by the Nelligan family by virtue of their interests in the issued share capital

## Notes to the Abbreviated Accounts (continued) For the year ended 31 July 2007

#### 22 Related party transactions

Mr B J Nelligan, a director of the Company, and Mrs S Nelligan, the Company Secretary, are trustees and beneficiaries of the S L E No 3 Retirement Benefits Scheme During the year a property was sold at open market value to the Scheme This totalled £375,000 and resulted in a loss of £58,820 for the company In addition, the Scheme charged the Company rent, at open market value, amounting to £97,880 (2006 - £71,000) At the year end the company owed S L E No 3 Retirement Benefits Scheme £nil (2006 - £135,456)

Loans from directors, their close family and family controlled trusts amounted to £541,000 at 31 July 2007 (2006 - £541,000). Under the commercial terms of the loan agreements, interest of £39,407 (2006 - £40,468) was charged during the year.