#### **Abbreviated Accounts**

for the Year Ended 31 May 2014

for

Senova Limited



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**COMPANIES HOUSE** 

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# Company Information for the Year Ended 31 May 2014

**DIRECTORS:** D J Harley

C Green J Taylor

**SECRETARY:** A D H Chalmers

**REGISTERED OFFICE:** 49A North Road

Great Abington Cambridge CB1 6AS

**REGISTERED NUMBER:** 01584796 (England and Wales)

AUDITORS: Campbell Dallas LLP

Chartered Accountants &

Statutory Auditors 4 Atholl Crescent

Perth Perthshire PH1 5NG

BANKERS: Clydesdale Bank

64 High Street Dunfermline

Fife

**KY12 7DF** 

SOLICITORS: Davidson Chalmers LLP

12 Hope Street Edinburgh EH2 4DB

Strategic Report for the Year Ended 31 May 2014

The directors present their strategic report for the year ended 31 May 2014.

#### **REVIEW OF BUSINESS**

The directors are satisfied with the trading results of the company for the year. Despite a drop in turnover, due to less favourable market conditions, the company has remained profitable. This is mainly due to the continued strong performance of established varieties.

The 9% reduction in turnover during 2014 is reflective of the difficult market for older varieties. The company also faced higher royalty costs in the year, resulting in the gross profit margin falling from 35.4% to 22.7%.

At the balance sheet date, the company had a strong net asset position and is considered to be financially secure.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The principal risks and uncertainties applicable to the business continue to be sudden changes in market sentiment through the introduction of new competitive varieties.

# ON BEHALF OF THE BOARD:

D J Harley - Director

25 February 2015

# Report of the Directors for the Year Ended 31 May 2014

The directors present their report with the accounts of the company for the year ended 31 May 2014.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the breeding, testing, introduction and marketing of agricultural seeds and related products.

#### **DIVIDENDS**

The total distribution of dividends for the year ended 31 May 2014 will be £1,502,144.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 June 2013 to the date of this report.

D J Harley C Green J Taylor

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Report of the Directors for the Year Ended 31 May 2014

# **AUDITORS**

The auditors, Campbell Dallas LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

D J Harley - Director

25 February 2015

We have examined the abbreviated accounts set out on pages six to fourteen, together with the full financial statements of Senova Limited for the year ended 31 May 2014 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

#### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### **Opinion**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Alan Taylor (Senior Statutory Auditor) for and on behalf of Campbell Dallas LLP

Chartered Accountants &

Statutory Auditors

4 Atholl Crescent

Perth

Perthshire

PH<sub>1</sub> 5NG

25 February 2015

# Abbreviated Profit and Loss Account for the Year Ended 31 May 2014

	Notes	2014 £	2013 £
TURNOVER		8,000,276	8,759,338
Cost of sales and other operating income	e	(6,147,419)	(5,643,775)
		1,852,857	3,115,563
Administrative expenses		909,033	936,424
OPERATING PROFIT and PROFIT ON ORDINARY ACTIVITY BEFORE TAXATION	IES 3	943,824	2,179,139
Tax on profit on ordinary activities	. 4	(29,974)	381,286
PROFIT FOR THE FINANCIAL YE	CAR	973,798	1,797,853

# **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year.

# TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

# NOTE OF HISTORICAL COST PROFITS AND LOSSES

The difference between the results as disclosed in the profit and loss account and the results on an unmodified historical cost basis is not material.

# Senova Limited (Registered number: 01584796)

# Abbreviated Balance Sheet 31 May 2014

		201	4	201	3
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	6		824,746		854,815
CURRENT ASSETS					
Stocks	7	294,213		132,986	
Debtors	8	6,206,727		5,405,191	
Cash in hand		59		47	
		6,500,999		5,538,224	
CREDITORS		0,000,000		0,000,== .	
Amounts falling due within one year	9	3,620,445		2,159,393	
NET CURRENT ASSETS		<del></del> -	2,880,554		3,378,831
TOTAL ASSETS LESS CURRENT					
LIABILITIES			3,705,300		4,233,646
CAPITAL AND RESERVES					
Called up share capital	12		3,430,826		3,430,826
Revaluation reserve	13		154,599		154,599
Profit and loss account	13		119,875		648,221
SHAREHOLDERS' FUNDS	19		3,705,300		4,233,646

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on 25 February 2015 and were signed on its behalf by:

D J Harley - Director

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

#### Financial Reporting Standard number 1

Exemption has been taken from preparing a cash flow statement on the grounds that the parent company includes the subsidiary in its published financial statements.

#### Turnover

The turnover shown in the profit and loss account represents amounts invoiced in respect of cereals, wheat and pulses during the year, exclusive of Value Added Tax.

Turnover includes royalties receivable from third parties in respect of sales which are included on an accruals basis.

#### Tangible fixed assets

Depreciation is calculated so as to write off the cost of an asset, less estimated residual value, over the useful economic life of that asset as follows:

Freehold Property	2 %	Straight line
Plant & Machinery	15 %	Straight line
Motor Vehicles	25 %	Straight line
Equipment	15 %	Straight line

An amount equal to the excess of the annual depreciation charge on revalued assets over the notional historic cost depreciation charge on those assets is transferred annually from the revaluation reserve to the profit and loss reserve.

#### Stocks

Stock is valued at the lower of cost and net realisable value.

#### Deferred tax

Deferred tax is provided at the average rates that are expected to apply when the timing differences reverse, based on current tax rates and laws. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset. Deferred tax assets and liabilities are not discounted. Deferred tax assets are recognised only to the extent that they will be realised.

# Research and development

Expenditure on research is written off in the year in which it is incurred.

Development expenditure is written off in the same way unless the directors are satisfied as to the technical, commercial and financial viability of individual projects. In this situation, the expenditure is deferred and amortised over the period during which the company is expected to benefit.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### 1. ACCOUNTING POLICIES - continued

#### Pension costs

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year. The assets of the scheme are held separately from those of the company in an independently administered fund.

# Operating lease agreements

Rentals applicable to operating leases, where substantially all of the benefits and risks of ownership remain with the lessor, are charged against profits on a straight line basis over the period of the lease.

# 2. STAFF COSTS

	2014 £	2013 £
Wages and salaries	285,536	373,173
Social security costs	38,117	49,418
Other pension costs	35,019	53,769
	358,672	476,360
The average monthly number of employees during the year was as follows:	2014	2013
Production staff	4	4
Administrative staff	1	1
Management staff	1	1
	6	6

#### 3. **OPERATING PROFIT**

The operating profit is stated after charging:

	2014	2013
	£	£
Depreciation - owned assets	59,763	23,107
Auditors' remuneration	6,200	4,335
Foreign exchange differences	•	44
		=====
Directors' remuneration	103,527	143,550
Directors' pension contributions to money purchase schemes	15,726	27,726
		<u>;</u>

The number of directors to whom retirement benefits were accruing was as follows:

	•	
Money purchase schemes		1 1

4.	TAXATION					
	Analysis of the tax (credit)/cl The tax (credit)/charge on the		ary activities for	the year was as	follows:	2013
					£	£
	Current tax: UK corporation tax Over provision in prior year				(29,974)	381,286
	Tax on profit on ordinary activ	vities			(29,974)	381,286
5.	DIVIDENDS				2014	2012
					2014 £	2013 £
	Ordinary shares of £1 each					
	Final			•	1,502,144	1,502,144
6.	TANGIBLE FIXED ASSETS	S				
		Freehold property £	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Totals £
	COST OR VALUATION	ı.	£	ı.	£	L
	At 1 June 2013 Additions	869,977 5,853	71,201	71,001	79,203 23,841	1,091,382 29,694
	Disposals Reclassification/transfer	(156,087)	(2,585) 156,087	(1,853)	<u>-</u>	(4,438)
	At 31 May 2014	719,743	224,703	69,148	103,044	1,116,638
	DEPRECIATION			-		
	At 1 June 2013	43,556	71,201	64,577	57,233	236,567
	Charge for year	37,003	- (2.505)	2,109	20,651	59,763
	Eliminated on disposal Reclassification/transfer	(23,413)	(2,585) 23,413	(1,853)	-	(4,438)
	At 31 May 2014	57,146	92,029	64,833	77,884	291,892
	NET BOOK VALUE					
	At 31 May 2014	662,597	132,674	4,315	25,160	824,746
	At 31 May 2013	826,421	<del>-</del>	6,424	21,970	854,815

#### 6. TANGIBLE FIXED ASSETS - continued

Cost or valuation at 31 May 2014 is represented by:

			Fixtures		
	Freehold property £	Plant and machinery £	and fittings £	Motor vehicles £	Totals £
Valuation in 2004	261,186	-	-	-	261,186
Valuation in 2007	12,813	-	-	-	12,813
Valuation in 2012	(92,000)	-	-	-	(92,000)
Cost	537,744	224,703	69,148	103,044	934,639
	719,743	224,703	69,148	103,044	1,116,638

Freehold land and buildings includes £120,000 as the market value of land that is not depreciated. The land and buildings were revalued by Bidwells Property Consultants, on 8 October 2012, at open market value. In the director's opinion there has been no material change in value of this property since this valuation was carried out. The historic cost of the land and buildings, following a disposal in 2008, is £30,000 and £106,000 respectively.

# 7. STOCKS

,,	STOCKS	2014 £	2013 £
	Finished goods	294,213 	132,986
8.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2014	2013
		£	£
	Trade debtors	669,201	587,164
	Amounts owed by group undertakings	5,201,451	4,700,000
	Other debtors	154,269	-
	Tax	170,310	-
	VAT	-	118,027
	Prepayments and accrued income	11,496	-
		6,206,727	5,405,191

9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2014	2013
		£	£
	Bank loans and overdrafts (see note 10)	1,009,651	678,381
	Trade creditors	1,133,760	996,945
	Amounts owed to group undertakings	6,866	131
	Tax	, <u> </u>	181,286
	Social security and other taxes	_	7,845
-	VAT	44,123	, -
	Other creditors	· -	10,372
	Accruals and deferred income	1,426,045	284,433
		3,620,445	2,159,393
10.	LOANS  An analysis of the maturity of loans is given below:		
		2014	2013
		£	£
	Amounts falling due within one year or on demand:		
	Bank overdrafts	1,009,651	678,381
			· ·
11.	SECURED DEBTS		
	The following secured debts are included within creditors:		
		2014	2013
		£	£
	Bank overdrafts	1,009,651	678,381

The bank overdraft is secured by a debenture in favour of Clydesdale Bank PLC over the company's assets.

# 12. CALLED UP SHARE CAPITAL

Allotted, issu	ued and fully paid:			
Number:	Class:	Nominal	2014	2013
		value:	£	£
1,925,826	Ordinary	£1	1,925,826	1,925,826
1,505,000	Preference	£1	1,505,000	1,505,000
			3,430,826	3,430,826

The redeemable preference shares shall be redeemed at the option of the company, decided upon by the ordinary shareholders, advised by the directors, at a general meeting.

Revaluation	70 1
reserve	Totals
£	£
154,599	802,820
	973,798
	(1,502,144)
154,599	274,474
	154,599

#### 14. ULTIMATE PARENT COMPANY

The ultimate parent undertaking is Alexander Harley Seeds Limited, a company registered in Scotland.

#### 15. **CONTINGENT LIABILITIES**

A contingent liability arises in respect of the group overdraft facility for which a cross guarantee is in place between all of the Alexander Harley Seeds Limited group companies without limit. The group overdrafts at 31 May 2014 amounted to £3,215,659 (2013 - £1,700,518). The Clydesdale Bank holds a debenture over the assets of the company.

#### 16. CAPITAL COMMITMENTS

	2014 £	2013 £.
Contracted but not provided for in the	~	
financial statements	30,680	-
	<del>====</del>	<del></del>

#### 17. RELATED PARTY DISCLOSURES

The company has taken advantage of the exemption within FRS8 for group companies, and discloses only those transactions with subsidiaries that are less than 100% owned by the holding company.

During the year net payments of £61,269 (2013 - £79,127) were made to Green Resources Ltd in respect of consultancy fees and expenses. Green Resources Ltd is controlled by Chris Green who is a director of this company. At the year end Senova Ltd owed Green Resources Ltd £9,500 (2013 - £32,909).

# 18. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is Douglas J Harley by virtue of his controlling interest in Alexander Harley Seeds Limited, the ultimate parent undertaking.

2014

2012

# Notes to the Abbreviated Accounts - continued for the Year Ended 31 May 2014

19.	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' F	UNDS	
171		2014	2013
		£	£
	Profit for the financial year	973,798	1,797,853
	Dividends	(1,502,144)	(1,502,144)
	Net (reduction)/addition to shareholders' funds	(528,346)	295,709
	Opening shareholders' funds	4,233,646	3,937,937
	Closing shareholders' funds	3,705,300	4,233,646